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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

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**FORM 8-K**

**CURRENT REPORT**

**Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Date of Report (Date of earliest event reported) **January 15, 2016**

**Citigroup Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**1-9924**  
(Commission  
File Number)

**52-1568099**  
(IRS Employer  
Identification No.)

**399 Park Avenue, New York,  
New York**  
(Address of principal executive offices)

**10022**  
(Zip Code)

**(212) 559-1000**  
(Registrant's telephone number,  
including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**CITIGROUP INC.**  
**Current Report on Form 8-K**

**Item 2.02 Results of Operations and Financial Condition.**

On January 15, 2016, Citigroup Inc. announced its results for the quarter and year ended December 31, 2015. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference in its entirety and shall be deemed to be “filed” for purposes of the Securities Exchange Act of 1934, as amended (the Act).

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter and year ended December 31, 2015 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be “filed” for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

**Item 9.01 Financial Statements and Exhibits.**

(d) Exhibits.

**Exhibit Number**

99.1	Press Release, dated January 15, 2016, issued by Citigroup Inc.
99.2	Citigroup Inc. Quarterly Financial Data Supplement for the quarter and year ended December 31, 2015.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CITIGROUP INC.

Dated: January 15, 2016

By: /s/ JEFFREY R. WALSH  
Jeffrey R. Walsh  
Controller and Chief Accounting Officer

## EXHIBIT INDEX

Exhibit Number

- |      |  |
|------|--|
| 99.1 | Press Release, dated January 15, 2016, issued by Citigroup Inc.                                      |
| 99.2 | Citigroup Inc. Quarterly Financial Data Supplement for the quarter and year ended December 31, 2015. |



Citigroup Inc. (NYSE: C)

January 15, 2016

**CITIGROUP REPORTS FOURTH QUARTER 2015 EARNINGS PER SHARE OF \$1.02;  
\$1.06 EXCLUDING CVA/DVA(1)**

**NET INCOME OF \$3.3 BILLION; \$3.4 BILLION EXCLUDING CVA/DVA**

**REVENUES OF \$18.5 BILLION; \$18.6 BILLION EXCLUDING CVA/DVA**

**NET INTEREST MARGIN OF 2.92%**

**RETURNED \$1.8 BILLION OF CAPITAL TO COMMON SHAREHOLDERS;  
REPURCHASED 31 MILLION COMMON SHARES**

**COMMON EQUITY TIER 1 CAPITAL RATIO OF 12.0%(2)  
SUPPLEMENTARY LEVERAGE RATIO OF 7.1%(3)**

**BOOK VALUE PER SHARE OF \$69.46  
TANGIBLE BOOK VALUE PER SHARE OF \$60.61(4)**

**CITI HOLDINGS ASSETS OF \$74 BILLION DECLINED 43% FROM PRIOR YEAR PERIOD  
AND REPRESENTED 4% OF TOTAL CITIGROUP ASSETS AT YEAR END 2015**

**CITICORP EFFICIENCY RATIO OF 57% IN 2015**

**2015 RETURN ON AVERAGE ASSETS OF 0.94% EXCLUDING CVA/DVA**

**2015 RETURN ON TANGIBLE COMMON EQUITY OF 9.2% EXCLUDING CVA/DVA(5)**

New York, January 15, 2016 — Citigroup Inc. today reported net income for the fourth quarter 2015 of \$3.3 billion, or \$1.02 per diluted share, on revenues of \$18.5 billion. This compared to net income of \$344 million, or \$0.06 per diluted share, on revenues of \$17.9 billion for the fourth quarter 2014.

CVA/DVA was negative \$181 million (negative \$114 million after-tax) in the fourth quarter 2015, compared to \$7 million (\$4 million after-tax) in the prior year period. Excluding CVA/DVA, revenues were \$18.6 billion, up 4% from the prior year period, and earnings were \$1.06 per diluted share, compared to prior year earnings of \$0.06 per diluted share.

Michael Corbat, Chief Executive Officer of Citigroup, said, “Overall, we had strong performance during 2015. The \$17.1 billion we generated in net income was the highest since 2006, when our company was very different in terms of headcount, footprint, mix of businesses and assets.

“Over the last three years, we have made substantial progress towards our targets and execution priorities. We significantly improved our returns on both assets and tangible common equity, as well as our Citicorp efficiency ratio. We have sharpened our focus on target clients, shedding over 20 consumer and institutional businesses in the process. Citi Holdings now consists of only 4% of our balance sheet and is profitable. And since the end of 2012 we have utilized over \$7 billion of DTA.

“Having generated \$50 billion in regulatory capital over the last three years, we have already exceeded regulatory thresholds for the Common Equity Tier 1 Capital and Supplementary Leverage ratios. This progress allowed us

to begin returning meaningful capital to our shareholders. We have made sustainable investments not only in our capital planning process but also in the risk, control and compliance functions, which are critical to maintaining our license to do business. We have undoubtedly become a simpler, smaller, safer and stronger institution,” Mr. Corbat concluded.

Citigroup full year 2015 net income was \$17.2 billion on revenues of \$76.4 billion, compared to net income of \$7.3 billion on revenues of \$77.2 billion for the full year 2014. Full year 2015 results included CVA/DVA of \$254 million (\$162 million after-tax), compared to negative \$390 million (negative \$240 million after-tax) in 2014. Excluding CVA/DVA, Citigroup revenues were \$76.1 billion in 2015, down 2% compared to the prior year. Citigroup full year 2014 results also included a charge of \$3.8 billion (\$3.7 billion after-tax) to settle RMBS and CDO-related claims,(6) and a tax charge of \$210 million related to corporate tax reforms. (7) Excluding CVA/DVA as well as the impact of the mortgage settlement and the tax item in 2014, net income was \$17.1 billion in 2015, up 49% compared to 2014, as lower operating expenses and lower net credit losses were partially offset by the lower revenues and a lower net loan loss reserve release.

In the discussion throughout the remainder of this press release, Citigroup’s results of operations are presented on an adjusted basis, excluding CVA/DVA as well as the impact of the mortgage settlement and the tax item in 2014, as applicable. For additional information on these adjusted results as well as other non-GAAP financial measures used in this release, see the Appendices and Footnotes to this release. Percentage comparisons below are calculated for the fourth quarter 2015 versus the fourth quarter 2014 unless otherwise specified.

<b>Citigroup</b> <b>(\$ in millions, except per share amounts)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>	<b>2015</b>	<b>2014</b>	<b>%Δ</b>
Citicorp	15,543	17,275	16,095	-10%	-3%	68,517	69,370	-1%
Citi Holdings	2,913	1,417	1,804	NM	61%	7,837	7,849	—
<b>Total Revenues</b>	<b>\$ 18,456</b>	<b>\$ 18,692</b>	<b>\$ 17,899</b>	<b>-1%</b>	<b>3%</b>	<b>\$ 76,354</b>	<b>\$ 77,219</b>	<b>-1%</b>
<b>Adjusted Revenues(a)</b>	<b>\$ 18,637</b>	<b>\$ 18,496</b>	<b>\$ 17,892</b>	<b>1%</b>	<b>4%</b>	<b>\$ 76,100</b>	<b>\$ 77,609</b>	<b>-2%</b>
<b>Expenses</b>	<b>\$ 11,134</b>	<b>\$ 10,669</b>	<b>\$ 14,426</b>	<b>4%</b>	<b>-23%</b>	<b>\$ 43,615</b>	<b>\$ 55,051</b>	<b>-21%</b>
<b>Adjusted Expenses(a)</b>	<b>\$ 11,134</b>	<b>\$ 10,669</b>	<b>\$ 14,426</b>	<b>4%</b>	<b>-23%</b>	<b>\$ 43,615</b>	<b>\$ 51,302</b>	<b>-15%</b>
Net Credit Losses	1,762	1,663	2,248	6%	-22%	7,302	8,973	-19%
Credit Reserve Build / (Release)(b)	588	(16)	(441)	NM	NM	(120)	(2,307)	95%
Provision for Benefits and Claims	164	189	206	-13%	-20%	731	801	-9%
<b>Total Cost of Credit</b>	<b>\$ 2,514</b>	<b>\$ 1,836</b>	<b>\$ 2,013</b>	<b>37%</b>	<b>25%</b>	<b>\$ 7,913</b>	<b>\$ 7,467</b>	<b>6%</b>
<b>Adjusted Cost of Credit(a)</b>	<b>\$ 2,514</b>	<b>\$ 1,836</b>	<b>\$ 2,013</b>	<b>37%</b>	<b>25%</b>	<b>\$ 7,913</b>	<b>\$ 7,412</b>	<b>7%</b>
<b>Income (Loss) from Cont. Ops. Before Taxes</b>	<b>\$ 4,808</b>	<b>\$ 6,187</b>	<b>\$ 1,460</b>	<b>-22%</b>	<b>NM</b>	<b>\$ 24,826</b>	<b>\$ 14,701</b>	<b>69%</b>
Provision for Income Taxes	1,403	1,881	1,077	-25%	30%	7,440	7,197	3%
<b>Income from Continuing Operations</b>	<b>\$ 3,405</b>	<b>\$ 4,306</b>	<b>\$ 383</b>	<b>-21%</b>	<b>NM</b>	<b>\$ 17,386</b>	<b>\$ 7,504</b>	<b>NM</b>
Net income (loss) from Disc. Ops.	(45)	(10)	(1)	NM	NM	(54)	(2)	NM
Non-Controlling Interest	25	5	38	NM	-34%	90	192	-53%
<b>Citigroup Net Income</b>	<b>\$ 3,335</b>	<b>\$ 4,291</b>	<b>\$ 344</b>	<b>-22%</b>	<b>NM</b>	<b>\$ 17,242</b>	<b>\$ 7,310</b>	<b>NM</b>
<b>Adjusted Net Income(a)</b>	<b>\$ 3,449</b>	<b>\$ 4,164</b>	<b>\$ 340</b>	<b>-17%</b>	<b>NM</b>	<b>\$ 17,080</b>	<b>\$ 11,486</b>	<b>49%</b>
<b>Common Equity Tier 1 Capital Ratio</b>	<b>12.0%</b>	<b>11.7%</b>	<b>10.6%</b>					
<b>Supplementary Leverage Ratio</b>	<b>7.1%</b>	<b>6.9%</b>	<b>5.9%</b>					
<b>Return on Average Common Equity</b>	<b>5.9%</b>	<b>8.0%</b>	<b>0.4%</b>					
<b>Book Value per Share</b>	<b>\$ 69.46</b>	<b>\$ 69.03</b>	<b>\$ 66.05</b>	<b>1%</b>	<b>5%</b>			
<b>Tangible Book Value per Share</b>	<b>\$ 60.61</b>	<b>\$ 60.07</b>	<b>\$ 56.71</b>	<b>1%</b>	<b>7%</b>			

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods, the impact of the mortgage settlement in 2Q'14 and the tax item in 1Q'14. For additional information, please refer to Appendix B.

(b) Includes provision for unfunded lending commitments.

### **Citigroup**

**Citigroup revenues** of \$18.6 billion in the fourth quarter 2015 increased 4%, driven by a 61% increase in Citi Holdings, partially offset by a 2% decrease in Citicorp revenues. Excluding the impact of foreign exchange translation(8), Citigroup revenues increased 9%, driven by a 3% increase in Citicorp revenues and the increase in Citi Holdings.

**Citigroup’s net income** increased to \$3.4 billion in the fourth quarter 2015, primarily driven by the higher revenues and lower operating expenses, partially offset by a higher cost of credit. Citigroup’s effective tax rate

was 29% in the current quarter, a decrease from 74% in the fourth quarter 2014, which was impacted by an elevated level of non-tax-deductible legal and related expenses.

**Citigroup's operating expenses** decreased 23% to \$11.1 billion in the fourth quarter 2015. In constant dollars, operating expenses fell 19%, mainly driven by lower legal and related expenses and repositioning costs. Operating expenses in the fourth quarter 2015 included legal and related expenses of \$411 million, compared to \$2.9 billion in the prior year period, and \$313 million of repositioning charges, compared to \$655 million in the prior year period. Citigroup's cost of credit in the fourth quarter 2015 was \$2.5 billion, a 25% increase, with a net loan loss reserve build of \$588 million, primarily in *Institutional Clients Group (ICG)* (see *ICG* below), compared to a net loan loss reserve release of \$441 million in the prior year period, and partially offset by a 22% decrease in net credit losses.

**Citigroup's allowance for loan losses** was \$12.6 billion at quarter end, or 2.06% of total loans, compared to \$16.0 billion, or 2.50% of total loans, at the end of the prior year period. Total non-accrual assets fell 26% from the prior year period to \$5.5 billion. Consumer non-accrual loans declined 38% to \$3.7 billion, while corporate non-accrual loans increased 32% to \$1.6 billion, primarily related to the previously disclosed third quarter 2015 actions related to the *North America* energy portfolio in *ICG*.

**Citigroup's loans** were \$618 billion as of quarter end, down 4% from the prior year period, and down 1% in constant dollars. In constant dollars, 5% growth in Citicorp loans was more than offset by continued declines in Citi Holdings, driven primarily by continued reductions in the *North America* mortgage portfolio and the sale of OneMain Financial, which was completed during the fourth quarter 2015.

**Citigroup's deposits** were \$908 billion as of quarter end, up 1%, and up 4% in constant dollars. In constant dollars, Citicorp deposits increased 5%, driven by a 9% increase in *ICG* deposits and a 2% increase in *Global Consumer Banking (GCB)* deposits. In constant dollars, Citi Holdings deposits declined 57%, driven by the transfer of MSSB deposits to Morgan Stanley, which was completed as of the end of the second quarter 2015.

**Citigroup's book value** per share was \$69.46 and tangible book value per share was \$60.61, each as of quarter end, representing 5% and 7% increases, respectively. At quarter end, Citigroup's Common Equity Tier 1 Capital ratio was 12.0%, up from 10.6% in the prior year period. Citigroup's Supplementary Leverage Ratio for the fourth quarter 2015 was 7.1%, up from 5.9% in the prior year period. During the fourth quarter 2015, Citigroup repurchased approximately 31 million common shares and returned a total of \$1.8 billion to common shareholders in the form of common share repurchases and dividends.

Citicorp (\$ in millions)	4Q'15	3Q'15	4Q'14	QoQ%	YoY%	2015	2014	%Δ
Global Consumer Banking	8,191	8,460	9,028	-3%	-9%	33,862	36,017	-6%
Institutional Clients Group	7,245	8,597	7,160	-16%	1%	33,748	33,052	2%
Corporate / Other	107	218	(93)	-51%	NM	907	301	NM
<b>Total Revenues</b>	<b>\$ 15,543</b>	<b>\$ 17,275</b>	<b>\$ 16,095</b>	<b>-10%</b>	<b>-3%</b>	<b>\$ 68,517</b>	<b>\$ 69,370</b>	<b>-1%</b>
<b>Adjusted Revenues(a)</b>	<b>\$ 15,729</b>	<b>\$ 17,054</b>	<b>\$ 16,083</b>	<b>-8%</b>	<b>-2%</b>	<b>\$ 68,248</b>	<b>\$ 69,713</b>	<b>-2%</b>
<b>Expenses</b>	<b>\$ 9,925</b>	<b>\$ 9,524</b>	<b>\$ 13,123</b>	<b>4%</b>	<b>-24%</b>	<b>\$ 39,000</b>	<b>\$ 45,362</b>	<b>-14%</b>
Net Credit Losses	1,580	1,445	1,831	9%	-14%	6,236	7,136	-13%
Credit Reserve Build / (Release)(b)	517	212	(227)	NM	NM	409	(1,390)	NM
Provision for Benefits and Claims	30	28	39	7%	-23%	107	144	-26%
<b>Total Cost of Credit</b>	<b>\$ 2,127</b>	<b>\$ 1,685</b>	<b>\$ 1,643</b>	<b>26%</b>	<b>29%</b>	<b>\$ 6,752</b>	<b>\$ 5,890</b>	<b>15%</b>
<b>Net Income</b>	<b>\$ 2,628</b>	<b>\$ 4,260</b>	<b>\$ 260</b>	<b>-38%</b>	<b>NM</b>	<b>\$ 16,195</b>	<b>\$ 10,790</b>	<b>50%</b>
<b>Adjusted Net Income(a)</b>	<b>\$ 2,745</b>	<b>\$ 4,117</b>	<b>\$ 253</b>	<b>-33%</b>	<b>NM</b>	<b>\$ 16,023</b>	<b>\$ 11,211</b>	<b>43%</b>
<b>Adjusted Revenues(a)</b>								
North America	7,681	8,071	7,571	-5%	1%	32,395	32,559	-1%
EMEA	2,326	2,457	2,310	-5%	1%	10,637	10,850	-2%
Latin America	2,579	3,089	3,055	-17%	-16%	11,233	12,603	-11%
Asia	3,036	3,219	3,240	-6%	-6%	13,076	13,400	-2%
Corporate / Other	107	218	(93)	-51%	NM	907	301	NM
<b>Adjusted Income from Continuing Ops.</b>								
<b>(a)</b>								
North America	1,565	1,950	1,750	-20%	-11%	7,776	8,494	-8%
EMEA	220	401	217	-45%	1%	2,213	2,204	—
Latin America	271	779	570	-65%	-52%	2,251	2,531	-11%
Asia	648	819	821	-21%	-21%	3,421	3,335	3%
Corporate / Other	101	183	(3,066)	-45%	NM	495	(5,165)	NM
EOP Assets (\$B)	1,657	1,698	1,713	-2%	-3%	1,657	1,713	-3%
EOP Loans (\$B)	573	567	565	1%	1%	573	565	1%
EOP Deposits (\$B)	901	897	883	—	2%	901	883	2%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods and the impact of the tax item in 1Q'14. For additional information, please refer to Appendix B.

(b) Includes provision for unfunded lending commitments.

### ***Citicorp***

**Citicorp revenues** of \$15.7 billion decreased 2%, as a 9% decrease in *GCB* revenues was partially offset by a 4% increase in *ICG* revenues. *Corporate/Other* revenues were \$107 million, compared with negative \$93 million in the prior year period, due in part to gains on debt buybacks.

**Citicorp net income** increased to \$2.7 billion, from \$253 million in the prior year period, primarily driven by lower operating expenses, partially offset by the lower revenues and a higher cost of credit.

**Citicorp operating expenses** decreased 24% to \$9.9 billion, driven by lower legal and related expenses and repositioning costs and the impact of foreign exchange translation. Operating expenses in the fourth quarter 2015 included legal and related expenses of \$251 million, compared to \$2.8 billion in the prior year period, and \$202 million of repositioning charges, compared to \$554 million in the prior year period.

**Citicorp cost of credit** of \$2.1 billion in the fourth quarter 2015 increased 29% from the prior year period. Net credit losses declined 14% to \$1.6 billion, but net loan loss reserve builds were \$517 million, driven by *ICG*, compared to net loan loss reserve releases of \$227 million in the prior year period. Citicorp's consumer loans 90+ days delinquent decreased 14% to \$2.2 billion, and the 90+ days delinquency ratio improved to 0.78% of loans.

**Citicorp end of period loans** of \$573 billion increased 1%. In constant dollars, Citicorp end of period loans grew 5%, with 8% growth in corporate loans to \$288 billion and 2% growth in consumer loans to \$285 billion.



<b>Global Consumer Banking</b> <b>(\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>	<b>2015</b>	<b>2014</b>	<b>%Δ</b>
North America	4,810	4,821	5,096	—	-6%	19,448	19,669	-1%
Latin America	1,717	1,923	2,069	-11%	-17%	7,323	8,460	-13%
Asia(a)	1,664	1,716	1,863	-3%	-11%	7,091	7,888	-10%
<b>Total Revenues</b>	<b>\$ 8,191</b>	<b>\$ 8,460</b>	<b>\$ 9,028</b>	<b>-3%</b>	<b>-9%</b>	<b>\$ 33,862</b>	<b>\$ 36,017</b>	<b>-6%</b>
<b>Expenses</b>	<b>\$ 4,611</b>	<b>\$ 4,483</b>	<b>\$ 4,985</b>	<b>3%</b>	<b>-8%</b>	<b>\$ 18,264</b>	<b>\$ 19,951</b>	<b>-8%</b>
Net Credit Losses	1,488	1,411	1,710	5%	-13%	6,029	6,860	-12%
Credit Reserve Build / (Release)(b)	(32)	(63)	(269)	49%	88%	(313)	(1,171)	73%
Provision for Benefits and Claims	30	28	39	7%	-23%	107	144	-26%
<b>Total Cost of Credit</b>	<b>\$ 1,486</b>	<b>\$ 1,376</b>	<b>\$ 1,480</b>	<b>8%</b>	<b>—</b>	<b>\$ 5,823</b>	<b>\$ 5,833</b>	<b>—</b>
<b>Net Income</b>	<b>\$ 1,344</b>	<b>\$ 1,674</b>	<b>\$ 1,685</b>	<b>-20%</b>	<b>-20%</b>	<b>\$ 6,373</b>	<b>\$ 6,794</b>	<b>-6%</b>
<b>Income from Continuing Operations</b>								
North America	985	1,063	1,137	-7%	-13%	4,255	4,412	-4%
Latin America	147	312	263	-53%	-44%	928	1,158	-20%
Asia(a)	213	307	288	-31%	-26%	1,199	1,249	-4%
<b>(in billions of dollars)</b>								
Avg. Cards Loans	134	132	138	1%	-3%	133	139	-4%
Avg. Retail Banking Loans	148	147	153	1%	-3%	148	152	-3%
Avg. Deposits	299	299	303	—	-1%	300	305	-1%
Investment Sales	19	21	24	-11%	-22%	93	106	-13%
Cards Purchase Sales	99	91	97	8%	2%	364	361	1%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) For reporting purposes, Asia GCB includes the results of operations in EMEA GCB for all periods presented.

(b) Includes provision for unfunded lending commitments.

### ***Global Consumer Banking***

**GCB revenues** of \$8.2 billion decreased 9% due to a 14% decline in international *GCB* revenues. In constant dollars, revenues decreased 4%, driven by a 6% decrease in *North America* and a 2% decrease in international *GCB*.

**GCB net income** decreased 20% to \$1.3 billion, as the lower revenues and lower net loan loss reserve release were partially offset by lower operating expenses and lower net credit losses. Operating expenses decreased 8% to \$4.6 billion, and decreased 2% in constant dollars, reflecting ongoing efficiency savings and lower repositioning expenses, partially offset by increased investment spending and ongoing regulatory and compliance costs.

**North America GCB revenues** of \$4.8 billion decreased 6%, with lower revenues in Citi-branded cards, Citi retail services and retail banking. Citi-branded cards revenues of \$1.9 billion decreased 9%, reflecting the continued impact of lower average loans as well as increased acquisition and rewards costs. Citi retail services revenues of \$1.6 billion declined 1%, largely reflecting the continued impact of lower fuel prices on loan growth and purchase sales. Retail banking revenues declined 6% to \$1.3 billion. Excluding a \$130 million gain on the sale of a mortgage portfolio in the prior year period, retail banking revenues increased 4%, reflecting 7% growth in average loans, 9% growth in average checking deposits and improved deposit spreads.

**North America GCB net income** was \$1.0 billion, down 13%, as the decrease in revenues and lower net loan loss reserve releases were partially offset by lower operating expenses and lower net credit losses. Operating expenses declined 6% to \$2.4 billion, primarily driven by ongoing efficiency savings and lower repositioning expenses.

**North America GCB credit quality** continued to improve as net credit losses of \$914 million decreased 10%. Net credit losses improved versus the prior year period in Citi-branded cards (down 12% to \$454 million) and in Citi retail services (down 10% to \$418 million). The net loan loss reserve release in the fourth quarter 2015 was \$63 million, \$181 million lower than in the prior year period, as credit continued to stabilize.

**International GCB revenues** decreased 14% to \$3.4 billion. In constant dollars, revenues decreased 2%. Revenues in *Latin America* of \$1.7 billion were approximately unchanged, as the impact of modest loan and deposit growth was offset by continued spread compression in cards. Revenues in *Asia* of \$1.7 billion decreased 4%, as lower investment sales revenues as well as continued high payment rates and ongoing regulatory pressures in cards were partially offset by growth in lending, deposit and insurance products.

**International GCB net income** decreased 34% to \$359 million. In constant dollars, net income decreased 28%, driven by the lower revenues, higher operating expenses and higher credit costs. Operating expenses of \$2.3 billion in the fourth quarter 2015 increased 3% (decreased 9% on a reported basis) driven by the impact of higher regulatory and compliance costs and technology investments, partially offset by lower legal and related and repositioning expenses as well as ongoing efficiency savings. Credit costs increased 8% (decreased 11% on a reported basis), as the net loan loss reserve build was \$31 million, compared to a net loan loss reserve release of \$23 million in the prior year period (\$25 million on a reported basis), and net credit losses decreased 1% (decreased 18% on a reported basis). In constant dollars, the net credit loss rate was 1.88% of average loans in the fourth quarter 2015, slightly improved from 1.95% in the prior year period (2.09% on a reported basis).

<b>Institutional Clients Group</b> <b>(\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>QoQ%</b>	<b>YoY%</b>	<b>2015</b>	<b>2014</b>	<b>%Δ</b>
Treasury & Trade Solutions	1,990	1,933	1,932	3%	3%	7,767	7,767	—
Investment Banking	1,125	937	1,066	20%	6%	4,543	4,707	-3%
Private Bank	691	715	668	-3%	3%	2,860	2,660	8%
Corporate Lending(a)	401	403	433	—	-7%	1,694	1,749	-3%
<b>Total Banking</b>	<b>4,207</b>	<b>3,988</b>	<b>4,099</b>	<b>5%</b>	<b>3%</b>	<b>16,864</b>	<b>16,883</b>	<b>—</b>
Fixed Income Markets	2,224	2,577	2,075	-14%	7%	11,346	12,148	-7%
Equity Markets	606	996	470	-39%	29%	3,128	2,774	13%
Securities Services	517	513	508	1%	2%	2,130	2,048	4%
Other	(108)	(50)	(90)	NM	-20%	(312)	(574)	46%
<b>Total Markets &amp; Securities Services</b>	<b>3,239</b>	<b>4,036</b>	<b>2,963</b>	<b>-20%</b>	<b>9%</b>	<b>16,292</b>	<b>16,396</b>	<b>-1%</b>
<b>Product Revenues(b)</b>	<b>\$ 7,446</b>	<b>\$ 8,024</b>	<b>\$ 7,062</b>	<b>-7%</b>	<b>5%</b>	<b>\$ 33,156</b>	<b>\$ 33,279</b>	<b>—</b>
Gain / (loss) on Loan Hedges	(15)	352	86	NM	NM	323	116	NM
<b>Total Revenues ex-CVA / DVA(c)</b>	<b>\$ 7,431</b>	<b>\$ 8,376</b>	<b>\$ 7,148</b>	<b>-11%</b>	<b>4%</b>	<b>\$ 33,479</b>	<b>\$ 33,395</b>	<b>—</b>
CVA / DVA	(186)	221	12	NM	NM	269	(343)	NM
<b>Total Revenues</b>	<b>\$ 7,245</b>	<b>\$ 8,597</b>	<b>\$ 7,160</b>	<b>-16%</b>	<b>1%</b>	<b>\$ 33,748</b>	<b>\$ 33,052</b>	<b>2%</b>
<b>Expenses</b>	<b>\$ 4,840</b>	<b>\$ 4,692</b>	<b>\$ 4,878</b>	<b>3%</b>	<b>-1%</b>	<b>\$ 18,985</b>	<b>\$ 19,391</b>	<b>-2%</b>
Net Credit Losses	92	34	121	NM	-24%	207	276	-25%
Credit Reserve Build / (Release)(d)	549	275	42	NM	NM	722	(219)	NM
<b>Total Cost of Credit</b>	<b>\$ 641</b>	<b>\$ 309</b>	<b>\$ 163</b>	<b>NM</b>	<b>NM</b>	<b>\$ 929</b>	<b>\$ 57</b>	<b>NM</b>
<b>Net Income</b>	<b>\$ 1,235</b>	<b>\$ 2,416</b>	<b>\$ 1,646</b>	<b>-49%</b>	<b>-25%</b>	<b>\$ 9,399</b>	<b>\$ 9,416</b>	<b>—</b>
<b>Adjusted Net Income(c)</b>	<b>\$ 1,352</b>	<b>\$ 2,273</b>	<b>\$ 1,639</b>	<b>-41%</b>	<b>-18%</b>	<b>\$ 9,227</b>	<b>\$ 9,627</b>	<b>-4%</b>
<b>Adjusted Revenues(c)</b>								
North America	2,871	3,250	2,475	-12%	16%	12,947	12,890	—
EMEA	2,095	2,214	2,050	-5%	2%	9,667	9,689	—
Latin America	862	1,166	986	-26%	-13%	3,910	4,143	-6%
Asia	1,603	1,746	1,637	-8%	-2%	6,955	6,673	4%
<b>Adjusted Income from Continuing Ops.(c)</b>								
North America	580	887	613	-35%	-5%	3,521	4,082	-14%
EMEA	224	392	237	-43%	-5%	2,203	2,202	—
Latin America	124	467	307	-73%	-60%	1,323	1,373	-4%
Asia	431	521	513	-17%	-16%	2,232	2,088	7%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes gain / (loss) on hedges related to accrual loans. For additional information, please refer to Footnote 9.

(b) Excludes CVA / DVA and gain / (loss) on hedges related to accrual loans.

(c) Excludes, as applicable, CVA / DVA in all periods. For additional information, please refer to Appendix B.

(d) Includes provision for unfunded lending commitments.

### ***Institutional Clients Group***

**ICG revenues** of \$7.4 billion increased 4%, driven by a 9% increase in *Markets and Securities Services* revenues.

**Banking revenues** of \$4.2 billion increased 3% (excluding gain / (loss) on loan hedges). *Treasury and Trade Solutions (TTS)* revenues of \$2.0 billion increased 3%. In constant dollars, *TTS* revenues grew 9%, as continued growth in deposit balances and spreads was partially offset by lower trade revenues. *Investment Banking* revenues of \$1.1 billion increased 6%. Advisory revenues increased 15% to \$303 million, debt underwriting revenues increased 12% to \$616 million, and equity underwriting fell 18% to \$206 million, reflecting lower industry-wide underwriting activity during the current quarter. *Private Bank* revenues increased 3% to \$691 million, driven by higher loan and deposit balances. *Corporate Lending* revenues of \$401 million declined

7% (excluding gain / (loss) on loan hedges), and declined 2% in constant dollars, as growth in average loans was more than offset by the impact of lower spreads.

**Markets and Securities Services revenues** of \$3.2 billion increased 9%. *Fixed Income Markets* revenues of \$2.2 billion in the fourth quarter 2015 increased 7%, reflecting improved trading conditions in spread products as well as continued strength in rates and currencies. *Equity Markets* revenues of \$606 million increased 29%, driven by growth across products and improved performance in *EMEA*. *Securities Services* revenues of \$517 million increased 2%, and increased 12% in constant dollars, reflecting increased activity and higher client balances.

**ICG net income** of \$1.4 billion decreased 18%, as higher cost of credit was partially offset by the higher revenues. *ICG* operating expenses decreased 1% to \$4.8 billion, as higher regulatory and compliance costs and compensation expense were more than offset by lower repositioning costs, efficiency savings and the impact of foreign exchange translation. *ICG* cost of credit was \$641 million, compared to \$163 million in the prior year period. *ICG* cost of credit was primarily driven by a net loan loss reserve build of \$549 million, including approximately \$250 million related to the energy portfolio, with the remainder reflecting volume growth and macroeconomic conditions.

**ICG average loans** grew 5% to \$290 billion while end of period deposits increased 6% to \$587 billion. In constant dollars, average loans increased 7%, while end of period deposits increased 9%.

Citi Holdings (\$ in millions)	4Q'15	3Q'15	4Q'14	QoQ%	YoY%	2015	2014	%Δ
<b>Total Revenues</b>	\$ 2,913	\$ 1,417	\$ 1,804	NM	61%	\$ 7,837	\$ 7,849	—
<b>Adjusted Revenues(a)</b>	\$ 2,908	\$ 1,442	\$ 1,809	NM	61%	\$ 7,852	\$ 7,896	-1%
<b>Expenses</b>	\$ 1,209	\$ 1,145	\$ 1,303	6%	-7%	\$ 4,615	\$ 9,689	-52%
<b>Adjusted Expenses(a)</b>	\$ 1,209	\$ 1,145	\$ 1,303	6%	-7%	\$ 4,615	\$ 5,940	-22%
Net Credit Losses	182	218	417	-17%	-56%	1,066	1,837	-42%
Credit Reserve Build / (Release)(b)	71	(228)	(214)	NM	NM	(529)	(917)	42%
Provision for Benefits and Claims	134	161	167	-17%	-20%	624	657	-5%
<b>Total Cost of Credit</b>	\$ 387	\$ 151	\$ 370	NM	5%	\$ 1,161	\$ 1,577	-26%
<b>Adjusted Cost of Credit(a)</b>	\$ 387	\$ 151	\$ 370	NM	5%	\$ 1,161	\$ 1,522	-24%
<b>Net Income (Loss)</b>	\$ 707	\$ 31	\$ 84	NM	NM	\$ 1,047	\$ (3,480)	NM
<b>Adjusted Net Income(a)</b>	\$ 704	\$ 47	\$ 87	NM	NM	\$ 1,057	\$ 275	NM
EOP Assets (\$B)	74	110	129	-33%	-43%	74	129	-43%
EOP Loans (\$B)	45	55	79	-19%	-43%	45	79	-43%
EOP Deposits (\$B)	7	7	17	—	-58%	7	17	-58%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods and the mortgage settlement in 2Q'14. For additional information, please refer to Appendix B.

(b) Includes provision for unfunded lending commitments.

### Citi Holdings

**Citi Holdings revenues** of \$2.9 billion increased 61% from the prior year period, mainly driven by a higher level of net gains on asset sales, partially offset by the impact of redemptions of high cost debt and the continued reduction in Citi Holdings assets. During the fourth quarter 2015, Citi Holdings completed the sale of businesses with approximately \$32 billion of assets, including Citi's retail banking and credit card businesses in Japan and OneMain Financial. As of the end of the fourth quarter 2015, Citi Holdings assets were \$74 billion, 43% below the prior year period, and represented approximately 4% of total Citigroup assets. As of year-end 2015, Citigroup had signed agreements to reduce Citi Holdings assets by an additional \$7 billion, substantially all of which are expected to be completed during 2016.

**Citi Holdings net income** was \$704 million, compared to \$87 million in the prior year period, primarily reflecting the higher revenues. Citi Holdings operating expenses declined 7% to \$1.2 billion, primarily driven by the ongoing decline in assets, partially offset by transaction-related episodic expenses and higher legal and related and repositioning costs. Operating expenses in the fourth quarter 2015 included legal and related expenses of \$160 million, compared to \$61 million in the prior year period, and \$111 million of repositioning charges, compared to \$101 million in the prior year period. Cost of credit of \$387 million increased 5%. The net loan loss reserve build was \$71 million, compared to a net loan loss reserve release of \$214 million in the prior year period, primarily

reflecting the impact of asset sales. Net credit losses declined 56% to \$182 million, reflecting the impact of ongoing divestiture activity as well as continued improvement in the *North America* mortgage portfolio.

**Citi Holdings allowance for credit losses** was \$2.0 billion at the end of the fourth quarter 2015, or 4.5% of loans, compared to \$4.9 billion, or 6.1% of loans, in the prior year period. 90+ days delinquent consumer loans in Citi Holdings decreased 59% to \$0.8 billion, or 2.0% of loans.

Citicorp Results by Region(a) (\$ in millions)	Revenues			Income from Continuing Ops.		
	4Q'15	3Q'15	4Q'14	4Q'15	3Q'15	4Q'14
<b>North America</b>						
Global Consumer Banking	4,810	4,821	5,096	985	1,063	1,137
Institutional Clients Group	2,871	3,250	2,475	580	887	613
<b>Total North America</b>	<b>\$ 7,681</b>	<b>\$ 8,071</b>	<b>\$ 7,571</b>	<b>\$ 1,565</b>	<b>\$ 1,950</b>	<b>\$ 1,750</b>
<b>EMEA</b>						
Global Consumer Banking	231	243	260	(4)	9	(20)
Institutional Clients Group	2,095	2,214	2,050	224	392	237
<b>Total EMEA</b>	<b>\$ 2,326</b>	<b>\$ 2,457</b>	<b>\$ 2,310</b>	<b>\$ 220</b>	<b>\$ 401</b>	<b>\$ 217</b>
<b>Latin America</b>						
Global Consumer Banking	1,717	1,923	2,069	147	312	263
Institutional Clients Group	862	1,166	986	124	467	307
<b>Total Latin America</b>	<b>\$ 2,579</b>	<b>\$ 3,089</b>	<b>\$ 3,055</b>	<b>\$ 271</b>	<b>\$ 779</b>	<b>\$ 570</b>
<b>Asia</b>						
Global Consumer Banking	1,433	1,473	1,603	217	298	308
Institutional Clients Group	1,603	1,746	1,637	431	521	513
<b>Total Asia</b>	<b>\$ 3,036</b>	<b>\$ 3,219</b>	<b>\$ 3,240</b>	<b>\$ 648</b>	<b>\$ 819</b>	<b>\$ 821</b>
<b>Corporate / Other</b>	<b>\$ 107</b>	<b>\$ 218</b>	<b>\$ (93)</b>	<b>\$ 101</b>	<b>\$ 183</b>	<b>\$ (3,066)</b>
<b>Citicorp</b>	<b>\$ 15,729</b>	<b>\$ 17,054</b>	<b>\$ 16,083</b>	<b>\$ 2,805</b>	<b>\$ 4,132</b>	<b>\$ 292</b>

Note: Totals may not sum due to rounding. Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods. For additional information, please refer to Appendix B.

Citicorp Results by Region(a) (\$ in millions)	Revenues		Income from Continuing Ops.	
	2015	2014	2015	2014
<b>North America</b>				
Global Consumer Banking	19,448	19,669	4,255	4,412
Institutional Clients Group	12,947	12,890	3,521	4,082
<b>Total North America</b>	<b>\$ 32,395</b>	<b>\$ 32,559</b>	<b>\$ 7,776</b>	<b>\$ 8,494</b>
<b>EMEA</b>				
Global Consumer Banking	970	1,161	10	2
Institutional Clients Group	9,667	9,689	2,203	2,202
<b>Total EMEA</b>	<b>\$ 10,637</b>	<b>\$ 10,850</b>	<b>\$ 2,213</b>	<b>\$ 2,204</b>
<b>Latin America</b>				
Global Consumer Banking	7,323	8,460	928	1,158
Institutional Clients Group	3,910	4,143	1,323	1,373
<b>Total Latin America</b>	<b>\$ 11,233</b>	<b>\$ 12,603</b>	<b>\$ 2,251</b>	<b>\$ 2,531</b>
<b>Asia</b>				
Global Consumer Banking	6,121	6,727	1,189	1,247
Institutional Clients Group	6,955	6,673	2,232	2,088
<b>Total Asia</b>	<b>\$ 13,076</b>	<b>\$ 13,400</b>	<b>\$ 3,421</b>	<b>\$ 3,335</b>
<b>Corporate / Other</b>	<b>\$ 907</b>	<b>\$ 301</b>	<b>\$ 495</b>	<b>\$ (5,165)</b>
<b>Citicorp</b>	<b>\$ 68,248</b>	<b>\$ 69,713</b>	<b>\$ 16,156</b>	<b>\$ 11,399</b>

Note: Totals may not sum due to rounding. Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes, as applicable, CVA / DVA in all periods and the tax item in 1Q'14. For additional information, please refer to Appendix B.



Citigroup will host a conference call today at 11:30 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at <http://www.citigroup.com/citi/investor>. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 82638250.

Citigroup, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citigroup provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

Additional information may be found at [www.citigroup.com](http://www.citigroup.com) | Twitter: [@Citi](https://twitter.com/Citi) | YouTube: [www.youtube.com/citi](http://www.youtube.com/citi) | Blog: <http://blog.citigroup.com> | Facebook: [www.facebook.com/citi](http://www.facebook.com/citi) | LinkedIn: [www.linkedin.com/company/citi](http://www.linkedin.com/company/citi)

Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Fourth Quarter 2015 Quarterly Financial Data Supplement are available on Citigroup's website at [www.citigroup.com](http://www.citigroup.com).

Certain statements in this release are "forward-looking statements" within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including the precautionary statements included in this release and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2014 Annual Report on Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citigroup does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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**Appendix A: CVA / DVA**

CVA / DVA (\$ in millions)	4Q'15	3Q'15	4Q'14	2015	2014
<b>Institutional Clients Group</b>					
Counterparty CVA(1)	\$ 71	\$ (23)	\$ (90)	\$ (122)	\$ (63)
Asset FVA	56	(155)	(33)	(45)	(469)
Own-Credit CVA(1)	(108)	95	9	(27)	(43)
Liability FVA	9	42	13	95	19
<b>Derivatives CVA(1)</b>	<b>\$ 27</b>	<b>\$ (40)</b>	<b>\$ (101)</b>	<b>\$ (99)</b>	<b>\$ (556)</b>
DVA on Citi Liabilities at Fair Value	(213)	262	114	368	214
<b>Total Institutional Clients Group CVA / DVA</b>	<b>\$ (186)</b>	<b>\$ 221</b>	<b>\$ 12</b>	<b>\$ 269</b>	<b>\$ (343)</b>
<b>Citi Holdings</b>					
Counterparty CVA(1)	6	(9)	1	7	20
Asset FVA	3	(22)	(5)	(21)	(49)
Own-Credit CVA(1)	(2)	2	(3)	(1)	(22)
Liability FVA	(0)	2	(0)	2	0
<b>Derivatives CVA(1)</b>	<b>\$ 7</b>	<b>\$ (27)</b>	<b>\$ (6)</b>	<b>\$ (13)</b>	<b>\$ (51)</b>
DVA on Citi Liabilities at Fair Value	(1)	2	1	(1)	4
<b>Total Citi Holdings CVA / DVA</b>	<b>\$ 5</b>	<b>\$ (25)</b>	<b>\$ (5)</b>	<b>\$ (15)</b>	<b>\$ (47)</b>
<b>Total Citigroup CVA / DVA</b>	<b>\$ (181)</b>	<b>\$ 196</b>	<b>\$ 7</b>	<b>\$ 254</b>	<b>\$ (390)</b>

Note: Totals may not sum due to rounding.

**Appendix B: Non-GAAP Financial Measures - Adjusted Items**

Citigroup (\$ in millions, except per share amounts)	4Q'15	3Q'15	4Q'14	2015	2014
<b>Reported Revenues (GAAP)</b>	<b>\$ 18,456</b>	<b>\$ 18,692</b>	<b>\$ 17,899</b>	<b>\$ 76,354</b>	<b>\$ 77,219</b>
Impact of:					
CVA / DVA	(181)	196	7	254	(390)
<b>Adjusted Revenues</b>	<b>\$ 18,637</b>	<b>\$ 18,496</b>	<b>\$ 17,892</b>	<b>\$ 76,100</b>	<b>\$ 77,609</b>
Impact of:					
FX Translation	—	(75)	(855)	—	(3,530)
<b>Adjusted Revenues in Constant Dollars</b>	<b>\$ 18,637</b>	<b>\$ 18,421</b>	<b>\$ 17,037</b>	<b>\$ 76,100</b>	<b>\$ 74,079</b>
<b>Reported Expenses (GAAP)</b>	<b>\$ 11,134</b>	<b>\$ 10,669</b>	<b>\$ 14,426</b>	<b>\$ 43,615</b>	<b>\$ 55,051</b>
Impact of:					
Mortgage Settlement	—	—	—	—	(3,749)
<b>Adjusted Expenses</b>	<b>\$ 11,134</b>	<b>\$ 10,669</b>	<b>\$ 14,426</b>	<b>\$ 43,615</b>	<b>\$ 51,302</b>
Impact of:					
FX Translation	—	(71)	(605)	—	(2,615)
<b>Adjusted Expenses in Constant Dollars</b>	<b>\$ 11,134</b>	<b>\$ 10,598</b>	<b>\$ 13,821</b>	<b>\$ 43,615</b>	<b>\$ 48,687</b>
<b>Reported Cost of Credit (GAAP)</b>	<b>\$ 2,514</b>	<b>\$ 1,836</b>	<b>\$ 2,013</b>	<b>\$ 7,913</b>	<b>\$ 7,467</b>
Impact of:					
Mortgage Settlement	—	—	—	—	(55)
<b>Adjusted Cost of Credit</b>	<b>\$ 2,514</b>	<b>\$ 1,836</b>	<b>\$ 2,013</b>	<b>\$ 7,913</b>	<b>\$ 7,412</b>
<b>Reported Net Income (GAAP)</b>	<b>\$ 3,335</b>	<b>\$ 4,291</b>	<b>\$ 344</b>	<b>\$ 17,242</b>	<b>\$ 7,310</b>
Impact of:					
CVA / DVA	(114)	127	4	162	(240)
Tax Item	—	—	—	—	(210)
Mortgage Settlement	—	—	—	—	(3,726)
<b>Adjusted Net Income</b>	<b>\$ 3,449</b>	<b>\$ 4,164</b>	<b>\$ 340</b>	<b>\$ 17,080</b>	<b>\$ 11,486</b>
Preferred Dividends	265	174	159	769	511
<b>Adjusted Net Income to Common</b>	<b>\$ 3,184</b>	<b>\$ 3,990</b>	<b>\$ 181</b>	<b>\$ 16,311</b>	<b>\$ 10,975</b>
<b>Reported EPS (GAAP)</b>	<b>\$ 1.02</b>	<b>\$ 1.35</b>	<b>\$ 0.06</b>	<b>\$ 5.40</b>	<b>\$ 2.20</b>
Impact of:					
CVA / DVA	(0.04)	0.04	0.00	0.05	(0.07)
Tax Item	—	—	—	—	(0.07)
Mortgage Settlement	—	—	—	—	(1.21)
<b>Adjusted EPS</b>	<b>\$ 1.06</b>	<b>\$ 1.31</b>	<b>\$ 0.06</b>	<b>\$ 5.35</b>	<b>\$ 3.55</b>
<b>Average Assets (\$B)</b>	<b>\$ 1,784</b>	<b>\$ 1,818</b>	<b>\$ 1,900</b>	<b>\$ 1,824</b>	<b>\$ 1,897</b>
<b>Adjusted ROA</b>	<b>0.77%</b>	<b>0.91%</b>	<b>0.07%</b>	<b>0.94%</b>	<b>0.61%</b>

<b>Average TCE</b>	<b>\$</b>	<b>178,981</b>	<b>\$</b>	<b>178,538</b>	<b>\$</b>	<b>172,712</b>	<b>\$</b>	<b>176,505</b>	<b>\$</b>	<b>171,151</b>
<b>Adjusted ROTCE</b>		<b>7.1%</b>		<b>8.9%</b>		<b>0.4%</b>		<b>9.2%</b>		<b>6.4%</b>

Note: Totals may not sum due to rounding.



**Appendix B: Non-GAAP Financial Measures - Adjusted Items (Cont.)**

<b>Citicorp</b> <b>(\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues (GAAP)</b>	\$ 15,543	\$ 17,275	\$ 16,095	\$ 68,517	\$ 69,370
Impact of:					
CVA / DVA	(186)	221	12	269	(343)
<b>Adjusted Revenues</b>	\$ 15,729	\$ 17,054	\$ 16,083	\$ 68,248	\$ 69,713
Impact of:					
FX Translation	—	(71)	(817)	—	(3,248)
<b>Adjusted Revenues in Constant Dollars</b>	\$ 15,729	\$ 16,983	\$ 15,266	\$ 68,248	\$ 66,465
<b>Reported Expenses (GAAP)</b>	\$ 9,925	\$ 9,524	\$ 13,123	\$ 39,000	\$ 45,362
Impact of:					
FX Translation	—	(68)	(575)	—	(2,397)
<b>Expenses in Constant Dollars</b>	\$ 9,925	\$ 9,456	\$ 12,548	\$ 39,000	\$ 42,965
<b>Reported Net Income (GAAP)</b>	\$ 2,628	\$ 4,260	\$ 260	\$ 16,195	\$ 10,790
Impact of:					
CVA / DVA	(117)	143	7	172	(211)
Tax Item	—	—	—	—	(210)
<b>Adjusted Net Income</b>	\$ 2,745	\$ 4,117	\$ 253	\$ 16,023	\$ 11,211

Note: Totals may not sum due to rounding.

<b>Corp / Other</b> <b>(\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Net Income (GAAP)</b>	\$ 49	\$ 170	\$ (3,071)	\$ 423	\$ (5,420)
Impact of:					
Tax Item	—	—	—	—	(210)
<b>Adjusted Net Income</b>	\$ 49	\$ 170	\$ (3,071)	\$ 423	\$ (5,210)

Note: Totals may not sum due to rounding.

<b>Institutional Clients Group</b> <b>(\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues (GAAP)</b>	\$ 7,245	\$ 8,597	\$ 7,160	\$ 33,748	\$ 33,052
Impact of:					
CVA / DVA	(186)	221	12	269	(343)
<b>Adjusted Revenues</b>	\$ 7,431	\$ 8,376	\$ 7,148	\$ 33,479	\$ 33,395
<b>Reported Net Income (GAAP)</b>	\$ 1,235	\$ 2,416	\$ 1,646	\$ 9,399	\$ 9,416
Impact of:					
CVA / DVA	(117)	143	7	172	(211)
<b>Adjusted Net Income</b>	\$ 1,352	\$ 2,273	\$ 1,639	\$ 9,227	\$ 9,627

Note: Totals may not sum due to rounding.

<b>Citi Holdings</b> <b>(\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues (GAAP)</b>	\$ 2,913	\$ 1,417	\$ 1,804	\$ 7,837	\$ 7,849
Impact of:					
CVA / DVA	5	(25)	(5)	(15)	(47)
<b>Adjusted Revenues</b>	\$ 2,908	\$ 1,442	\$ 1,809	\$ 7,852	\$ 7,896
<b>Reported Expenses (GAAP)</b>	\$ 1,209	\$ 1,145	\$ 1,303	\$ 4,615	\$ 9,689
Impact of:					
Mortgage Settlement	—	—	—	—	(3,749)
<b>Adjusted Expenses</b>	\$ 1,209	\$ 1,145	\$ 1,303	\$ 4,615	\$ 5,940
<b>Reported Cost of Credit (GAAP)</b>	\$ 387	\$ 151	\$ 370	\$ 1,161	\$ 1,577
Impact of:					
Mortgage Settlement	—	—	—	—	(55)
<b>Adjusted Cost of Credit</b>	\$ 387	\$ 151	\$ 370	\$ 1,161	\$ 1,522
<b>Reported Net Income (GAAP)</b>	\$ 707	\$ 31	\$ 84	\$ 1,047	\$ (3,480)
Impact of:					
CVA / DVA	3	(16)	(3)	(10)	(29)

Mortgage Settlement	—	—	—	—	(3,726)
Adjusted Net Income	\$ 704	\$ 47	\$ 87	\$ 1,057	\$ 275

Note: Totals may not sum due to rounding.

**Appendix C: Non-GAAP Financial Measures - Excluding Impact of FX Translation**

<b>Citigroup</b> <b>(\$ in billions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported EOP Loans</b>	\$ 618	\$ 622	\$ 645	\$ 618	\$ 645
Impact of FX Translation	—	(2)	(19)	—	(19)
<b>EOP Loans in Constant Dollars</b>	\$ 618	\$ 621	\$ 626	\$ 618	\$ 626
<b>Reported EOP Deposits</b>	\$ 908	\$ 904	\$ 899	\$ 908	\$ 899
Impact of FX Translation	—	(3)	(28)	—	(28)
<b>EOP Deposits in Constant Dollars</b>	\$ 908	\$ 901	\$ 871	\$ 908	\$ 871

Note: Totals may not sum due to rounding.

<b>Citicorp</b> <b>(\$ in billions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported EOP Loans</b>	\$ 573	\$ 567	\$ 565	\$ 573	\$ 565
Impact of FX Translation	—	(2)	(19)	—	(19)
<b>EOP Loans in Constant Dollars</b>	\$ 573	\$ 566	\$ 547	\$ 573	\$ 547
<b>Reported EOP Deposits</b>	\$ 901	\$ 897	\$ 883	\$ 901	\$ 883
Impact of FX Translation	—	(4)	(28)	—	(28)
<b>EOP Deposits in Constant Dollars</b>	\$ 901	\$ 894	\$ 855	\$ 901	\$ 855

Note: Totals may not sum due to rounding.

<b>Global Consumer Banking</b> <b>(\$ in billions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported EOP Loans</b>	\$ 285	\$ 278	\$ 291	\$ 285	\$ 291
Impact of FX Translation	—	(0)	(12)	—	(12)
<b>EOP Loans in Constant Dollars</b>	\$ 285	\$ 278	\$ 280	\$ 285	\$ 280
<b>Reported EOP Deposits</b>	\$ 301	\$ 297	\$ 304	\$ 301	\$ 304
Impact of FX Translation	—	(0)	(10)	—	(10)
<b>EOP Deposits in Constant Dollars</b>	\$ 301	\$ 297	\$ 294	\$ 301	\$ 294

Note: Totals may not sum due to rounding.

<b>Institutional Clients Group</b> <b>(\$ in billions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Average Loans</b>	\$ 290	\$ 288	\$ 277	\$ 285	\$ 277
Impact of FX Translation	—	(1)	(7)	—	(8)
<b>Average Loans in Constant Dollars</b>	\$ 290	\$ 287	\$ 270	\$ 285	\$ 269
<b>Reported EOP Deposits</b>	\$ 587	\$ 595	\$ 555	\$ 587	\$ 555
Impact of FX Translation	—	(2)	(16)	—	(16)
<b>EOP Deposits in Constant Dollars</b>	\$ 587	\$ 593	\$ 539	\$ 587	\$ 539

Note: Totals may not sum due to rounding.

**Appendix C: Non-GAAP Financial Measures - Excluding Impact of FX Translation (Cont.)**

<b>International Consumer Banking (\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues</b>	\$ 3,381	\$ 3,639	\$ 3,932	\$ 14,414	\$ 16,348
Impact of FX Translation	—	(41)	(480)	—	(1,969)
<b>Revenues in Constant Dollars</b>	\$ 3,381	\$ 3,598	\$ 3,452	\$ 14,414	\$ 14,379
<b>Reported Expenses</b>	\$ 2,254	\$ 2,213	\$ 2,478	\$ 9,078	\$ 10,245
Impact of FX Translation	—	(26)	(287)	—	(1,171)
<b>Expenses in Constant Dollars</b>	\$ 2,254	\$ 2,187	\$ 2,191	\$ 9,078	\$ 9,074
<b>Reported Credit Costs</b>	\$ 627	\$ 548	\$ 701	\$ 2,364	\$ 2,837
Impact of FX Translation	—	(10)	(120)	—	(470)
<b>Credit Costs in Constant Dollars</b>	\$ 627	\$ 538	\$ 581	\$ 2,364	\$ 2,367
<b>Reported Net Income</b>	\$ 359	\$ 612	\$ 548	\$ 2,118	\$ 2,381
Impact of FX Translation	—	(2)	(51)	—	(197)
<b>Net Income in Constant Dollars</b>	\$ 359	\$ 610	\$ 497	\$ 2,118	\$ 2,184

Note: Totals may not sum due to rounding.

<b>Latin America Consumer Banking (\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues</b>	\$ 1,717	\$ 1,923	\$ 2,069	\$ 7,323	\$ 8,460
Impact of FX Translation	—	(34)	(354)	—	(1,382)
<b>Revenues in Constant Dollars</b>	\$ 1,717	\$ 1,889	\$ 1,715	\$ 7,323	\$ 7,078
<b>Reported Expenses</b>	\$ 1,122	\$ 1,080	\$ 1,245	\$ 4,444	\$ 4,974
Impact of FX Translation	—	(19)	(193)	—	(737)
<b>Expenses in Constant Dollars</b>	\$ 1,122	\$ 1,061	\$ 1,052	\$ 4,444	\$ 4,237

Note: Totals may not sum due to rounding.

<b>Asia Consumer Banking(1) (\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues</b>	\$ 1,664	\$ 1,716	\$ 1,863	\$ 7,091	\$ 7,888
Impact of FX Translation	—	(7)	(126)	—	(587)
<b>Revenues in Constant Dollars</b>	\$ 1,664	\$ 1,709	\$ 1,737	\$ 7,091	\$ 7,301
<b>Reported Expenses</b>	\$ 1,132	\$ 1,133	\$ 1,233	\$ 4,634	\$ 5,271
Impact of FX Translation	—	(7)	(94)	—	(434)
<b>Expenses in Constant Dollars</b>	\$ 1,132	\$ 1,126	\$ 1,139	\$ 4,634	\$ 4,837

Note: Totals may not sum due to rounding.

(1) For reporting purposes, Asia GCB includes the results of operations in EMEA GCB for all periods presented.

<b>Treasury and Trade Solutions (\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues</b>	\$ 1,990	\$ 1,933	\$ 1,932	\$ 7,767	\$ 7,767
Impact of FX Translation	—	(23)	(114)	—	(458)
<b>Revenues in Constant Dollars</b>	\$ 1,990	\$ 1,910	\$ 1,818	\$ 7,767	\$ 7,309

Note: Totals may not sum due to rounding.

<b>Corporate Lending(1) (\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues</b>	\$ 401	\$ 403	\$ 433	\$ 1,694	\$ 1,749
Impact of FX Translation	—	(4)	(24)	—	(101)
<b>Revenues in Constant Dollars</b>	\$ 401	\$ 399	\$ 409	\$ 1,694	\$ 1,648

Note: Totals may not sum due to rounding.

(1) Excludes gain / (loss) on hedges related to accrual loans.

<b>Securities Services (\$ in millions)</b>	<b>4Q'15</b>	<b>3Q'15</b>	<b>4Q'14</b>	<b>2015</b>	<b>2014</b>
<b>Reported Revenues</b>	\$ 517	\$ 513	\$ 508	\$ 2,130	\$ 2,048
Impact of FX Translation	—	(7)	(48)	—	(196)
<b>Revenues in Constant Dollars</b>	\$ 517	\$ 506	\$ 460	\$ 2,130	\$ 1,852

Note: Totals may not sum due to rounding.

**Appendix D: Non-GAAP Financial Measures - Common Equity Tier 1 Capital Ratio and Components(1)**

(\$ in millions)	12/31/2015(2)	9/30/2015	12/31/2014(3)
<b>Citigroup Common Stockholders' Equity(4)</b>	\$ 205,286	\$ 205,772	\$ 199,841
Add: Qualifying noncontrolling interests	145	147	165
<b>Regulatory Capital Adjustments and Deductions:</b>			
Less:			
Accumulated net unrealized losses on cash flow hedges, net of tax(5)	(617)	(542)	(909)
Cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax(6)	441	717	279
<b>Intangible Assets:</b>			
Goodwill, net of related deferred tax liabilities (DTLs)(7)	22,058	21,732	22,805
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	3,598	3,911	4,373
Defined benefit pension plan net assets	794	904	936
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards	23,038	23,295	23,626
Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs(8)	9,230	9,451	12,299
<b>Common Equity Tier 1 Capital (CET1)</b>	\$ 146,889	\$ 146,451	\$ 136,597
<b>Risk-Weighted Assets (RWA)</b>	\$ 1,223,862	\$ 1,254,473	\$ 1,292,605
<b>Common Equity Tier 1 Capital Ratio (CET1 / RWA)</b>	12.0%	11.7%	10.6%

(1) Citi's Common Equity Tier 1 Capital ratio and related components reflect full implementation of the U.S. Basel III rules. Risk-weighted assets are based on the Basel III Advanced Approaches for determining total risk-weighted assets.

(2) Preliminary.

(3) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

(4) Excludes issuance costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.

(5) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

(6) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.

(7) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(8) Assets subject to the 10% / 15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. At December 31, 2015 and September 30, 2015, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation, while at December 31, 2014, the deduction related to all three assets which exceeded both the 10% and 15% limitations.

**Appendix E: Non-GAAP Financial Measures - Supplementary Leverage Ratio and Components**

(\$ in millions)	12/31/2015(1)	9/30/2015	12/31/2014(2),(3)
<b>Common Equity Tier 1 Capital (CET1)</b>	\$ 146,889	\$ 146,451	\$ 136,597
<b>Additional Tier 1 Capital (AT1)(4)</b>	17,126	15,548	11,469
<b>Total Tier 1 Capital (T1C) (CET1 + AT1)</b>	\$ 164,015	\$ 161,999	\$ 148,066
<b>Total Leverage Exposure (TLE)</b>	\$ 2,318,564	\$ 2,363,506	\$ 2,492,636
<b>Supplementary Leverage Ratio (T1C / TLE)</b>	7.1%	6.9%	5.9%

(1) Preliminary.

(2) Estimated.

(3) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

(4) Additional Tier 1 Capital primarily includes qualifying perpetual preferred stock and qualifying trust preferred securities.

**Appendix F: Non-GAAP Financial Measures - Tangible Common Equity and Tangible Book Value Per Share**

(\$ in millions, except per share amounts)	12/31/2015(1)	9/30/2015	12/31/2014(2)
<b>Total Citigroup Stockholders' Equity</b>	\$ 221,857	\$ 220,848	\$ 210,185
Less: Preferred Stock	16,718	15,218	10,468
<b>Common Equity</b>	\$ 205,139	\$ 205,630	\$ 199,717
Less:			
Goodwill	22,349	22,444	23,592
Intangible Assets (other than MSRs)	3,721	3,880	4,566
Goodwill and Intangible Assets (other than MSRs) related to Assets Held-for-Sale	68	345	71
<b>Tangible Common Equity (TCE)</b>	\$ 179,001	\$ 178,961	\$ 171,488
Common Shares Outstanding (CSO)	2,953	2,979	3,024
<b>Tangible Book Value Per Share (TCE / CSO)</b>	\$ 60.61	\$ 60.07	\$ 56.71

(1) Preliminary.

(2) Restated to reflect the retrospective adoption of ASU 2014-01 for LIHTC investments, consistent with current period presentation.

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- (1) Credit Valuation Adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges; Funding Valuation Adjustments (FVA) on derivatives; and Debt Valuation Adjustments (DVA) on Citigroup's fair value option liabilities (collectively referred to as CVA/DVA). See Appendix A. Citigroup's results of operations excluding the impact of CVA/DVA are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix B.
- (2) Preliminary. Citigroup's Common Equity Tier 1 (CET1) Capital ratio under the U.S. Basel III rules, on a fully-implemented basis, is a non-GAAP financial measure. For the composition of Citigroup's CET1 Capital and ratio, see Appendix D.
- (3) Preliminary. Citigroup's Supplementary Leverage Ratio (SLR) under the U.S. Basel III rules, on a fully-implemented basis, is a non-GAAP financial measure. For the composition of Citigroup's SLR, see Appendix E.
- (4) Preliminary. Citigroup's tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix F.
- (5) Preliminary. Citigroup's return on tangible common equity (ROTCE) is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix B .
- (6) Second quarter 2014 results included a \$3.8 billion charge (\$3.7 billion after-tax) to settle claims related to legacy residential mortgage-backed securities (RMBS) and collateralized debt obligations (CDOs) issued, structured or underwritten by Citigroup between 2003 and 2008, recorded in Citi Holdings. For additional information, see Citigroup's Form 8-K filed with the U.S. Securities and Exchange Commission on July 14, 2014. Citigroup's results of operations, excluding this item, are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix B.
- (7) First quarter 2014 results included a \$210 million tax charge (recorded in *Corporate/Other* ) related to corporate tax reforms enacted in two states. These reforms lowered marginal tax rates, resulting in a reduction in Citigroup's state deferred tax assets. Citigroup's results of operations, excluding this tax item, are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix B.
- (8) Results of operations excluding the impact of foreign exchange translation (constant dollar basis) are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendices B and C.
- (9) Hedges on accrual loans reflect the mark-to-market on credit derivatives used to hedge the corporate accrual loan portfolio. The fixed premium cost of these hedges is included in (netted against) the core lending revenues to reflect the cost of the credit protection. Results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.





## CITIGROUP - QUARTERLY FINANCIAL DATA SUPPLEMENT

4Q15

	<u>Page</u>
<b>Citigroup Consolidated</b>	
<b>Financial Summary</b>	
<b>Consolidated Statement of Income</b>	1
<b>Consolidated Balance Sheet</b>	2
<b>Segment Detail</b>	
Net Revenues	3
Income	4
<b>Citicorp</b>	
<b>Income Statement and Balance Sheet Data</b>	5
<b>Global Consumer Banking (GCB)</b>	6
North America	7 - 8
Latin America	9 - 11
Asia (1)	12 - 13
<b>Institutional Clients Group (ICG)</b>	14 - 15
Revenues by Business	16
<b>Corporate / Other</b>	17
<b>Regional Totals</b>	
North America	18
EMEA	19
Latin America	20
Asia	21
<b>Citi Holdings</b>	
<b>Income Statement and Balance Sheet Data</b>	22
<b>Consumer Key Indicators</b>	23 - 25
<b>Citigroup Supplemental Detail</b>	
Average Balances and Interest Rates	26
Deposits	27
Loans	
Citicorp	28
Citi Holdings / Total Citigroup	29
Consumer Loan Delinquency Amounts and Ratios	
90+ Days	30
30-89 Days	31
Allowance for Credit Losses	
Total Citigroup	32
Consumer and Corporate	33 - 34
Components of Provision for Loan Losses	
Citicorp	35
Citi Holdings / Total Citigroup	36
Non-Accrual Assets	
Total Citigroup	37
Citicorp	38
Citi Holdings	39
Reconciliation of Non-GAAP Financial Measures	40

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

**CITIGROUP — FINANCIAL SUMMARY**

(In millions of dollars, except per share amounts, and as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Total Revenues, Net of Interest Expense</b>	\$ 17,899	\$ 19,736	\$ 19,470	\$ 18,692	\$ 18,456					
Total Operating Expenses	14,426	10,884	10,928	10,669	11,134	4%	(23)%	55,051	43,615	(21)%
Net Credit Losses (NCLs)	2,248	1,957	1,920	1,663	1,762	6%	(22)%	8,973	7,302	(19)%
Credit Reserve Build / (Release)	(367)	(202)	(405)	(81)	494	NM	NM	(2,145)	(194)	91%
Provision for Unfunded Lending Commitments	(74)	(37)	(48)	65	94	45%	NM	(162)	74	NM
Provision for Benefits and Claims	206	197	181	189	164	(13)%	(20)%	801	731	(9)%
Provisions for Credit Losses and for Benefits and Claims	\$ 2,013	\$ 1,915	\$ 1,648	\$ 1,836	\$ 2,514	37%	25%	\$ 7,467	\$ 7,913	6%
Income from Continuing Operations before Income Taxes	1,460	6,937	6,894	6,187	4,808	(22)%	NM	14,701	24,826	69%
Income Taxes (benefits)	1,077	2,120	2,036	1,881	1,403	(25)%	30%	7,197	7,440	3%
<b>Income from Continuing Operations</b>	\$ 383	\$ 4,817	\$ 4,858	\$ 4,306	\$ 3,405	(21)%	NM	\$ 7,504	\$ 17,386	NM
Income (Loss) from Discontinued Operations, net of Taxes	(1)	(5)	6	(10)	(45)	NM	NM	(2)	(54)	NM
<b>Net Income before Noncontrolling Interests</b>	382	4,812	4,864	4,296	3,360	(22)%	NM	7,502	17,332	NM
Net Income Attributable to Noncontrolling Interests	38	42	18	5	25	NM	(34)%	192	90	(53)%
<b>Citigroup's Net Income</b>	\$ 344	\$ 4,770	\$ 4,846	\$ 4,291	\$ 3,335	(22)%	NM	\$ 7,310	\$ 17,242	NM
<b>Diluted Earnings Per Share:</b>										
Income from Continuing Operations	\$ 0.06	\$ 1.51	\$ 1.51	\$ 1.36	\$ 1.03	(24)%	NM	\$ 2.20	\$ 5.42	NM
Citigroup's Net Income	\$ 0.06	\$ 1.51	\$ 1.51	\$ 1.35	\$ 1.02	(24)%	NM	\$ 2.20	\$ 5.40	NM
<b>Shares (in millions):</b>										
Average Basic	3,025.6	3,034.2	3,020.0	2,993.3	2,968.3	(1)%	(2)%	3,031.6	3,004.0	(1)%
Average Diluted	3,031.5	3,039.3	3,025.0	2,996.9	2,969.5	(1)%	(2)%	3,037.0	3,007.7	(1)%
Common Shares Outstanding, at period end	3,023.9	3,034.1	3,009.8	2,979.0	2,953.3	(1)%	(2)%			
Preferred Dividends - Basic	\$ 159	\$ 128	\$ 202	\$ 174	\$ 265	52%	67%	\$ 511	\$ 769	50%
Preferred Dividends - Diluted	\$ 159	\$ 128	\$ 202	\$ 174	\$ 265	52%	67%	\$ 511	\$ 769	50%
<b>Income Allocated to Unrestricted Common Shareholders - Basic</b>										
Income from Continuing Operations	\$ 183	\$ 4,585	\$ 4,574	\$ 4,070	\$ 3,072	(25)%	NM	\$ 6,690	\$ 16,302	NM
Citigroup's Net Income	\$ 182	\$ 4,580	\$ 4,580	\$ 4,061	\$ 3,028	(25)%	NM	\$ 6,688	\$ 16,249	NM
<b>Income Allocated to Unrestricted Common Shareholders - Diluted</b>										
Income from Continuing Operations	\$ 183	\$ 4,585	\$ 4,574	\$ 4,070	\$ 3,072	(25)%	NM	\$ 6,691	\$ 16,302	NM
Citigroup's Net Income	\$ 182	\$ 4,580	\$ 4,580	\$ 4,061	\$ 3,028	(25)%	NM	\$ 6,689	\$ 16,249	NM
<b>Regulatory Capital Ratios and Performance Metrics:</b>										
Common Equity Tier 1 Capital Ratio (1) (2)	10.57%	11.06%	11.37%	11.67%	12.0%					
Tier 1 Capital Ratio (1) (2)	11.45%	12.07%	12.54%	12.91%	13.4%					
Total Capital Ratio (1) (2)	12.80%	13.38%	14.14%	14.60%	15.2%					
Supplementary Leverage Ratio (2) (3)	5.94%	6.44%	6.72%	6.85%	7.1%					
Return on Average Assets	0.07%	1.04%	1.06%	0.94%	0.74%			0.39%	0.95%	
Return on Average Common Equity	0.4%	9.4%	9.1%	8.0%	5.9%					
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)	81%	55%	56%	57%	60%			71%	57%	

**Balance Sheet Data (in billions of dollars, except Book Value Per Share):**

Total Assets	\$ 1,842.2	\$ 1,831.8	\$ 1,829.4	\$ 1,808.4	\$ 1,731.2	(4)%	(6)%
Total Average Assets	1,900.2	1,853.1	1,839.7	1,818.4	1,784.3	(2)%	(6)% \$ 1,896.8 \$ 1,823.9 (4)%
Total Deposits(4)	899.3	899.6	908.0	904.2	907.9	—	1%
Citigroup's Stockholders' Equity	210.2	214.6	219.4	220.8	221.9	—	6%
Book Value Per Share	66.05	66.79	68.27	69.03	69.46	1%	5%
Tangible Book Value Per Share(5)	56.71	57.66	59.18	60.07	60.61	1%	7%
<b>Direct Staff</b> (in thousands)	241	239	238	239	231	(3)%	(4)%

- (1) Citigroup's risk-based capital ratios, which reflect full implementation of the U.S. Basel III rules, are non-GAAP financial measures. These ratios are calculated under the Basel III Advanced Approaches framework. See page 40 for a reconciliation of Citi's Common Equity Tier 1 Capital to reported results.
- (2) December 31, 2015 ratios are preliminary.
- (3) Citigroup's Supplementary Leverage Ratio (SLR), which reflects full implementation of the U.S. Basel III rules, is a non-GAAP financial measure. See page 40 for a reconciliation of this measure to reported results.
- (4) Beginning December 31, 2014, approximately \$21 billion of Deposits (and corresponding assets) were reclassified to held-for-sale within Other liabilities and Other assets, respectively, as a result of Citigroup's entry into an agreement in December 2014 to sell its Japan retail banking business, which was reported in Citi Holdings. The sale was completed on November 1, 2015.
- (5) Tangible book value per share is a non-GAAP financial measure. See page 40 for a reconciliation of this measure to reported results.

Note: Ratios and variance percentages are calculated based on the displayed amounts.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**CITIGROUP CONSOLIDATED STATEMENT OF INCOME**

(In millions of dollars)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Revenues</b>										
Interest revenue	\$ 15,260	\$ 14,600	\$ 14,873	\$ 14,714	\$ 14,364	(2)%	(6)%	\$ 61,683	\$ 58,551	(5)%
Interest expense	3,159	3,028	3,051	2,941	2,901	(1)%	(8)%	13,690	11,921	(13)%
Net interest revenue	12,101	11,572	11,822	11,773	11,463	(3)%	(5)%	47,993	46,630	(3)%
Commissions and fees	3,127	3,170	3,194	2,732	2,752	1%	(12)%	13,032	11,848	(9)%
Principal transactions	418	1,971	2,173	1,327	537	(60)%	28%	6,698	6,008	(10)%
Administrative and other fiduciary fees	946	962	995	870	821	(6)%	(13)%	4,013	3,648	(9)%
Realized gains (losses) on investments	222	307	183	151	41	(73)%	(82)%	570	682	20%
Other-than-temporary impairment losses on investments and other assets	(95)	(72)	(43)	(80)	(70)	13%	26%	(424)	(265)	38%
Insurance premiums	497	497	482	464	402	(13)%	(19)%	2,110	1,845	(13)%
Other revenue	683	1,329	664	1,455	2,510	73%	NM	3,227	5,958	85%
Total non-interest revenues	5,798	8,164	7,648	6,919	6,993	1%	21%	29,226	29,724	2%
<b>Total revenues, net of interest expense</b>	<b>17,899</b>	<b>19,736</b>	<b>19,470</b>	<b>18,692</b>	<b>18,456</b>	<b>(1)%</b>	<b>3%</b>	<b>77,219</b>	<b>76,354</b>	<b>(1)%</b>
<b>Provisions for Credit Losses and for Benefits and Claims</b>										
Net credit losses	2,248	1,957	1,920	1,663	1,762	6%	(22)%	8,973	7,302	(19)%
Credit reserve build / (release)	(367)	(202)	(405)	(81)	494	NM	NM	(2,145)	(194)	91%
Provision for loan losses	1,881	1,755	1,515	1,582	2,256	43%	20%	6,828	7,108	4%
Provision for Policyholder benefits and claims	206	197	181	189	164	(13)%	(20)%	801	731	(9)%
Provision for unfunded lending commitments	(74)	(37)	(48)	65	94	45%	NM	(162)	74	NM
Total provisions for credit losses and for benefits and claims	2,013	1,915	1,648	1,836	2,514	37%	25%	7,467	7,913	6%
<b>Operating Expenses</b>										
Compensation and benefits	5,807	5,520	5,483	5,321	5,445	2%	(6)%	23,959	21,769	(9)%
Premises and Equipment	750	709	737	722	710	(2)%	(5)%	3,178	2,878	(9)%
Technology / communication expense	1,657	1,600	1,656	1,628	1,697	4%	2%	6,436	6,581	2%
Advertising and marketing expense	484	392	393	391	371	(5)%	(23)%	1,844	1,547	(16)%
Other operating	5,728	2,663	2,659	2,607	2,911	12%	(49)%	19,634	10,840	(45)%
Total operating expenses	14,426	10,884	10,928	10,669	11,134	4%	(23)%	55,051	43,615	(21)%
<b>Income from Continuing Operations before Income Taxes</b>										
Income from Continuing Operations before Income Taxes	1,460	6,937	6,894	6,187	4,808	(22)%	NM	14,701	24,826	69%
Provision (benefits) for income taxes	1,077	2,120	2,036	1,881	1,403	(25)%	30%	7,197	7,440	3%
<b>Income from Continuing Operations</b>	<b>383</b>	<b>4,817</b>	<b>4,858</b>	<b>4,306</b>	<b>3,405</b>	<b>(21)%</b>	<b>NM</b>	<b>7,504</b>	<b>17,386</b>	<b>NM</b>
<b>Discontinued Operations</b>										
Income (Loss) from Discontinued Operations	(2)	(8)	9	(15)	(69)	NM	NM	10	(83)	NM
Gain (Loss) on Sale	—	—	—	—	—	—	—	—	—	—
Provision (benefits) for income taxes	(1)	(3)	3	(5)	(24)	NM	NM	12	(29)	NM
<b>Income (Loss) from Discontinued Operations, net of taxes</b>	<b>(1)</b>	<b>(5)</b>	<b>6</b>	<b>(10)</b>	<b>(45)</b>	<b>NM</b>	<b>NM</b>	<b>(2)</b>	<b>(54)</b>	<b>NM</b>
<b>Net Income before Noncontrolling Interests</b>	<b>382</b>	<b>4,812</b>	<b>4,864</b>	<b>4,296</b>	<b>3,360</b>	<b>(22)%</b>	<b>NM</b>	<b>7,502</b>	<b>17,332</b>	<b>NM</b>
Net Income attributable to noncontrolling interests	38	42	18	5	25	NM	(34)%	192	90	(53)%
<b>Citigroup's Net Income</b>	<b>\$ 344</b>	<b>\$ 4,770</b>	<b>\$ 4,846</b>	<b>\$ 4,291</b>	<b>\$ 3,335</b>	<b>(22)%</b>	<b>NM</b>	<b>\$ 7,310</b>	<b>\$ 17,242</b>	<b>NM</b>

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**CITIGROUP CONSOLIDATED BALANCE SHEET**  
(In millions of dollars)



	December 31, 2014	March 31, 2015	June 30, 2015	September 30, 2015	December 31, 2015 (1)	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Assets</b>							
Cash and due from banks (including segregated cash and other deposits)	\$ 32,108	\$ 21,880	\$ 23,413	\$ 21,726	\$ 20,900	(4)%	(35)%
Deposits with banks	128,089	133,896	130,685	137,935	112,197	(19)%	(12)%
Fed funds sold and securities borrow'd or purch under agree. to resell	242,570	239,015	237,054	231,695	219,675	(5)%	(9)%
Brokerage receivables	28,419	35,637	43,921	37,875	27,683	(27)%	(3)%
Trading account assets	296,786	302,983	279,197	266,946	249,956	(6)%	(16)%
<b>Investments</b>							
Available-for-sale and non-marketable equity securities	309,522	303,561	301,955	308,499	306,740	(1)%	(1)%
Held-to-maturity	23,921	23,254	30,166	33,940	36,215	7%	51%
Total Investments	333,443	326,815	332,121	342,439	342,955	—	3%
<b>Loans, net of unearned income</b>							
Consumer	369,970	341,706	342,349	333,373	329,783	(1)%	(11)%
Corporate	274,665	279,348	289,769	289,071	287,834	—	5%
Loans, net of unearned income	644,635	621,054	632,118	622,444	617,617	(1)%	(4)%
Allowance for loan losses	(15,994)	(14,598)	(14,075)	(13,626)	(12,626)	7%	21%
Total loans, net	628,641	606,456	618,043	608,818	604,991	(1)%	(4)%
Goodwill	23,592	23,150	23,012	22,444	22,349	—	(5)%
Intangible assets (other than MSRs)	4,566	4,244	4,071	3,880	3,721	(4)%	(19)%
Mortgage servicing rights (MSRs)	1,845	1,685	1,924	1,766	1,781	1%	(3)%
Other assets (2)	122,122	136,040	135,929	132,832	125,002	(6)%	2%
<b>Total assets</b>	<b>\$ 1,842,181</b>	<b>\$ 1,831,801</b>	<b>\$ 1,829,370</b>	<b>\$ 1,808,356</b>	<b>\$ 1,731,210</b>	<b>(4)%</b>	<b>(6)%</b>
<b>Liabilities</b>							
Non-interest-bearing deposits in U.S. offices	\$ 128,958	\$ 136,568	\$ 135,013	\$ 141,425	\$ 139,249	(2)%	8%
Interest-bearing deposits in U.S. offices	284,978	275,423	268,947	267,057	280,234	5%	(2)%
Total U.S. Deposits	413,936	411,991	403,960	408,482	419,483	3%	1%
Non-interest-bearing deposits in offices outside the U.S.	70,925	71,653	72,629	73,188	71,577	(2)%	1%
Interest-bearing deposits in offices outside the U.S.	414,471	416,003	431,448	422,573	416,827	(1)%	1%
Total International Deposits	485,396	487,656	504,077	495,761	488,404	(1)%	1%
Total deposits (2)	899,332	899,647	908,037	904,243	907,887	—	1%
Fed funds purch and securities loaned or sold under agree. to repurch.	173,438	175,371	177,012	168,604	146,496	(13)%	(16)%
Brokerage payables	52,180	58,252	54,867	59,557	53,722	(10)%	3%
Trading account liabilities	139,036	142,438	136,295	125,981	117,512	(7)%	(15)%
Short-term borrowings	58,335	39,405	25,907	23,715	21,079	(11)%	(64)%
Long-term debt	223,080	210,522	211,845	213,533	201,275	(6)%	(10)%
Other liabilities (2) (3)	85,084	90,143	94,582	90,586	60,147	(34)%	(29)%
<b>Total liabilities</b>	<b>\$ 1,630,485</b>	<b>\$ 1,615,778</b>	<b>\$ 1,608,545</b>	<b>\$ 1,586,219</b>	<b>\$ 1,508,118</b>	<b>(5)%</b>	<b>(8)%</b>
<b>Equity</b>							
<b>Stockholders' equity</b>							
Preferred stock	\$ 10,468	\$ 11,968	\$ 13,968	\$ 15,218	\$ 16,718	10%	60%
Common stock	31	31	31	31	31	—	—
Additional paid-in capital	107,979	108,124	108,219	108,261	108,288	—	—
Retained earnings	117,852	122,463	126,954	130,921	133,841	2%	14%
Treasury stock	(2,929)	(3,275)	(4,628)	(6,326)	(7,677)	(21)%	NM
Accumulated other comprehensive income (loss)	(23,216)	(24,691)	(25,104)	(27,257)	(29,344)	(8)%	(26)%
<b>Total common equity</b>	<b>\$ 199,717</b>	<b>\$ 202,652</b>	<b>\$ 205,472</b>	<b>\$ 205,630</b>	<b>\$ 205,139</b>	<b>—</b>	<b>3%</b>
<b>Total Citigroup stockholders' equity</b>	<b>\$ 210,185</b>	<b>\$ 214,620</b>	<b>\$ 219,440</b>	<b>\$ 220,848</b>	<b>\$ 221,857</b>	<b>—</b>	<b>6%</b>
Noncontrolling interests	1,511	1,403	1,385	1,289	1,235	(4)%	(18)%
<b>Total equity</b>	<b>211,696</b>	<b>216,023</b>	<b>220,825</b>	<b>222,137</b>	<b>223,092</b>	<b>—</b>	<b>5%</b>
<b>Total liabilities and equity</b>	<b>\$ 1,842,181</b>	<b>\$ 1,831,801</b>	<b>\$ 1,829,370</b>	<b>\$ 1,808,356</b>	<b>\$ 1,731,210</b>	<b>(4)%</b>	<b>(6)%</b>

(1) Preliminary

(2) See footnote 4 on page 1.

(3) Includes allowance for credit losses for letters of credit and unfunded lending commitments. See page 32 for amounts by period.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**CITIGROUP**  
**SEGMENT DETAIL**  
**NET REVENUES**  
(In millions of dollars)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>CITICORP</b>										
<b>Global Consumer Banking</b>										
North America	\$ 5,096	\$ 4,994	\$ 4,823	\$ 4,821	\$ 4,810	—	(6)%	\$ 19,669	\$ 19,448	(1)%
Latin America	2,069	1,835	1,848	1,923	1,717	(11)%	(17)%	8,460	7,323	(13)%
Asia (1)	1,863	1,833	1,878	1,716	1,664	(3)%	(11)%	7,888	7,091	(10)%
<b>Total</b>	<b>9,028</b>	<b>8,662</b>	<b>8,549</b>	<b>8,460</b>	<b>8,191</b>	<b>(3)%</b>	<b>(9)%</b>	<b>36,017</b>	<b>33,862</b>	<b>(6)%</b>
<b>Institutional Clients</b>										
<b>Group</b>										
North America	2,539	3,402	3,641	3,344	2,718	(19)%	7%	12,940	13,105	1%
EMEA	2,019	2,860	2,522	2,354	2,063	(12)%	2%	9,415	9,799	4%
Latin America	975	991	898	1,153	876	(24)%	(10)%	4,098	3,918	(4)%
Asia	1,627	1,775	1,817	1,746	1,588	(9)%	(2)%	6,599	6,926	5%
<b>Total</b>	<b>7,160</b>	<b>9,028</b>	<b>8,878</b>	<b>8,597</b>	<b>7,245</b>	<b>(16)%</b>	<b>1%</b>	<b>33,052</b>	<b>33,748</b>	<b>2%</b>
<b>Corporate / Other</b>	<b>(93)</b>	<b>212</b>	<b>370</b>	<b>218</b>	<b>107</b>	<b>(51)%</b>	<b>NM</b>	<b>301</b>	<b>907</b>	<b>NM</b>
<b>Total Citicorp</b>	<b>16,095</b>	<b>17,902</b>	<b>17,797</b>	<b>17,275</b>	<b>15,543</b>	<b>(10)%</b>	<b>(3)%</b>	<b>69,370</b>	<b>68,517</b>	<b>(1)%</b>
<b>Total Citi Holdings</b>	<b>1,804</b>	<b>1,834</b>	<b>1,673</b>	<b>1,417</b>	<b>2,913</b>	<b>NM</b>	<b>61%</b>	<b>7,849</b>	<b>7,837</b>	<b>—</b>
<b>Total Citigroup - Net Revenues</b>	<b>17,899</b>	<b>19,736</b>	<b>19,470</b>	<b>18,692</b>	<b>18,456</b>	<b>(1)%</b>	<b>3%</b>	<b>77,219</b>	<b>76,354</b>	<b>(1)%</b>
Credit valuation adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges; funding valuation adjustments (FVA) on derivatives; and debt valuation adjustments (DVA) on Citigroup's fair value option liabilities {collectively referred to as CVA/DVA} (2)	7	(73)	312	196	(181)	NM	NM	(390)	254	NM
<b>Total Citigroup - Net Revenues - Excluding CVA/DVA (3)</b>	<b>\$ 17,892</b>	<b>\$ 19,809</b>	<b>\$ 19,158</b>	<b>\$ 18,496</b>	<b>\$ 18,637</b>	<b>1%</b>	<b>4%</b>	<b>\$ 77,609</b>	<b>\$ 76,100</b>	<b>(2)%</b>

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

(2) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.

(3) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**CITIGROUP**  
**SEGMENT DETAIL**  
**INCOME**

(In millions of dollars)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Income from Continuing Operations:</b>										
<b>CITICORP</b>										
<b>Global Consumer Banking</b>										
North America	\$ 1,137	\$ 1,140	\$ 1,067	\$ 1,063	\$ 985	(7)%	(13)%	\$ 4,412	\$ 4,255	(4)%
Latin America	263	244	225	312	147	(53)%	(44)%	1,158	928	(20)%
Asia (1)	288	341	338	307	213	(31)%	(26)%	1,249	1,199	(4)%
<b>Total</b>	<u>1,688</u>	<u>1,725</u>	<u>1,630</u>	<u>1,682</u>	<u>1,345</u>	<u>(20)%</u>	<u>(20)%</u>	<u>6,819</u>	<u>6,382</u>	<u>(6)%</u>
<b>Institutional Clients Group</b>										
North America	652	1,035	1,156	947	483	(49)%	(26)%	4,113	3,621	(12)%
EMEA	218	921	680	483	204	(58)%	(6)%	2,034	2,288	12%
Latin America	300	384	352	459	133	(71)%	(56)%	1,345	1,328	(1)%
Asia	507	624	647	521	422	(19)%	(17)%	2,042	2,214	8%
<b>Total</b>	<u>1,677</u>	<u>2,964</u>	<u>2,835</u>	<u>2,410</u>	<u>1,242</u>	<u>(48)%</u>	<u>(26)%</u>	<u>9,534</u>	<u>9,451</u>	<u>(1)%</u>
<b>Corporate / Other</b>	<u>(3,066)</u>	<u>(19)</u>	<u>230</u>	<u>183</u>	<u>101</u>	<u>(45)%</u>	<u>NM</u>	<u>(5,375)</u>	<u>495</u>	<u>NM</u>
<b>Total Citicorp</b>	<u>299</u>	<u>4,670</u>	<u>4,695</u>	<u>4,275</u>	<u>2,688</u>	<u>(37)%</u>	<u>NM</u>	<u>10,978</u>	<u>16,328</u>	<u>49%</u>
<b>Total Citi Holdings</b>	<u>84</u>	<u>147</u>	<u>163</u>	<u>31</u>	<u>717</u>	<u>NM</u>	<u>NM</u>	<u>(3,474)</u>	<u>1,058</u>	<u>NM</u>
<b>Income From Continuing Operations</b>	<u>383</u>	<u>4,817</u>	<u>4,858</u>	<u>4,306</u>	<u>3,405</u>	<u>(21)%</u>	<u>NM</u>	<u>7,504</u>	<u>17,386</u>	<u>NM</u>
<b>Discontinued Operations</b>	<u>(1)</u>	<u>(5)</u>	<u>6</u>	<u>(10)</u>	<u>(45)</u>	<u>NM</u>	<u>NM</u>	<u>(2)</u>	<u>(54)</u>	<u>NM</u>
Net Income Attributable to Noncontrolling Interests	<u>38</u>	<u>42</u>	<u>18</u>	<u>5</u>	<u>25</u>	<u>NM</u>	<u>(34)%</u>	<u>192</u>	<u>90</u>	<u>(53)%</u>
<b>Citigroup's Net Income</b>	<u>\$ 344</u>	<u>\$ 4,770</u>	<u>\$ 4,846</u>	<u>\$ 4,291</u>	<u>\$ 3,335</u>	<u>(22)%</u>	<u>NM</u>	<u>\$ 7,310</u>	<u>\$ 17,242</u>	<u>NM</u>
CVA/DVA (after-tax) (2)	<u>4</u>	<u>(47)</u>	<u>196</u>	<u>127</u>	<u>(114)</u>	<u>NM</u>	<u>NM</u>	<u>(240)</u>	<u>162</u>	<u>NM</u>
<b>Total Citigroup - Net Income - Excluding CVA/DVA (3)</b>	<u>\$ 340</u>	<u>\$ 4,817</u>	<u>\$ 4,650</u>	<u>\$ 4,164</u>	<u>\$ 3,449</u>	<u>(17)%</u>	<u>NM</u>	<u>\$ 7,550</u>	<u>\$ 17,080</u>	<u>NM</u>

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

(2) Included, as applicable, in Citicorp-Institutional Clients Group and Citi Holdings lines above.

(3) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.



**CITICORP**  
**INCOME STATEMENT AND BALANCE SHEET DATA**  
(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Revenues</b>										
Net interest revenue	\$ 11,042	\$ 10,517	\$ 10,821	\$ 10,799	\$ 10,789	—	(2)%	\$ 43,402	\$ 42,926	(1)%
Non-interest revenue	5,053	7,385	6,976	6,476	4,754	(27)%	(6)%	25,968	25,591	(1)%
<b>Total revenues, net of interest expense</b>	<b>16,095</b>	<b>17,902</b>	<b>17,797</b>	<b>17,275</b>	<b>15,543</b>	(10)%	(3)%	<b>69,370</b>	<b>68,517</b>	(1)%
<b>Provisions for Credit Losses and for Benefits and Claims</b>										
Net credit losses	1,831	1,549	1,662	1,445	1,580	9%	(14)%	7,136	6,236	(13)%
Credit reserve build / (release)	(153)	(6)	(235)	128	422	NM	NM	(1,238)	309	NM
Provision for loan losses	1,678	1,543	1,427	1,573	2,002	27%	19%	5,898	6,545	11%
Provision for benefits and claims	39	28	21	28	30	7%	(23)%	144	107	(26)%
Provision for unfunded lending commitments	(74)	(32)	(47)	84	95	13%	NM	(152)	100	NM
Total provisions for credit losses and for benefits and claims	1,643	1,539	1,401	1,685	2,127	26%	29%	5,890	6,752	15%
<b>Total operating expenses</b>	<b>13,123</b>	<b>9,727</b>	<b>9,824</b>	<b>9,524</b>	<b>9,925</b>	4%	(24)%	<b>45,362</b>	<b>39,000</b>	(14)%
<b>Income from Continuing Operations before</b>										
<b>Income Taxes</b>	1,329	6,636	6,572	6,066	3,491	(42)%	NM	18,118	22,765	26%
Provision for income taxes	1,030	1,966	1,877	1,791	803	(55)%	(22)%	7,140	6,437	(10)%
<b>Income from Continuing Operations</b>	<b>299</b>	<b>4,670</b>	<b>4,695</b>	<b>4,275</b>	<b>2,688</b>	<b>(37)%</b>	<b>NM</b>	<b>10,978</b>	<b>16,328</b>	<b>49%</b>
Income (loss) from Discontinued Operations, net of taxes	(1)	(5)	6	(10)	(45)	NM	NM	(2)	(54)	NM
Noncontrolling interests	38	41	18	5	15	NM	(61)%	186	79	(58)%
<b>Citicorp's Net Income</b>	<b>\$ 260</b>	<b>\$ 4,624</b>	<b>\$ 4,683</b>	<b>\$ 4,260</b>	<b>\$ 2,628</b>	<b>(38)%</b>	<b>NM</b>	<b>\$ 10,790</b>	<b>\$ 16,195</b>	<b>50%</b>

**Balance Sheet Data (in billions of dollars):**

<b>Total EOP Assets</b>	\$ 1,713	\$ 1,710	\$ 1,713	\$ 1,698	\$ 1,657	(2)%	(3)%			
<b>Average Assets</b>	\$ 1,768	\$ 1,728	\$ 1,722	\$ 1,705	\$ 1,694	(1)%	(4)%	\$ 1,753	\$ 1,712	(2)%
<b>Return on Average Assets</b>	0.06%	1.09%	1.09%	0.99%	0.62%			0.62%	0.95%	
<b>Efficiency Ratio (Operating Expenses/Total Revenues, net)</b>	82%	54%	55%	55%	64%			65%	57%	
<b>Total EOP Loans</b>	\$ 565	\$ 559	\$ 573	\$ 567	\$ 573	1%	1%			
<b>Total EOP Deposits</b>	\$ 883	\$ 888	\$ 900	\$ 897	\$ 901	—	2%			

NM Not meaningful.

Reclassified to conform to the current period's presentation.

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 7,070	\$ 6,701	\$ 6,692	\$ 6,731	\$ 6,757	—	(4)%	\$ 27,924	\$ 26,881	(4)%
Non-Interest Revenue	1,958	1,961	1,857	1,729	1,434	(17)%	(27)%	8,093	6,981	(14)%
<b>Total Revenues, Net of Interest Expense</b>	<b>9,028</b>	<b>8,662</b>	<b>8,549</b>	<b>8,460</b>	<b>8,191</b>	<b>(3)%</b>	<b>(9)%</b>	<b>36,017</b>	<b>33,862</b>	<b>(6)%</b>
Total Operating Expenses	4,985	4,552	4,618	4,483	4,611	3%	(8)%	19,951	18,264	(8)%
Net Credit Losses	1,710	1,551	1,579	1,411	1,488	5%	(13)%	6,860	6,029	(12)%
Credit Reserve Build / (Release)	(254)	(113)	(103)	(64)	(38)	41%	85%	(1,148)	(318)	72%
Provision for Unfunded Lending										
Commitments	(15)	(1)	(1)	1	6	NM	NM	(23)	5	NM
Provision for Benefits and Claims	39	28	21	28	30	7%	(23)%	144	107	(26)%
Provisions for Credit Losses and for										
Benefits and Claims (LLR & PBC)	1,480	1,465	1,496	1,376	1,486	8%	—	5,833	5,823	—
Income from Continuing Operations before										
Taxes	2,563	2,645	2,435	2,601	2,094	(19)%	(18)%	10,233	9,775	(4)%
Income Taxes	875	920	805	919	749	(18)%	(14)%	3,414	3,393	(1)%
<b>Income from Continuing Operations</b>	<b>1,688</b>	<b>1,725</b>	<b>1,630</b>	<b>1,682</b>	<b>1,345</b>	<b>(20)%</b>	<b>(20)%</b>	<b>6,819</b>	<b>6,382</b>	<b>(6)%</b>
Noncontrolling Interests	3	(5)	5	8	1	(88)%	(67)%	25	9	(64)%
<b>Net Income</b>	<b>\$ 1,685</b>	<b>\$ 1,730</b>	<b>\$ 1,625</b>	<b>\$ 1,674</b>	<b>\$ 1,344</b>	<b>(20)%</b>	<b>(20)%</b>	<b>\$ 6,794</b>	<b>\$ 6,373</b>	<b>(6)%</b>
Average Assets (in billions of dollars)	\$ 406	\$ 394	\$ 394	\$ 387	\$ 390	1%	(4)%	\$ 408	\$ 391	(4)%
Return on Average Assets (ROA)	1.65%	1.78%	1.65%	1.72%	1.37%			1.67%	1.63%	
Efficiency Ratio	55%	53%	54%	53%	56%			55%	54%	

**Net Credit Losses as a % of Average**

<b>Loans</b>	2.34%	2.22%	2.24%	2.01%	2.10%			2.36%	2.14%	
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**Revenue by Business**

Retail Banking	\$ 3,891	\$ 3,774	\$ 3,776	\$ 3,732	\$ 3,495	(6)%	(10)%	\$ 15,461	\$ 14,777	(4)%
Cards (1)	5,137	4,888	4,773	4,728	4,696	(1)%	(9)%	20,556	19,085	(7)%
<b>Total</b>	<b>\$ 9,028</b>	<b>\$ 8,662</b>	<b>\$ 8,549</b>	<b>\$ 8,460</b>	<b>\$ 8,191</b>	<b>(3)%</b>	<b>(9)%</b>	<b>\$ 36,017</b>	<b>\$ 33,862</b>	<b>(6)%</b>

**Net Credit Losses by Business**

Retail Banking	\$ 388	\$ 294	\$ 315	\$ 279	\$ 353	27%	(9)%	\$ 1,366	\$ 1,241	(9)%
Cards (1)	1,322	1,257	1,264	1,132	1,135	—	(14)%	5,494	4,788	(13)%
<b>Total</b>	<b>\$ 1,710</b>	<b>\$ 1,551</b>	<b>\$ 1,579</b>	<b>\$ 1,411</b>	<b>\$ 1,488</b>	<b>5%</b>	<b>(13)%</b>	<b>\$ 6,860</b>	<b>\$ 6,029</b>	<b>(12)%</b>

**Income (loss) from Continuing**

<b>Operations by Business</b>										
Retail Banking	\$ 468	\$ 574	\$ 555	\$ 566	\$ 294	(48)%	(37)%	\$ 1,787	\$ 1,989	11%
Cards (1)	1,220	1,151	1,075	1,116	1,051	(6)%	(14)%	5,032	4,393	(13)%
<b>Total</b>	<b>\$ 1,688</b>	<b>\$ 1,725</b>	<b>\$ 1,630</b>	<b>\$ 1,682</b>	<b>\$ 1,345</b>	<b>(20)%</b>	<b>(20)%</b>	<b>\$ 6,819</b>	<b>\$ 6,382</b>	<b>(6)%</b>

**FX Translation Impact:**

Total Revenue - as Reported	\$ 9,028	\$ 8,662	\$ 8,549	\$ 8,460	\$ 8,191	(3)%	(9)%	\$ 36,017	\$ 33,862	(6)%
Impact of FX Translation (2)	(480)	(277)	(259)	(41)	—			(1,969)	—	
<b>Total Revenues - Ex-FX (3)</b>	<b>\$ 8,548</b>	<b>\$ 8,385</b>	<b>\$ 8,290</b>	<b>\$ 8,419</b>	<b>\$ 8,191</b>	<b>(3)%</b>	<b>(4)%</b>	<b>\$ 34,048</b>	<b>\$ 33,862</b>	<b>(1)%</b>
Total Operating Expenses - as Reported	\$ 4,985	\$ 4,552	\$ 4,618	\$ 4,483	\$ 4,611	3%	(8)%	\$ 19,951	\$ 18,264	(8)%
Impact of FX Translation (2)	(287)	(148)	(151)	(26)	—			(1,171)	—	
<b>Total Operating Expenses - Ex-FX (3)</b>	<b>\$ 4,698</b>	<b>\$ 4,404</b>	<b>\$ 4,467</b>	<b>\$ 4,457</b>	<b>\$ 4,611</b>	<b>3%</b>	<b>(2)%</b>	<b>\$ 18,780</b>	<b>\$ 18,264</b>	<b>(3)%</b>
Total Provisions for LLR & PBC - as										
Reported	\$ 1,480	\$ 1,465	\$ 1,496	\$ 1,376	\$ 1,486	8%	—	\$ 5,833	\$ 5,823	—
Impact of FX Translation (2)	(120)	(63)	(52)	(10)	—			(470)	—	
<b>Total Provisions for LLR &amp; PBC - Ex-</b>	<b>\$ 1,360</b>	<b>\$ 1,402</b>	<b>\$ 1,444</b>	<b>\$ 1,366</b>	<b>\$ 1,486</b>	<b>9%</b>	<b>9%</b>	<b>\$ 5,363</b>	<b>\$ 5,823</b>	<b>9%</b>
<b>FX (3)</b>										
Net Income - as Reported	\$ 1,685	\$ 1,730	\$ 1,625	\$ 1,674	\$ 1,344	(20)%	(20)%	\$ 6,794	\$ 6,373	(6)%
Impact of FX Translation (2)	(51)	(43)	(35)	(2)	—			(197)	—	
<b>Net Income - Ex-FX (3)</b>	<b>\$ 1,634</b>	<b>\$ 1,687</b>	<b>\$ 1,590</b>	<b>\$ 1,672</b>	<b>\$ 1,344</b>	<b>(20)%</b>	<b>(18)%</b>	<b>\$ 6,597</b>	<b>\$ 6,373</b>	<b>(3)%</b>

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- (1) Includes both Citi-Branded Cards and Citi Retail Services.
  - (2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.
  - (3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Retail Banking Key Indicators</b> (in billions of dollars, except as otherwise noted)							
Branches (actual)	3,129	3,027	3,015	3,004	2,994	—	(4)%
Accounts (in millions)	59.8	59.2	59.4	60.2	60.3	—	1%
Average Deposits	\$ 302.7	\$ 302.2	\$ 302.1	\$ 298.5	\$ 298.7	—	(1)%
Investment Sales	\$ 23.8	\$ 26.5	\$ 26.9	\$ 20.9	\$ 18.6	(11)%	(22)%
Investment Assets under Management (AUMs)	\$ 163.3	\$ 161.8	\$ 163.3	\$ 152.1	\$ 152.9	1%	6%
Average Loans	\$ 152.6	\$ 148.3	\$ 149.8	\$ 146.7	\$ 147.7	1%	(3)%
EOP Loans:							
Real Estate Lending	\$ 79.7	\$ 79.5	\$ 80.4	\$ 79.3	\$ 80.6	2%	1%
Commercial Markets	38.9	38.1	38.5	36.7	36.2	(1)%	(7)%
Personal and Other	30.6	30.3	30.9	29.9	30.0	—	(2)%
EOP Loans	\$ 149.2	\$ 147.9	\$ 149.8	\$ 145.9	\$ 146.8	1%	(2)%
Net Interest Revenue (in millions) (1)	\$ 2,461	\$ 2,315	\$ 2,364	\$ 2,339	\$ 2,354	1%	(4)%
As a % of Average Loans	6.40%	6.33%	6.33%	6.33%	6.32%		
Net Credit Losses (in millions)	\$ 388	\$ 294	\$ 315	\$ 279	\$ 353	27%	(9)%
As a % of Average Loans	1.01%	0.80%	0.84%	0.75%	0.95%		
Loans 90+ Days Past Due (in millions) (2) (3)	\$ 816	\$ 617	\$ 636	\$ 595	\$ 577	(3)%	(29)%
As a % of EOP Loans	0.55%	0.42%	0.43%	0.41%	0.40%		
Loans 30-89 Days Past Due (in millions) (2)	\$ 854	\$ 845	\$ 797	\$ 806	\$ 795	(1)%	(7)%
As a % of EOP Loans	0.58%	0.58%	0.53%	0.56%	0.55%		
<b>Cards Key Indicators</b> (in millions of dollars, except as otherwise noted)							
EOP Open Accounts (in millions)	138.4	137.7	138.0	137.8	138.1	—	—
Purchase Sales (in billions)	\$ 96.7	\$ 82.5	\$ 92.0	\$ 90.9	\$ 98.5	8%	2%
Average Loans (in billions) (4)	\$ 137.8	\$ 134.8	\$ 132.4	\$ 131.8	\$ 133.6	1%	(3)%
EOP Loans (in billions) (4)	\$ 141.9	\$ 132.2	\$ 134.1	\$ 132.4	\$ 138.5	5%	(2)%
Average Yield (5)	13.47%	13.51%	13.46%	13.38%	13.22%		
Net Interest Revenue (6)	\$ 4,609	\$ 4,386	\$ 4,328	\$ 4,392	\$ 4,403	—	(4)%
As a % of Average Loans (6)	13.27%	13.20%	13.11%	13.22%	13.08%		
Net Credit Losses	\$ 1,322	\$ 1,257	\$ 1,264	\$ 1,132	\$ 1,135	—	(14)%
As a % of Average Loans	3.81%	3.78%	3.83%	3.41%	3.37%		
Net Credit Margin (7)	\$ 3,804	\$ 3,621	\$ 3,499	\$ 3,585	\$ 3,552	(1)%	(7)%
As a % of Average Loans (7)	10.95%	10.89%	10.60%	10.79%	10.55%		
Loans 90+ Days Past Due	\$ 1,750	\$ 1,628	\$ 1,498	\$ 1,490	\$ 1,636	10%	(7)%
As a % of EOP Loans	1.23%	1.23%	1.12%	1.13%	1.18%		
Loans 30-89 Days Past Due	\$ 1,834	\$ 1,666	\$ 1,590	\$ 1,701	\$ 1,717	1%	(6)%
As a % of EOP Loans	1.29%	1.26%	1.19%	1.28%	1.24%		

- (1) Also includes net interest revenue related to the international regions' deposit balances in excess of the average loan portfolio.
- (2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 1 on page 10.
- (3) The fourth quarter of 2014 reflects a \$71 million charge-off related to Citi's homebuilder exposure in Mexico, which was offset by a related release of previously established loan loss reserves, and therefore neutral to the cost of credit during the quarter. The charge-off reduced Loans 90+ Days Past Due by the same amount.
- (4) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
- (5) Average yield is gross interest revenue earned divided by average loans.
- (6) Net interest revenue includes certain fees that are recorded as interest revenue.
- (7) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 4,442	\$ 4,305	\$ 4,280	\$ 4,423	\$ 4,473	1%	1%	\$ 17,203	\$ 17,481	2%
Non-Interest Revenue	654	689	543	398	337	(15)%	(48)%	2,466	1,967	(20)%
<b>Total Revenues, Net of Interest Expense</b>	<b>5,096</b>	<b>4,994</b>	<b>4,823</b>	<b>4,821</b>	<b>4,810</b>	—	(6)%	19,669	19,448	(1)%
Total Operating Expenses	2,507	2,292	2,267	2,270	2,357	4%	(6)%	9,706	9,186	(5)%
Net Credit Losses	1,013	961	1,000	878	914	4%	(10)%	4,206	3,753	(11)%
Credit Reserve Build / (Release)	(233)	(100)	(109)	(61)	(69)	(13)%	70%	(1,242)	(339)	73%
Provision for Unfunded Lending Commitments	(11)	1	—	—	6	NM	NM	(8)	7	NM
Provision for Benefits and Claims	10	10	9	11	8	(27)%	(20)%	40	38	(5)%
Provisions for Loan Losses and for Benefits and Claims	779	872	900	828	859	4%	10%	2,996	3,459	15%
Income from Continuing Operations before Taxes	1,810	1,830	1,656	1,723	1,594	(7)%	(12)%	6,967	6,803	(2)%
Income Taxes (benefits)	673	690	589	660	609	(8)%	(10)%	2,555	2,548	—
<b>Income from Continuing Operations</b>	<b>1,137</b>	<b>1,140</b>	<b>1,067</b>	<b>1,063</b>	<b>985</b>	<b>(7)%</b>	<b>(13)%</b>	<b>4,412</b>	<b>4,255</b>	<b>(4)%</b>
Noncontrolling Interests	—	—	(1)	1	—	(100)%	—	(1)	—	100%
<b>Net Income</b>	<b>\$ 1,137</b>	<b>\$ 1,140</b>	<b>\$ 1,068</b>	<b>\$ 1,062</b>	<b>\$ 985</b>	<b>(7)%</b>	<b>(13)%</b>	<b>\$ 4,413</b>	<b>\$ 4,255</b>	<b>(4)%</b>
Average Assets (in billions of dollars)	\$ 213	\$ 208	\$ 206	\$ 208	\$ 208	—	(2)%	\$ 211	\$ 208	(1)%
Return on Average Assets	2.12%	2.22%	2.08%	2.03%	1.88%			2.09%	2.05%	
Efficiency Ratio	49%	46%	47%	47%	49%			49%	47%	
<b>Net Credit Losses as a % of Average Loans</b>	<b>2.55%</b>	<b>2.51%</b>	<b>2.59%</b>	<b>2.22%</b>	<b>2.26%</b>			<b>2.70%</b>	<b>2.39%</b>	
<b>Revenue by Business</b>										
Retail Banking	\$ 1,364	\$ 1,348	\$ 1,307	\$ 1,275	\$ 1,278	—	(6)%	\$ 4,917	\$ 5,208	6%
Citi-Branded Cards	2,122	2,009	1,933	1,930	1,937	—	(9)%	8,290	7,809	(6)%
Citi Retail Services	1,610	1,637	1,583	1,616	1,595	(1)%	(1)%	6,462	6,431	—
<b>Total</b>	<b>\$ 5,096</b>	<b>\$ 4,994</b>	<b>\$ 4,823</b>	<b>\$ 4,821</b>	<b>\$ 4,810</b>	<b>—</b>	<b>(6)%</b>	<b>\$ 19,669</b>	<b>\$ 19,448</b>	<b>(1)%</b>
<b>Net Credit Losses by Business</b>										
Retail Banking	\$ 36	\$ 36	\$ 40	\$ 34	\$ 42	24%	17%	\$ 143	\$ 152	6%
Citi-Branded Cards	514	492	503	443	454	2%	(12)%	2,197	1,892	(14)%
Citi Retail Services	463	433	457	401	418	4%	(10)%	1,866	1,709	(8)%
<b>Total</b>	<b>\$ 1,013</b>	<b>\$ 961</b>	<b>\$ 1,000</b>	<b>\$ 878</b>	<b>\$ 914</b>	<b>4%</b>	<b>(10)%</b>	<b>\$ 4,206</b>	<b>\$ 3,753</b>	<b>(11)%</b>
<b>Income (loss) from Continuing Operations by Business</b>										
Retail Banking	\$ 140	\$ 197	\$ 189	\$ 144	\$ 129	(10)%	(8)%	\$ 355	\$ 659	86%
Citi-Branded Cards	636	539	499	522	515	(1)%	(19)%	2,391	2,075	(13)%
Citi Retail Services	361	404	379	397	341	(14)%	(6)%	1,666	1,521	(9)%
<b>Total</b>	<b>\$ 1,137</b>	<b>\$ 1,140</b>	<b>\$ 1,067</b>	<b>\$ 1,063</b>	<b>\$ 985</b>	<b>(7)%</b>	<b>(13)%</b>	<b>\$ 4,412</b>	<b>\$ 4,255</b>	<b>(4)%</b>

NM Not meaningful.

Reclassified to conform to the current period's presentation.

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Retail Banking Key Indicators</b> (in billions of dollars, except as otherwise noted)							
Branches (actual)	849	788	779	779	780	—	(8)%
Accounts (in millions)	11.7	11.3	11.2	11.0	10.9	(1)%	(7)%
Investment Sales	\$ 4.0	\$ 4.5	\$ 3.9	\$ 3.4	\$ 3.6	6%	(10)%
Investment AUMs	\$ 36.2	\$ 37.0	\$ 36.9	\$ 35.2	\$ 36.2	3%	—
Average Deposits	\$ 170.6	\$ 171.6	\$ 170.9	\$ 172.3	\$ 172.2	—	1%
Average Loans	\$ 48.3	\$ 47.5	\$ 49.0	\$ 50.0	\$ 51.5	3%	7%
<b>EOP Loans:</b>							
Real Estate Lending	\$ 36.7	\$ 37.8	\$ 38.9	\$ 40.6	\$ 41.9	3%	14%
Commercial Markets	8.6	8.5	8.5	8.2	7.8	(5)%	(9)%
Personal and Other	1.5	1.5	1.4	1.8	2.1	17%	40%
Total EOP Loans	<u>\$ 46.8</u>	<u>\$ 47.8</u>	<u>\$ 48.8</u>	<u>\$ 50.6</u>	<u>\$ 51.8</u>	2%	11%
Mortgage Originations	\$ 6.7	\$ 7.0	\$ 8.8	\$ 7.5	\$ 6.2	(17)%	(7)%
Third Party Mortgage Servicing Portfolio (EOP)	\$ 171.9	\$ 168.2	\$ 165.0	\$ 162.6	\$ 159.5	(2)%	(7)%
Net Servicing & Gain/(Loss) on Sale (in millions)	\$ 255.6	\$ 168.7	\$ 179.4	\$ 107.2	\$ 110.6	3%	(57)%
Saleable Mortgage Rate Locks	\$ 3.8	\$ 4.4	\$ 5.0	\$ 3.9	\$ 3.2	(18)%	(16)%
Net Interest Revenue on Loans (in millions)	\$ 271	\$ 248	\$ 266	\$ 262	\$ 271	3%	—
As a % of Avg. Loans	2.23%	2.12%	2.18%	2.08%	2.09%		
Net Credit Losses (in millions)	\$ 36	\$ 36	\$ 40	\$ 34	\$ 42	24%	17%
As a % of Avg. Loans	0.30%	0.31%	0.33%	0.27%	0.32%		
Loans 90+ Days Past Due (in millions) (1)	\$ 225	\$ 123	\$ 150	\$ 138	\$ 165	20%	(27)%
As a % of EOP Loans	0.49%	0.26%	0.31%	0.28%	0.33%		
Loans 30-89 Days Past Due (in millions) (1)	\$ 212	\$ 203	\$ 176	\$ 198	\$ 221	12%	4%
As a % of EOP Loans	0.46%	0.43%	0.37%	0.40%	0.44%		

(1) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$562 million and (\$1.1 billion), \$534 million and (\$1.1 billion), \$423 million and (\$0.8 billion), \$498 million and (\$0.9 billion), and \$491 million and (\$1.1 billion) as of December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$122 million and (\$1.1 billion), \$111 million and (\$1.1 billion), \$75 million and (\$0.8 billion), \$79 million and (\$0.9 billion), and \$87 million and (\$1.1 billion) as of December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, respectively.

Reclassified to conform to the current period's presentation.



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Citi-Branded Cards Key Indicators</b> (in millions of dollars, except as otherwise noted) (1)							
EOP Open Accounts (in millions)	23.6	23.7	23.2	23.3	23.5	1%	—
Purchase Sales (in billions)	\$ 45.1	\$ 40.9	\$ 46.1	\$ 46.6	\$ 49.0	5%	9%
Average Loans (in billions) (1)	\$ 65.7	\$ 64.1	\$ 63.2	\$ 63.9	\$ 64.6	1%	(2)%
EOP Loans (in billions) (1)	\$ 67.5	\$ 63.5	\$ 64.5	\$ 64.8	\$ 67.2	4%	—
Average Yield (2)	10.35%	10.48%	10.39%	10.28%	10.31%		
Net Interest Revenue (3)	\$ 1,679	\$ 1,607	\$ 1,582	\$ 1,618	\$ 1,633	1%	(3)%
As a % of Avg. Loans (3)	10.14%	10.17%	10.04%	10.05%	10.03%		
Net Credit Losses	\$ 514	\$ 492	\$ 503	\$ 443	\$ 454	2%	(12)%
As a % of Average Loans	3.10%	3.11%	3.19%	2.75%	2.79%		
Net Credit Margin (4)	\$ 1,605	\$ 1,513	\$ 1,426	\$ 1,482	\$ 1,481	—	(8)%
As a % of Avg. Loans (4)	9.69%	9.57%	9.05%	9.20%	9.10%		
Loans 90+ Days Past Due	\$ 593	\$ 569	\$ 495	\$ 491	\$ 538	10%	(9)%
As a % of EOP Loans	0.88%	0.90%	0.77%	0.76%	0.80%		
Loans 30-89 Days Past Due	\$ 568	\$ 497	\$ 462	\$ 504	\$ 523	4%	(8)%
As a % of EOP Loans	0.84%	0.78%	0.72%	0.78%	0.78%		

<b>Citi Retail Services Key Indicators</b> (in millions of dollars, except as otherwise noted) (1)							
EOP Open Accounts	89.5	88.7	89.5	89.5	89.9	—	—
Purchase Sales (in billions)	\$ 23.5	\$ 16.5	\$ 20.2	\$ 19.8	\$ 23.5	19%	—
Average Loans (in billions) (1)	\$ 43.9	\$ 43.9	\$ 42.6	\$ 43.1	\$ 44.1	2%	—
EOP Loans (in billions) (1)	\$ 46.5	\$ 42.4	\$ 43.2	\$ 43.1	\$ 46.1	7%	(1)%
Average Yield (2)	16.80%	16.96%	17.00%	16.94%	16.49%		
Net Interest Revenue (3)	\$ 1,923	\$ 1,885	\$ 1,843	\$ 1,925	\$ 1,939	1%	1%
As a % of Avg. Loans (3)	17.38%	17.41%	17.35%	17.72%	17.44%		
Net Credit Losses	\$ 463	\$ 433	\$ 457	\$ 401	\$ 418	4%	(10)%
As a % of Average Loans	4.18%	4.00%	4.30%	3.69%	3.76%		
Net Credit Margin (4)	\$ 1,139	\$ 1,198	\$ 1,120	\$ 1,209	\$ 1,170	(3)%	3%
As a % of Avg. Loans (4)	10.29%	11.07%	10.55%	11.13%	10.53%		
Loans 90+ Days Past Due	\$ 678	\$ 629	\$ 567	\$ 621	\$ 705	14%	4%
As a % of EOP Loans	1.46%	1.48%	1.31%	1.44%	1.53%		
Loans 30-89 Days Past Due	\$ 748	\$ 673	\$ 652	\$ 758	\$ 773	2%	3%
As a % of EOP Loans	1.61%	1.59%	1.51%	1.76%	1.68%		

- (1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
- (2) Average yield is calculated as gross interest revenue earned divided by average loans.
- (3) Net interest revenue includes certain fees that are recorded as interest revenue.
- (4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

(In millions of dollars, except as otherwise noted)

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 1,404	\$ 1,242	\$ 1,241	\$ 1,187	\$ 1,173	(1)%	(16)%	\$ 5,672	\$ 4,843	(15)%
Non-Interest Revenue	665	593	607	736	544	(26)%	(18)%	2,788	2,480	(11)%
<b>Total Revenues, Net of Interest Expense</b>	<b>2,069</b>	<b>1,835</b>	<b>1,848</b>	<b>1,923</b>	<b>1,717</b>	<b>(11)%</b>	<b>(17)%</b>	<b>8,460</b>	<b>7,323</b>	<b>(13)%</b>
Total Operating Expenses	1,245	1,080	1,162	1,080	1,122	4%	(10)%	4,974	4,444	(11)%
Net Credit Losses	511	417	392	355	385	8%	(25)%	1,861	1,549	(17)%
Credit Reserve Build / (Release)	(36)	22	7	61	4	(93)%	NM	120	94	(22)%
Provision for Unfunded Lending Commitments	—	(3)	3	1	—	(100)%	—	(1)	1	NM
Provision for Benefits and Claims	29	18	12	17	22	29%	(24)%	104	69	(34)%
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)	504	454	414	434	411	(5)%	(18)%	2,084	1,713	(18)%
Income from Continuing Operations before Taxes	320	301	272	409	184	(55)%	(43)%	1,402	1,166	(17)%
Income Taxes	57	57	47	97	37	(62)%	(35)%	244	238	(2)%
<b>Income from Continuing Operations</b>	<b>263</b>	<b>244</b>	<b>225</b>	<b>312</b>	<b>147</b>	<b>(53)%</b>	<b>(44)%</b>	<b>1,158</b>	<b>928</b>	<b>(20)%</b>
Noncontrolling Interests	—	—	2	1	—	(100)%	—	6	3	(50)%
<b>Net Income</b>	<b>\$ 263</b>	<b>\$ 244</b>	<b>\$ 223</b>	<b>\$ 311</b>	<b>\$ 147</b>	<b>(53)%</b>	<b>(44)%</b>	<b>\$ 1,152</b>	<b>\$ 925</b>	<b>(20)%</b>
Average Assets (in billions of dollars)	\$ 73	\$ 68	\$ 66	\$ 60	\$ 62	3%	(15)%	\$ 76	\$ 64	(16)%
Return on Average Assets (1)	1.43%	1.46%	1.36%	2.06%	0.94%			1.54%	1.45%	
Efficiency Ratio	60%	59%	63%	56%	65%			59%	61%	
<b>Net Credit Losses as a % of Average Loans (1)</b>	<b>5.51%</b>	<b>4.90%</b>	<b>4.60%</b>	<b>4.42%</b>	<b>4.76%</b>			<b>4.96%</b>	<b>4.67%</b>	
<b>Revenue by Business</b>										
Retail Banking	\$ 1,375	\$ 1,251	\$ 1,269	\$ 1,369	\$ 1,189	(13)%	(14)%	\$ 5,678	\$ 5,078	(11)%
Citi-Branded Cards	694	584	579	554	528	(5)%	(24)%	2,782	2,245	(19)%
<b>Total</b>	<b>\$ 2,069</b>	<b>\$ 1,835</b>	<b>\$ 1,848</b>	<b>\$ 1,923</b>	<b>\$ 1,717</b>	<b>(11)%</b>	<b>(17)%</b>	<b>\$ 8,460</b>	<b>\$ 7,323</b>	<b>(13)%</b>
<b>Net Credit Losses by Business</b>										
Retail Banking	\$ 278	\$ 188	\$ 196	\$ 168	\$ 212	26%	(24)%	\$ 907	\$ 764	(16)%
Citi-Branded Cards	233	229	196	187	173	(7)%	(26)%	954	785	(18)%
<b>Total</b>	<b>\$ 511</b>	<b>\$ 417</b>	<b>\$ 392</b>	<b>\$ 355</b>	<b>\$ 385</b>	<b>8%</b>	<b>(25)%</b>	<b>\$ 1,861</b>	<b>\$ 1,549</b>	<b>(17)%</b>
<b>Income (loss) from Continuing Operations by Business</b>										
Retail Banking	\$ 141	\$ 154	\$ 143	\$ 235	\$ 58	(75)%	(59)%	\$ 740	\$ 590	(20)%
Citi-Branded Cards	122	90	82	77	89	16%	(27)%	418	338	(19)%
<b>Total</b>	<b>\$ 263</b>	<b>\$ 244</b>	<b>\$ 225</b>	<b>\$ 312</b>	<b>\$ 147</b>	<b>(53)%</b>	<b>(44)%</b>	<b>\$ 1,158</b>	<b>\$ 928</b>	<b>(20)%</b>
<b>FX Translation Impact:</b>										
Total Revenue - as Reported	\$ 2,069	\$ 1,835	\$ 1,848	\$ 1,923	\$ 1,717	(11)%	(17)%	\$ 8,460	\$ 7,323	(13)%
Impact of FX Translation (1)	(354)	(204)	(179)	(34)	—			(1,382)	—	
<b>Total Revenues - Ex-FX (2)</b>	<b>\$ 1,715</b>	<b>\$ 1,631</b>	<b>\$ 1,669</b>	<b>\$ 1,889</b>	<b>\$ 1,717</b>	<b>(9)%</b>	<b>—</b>	<b>\$ 7,078</b>	<b>\$ 7,323</b>	<b>3%</b>
Total Operating Expenses - as Reported	\$ 1,245	\$ 1,080	\$ 1,162	\$ 1,080	\$ 1,122	4%	(10)%	\$ 4,974	\$ 4,444	(11)%
Impact of FX Translation (1)	(193)	(103)	(91)	(19)	—			(737)	—	
<b>Total Operating Expenses - Ex- FX (2)</b>	<b>\$ 1,052</b>	<b>\$ 977</b>	<b>\$ 1,071</b>	<b>\$ 1,061</b>	<b>\$ 1,122</b>	<b>6%</b>	<b>7%</b>	<b>\$ 4,237</b>	<b>\$ 4,444</b>	<b>5%</b>
Provisions for LLR & PBC - as Reported	\$ 504	\$ 454	\$ 414	\$ 434	\$ 411	(5)%	(18)%	\$ 2,084	\$ 1,713	(18)%



Impact of FX Translation (1)	(95)	(55)	(40)	(9)	—			(373)	—	
Provisions for LLR & PBC - Ex-FX (2)	\$ 409	\$ 399	\$ 374	\$ 425	\$ 411	(3)%	—	\$ 1,711	\$ 1,713	—
Net Income - as Reported	\$ 263	\$ 244	\$ 223	\$ 311	\$ 147	(53)%	(44)%	\$ 1,152	\$ 925	(20)%
Impact of FX Translation (1)	(43)	(34)	(33)	(4)	—			(180)	—	
Net Income - Ex-FX (2)	\$ 220	\$ 210	\$ 190	\$ 307	\$ 147	(52)%	(33)%	\$ 972	\$ 925	(5)%

(1) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

(2) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Retail Banking Key Indicators</b> (in billions of dollars, except as otherwise noted)							
Branches (actual)	1,744	1,700	1,699	1,697	1,694	—	(3)%
Accounts (in millions)	30.6	30.5	30.7	31.5	31.9	1%	4%
Average Deposits	\$ 43.9	\$ 42.2	\$ 41.7	\$ 39.6	\$ 39.6	—	(10)%
Investment Sales	\$ 11.9	\$ 11.0	\$ 10.0	\$ 9.3	\$ 9.0	(3)%	(24)%
Investment AUMs	\$ 68.8	\$ 65.9	\$ 66.2	\$ 61.7	\$ 59.7	(3)%	(13)%
Average Loans	\$ 27.2	\$ 25.7	\$ 25.7	\$ 24.2	\$ 24.4	1%	(10)%
EOP Loans:							
Real Estate Lending	\$ 5.0	\$ 4.9	\$ 4.8	\$ 4.3	\$ 4.2	(2)%	(16)%
Commercial Markets	11.3	11.0	11.2	10.5	11.0	5%	(3)%
Personal and Other	9.9	9.7	9.7	9.1	8.8	(3)%	(11)%
Total EOP Loans	\$ 26.2	\$ 25.6	\$ 25.7	\$ 23.9	\$ 24.0	—	(8)%
Net Interest Revenue (in millions) (1)	\$ 895	\$ 815	\$ 813	\$ 784	\$ 793	1%	(11)%
As a % of Average Loans (1)	13.05%	12.86%	12.69%	12.85%	12.89%		
Net Credit Losses (in millions)	\$ 278	\$ 188	\$ 196	\$ 168	\$ 212	26%	(24)%
As a % of Average Loans	4.05%	2.97%	3.06%	2.75%	3.45%		
Loans 90+ Days Past Due (in millions) (2)	\$ 397	\$ 306	\$ 296	\$ 274	\$ 235	(14)%	(41)%
As a % of EOP Loans (2)	1.52%	1.20%	1.15%	1.15%	0.98%		
Loans 30-89 Days Past Due (in millions)	\$ 290	\$ 282	\$ 266	\$ 280	\$ 224	(20)%	(23)%
As a % of EOP Loans	1.11%	1.10%	1.04%	1.17%	0.93%		
<b>Citi-Branded Cards Key Indicators</b> (in billions of dollars, except as otherwise noted)							
EOP Open Accounts (in millions)	8.1	8.1	8.0	7.9	7.8	(1)%	(4)%
Purchase Sales (in billions)	\$ 7.6	\$ 6.4	\$ 6.5	\$ 6.3	\$ 6.7	6%	(12)%
Average Loans (in billions) (3)	\$ 9.6	\$ 8.8	\$ 8.5	\$ 7.7	\$ 7.7	—	(20)%
EOP Loans (in billions) (3)	\$ 9.3	\$ 8.5	\$ 8.3	\$ 7.5	\$ 7.5	—	(19)%
Average Yield (4)	20.73%	20.10%	20.72%	21.05%	20.67%	(2)%	—
Net Interest Revenue (in millions) (5)	\$ 509	\$ 427	\$ 428	\$ 403	\$ 380	(6)%	(25)%
As a % of Average Loans (5)	21.04%	19.68%	20.20%	20.76%	19.58%		
Net Credit Losses (in millions)	\$ 233	\$ 229	\$ 196	\$ 187	\$ 173	(7)%	(26)%
As a % of Average Loans	9.63%	10.55%	9.25%	9.64%	8.91%		
Net Credit Margin (in millions) (6)	\$ 461	\$ 355	\$ 383	\$ 367	\$ 355	(3)%	(23)%
As a % of Average Loans (6)	19.05%	16.36%	18.07%	18.91%	18.29%		
Loans 90+ Days Past Due (in millions)	\$ 284	\$ 240	\$ 245	\$ 207	\$ 213	3%	(25)%
As a % of EOP Loans	3.05%	2.82%	2.95%	2.76%	2.84%		
Loans 30-89 Days Past Due (in millions)	\$ 262	\$ 247	\$ 229	\$ 219	\$ 196	(11)%	(25)%
As a % of EOP Loans	2.82%	2.91%	2.76%	2.92%	2.61%		

(1) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.

(2) See footnote 3 on page 8.

(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

(4) Average yield is gross interest revenue earned divided by average loans.

(5) Net interest revenue includes certain fees that are recorded as interest revenue.

(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

(In millions of dollars, except as otherwise noted)

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 1,224	\$ 1,154	\$ 1,171	\$ 1,121	\$ 1,111	(1)%	(9)%	\$ 5,049	\$ 4,557	(10)%
Non-Interest Revenue	639	679	707	595	553	(7)%	(13)%	2,839	2,534	(11)%
<b>Total Revenues, Net of Interest Expense</b>	<b>1,863</b>	<b>1,833</b>	<b>1,878</b>	<b>1,716</b>	<b>1,664</b>	<b>(3)%</b>	<b>(11)%</b>	<b>7,888</b>	<b>7,091</b>	<b>(10)%</b>
Total Operating Expenses	1,233	1,180	1,189	1,133	1,132	—	(8)%	5,271	4,634	(12)%
Net Credit Losses	186	173	187	178	189	6%	2%	793	727	(8)%
Credit Reserve Build / (Release)	15	(35)	(1)	(64)	27	NM	80%	(26)	(73)	NM
Provision for Unfunded Lending Commitments	(4)	1	(4)	—	—	—	100%	(14)	(3)	79%
Provision for Benefits and Claims	—	—	—	—	—	—	—	—	—	—
Provisions for Credit Losses and for Benefits and Claims (LLR & PBC)	197	139	182	114	216	89%	10%	753	651	(14)%
Income from Continuing Operations before Taxes	433	514	507	469	316	(33)%	(27)%	1,864	1,806	(3)%
Income Taxes	145	173	169	162	103	(36)%	(29)%	615	607	(1)%
<b>Income from Continuing Operations</b>	<b>288</b>	<b>341</b>	<b>338</b>	<b>307</b>	<b>213</b>	<b>(31)%</b>	<b>(26)%</b>	<b>1,249</b>	<b>1,199</b>	<b>(4)%</b>
Noncontrolling Interests	3	(5)	4	6	1	(83)%	(67)%	20	6	(70)%
<b>Net Income</b>	<b>\$ 285</b>	<b>\$ 346</b>	<b>\$ 334</b>	<b>\$ 301</b>	<b>\$ 212</b>	<b>(30)%</b>	<b>(26)%</b>	<b>\$ 1,229</b>	<b>\$ 1,193</b>	<b>(3)%</b>
Average Assets (in billions of dollars)	\$ 120	\$ 118	\$ 122	\$ 119	\$ 120	1%	—	\$ 122	\$ 120	(2)%
Return on Average Assets	0.94%	1.19%	1.10%	1.00%	0.70%			1.01%	0.99%	
Efficiency Ratio	66%	64%	63%	66%	68%			67%	65%	

**Net Credit Losses as a % of Average Loans** 0.77% 0.75% 0.80% 0.79% 0.84% 0.82% 0.80%

**Revenue by Business**

Retail Banking	\$ 1,152	\$ 1,175	\$ 1,200	\$ 1,088	\$ 1,028	(6)%	(11)%	\$ 4,866	\$ 4,491	(8)%
Citi-Branded Cards	711	658	678	628	636	1%	(11)%	3,022	2,600	(14)%
<b>Total</b>	<b>\$ 1,863</b>	<b>\$ 1,833</b>	<b>\$ 1,878</b>	<b>\$ 1,716</b>	<b>\$ 1,664</b>	<b>(3)%</b>	<b>(11)%</b>	<b>\$ 7,888</b>	<b>\$ 7,091</b>	<b>(10)%</b>

**Net Credit Losses by Business**

Retail Banking	\$ 74	\$ 70	\$ 79	\$ 77	\$ 99	29%	34%	\$ 316	\$ 325	3%
Citi-Branded Cards	112	103	108	101	90	(11)%	(20)%	477	402	(16)%
<b>Total</b>	<b>\$ 186</b>	<b>\$ 173</b>	<b>\$ 187</b>	<b>\$ 178</b>	<b>\$ 189</b>	<b>6%</b>	<b>2%</b>	<b>\$ 793</b>	<b>\$ 727</b>	<b>(8)%</b>

**Income from Continuing Operations by  
Business**

Retail Banking	\$ 187	\$ 223	\$ 223	\$ 187	\$ 107	(43)%	(43)%	\$ 692	\$ 740	7%
Citi-Branded Cards	101	118	115	120	106	(12)%	5%	557	459	(18)%
<b>Total</b>	<b>\$ 288</b>	<b>\$ 341</b>	<b>\$ 338</b>	<b>\$ 307</b>	<b>\$ 213</b>	<b>(31)%</b>	<b>(26)%</b>	<b>\$ 1,249</b>	<b>\$ 1,199</b>	<b>(4)%</b>

**FX Translation Impact:**

Total Revenue - as Reported	\$ 1,863	\$ 1,833	\$ 1,878	\$ 1,716	\$ 1,664	(3)%	(11)%	\$ 7,888	\$ 7,091	(10)%
Impact of FX Translation (2)	(126)	(73)	(80)	(7)	—			(587)	—	
<b>Total Revenues - Ex-FX (3)</b>	<b>\$ 1,737</b>	<b>\$ 1,760</b>	<b>\$ 1,798</b>	<b>\$ 1,709</b>	<b>\$ 1,664</b>	<b>(3)%</b>	<b>(4)%</b>	<b>\$ 7,301</b>	<b>\$ 7,091</b>	<b>(3)%</b>
Total Operating Expenses - as Reported	\$ 1,233	\$ 1,180	\$ 1,189	\$ 1,133	\$ 1,132	—	(8)%	\$ 5,271	\$ 4,634	(12)%
Impact of FX Translation (2)	(94)	(45)	(60)	(7)	—			(434)	—	
<b>Total Operating Expenses - Ex-FX (3)</b>	<b>\$ 1,139</b>	<b>\$ 1,135</b>	<b>\$ 1,129</b>	<b>\$ 1,126</b>	<b>\$ 1,132</b>	<b>1%</b>	<b>(1)%</b>	<b>\$ 4,837</b>	<b>\$ 4,634</b>	<b>(4)%</b>
Provisions for LLR & PBC - as Reported	\$ 197	\$ 139	\$ 182	\$ 114	\$ 216	89%	10%	\$ 753	\$ 651	(14)%
Impact of FX Translation (2)	(25)	(8)	(12)	(1)	—			(97)	—	
<b>Provisions for LLR &amp; PBC - Ex-FX (3)</b>	<b>\$ 172</b>	<b>\$ 131</b>	<b>\$ 170</b>	<b>\$ 113</b>	<b>\$ 216</b>	<b>91%</b>	<b>26%</b>	<b>\$ 656</b>	<b>\$ 651</b>	<b>(1)%</b>
Net Income - as Reported	\$ 285	\$ 346	\$ 334	\$ 301	\$ 212	(30)%	(26)%	\$ 1,229	\$ 1,193	(3)%
Impact of FX Translation (2)	(8)	(9)	(2)	2	—			(17)	—	
<b>Net Income - Ex-FX (3)</b>	<b>\$ 277</b>	<b>\$ 337</b>	<b>\$ 332</b>	<b>\$ 303</b>	<b>\$ 212</b>	<b>(30)%</b>	<b>(23)%</b>	<b>\$ 1,212</b>	<b>\$ 1,193</b>	<b>(2)%</b>

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

- (2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.
- (3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Retail Banking Key Indicators</b> (in billions of dollars, except as otherwise noted)							
Branches (actual)	536	539	537	528	520	(2)%	(3)%
Accounts (in millions)	17.5	17.4	17.5	17.7	17.5	(1)%	—
Average Deposits	\$ 88.2	\$ 88.4	\$ 89.5	\$ 86.6	\$ 86.9	—	(1)%
Investment Sales	\$ 7.9	\$ 11.0	\$ 13.0	\$ 8.2	\$ 6.0	(27)%	(24)%
Investment AUMs	\$ 58.3	\$ 58.9	\$ 60.2	\$ 55.2	\$ 57.0	3%	(2)%
Average Loans	\$ 77.1	\$ 75.1	\$ 75.1	\$ 72.5	\$ 71.8	(1)%	(7)%
EOP Loans:							
Real Estate Lending	\$ 38.0	\$ 36.8	\$ 36.7	\$ 34.4	\$ 34.5	—	(9)%
Commercial Markets	19.0	18.6	18.8	18.0	17.4	(3)%	(8)%
Personal and Other	19.2	19.1	19.8	19.0	19.1	1%	(1)%
Total EOP Loans	<u>\$ 76.2</u>	<u>\$ 74.5</u>	<u>\$ 75.3</u>	<u>\$ 71.4</u>	<u>\$ 71.0</u>	(1)%	(7)%
Net Interest Revenue (in millions) (2)	\$ 726	\$ 687	\$ 696	\$ 675	\$ 660	(2)%	(9)%
As a % of Average Loans (2)	3.74%	3.71%	3.72%	3.69%	3.65%		
Net Credit Losses (in millions)	\$ 74	\$ 70	\$ 79	\$ 77	\$ 99	29%	34%
As a % of Average Loans	0.38%	0.38%	0.42%	0.42%	0.55%		
Loans 90+ Days Past Due (in millions)	\$ 194	\$ 188	\$ 190	\$ 183	\$ 177	(3)%	(9)%
As a % of EOP Loans	0.25%	0.25%	0.25%	0.26%	0.25%		
Loans 30-89 Days Past Due (in millions)	\$ 352	\$ 360	\$ 355	\$ 328	\$ 350	7%	(1)%
As a % of EOP Loans	0.46%	0.48%	0.47%	0.46%	0.49%		
<b>Citi-Branded Cards Key Indicators</b> (in billions of dollars, except as otherwise noted)							
EOP Open Accounts (in millions)	17.2	17.2	17.3	17.1	16.9	(1)%	(2)%
Purchase Sales (in billions)	\$ 20.5	\$ 18.7	\$ 19.2	\$ 18.2	\$ 19.3	6%	(6)%
Average Loans (in billions) (3)	\$ 18.6	\$ 18.0	\$ 18.1	\$ 17.1	\$ 17.2	1%	(8)%
EOP Loans (in billions) (3)	\$ 18.6	\$ 17.8	\$ 18.1	\$ 17.0	\$ 17.7	4%	(5)%
Average Yield (4)	12.79%	12.62%	12.51%	12.42%	12.39%		
Net Interest Revenue (in millions) (5)	\$ 498	\$ 467	\$ 475	\$ 446	\$ 451	1%	(9)%
As a % of Average Loans (6)	10.62%	10.52%	10.53%	10.35%	10.40%		
Net Credit Losses (in millions)	\$ 112	\$ 103	\$ 108	\$ 101	\$ 90	(11)%	(20)%
As a % of Average Loans	2.39%	2.32%	2.39%	2.34%	2.08%		
Net Credit Margin (in millions) (6)	\$ 599	\$ 555	\$ 570	\$ 527	\$ 546	4%	(9)%
As a % of Average Loans (6)	12.78%	12.50%	12.63%	12.23%	12.59%		
Loans 90+ Days Past Due	\$ 195	\$ 190	\$ 191	\$ 171	\$ 180	5%	(8)%
As a % of EOP Loans	1.05%	1.07%	1.06%	1.01%	1.02%		
Loans 30-89 Days Past Due	\$ 256	\$ 249	\$ 247	\$ 220	\$ 225	2%	(12)%
As a % of EOP Loans	1.38%	1.40%	1.36%	1.29%	1.27%		

- (1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
- (2) Also includes net interest revenue related to the region's deposit balances in excess of the average loan portfolio.
- (3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
- (4) Average yield is gross interest revenue earned divided by average loans.
- (5) Net interest revenue includes certain fees that are recorded as interest revenue.
- (6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

**CITICORP**  
**INSTITUTIONAL CLIENTS GROUP**

(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						(Decrease) from 3Q15	4Q14			
Commissions and Fees	\$ 974	\$ 995	\$ 986	\$ 954	\$ 920	(4)%	(6)%	3,995	3,855	(4)%
Administration and Other Fiduciary Fees	619	608	658	590	568	(4)%	(8)%	2,520	2,424	(4)%
Investment Banking	1,008	1,134	1,120	828	1,028	24%	2%	4,269	4,110	(4)%
Principal Transactions	329	2,198	1,797	1,208	620	(49)%	88%	5,905	5,823	(1)%
Other	177	249	166	885	37	(96)%	(79)%	661	1,337	NM
Total Non-Interest Revenue	3,107	5,184	4,727	4,465	3,173	(29)%	2%	17,350	17,549	1%
Net Interest Revenue (including Dividends)	4,053	3,844	4,151	4,132	4,072	(1)%	—	15,702	16,199	3%
<b>Total Revenues, Net of Interest Expense</b>	7,160	9,028	8,878	8,597	7,245	(16)%	1%	33,052	33,748	2%
Total Operating Expenses	4,878	4,632	4,821	4,692	4,840	3%	(1)%	19,391	18,985	(2)%
Net Credit Losses	121	(2)	83	34	92	NM	(24)%	276	207	(25)%
Credit Reserve Build / (Release)	101	107	(132)	192	460	NM	NM	(90)	627	NM
Provision for Unfunded Lending Commitments	(59)	(31)	(46)	83	89	7%	NM	(129)	95	NM
Provision for Benefits and Claims	—	—	—	—	—	—	—	—	—	—
Provisions for Credit Losses and for Benefits and Claims	163	74	(95)	309	641	NM	NM	57	929	NM
Income from Continuing Operations before Taxes	2,119	4,322	4,152	3,596	1,764	(51)%	(17)%	13,604	13,834	2%
Income Taxes	442	1,358	1,317	1,186	522	(56)%	18%	4,070	4,383	8%
<b>Income from Continuing Operations</b>	<b>1,677</b>	<b>2,964</b>	<b>2,835</b>	<b>2,410</b>	<b>1,242</b>	<b>(48)%</b>	<b>(26)%</b>	<b>9,534</b>	<b>9,451</b>	<b>(1)%</b>
Noncontrolling Interests	31	36	15	(6)	7	NM	(77)%	118	52	(56)%
<b>Net Income</b>	<b>\$ 1,646</b>	<b>\$ 2,928</b>	<b>\$ 2,820</b>	<b>\$ 2,416</b>	<b>\$ 1,235</b>	<b>(49)%</b>	<b>(25)%</b>	<b>\$ 9,416</b>	<b>\$ 9,399</b>	<b>—</b>
Average Assets (in billions of dollars)	\$ 1,298	\$ 1,274	\$ 1,278	\$ 1,260	\$ 1,252	(1)%	(4)%	\$ 1,287	\$ 1,266	(2)%
Return on Average Assets	0.50%	0.93%	0.89%	0.76%	0.39%			0.73%	0.74%	
Return on Average Assets (Excluding CVA/DVA) (1)(2)	0.50%	0.95%	0.83%	0.72%	0.43%			0.75%	0.73%	
Efficiency Ratio	68%	51%	54%	55%	67%			59%	56%	

**Revenue by Region - Excluding CVA/DVA (2)**

North America	\$ 2,475	\$ 3,329	\$ 3,497	\$ 3,250	\$ 2,871	(12)%	16%	\$ 12,890	\$ 12,947	—
EMEA	2,050	2,966	2,392	2,214	2,095	(5)%	2%	9,689	9,667	—
Latin America	986	1,000	882	1,166	862	(26)%	(13)%	4,143	3,910	(6)%
Asia	1,637	1,802	1,804	1,746	1,603	(8)%	(2)%	6,673	6,955	4%
Total	\$ 7,148	\$ 9,097	\$ 8,575	\$ 8,376	\$ 7,431	(11)%	4%	\$ 33,395	\$ 33,479	—

CVA/DVA {excluded as applicable in lines above}	12	(69)	303	221	(186)	NM	NM	(343)	269	NM
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**Total Revenues, net of Interest**

<b>Expense</b>	<b>\$ 7,160</b>	<b>\$ 9,028</b>	<b>\$ 8,878</b>	<b>\$ 8,597</b>	<b>\$ 7,245</b>	<b>(16)%</b>	<b>1%</b>	<b>\$ 33,052</b>	<b>\$ 33,748</b>	<b>2%</b>
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**Income from Continuing Operations by Region - Excluding CVA/DVA (2)**

North America	\$ 613	\$ 988	\$ 1,066	\$ 887	\$ 580	(35)%	(5)%	\$ 4,082	\$ 3,521	(14)%
EMEA	237	989	598	392	224	(43)%	(5)%	2,202	2,203	—
Latin America	307	390	342	467	124	(73)%	(60)%	1,373	1,323	(4)%
Asia	513	641	639	521	431	(17)%	(16)%	2,088	2,232	7%
Total	\$ 1,670	\$ 3,008	\$ 2,645	\$ 2,267	\$ 1,359	(40)%	(19)%	\$ 9,745	\$ 9,279	(5)%

CVA/DVA (after-tax) {excluded as applicable in lines above}	7	(44)	190	143	(117)	NM	NM	(211)	172	NM
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<b>Income from Continuing Operations</b>	<b>\$ 1,677</b>	<b>\$ 2,964</b>	<b>\$ 2,835</b>	<b>\$ 2,410</b>	<b>\$ 1,242</b>	<b>(48)%</b>	<b>(26)%</b>	<b>\$ 9,534</b>	<b>\$ 9,451</b>	<b>(1)%</b>
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**Average Loans by Region (in billions)**

North America	115	\$ 119	\$ 122	\$ 128	128	—	11%	\$ 111	\$ 125	13%
EMEA	57	57	60	59	60	2%	5%	58	59	2%
Latin America	39	38	39	39	41	5%	5%	40	39	(3)%
Asia	66	62	63	62	61	(2)%	(8)%	68	62	(9)%
Total	\$ 277	\$ 276	\$ 284	\$ 288	\$ 290	1%	5%	\$ 277	\$ 285	3%

**EOP Deposits by Region** (in billions)

North America	\$ 192	\$ 196	\$ 198	\$ 201	\$ 199	(1)%	4%
EMEA	165	167	177	174	170	(2)%	3%
Latin America	56	60	63	61	64	5%	14%
Asia	142	148	150	159	154	(3)%	8%
Total	<u>\$ 555</u>	<u>\$ 571</u>	<u>\$ 588</u>	<u>\$ 595</u>	<u>\$ 587</u>	(1)%	6%

**EOP Deposits by Business** (in billions)

Treasury and Trade Solutions	\$ 380	\$ 387	\$ 398	\$ 399	\$ 392	(2)%	3%
All Other ICG Businesses	175	184	190	196	195	(1)%	11%
Total	<u>\$ 555</u>	<u>\$ 571</u>	<u>\$ 588</u>	<u>\$ 595</u>	<u>\$ 587</u>	(1)%	6%

(1) Return on Average Assets excluding CVA/DVA is defined as annualized net income less CVA/DVA, divided by average assets. See above for the after-tax CVA/DVA for each period presented.

(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**CITICORP**  
**INSTITUTIONAL CLIENTS GROUP**  
**REVENUES BY BUSINESS**



(In millions of dollars, except as otherwise noted)

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Revenue Details - Excluding CVA/DVA:</b>										
Investment Banking:										
Advisory	\$ 263	\$ 298	\$ 258	\$ 243	\$ 303	25%	15%	\$ 949	\$ 1,102	16%
Equity Underwriting	252	231	296	169	206	22%	(18)%	1,246	902	(28)%
Debt Underwriting	551	669	729	525	616	17%	12%	2,512	2,539	1%
Total Investment Banking	1,066	1,198	1,283	937	1,125	20%	6%	4,707	4,543	(3)%
Treasury and Trade Solutions	1,932	1,889	1,955	1,933	1,990	3%	3%	7,767	7,767	—
Corporate Lending -										
Excluding Gain/(Loss) on Loan Hedges	433	445	445	403	401	—	(7)%	1,749	1,694	(3)%
Private Bank	668	708	746	715	691	(3)%	3%	2,660	2,860	8%
<b>Total Banking Revenues (Ex-CVA/DVA and Gain/(Loss) on Loan Hedges) (1)</b>	<b>\$ 4,099</b>	<b>\$ 4,240</b>	<b>\$ 4,429</b>	<b>\$ 3,988</b>	<b>\$ 4,207</b>	<b>5%</b>	<b>3%</b>	<b>\$ 16,883</b>	<b>\$ 16,864</b>	<b>—</b>
Corporate Lending - Gain/(Loss) on Loan Hedges (2)	86	52	(66)	352	(15)	NM	NM	116	323	NM
<b>Total Banking Revenues (Ex-CVA/DVA) and including G(L) on Loan Hedges (1)</b>	<b>\$ 4,185</b>	<b>\$ 4,292</b>	<b>\$ 4,363</b>	<b>\$ 4,340</b>	<b>\$ 4,192</b>	<b>(3)%</b>	<b>—</b>	<b>\$ 16,999</b>	<b>\$ 17,187</b>	<b>1%</b>
Fixed Income Markets	2,075	3,483	3,062	2,577	2,224	(14)%	7%	12,148	11,346	(7)%
Equity Markets	470	873	653	996	606	(39)%	29%	2,774	3,128	13%
Securities Services	508	543	557	513	517	1%	2%	2,048	2,130	4%
Other	(90)	(94)	(60)	(50)	(108)	NM	(20)%	(574)	(312)	46%
<b>Total Markets and Securities Services (Ex-CVA/DVA) (1)</b>	<b>\$ 2,963</b>	<b>\$ 4,805</b>	<b>\$ 4,212</b>	<b>\$ 4,036</b>	<b>\$ 3,239</b>	<b>(20)%</b>	<b>9%</b>	<b>\$ 16,396</b>	<b>\$ 16,292</b>	<b>(1)%</b>
<b>Total ICG (Ex-CVA/DVA) (1)</b>	<b>\$ 7,148</b>	<b>\$ 9,097</b>	<b>\$ 8,575</b>	<b>\$ 8,376</b>	<b>\$ 7,431</b>	<b>(11)%</b>	<b>4%</b>	<b>\$ 33,395</b>	<b>\$ 33,479</b>	<b>—</b>
CVA/DVA {excluded as applicable in lines above}	12	(69)	303	221	(186)	NM	NM	(343)	269	NM
<b>Total Revenues, net of Interest Expense</b>	<b>\$ 7,160</b>	<b>\$ 9,028</b>	<b>\$ 8,878</b>	<b>\$ 8,597</b>	<b>\$ 7,245</b>	<b>(16)%</b>	<b>1%</b>	<b>\$ 33,052</b>	<b>\$ 33,748</b>	<b>2%</b>
<b>Taxable-equivalent adjustments (3)</b>	<b>\$ 171</b>	<b>\$ 164</b>	<b>\$ 161</b>	<b>\$ 162</b>	<b>\$ 173</b>	<b>7%</b>	<b>1%</b>	<b>\$ 679</b>	<b>\$ 660</b>	<b>(3)%</b>
<b>Total ICG Revenues (Ex-CVA/DVA) and including Taxable-equivalent adjustments (1) (3)</b>	<b>\$ 7,319</b>	<b>\$ 9,261</b>	<b>\$ 8,736</b>	<b>\$ 8,538</b>	<b>\$ 7,604</b>	<b>(11)%</b>	<b>4%</b>	<b>\$ 34,074</b>	<b>\$ 34,139</b>	<b>—</b>

(1) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

(2) Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges is netted against the core lending revenues to reflect the cost of credit protection.

(3) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

NM Not meaningful.

Reclassified to conform to the current period's presentation.





## CORPORATE / OTHER (1)



(In millions of dollars, except as otherwise noted)

	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ (81)	\$ (28)	\$ (22)	\$ (64)	\$ (40)	38%	51%	\$ (224)	\$ (154)	31%
Non-Interest Revenue	(12)	240	392	282	147	(48)%	NM	525	1,061	NM
<b>Total Revenues, Net of Interest Expense</b>	<b>(93)</b>	<b>212</b>	<b>370</b>	<b>218</b>	<b>107</b>	<b>(51)%</b>	<b>NM</b>	<b>301</b>	<b>907</b>	<b>NM</b>
Total Operating Expenses	3,260	543	385	349	474	36%	(85)%	6,020	1,751	(71)%
Net Credit Losses	—	—	—	—	—	—	—	—	—	—
Credit Reserve Build / (Release)	—	—	—	—	—	—	—	—	—	—
Provision for Benefits and Claims	—	—	—	—	—	—	—	—	—	—
Provision for Unfunded Lending Commitments	—	—	—	—	—	—	—	—	—	—
Provisions for Loan Losses and for Benefits and Claims	—	—	—	—	—	—	—	—	—	—
Income from Continuing Operations before Taxes	(3,353)	(331)	(15)	(131)	(367)	NM	89%	(5,719)	(844)	85%
Income Taxes	(287)	(312)	(245)	(314)	(468)	(49)%	(63)%	(344)	(1,339)	NM
<b>Income from Continuing Operations</b>	<b>(3,066)</b>	<b>(19)</b>	<b>230</b>	<b>183</b>	<b>101</b>	<b>(45)%</b>	<b>NM</b>	<b>(5,375)</b>	<b>495</b>	<b>NM</b>
<b>Income (Loss) from Discontinued Operations, net of taxes</b>	<b>(1)</b>	<b>(5)</b>	<b>6</b>	<b>(10)</b>	<b>(45)</b>	<b>NM</b>	<b>NM</b>	<b>(2)</b>	<b>(54)</b>	<b>NM</b>
Noncontrolling Interests	4	10	(2)	3	7	NM	75%	43	18	(58)%
<b>Net Income (Loss)</b>	<b>\$ (3,071)</b>	<b>\$ (34)</b>	<b>\$ 238</b>	<b>\$ 170</b>	<b>\$ 49</b>	<b>(71)%</b>	<b>NM</b>	<b>\$ (5,420)</b>	<b>\$ 423</b>	<b>NM</b>
EOP Assets (in billions of dollars)	\$ 50	\$ 52	\$ 52	\$ 52	\$ 52	—	4%			
Average Assets (in billions of dollars)	\$ 64	\$ 60	\$ 50	\$ 58	\$ 52	(10)%	(19)%	\$ 58	\$ 55	(5)%

(1) Includes certain costs of global staff functions, other corporate expenses and certain global operations and technology expenses, Corporate Treasury, and Discontinued operations.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

## CITICORP

## NORTH AMERICA (1)

(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 6,063	\$ 5,941	\$ 6,057	\$ 6,284	\$ 6,317	1%	4%	\$ 23,287	\$ 24,599	6%
Non-Interest Revenue	1,572	2,455	2,407	1,881	1,211	(36)%	(23)%	9,322	7,954	(15)%
<b>Total Revenues, Net of Interest Expense</b>	<b>7,635</b>	<b>8,396</b>	<b>8,464</b>	<b>8,165</b>	<b>7,528</b>	<b>(8)%</b>	<b>(1)%</b>	<b>32,609</b>	<b>32,553</b>	<b>—</b>
Total Operating Expenses	4,362	4,196	4,198	4,108	4,152	1%	(5)%	17,217	16,654	(3)%
Net Credit Losses	1,022	962	1,003	883	945	7%	(8)%	4,211	3,793	(10)%
Credit Reserve Build / (Release)	(90)	8	(19)	5	121	NM	NM	(1,214)	115	NM
Provision Unfunded Lending Commitments	(80)	(23)	(36)	77	113	47%	NM	(136)	131	NM
Provision for Benefits and Claims	10	10	9	11	8	(27)%	(20)%	40	38	(5)%
Provisions for Credit Losses and for Benefits and Claims	862	957	957	976	1,187	22%	38%	2,901	4,077	41%
Income from Continuing Operations before Taxes	2,411	3,243	3,309	3,081	2,189	(29)%	(9)%	12,491	11,822	(5)%
Income Taxes	622	1,068	1,086	1,071	721	(33)%	16%	3,966	3,946	(1)%
<b>Income from Continuing Operations</b>	<b>1,789</b>	<b>2,175</b>	<b>2,223</b>	<b>2,010</b>	<b>1,468</b>	<b>(27)%</b>	<b>(18)%</b>	<b>8,525</b>	<b>7,876</b>	<b>(8)%</b>
Noncontrolling Interests	15	10	5	(5)	(8)	(60)%	NM	37	2	(95)%
<b>Net Income</b>	<b>\$ 1,774</b>	<b>\$ 2,165</b>	<b>\$ 2,218</b>	<b>\$ 2,015</b>	<b>\$ 1,476</b>	<b>(27)%</b>	<b>(17)%</b>	<b>\$ 8,488</b>	<b>\$ 7,874</b>	<b>(7)%</b>
Average Assets (in billions of dollars)	\$ 893	\$ 885	\$ 874	\$ 880	\$ 886	1%	(1)%	\$ 864	\$ 881	2%
Return on Average Assets	0.79%	0.99%	1.02%	0.91%	0.66%			0.98%	0.89%	
Efficiency Ratio	57%	50%	50%	50%	55%			53%	51%	

**Revenue by Business**

Retail Banking	\$ 1,364	\$ 1,348	\$ 1,307	\$ 1,275	\$ 1,278	—	(6)%	\$ 4,917	\$ 5,208	6%
Citi-Branded Cards	2,122	2,009	1,933	1,930	1,937	—	(9)%	8,290	7,809	(6)%
Citi Retail Services	1,610	1,637	1,583	1,616	1,595	(1)%	(1)%	6,462	6,431	—
Global Consumer Banking	5,096	4,994	4,823	4,821	4,810	—	(6)%	19,669	19,448	(1)%
Institutional Clients Group	2,539	3,402	3,641	3,344	2,718	(19)%	7%	12,940	13,105	1%
<b>Total</b>	<b>\$ 7,635</b>	<b>\$ 8,396</b>	<b>\$ 8,464</b>	<b>\$ 8,165</b>	<b>\$ 7,528</b>	<b>(8)%</b>	<b>(1)%</b>	<b>\$ 32,609</b>	<b>\$ 32,553</b>	<b>—</b>

CVA/DVA {included as applicable in businesses above}

	64	73	144	94	(153)	NM	NM	50	158	NM
<b>Total Revenues - Excluding CVA/DVA (2)</b>	<b>\$ 7,571</b>	<b>\$ 8,323</b>	<b>\$ 8,320</b>	<b>\$ 8,071</b>	<b>\$ 7,681</b>	<b>(5)%</b>	<b>1%</b>	<b>\$ 32,559</b>	<b>\$ 32,395</b>	<b>(1)%</b>

**Income (loss) from Continuing Operations by Business**

Retail Banking	\$ 140	\$ 197	\$ 189	\$ 144	\$ 129	(10)%	(8)%	\$ 355	\$ 659	86%
Citi-Branded Cards	636	539	499	522	515	(1)%	(19)%	2,391	2,075	(13)%
Citi Retail Services	361	404	379	397	341	(14)%	(6)%	1,666	1,521	(9)%
Global Consumer Banking	1,137	1,140	1,067	1,063	985	(7)%	(13)%	4,412	4,255	(4)%
Institutional Clients Group	652	1,035	1,156	947	483	(49)%	(26)%	4,113	3,621	(12)%
<b>Total</b>	<b>\$ 1,789</b>	<b>\$ 2,175</b>	<b>\$ 2,223</b>	<b>\$ 2,010</b>	<b>\$ 1,468</b>	<b>(27)%</b>	<b>(18)%</b>	<b>\$ 8,525</b>	<b>\$ 7,876</b>	<b>(8)%</b>

CVA/DVA {included as applicable in businesses above}

	39	47	90	60	(97)	NM	NM	30	100	NM
<b>Income (loss) from Continuing Operations - Excluding CVA/DVA (2)</b>	<b>\$ 1,750</b>	<b>\$ 2,128</b>	<b>\$ 2,133</b>	<b>\$ 1,950</b>	<b>\$ 1,565</b>	<b>(20)%</b>	<b>(11)%</b>	<b>\$ 8,495</b>	<b>\$ 7,776</b>	<b>(8)%</b>

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.

(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

## CITICORP

## EMEA (1)

(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 1,036	\$ 900	\$ 988	\$ 890	\$ 830	(7)%	(20)%	\$ 4,117	\$ 3,608	(12)%
Non-Interest Revenue	1,243	2,202	1,788	1,707	1,464	(14)%	18%	6,459	7,161	11%
<b>Total Revenues, Net of Interest Expense</b>	<b>2,279</b>	<b>3,102</b>	<b>2,776</b>	<b>2,597</b>	<b>2,294</b>	<b>(12)%</b>	<b>1%</b>	<b>10,576</b>	<b>10,769</b>	<b>2%</b>
Total Operating Expenses	1,927	1,693	1,795	1,726	1,863	8%	(3)%	7,546	7,077	(6)%
Net Credit Losses	15	12	30	45	43	(4)%	NM	70	130	86%
Credit Reserve Build / (Release)	35	(9)	(62)	76	62	(18)%	77%	(132)	67	NM
Provision Unfunded Lending Commitments	1	(1)	(1)	—	—	—	(100)%	(9)	(2)	78%
Provision for Benefits and Claims	—	—	—	—	—	—	—	—	—	—
Provisions for Credit Losses and for Benefits and Claims	51	2	(33)	121	105	(13)%	NM	(71)	195	NM
Income from Continuing Operations before Taxes	301	1,407	1,014	750	326	(57)%	8%	3,101	3,497	13%
Income Taxes	103	484	331	258	126	(51)%	22%	1,065	1,199	13%
<b>Income from Continuing Operations</b>	<b>198</b>	<b>923</b>	<b>683</b>	<b>492</b>	<b>200</b>	<b>(59)%</b>	<b>1%</b>	<b>2,036</b>	<b>2,298</b>	<b>13%</b>
Noncontrolling Interests	18	22	13	6	10	67%	(44)%	96	51	(47)%
<b>Net Income</b>	<b>\$ 180</b>	<b>\$ 901</b>	<b>\$ 670</b>	<b>\$ 486</b>	<b>\$ 190</b>	<b>(61)%</b>	<b>6%</b>	<b>\$ 1,940</b>	<b>\$ 2,247</b>	<b>16%</b>
Average Assets (in billions of dollars)	\$ 336	\$ 323	\$ 338	\$ 321	\$ 309	(4)%	(8)%	\$ 341	\$ 323	(5)%
Return on Average Assets	0.21%	1.13%	0.80%	0.60%	0.24%			0.57%	0.70%	
Efficiency Ratio	85%	55%	65%	66%	81%			71%	66%	

**Revenue by Business**

Retail Banking	\$ 175	\$ 159	\$ 162	\$ 154	\$ 139	(10)%	(21)%	\$ 760	\$ 614	(19)%
Citi-Branded Cards	85	83	92	89	92	3%	8%	401	356	(11)%
Global Consumer Banking	260	242	254	243	231	(5)%	(11)%	1,161	970	(16)%
Institutional Clients Group	2,019	2,860	2,522	2,354	2,063	(12)%	2%	9,415	9,799	4%
<b>Total</b>	<b>\$ 2,279</b>	<b>\$ 3,102</b>	<b>\$ 2,776</b>	<b>\$ 2,597</b>	<b>\$ 2,294</b>	<b>(12)%</b>	<b>1%</b>	<b>\$ 10,576</b>	<b>\$ 10,769</b>	<b>2%</b>

CVA/DVA {included as applicable in  
businesses above}

	(31)	(106)	130	140	(32)	NM	(3)%	(274)	132	NM
<b>Total Revenues - Excluding CVA/DVA (2)</b>	<b>\$ 2,310</b>	<b>\$ 3,208</b>	<b>\$ 2,646</b>	<b>\$ 2,457</b>	<b>\$ 2,326</b>	<b>(5)%</b>	<b>1%</b>	<b>\$ 10,850</b>	<b>\$ 10,637</b>	<b>(2)%</b>

**Income (loss) from Continuing Operations  
by Business**

Retail Banking	\$ (4)	\$ (7)	\$ (9)	\$ (4)	\$ (15)	NM	NM	\$ (7)	\$ (35)	NM
Citi-Branded Cards	(16)	9	12	13	11	(15)%	NM	9	45	NM
Global Consumer Banking	(20)	2	3	9	(4)	NM	80%	\$ 2	\$ 10	NM
Institutional Clients Group	218	921	680	483	204	(58)%	(6)%	2,034	2,288	12%
<b>Total</b>	<b>\$ 198</b>	<b>\$ 923</b>	<b>\$ 683</b>	<b>\$ 492</b>	<b>\$ 200</b>	<b>(59)%</b>	<b>1%</b>	<b>\$ 2,036</b>	<b>\$ 2,298</b>	<b>13%</b>

CVA/DVA {included as applicable in  
businesses above}

	(19)	(68)	82	91	(20)	NM	(5)%	(168)	85	NM
<b>Income (loss) from Continuing Operations - Excluding CVA/DVA (2)</b>	<b>\$ 217</b>	<b>\$ 991</b>	<b>\$ 601</b>	<b>\$ 401</b>	<b>\$ 220</b>	<b>(45)%</b>	<b>1%</b>	<b>\$ 2,204</b>	<b>\$ 2,213</b>	<b>—</b>

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.

(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**CITICORP**  
**LATIN AMERICA (1)**

(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 2,172	\$ 1,947	\$ 1,992	\$ 1,944	\$ 1,994	3%	(8)%	\$ 8,591	\$ 7,877	(8)%
Non-Interest Revenue	872	879	754	1,132	599	(47)%	(31)%	3,967	3,364	(15)%
<b>Total Revenues, Net of Interest Expense</b>	<b>3,044</b>	<b>2,826</b>	<b>2,746</b>	<b>3,076</b>	<b>2,593</b>	<b>(16)%</b>	<b>(15)%</b>	<b>12,558</b>	<b>11,241</b>	<b>(10)%</b>
Total Operating Expenses	1,697	1,476	1,600	1,502	1,583	5%	(7)%	6,749	6,161	(9)%
Net Credit Losses	613	419	463	351	423	21%	(31)%	2,120	1,656	(22)%
Credit Reserve Build / (Release)	(63)	49	(111)	102	208	NM	NM	228	248	9%
Provision Unfunded Lending Commitments	10	(10)	(6)	7	(18)	NM	NM	9	(27)	NM
Provision for Benefits and Claims	29	18	12	17	22	29%	(24)%	104	69	(34)%
Provisions for Credit Losses and for Benefits and Claims	589	476	358	477	635	33%	8%	2,461	1,946	(21)%
Income from Continuing Operations before Taxes	758	874	788	1,097	375	(66)%	(51)%	3,348	3,134	(6)%
Income Taxes	195	246	211	326	95	(71)%	(51)%	845	878	4%
<b>Income from Continuing Operations</b>	<b>563</b>	<b>628</b>	<b>577</b>	<b>771</b>	<b>280</b>	<b>(64)%</b>	<b>(50)%</b>	<b>2,503</b>	<b>2,256</b>	<b>(10)%</b>
Noncontrolling Interests	—	—	2	1	4	NM	NM	6	7	17%
<b>Net Income</b>	<b>\$ 563</b>	<b>\$ 628</b>	<b>\$ 575</b>	<b>\$ 770</b>	<b>\$ 276</b>	<b>(64)%</b>	<b>(51)%</b>	<b>\$ 2,497</b>	<b>\$ 2,249</b>	<b>(10)%</b>
Average Assets (in billions of dollars)	\$ 161	\$ 155	\$ 154	\$ 147	\$ 148	1%	(8)%	\$ 169	\$ 151	(11)%
Return on Average Assets	1.39%	1.64%	1.50%	2.08%	0.74%			1.49%	1.49%	
Efficiency Ratio	56%	52%	58%	49%	61%			54%	55%	

**Revenue by Business**

Retail Banking	\$ 1,375	\$ 1,251	\$ 1,269	\$ 1,369	\$ 1,189	(13)%	(14)%	\$ 5,678	\$ 5,078	(11)%
Citi-Branded Cards	694	584	579	554	528	(5)%	(24)%	2,782	2,245	(19)%
Global Consumer Banking	2,069	1,835	1,848	1,923	1,717	(11)%	(17)%	\$ 8,460	\$ 7,323	(13)%
Institutional Clients Group	975	991	898	1,153	876	(24)%	(10)%	4,098	3,918	(4)%
<b>Total</b>	<b>\$ 3,044</b>	<b>\$ 2,826</b>	<b>\$ 2,746</b>	<b>\$ 3,076</b>	<b>\$ 2,593</b>	<b>(16)%</b>	<b>(15)%</b>	<b>\$12,558</b>	<b>\$11,241</b>	<b>(10)%</b>

CVA/DVA {included as applicable in businesses above}

	(11)	(9)	16	(13)	14	NM	NM	(45)	8	NM
<b>Total Revenues - Excluding CVA/DVA (2)</b>	<b>\$ 3,055</b>	<b>\$ 2,835</b>	<b>\$ 2,730</b>	<b>\$ 3,089</b>	<b>\$ 2,579</b>	<b>(17)%</b>	<b>(16)%</b>	<b>\$12,603</b>	<b>\$11,233</b>	<b>(11)%</b>

**Income from Continuing Operations by Business**

Retail Banking	\$ 141	\$ 154	\$ 143	\$ 235	\$ 58	(75)%	(59)%	\$ 740	\$ 590	(20)%
Citi-Branded Cards	122	90	82	77	89	16%	(27)%	418	338	(19)%
Global Consumer Banking	263	244	225	312	147	(53)%	(44)%	\$ 1,158	\$ 928	(20)%
Institutional Clients Group	300	384	352	459	133	(71)%	(56)%	1,345	1,328	(1)%
<b>Total</b>	<b>\$ 563</b>	<b>\$ 628</b>	<b>\$ 577</b>	<b>\$ 771</b>	<b>\$ 280</b>	<b>(64)%</b>	<b>(50)%</b>	<b>\$ 2,503</b>	<b>\$ 2,256</b>	<b>(10)%</b>

CVA/DVA {included as applicable in businesses above}

	(7)	(6)	10	(8)	9	NM	NM	(28)	5	NM
<b>Income (loss) from Continuing Operations - Excluding CVA/DVA (2)</b>	<b>\$ 570</b>	<b>\$ 634</b>	<b>\$ 567</b>	<b>\$ 779</b>	<b>\$ 271</b>	<b>(65)%</b>	<b>(52)%</b>	<b>\$ 2,531</b>	<b>\$ 2,251</b>	<b>(11)%</b>

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.

(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

## CITICORP

## ASIA (1)

(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
Net Interest Revenue	\$ 1,852	\$ 1,757	\$ 1,806	\$ 1,745	\$ 1,688	(3)%	(9)%	\$ 7,631	\$ 6,996	(8)%
Non-Interest Revenue	1,378	1,609	1,635	1,474	1,333	(10)%	(3)%	5,695	6,051	6%
<b>Total Revenues, Net of Interest Expense</b>	<b>3,230</b>	<b>3,366</b>	<b>3,441</b>	<b>3,219</b>	<b>3,021</b>	<b>(6)%</b>	<b>(6)%</b>	<b>13,326</b>	<b>13,047</b>	<b>(2)%</b>
Total Operating Expenses	1,877	1,819	1,846	1,839	1,853	1%	(1)%	7,830	7,357	(6)%
Net Credit Losses	181	156	166	166	169	2%	(7)%	735	657	(11)%
Credit Reserve Build / (Release)	(35)	(54)	(43)	(55)	31	NM	NM	(120)	(121)	(1)%
Provision for Unfunded Lending Commitments	(5)	2	(4)	—	—	—	100%	(16)	(2)	88%
Provision for Benefits and Claims	—	—	—	—	—	—	—	—	—	—
Provisions for Credit Losses and for Benefits and Claims	141	104	119	111	200	80%	42%	599	534	(11)%
Income from Continuing Operations before Taxes	1,212	1,443	1,476	1,269	968	(24)%	(20)%	4,897	5,156	5%
Income Taxes	397	480	494	450	329	(27)%	(17)%	1,608	1,753	9%
<b>Income from Continuing Operations</b>	<b>815</b>	<b>963</b>	<b>982</b>	<b>819</b>	<b>639</b>	<b>(22)%</b>	<b>(22)%</b>	<b>3,289</b>	<b>3,403</b>	<b>3%</b>
Noncontrolling Interests	1	(1)	—	—	2	NM	100%	4	1	(75)%
<b>Net Income</b>	<b>\$ 814</b>	<b>\$ 964</b>	<b>\$ 982</b>	<b>\$ 819</b>	<b>\$ 637</b>	<b>(22)%</b>	<b>(22)%</b>	<b>\$ 3,285</b>	<b>\$ 3,402</b>	<b>4%</b>
Average Assets (in billions of dollars)	\$ 314	\$ 305	\$ 306	\$ 299	\$ 299	—	(5)%	\$ 321	\$ 302	(6)%
Return on Average Assets	1.03%	1.28%	1.29%	1.09%	0.85%			1.02%	1.13%	
Efficiency Ratio	58%	54%	54%	57%	61%			59%	56%	

**Revenue by Business**

Retail Banking	\$ 977	\$ 1,016	\$ 1,038	\$ 934	\$ 889	(5)%	(9)%	\$ 4,106	\$ 3,877	(6)%
Citi-Branded Cards	626	575	586	539	544	1%	(13)%	2,621	2,244	(14)%
Global Consumer Banking	1,603	1,591	1,624	1,473	1,433	(3)%	(11)%	6,727	6,121	(9)%
Institutional Clients Group	1,627	1,775	1,817	1,746	1,588	(9)%	(2)%	6,599	6,926	5%
<b>Total</b>	<b>\$ 3,230</b>	<b>\$ 3,366</b>	<b>\$ 3,441</b>	<b>\$ 3,219</b>	<b>\$ 3,021</b>	<b>(6)%</b>	<b>(6)%</b>	<b>\$13,326</b>	<b>\$13,047</b>	<b>(2)%</b>

CVA/DVA {included as applicable in businesses above}

	(10)	(27)	13	—	(15)	NM	(50)%	(74)	(29)	61%
<b>Total Revenues - Excluding CVA/DVA (2)</b>	<b>\$ 3,240</b>	<b>\$ 3,393</b>	<b>\$ 3,428</b>	<b>\$ 3,219</b>	<b>\$ 3,036</b>	<b>(6)%</b>	<b>(6)%</b>	<b>\$13,400</b>	<b>\$13,076</b>	<b>(2)%</b>

**Income from Continuing Operations by Business**

Retail Banking	\$ 191	\$ 230	\$ 232	\$ 191	\$ 122	(36)%	(36)%	\$ 699	\$ 775	11%
Citi-Branded Cards	117	109	103	107	95	(11)%	(19)%	548	414	(24)%
Global Consumer Banking	308	339	335	298	217	(27)%	(30)%	1,247	1,189	(5)%
Institutional Clients Group	507	624	647	521	422	(19)%	(17)%	2,042	2,214	8%
<b>Total</b>	<b>\$ 815</b>	<b>\$ 963</b>	<b>\$ 982</b>	<b>\$ 819</b>	<b>\$ 639</b>	<b>(22)%</b>	<b>(22)%</b>	<b>\$ 3,289</b>	<b>\$ 3,403</b>	<b>3%</b>

CVA/DVA {included as applicable in businesses above}

	(6)	(17)	8	—	(9)	NM	(50)%	(46)	(18)	61%
<b>Income (loss) from Continuing Operations - Excluding CVA/DVA (2)</b>	<b>\$ 821</b>	<b>\$ 980</b>	<b>\$ 974</b>	<b>\$ 819</b>	<b>\$ 648</b>	<b>(21)%</b>	<b>(21)%</b>	<b>\$ 3,335</b>	<b>\$ 3,421</b>	<b>3%</b>

(1) Regional results do not include Corporate/Other. See page 18 for Corporate/Other results.

(2) Presentation of this metric excluding CVA/DVA is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

**CITI HOLDINGS**  
**INCOME STATEMENT AND BALANCE SHEET DATA**

(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Revenues</b>										
Net interest revenue	\$ 1,059	\$ 1,055	\$ 1,001	\$ 974	\$ 674	(31)%	(36)%	\$ 4,591	\$ 3,704	(19)%
Non-interest revenue (1)	745	779	672	443	2,239	NM	NM	3,258	4,133	27%
<b>Total revenues, net of interest expense</b>	<b>1,804</b>	<b>1,834</b>	<b>1,673</b>	<b>1,417</b>	<b>2,913</b>	NM	61%	<b>7,849</b>	<b>7,837</b>	—
<b>Provisions for Credit Losses and for Benefits and Claims</b>										
Net Credit Losses	417	408	258	218	182	(17)%	(56)%	1,837	1,066	(42)%
Credit Reserve Build / (Release) (2)	(214)	(196)	(170)	(209)	72	NM	NM	(907)	(503)	45%
Provision for loan losses (1)	203	212	88	9	254	NM	25%	930	563	(39)%
Provision for Benefits and Claims	167	169	160	161	134	(17)%	(20)%	657	624	(5)%
Provision for unfunded lending commitments	—	(5)	(1)	(19)	(1)	95%	(100)%	(10)	(26)	NM
Total provisions for credit losses and for benefits and claims	370	376	247	151	387	NM	5%	1,577	1,161	(26)%
<b>Total operating expenses</b>	<b>1,303</b>	<b>1,157</b>	<b>1,104</b>	<b>1,145</b>	<b>1,209</b>	6%	(7)%	<b>9,689</b>	<b>4,615</b>	(52)%
<b>Income (Loss) from Continuing Operations before Income Taxes</b>										
	131	301	322	121	1,317	NM	NM	(3,417)	2,061	NM
Provision (benefits) for income taxes	47	154	159	90	600	NM	NM	57	1,003	NM
<b>Income (Loss) from Continuing Operations</b>	<b>84</b>	<b>147</b>	<b>163</b>	<b>31</b>	<b>717</b>	NM	NM	<b>(3,474)</b>	<b>1,058</b>	<b>NM</b>
Noncontrolling Interests	—	1	—	—	10	NM	NM	6	11	83%
<b>Citi Holding's Net Income (Loss)</b>	<b>\$ 84</b>	<b>\$ 146</b>	<b>\$ 163</b>	<b>\$ 31</b>	<b>\$ 707</b>	NM	NM	<b>\$ (3,480)</b>	<b>\$ 1,047</b>	<b>NM</b>
Average Assets (in billions of dollars)	\$ 132	\$ 125	\$ 118	\$ 113	\$ 90	(20)%	(32)%	\$ 144	\$ 112	(22)%
Return on Average Assets	0.25%	0.47%	0.55%	0.11%	3.12%			(2.42)%	0.93%	
Efficiency Ratio	72%	63%	66%	81%	42%			123%	59%	

**Balance Sheet Data (in billions):**

<b>Total EOP Assets</b>	\$ 129	\$ 122	\$ 116	\$ 110	\$ 74	(33)%	(43)%	\$ 129	\$ 74	(43)%
<b>Total EOP Loans</b>	\$ 79	\$ 62	\$ 59	\$ 55	\$ 45	(19)%	(43)%	\$ 79	\$ 45	(43)%
<b>Total EOP Deposits</b>	\$ 17	\$ 12	\$ 8	\$ 7	\$ 7	—	(58)%	\$ 17	\$ 7	(58)%
<b>Consumer Net Credit Losses as a % of Average Loans</b>										
	1.86%	2.20%	1.57%	1.42%	1.36%			2.01%	1.68%	

(1) As a result of Citigroup's entry into an agreement in March 2015 to sell OneMain Financial (OneMain), OneMain was classified as held-for-sale (HFS) at the end of the first quarter 2015. As a result of HFS accounting treatment, approximately \$160 million, \$116 million and \$74 million of cost of credit was recorded as a reduction in revenue (Other revenue) during the second, third and fourth quarters of 2015, respectively. The OneMain sale was completed on November 15, 2015.

(2) The fourth quarter of 2015, includes a \$162 million build related to the transfer of approximately \$8 billion of mortgage loans to Loans Held-for-sale at the end of the quarter.

NM Not meaningful.

Reclassified to conform to the current period's presentation.



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>CITI HOLDINGS KEY INDICATORS:</b>							
<b>Consumer - International (1) (2)</b>							
Branches (actual)	153	122	105	108	97	(10)%	(37)%
Average Loans (in billions)	\$ 8.8	\$ 7.4	\$ 4.5	\$ 4.1	\$ 3.8	(7)%	(57)%
EOP Loans:							
Real Estate Lending	\$ 1.9	\$ 0.5	\$ 0.4	\$ 0.4	\$ 0.3	(25)%	(84)%
Cards	3.6	2.1	1.8	1.8	1.7	(6)%	(53)%
Commercial Markets	0.8	0.7	0.5	0.5	0.5	—	(38)%
Personal and Other	1.7	1.6	1.5	1.4	1.3	(7)%	(24)%
EOP Loans (in billions of dollars)	<u>\$ 8.0</u>	<u>\$ 4.9</u>	<u>\$ 4.2</u>	<u>\$ 4.1</u>	<u>\$ 3.8</u>	(7)%	(53)%
Net Interest Revenue	<u>\$ 195</u>	<u>\$ 230</u>	<u>\$ 216</u>	<u>\$ 212</u>	<u>\$ 162</u>	(24)%	(17)%
As a % of Average Loans	8.79%	12.61%	17.92%	20.51%	16.91%		
Net Credit Losses	\$ 28	\$ 51	\$ 41	\$ 38	\$ 43	13%	54%
As a % of Average Loans	1.26%	2.80%	3.65%	3.68%	4.49%		
Loans 90+ Days Past Due	\$ 110	\$ 91	\$ 78	\$ 77	\$ 70	(9)%	(36)%
As a % of EOP Loans	1.38%	1.86%	1.86%	1.88%	1.84%		
Loans 30-89 Days Past Due	\$ 168	\$ 142	\$ 119	\$ 118	\$ 103	(13)%	(39)%
As a % of EOP Loans	2.10%	2.90%	2.83%	2.88%	2.71%		
<b>Consumer - North America (3)</b>							
Branches (actual)	1,424	278	273	272	272	—	(81)%
Average Loans (in billions of dollars)	\$ 73.9	\$ 68.9	\$ 55.4	\$ 52.7	\$ 49.4	(6)%	(33)%
EOP Loans (in billions of dollars)	\$ 70.8	\$ 56.6	\$ 54.2	\$ 50.7	\$ 40.5	(20)%	(43)%
Net Interest Revenue	\$ 860	\$ 823	\$ 775	\$ 766	\$ 522	(32)%	(39)%
As a % of Average Loans	4.62%	4.84%	1.99%	2.00%	1.90%		
Net Credit Losses	\$ 359	\$ 363	\$ 193	\$ 166	\$ 140	(16)%	(61)%
As a % of Average Loans	1.93%	2.14%	1.40%	1.25%	1.12%		
Loans 90+ Days Past Due	\$ 1,963	\$ 1,607	\$ 1,462	\$ 1,354	\$ 770	(43)%	(61)%
As a % of EOP Loans	2.94%	2.97%	2.84%	2.81%	2.01%		
Loans 30-89 Days Past Due	\$ 1,663	\$ 1,197	\$ 1,153	\$ 1,230	\$ 857	(30)%	(48)%
As a % of EOP Loans	2.49%	2.21%	2.24%	2.56%	2.24%		

- (1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
- (2) The first and second quarters of 2015 reflect the transfers of loans and branches to held-for-sale (HFS) as a result of the agreement in December 2014 to sell the Japan retail banking business (Japan Retail). The first and second quarter of 2015 reflect the transfers of loans to HFS as a result of the agreement in March 2015 to sell the Japan cards business (Japan Cards). The second, third and fourth quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets. The Japan Cards sale was completed on December 14, 2015.
- (3) The first, second and third quarters of 2015 reflect the transfers of loans and branches to HFS resulting from the agreement to sell OneMain. As a result of HFS accounting treatment, approximately \$160 million, \$131 million and \$73 million of net credit losses (NCLs) were recorded as a reduction of revenue (Other revenue) during the second, third and fourth quarters of 2015, respectively. The second, third and fourth quarters of 2015 reflect the HFS reclassification of interest revenue on loans to other interest earning assets.

Reclassified to conform to the current period's presentation.



(In millions of dollars, except as otherwise noted)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>CITI HOLDINGS KEY INDICATORS:</b>							
<b>North America Mortgages</b>							
CMI (CitiMortgage)	\$ 29.1	\$ 25.9	\$ 22.4	\$ 21.4	\$ 20.1	(6)%	(31)%
CFNA (CitiFinancial - North America)	7.9	7.3	6.8	6.4	5.6	(13)%	(29)%
Residential First	37.0	33.2	29.2	27.8	25.7	(8)%	(31)%
Home Equity	25.3	24.4	23.3	22.0	21.0	(5)%	(17)%
Average Loans (in billions of dollars)	\$ 62.3	\$ 57.6	\$ 52.5	\$ 49.8	\$ 46.7	(6)%	(25)%
CMI	\$ 26.9	\$ 22.8	\$ 22.1	\$ 20.6	\$ 18.5	(10)%	(31)%
CFNA	7.5	7.0	6.5	5.8	0.2	(97)%	(97)%
Residential First	34.4	29.8	28.6	26.4	18.7	(29)%	(46)%
Home Equity	24.9	23.8	22.7	21.5	19.1	(11)%	(23)%
EOP Loans (in billions of dollars) (1)	\$ 59.3	\$ 53.6	\$ 51.3	\$ 47.9	\$ 37.8	(21)%	(36)%
Third Party Mortgage Serv. Portfolio (EOP, in billions)	\$ 47.4	\$ 43.4	\$ 39.2	\$ 36.4	\$ 34.0	(7)%	(28)%
Net Servicing & Gain/(Loss) on Sale	\$ 96.8	\$ 96.2	\$ 61.3	\$ 49.6	\$ 5.0	(90)%	(95)%
Net Interest Revenue on Loans	\$ 305	\$ 272	\$ 290	\$ 274	\$ 239	(13)%	(22)%
As a % of Avg. Loans	1.94%	1.92%	2.22%	2.18%	2.03%		
CMI	\$ 26	\$ 22	\$ 21	\$ 9	\$ 9	—	(65)%
CFNA	91	81	80	75	56	(25)%	(38)%
Residential First	\$ 117	\$ 103	\$ 101	\$ 84	\$ 65	(23)%	(44)%
Home Equity	87	81	70	61	56	(8)%	(36)%
Net Credit Losses (NCLs)	\$ 204	\$ 184	\$ 171	\$ 145	\$ 121	(17)%	(41)%
As a % of Avg. Loans	1.30%	1.30%	1.31%	1.16%	1.03%		
CMI	\$ 642	\$ 589	\$ 510	\$ 489	\$ 319	(35)%	(50)%
CFNA	543	500	463	392	4	(99)%	(99)%
Residential First	1,185	1,089	973	881	323	(63)%	(73)%
Home Equity	500	484	458	441	417	(5)%	(17)%
Loans 90+ Days Past Due (1) (2) (3)	\$ 1,685	\$ 1,573	\$ 1,431	\$ 1,322	\$ 740	(44)%	(56)%
As a % of EOP Loans	3.05%	3.08%	2.94%	2.92%	2.08%		
CMI	\$ 831	\$ 654	\$ 609	\$ 666	\$ 537	(19)%	(35)%
CFNA	292	225	221	205	2	(99)%	(99)%
Residential First	1,123	879	830	871	539	(38)%	(52)%
Home Equity	324	269	275	311	271	(13)%	(16)%
Loans 30-89 Days Past Due (1) (2) (3)	\$ 1,447	\$ 1,148	\$ 1,105	\$ 1,182	\$ 810	(31)%	(44)%
As a % of EOP Loans	2.62%	2.25%	2.27%	2.61%	2.28%		
<b>North America Personal Loans (4)</b>							
Average Loans (in billions of dollars)	\$ 9.3	\$ 9.1	\$ 0.8	\$ 0.8	\$ 0.7	(13)%	(92)%
EOP Loans (in billions of dollars)	\$ 9.4	\$ 0.8	\$ 0.9	\$ 0.9	\$ 0.9	—	(90)%
Net Interest Revenue	\$ 532	\$ 500	\$ 507	\$ 505	\$ 279	(45)%	(48)%
As a % of Avg. Loans	22.70%	22.28%	N/A	N/A	N/A		
Net Credit Losses	\$ 154	\$ 174	\$ 17	\$ 15	\$ 14	(7)%	(91)%
As a % of Avg. Loans	6.57%	7.75%	8.52%	7.44%	7.93%		
Loans 90+ Days Past Due	\$ 264	\$ 21	\$ 20	\$ 19	\$ 18	(5)%	(93)%
As a % of EOP Loans	2.81%	2.63%	2.22%	2.11%	2.00%		
Loans 30-89 Days Past Due	\$ 180	\$ 16	\$ 17	\$ 15	\$ 14	(7)%	(92)%
As a % of EOP Loans	1.91%	2.00%	1.89%	1.67%	1.56%		

(1) The fourth quarter of 2015 reflects the transfer of approximately \$8 billion of mortgage loans to Loans, held-for-sale (HFS) (included within Other assets on the GAAP balance sheet). Delinquencies and related ratios are not included for Loans HFS.

(2) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies.

The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$2.2 billion and (\$4.0 billion), \$1.8 billion and (\$2.5 billion), \$1.7 billion and (\$2.7 billion), \$1.7 billion and (\$2.6 billion), and \$1.5 billion and (\$2.2 billion), as of December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$0.5 billion and (\$4.0 billion), \$0.2 billion and (\$2.5 billion), \$0.3 billion and (\$2.7 billion), \$0.3 billion and (\$2.6 billion), and \$0.2 billion and (\$2.2 billion), as of December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, respectively.

(3) The December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$14 million, \$12 million, \$12 million, \$12 million and \$11 million, respectively, of loans that are carried at fair value.

(4) See footnote 3 on page 24.

N/A Not applicable for the second, third and fourth quarters of 2015 as a result of the loans related to the announced sale of OneMain being reclassified from loans to assets held-for-sale (Other assets).

Reclassified to conform to the current period's presentation.

**AVERAGE BALANCES AND INTEREST RATES (1)(2)(3)(4)(5)**  
**Taxable Equivalent Basis**



	Average Volumes			Interest			% Average Rate (4)		
	Fourth Quarter 2014	Third Quarter 2015	Fourth Quarter 2015	Fourth Quarter 2014	Third Quarter 2015	Fourth Quarter 2015	Fourth Quarter 2014	Third Quarter 2015	Fourth Quarter 2015
<b>In millions of dollars, except as otherwise noted</b>									
<b>Assets:</b>									
Deposits with Banks	\$ 150,534	\$ 139,349	\$ 121,995	\$ 222	\$ 187	\$ 189	0.59%	0.53%	0.61%
Fed Funds Sold and Resale Agreements (6)	250,770	233,831	226,413	613	656	554	0.97%	1.11%	0.97%
Trading Account Assets (7)	232,367	210,187	203,915	1,489	1,531	1,465	2.54%	2.89%	2.85%
Investments	331,036	335,123	343,999	1,892	1,802	1,900	2.27%	2.13%	2.19%
Total Loans (net of Unearned Income) (8)	650,819	623,205	624,947	11,053	9,995	9,975	6.74%	6.36%	6.33%
Other Interest-Earning Assets	44,816	60,459	51,623	115	661	408	1.02%	4.34%	3.14%
<b>Total Average Interest-Earning Assets</b>	<b>\$ 1,660,342</b>	<b>\$ 1,602,154</b>	<b>\$ 1,572,892</b>	<b>\$ 15,384</b>	<b>\$ 14,832</b>	<b>\$ 14,491</b>	<b>3.68%</b>	<b>3.67%</b>	<b>3.66%</b>
<b>Liabilities:</b>									
Deposits (excluding deposit insurance and FDIC Assessment)	\$ 738,612	\$ 696,882	\$ 696,444	\$ 1,085	\$ 951	\$ 954	0.58%	0.54%	0.54%
Deposit Insurance and FDIC Assessment	—	—	—	272	264	269			
Total Deposits	738,612	696,882	696,444	1,357	1,215	1,223	0.73%	0.69%	0.70%
Fed Funds Purchased and Repurchase Agreements (6)	187,434	174,245	163,290	422	379	416	0.89%	0.86%	1.01%
Trading Account Liabilities (7)	72,055	70,470	63,202	41	57	58	0.23%	0.32%	0.36%
Short-Term Borrowings	118,033	132,021	90,873	140	159	86	0.47%	0.48%	0.38%
Long-Term Debt (9)	201,678	187,636	185,947	1,199	1,131	1,117	2.36%	2.39%	2.38%
<b>Total Average Interest-Bearing Liabilities</b>	<b>\$ 1,317,812</b>	<b>\$ 1,261,254</b>	<b>\$ 1,199,756</b>	<b>\$ 3,159</b>	<b>\$ 2,941</b>	<b>\$ 2,900</b>	<b>0.95%</b>	<b>0.93%</b>	<b>0.96%</b>
<b>Total Average Interest-Bearing Liabilities (excluding deposit insurance and FDIC Assessment)</b>	<b>\$ 1,317,812</b>	<b>\$ 1,261,254</b>	<b>\$ 1,199,756</b>	<b>\$ 2,887</b>	<b>\$ 2,677</b>	<b>\$ 2,631</b>	<b>0.87%</b>	<b>0.84%</b>	<b>0.87%</b>
<b>Net Interest Revenue as a % of Average Interest-Earning Assets (NIM)</b>				<b>\$ 12,225</b>	<b>\$ 11,891</b>	<b>\$ 11,591</b>	<b>2.92%</b>	<b>2.94%</b>	<b>2.92%</b>
<b>NIR as a % of Average Interest-Earning Assets (NIM) (excluding deposit insurance and FDIC Assessment)</b>				<b>\$ 12,497</b>	<b>\$ 12,155</b>	<b>\$ 11,860</b>	<b>2.99%</b>	<b>3.01%</b>	<b>2.99%</b>
<b>4Q15 Increase (Decrease) From</b>							<b>—bps</b>	<b>(2)bps</b>	
<b>4Q15 Increase (Decrease) (excluding deposit insurance and FDIC Assessment) From</b>							<b>—bps</b>	<b>(2)bps</b>	

- (1) Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 35%) of \$125 million for the fourth quarter of 2014, \$118 million for the third quarter of 2015 and \$126 million for the fourth quarter of 2015.
- (2) Citigroup average balances and interest rates include both domestic and international operations.
- (3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
- (4) Average rate % is calculated as annualized interest over average volumes.
- (5) Preliminary.
- (6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of FIN 41.
- (7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.
- (8) Nonperforming loans are included in the average loan balances.
- (9) Excludes hybrid financial instruments with changes recorded in Principal Transactions.

Reclassified to conform to the current period's presentation.

**DEPOSITS**  
(In billions of dollars)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Citicorp Deposits by Business</b>							
<b>Global Consumer Banking</b>							
North America	\$ 171.4	\$ 172.6	\$ 173.5	\$ 170.9	\$ 172.8	1%	1%
Latin America	43.7	42.0	42.1	38.8	40.8	5%	(7)%
Asia (1)	89.2	89.7	89.6	87.1	87.8	1%	(2)%
<b>Total</b>	<b>\$ 304.3</b>	<b>\$ 304.3</b>	<b>\$ 305.2</b>	<b>\$ 296.8</b>	<b>\$ 301.4</b>	<b>2%</b>	<b>(1)%</b>
<b>ICG</b>							
North America	\$ 193.1	\$ 196.1	\$ 198.1	\$ 200.5	\$ 198.4	(1)%	3%
EMEA	164.5	167.2	177.4	173.8	170.4	(2)%	4%
Latin America	56.3	60.2	63.0	61.4	64.2	5%	14%
Asia	141.5	147.6	149.6	159.2	154.3	(3)%	9%
<b>Total</b>	<b>\$ 555.4</b>	<b>\$ 571.1</b>	<b>\$ 588.1</b>	<b>\$ 594.9</b>	<b>\$ 587.3</b>	<b>(1)%</b>	<b>6%</b>
<b>Corporate/Other</b>	<b>\$ 22.8</b>	<b>\$ 12.3</b>	<b>\$ 7.0</b>	<b>\$ 5.4</b>	<b>\$ 12.1</b>	<b>NM</b>	<b>(47)%</b>
<b>Total Citicorp</b>	<b>\$ 882.5</b>	<b>\$ 887.7</b>	<b>\$ 900.3</b>	<b>\$ 897.1</b>	<b>\$ 900.8</b>	<b>—</b>	<b>2%</b>
<b>Total Citi Holdings (2)</b>	<b>\$ 16.8</b>	<b>\$ 11.9</b>	<b>\$ 7.7</b>	<b>\$ 7.1</b>	<b>\$ 7.1</b>	<b>—</b>	<b>(58)%</b>
<b>Total Citigroup Deposits - EOP</b>	<b>\$ 899.3</b>	<b>\$ 899.6</b>	<b>\$ 908.0</b>	<b>\$ 904.2</b>	<b>\$ 907.9</b>	<b>—</b>	<b>1%</b>
<b>Total Citigroup Deposits - Average</b>	<b>\$ 938.7</b>	<b>\$ 899.5</b>	<b>\$ 906.4</b>	<b>\$ 903.1</b>	<b>\$ 908.8</b>	<b>1%</b>	<b>(3)%</b>
<b>FX Translation Impact:</b>							
Total Citigroup EOP Deposits - as Reported	\$ 899.3	\$ 899.6	\$ 908.0	\$ 904.2	\$ 907.9	—	1%
Impact of FX Translation (3)	(28.1)	(14.5)	(16.7)	(3.4)	—		
<b>Total Citigroup EOP Deposits - Ex-FX (4)</b>	<b>\$ 871.2</b>	<b>\$ 885.1</b>	<b>\$ 891.3</b>	<b>\$ 900.8</b>	<b>\$ 907.9</b>	<b>1%</b>	<b>4%</b>

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

(2) See footnote 4 on page 1.

(3) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

(4) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

NM Not meaningful.

Reclassified to conform to the current period's presentation.



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Citicorp:</b>							
<b>Global Consumer Banking</b>							
<b>North America</b>							
Credit Cards	\$ 114.0	\$ 105.9	\$ 107.7	\$ 107.9	\$ 113.3	5%	(1)%
Retail Banking	46.8	47.8	48.8	50.6	51.8	2%	11%
<b>Total</b>	<b>\$ 160.8</b>	<b>\$ 153.7</b>	<b>\$ 156.5</b>	<b>\$ 158.5</b>	<b>\$ 165.1</b>	<b>4%</b>	<b>3%</b>
<b>Latin America</b>							
Credit Cards	\$ 9.3	\$ 8.5	\$ 8.3	\$ 7.5	\$ 7.5	—	(19)%
Retail Banking	26.2	25.6	25.7	23.9	24.0	—	(8)%
<b>Total</b>	<b>\$ 35.5</b>	<b>\$ 34.1</b>	<b>\$ 34.0</b>	<b>\$ 31.4</b>	<b>\$ 31.5</b>	<b>—</b>	<b>(11)%</b>
<b>Asia (1)</b>							
Credit Cards	\$ 18.6	\$ 17.8	\$ 18.1	\$ 17.0	\$ 17.7	4%	(5)%
Retail Banking	76.2	74.5	75.3	71.4	71.0	(1)%	(7)%
<b>Total</b>	<b>\$ 94.8</b>	<b>\$ 92.3</b>	<b>\$ 93.4</b>	<b>\$ 88.4</b>	<b>\$ 88.7</b>	<b>—</b>	<b>(6)%</b>
<b>Total Consumer Loans</b>							
Credit Cards	\$ 141.9	\$ 132.2	\$ 134.1	\$ 132.4	\$ 138.5	5%	(2)%
Retail Banking	149.2	147.9	149.8	145.9	146.8	1%	(2)%
<b>Total Consumer</b>	<b>\$ 291.1</b>	<b>\$ 280.1</b>	<b>\$ 283.9</b>	<b>\$ 278.3</b>	<b>\$ 285.3</b>	<b>3%</b>	<b>(2)%</b>
<b>Total Corporate Loans</b>							
North America	\$ 117.7	\$ 120.1	\$ 127.3	\$ 129.2	\$ 126.8	(2)%	8%
EMEA	55.9	58.3	60.1	59.5	57.7	(3)%	3%
Latin America	37.9	38.1	39.4	39.5	42.2	7%	11%
Asia	62.8	62.6	62.7	60.6	60.8	—	(3)%
<b>Total Corporate Loans</b>	<b>\$ 274.3</b>	<b>\$ 279.1</b>	<b>\$ 289.5</b>	<b>\$ 288.8</b>	<b>\$ 287.5</b>	<b>—</b>	<b>5%</b>
<b>Total Citicorp</b>	<b>\$ 565.4</b>	<b>\$ 559.2</b>	<b>\$ 573.4</b>	<b>\$ 567.1</b>	<b>\$ 572.8</b>	<b>1%</b>	<b>1%</b>
<b>FX Translation Impact:</b>							
Total Citicorp EOP Loans - as Reported	\$ 565.4	\$ 559.2	\$ 573.4	\$ 567.1	\$ 572.8	1%	1%
Impact of FX Translation (2)	(18.6)	(11.5)	(11.8)	(1.5)	—		
Total Citicorp EOP Loans - Ex-FX (3)	\$ 546.8	\$ 547.7	\$ 561.6	\$ 565.6	\$ 572.8	1%	5%

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

- (1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
- (2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.
- (3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Citi Holdings:</b>							
<b>Consumer - North America</b>							
Mortgages (1)	59.3	53.6	51.3	47.9	37.8	(21)%	(36)%
Personal Loans	9.4	0.8	0.9	0.9	0.9	—	(90)%
Other	2.1	2.2	2.0	1.9	1.8	(5)%	(14)%
<b>Total</b>	<b>\$ 70.8</b>	<b>\$ 56.6</b>	<b>\$ 54.2</b>	<b>\$ 50.7</b>	<b>\$ 40.5</b>	<b>(20)%</b>	<b>(43)%</b>
<b>Consumer - International</b>							
Credit Cards	\$ 3.6	\$ 2.1	\$ 1.8	\$ 1.8	\$ 1.7	(6)%	(53)%
REL, Personal & Other	4.4	2.8	2.4	2.3	2.1	(9)%	(52)%
<b>Total</b>	<b>\$ 8.0</b>	<b>\$ 4.9</b>	<b>\$ 4.2</b>	<b>\$ 4.1</b>	<b>\$ 3.8</b>	<b>(7)%</b>	<b>(53)%</b>
<b>Citi Holdings - Other</b>	<b>0.4</b>	<b>0.4</b>	<b>0.3</b>	<b>0.5</b>	<b>0.5</b>	<b>—</b>	<b>25%</b>
<b>Total Citi Holdings</b>	<b>\$ 79.2</b>	<b>\$ 61.9</b>	<b>\$ 58.7</b>	<b>\$ 55.3</b>	<b>\$ 44.8</b>	<b>(19)%</b>	<b>(43)%</b>
<b>Total Citigroup</b>	<b>\$ 644.6</b>	<b>\$ 621.1</b>	<b>\$ 632.1</b>	<b>\$ 622.4</b>	<b>\$ 617.6</b>	<b>(1)%</b>	<b>(4)%</b>
Consumer Loans	\$ 370.0	\$ 341.7	\$ 342.3	\$ 333.4	\$ 329.8	(1)%	(11)%
Corporate Loans	274.6	279.3	289.8	289.0	287.8	—	5%
<b>Total Citigroup</b>	<b>\$ 644.6</b>	<b>\$ 621.0</b>	<b>\$ 632.1</b>	<b>\$ 622.4</b>	<b>\$ 617.6</b>	<b>(1)%</b>	<b>(4)%</b>
<b>FX Translation Impact:</b>							
Total Citigroup EOP Loans - as Reported	\$ 644.6	\$ 621.0	\$ 632.1	\$ 622.4	\$ 617.6	(1)%	(4)%
Impact of FX Translation (2)	(19.0)	(11.6)	(11.8)	(1.6)	—		
<b>Total Citigroup EOP Loans - Ex-FX (3)</b>	<b>\$ 625.6</b>	<b>\$ 609.4</b>	<b>\$ 620.3</b>	<b>\$ 620.8</b>	<b>\$ 617.6</b>	<b>(1)%</b>	<b>(1)%</b>

Note: Certain small balance consumer loans included in the above lines are classified as Corporate Loans on the Consolidated Balance Sheet.

(1) See footnote 1 on page 25.

(2) Reflects the impact of foreign exchange (FX) translation into U.S. Dollars at the fourth quarter of 2015 average exchange rates for all periods presented.

(3) Presentation of this metric excluding FX translation is a non-GAAP financial measure.

Reclassified to conform to the current period's presentation.

**SUPPLEMENTAL DETAIL**  
**CONSUMER LOANS 90+ DAYS DELINQUENCY AMOUNTS AND RATIOS**  
**BUSINESS VIEW**



(In millions of dollars, except EOP loan amounts in billions of dollars)

	Loans 90+ Day Past Due (1)					EOP Loans 4Q 2015
	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	
<b>Citicorp (2)</b>						
<b>Total</b>	\$ 2,566	\$ 2,245	\$ 2,134	\$ 2,085	\$ 2,213	\$ 285.3
<i>Ratio</i>	0.88%	0.80%	0.75%	0.75%	0.78%	
<b>Retail Bank (2)</b>						
Total	\$ 816	\$ 617	\$ 636	\$ 595	\$ 577	\$ 146.8
<i>Ratio</i>	0.55%	0.42%	0.43%	0.41%	0.40%	
North America (2)	\$ 225	\$ 123	\$ 150	\$ 138	\$ 165	\$ 51.8
<i>Ratio</i>	0.49%	0.26%	0.31%	0.28%	0.33%	
Latin America (3)	\$ 397	\$ 306	\$ 296	\$ 274	\$ 235	\$ 24.0
<i>Ratio (3)</i>	1.52%	1.20%	1.15%	1.15%	0.98%	
Asia (4)	\$ 194	\$ 188	\$ 190	\$ 183	\$ 177	\$ 71.0
<i>Ratio</i>	0.25%	0.25%	0.25%	0.26%	0.25%	
<b>Cards</b>						
Total	\$ 1,750	\$ 1,628	\$ 1,498	\$ 1,490	\$ 1,636	\$ 138.5
<i>Ratio</i>	1.23%	1.23%	1.12%	1.13%	1.18%	
North America - Citi-Branded	\$ 593	\$ 569	\$ 495	\$ 491	\$ 538	\$ 67.2
<i>Ratio</i>	0.88%	0.90%	0.77%	0.76%	0.80%	
North America - Retail Services	\$ 678	\$ 629	\$ 567	\$ 621	\$ 705	\$ 46.1
<i>Ratio</i>	1.46%	1.48%	1.31%	1.44%	1.53%	
Latin America	\$ 284	\$ 240	\$ 245	\$ 207	\$ 213	\$ 7.5
<i>Ratio</i>	3.05%	2.82%	2.95%	2.76%	2.84%	
Asia (4)	\$ 195	\$ 190	\$ 191	\$ 171	\$ 180	\$ 17.7
<i>Ratio</i>	1.05%	1.07%	1.06%	1.01%	1.02%	
<b>Citi Holdings - Consumer (2) (5) (6)</b>	\$ 2,073	\$ 1,698	\$ 1,540	\$ 1,431	\$ 840	\$ 44.3
<i>Ratio</i>	2.77%	2.88%	2.76%	2.74%	2.00%	
International	\$ 110	\$ 91	\$ 78	\$ 77	\$ 70	\$ 3.8
<i>Ratio</i>	1.38%	1.86%	1.86%	1.88%	1.84%	
North America (2) (5) (6)	\$ 1,963	\$ 1,607	\$ 1,462	\$ 1,354	\$ 770	\$ 40.5
<i>Ratio</i>	2.94%	2.97%	2.84%	2.81%	2.01%	
Other (7)						\$ 0.2
<b>Total Citigroup (2) (5) (6)</b>	\$ 4,639	\$ 3,943	\$ 3,674	\$ 3,516	\$ 3,053	\$ 329.8
<i>Ratio</i>	1.27%	1.17%	1.08%	1.07%	0.94%	

- (1) The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income.
- (2) The 90+ Days Past Due and related ratios for North America Consumer Banking and Citi Holdings North America Mortgages excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25.
- (3) See footnote 3 on page 8.
- (4) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
- (5) The December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$14 million, \$12 million, \$12 million, \$12 million and \$11 million, respectively, of loans that are carried at fair value.
- (6) See footnote 1 on page 25.
- (7) Represents loans classified as Consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

Reclassified to conform to the current period's presentation.

**SUPPLEMENTAL DETAIL**  
**CONSUMER LOANS 30-89 DAYS DELINQUENCY AMOUNTS AND RATIOS**  
**BUSINESS VIEW**



(In millions of dollars, except EOP loan amounts in billions of dollars)

	Loans 30-89 Days Past Due (1)						EOP Loans
	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q 2015	
<b>Citicorp (2)</b>							
<b>Total</b>	\$ 2,688	\$ 2,511	\$ 2,387	\$ 2,507	\$ 2,512	\$ 285.3	
<i>Ratio</i>	<b>0.93%</b>	<b>0.90%</b>	<b>0.84%</b>	<b>0.90%</b>	<b>0.88%</b>		
<b>Retail Bank (2)</b>							
Total	\$ 854	\$ 845	\$ 797	\$ 806	\$ 795	\$ 146.8	
<i>Ratio</i>	0.58%	0.58%	0.53%	0.56%	0.55%		
North America (2)	\$ 212	\$ 203	\$ 176	\$ 198	\$ 221	\$ 51.8	
<i>Ratio</i>	0.46%	0.43%	0.37%	0.40%	0.44%		
Latin America	\$ 290	\$ 282	\$ 266	\$ 280	\$ 224	\$ 24.0	
<i>Ratio</i>	1.11%	1.10%	1.04%	1.17%	0.93%		
Asia (3)	\$ 352	\$ 360	\$ 355	\$ 328	\$ 350	\$ 71.0	
<i>Ratio</i>	0.46%	0.48%	0.47%	0.46%	0.49%		
<b>Cards</b>							
Total	\$ 1,834	\$ 1,666	\$ 1,590	\$ 1,701	\$ 1,717	\$ 138.5	
<i>Ratio</i>	1.29%	1.26%	1.19%	1.28%	1.24%		
North America - Citi-Branded	\$ 568	\$ 497	\$ 462	\$ 504	\$ 523	\$ 67.2	
<i>Ratio</i>	0.84%	0.78%	0.72%	0.78%	0.78%		
North America - Retail Services	\$ 748	\$ 673	\$ 652	\$ 758	\$ 773	\$ 46.1	
<i>Ratio</i>	1.61%	1.59%	1.51%	1.76%	1.68%		
Latin America	\$ 262	\$ 247	\$ 229	\$ 219	\$ 196	\$ 7.5	
<i>Ratio</i>	2.82%	2.91%	2.76%	2.92%	2.61%		
Asia (3)	\$ 256	\$ 249	\$ 247	\$ 220	\$ 225	\$ 17.7	
<i>Ratio</i>	1.38%	1.40%	1.36%	1.29%	1.27%		
<b>Citi Holdings - Consumer (2) (4) (5)</b>	\$ 1,831	\$ 1,339	\$ 1,272	\$ 1,348	\$ 960	\$ 44.3	
<i>Ratio</i>	<b>2.45%</b>	<b>2.27%</b>	<b>2.28%</b>	<b>2.58%</b>	<b>2.28%</b>		
International	\$ 168	\$ 142	\$ 119	\$ 118	\$ 103	\$ 3.8	
<i>Ratio</i>	2.10%	2.90%	2.83%	2.88%	2.71%		
North America (2) (4) (5)	\$ 1,663	\$ 1,197	\$ 1,153	\$ 1,230	\$ 857	\$ 40.5	
<i>Ratio</i>	2.49%	2.21%	2.24%	2.56%	2.24%		
Other (6)						\$ 0.2	
<b>Total Citigroup (2) (4) (5)</b>	\$ 4,519	\$ 3,850	\$ 3,659	\$ 3,855	\$ 3,472	\$ 329.8	
<i>Ratio</i>	<b>1.24%</b>	<b>1.14%</b>	<b>1.08%</b>	<b>1.17%</b>	<b>1.06%</b>		

(1) The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income.

(2) The 30-89 Days Past Due and related ratios for North America Consumer Banking and North America Local Consumer Lending excludes U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 1 on page 10 and footnote 2 on page 25.

(3) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

(4) The December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude \$14 million, \$12 million, \$12 million, \$12 million and \$11 million, respectively, of loans that are carried at fair value.

(5) See footnote 1 on page 25.

(6) Represents loans classified as Consumer loans on the Consolidated Balance Sheet that are not included in the Citi Holdings Consumer credit metrics.

Reclassified to conform to the current period's presentation.





	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Total Citigroup</b>										
<b>Allowance for Loan Losses at Beginning of Period (1)</b>	<b>\$ 16,915</b>	<b>\$ 15,994</b>	<b>\$ 14,598</b>	<b>\$ 14,075</b>	<b>\$ 13,626</b>			<b>\$ 19,648</b>	<b>\$ 15,994</b>	
Gross Credit (Losses)	(2,727)	(2,458)	(2,335)	(2,068)	(2,180)	(5)%	20%	(11,108)	(9,041)	19%
Gross Recoveries	479	501	415	405	418	3%	(13)%	2,135	1,739	(19)%
<b>Net Credit (Losses) / Recoveries (NCLs)</b>	<b>(2,248)</b>	<b>(1,957)</b>	<b>(1,920)</b>	<b>(1,663)</b>	<b>(1,762)</b>	<b>(6)%</b>	<b>22%</b>	<b>(8,973)</b>	<b>(7,302)</b>	<b>19%</b>
NCLs	2,248	1,957	1,920	1,663	1,762	6%	(22)%	8,973	7,302	(19)%
Net Reserve Builds / (Releases)	(306)	(91)	(199)	43	386	NM	NM	(1,879)	139	NM
Net Specific Reserve Builds / (Releases) (2)	(61)	(111)	(206)	(124)	108	NM	NM	(266)	(333)	(25)%
<b>Provision for Loan Losses</b>	<b>1,881</b>	<b>1,755</b>	<b>1,515</b>	<b>1,582</b>	<b>2,256</b>	<b>43%</b>	<b>20%</b>	<b>6,828</b>	<b>7,108</b>	<b>4%</b>
Other (3) (4) (5) (6) (7) (8) (9)	(554)	(1,194)	(118)	(368)	(1,494)	NM	NM	(1,509)	(3,174)	
<b>Allowance for Loan Losses at End of Period (1) (a)</b>	<b>\$ 15,994</b>	<b>\$ 14,598</b>	<b>\$ 14,075</b>	<b>\$ 13,626</b>	<b>\$ 12,626</b>			<b>\$ 15,994</b>	<b>\$ 12,626</b>	
<b>Allowance for Unfunded Lending Commitments (9) (10) (a)</b>	<b>\$ 1,063</b>	<b>\$ 1,023</b>	<b>\$ 973</b>	<b>\$ 1,036</b>	<b>\$ 1,402</b>			<b>\$ 1,063</b>	<b>\$ 1,402</b>	
<b>Provision for Unfunded Lending Commitments (9)</b>	<b>\$ (74)</b>	<b>\$ (37)</b>	<b>\$ (48)</b>	<b>\$ 65</b>	<b>\$ 94</b>			<b>\$ (162)</b>	<b>\$ 74</b>	
<b>Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]</b>	<b>\$ 17,057</b>	<b>\$ 15,621</b>	<b>\$ 15,048</b>	<b>\$ 14,662</b>	<b>\$ 14,028</b>			<b>\$ 17,057</b>	<b>\$ 14,028</b>	
Total Allowance for Loan Losses as a Percentage of Total Loans (11)	2.50%	2.38%	2.25%	2.21%	2.06%					
<b>Allowance for Loan Losses at End of Period (1):</b>										
Citicorp	\$ 11,142	\$ 10,976	\$ 10,672	\$ 10,505	\$ 10,616					
Citi Holdings	4,852	3,622	3,403	3,121	2,010					
<b>Total Citigroup</b>	<b>\$ 15,994</b>	<b>\$ 14,598</b>	<b>\$ 14,075</b>	<b>\$ 13,626</b>	<b>\$ 12,626</b>					

- Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- The fourth quarter of 2015, includes a \$162 million build related to the transfer of approximately \$8 billion of mortgage loans to Loans Held-for-sale at the end of the quarter.
- Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- The fourth quarter of 2014 includes a reduction of approximately \$250 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$194 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$282 million related to FX translation.
- The first quarter of 2015 includes a reduction of approximately \$1,032 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$281 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately \$145 million related to FX translation.
- The second quarter of 2015 includes a reduction of approximately \$88 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$34 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately \$39 million related to FX translation.
- The third quarter of 2015 includes a reduction of approximately \$110 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$14 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately \$255

million related to FX translation.

- (8) The fourth quarter of 2015 includes a reduction of approximately \$1,180 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$1,133 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$35 million related to FX translation.
- (9) The fourth quarter of 2015 includes a reclassification of \$271 million of Allowance for Loan Losses to Allowance for Unfunded Lending Commitments, included in the Other line item. This reclassification reflects the re-attribution of \$271 million in Allowances for Credit Losses between the funded and unfunded portions of the corporate credit portfolios and does not reflect a change in the underlying credit performance of these portfolios. The \$94 million (\$87 million corporate, \$7 million consumer) Provision for unfunded lending commitments during the 2015 fourth quarter represents the allowance change during the quarter due to portfolio and economic changes in the unfunded portfolio during the quarter.
- (10) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (11) December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015, exclude \$5.9 billion, \$6.6 billion, \$6.5 billion, \$5.5 billion and \$5.0 billion, respectively, of loans which are carried at fair value.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES - PAGE 2

TOTAL CITIGROUP

(In millions of dollars)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Total Citigroup Consumer Loans</b>										
<b>Allowance for Loan Losses at Beginning of Period (1)</b>										
	\$ 14,575	\$ 13,605	\$ 12,122	\$ 11,749	\$ 11,110			\$ 17,064	\$ 13,605	
<b>Net Credit Losses (NCLs)</b>	(2,098)	(1,966)	(1,814)	(1,617)	(1,671)	(3)%	20%	(8,685)	(7,068)	19%
NCLs	2,098	1,966	1,814	1,617	1,671	3%	(20)%	8,685	7,068	(19)%
Net Reserve Builds / (Releases)	(399)	(191)	(158)	(72)	37	NM	NM	(1,746)	(384)	78%
Net Specific Reserve Builds / (Releases) (2)	(39)	(114)	(87)	(202)	(16)	92%	59%	(246)	(419)	(70)%
<b>Provision for Loan Losses</b>	<b>1,660</b>	<b>1,661</b>	<b>1,569</b>	<b>1,343</b>	<b>1,692</b>	<b>26%</b>	<b>2%</b>	<b>6,693</b>	<b>6,265</b>	<b>(6)%</b>
Other (3) (4) (5) (6) (7) (8)	(532)	(1,178)	(128)	(365)	(1,215)	NM	NM	(1,467)	(2,886)	(97)%
<b>Allowance for Loan Losses at End of Period (1) (a)</b>	<b>\$ 13,605</b>	<b>\$ 12,122</b>	<b>\$ 11,749</b>	<b>\$ 11,110</b>	<b>\$ 9,916</b>			<b>\$ 13,605</b>	<b>\$ 9,916</b>	
<b>Consumer Allowance for Unfunded Lending Commitments (9) (a)</b>										
	\$ 36	\$ 32	\$ 31	\$ 31	\$ 38			\$ 36	\$ 38	
<b>Provision for Unfunded Lending Commitments</b>										
	\$ (15)	\$ (4)	\$ (1)	\$ 1	\$ 7			\$ (22)	\$ 3	
<b>Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (a)]</b>										
	\$ 13,641	\$ 12,154	\$ 11,780	\$ 11,141	\$ 9,954			\$ 13,641	\$ 9,954	
Consumer Allowance for Loan Losses as a Percentage of Total Consumer Loans (10)										
	3.68%	3.55%	3.43%	3.33%	3.01%					
<b>Total Citigroup Corporate Loans</b>										
<b>Allowance for Loan Losses at Beginning of Period (1)</b>										
	\$ 2,340	\$ 2,389	\$ 2,476	\$ 2,326	\$ 2,516			\$ 2,584	\$ 2,389	
<b>Net Credit (Losses) / Recoveries (NCL's)</b>	(150)	9	(106)	(46)	(91)	(98)%	39%	(288)	(234)	19%
NCLs	150	(9)	106	46	91	98%	(39)%	288	234	(19)%
Net Reserve Builds / (Releases)	93	100	(41)	115	349	NM	NM	(133)	523	NM
Net Specific Reserve Builds / (Releases)	(22)	3	(119)	78	124	59%	NM	(20)	86	NM
<b>Provision for Loan Losses</b>	<b>221</b>	<b>94</b>	<b>(54)</b>	<b>239</b>	<b>564</b>	<b>NM</b>	<b>NM</b>	<b>135</b>	<b>843</b>	<b>NM</b>
Other (3) (11)	(22)	(16)	10	(3)	(279)			(42)	(288)	
<b>Allowance for Loan Losses at End of Period (1) (b)</b>	<b>\$ 2,389</b>	<b>\$ 2,476</b>	<b>\$ 2,326</b>	<b>\$ 2,516</b>	<b>\$ 2,710</b>			<b>\$ 2,389</b>	<b>\$ 2,710</b>	
<b>Corporate Allowance for Unfunded Lending Commitments (9)(11)(b)</b>										
	\$ 1,027	\$ 991	\$ 942	\$ 1,005	\$ 1,364			\$ 1,027	\$ 1,364	
<b>Provision for Unfunded Lending Commitments (11)</b>										
	\$ (59)	\$ (33)	\$ (47)	\$ 64	\$ 87			\$ (140)	\$ 71	
<b>Total Allowance for Loans, Leases and Unfunded Lending Commitments [Sum of (b)]</b>										
	\$ 3,416	\$ 3,467	\$ 3,268	\$ 3,521	\$ 4,074			\$ 3,416	\$ 4,074	
Corporate Allowance for Loan Losses as a Percentage of Total Corporate Loans (12)										
	0.89%	0.91%	0.82%	0.89%	0.96%					

Footnotes to these tables are on the following page (page 34).



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The following footnotes relate to the tables on the prior page (page 33).

- (1) Allowance for credit losses represents management's estimate of probable losses inherent in the portfolio. Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb probable credit losses inherent in the portfolio.
- (2) The fourth quarter of 2015, includes a \$162 million build related to the transfer of approximately \$8 billion of mortgage loans to Loans Held-for-sale at the end of the quarter.
- (3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (4) The fourth quarter of 2014 includes a reduction of approximately \$250 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$194 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$282 million related to FX translation.
- (5) The first quarter of 2015 includes a reduction of approximately \$1,032 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$281 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the first quarter includes a reduction of approximately \$145 million related to FX translation.
- (6) The second quarter of 2015 includes a reduction of approximately \$88 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$34 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the second quarter includes a reduction of approximately \$39 million related to FX translation.
- (7) The third quarter of 2015 includes a reduction of approximately \$110 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$14 million related to a transfer of a real estate loan portfolio to HFS. Additionally, the third quarter includes a reduction of approximately \$255 million related to FX translation.
- (8) The fourth quarter of 2015 includes a reduction of approximately \$1,181 million related to the sale or transfers to HFS of various loan portfolios, including a reduction of \$1,133 million related to the transfers of a real estate loan portfolio to HFS. Additionally, the fourth quarter includes a reduction of approximately \$35 million related to FX translation.
- (9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (10) December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 exclude \$43 million, \$38 million, \$39 million, \$37 million and \$34 million, respectively, of loans which are carried at fair value.
- (11) The fourth quarter of 2015 includes a reclassification of \$271 million of Allowance for Loan Losses to Allowance for Unfunded Lending Commitments, included in the Other line item. This reclassification reflects the re-attribution of \$271 million in Allowances for Credit Losses between the funded and unfunded portions of the corporate credit portfolios and does not reflect a change in the underlying credit performance of these portfolios. The \$94 million (\$87 million corporate, \$7 million consumer) Provision for unfunded lending commitments during the 2015 fourth quarter represents the allowance change during the quarter due to portfolio and economic changes in the unfunded portfolio during the quarter.
- (12) December 31, 2014, March 31, 2015, June 30, 2015, September 30, 2015 and December 31, 2015 exclude \$5.9 billion, \$6.5 billion, \$6.5 billion, \$5.5 billion and \$5.0 billion, respectively, of loans which are carried at fair value.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 1

CITICORP

(In millions of dollars)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Citicorp</b>										
Net Credit Losses	\$ 1,831	\$ 1,549	\$ 1,662	\$ 1,445	\$ 1,580	9%	(14)%	\$ 7,136	\$ 6,236	(13)%
Credit Reserve Build / (Release)	(153)	(6)	(235)	128	422	NM	NM	(1,238)	309	NM
<b>Global Consumer Banking</b>										
Net Credit Losses	1,710	1,551	1,579	1,411	1,488	5%	(13)%	6,860	6,029	(12)%
Credit Reserve Build / (Release)	(254)	(113)	(103)	(64)	(38)	41%	85%	(1,148)	(318)	72%
<b>North America Regional</b>										
<b>Consumer Banking</b>										
Net Credit Losses	1,013	961	1,000	878	914	4%	(10)%	4,206	3,753	(11)%
Credit Reserve Build / (Release)	(233)	(100)	(109)	(61)	(69)	(13)%	70%	(1,242)	(339)	73%
<b>Retail Banking</b>										
Net Credit Losses	36	36	40	34	42	24%	17%	143	152	6%
Credit Reserve Build / (Release)	28	18	(6)	32	7	(78)%	(75)%	(15)	51	NM
<b>Citi-Branded Cards</b>										
Net Credit Losses	514	492	503	443	454	2%	(12)%	2,197	1,892	(14)%
Credit Reserve Build / (Release)	(220)	(119)	(74)	(105)	(85)	19%	61%	(843)	(383)	55%
<b>Citi Retail Services</b>										
Net Credit Losses	463	433	457	401	418	4%	(10)%	1,866	1,709	(8)%
Credit Reserve Build / (Release)	(41)	1	(29)	12	9	(25)%	NM	(384)	(7)	98%
<b>Latin America Regional</b>										
<b>Consumer Banking</b>										
Net Credit Losses	511	417	392	355	385	8%	(25)%	1,861	1,549	(17)%
Credit Reserve Build / (Release)	(36)	22	7	61	4	(93)%	NM	120	94	(22)%
<b>Retail Banking</b>										
Net Credit Losses	278	188	196	168	212	26%	(24)%	907	764	(16)%
Credit Reserve Build / (Release)	(37)	24	4	30	9	(70)%	NM	(13)	67	NM
<b>Citi-Branded Cards</b>										
Net Credit Losses	233	229	196	187	173	(7)%	(26)%	954	785	(18)%
Credit Reserve Build / (Release)	1	(2)	3	31	(5)	NM	NM	133	27	(80)%
<b>Asia Regional Consumer Banking</b>										
<b>(1)</b>										
Net Credit Losses	186	173	187	178	189	6%	2%	793	727	(8)%
Credit Reserve Build / (Release)	15	(35)	(1)	(64)	27	NM	80%	(26)	(73)	NM
<b>Retail Banking</b>										
Net Credit Losses	74	70	79	77	99	29%	34%	316	325	3%
Credit Reserve Build / (Release)	—	(14)	4	(37)	31	NM	NM	(19)	(16)	16%
<b>Citi-Branded Cards</b>										
Net Credit Losses	112	103	108	101	90	(11)%	(20)%	477	402	(25)%
Credit Reserve Build / (Release)	15	(21)	(5)	(27)	(4)	85%	NM	(7)	(57)	NM
<b>Institutional Clients Group (ICG)</b>										
Net Credit Losses	121	(2)	83	34	92	NM	(24)%	276	207	(25)%
Credit Reserve Build / (Release)	101	107	(132)	192	460	NM	NM	(90)	627	NM
<b>Corporate / Other</b>										
Net Credit Losses	—	—	—	—	—	—	—	—	—	—
Credit Reserve Build / (Release)	—	—	—	—	—	—	—	—	—	—
<b>Total Citicorp Provision for Loan Losses</b>										
	<u>\$ 1,678</u>	<u>\$ 1,543</u>	<u>\$ 1,427</u>	<u>\$ 1,573</u>	<u>\$ 2,002</u>	<u>27%</u>	<u>19%</u>	<u>\$ 5,898</u>	<u>\$ 6,545</u>	<u>11%</u>

(1) For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

COMPONENTS OF PROVISION FOR LOAN LOSSES - PAGE 2

CITI HOLDINGS / TOTAL CITIGROUP

(In millions of dollars)



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		Full Year 2014	Full Year 2015	FY 2015 vs. FY 2014 Increase/ (Decrease)
						3Q15	4Q14			
<b>Citi Holdings</b>										
Net Credit Losses (1)	\$ 417	\$ 408	\$ 258	\$ 218	\$ 182	(17)%	(56)%	\$ 1,837	\$ 1,066	(42)%
Credit Reserve Build / (Release)	(214)	(196)	(170)	(209)	72	NM	NM	(907)	(503)	45%
<b>Total Citi Holdings Provision for Loan Losses</b>	<b>\$ 203</b>	<b>\$ 212</b>	<b>\$ 88</b>	<b>\$ 9</b>	<b>\$ 254</b>	NM	25%	<b>\$ 930</b>	<b>\$ 563</b>	<b>(39)%</b>
<b>Total Citicorp Provision for Loan Losses (from prior page)</b>	<b>\$ 1,678</b>	<b>\$ 1,543</b>	<b>\$ 1,427</b>	<b>\$ 1,573</b>	<b>\$ 2,002</b>	27%	19%	<b>\$ 5,898</b>	<b>\$ 6,545</b>	<b>11%</b>
<b>Total Citigroup Provision for Loan Losses</b>	<b>\$ 1,881</b>	<b>\$ 1,755</b>	<b>\$ 1,515</b>	<b>\$ 1,582</b>	<b>\$ 2,256</b>	43%	20%	<b>\$ 6,828</b>	<b>\$ 7,108</b>	<b>4%</b>

(1) See footnote 1 on page 23

Reclassified to conform to the current period's presentation.





	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Non-Accrual Loans (1)</b>							
<b>Corporate Non-Accrual Loans By Region (2)</b>							
North America	\$ 321	\$ 347	\$ 467	\$ 830	\$ 818	(1)%	NM
EMEA	267	287	322	372	317	(15)%	19%
Latin America	416	376	224	227	301	33%	(28)%
Asia	179	151	145	129	128	(1)%	(28)%
<b>Total</b>	<b>\$ 1,183</b>	<b>\$ 1,161</b>	<b>\$ 1,158</b>	<b>\$ 1,558</b>	<b>\$ 1,564</b>	—	32%
<b>Consumer Non-Accrual Loans By Region (2) (3) (7)</b>							
North America	\$ 4,412	\$ 4,192	\$ 3,934	\$ 3,630	\$ 2,515	(31)%	(43)%
Latin America	1,188	1,086	1,034	938	876	(7)%	(26)%
Asia (4)	324	315	311	281	299	6%	(8)%
<b>Total</b>	<b>\$ 5,924</b>	<b>\$ 5,593</b>	<b>\$ 5,279</b>	<b>\$ 4,849</b>	<b>\$ 3,690</b>	(24)%	(38)%
<b>OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS</b>							
ICG	\$ 31	\$ 28	\$ 23	\$ 35	\$ 32	(9)%	3%
Global Consumer Banking	45	54	57	45	35	(22)%	(22)%
Citi Holdings	168	172	159	143	138	(3)%	(17)%
Corporate/Other	16	21	7	4	4	—	(75)%
<b>TOTAL OTHER REAL ESTATE OWNED (OREO) (5)</b>	<b>\$ 260</b>	<b>\$ 275</b>	<b>\$ 246</b>	<b>\$ 227</b>	<b>\$ 209</b>	(7)%	(19)%
<b>OREO By Region:</b>							
North America	\$ 195	\$ 221	\$ 190	\$ 177	\$ 166	(6)%	(14)%
EMEA	8	1	1	1	1	—	(88)%
Latin America	47	48	50	44	38	(14)%	(19)%
Asia	10	5	5	5	4	(20)%	(60)%
<b>Total</b>	<b>\$ 260</b>	<b>\$ 275</b>	<b>\$ 246</b>	<b>\$ 227</b>	<b>\$ 209</b>	(7)%	(19)%
<b>Other Repossessed Assets</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	—	—
<b>Non-Accrual Assets (NAA) (6)</b>							
Corporate Non-Accrual Loans	\$ 1,183	\$ 1,161	\$ 1,158	\$ 1,558	\$ 1,564	—	32%
Consumer Non-Accrual Loans	5,924	5,593	5,279	4,849	3,690	(24)%	(38)%
<b>Non-Accrual Loans (NAL)</b>	<b>7,107</b>	<b>6,754</b>	<b>6,437</b>	<b>6,407</b>	<b>5,254</b>	(18)%	(26)%
OREO	260	275	246	227	210	(7)%	(19)%
Other Repossessed Assets	—	—	—	—	—	—	—
<b>Non-Accrual Assets (NAA)</b>	<b>\$ 7,367</b>	<b>\$ 7,029</b>	<b>\$ 6,683</b>	<b>\$ 6,634</b>	<b>\$ 5,464</b>	(18)%	(26)%
NAL as a % of Total Loans	1.10%	1.09%	1.02%	1.03%	0.85%		
NAA as a % of Total Assets	0.40%	0.38%	0.37%	0.37%	0.32%		
Allowance for Loan Losses as a % of NAL	225%	216%	219%	213%	240%		

- Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: Consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans.
- The first, second and third quarters of 2015 reflect the transfers of non-accrual loans to HFS resulting from the agreements to sell OneMain, Japan Retail and Japan Cards.
- Excludes SOP 03-3 purchased distressed loans.
- For reporting purposes, Asia GCB includes the results of operations of EMEA GCB for all periods presented.
- Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
- There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable.
- The fourth quarter of 2015 decline includes the impact related to the transfer of approximately \$8 billion of mortgage loans to Loans, held-for-sale (HFS)

(included within Other assets on the GAAP balance sheet).

Reclassified to conform to the current period's presentation.



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from		
						3Q15	4Q14	
<b>Non-Accrual Loans (1)</b>								
<b>Corporate Non-Accrual Loans By Region (2)</b>								
North America	\$ 307	\$ 334	\$ 455	\$ 816	\$ 804	(1)%	NM	
EMEA	228	250	281	336	279	(17)%	22%	
Latin America	415	375	223	226	300	33%	(28)%	
Asia	176	149	144	127	128	1%	(27)%	
<b>Total</b>	<b>\$ 1,126</b>	<b>\$ 1,108</b>	<b>\$ 1,103</b>	<b>\$ 1,505</b>	<b>\$ 1,511</b>	<b>—</b>	<b>34%</b>	
<b>Consumer Non-Accrual Loans By Region (2) (3)</b>								
North America	\$ 465	\$ 351	\$ 374	\$ 364	\$ 457	26%	(2)%	
Latin America	1,134	1,043	998	902	842	(7)%	(26)%	
Asia (4)	286	287	285	259	282	9%	(1)%	
<b>Total</b>	<b>\$ 1,885</b>	<b>\$ 1,681</b>	<b>\$ 1,657</b>	<b>\$ 1,525</b>	<b>\$ 1,581</b>	<b>4%</b>	<b>(16)%</b>	
<b>OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS</b>								
ICG	\$ 31	\$ 28	\$ 23	\$ 35	\$ 32	(9)%	3%	
Global Consumer Banking	45	54	57	45	35	(22)%	(22)%	
Corporate/Other	16	21	7	4	4	—	(75)%	
<b>TOTAL OTHER REAL ESTATE OWNED (OREO) (5)</b>	<b>\$ 92</b>	<b>\$ 103</b>	<b>\$ 87</b>	<b>\$ 84</b>	<b>\$ 71</b>	<b>(15)%</b>	<b>(23)%</b>	
<b>OREO By Region:</b>								
North America	\$ 35	\$ 54	\$ 35	\$ 39	\$ 32	(18)%	(9)%	
EMEA	6	1	1	1	1	—	(83)%	
Latin America	41	43	46	39	34	(13)%	(17)%	
Asia	10	5	5	5	4	(20)%	(60)%	
<b>Total</b>	<b>\$ 92</b>	<b>\$ 103</b>	<b>\$ 87</b>	<b>\$ 84</b>	<b>\$ 71</b>	<b>(15)%</b>	<b>(23)%</b>	
<b>Other Repossessed Assets</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>			
<b>Non-Accrual Assets (NAA) (6)</b>								
Corporate Non-Accrual Loans	\$ 1,126	\$ 1,108	\$ 1,103	\$ 1,505	\$ 1,511	—	34%	
Consumer Non-Accrual Loans	1,885	1,681	1,657	1,525	1,581	4%	(16)%	
<b>Non-Accrual Loans (NAL)</b>	<b>3,011</b>	<b>2,789</b>	<b>2,760</b>	<b>3,030</b>	<b>3,092</b>	<b>2%</b>	<b>3%</b>	
OREO	92	103	87	84	71	(15)%	(23)%	
Other Repossessed Assets	—	—	—	—	—			
<b>Non-Accrual Assets (NAA)</b>	<b>\$ 3,103</b>	<b>\$ 2,892</b>	<b>\$ 2,847</b>	<b>\$ 3,114</b>	<b>\$ 3,163</b>	<b>2%</b>	<b>2%</b>	
NAA as a % of Total Assets	0.18%	0.17%	0.17%	0.18%	0.19%			
Allowance for Loan Losses as a % of NAL	370%	394%	387%	347%	343%			

See Notes (1) - (6) on page 37.

Reclassified to conform to the current period's presentation.



	4Q 2014	1Q 2015	2Q 2015	3Q 2015	4Q 2015	4Q15 Increase/ (Decrease) from	
						3Q15	4Q14
<b>Non-Accrual Loans (1)</b>							
<b>Corporate Non-Accrual Loans By Region (2)</b>							
North America	\$ 14	\$ 13	\$ 12	\$ 14	\$ 14	—	—
EMEA	39	37	41	36	38	6%	(3)%
Latin America	1	1	1	1	1	—	—
Asia	3	2	1	2	—	(100)%	(100)%
<b>Total</b>	<b>\$ 57</b>	<b>\$ 53</b>	<b>\$ 55</b>	<b>\$ 53</b>	<b>\$ 53</b>	<b>—</b>	<b>(7)%</b>
<b>Consumer Non-Accrual Loans By Region (2) (3) (7)</b>							
North America	\$ 3,947	\$ 3,841	\$ 3,560	\$ 3,266	\$ 2,058	(37)%	(48)%
Latin America	54	43	36	36	34	(6)%	(37)%
Asia (4)	38	28	26	22	17	(23)%	(55)%
<b>Total</b>	<b>\$ 4,039</b>	<b>\$ 3,912</b>	<b>\$ 3,622</b>	<b>\$ 3,324</b>	<b>\$ 2,109</b>	<b>(37)%</b>	<b>(48)%</b>
<b>OTHER REAL ESTATE OWNED AND OTHER REPOSSESSED ASSETS</b>							
<b>OREO By Region (5):</b>							
North America	\$ 160	\$ 167	\$ 155	\$ 138	\$ 134	(2)%	(16)%
EMEA	2	—	—	—	—	—	(100)%
Latin America	6	5	4	5	4	(20)%	(33)%
Asia	—	—	—	—	—	—	—
<b>Total</b>	<b>\$ 168</b>	<b>\$ 172</b>	<b>\$ 159</b>	<b>\$ 143</b>	<b>\$ 138</b>	<b>(3)%</b>	<b>(17)%</b>
<b>Other Repossessed Assets</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>	<b>\$ —</b>		
<b>Non-Accrual Assets (NAA) (6)</b>							
Corporate Non-Accrual Loans	\$ 57	\$ 53	\$ 55	\$ 53	\$ 53	—	(7)%
Consumer Non-Accrual Loans	4,039	3,912	3,622	3,324	2,109	(37)%	(48)%
<b>Non-Accrual Loans (NAL)</b>	<b>4,096</b>	<b>3,965</b>	<b>3,677</b>	<b>3,377</b>	<b>2,162</b>	<b>(36)%</b>	<b>(47)%</b>
OREO	168	172	159	143	139	(3)%	(17)%
Other Repossessed Assets	—	—	—	—	—	—	—
<b>Non-Accrual Assets (NAA)</b>	<b>\$ 4,264</b>	<b>\$ 4,137</b>	<b>\$ 3,836</b>	<b>\$ 3,520</b>	<b>\$ 2,301</b>	<b>(35)%</b>	<b>(46)%</b>
NAA as a % of Total Assets	3.31%	3.39%	3.31%	3.20%	3.11%		
Allowance for Loan Losses as a % of NAL	118%	91%	93%	92%	93%		

See Notes (1) - (7) on page 37.

Reclassified to conform to the current period's presentation.

**CITIGROUP**  
**RECONCILIATION OF NON-GAAP FINANCIAL MEASURES**

(In millions of dollars, except per share amounts and ratios)



	December 31, 2014	March 31, 2015	June 30, 2015	September 30, 2015	December 31, 2015(1)
<b>Common Equity Tier 1 Capital Ratio and Components</b>					
Citigroup Common Stockholders' Equity (2)	\$ 199,841	\$ 202,782	\$ 205,610	\$ 205,772	\$ 205,286
Add: Qualifying noncontrolling interests	165	146	146	147	145
Regulatory Capital Adjustments and Deductions:					
Less:					
Accumulated net unrealized losses on cash flow hedges, net of tax (3)	(909)	(823)	(731)	(542)	(617)
Cumulative unrealized net gain related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax (4)	279	332	474	717	441
Intangible Assets:					
Goodwill, net of related deferred tax liabilities (DTLs) (5)	22,805	22,448	22,312	21,732	22,058
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs	4,373	4,184	4,153	3,911	3,598
Defined benefit pension plan net assets	936	897	815	904	794
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards	23,626	23,190	23,760	23,295	23,038
Excess over 10% / 15% limitations for other DTAs, certain common stock investments and MSRs(6)	12,299	10,755	9,538	9,451	9,230
Common Equity Tier 1 Capital (CET1)	\$ 136,597	\$ 141,945	\$ 145,435	\$ 146,451	\$ 146,889
Risk-Weighted Assets (RWA)	\$ 1,292,605	\$ 1,283,758	\$ 1,278,593	\$ 1,254,473	\$ 1,223,862
Common Equity Tier 1 Capital Ratio (CET1/RWA)	10.57%	11.06%	11.37%	11.67%	12.0%
<b>Supplementary Leverage Ratio</b>					
Common Equity Tier 1 Capital (CET1)	\$ 136,597	\$ 141,945	\$ 145,435	\$ 146,451	\$ 146,889
Additional Tier 1 Capital (AT1)	11,469	12,960	14,956	15,548	17,126
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$ 148,066	\$ 154,905	\$ 160,391	\$ 161,999	\$ 164,015
Total Leverage Exposure (TLE)	\$ 2,492,636	\$ 2,406,286	\$ 2,386,189	\$ 2,363,506	\$ 2,318,564
Supplementary Leverage Ratio (T1C / TLE)	5.94%	6.44%	6.72%	6.85%	7.1%
<b>Tangible Common Equity and Tangible Book Value Per Share</b>					
Common Equity	\$ 199,717	\$ 202,652	\$ 205,472	\$ 205,630	\$ 205,139
Less:					
Goodwill	23,592	23,150	23,012	22,444	22,349
Intangible assets (other than MSRs)	4,566	4,244	4,071	3,880	3,721
Goodwill related to assets held-for-sale	71	174	122	190	68
Intangible assets (other than MSRs) related to assets held-for-sale	—	123	152	155	—
Tangible Common Equity (TCE)	\$ 171,488	\$ 174,961	\$ 178,115	\$ 178,961	\$ 179,001
Common Shares Outstanding (CSO)	3,023.9	3,034.1	3,009.8	2,979.0	2,953.3
Tangible Book Value Per Share (TCE/CSO)	\$ 56.71	\$ 57.66	\$ 59.18	\$ 60.07	\$ 60.61

- (1) Preliminary.
- (2) Excludes costs related to preferred stock outstanding in accordance with Federal Reserve Board regulatory reporting requirements.
- (3) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.
- (4) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected and own-credit valuation adjustments on derivatives are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.
- (5) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
- (6) Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. Commencing with March 31, 2015 and for the quarterly reporting periods thereafter, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation, while at December 31, 2014, the deduction related to all three assets which exceeded both the 10% and 15% limitations.

Reclassified to conform to the current period's presentation.

