

# Ship Finance International Limited 4Q 2015 Results

February 29, 2016



#### FORWARD LOOKING STATEMENTS

This presentation contains forward looking statements. These statements are based upon various assumptions, many of which are based, in turn, upon further assumptions, including Ship Finance management's examination of historical operating trends, data contained in the Company's records and other data available from third parties. Although Ship Finance believes that these assumptions were reasonable when made, because assumptions are inherently subject to significant uncertainties and contingencies which are difficult or impossible to predict and are beyond its control, Ship Finance cannot give assurance that it will achieve or accomplish these expectations, beliefs or intentions.

Important factors that, in our view, could cause actual results to differ materially from those discussed in the forward-looking statements include the strength of world economies, fluctuations in currencies and interest rates, general market conditions including fluctuations in charter hire rates and vessel values, changes in demand in the markets in which we operate, changes in demand resulting from changes in OPEC's petroleum production levels and world wide oil consumption and storage, developments regarding the technologies relating to oil exploration, changes in market demand in countries which import commodities and finished goods and changes in the amount and location of the production of those commodities and finished goods, increased inspection procedures and more restrictive import and export controls, changes in our operating expenses, including bunker prices, dry-docking and insurance costs, performance of our charterers and other counterparties with whom we deal, timely delivery of vessels under construction within the contracted price, changes in governmental rules and regulations or actions taken by regulatory authorities, potential liability from pending or future litigation, general domestic and international political conditions, potential disruption of shipping routes due to accidents or political events, and other important factors described from time to time in the reports filed by the Company with the Securities and Exchange Commission.

# 4Q 2015 Highlights



#### Quarterly dividend of \$0.45 per share

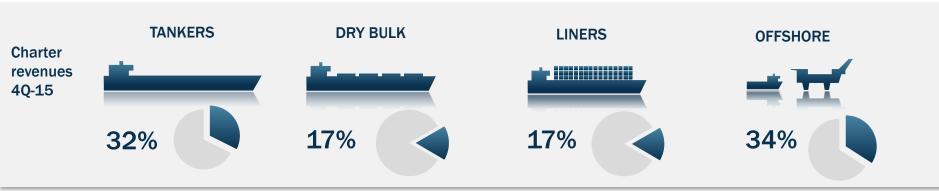
• 14% dividend yield<sup>(1)</sup>

#### Net income of \$54.3m (\$0.58/share) for the quarter

- · Increased revenues, EBITDA and net income compared to previous quarter
- Aggregate charter revenue of \$170m (\$1.82/share)<sup>(2)</sup>
- EBITDA<sup>(3)</sup> of \$142m (\$1.52/share)

#### Significant cash flows from profit share agreements

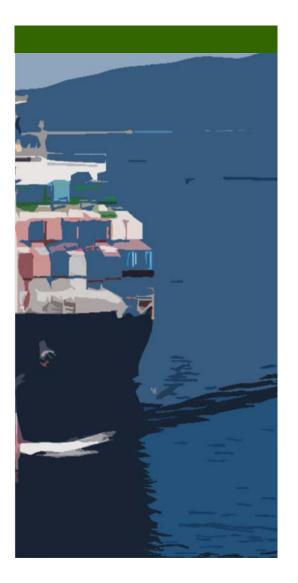
- \$21m profit share in the fourth quarter
- Continued strong tanker market into the first quarter 2016



- 1) Quarterly cash dividend, annualized / SFL share price \$12.56 as of February 26, 2016
- 2) Charter revenues includes total charter hire from all vessels and rigs, including assets in 100% owned subsidiaries classified as 'Investment in associates' and accrued cash sweep income/profit share.
- 3) EBITDA is a non-GAAP measure and includes assets in 100% owned subsidiaries classified as 'Investment in associates'. For more details please see 4Q-15 press release Appendix 1: Reconciliation of Net Income to EBITDA.

### **Recent Events**





#### 3 x 9,300-9,500 TEU container vessels

- 5+2 year time charters to Maersk Line
- First vessel delivered in November, second in February and last one scheduled for delivery in second quarter 2016
- EBITDA contribution estimated to \$32m per year after all vessels are delivered

#### 2 x 18-20,000 TEU container vessels

- 15 year bareboat charters to large container line
- Delivery from Korean shipyard late 2016 and early 2017
- EBITDA contribution estimated to \$31m per year after delivery

#### 2 x 114,000dwt LR2 product tankers

- 7+2 year time charters to US based investment grade energy company
- Vessels to be delivered from Korean shipyard in 2017
- EBITDA contribution estimated to \$11m per year after delivery

# **Recent Events, continued**





#### Golden Ocean: 8 x Capesize dry bulk carriers

- Delivery in 3Q 2015 and full cash flow effect in 4Q 2015
- 10 year time charters with profit split feature
- Golden Ocean recently raised new equity to strengthen their balance sheet

#### Frontline: Merger completed and redemption of senior notes

- \$113m cash proceeds from Frontline notes in 4Q 2015 resulting in a book gain of approximately \$28.9m
- SFL remains a significant shareholder in Frontline with 11m shares, or 7% of the company

#### Sale of three older vessels

- Front Splendour (Suezmax, built 1995): \$13.0m net proceeds in 4Q 2015 and \$2.4m book gain
- Mindanao (Suezmax, built 1998): \$17.9m net proceeds in 4Q 2015 and \$1.7m book gain
- Sea Bear (AHTS, built 1999): \$19.6m net proceeds in 1Q 2016, including senior unsecured amortizing notes from Deep Sea Supply.
  \$8.1m impairment recorded in 4Q 2015

# **Crude Oil Tankers: Continued profit split potential**



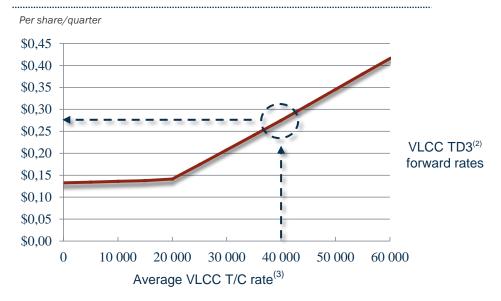
#### 14 x vessels to Frontline

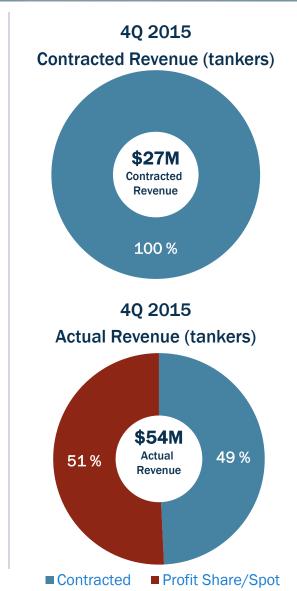
- 12 x VLCCs: \$20,000 base rate
- 2 x Suezmax: \$15,000 base rate
- 50% profit share above daily base rates paid quarterly

#### 2 x Suezmax tankers

- 2009/2010 built vessels with eco upgrade
- Trading in pool with sister vessels owned by Frontline

#### Illustration: 2Q-4Q 2016 net cash flow from tankers<sup>(1)</sup>





1) Charter hire plus profit split, less operating expenses, loan interest and loan amortization

2) Source: Marex Spectron, February 26, 2016

3) Profit split will be based on actual performance of vessels - Ratio between VLCC and Suezmax = 1.4x for illustration purposes

# **Drilling Assets Positioned for a Market Downturn**



# Rapid deleveraging and downside protectionInitial<br/>Debt<br/>\$2.0bnCurrent Debt(1)<br/>\$0.9bnBook Value(1)<br/>\$1.4bn

# \$1,600

Million of contracted revenue<sup>(2)</sup>

10

Average length of current charters in years<sup>(3)</sup>

#### West Taurus - 2008



6th gen. semi BB to Seadrill $^{(4)}$  - 2023

#### West Hercules - 2008



6th gen. semi BB to Seadrill<sup>(4)</sup> - 2023

#### West Linus - 2014



Heavy-duty jackup BB to Seadrill<sup>(4)</sup> - 2029

#### Soehanah - 2007



375ft jackup BB to Apexindo - 2018

- 1) As of Dec 31, 2015, excluding \$152.5m in undrawn available credit lines under Current Debt
- 2) As of Dec 31, 2015, assuming certain call options are not exercised
- 3) As of Dec 31, 2015, weighted by aggregate charter hire
- 4) Charter fully guaranteed by Seadrill Limited

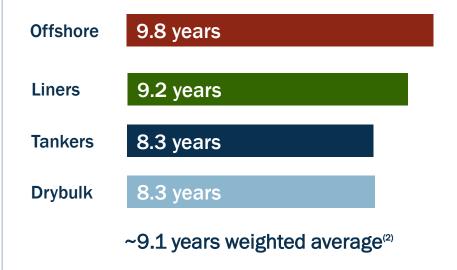
# **Significant Contracted Revenue**

Contracted revenue across segments<sup>(1)</sup>





#### Average remaining contract length<sup>(2)</sup>





Fixed charter backlog as of Dec 31, 2015, excluding future cash sweep/profit share, net of any seller's credit and assuming certain call options are not exercised
As of Dec 31, 2015, weighted by charter revenue



#### Large performing fleet generating significant cash flows

\$530m EBITDA-equivalent last twelve months

\$244m net cash flow from projects after interest and debt amortization <sup>(3)</sup>



2) Fixed charter revenues and return on financial investments, including dividend from Frontline

3) Ordinary installments relating to the Company's projects. Excluding prepayments when vessels are sold.

# **SFL Operational Performance**



#### **Pro-forma illustration of cash flow**<sup>(1)</sup>

- Not as accounted for under US GAAP
- Used as an internal guideline to assess the Company's performance
- Excluding extraordinary and non-cash items

	4Q 2015		3Q 2015	
	\$ mill.	\$/share	\$ mill.	\$/share
Charter hire				
VLCC	21.6	0.23	21.6	0.23
Suezmax <sup>(2)</sup>	10.4	0.11	14.3	0.15
Chemical Tankers	1.5	0.02	1.5	0.02
Liner (Container and Car Carriers)	28.0	0.30	25.9	0.27
Drybulk	28.0	0.30	23.4	0.25
Offshore	56.9	0.61	58.9	0.63
Sum charter hire, excluding profit share	146.4	1.57	145.5	1.56
Vessel operation expenses <sup>(2)</sup> and G&A	(32.4)	(0.35)	(32.8)	(0.35)
Profit share and cash sweep	(32.4)	0.22	(32.8)	0.19
Financial investments	7.0	0.08	5.2	0.06
EBITDA including profit share and cash sweep	142.0	1.52	135.5	1.45

2) In this table, revenues and vessel operating expenses for Suezmaxes trading in the spot market are net of voyage expenses

# **Income Statement**



in thousands of \$ except per share data)	Three mont Dec 31, 2015	hs ended Sep 30, 2015	Full year 2015 (unaudited)	<sup>(1)</sup> \$20,6m from 50% profit share with Frontline
Charter revenues - operating lease	\$73 339	\$71 541	\$266 480	
Charter revenues - finance lease	28 534	30 660	117 778	
Revenues classified as Repayment of investment in finance leases	(8 923)	(9 123)	(37 125)	<sup>(2)</sup> Gain on sale of Suezmax
Profit share income <sup>(1)</sup>	20 964	17 634	39 717	tankers Front Splendour
Cash sweep income	-	-	19 890	and Mindanao
Total operating revenues	\$113 914	\$110 712	\$406 740	
Gain on sale of assets and termination of ${\sf charters}^{(2)}$	\$4 100	\$3 378	\$7 364	<sup>(3)</sup> Impairment on two older offshore support vessel,
Vessel operating expenses	(\$33 145)	(\$34 215)	(\$120 831)	one of which sold in 1Q
Administrative expenses	(1 157)	(1 434)	(6 7 3 7)	2016
Depreciation	(21 924)	(19 855)	(78 080)	
Vessel impairment charge <sup>(3)</sup>	(13 249)	-	(42 410)	
Total operating expenses	(\$69 475)	(\$55 504)	(\$248 058)	<sup>(4)</sup> Includes \$28.9m gain on Frontline notes redeemed
Operating income	\$48 539	\$58 586	\$166 046	Dec 2015 and \$20.6m
Results in associate	\$7 915	\$8 592	\$33 605	impairment on available for sale securities
Interest income from associates and long term investments	4 668	4 668	18 672	Tor sale securities
Interest income, other	4 316	5 187	20 470	
Interest expense	(14 795)	(14 526)	(58 970)	
Amortization of deferred charges	(2 7 9 2)	(2 784)	(11 613)	
Gain on sale of associate	-	-	-	
Other financial items <sup>(4)</sup>	8 218	(299)	52 353	
Income (expense) related to non-designated derivatives	(1776)	(13 938)	(19 731)	
Taxes	-	-	-	
Net income	\$54 293	\$45 486	\$200 832	
Basic earnings per share (\$)	0,58	0,49	2,15	
	00 400 000	00 400 000	02 440 004	
Weighted average number of shares	93 468 000	93 468 000	93 449 904	

# **Balance Sheet**



Dec 31, 2015	Sep 30, 2015	Dec 31, 2014 (audited)	<sup>(1)</sup> Excludes \$328m available under revolving credit
			facilities
\$70 175	\$60 283	\$50 818	
199 594	40 497	73 656	(2) 11m share in Frontline now
45 659	72 235	152 491	included under "Available
60 489	65 521	63 260	for sale securities"
\$40 149	\$43 445	\$87 567	<sup>(3)</sup> Book equity ratio of 40.5%.
1 641 317	1 566 243	1 377 133	
474 298	522 254	709 014	
84 615	225 228	53 457	
387 712	470 979	425 325	
32 271	32 941	36 958	
28 546	10 936	11 875	
\$3 064 825	\$3 110 562	\$3 041 554	
\$208 031	\$213 936	\$182 415	
30 518	19 328	30 231	
416	256	1 109	
\$1 458 445	\$1 561 830	\$1 550 044	
125 605	130 161	124 263	
\$1 241 810	\$1 185 051	\$1 153 492	
\$3 064 825	\$3 110 562	\$3 041 554	
	\$70 175 199 594 45 659 60 489 \$40 149 1 641 317 474 298 84 615 387 712 32 271 28 546 <b>\$3 064 825</b> \$208 031 30 518 416 \$1 458 445 125 605 \$1 241 810	199 594   40 497     45 659   72 235     60 489   65 521     \$40 149   \$43 445     1 641 317   1 566 243     474 298   522 254     84 615   225 228     387 712   470 979     32 271   32 941     28 546   10 936     \$3 064 825   \$3 110 562     \$208 031   \$213 936     30 518   19 328     416   256     \$1 458 445   \$1 561 830     125 605   130 161     \$1 241 810   \$1 185 051	\$70 175 $$60 283$ $$50 818$ $199 594$ $40 497$ $73 656$ $45 659$ $72 235$ $152 491$ $60 489$ $65 521$ $63 260$ $$40 149$ $$43 445$ $$87 567$ $1 641 317$ $1 566 243$ $1 377 133$ $474 298$ $522 254$ $709 014$ $84 615$ $225 228$ $53 457$ $387 712$ $470 979$ $425 325$ $32 271$ $32 941$ $36 958$ $28 546$ $10 936$ $11 875$ $$3 064 825$ $$3 110 562$ $$3 041 554$ $$208 031$ $$213 936$ $$182 415$ $30 518$ $19 328$ $30 231$ $416$ $256$ $1 109$ $$1 458 445$ $$1 561 830$ $$1 550 044$ $125 605$ $130 161$ $124 263$ $$1 241 810$ $$1 185 051$ $$1 153 492$

# **Liquidity and Financing**



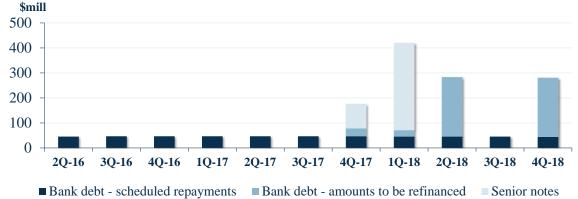


#### **Strong liquidity position**

- \$398m in total available liquidity at quarter end
  - o \$70m cash and cash equivalents
  - o \$328m freely available under revolving credit facilities
- Available for sale securities
  - $\circ$  \$35m tradeable senior secured bonds, after \$21m non-cash impairment
  - o 11m FRO shares with market value of ~\$100m as of February 26, 2016

#### Staggered debt maturity next three years<sup>(1)</sup>

- \$125m convertible notes repaid at maturity in February 2016
- No other bank/bond maturities until 4Q 2017



Capex





#### Limited remaining capex

- 3 x 9,300-9,500 TEU container vessels
  - o Two vessels delivered November and February, last vessel scheduled 2Q 2016
  - o ~\$24m net remaining capex after financing at quarter end
- 2 x 18-20,000 TEU container vessels
  - $\,\circ\,$  Expected delivery in late 2016 and early 2017
  - $\,\circ\,$  ~\$30m net remaining capex after financing at quarter end

#### • 2 x 114,000dwt LR2 product tankers

- o Expected delivery in second half 2017
- ~\$109 million yard contract price
- o Financing to be arranged in due course

# 4Q 2015 Summary





#### Quarterly dividend of \$0.45 per share

• 14% dividend yield<sup>(1)</sup>

#### Increased revenues, EBITDA and Net Income

- \$170m Aggregate charter revenue<sup>(2)</sup>
- \$142m EBITDA<sup>(3)</sup>
- Net income of \$54.3m

#### **Continued strong profit share contribution from tankers**

Acquisition of several container vessels and two product tankers with long term charters

Fleet renewal continues with sale of three older vessels

Strong liquidity position and limited remaining capex

 Charter revenues includes total charter hire from all vessels and rigs, including assets in 100% owned subsidiaries classified as 'Investment in associates' and accrued cash sweep income/profit share

<sup>1)</sup> Quarterly cash dividend (annualized) / SFL share price of \$12.56 (February 26, 2016)

<sup>3)</sup> EBITDA is a non- GAAP measure and includes assets in 100% owned subsidiaries classified as 'Investment in associates'. For more details please see 4Q-15 press release Appendix 1: Reconciliation of Net Income to EBITDA.