EXEL INTERIM REPORT FOR 1 JANUARY - 30 SEPTEMBER 2007

#### Summary

#### Group

- Net sales in the first nine months increased to EUR 85.4 million, up 4.1 per cent over the corresponding period previous year
- Net sales in the third quarter were EUR 27.9 (28.5) million
- Operating profit in the first nine months was EUR 4.1 (-0.3) million or 4.8 (-0.3) per cent of net sales
- Operating loss in the third quarter was EUR -2.1 (-1.0) million or -7.4 (-3.6) per cent of net sales
- A negative impact of EUR 4.2 million in write-offs and impairment of assets was recorded in the third quarter
- Earnings per share in the first nine months were EUR 0.17 (-0.06), adjusted for full dilution

#### Industry

- The Industry Division's net sales in the first nine months increased to EUR 79.5 (77.7) million, up 2.4 per cent from the previous year
- Operating profit in the first nine months was EUR 11.3 (6.2) million
- Good development in the transportation segment
- ${\mathord{\text{--}}}$  Strong sales in the cleaning and maintenance business as a result of the introduction of a new product line
- Continued positive effects from the integration of Pacific Composites

#### Sport

- The Sport Division's net sales in the first nine months decreased to EUR 9.7 (14.3) million, down 32.0 per cent from the previous year
- Operating loss in the first nine months was EUR -7.6 (-7.1) million
- ${\operatorname{\mathsf{-}}}$  Continued problems with delayed deliveries from China, as well as lack of delivery capacity in Finland
- Measures are taken to reduce inventory level
- Sales organization changed to improve selling capacity

Göran Jönsson, President and CEO:

"Sales to the transportation, energy and building/construction markets developed well during the quarter. The profitability in the Industry division was good throughout the organization and in particular it is worth mentioning the improvement in our UK and Belgian operations as well as the good development in our Chinese operations. The sales have, however, suffered from the slowdown in the sports industry and the antenna radome market.

The Sport Division's sales in the first nine months were down 32 per cent compared to last year due to difficult market conditions, delivery problems and quality issues. Profitability was not acceptable, mainly due to the lower than anticipated sales, but also due to the fact that we were faced with substantial extra costs connected with the continued delays in the deliveries from China and lack of delivery capacity in Finland. The lower than anticipated sales have also resulted in increased inventories. Increased efforts in sales as well as improved ordering routines are being implemented to remedy the situation. The quality problems seen in the first half of 2007 have now been resolved.

We expect that the problems in the Sport Division will continue in the last quarter while measures are taken to improve the supply situation and to align the organization to the current activity level.

The focus will remain on rationalizing the Sport Division and improving the profitability of the Group."

# CONSOLIDATED KEY FINANCIAL FIGURES (Figures are unaudited)

EUR million	30.9.	1.7 30.9. 2006	Change	1.1 30.9. 2007		Change	1.1 31.12. 2006
Net sales Operating profit % of net sales Profit for the period	27.9 -2.1 -7.4 -2.2	-1.0		4.8	-0.3	4.1 1724.1	
Shareholders' equity Net interest- bearing	23.8	24.2					
liabilities Capital employed	32.8 61.1	30.9 59.9	6.2 1.9	32.8 61.1		6.2 1.9	27.5 58.1
Return on equity, % Return on capital	-35.3		1.9	11.3		1.9	-2.9
employed, %	-17.0	-6.0		8.9	-0.3		1.2
Equity ratio, %	28.8	29.4		28.8	29.4		29.9
Net gearing, %	138.1	127.7		138.1	127.7		112.8
Earnings per share, EUR Earnings per share, EUR,	-0.19	-0.09		0.17	-0.06		-0.06
diluted	-0.19	-0.09		0.17	-0.06		-0.06
Equity per share, EUR	2.00	2.04		2.00	2.04		2.05

## IFRS REPORTING

Exel has applied IFRS reporting since the beginning of 2005. This interim report has been prepared in accordance with the recognition and measurement principles of IFRS, which are the same as in the 2006 financial statements.

FINANCIAL PERFORMANCE

Exel's consolidated net sales for the first nine months grew by 4.1 per cent over the previous year to EUR 85.4 (82.0) million. Net sales in the third quarter declined by 2.2 per cent to EUR 27.9 (28.5) million. Exel Sports has experienced delays in deliveries from its Chinese pole suppliers and in addition had quality problems linked to the production transfer. Furthermore, a weak sporting goods market has impacted sales negatively.

This, in combination with high costs to overcome late deliveries from suppliers as well as domestic forwarders, has led to a continued negative result. The lower than expected sales has also led to an overstock situation which has required write-offs of inventory in the third quarter as well as impairment of intangible and tangible assets. In addition, related manufacturing equipment has been written down. A negative impact of EUR 4.2 million has been recorded in the third quarter results of which EUR 3.5 million relates to the Sport Division.

Exel's operating profit for the first nine months increased to EUR 4.1 million (including non-recurring items of EUR -4.2 million), compared to EUR -0.3 million (including non-recurring items of EUR -6.3 million) in the corresponding period last year. Operating profit as a percentage of net sales was 4.8 (-0.3) per cent. Operating profit for the third quarter decreased to EUR -2.1 million (including non-recurring items of EUR -4.2 million), compared to EUR -1.0 million (including non-recurring items of EUR -2.3 million) last year. The improvement of the underlying operating profit has been a result of the restructuring measures taken in the problem units in 2006, especially Mäntyharju, Belgium and the German Sport unit, and the contribution of the Pacific Composites acquisition.

The Group's net financial expenses were EUR 1.4~(0.7) million. The Group's pre-tax profit was EUR 2.7~(-1.0) million, and profit for the reporting period totaled EUR 2.0~(-0.7) million.

## BALANCE SHEET AND FINANCIAL POSITION

The consolidated balance sheet total at the end of the reporting period stood at EUR 82.7~(82.6) million.

At the end of the reporting period, equity was EUR 23.8 (24.2) million, and the equity ratio was 28.8 (29.4) per cent. Interest-bearing liabilities were EUR 37.8 (35.7) million, of which short-term liabilities accounted for EUR 16.4 (9.7) million. Net interest-bearing liabilities were EUR 32.8 (30.9) million, and the net gearing was 138.1 (127.7) per cent.

The cash flow from business operations in the reporting period was EUR -2.9 (+1.7) million. At the end of the reporting period, the Group had liquid assets of EUR 5.0 million, compared with EUR 6.2 million at the end of 2006.

## CAPITAL EXPENDITURE

The Group's capital expenditure totaled EUR 1.7 (2.4) million, used mainly for maintenance and replacement purposes. During the third quarter a production building in Clacton, UK was sold. The value of the disposals was EUR 1.3 million in total.

## PERSONNEL

The number of people employed by the Exel Group on 30 September 2007 was 554 (612). Of these 233 (311) worked in Finland and 321 (301) abroad. The number of employees averaged 566 (611). The increase from last year outside Finland is

mainly due to the acquisition of Pacific Composites. At the same time, there was a reduction of personnel due to the restructuring of the Sport activities and the divestment of Plastics operations in Germany.

#### BUSINESS SEGMENTS

The Group's operations are divided into two primary segments: the Industry Division and the Sport Division. The Industry Division includes all production activities in the company as from 1 January 2007. Therefore the Sport Industry business and Mäntyharju operations in Finland, which earlier was part of the Sport Division, were transferred to the Industry Division. The comparative divisional figures from 2006 have been changed correspondingly.

## Industry Division

The Industry Division's key financial figures for the reporting period were as follows:

EUR million	1.7 30.9. 2007	1.7 30.9. 2006	Change %	1.1 30.9. 2007	1.1 30.9. 2006	Change %	1.1 31.12. 2006
Net sales	25.3	27.7	-8.8	79.5	77.7	2.4	105.0
Operating profit	2.6	2.0	28.8	11.3	6.2	83.7	9.0
% of net sales	10.1	7.2		14.2	7.9		8.5
Average number of personnel	500	566	-11.7	502	518	-3.1	510

The Industry Division's net sales in the first nine months increased to EUR 79.5 (77.7) million, up 2.4 per cent from the previous year. The telecommunication segment continued to be slow. The transportation, energy and building/construction and cleaning and maintenance markets, in particular, were strong. Growth was mainly due to the acquisition of the Pacific Composites Group and new profile applications in the European units. The market for the new custom-shape composite profiles is growing and with its market leading position in this area, Exel is well placed to take advantage of this growth.

The Industry Division's operating profit grew by 83.7 per cent to EUR 11.3 million (including EUR -0.7 of non-recurring items), up from 6.2 million (including EUR -4.1 million of non-recurring items) last year. The profitability was good in all units. The restructuring of the Belgian operations gave good results even in the traditionally slower summer months. In addition, the development in the Chinese unit has also been positive during the first nine months. The positive effects from the integration of Pacific Composites continue.

There are continued signs of improvement in the carbon fibre situation. At present there is shortage only of some special types of carbon fibre.

## Sport Division

The Sport Division's key financial figures for the reporting period were as follows:

1.7.- 1.7. - 1.1.- 1.1.-

EUR million	30.9. 2007	30.9.	Change %	30.9. 2007	30.9. 2006	Change %	31.12.
Net sales Operating	3.8	4.5	-14.5	9.7	14.3	-32.0	19.3
profit	-5.2	-3.6		-7.6	-7.1		-9.4
% of net sales Average number	-135.4	-80.5		-78.7	-49.6		-48.8
of personnel	48	72	-33.3	49	73	-32.9	69

The Sport Division's net sales in the first nine months decreased to EUR 9.7 (14.3) million, down 32.0 per cent from the previous year. The lower sales figure is partly due to the mild winter, which also had a negative impact on reorders. In addition, the Exel Sport Division still had logistics problems and was unable to deliver floorball pre-orders in time to its customers.

The Sport Division's operating loss was EUR -7.6 million (-4.1 before non-recurring items) compared with EUR -7.1 million (-4.9 before non-recurring items) last year. Lower sales due to a poor delivery performance and low priced sales of old inventory had a negative impact on the margins. During the third quarter the sales organization of Exel Sports was restructured. Now Central European sales are taken care of by Exel GmbH and Nordic and Baltic sales by Exel Sports Oy. At the same time restructuring of logistics has started in order to improve the service and distribution globally. A project to reduce capital tied up in inventory was started in the third quarter, but the effects have not yet materialized.

Exel has reviewed different structural alternatives and concluded the Sport Division is no longer a core activity within the Exel Group. Exel continues to see a strategic partner with a long-term interest in developing Exel Sports Brands business.

## SHARES

At the end of September, Exel's share capital was EUR 2,141,431.74 and the number of shares was 11,896,843. There were no changes in the share capital during the period.

Based on the closing price in the reporting period, market capitalization totaled EUR  $182.0\ (155.8)\ \text{million}.$ 

## SHARES TRADED ON THE OMX HELSINKI STOCK EXCHANGE

During the reporting period 4,223,618 (4,327,316) shares were traded, accounting for 35.5 (36.6) per cent of the average number of outstanding shares.

The highest share quotation during the reporting period was EUR 17.45 (15.13) and the lowest EUR 12.50 (10.50). The share price closed at EUR 15.30 (13.00). The average share price during the reporting period was EUR 14.36 (12.82).

## DISCLOSURES OF CHANGES IN HOLDINGS

No shareholders  $\acute{}$  disclosures of changes in holdings in the company were received by Exel.

#### OUTLOOK

Lower than expected sales in the Sport division have resulted in write-offs of inventory as well as related fixed assets. Corrective actions have been implemented to reduce the negative impact, and the focus will be on restoring the profitability of the Sport Division for the rest of the year. However, the reorder situation for some product areas continues to suffer from the delivery problems.

It is expected that the Industry Division will continue on a good level throughout the year, despite the downturn in the antenna radomes market and still some lack of carbon fibre for certain types of applications.

The main risks in the remainder of the year lie in the market demand in the Sport Division and in specific segments in the Industry Division, i.e. antenna radomes and wind energy. The sourcing from China and the logistics situation for Sports in Finland is still a risk. There may as well be a shortage of certain types of carbon fibre.

In the interim report for the second quarter released on 25 July 2007, Exel expected the full year profit before taxes to improve compared with the 2006 profit before taxes and non-recurring items. Due to the write-offs and impairment losses of EUR 4.2 million, Exel now expects the profit before taxes for 2007 to be lower than the 2006 profit before taxes and non-recurring items (EUR 6.0 million). Still, the profit before taxes and non-recurring items is expected to be better than the comparable figure in 2006.

#### NEWS CONFERENCE FOR ANALYSTS AND THE PRESS

A news conference for investment analysts and the press will be arranged on 30 October 2007 at 12.30 in the Espa Conference Room of Hotel Scandic Simonkenttä in Helsinki, Simonkatu 9, Finland.

Vantaa, 30 October 2007

Exel plc Göran Jönsson
Board of Directors President & CEO

Further information:

Mr. Göran Jönsson, President & CEO, tel. +46 708 430 110, or email goran.jonsson@exel.fi

Mr. Ilkka Silvanto, CFO, tel. +358 50 598 9553, or email ilkka.silvanto@exel.fi

DISTRIBUTION
Helsinki Stock Exchange
Main news media
www.exel.net

INTERIM REPORT 1.1. - 30.9.2007

CONSOLIDATED FINANCIAL STATEMENTS

CONDENSED CONSOLIDATED INCOME STATEMENT, EUR thousand (unaudited)

	1.7 30.9. 2007	1.7 30.9. 2006	Change %	1.1 30.9. 2007	1.1- 30.9. 2006	Change %	1.1 31.12. 2006
Net sales	27,912	28 <b>,</b> 527	-2.2	85.430	82,034	4.1	112,395
Other operating income	276	30	820.0	732	81	803.7	145
Operating expenses	-28,563	-27,261	-4.8	-78 <b>,</b> 209	-77 <b>,</b> 054	-1.5	-106047
Depreciation and impairment	-1,704	-2,316	26.4	-3,845	-5,314	27.6	-6,108
Operating profit	-2,079	-1,020	-103.8	4,109	-253	1724.1	386
Net financial items	-842	-258	-226.4	-1,371	-736	-86.3	-1,067
Profit before tax	-2 <b>,</b> 921	-1,278	-128.6	2,737	-988	377.0	-681
Income taxes	714	258	-176.7	-693	273	353.8	-52
Profit/loss for the period	-2,206	-1,020	-116.3	2,044	-715	385.9	-733
Equity holders of the parent							
company Minority	-2,206	-1,021		2,044	-709		-724
interest	0	1		0	-6		-10
Earnings per share, EUR Earnings per	-0.19	-0.09		0.17	-0.06		-0.06
share, EUR, diluted	-0.19	-0.09		0.17	-0,06		-0.06

CONDENSED CONSOLIDATED BALANCE SHEET, EUR thousand

30.9.2007 30.9.2006 Change 31.12.2006

ASSETS
Non-current assets
Goodwill 10,091 13,183 -3,092 10,107
Other intangible assets 3,446 638 2,802 3,158

Tangible assets	15 <b>,</b> 333	19,561	-4,228	18,766
Deferred tax assets	3,920	2,122	1,798	2,200
Other non-current assets	77	73	4	76
Non-current assets total	32,866	35 <b>,</b> 576	-2,710	34,307
Current assets				
Inventories	22,136	20,347	•	19,975
Trade and other receivables	22,443	21,914	529	20,695
Other liquid assets	0	0	0	0
Cash at bank and in hand	4,995	4,765	230	6,199
Current assets total	•	47,026	2548	46,869
Non-current assets held for sale	214	0	214	748
Total assets	82,654	82,602	52	81,924
EQUITY AND LIABILITIES				
Shareholders' equity	0 141	0 141	0	0 141
Share capital	2,141	2,141		2,141
Share issue	0	0	-	0
Share premium reserve	8,492	8,492		8,492
Retained earnings	11,093	•	•	14,453
Profit for the period	2,044	-709	2,753	-724
Equity attributable to equity	22 771	04 017	4.47	24 262
holders of the parent company	23,771			24,363
Minority share	0	4		0
Total equity	23 <b>,</b> 771	24,221	-450	24,363
Non-current liabilities				
Interest-bearing liabilities	21,480	25,958	-4,478	25,752
Deferred tax liabilities	647	192	455	1,091
				_,
Current liabilities				
Interest-bearing liabilities	16,353	9,730	6,623	7,934
Trade and other non-current				
liabilities	20,403	22,501	-2 <b>,</b> 098	22,782
Total lightlities	E0 000	EO 201	E 0 0	E7 E / 1
Total liabilities	58 <b>,</b> 883	58 <b>,</b> 381	502	57 <b>,</b> 561
Total equity and liabilities	82,654	82,602	52	81,924

# STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY, EUR thousand

	Share Capital	Share Issue	-		Minority Interest	Total	
Balance at 1							
January 2006	2,070	287	5,142	19,530	10	27,039	
Share issue	71	-287	3 <b>,</b> 350	0	0	3,134	
Exchange rate differences	0	0	0	-517	0	-51 <u>8</u> {	Poistettu: 7

	Other items Dividend Profit for the	0	0	0	-4,72	0	0	0 -4,720
	period the				-70	)9	-7	-715
	Balance at 30 September 2006	2,141	0	8,492	13,58	3 4 0	4	24,221
	Balance at 1 January 2007	2,141	0	8,492	13,72	0.0	0	24,363
	Share issue	0	0	0,492		0	0	24,363
	Exchange rate differences 0		0	0	-25	5.7	0	-257
	Other items	0	0	0	۷.	0	0	0
	Dividend				-2,3	79		-2,379
	Profit for the period				2,04	14	0	2,044
	Balance at 30 September 2007	2,141	0	8,492	13,13	38	0	23,771
(	CONDENSED CONSOLIDATED C	ASH FLOW S	TATEMENT,	EUR the	ousand			
				1 .9.	1.1- 30.9.	Changa		.1
				:007	2006	Change	31	2006
	Cash flow from operatin	g activitie	es					
	Profit for the period		2,	044	-715	2,759		-733
	Adjustments			383		-283	9	<b>,</b> 330
	Change in working capit	al	-6,	725	-710	-6 <b>,</b> 015		245
	Cash flow generated by							
	operations			702	5,241	-3 <b>,</b> 539	8	8,842
	Interest paid		-1,	467	-807	-660		-998
	Interest received			88	102	-14		195
	Other financial items		-	232	25	-257		8
	T 1		2	004	0 0 5 5	1.00	_	010

-3,024 -2,855

-2,933 1,706

0

233

672

-1,745

1,306

-18,687

0

-2,373

0

-21,028

Income taxes paid

activities

activities

Acquisitions

Net cash flow from

operating activities

Disposal of business

Capital expenditure

Cash flow from investing

Cash flow from investing

Proceeds from sale of fixed assets

-2,819

5,228

-18,279

0

-2,655

0

-20,934

-169

-4,382

18,687

672

628

1,274

21,261

Cash flow from financing				
Share issue	0	3,134	-3,134	3,134
Proceeds from long-term borrowings	0	18,000	-18,000	18,000
Instalments of long-term				
borrowings	-1,600	-1 <b>,</b> 583	-17	-1 <b>,</b> 991
Change in short-term loans	5 <b>,</b> 760	3 <b>,</b> 759	2,001	2,079
Instalments of finance lease				
liabilities	-285	-281	-4	-375
Dividends paid	-2 <b>,</b> 379	-4,720	2,341	-4,720
Net cash flow from financing	1,496	18,309	-16 <b>,</b> 813	16,127
Change in liquid funds	-1,204	-1,013	-191	421
Liquid funds in the beginning of				
period	6,199	5 <b>,</b> 778	421	5 <b>,</b> 778
Change in liquid funds	-1,204	-1,013	-191	421
Liquid funds at the end of period	4,995	4,765	230	6,199

QUARTERLY KEY FIGURES, EUR thousand

undiluted, 1,000 shares Average number of shares

diluted, 1,000 shares

Average number of

11,897

Ì

Net sales by segment								
Industry	25 <b>,</b> 259	27 <b>,</b> 577	26 <b>,</b> 697	27,260	27,691	26,869	23 <u>, 130</u> -	Poistettu: 9
Sport	3,827	2,166	3,727	4,972	4,475	3,913	5 <b>,</b> 910	
Intra Group sales	-1,173	-1,022	-1 <b>,</b> 628	-1,871	-3 <b>,</b> 638	-2 <b>,</b> 875	-3,440	
Net sales, total	27,912	28,721	28,797	30,361	28,527	27 <b>,</b> 907	25,600	
Operating profit by segme:	nt							
Industry	2,556	4,478	4,283	2,790	1,984	2,101	2,075	
Sport	-5 <b>,</b> 182				-3 <b>,</b> 602		•	
Intra Group items	547	-56	-53	160	597	-23	100	
Operating profit, total	-2 <b>,</b> 079	2,662	3,526	639	-1,020	164	603	
Net financial items	-842	-190	-340	-331	-258	-327	-151	
Profit before taxes	-2,921	2,472	3,186	307	-1,278	-162	452	
Income taxes	714	-526	-882	-325	258	144	-129	
Profit for the period	-2 <b>,</b> 206	1,946	2,304	-18	-1,020	-18	323	
Earnings per share, EUR Earnings per share,	-0.19	0.16	0.19	0.00	-0.09	0.00	0.03	
EUR, diluted Average number of shares	-0.19	0.16	0.19	0.00	-0.09	0.00	0.03	
inorage named or bhareb	11 000							

11,897 11,897 11,897

566 576 556

III/2007 II/2007 I/2007 IV/2006 III/2006 II/2006 I/2006

11,897 11,897 11,897 11,897 11,897 11,873 11,652

11,897 11,873 11,896

644 652 518

personnel 569

## COMMITMENTS AND CONTINGENCIES, EUR thousand

	30.9.2007	30.	9.2006	31.12.2006
On own behalf Mortgages Corporate mortgages	2,783 12,500		2,953 12,500	2,953 12,500
Lease liabilities - in next 12 months - in next 1-5 years	496 2,281		463 2,128	554 2,246
Other commitments	890		43	805
DERIVATIVE FINANCIAL INSTRUMENTS,	nominal values	s, EUR th	ousand	
	30.9.20	007 30.	9.2006	31.12.2006
Foreign exchange derivatives Forward contracts Purchased currency options Sold currency options Currency swaps Interest rate derivatives Interest rate swaps Purchased interest rate options		550 517 952	8,470 2,383 1,179 0 1,221 4,667	8,269 3,086 1,922 0 860 4,667
CONSOLIDATED KEY FIGURES, EUR thou	sand			
	1.1 30.9. 2007	1.1- 30.9. 2006	Change %	1.1 31.12. 2006
Net sales Operating profit % of net sales	85,430 4,109 4.8	82,034 -253 -0.3	4.1 -1724.1	386 0.3
Profit before tax % of net sales Profit for the period % of net sales	2,737 3.2 2,044 2.4	-988 -1.2 -715 -0.9	-377.0 -385.9	-681 -0.6 -733 -0.7
Shareholders' equity Interest-bearing liabilities Cash and cash equivalents Net interest-bearing liabilities	23,771 37,833 4,995 32,838	24,217 35,687 4,765 30,922	-1.8 6.0 4.8 6.2	•

Capital employed	61,064	59 <b>,</b> 908	1.9	58,050	
Return on equity, %	11.3	-3.7		-2.9	
Return on capital employed, %	8.9	-0.3		1.2	
Equity ratio, %	28.8	29.4		29.9	
Net gearing, %	138.1	127.7		112.8	
Capital expenditure	1,745	18 <b>,</b> 926	-90.8	19,863	
% of net sales	•	23.1		17.7	
Research and development costs	2,196	1,731	26.9	2,169	
% of net sales	2.6	2.1		1.9	
Order stock	14,011	16,965	-17.4	15,040	
Earnings per share, EUR	0.17	-0.06		-0.06	
Earnings per share, EUR, diluted	0.17	-0.06		-0.06	
Equity per share, EUR	2.00	2.04		2.05	
Average number of shares					
- cumulative	11,897	11,808		11,830	
- cumulative, diluted	11,897	11,814		11,847	
Average number of employees	571	611	-6.5	600	