

2015 A NEW RECORD-BREAKING YEAR FOR HiQ

Net sales 2015 total SEK 1,508.0 (1,378.8) million and operating profit (EBIT) is 182.9 SEK (147.4) million, which is equivalent to a margin of 12.1 (10.7) per cent. Net sales in the fourth quarter total SEK 409.0 (389.2) million and operating profit (EBIT) is SEK 54.6 (48.4) million. That is equivalent to a margin of 13.3 (12.4) per cent in the fourth quarter. The Board proposes to the Annual General Meeting that a dividend of SEK 2.90 per share is distributed to the shareholders, totalling SEK 156.4 million.

“2015 is yet another successful year for us at HiQ, and that makes us happy and proud. We have a record in net sales for the full year, of SEK 1,508.0 million, and we increase profits with 24 per cent to SEK 183 million. We are winning new clients, framework agreements and exciting assignments, and the solutions we develop together with our clients are creating value for us as people,” says Lars Stugemo, President and CEO of HiQ.

The digitalisation of society continues at a fast pace. In a time when innovation is increasingly born in the combination of people’s needs, user behaviour, and the possibilities of technology, HiQ masters all aspects – technology, people, and business. Since the start in 1995, HiQ’s driving force has been to simplify people’s lives, and the company wins many major clients and assignments during 2015 – for example, framework agreements are signed with the central purchasing authorities in both Finland and Sweden: Hansel and Kammarkollegiet. HiQ is also chosen as strategic web and mobile partner to Mölnlycke Health Care and continues to develop innovative concepts within the automotive industry.

“These are just a few examples of everything that’s going on. Thanks to our range we work at all levels within our clients’ organisations. We cover both the tech-heavy and the parts that concern concept, design and marketing, always with simplicity and business in mind. Our position and offer is more relevant than ever,” Lars Stugemo continues.

“With 1,400 great employees we will continue creating results together with our clients, while contributing to a better and more joyful world. It’s needed,” Stugemo concludes.

HiQ’s President and CEO, Lars Stugemo, presents the report today, Wednesday 27 January at 09:00 CET, at HiQ’s head office (Regeringsgatan 20) in Stockholm. The report can be ordered by phone (+46 8 588 90 000) or downloaded from www.hiq.se

HiQ is required by Swedish law (Securities Market Act and/or the Financial Instruments Trading Act) to publish this information. This information was released for publication at 07:30 CET on 27 January 2016.

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HiQ helps to make the world a better place by making people’s lives simpler through technology and communication. We are the perfect partner for everyone eager to achieve results that make a difference in a digital world. Founded in 1995, HiQ currently has 1,400 specialists in four countries and is listed on the Nasdaq Stockholm MidCap list. For more information and inspiration, please visit www.hiq.se