OP Corporate Bank plc's Interim report January 1–31 March 2016



OP Corporate Bank plc's Interim Report for 1 January-31 March 2016

- Pohjola Bank plc's business name was changed to OP Corporate Bank plc on 4 April 2016.
- Consolidated earnings before tax were EUR 111 million (153) and consolidated earnings before tax at fair value EUR 116 million (252). The return on equity was 9.7% (15.3).
- Earnings reported by Banking decreased to EUR 51 million (83) due to lower net trading income. The loan portfolio grew in the reporting period by 1% to EUR 16.5 billion (16.4). Earnings included EUR 8 million (14) in impairment loss on receivables.
- Non-life Insurance earnings decreased to EUR 59 million (70) due to lower return on investments. Return on investments at fair value was 1.7 % (2.6). Operating combined ratio was 88.6% (87.2).
- Other Operations earnings were at the previous year's level, EUR 1 million (0). Liquidity and access to funding remained good.
- The Common Equity Tier 1 (CET1) ratio was 14.2% (14.1) as against the target of 15%.
- Unchanged outlook: OP Corporate Bank Group's consolidated earnings before tax are expected to be lower than earnings from continuing operations in 2015.

| | Q1/2016 | Q1/2015 | Change, % | Q1-4/2015 |
|-----------------------------------|---------|---------|-----------|-----------|
| Earnings before tax, € million | | | | |
| Banking | 51 | 83 | -39 | 334 |
| Non-life Insurance | 59 | 70 | -16 | 267 |
| Other Operations | 1 | 0 | | 23 |
| Group total | 111 | 153 | -27 | 625 |
| Change in fair value reserve | 5 | 99 | | -141 |
| Earnings before tax at fair value | 116 | 252 | -54 | 483 |
| | | | | |
| Equity per share, € | 11.11 | 10.55 | | 11.38 |
| Average personnel | 2,301 | 2,483 | | 2,446 |

Comparatives deriving from the income statement are based on figures reported for continuing operations for the corresponding period a year ago. Unless otherwise specified, balance-sheet and other cross-sectional figures on 31 December 2015 are used as comparatives.

| Financial targets | 01/2016 | 01/2015 | 2015 | Target |
|--|---------|---------|------|-----------|
| Return on equity, % | 9.7 | 15.3 | 14.8 | 13 |
| Common Equity Tier 1 (CET1) ratio, %* | 14.2 | 13.5 | 14.1 | 15 |
| Operating cost/income ratio by Banking, % | 38 | 27 | 27 | < 35 |
| Operating combined ratio by Non-life Insurance, % | 88.6 | 87.2 | 87.3 | < 92 |
| Operating expense ratio by Non-life Insurance, % | 18.1 | 17.9 | 17.7 | 18 |
| Non-life Insurance solvency ratio (under Solvency II), %** | 160 | | 158 | |
| Non-life Insurance solvency ratio (under Solvency II), %*** | 137 | 109 | 139 | 120 |
| AA rating affirmed by two credit rating agencies or credit ratings at least at the main competitors' level | 2 | 2 | 2 | 2 |
| Dividend payout ratio at least 50%, provided that CET 1 ratio is at least 15%. Dividend payout ratio is 30% until CET1 ratio of 15% has been achieved. | | | 30 | ≥ 50 (30) |

^{*} Operating ratios exclude changes in reserving bases and amortisation on intangible assets arising from the corporate acquisition.

^{**} Including the effect of transitional provisions.

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OP Corporate Bank plc's Interim Report for 1 January-31 March 2016

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Operating environment

World economic growth remained slow in the first quarter of 2016 and economic confidence was feeble. Uncertainty in financial markets weighed on sentiments and equity and commodity prices fell.

In March, the European Central Bank (ECB) decided on new quantitative easing measures due to weaker economic and inflation outlook. It reduced the main refinancing rate to zero and the deposit facility rate to -0.4%. The ECB expanded its asset purchase programme. It will now be possible for it to purchase non-bank investment-grade bonds too. In June, the ECB is to launch new, longer-term refinancing operations. The Euribor rates turned negative across the board.

The Finnish economy took a minor turn for the better last year. The slight growth continued in early 2016 led by domestic demand. Both consumer and industrial confidence showed a slight improvement.

In the first quarter, development of construction remained favourable. Housing starts increased in January. According to surveys, fixed industrial investments should increase during the current year. Housing markets picked up slightly in the first quarter.

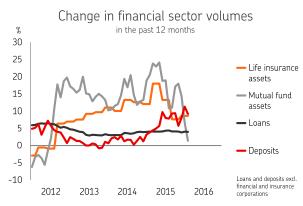
The world economy is expected to continue to grow slowly and outlook is characterised by risks. The euro-area economy should continue to grow at just about the same rate as in the previous year. The Euribor rates are expected to remain negative. The Finnish economy is showing signs of a slight recovery but the outlook is still fragile.

Consumer loan volumes increased at the same rate of around 3% in the first quarter than at the end of last year. The rate of growth in total home loans remained at about 2.5%. Because of a reduction in market interest rates, the average borrowing rate of new home loans drawn down decreased to approximately 1.2% during the first quarter. Corporate loans increased further by around 6% in the year to March. According to a survey, companies' willingness to borrow is picking up.

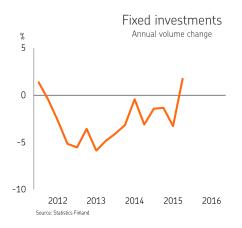
The annual growth rate of total deposits increased to almost 10%. The reason behind this swift growth is an exceptionally strong increase in deposits by public-sector entities and corporations. Growth in total household deposits remained subdued, at a rate of around one per cent.

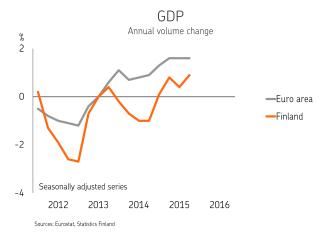
The value of domestic mutual fund assets decreased by 1.7% in the first quarter. The majority of this decrease was due to the funds' fair value changes and approximately one–fifth to redemptions. During the first quarter, life insurance premiums written fell by 41.8% year on year.

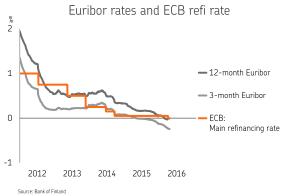
Growth in non-life insurance premiums written slowed down in the first quarter. Claims paid out were 5.0% higher than a year ago. The weak economic situation is reflected in premiums written from corporate customers, in particular.



Sources: Bank of Finland, Federation of Finnish Financial Services, Investment Research Finland







Consolidated earnings analysis

| € million | Q1/2016 | Q1/2015 | Change, % | Q1-4/2015 |
|---|---------|---------|-----------|-----------|
| Net interest income | 60 | 58 | 4 | 220 |
| Net commissions and fees | 7 | 11 | -37 | 37 |
| Net trading income | 16 | 25 | -35 | 105 |
| Net investment income | 3 | 16 | -80 | 75 |
| Net income from Non-life Insurance | | | | |
| Insurance operations | 125 | 124 | 0 | 511 |
| Investment operations | 28 | 57 | -51 | 178 |
| Other items | -11 | -12 | -3 | -43 |
| Total | 141 | 170 | -17 | 646 |
| Other operating income | 10 | 7 | | 30 |
| Total income | 237 | 287 | -17 | 1,111 |
| Personnel costs | 42 | 46 | -9 | 155 |
| ICT costs | 26 | 22 | 19 | 92 |
| Depreciation and amortisation | 12 | 11 | 5 | 49 |
| Other expenses | 38 | 40 | -5 | 161 |
| Total expenses | 118 | 119 | -1 | 457 |
| Earnings before impairment loss on receivables | 119 | 167 | -29 | 654 |
| Impairment loss on receivables | 8 | 14 | -45 | 29 |
| Earnings of continuing operations before tax | 111 | 153 | -27 | 625 |
| Earnings of discontinued operations before tax* | | 6 | | 26 |
| Total earnings before tax | 111 | 160 | -30 | 652 |
| Change in fair value reserve | 5 | 99 | | -141 |
| Earnings before tax at fair value | 116 | 259 | -55 | 511 |

^{*} In the partial demerger of OP Corporate Bank plc on 30 December 2015, wealth management, card and property management operations were transferred to OP Cooperative and their earnings are included in the comparative year's figures under Earnings of discontinued operations.

January-March earnings

Consolidated earnings before tax decreased by EUR 42 million to EUR 111 million (153). Total income was down by 17%, while total expenses fell by 1%. Both Banking and Non-life Insurance saw their income decline. The decrease in income was due to lower investment income and decreasing market values in the unstable market situation.

Impairment losses on receivables totalled EUR 8 million (14). The fair value reserve before tax increased by EUR 5 million, amounting to EUR 152 million on 31 March 2016. Earnings before tax at fair value were EUR 116 million (252).

Net interest income rose by 4% mainly thanks to net interest income from the Markets division in Banking. Combined net interest income from the Corporate Banking and Baltic Banking divisions fell by 3% year on year, while their loan portfolio rose slightly during the reporting period, to EUR 16.5 billion (16.4). The average margin remained at the 2015-end level, at 1.38%.

Net commissions and fees decreased to EUR 7 million (11), due to lower commission income from securities brokerage and higher commission expenses in Non-life Insurance.

Owing to market changes, negative value changes in Credit Valuation Adjustment (CVA) in derivatives decreased net trading income by EUR 19 million (-5).

Net investment income declined year on year, to EUR 3 million (16). Capital gains on notes and bonds amounted to EUR 3 million (4) and capital gains on shares to EUR 1 million (6). Dividend income fell year on year to EUR 1 million (8). A year ago, dividend income was increased by dividends of EUR 6 million from OP Financial Group entities which will no longer be paid to OP Corporate Bank Group after the changes made in the Group's structure in 2015.

Net income from Non-life Insurance decreased year on year by 17%, to EUR 141 million (170). Insurance premium revenue increased by 3% and claims incurred by 5%. Insurance premium revenue from Private Customers continued to grow. The

reduction in the discount rate increased claims incurred by EUR 13 million (17). Investment income recognised in the income statement fell to EUR 28 million (57). Investment income included EUR 16 million (40) in net capital gains and EUR 4 million (0) in impairment loss on investments. Return on investments at fair value was 1.7% (2.6).

Other operating income grew to EUR 10 million (7), due to income received from the Group's other credit institutions for covering liquidity buffer costs. At the beginning of the reporting period, the Group began charging costs based on liquidity regulation, which entered into force on 1 October 2015.

Total expenses decreased by 1% to EUR 118 million (119), mainly due to personnel costs. A year ago, personnel costs were increased by a non-recurring provision for expenses of EUR 4 million related to reorganisation. ICT costs rose year on year mainly in Non-life Insurance.

January-March highlights

OP 2016 strategy

Started in December 2015, OP has continued to reformulate its strategy. The central cooperative's Supervisory Board will finally approve the strategy in June. As part of the OP Financial Group's strategy revision, OP Corporate Bank's strategy will also be updated.

Definitive agreement of Visa Inc. to acquire Visa Europe Ltd

In January, OP Cooperative's Executive Board, for its part, approved this bid submitted by Visa Inc. in November 2015 to acquire Visa Europe Ltd. The transaction is expected to be completed in the first half of 2016 but it is subject to regulatory approval. If completed, the transaction will, based on preliminary and unconfirmed estimates, bring OP Financial Group approximately EUR 70 million in capital gains in 2016. OP Corporate Bank's share is estimated to total approximately EUR 8 million.

Request for clarification from the Finnish Competition and Consumer Authority

OP Financial Group has provided its replies to the request for clarification received from the Finnish Competition and Consumer Authority in 2015. The authorities are investigating OP Financial Group's market position in retail banking services and the pricing of non-life insurance products. The issue is still being investigated by the Authority.

Group's capital adequacy

Capital base and capital adequacy



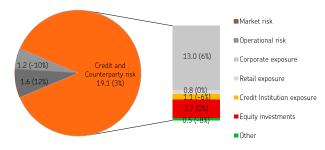
The Group's CET1 ratio was 14.2% (14.1) on 31 March 2016. The Group's minimum CET1 target is 15% by the end of 2016.

As a credit institution, the Group's consolidated capital adequacy is on a solid basis compared to the statutory requirements and those set by the authorities. The statutory minimum for the capital adequacy ratio is 8% and for the CET1 ratio 4.5%. The requirement for the capital conservation buffer of 2.5% under the Act on Credit Institutions increases in practice the minimum capital adequacy ratio to 10.5% and the CET1 ratio to 7%.

The CET1 capital increased by EUR 101 million to EUR 3.1 billion because of strong earnings performance in Banking and in Other Operations as well as non-life insurance companies' dividends.

On 31 March 2016, total risk exposure amount was EUR 21.9 billion (21.3), or 2.9% higher than on 31 December 2015. The average risk weights of corporate exposure rose slightly. The average risk weights of other major exposure classes decreased slightly. Equity investments include EUR 3.7 billion in risk-weighted assets of the Group's internal insurance holdings.

Risk Exposure Amount 31 March 2016 Total 21.9 € billion (change from year end 3%)



OP Corporate Bank Group belongs to OP Financial Group, whose capital adequacy is supervised in accordance with the Act on the Supervision of Financial and Insurance Conglomerates.

In October 2015, as part of OP Financial Group, OP Corporate Bank received permission from the ECB to treat insurance holdings within the conglomerate as risk-weighted assets, according to the previous practice. The method applied to insurance holdings leads to a risk weight of approximately 280%.

As of the beginning of 2016, OP Financial Group as an Other Systemically Important Institution needs to comply with the O-SII buffer of 2%, but it does not apply to OP Corporate Bank. In March 2016, the Financial Supervisory Authority reiterated its decision not to impose a countercyclical capital buffer requirement on banks, but continued its preparations for setting higher risk weights on housing loans in an effort, according to the Authority, to prepare for an increased systemic risk. The Financial Supervisory Authority makes a macroprudential policy decision on a quarterly basis.

The ECB has imposed on OP Financial Group a discretionary capital buffer requirement as part of the supervisory review and evaluation process (SREP). When taking account of the requirements for CET1 capital, the discretionary capital requirement buffer is 9.75% and 11.75% taking the O-SII buffer requirement also into account. In view of OP Financial Group's strong capital base (CET1 ratio at 19.5%) and high capital adequacy target, the discretionary capital buffer requirement has no practical implications for OP Financial Group's or OP Corporate Bank's capital adequacy position or business. To OP Financial Group's knowledge, the ECB has imposed on all banks under its supervision a comparable discretionary capital buffer requirement based on the comprehensive assessment uniformly applied to banks.

Non-life Insurance

The solvency regulations of the insurance sector changed in early 2016. Changes in the insurance sector's Solvency II regulations aim to improve the quality of insurance companies' capital base, improve their risk management, increase the risk-based capital requirements and harmonise insurance sector solvency requirements in Europe.

Non-life Insurance figures under Solvency II

| € million | 31 Mar. 2016 | 31 Dec. 2015 |
|--|-----------------|-----------------|
| Capital base, € million* | 1,113 | 1,105 |
| Solvency capital requirement (SCR), € million* | 697 | 698 |
| Solvency ratio, % (excluding transitional provision) | 137 | 139 |
| Solvency ratio, % (including transitional provision) | 160 | 158 |

^{*} Including the effects of transitional provisions.

Credit ratings

OP Corporate Bank plc's credit ratings on 31 March 2016

| Rating agency | Short term debt | Outlook | Long- term debt | Outlook |
|-------------------|-----------------------|----------|-----------------------|----------|
| Standard & Poor's | A-1+ | Negative | AA- | Negative |
| Moody's | P-1 | Stable | Aa3 | Stable |

OP Insurance Ltd's financial strength ratings on 31 March 2016

| Rating agency | Rating | Outlook |
|-------------------|--------|----------|
| Standard & Poor's | Α+ | Negative |
| Moody's | А3 | Stable |

OP Corporate Bank plc and OP Insurance Ltd have credit ratings affirmed by Standard & Poor's Credit Market Services Europe Limited and Moody's Investors Service Ltd. When assessing the companies' credit rating, credit rating agencies take account of the entire OP Financial Group's financial position.

The ratings of OP Corporate Bank plc and OP Insurance Ltd did not change during the reporting period.

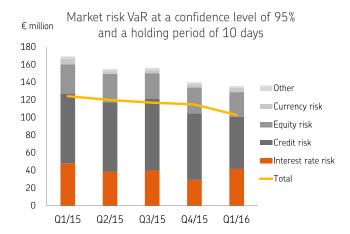
Group risk exposure

Major risks related to the Group's business are associated with developments in the overall economic environment and capital markets.

The strong risk-bearing capacity and moderate target risk exposure level helped to maintain the Group's credit risk exposure stable.

The Group's funding and liquidity position is good. The availability of funding has remained good.

The Group's market risk exposure was stable during the reporting period. The Value-at-Risk (VaR) indicator measuring market risks was EUR 103 million (115) on 31 March 2016. VaR includes the non-life insurance company's total assets, the trading operations, the liquidity buffer of Other Operations and the interest rate exposure of Group Treasury.



Risks associated with the Group's defined benefit pension plans relate to interest rate and market risk, future increases in pension benefits and longer life expectancy. A change in the discount rate for pension liabilities has a substantial effect on the amount of pension liabilities. The increase in net liabilities related to defined benefit pension plans recognised in other comprehensive income during the reporting period decreased comprehensive income before tax by EUR 32 million.

Risk exposure by Banking

Within Banking, key risks are associated with credit risk arising from customer business, and market risks.

Credit risk exposure remained stable, at a moderate risk level. Doubtful receivables decreased to EUR 177 million (184). Doubtful receivables refer to receivables that are more than 90 days past due, other receivables classified as risky and forborne receivables due to the customer's financial difficulties. Forbearance measures consist of concessions agreed at the customers' initiative to contractual payment terms towards the customer to make it easier for them to manage through temporary payment difficulties. Impairment losses remained low, accounting for 0.04% (0.08) of the loan and guarantee portfolio.

As from the beginning of the reporting period, OP Financial Group's internal operating model was changed by transferring the Markets division's fixed-income and FX trading as well as bonds trading from the Banking segment to the Other Operations segment. Comparatives have not been changed.

Total exposure in Banking totalled EUR 27 billion (30). Corporate customer (including housing corporations) exposures represented 88% (78) of total Banking exposures. Of corporate customer exposures, the investment-grade exposure (borrower grades 1–5.5) accounted for 67% (69) and the exposure of the lowest two borrower grades amounted to EUR 149 million (162) or 0.6% (0.7) of the total corporate exposure.

Large corporate customer exposure refers to exposure which, after allowances and other recognition of credit risk mitigation, exceeds 10% of the capital base covering customer risk. On 31 March 2016, the amount of large corporate customer exposures

totalled EUR 0,5 billion (0,5), while OP Corporate Bank's capital base covering the Group's large customer exposure was EUR 4,5 billion (4,4).

In the Companies and housing associations sector, exposure by industry remained highly diversified. The most significant industries included Energy 12.6% (12.6), Trade 10.5% (10.4) and Renting and Operating of Residential Real Estate representing 9.4% (9.7). A total of 44% of exposures within Renting and Operating of Residential Real Estate were guaranteed by general government.

Baltic Banking exposures grew to EUR 1.7 billion (1.6), accounting for 6.2% (5.4) of total exposures of Banking, OP Corporate Bank.

Risk exposure by Non-life Insurance

Major risks within Non-life Insurance include underwriting risks associated with claims developments, market risks associated with investments covering insurance liabilities, interest rates used in insurance liability valuation and the difference between the discount rate applied to insurance liabilities and market interest rates.

No significant changes took place in Non-life Insurance's underwriting risks. Non-life Insurance's most significant market risk is associated with higher insurance liability value and capital requirement resulting from lower market interest rates. The solvency position under Solvency II was slightly lower on 31 March 2016 than on 31 December 2015. The investment risk level (VaR with 95% confidence, 1-month time period) was slightly higher on 31 March 2015 than on 31 December 2015. No major change took place in the investment portfolio allocation. The portfolio duration has been moderately increased with respect to hedging insurance liability against interest rate risks. Interest rate derivatives have also been used to hedge against interest rate risk associated with insurance liability.

Risk exposure by Other Operations

Major risks related to Other Operations include credit and market risks associated with the liquidity buffer and liquidity risks. The market risk is highest in notes and bonds included in the liquidity buffer.

'As a result of a change in OP Financial Group's internal operating model, Other Operations now also includes fixed-income and foreign exchange trading as well as bonds trading. The exposures of Other Operations represented a total of EUR 34.4 billion.

Although investments in the liquidity buffer increased, the market risk in proportion to the position size (VaR with 95% confidence) decreased during the reporting period as a result of allocation changes.

OP Financial Group secures its liquidity through a liquidity buffer maintained by OP Corporate Bank and consisting mainly of

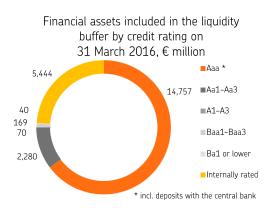
deposits with central banks and receivables eligible as collateral for central bank refinancing. The liquidity buffer and other sources of additional funding based on the contingency funding plan are sufficient to cover funding for at least 24 months in the event wholesale funding becomes unavailable and total deposits decrease at a moderate rate.

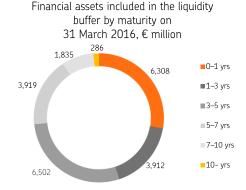
OP Financial Group monitors its liquidity and the adequacy of its liquidity buffer using, for example, the LCR (Liquidity Coverage Ratio). According to the transitional provisions, the LCR must be at least 70% in 2016 and at least 100% from the beginning of 2018. OP Financial Group's LCR was 108% on 31 March 2016.

Liquidity buffer

| € billion | 31 Mar. 2016 | 31 Dec. 2015 | Change, % |
|--|-----------------|-----------------|-----------|
| Deposits with central banks | 5.1 | 8.5 | -41 |
| Notes and bonds eligible as collateral | 12.1 | 10.6 | 14 |
| Corporate loans eligible as collateral | 4.5 | 4.3 | 4 |
| Total | 21.5 | 23.4 | -8 |
| Receivables ineligible as collateral | 1.2 | 0.8 | 51 |
| Liquidity buffer at market value | 22.8 | 24.2 | -6 |
| Collateral haircut | -1.4 | -1.2 | 11 |
| Liquidity buffer at collateral value | 21.4 | 23.0 | -7 |

The liquidity buffer comprises notes and bonds issued by governments, municipalities, financial institutions and companies all showing good credit ratings, securitised assets and loans eligible as collateral. The notes and bonds included in the liquidity buffer are based on mark-to-market valuations.





Financial performance by business segment

OP Corporate Bank Group's business segments are Banking and Non-life Insurance. Non-segment operations are presented under Other Operations.

Banking

- Earnings before tax decreased by 39% year on year to EUR 51 million (83) due to lower net trading income.
- The loan portfolio increased in the first quarter by 0.7% to EUR 16.5 billion.
- The average margin on the corporate loan portfolio remained at the 2015-end level.
- Impairment loss on receivables totalled EUR 8 million (14), accounting for 0.04% (0.08) of the loan and guarantee portfolio.
- The operating cost/income ratio was 38% (27).

Banking: key figures and ratios

| € million | Q1/2016 | Q1/2015 | Change, % | Q1-4/2015 |
|--|---------|---------|-----------|-----------|
| Net interest income | 69 | 68 | 2 | 273 |
| Net commissions and fees | 44 | 25 | 79 | 99 |
| Net trading income | -21 | 31 | | 110 |
| Other income | 2 | 9 | -75 | 18 |
| Total income | 95 | 133 | -28 | 500 |
| Expenses | | | | |
| Personnel costs | 13 | 15 | -10 | 51 |
| ICT costs | 9 | 8 | 16 | 36 |
| Depreciation and amortisation | 2 | 3 | -16 | 11 |
| Other expenses | 11 | 10 | 13 | 38 |
| Total expenses | 36 | 36 | 2 | 137 |
| Earnings before impairment loss on receivables | 59 | 97 | -39 | 363 |
| Impairment loss on receivables | 8 | 14 | -45 | 29 |
| Earnings before tax | 51 | 83 | -39 | 334 |
| Change in fair value reserve | -4 | 0 | | 0 |
| Earnings before tax at fair value | 47 | 83 | -43 | 334 |
| Loan portfolio, € billion | 16.5 | 15.2 | 9 | 16.4 |
| Guarantee portfolio, € billion | 2.3 | 2.6 | -14 | 2.3 |
| Risk-weighted assets, € billion | 14.1 | 15.5 | -9 | 16.0 |
| Margin on corporate loan portfolio, % | 1.38 | 1.43 | | 1.38 |
| Ratio of doubtful receivables to loan and guarantee portfolio, % | 0.94 | 1,44 | | 0.98 |
| Ratio of impairment loss on receivables to loan and guarantee portfolio, % | 0.04 | 0.08 | | 0.15 |
| Operating cost/income ratio, % | 38 | 27 | | 27 |
| Personnel | 570 | 619 | | 603 |

January–March earnings

Banking earnings before tax fell by 39% to EUR 51 million (83). Total income decreased by 28% while total expenses increased by 2%. Total income was reduced by the change in OP Financial Group's internal operating model and an increase in the negative CVA fair values of derivatives.

As from the beginning of the reporting period, OP Financial Group's internal operating model was changed by transferring the Markets division's fixed-income and FX trading as well as bonds trading from the Banking segment to the Other Operations segment. The operating model change narrowed earnings posted by the Banking segment in the reporting period

by EUR 9 million. The change has an impact on Banking's net interest income, commission income and net trading income. Comparatives have not been changed.

In Corporate Banking and Baltic Banking, net interest income was 3% lower than a year ago. In Banking, net interest income increased by 2%.

The loan portfolio increased in the first quarter by 0,7% to EUR 16.5 billion. The average margin on the corporate loan portfolio remained at the 2015-end level at 1.38%.

Net loan losses and impairment losses within Banking amounted to EUR 8 million (14), accounting for 0.04% (0.08) of the loan and guarantee portfolio. Final write-offs on loans totalled EUR 0,5 million (1) and impairment losses EUR 7 million (14)

The guarantee portfolio totalled EUR 2.3 billion (2.3). Committed standby credit facilities amounted to EUR 3.9 billion (3.9)

Net commissions and fees reported by Banking increased by 79% to EUR 44 million (25). This increase was affected by the change in OP Financial Group's internal operating model, as a result of which EUR 21 million were recognised in commissions and fees.

Net trading income was decreased by a negative 20-million euro CVA valuation arising from interest rate changes (–5). As a result of the change in OP Financial Group's internal operating model, the fair value changes of balance-sheet and derivative items measured at fair value are partly allocated to the Other Operations segment instead of Banking. These fair value changes recognised in Banking for the reporting period a year ago totalled EUR 35 million.

A year ago, investment income from shares and participations posted in other income was EUR 6 million higher than in the reporting period.

Total expenses in Banking were EUR 36 million (36).

Personnel costs decreased by 10% to EUR 13 million (15). ICT costs increased by EUR 1 million while, correspondingly, ICT depreciation and amortisation decreased by EUR 1 million

Earnings before tax by division

| € million | Q1/2016 | Q1/2015 | Change, % |
|-------------------|---------|---------|-----------|
| Corporate Banking | 53 | 56 | -5 |
| Markets | -3 | 26 | |
| Baltic Banking | 1 | 1 | 36 |
| Total | 51 | 83 | -39 |

In March, OP Financial Group signed an agreement with the European Investment Fund (EIF) on the arrangement of EUR 150 million in corporate financing. OP Financial Group is the first bank in Finland to act as a financial intermediary within the SME InnovFin Guarantee Facility managed by EIF. OP Financial Group may grant SMEs EUR 150 million in new loans that will have a 50% risk-sharing guarantee provided by EIF. This lowers SMEs' financing expenses.

Non-life Insurance

- Earnings before tax amounted to EUR 59 million (70). Earnings before tax at fair value were EUR 76 million (108).
- Insurance premium revenue increased by 3% (5).
- The operating combined ratio was 88.6% (87.2) and operating expense ratio 18.1% (17.9). The combined ratio was 90.2% (88.8).
- Return on investments at fair value was 1.7% (2.6).

Non-life Insurance: key figures and ratios

| € million | Q1/2016 | Q1/2015 | Change, % | Q1-4/2015 |
|---|---------|---------|-----------|-----------|
| Insurance premium revenue | 347 | 336 | 3 | 1,396 |
| Claims incurred | -245 | -233 | 5 | -972 |
| Operating expenses | -63 | -60 | 4 | -247 |
| Amortisation adjustment of intangible assets | -5 | -5 | 0 | -21 |
| Balance on technical account | 34 | 38 | -9 | 156 |
| Net investment income | 39 | 52 | -25 | 172 |
| Other income and expenses | -14 | -20 | -29 | -61 |
| Earnings before tax | 59 | 70 | -16 | 267 |
| Change in fair value reserve | 17 | 38 | -55 | -92 |
| Earnings before tax at fair value | 76 | 108 | -29 | 175 |
| Combined ratio, % | 90.2 | 88.8 | | 88,8 |
| Operating combined ratio, % | 88.6 | 87.2 | | 87.3 |
| Operating loss ratio, % | 70.5 | 69.3 | | 69.6 |
| Operating expense ratio, % | 18.1 | 17.9 | | 17.7 |
| Operating risk ratio, % | 65.0 | 63.8 | | 64.2 |
| Operating cost ratio, % | 23.6 | 23.4 | | 23.1 |
| Return on investments at fair value, % | 1.7 | 2.6 | | 2.3 |
| Solvency ratio (Solvency II), %* | 160 | | | 158 |
| Large claims incurred retained for own account | -15 | -9 | | -60 |
| Changes in claims for previous years (run off result) | 20 | 18 | | 32 |
| Personnel | 1,677 | 1,735 | | 1,660 |

^{*} Including transitional provisions.

Insurance premium revenue from Private Customers continued to grow. Insurance premium revenue from Corporate Customers was lower than a year ago as the economic situation remained challenging. Insurance sales increased slightly year on year.

Measured by the market share of premiums written, OP Financial Group is clearly Finland's largest non-life insurer.

The number of premier customer households increased in the reporting period by 6,000 to 683,000, of which up to 76% also use OP Financial Group member banks as their main bank. Group member cooperative bank customers used OP bonuses that they had earned through the use of banking and insurance services to pay 528,000 insurance bills (500,000) with 68,000 (63,500) paid in full using bonuses. Insurance premiums paid using bonuses totalled EUR 25 million (25).

Developing online and mobile services in both insurance and claims ranks among key Non-life Insurance priorities. The vahinkoapu.op.fi site (claims assistance) and the new loss report service on OP-mobile have been in frequent use since their launch late last year. Up to almost 70% of loss reports of private customers are filed through electronic channels.

Expanding the health and wellbeing services nationwide is making good progress. In addition to the existing Omasairaala hospital in Helsinki, a new hospital will be opened in Tampere in August 2016. During 2017, the Group will open new hospitals in Kuopio and Oulu.

Non-life Insurance earnings

Earnings before tax were EUR 59 million (70). Net investment income recognised in the income statement decreased by EUR 10 million. Earnings before tax at fair value amounted to EUR 76 million (108).

The operating combined ratio was 88.6% (87.2). These operating ratios exclude amortisation on intangible assets arising from the corporate acquisition.

Insurance premium revenue

| € million | Q1/16 | Q1/15 | Change, % |
|---------------------|-------|-------|-----------|
| Private Customers | 186 | 174 | 7.1 |
| Corporate Customers | 147 | 149 | -1.2 |
| Baltics | 14 | 14 | 2.5 |
| Total | 347 | 336 | 3.2 |

Claims incurred increased by 5%. Claims incurred arising from new large claims were higher than a year ago. The reported number of large claims under property and business liability insurance (in excess of EUR 0.3 million) amounted to 24 (17) during January–March, with their claims incurred retained for own account totalling EUR 15 million (9). The change in provisions for unpaid claims under statutory pensions decreased year on year, being EUR 5 million (6) between January and March.

On 31 March 2016, the average discount rate was 2.15%. On 31 December 2015, the average discount rate was 2.22%. The reduced discount rate increased claims incurred by EUR 13 million (17), weakening the operating combined ratio by 3.9 percentage points (4.9).

Changes in claims for previous years, excluding the effect of changes on the discount rate, improved the balance on technical account by EUR 20 million (18). The operating loss ratio was 70.5% (69.3). The operating risk ratio excluding indirect loss adjustment expenses was 65.0% (63.8).

Operating expenses grew by 4%, being EUR 3 million higher than a year ago, due to higher sales commissions and portfolio management fees. The operating expense ratio was 18.1% (17.9). The operating cost ratio (including indirect loss adjustment expenses) was 23.6% (23.4).

Operating balance on technical account and combined ratio (CR)

| | Q1/16 Balance, € million | CR, % | Q1/15 Balance, € million | CR, % |
|------------------------|--------------------------------|-------|--------------------------------|-------|
| Private Customers | 29 | 84.4 | 29 | 83.3 |
| Corporate Customers | 11 | 92.3 | 14 | 90.5 |
| Baltics | -1 | 106.0 | 0 | 101.7 |
| Total | 40 | 88.6 | 43 | 87.2 |

Investment

Return on investments at fair value totalled EUR 56 million (91), or 1.7% (2.6). The first-quarter return on investments was positive due to lower interest rates and lower risk premiums of corporate bonds. Net investment income recognised in the income statement amounted to EUR 39 million (52).

Investment portfolio by asset class

| % % | 31 Mar. 2016 | 31 Dec. 2015 |
|-------------------------|--------------|--------------|
| Bonds and bond funds | 76 | 77 |
| Alternative investments | 1 | 1 |
| Equities | 7 | 7 |
| Private equity | 3 | 3 |
| Real property | 10 | 10 |
| Money markets | 4 | 3 |
| Total | 100 | 100 |

On 31 March 2016, the Non-life Insurance investment portfolio totalled EUR 3,775 million (3,687). The fixed-income portfolio by credit rating remained healthy, considering that investments within the "investment-grade" category accounted for 92% (93) and 64% (63) of the investments were rated at least A—. The average residual term to maturity of the fixed-income portfolio was 5.9 years (5.7) and the duration 5.5 years (5.2).

The running yield for direct bond investments averaged 1.79% (1.77) on 31 March 2016.

Other Operations

- Earnings before tax amounted to EUR 1 million (0). These included EUR 3 million in capital gains on notes and bonds and EUR 1 million (8) in dividend income.
- Earnings before tax at fair value were EUR -8 million. A year ago, earnings before tax amounted to EUR 59 million.
- Liquidity and access to funding remained good.

Other Operations: key figures and ratios

| cane. operations, negative and ratios | | • | | |
|--|---------|---------|-----------|-----------|
| € million | Q1/2016 | Q1/2015 | Change, % | Q1-4/2015 |
| Net interest income | -4 | -4 | -9 | -30 |
| Net commissions and fees | -23 | 0 | | -3 |
| Net trading income | 25 | -2 | | 1 |
| Net investment income | 3 | 9 | -70 | 66 |
| Other income | 7 | 3 | | 9 |
| Total income | 8 | 6 | 41 | 43 |
| Personnel costs | 2 | 1 | 68 | 3 |
| Other expenses | 5 | 5 | 1 | 17 |
| Total expenses | 7 | 6 | 17 | 20 |
| Earnings before impairment loss on receivables | 1 | 0 | | 23 |
| Impairment loss on receivables | 0 | | | 0 |
| Earnings before tax | 1 | 0 | | 23 |
| Change in fair value reserve | -9 | 59 | | -51 |
| Earnings before tax at fair value | -8 | 59 | | -28 |
| Liquidity buffer, € billion | 22,8 | 17,8 | 28 | 24.2 |
| Risk-weighted assets, € billion | 7.8 | 5.2 | 48 | 5.2 |
| Receivables and liabilities from/to OP Financial Group member banks, net position, € billion | 3.4 | 3.4 | -1 | 3.7 |
| Personnel | 70 | 34 | | 32 |
| | | | | |

January–March earnings

Other Operations' earnings before tax amounted to EUR 1 million (0). Earnings before tax at fair value were EUR –8 million, or EUR 67 million lower than a year ago. A year ago, the ECB's quantitative easing narrowed credit spreads, improving the fair value reserve.

As from the beginning of the reporting period, the Group's internal operating model was changed by transferring the Markets division's fixed-income and FX trading as well as bonds trading from the Banking segment to the Other Operations segment. This operating model change increased Other Operations' income by EUR 8 million. The change has an impact on net interest income, commission income and net trading income. Comparatives have not been adjusted.

Other operating income was increased by costs of the liquidity buffer charged from the Banking segment and OP Financial Group's other credit institutions. At the beginning of the reporting period, the Group began charging costs based on liquidity regulation, which entered into force on 1 October 2015.

Net investment income included EUR 3 million (1) in capital gains on notes and bonds, EUR 1 million (8) in dividend income and EUR 1 million (0) in income recognised from mutual fund investments. A year ago, dividend income was increased by EUR 6 million in dividends from the OP Financial Group entities OP Life Assurance Company Ltd and OP Card Company Plc. Such dividends will no longer be paid to OP Corporate Bank Group after the changes made in the Group's structure in 2015.

Headcount and personnel costs increased due to the change in the Group's internal operating model.

OP Corporate Bank's access to funding remained good. In January–March, OP Corporate Bank issued long-term senior bonds worth EUR 0.9 billion. In January, OP Corporate Bank issued in the international capital market a senior bond of EUR 500 million with a maturity of five years.

On 31 March 2016, the average margin of senior wholesale funding was 40 basis points (41).

Personnel and remuneration

On 31 March 2016, the Group had a staff of 2,317 (2,295). Personnel increased mainly within Non-life Insurance. Following the adoption of Group Treasury's new operating model, employees moved from Banking to Other Operations.

Number of personnel

| | 31 Mar. 2016 | 31 Dec. 2015 |
|--------------------|--------------|--------------|
| Banking | 570 | 603 |
| Non-life Insurance | 1,677 | 1,660 |
| Other Operations | 70 | 32 |
| Total | 2,317 | 2,295 |

The scheme for variable remuneration within OP Financial Group and OP Corporate Bank consists of short-term, company-specific incentives and OP Financial Group-wide long-term incentives.

Decisions by the Annual General Meeting

The Annual General Meeting (AGM) of 15 March 2016 adopted the Financial Statements for 2015, discharged members of the Board of Directors and the President and CEO from liability and decided to distribute a dividend of EUR 0.48 per share, totalling EUR 153 million.

OP's President and Group Executive Chairman Reijo Karhinen was re-elected OP Corporate Bank plc's Chairman of the Board, and OP's Executive Vice President of Operations Tony Vepsäläinen, OP's Chief Financial Officer Harri Luhtala and Executive Vice President, OP's Group Steering, Jari Himanen were appointed Board members.

The AGM re-elected KPMG Oy Ab, a firm of authorised public accountants, to act as the auditor with Raija-Leena Hankonen, APA, acting as the chief auditor, appointed by KPMG Oy Ab.

A decision was made to change the company's business name from Pohjola Bank plc to OP Corporate Bank plc. The change in the business name in the Articles of Association was entered in the Trade Register on 4 April 2016.

Group restructuring

OP Corporate Bank Group is still making plans for restructuring under which the Non-life Insurance segment would be transferred from OP Corporate Bank to direct ownership of OP Cooperative. In addition, the option of separating central banking operations (Group Treasury) into a subsidiary wholly owned by OP Cooperative is being assessed. The specific manner or schedule to implement these changes have not yet been decided.

As of 1 January 2016, the operating model of Group Treasury has been revised and its adoption is underway. The division of tasks between Markets and Group Treasury were changed. Fixed-income and FX trading as well as bonds trading were transferred from the Markets division in OP Corporate Bank's

Banking segment to OP Financial Group's Asset and Liability Management and Group Treasury which is part of the Other Operations segment. Markets will focus on supporting OP Financial Group member cooperative banks in selling market risk products. The new division of tasks will have minor impacts on the internal distribution of profit within OP Financial Group.

Omasairaala Oy will be renamed Pohjola Health Ltd in August 2016 when the Tampere hospital unit is opened.

Outlook towards the year end

World and euro-area economic growth is not expected to significantly speed up Finnish economic growth during the current year. The anticipated fragile Finnish economic growth is largely based on a minor recovery in the domestic market. Despite growth, the overall outlook of the Finnish economy and the Finnish financial-sector operating environment is weak. The probability of a deceleration in economic growth is greater than its acceleration. A historically low interest rate environment, a possible British exit from the EU and other threats challenging the EU's structures and policies as well as the slow progress of structural reforms in the Finnish economy create uncertainty for Finnish economic development.

The continued reduction in market interest rates that have in part turned negative places a further burden on the net interest income of banks and erodes the investment income of insurance institutions. Then again, low interest rates support customers' loan repayment capacity, which has kept impairment loss low despite the prolonged period of slow economic growth. Weak economic growth, industry transformation resulting from the digitising financial sector and change in customer behaviour as well as tightening regulation will highlight the role of operational efficiency, profitability and a strong capital base.

OP Corporate Bank Group's consolidated earnings before tax are expected to remain lower than earnings from continuing operations before tax in 2015. The most significant uncertainties affecting earnings relate to the rate of business growth, impairment loss on receivables, developments in bond and capital markets, the effect of large claims on claims expenditure and to the discount rate applied to insurance liabilities.

All forward-looking statements in this report expressing the management's expectations, beliefs, estimates, forecasts, projections and assumptions are based on the current view of the future development in the operating environment and the future financial performance of OP Corporate Bank Group and its various functions, and actual results may differ materially from those expressed in the forward-looking statements.

Events after the reporting period

As part of renaming companies belonging in OP Financial Group to begin with OP, Pohjola Insurance Ltd was renamed OP Insurance Ltd on 4 April 2016.

Moreover, the companies in Baltic Banking will be renamed during the spring of 2016 to begin with OP.

Reorganisation and organisational changes are planned for Banking, aimed at streamlining the division of duties between OP Helsinki and OP Corporate Bank.

The plan is to combine two of OP Corporate Bank's business divisions – Corporate Customers; and Markets and Baltics – into one business division, to which small and mid-sized corporate and institutional customer management will be transferred from OP Helsinki.

The planned new business division, Corporate Customers, will cover corporate customer relationship management from small and mid-sized customers in the Helsinki Metropolitan Area to national large corporate and institutional customer management as well as corporate customers in the Baltic countries.

As a result of this change, some employees managing small and mid-sized corporate and institutional customers in OP Helsinki will join the payroll of OP Corporate Bank.

OP Corporate Bank's consolidated income statement

| | | Q1/ | Q1/ |
|---|-------|------|------|
| EUR million | Note | 2016 | 2015 |
| Continuing operations | | | |
| Net interest income | 3 | 60 | 58 |
| Impairments of receivables | 4 | 8 | 14 |
| Net interest income after impairments | | 52 | 43 |
| Net income from Non-life Insurance | 5 | 141 | 170 |
| Net commissions and fees | 6 | 7 | 11 |
| Net trading income | 7 | 16 | 25 |
| Net investment income | 8 | 3 | 16 |
| Other operating income | 9 | 10 | 7 |
| Total income | | 229 | 273 |
| Personnel costs | | 42 | 46 |
| ICT costs | | 26 | 22 |
| Depreciation/amortisation | | 12 | 11 |
| Other expenses | | 38 | 40 |
| Total expenses | | 118 | 119 |
| Share of associates' profits/losses accounted for | using | | |
| the equity method | | 0 | 0 |
| Earnings before tax | | 111 | 153 |
| Income tax expense | | 22 | 29 |
| Results of continuing operations | | 89 | 124 |
| Discontinued operations | | | |
| Results of discontinued operations | | | 5 |
| Profit for the period | | 89 | 130 |
| | | | |
| Attributable to: | | | |
| Owners of the parent | | 89 | 128 |
| Non-controlling interests | | 0 | 2 |
| Profit for the period | | 89 | 130 |

OP Corporate Bank's consolidated statement of comprehensive income

| | Q1/ | Q1/ |
|---|------|------|
| EUR million | 2016 | 2015 |
| Profit for the period | 89 | 130 |
| Items that will not be reclassified to profit or loss | | |
| Gains(/losses) arising from remeasurement of | | |
| defined benefit plans | -31 | -21 |
| Items that may be reclassified to profit or loss | | |
| Change in fair value reserve | | |
| Measurement at fair value | 5 | 100 |
| Cash flow hedge | 0 | -1 |
| Translation differences | 0 | 0 |
| Income tax on other comprehensive income | | |
| Items that will not be reclassified to profit or loss | | |
| Gains(/losses) arising from remeasurement of | | |
| defined benefit plans | 6 | 4 |
| Items that may be reclassified to profit or loss | | |
| Measurement at fair value | -1 | -20 |
| Cash flow hedge | 0 | 0 |
| Total comprehensive income for the period | 68 | 192 |
| Attributable to: | | |
| Owners of the parent | 66 | 191 |
| Non-controlling interests | 1 | 1 |
| Total comprehensive income for the period | 68 | 192 |
| Comprehensive income attributable to owners of | | |
| the parent is divided as follows: | | |
| Continuing operations | | 186 |
| Discontinued operations | | 5 |
| Total | | 191 |

OP Corporate Bank's consolidated balance sheet

| EUR million | Note | 31 March 2016 | 31 Dec. 2015 |
|--|-------|------------------|-----------------|
| Cash and cash equivalents | 11010 | 4,938 | 8,465 |
| Receivables from credit institutions | 14 | 10,346 | 9,678 |
| Financial assets at fair value through profit or loss | | 70,0 | 0,010 |
| Financial assets held for trading | | 918 | 852 |
| Financial assets at fair value through profit or loss | at | | |
| inception | | 0 | 0 |
| Derivative contracts | 12 | 5,994 | 5,727 |
| Receivables from customers | 14 | 17,360 | 17,183 |
| Non-life Insurance assets | 15 | 4,373 | 4,124 |
| Investment assets | | 13,333 | 11,419 |
| Investment accounted for using the equity method | | 15 | 16 |
| Intangible assets | | 779 | 781 |
| Property, plant and equipment (PPE) | | 56 | 58 |
| Other assets | | 1,394 | 1,317 |
| Tax assets | | 47 | 35 |
| Total | | 59,553 | 59,655 |
| | | | |
| Liabilities to credit institutions | | 5,954 | 5,209 |
| Financial liabilities at fair value through profit or loss | | | |
| Financial liabilities held for trading | | 1 | |
| Derivative contracts | | 5,944 | 5,646 |
| Liabilities to customers | | 17,265 | 17,549 |
| Non-life Insurance liabilities | 16 | 3,570 | 3,160 |
| Debt securities issued to the public | 17 | 18,463 | 19,475 |
| Provisions and other liabilities | | 2,633 | 2,766 |
| Tax liabilities | | 373 | 370 |
| Subordinated liabilities | | 1,689 | 1,737 |
| Total | | 55,891 | 55,914 |
| Equity | | | |
| Capital and reserves attributable to owners | | | |
| of the parent | | | |
| Share capital | | 428 | 428 |
| Fair value reserve | 18 | 122 | 120 |
| Other reserves | | 1,093 | 1,093 |
| Retained earnings | | 1,907 | 1,996 |
| Non-controlling interest | | 112 | 105 |
| Total equity | | 3,661 | 3,741 |
| Total liabilities and equity | | 59,553 | 59,655 |

OP Corporate Bank's consolidated statement of changes in equity

Attributable to owners of OP Corporate Bank Group

| | | | | | | Non- | |
|--------------------------------|---------|------------|----------|----------|-------|-------------|--------|
| | Share | Fair value | Other | Retained | | controlling | Total |
| EUR million | capital | reserve* | reserves | earnings | Total | interests | equity |
| Balance at 1 January 2015 | 428 | 231 | 1,093 | 1,564 | 3,316 | 92 | 3,408 |
| Total comprehensive income for | | | | | | | |
| the period | | 80 | | 111 | 191 | 1 | 192 |
| Profit for the period | | | | 128 | 128 | 2 | 130 |
| Other comprehensive income | | 80 | | -17 | 63 | 0 | 62 |
| Profit distribution | | | | -137 | -137 | | -137 |
| Other | | | 0 | | 0 | -5 | -5 |
| Balance at 31 March 2015 | 428 | 311 | 1,093 | 1,538 | 3,370 | 88 | 3,458 |

^{*} Note 18.

Attributable to owners of OP Corporate Bank Group

| | | | | | | Non- | |
|--------------------------------|---------|------------|----------|----------|-------|-------------|--------|
| | Share | Fair value | Other | Retained | | controlling | Total |
| EUR million | capital | reserve | reserves | earnings | Total | interests | equity |
| Balance at 1 January 2016 | 428 | 120 | 1,093 | 1,996 | 3,637 | 105 | 3,741 |
| Total comprehensive income for | | | | | | | |
| the period | | 2 | | 64 | 66 | 1 | 68 |
| Profit for the period | | | | 89 | 89 | 0 | 89 |
| Other comprehensive income | | 2 | | -25 | -23 | 2 | -21 |
| Profit distribution | | | | -153 | -153 | | -153 |
| Other | | | | 0 | 0 | 6 | 6 |
| Balance at 31 March 2016 | 428 | 122 | 1,093 | 1,907 | 3,550 | 112 | 3,661 |

OP Corporate Bank's consolidated cash flow statement

| EUR million | Q1/ 2016 | Q1/ 2015* |
|--|----------------------------|----------------|
| Cash flow from operating activities | 2010 | 2013 |
| Profit for the period | 89 | 128 |
| Adjustments to profit for the period | 207 | 228 |
| Increase (-) or decrease (+) in operating assets | -3,333 | -2,236 |
| Receivables from credit institutions | -755 | -238 |
| Financial assets at fair value through profit or loss | -264 | 188 |
| Derivative contracts | 2 | -36 |
| Receivables from customers | -170 | -232 |
| Non-life Insurance assets | -170 -234 | -232 -321 |
| Investment assets | -23 4 -1.783 | -1,056 |
| Other assets | -1,763 -129 | -1,030 -541 |
| | -129 428 | 1,872 |
| Increase (+) or decrease (-) in operating liabilities Liabilities to credit institutions | 426 745 | 633 |
| | 143 | -3 |
| Financial liabilities at fair value through profit or loss Derivative contracts | -7 | -3 41 |
| Liabilities to customers | -7 -285 | 264 |
| Non-life Insurance liabilities | -265 142 | 104 |
| Provisions and other liabilities | | |
| Provisions and other liabilities | -168 | 832 |
| Income tax paid | -12 | -22 |
| Dividends received | 11 | 18 |
| A. Net cash from operating activities | -2,610 | -12 |
| Cash flow from investing activities | | |
| Decreases in held-to-maturity financial assets | 2 | 51 |
| Purchase of PPE and intangible assets | -9 | -7 |
| Proceeds from sale of PPE and intangible assets | 0 | 0 |
| B. Net cash used in investing activities | -7 | 45 |
| Cash flow from financing activities | | |
| Decreases in subordinated liabilities | -60 | |
| Increases in debt securities issued to the public | 6,380 | 9,303 |
| Decreases in debt securities issued to the public | -7,161 | -8,904 |
| Dividends paid | -153 | -137 |
| C. Net cash used in financing activities | -994 | 262 |
| Net increase/decrease in cash and cash | | |
| equivalents (A+B+C) | -3,611 | 294 |
| Cash and cash equivalents at period-start | 8,803 | 4,306 |
| Cash and cash equivalents at period-end | 5,193 | 4,600 |
| • • | • | • |
| Cash and cash equivalents | | |
| Liquid assets** | 4,946 | 4,257 |
| Receivables from credit institutions payable on demand | 247 | 343 |
| Total | 5,193 | 4,600 |

^{*} Includes discontinued operations

^{**} Of which EUR 9 million (6) consist of Non-life Insurance cash and cash equivalents.

Segment information

Segment capitalisation is based on OP Financial Group's capital adequancy measurement in accordance with the Act on Credit Institutions. Capital requirements according to this measurement are allocated among the operating segments. Capital has been allocated to Banking in such a way that the CET 1 ratio is 19% (18%). Capital has been allocated to Nonlife Insurance operations in such a way that Solvency ratio (SII) is 120%. Capital allocation has an effect on the Group's internal interest amounts paid by the segment concerned.

| Q1 earnings 2016, EUR million | Ranking | Other operations | Non-life Insurance | Elimi- nations | Group total | |
|--|---|--|--|--|---|---|
| Net interest income | 69 | -4 | -5 | -1 | 60 | |
| - of which internal net income before tax | -6 | 10 | -4 | • | 00 | |
| Net commissions and fees | 44 | -23 | -14 | 0 | 7 | |
| Net trading income | -21 | 25 | 0 | 11 | 16 | |
| Net investment income | | 3 | 0 | 0 | 3 | |
| Net income from Non-life Insurance | | | | | | |
| From insurance operations | | | 125 | | 125 | |
| From investment operations | | | 39 | -11 | 28 | |
| From other items | | | -11 153 | -11 | -11 141 | |
| Total Other operating income | 2 | 7 | 153 | -11 -2 | 141 | |
| Total income | 95 | 8 | 136 | -2 | 237 | |
| Personnel costs | 13 | 2 | 26 | -2 | 42 | |
| ICT costs | 9 | 2 | 15 | 0 | 26 | |
| Amortisation on intangible assets | · · | _ | | · · | | |
| related to company acquisitions | | | 5 | | 5 | |
| Other depreciation/amortisation | | | | | | |
| and impairments | 2 | 0 | 4 | | 7 | |
| Other expenses | 11 | 2 | 27 | -2 | 38 | |
| Total expenses | 36 | 7 | 77 | -2 | 118 | |
| Earnings/loss before | | | | | | |
| impairment of receivables | 59 | 1 | 59 | | 119 | |
| Impairments of receivables | 8 | 0 | 0 | | 8 | |
| Share of associates' profits/losses | | | 0 | | 0 | |
| Earnings before tax | 51 | 1 | 59 | • | 111 | |
| Change in fair value reserve | -4 | -9 | 17 | 0 | 5 | |
| Gains/(losses) arising from remeasurement of | 05 | | | | 0.4 | |
| defined benefit plans | -25 | -6 | | | -31 | |
| Total comprehensive income for the period, before tax | 22 | -14 | 76 | 0 | 85 | |
| period, before tax | 22 | -14 | 70 | | 03 | |
| | | | | Discon- | | |
| | | Continuina | a operations | tinued operations | | |
| | | Continuing | goperations | operations | | |
| | | | | Wealth | | |
| | | Other | Non-life | Wealth Manage- | Elimi- | Group |
| Q1 earnings 2015, EUR million | Banking | Other operations | Non-life Insurance | Wealth Manage- ment | Elimi- nations | Group total |
| Q1 earnings 2015, EUR million Net interest income | Banking 68 | | | Manage- | | • |
| | | operations | Insurance | Manage- ment | nations | total |
| Net interest income | 68 | operations -4 | Insurance -6 | Manage- ment | nations | total |
| Net interest income - of which internal net income before tax | 68 -5 | -4 10 0 -2 | Insurance -6 -5 | Manage- ment 0 0 | -1 -1 -1 -4 | total 58 |
| Net interest income - of which internal net income before tax Net commissions and fees Net trading income Net investment income | 68 -5 25 | operations -4 10 0 | Insurance -6 -5 | Manage- ment 0 0 14 | nations -1 -1 | total 58 25 |
| Net interest income - of which internal net income before tax Net commissions and fees Net trading income Net investment income Net income from Non-life Insurance | 68 -5 25 31 | -4 10 0 -2 | -6 -5 -12 | Manage- ment 0 0 14 0 | -1 -1 -1 -4 | total 58 25 25 16 |
| Net interest income - of which internal net income before tax Net commissions and fees Net trading income Net investment income Net income from Non-life Insurance From insurance operations | 68 -5 25 31 | -4 10 0 -2 | -6 -5 -12 | Manage- ment 0 0 14 0 | -1 -1 -4 1 | total 58 25 25 16 |
| Net interest income - of which internal net income before tax Net commissions and fees Net trading income Net investment income Net income from Non-life Insurance From insurance operations From investment operations | 68 -5 25 31 | -4 10 0 -2 | 124 52 | Manage- ment 0 0 14 0 | -1 -1 -1 -4 | total 58 25 25 16 124 57 |
| Net interest income - of which internal net income before tax Net commissions and fees Net trading income Net investment income Net income from Non-life Insurance From insurance operations From investment operations From other items | 68 -5 25 31 | -4 10 0 -2 | 124 52 -12 | Manage- ment 0 0 14 0 | -1 -1 -1 -4 1 | total 58 25 25 16 124 57 -12 |
| Net interest income - of which internal net income before tax Net commissions and fees Net trading income Net investment income Net income from Non-life Insurance From insurance operations From investment operations From other items Total | 68 -5 25 31 6 | -4 10 0 -2 9 | 124 52 -12 165 | Manage- ment 0 0 14 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | -1 -1 -4 1 4 | total 58 25 25 16 124 57 -12 170 |
| Net interest income | 68 -5 25 31 6 | operations | 124 52 -12 165 1 15 | Manage- ment 0 0 14 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | nations -1 -1 -4 1 -4 0 | total 58 25 25 16 124 57 -12 170 8 |
| Net interest income | 68 -5 25 31 6 | 9 3 6 | 124 52 -12 165 148 | Manage- ment 0 0 14 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | -1 -1 -4 1 4 | total 58 25 25 16 124 57 -12 170 8 301 |
| Net interest income | 68 -5 25 31 6 3 133 15 | 9 3 6 1 | 124 52 -12 165 1 148 30 | Manage- ment 0 0 14 0 0 14 4 4 4 | 1 -1 -4 -4 -0 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 |
| Net interest income | 68 -5 25 31 6 | 9 3 6 | 124 52 -12 165 148 | Manage- ment 0 0 14 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | nations -1 -1 -4 1 -4 0 | total 58 25 25 16 124 57 -12 170 8 301 |
| Net interest income | 68 -5 25 31 6 3 133 15 | 9 3 6 1 | 124 52 -12 165 1 148 30 12 | Manage- ment 0 0 14 0 0 14 14 1 | 1 -1 -4 -4 -0 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 23 |
| Net interest income | 68 -5 25 31 6 3 133 15 | 9 3 6 1 | 124 52 -12 165 1 148 30 | Manage- ment 0 0 14 0 0 14 4 4 4 | 1 -1 -4 -4 -0 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 |
| Net interest income | 68 -5 25 31 6 3 133 15 | 9 3 6 1 | 124 52 -12 165 1 148 30 12 | Manage- ment 0 0 14 0 0 14 14 1 | 1 -1 -4 -4 -0 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 23 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 | 9 3 6 1 1 3 | 124 52 -12 165 1 148 30 12 | Manage- ment 0 0 14 0 0 14 14 1 1 | 1 -1 -4 -4 -0 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 23 |
| Net interest income | 68 -5 25 31 6 | 9 3 6 1 1 0 0 | 124 52 -12 165 1 148 30 12 5 | Manage- ment 0 0 14 0 0 14 1 1 0 0 | 1 -1 -4 1 4 0 -1 0 | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 | 9 3 6 0 3 6 | 124 52 -12 165 1 148 30 12 5 3 3 | 0 0 14 4 1 1 0 0 2 8 | 1 -1 -1 -1 -1 -1 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 6 43 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 | 9 3 6 1 1 0 3 6 1 1 1 | 124 52 -12 165 1 148 30 12 5 3 3 | 0 0 14 4 1 1 0 0 2 | 1 -1 -4 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 6 43 127 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 | 9 3 6 0 3 6 | 124 52 -12 165 1 148 30 12 5 3 28 78 | 0 0 14 4 1 1 0 0 2 8 | 1 -1 -1 -1 -1 -1 -1 | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 6 43 127 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 3 10 36 | 3 6 0 3 6 0 | 124 52 -12 165 1 148 30 12 5 3 28 78 | Manage- ment 0 0 14 0 0 14 1 0 2 8 6 0 0 | nations | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 43 127 173 14 0 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 3 10 36 | 3 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 124 52 -12 165 1 148 30 12 5 3 3 78 | Manage- ment 0 0 14 0 0 14 4 1 1 0 2 8 6 0 7 | nations | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 43 127 173 14 0 160 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 3 10 36 | 3 6 0 3 6 0 | 124 52 -12 165 1 148 30 12 5 3 28 78 | Manage- ment 0 0 14 0 0 14 1 0 2 8 6 0 0 | nations | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 43 127 173 14 0 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 3 10 36 97 14 83 0 | 3 6 0 0 59 | 124 52 -12 165 1 148 30 12 5 3 28 78 | Manage- ment 0 0 14 0 0 14 4 1 1 0 2 8 6 0 7 | nations | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 43 127 173 14 0 160 99 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 3 10 36 | 3 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 124 52 -12 165 1 148 30 12 5 3 28 78 | Manage- ment 0 0 14 0 0 14 4 1 1 0 2 8 6 0 7 | nations | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 43 127 173 14 0 160 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 3 10 36 97 14 83 0 -19 | Operations | 124 52 -12 165 1 148 30 12 5 3 28 78 70 0 | Manage- ment | nations -1 -1 -4 1 4 4 0 -1 0 0 0 2 2 | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 43 127 173 14 0 160 99 -21 |
| Net interest income | 68 -5 25 31 6 3 133 15 8 3 10 36 97 14 83 0 | 3 6 0 0 59 | 124 52 -12 165 1 148 30 12 5 3 28 78 | Manage- ment 0 0 14 0 0 14 4 1 1 0 2 8 6 0 7 | nations | total 58 25 25 16 124 57 -12 170 8 301 50 23 6 43 127 173 14 0 160 99 |

| Balance sheet 31 March 2016, | | Other | Non-life | Elimi- | Group |
|--------------------------------------|---------|------------|-----------|---------|--------|
| EUR million | Banking | operations | Insurance | nations | total |
| Receivables from customers | 16,802 | 869 | | -311 | 17,360 |
| Receivables from credit institutions | 164 | 15,143 | 6 | -29 | 15,284 |
| Financial assets at fair value | | | | | |
| through profit or loss | -4 | 922 | | | 918 |
| Non-life Insurance assets | | | 4,651 | -279 | 4,373 |
| Investment assets | 626 | 12,691 | 16 | | 13,333 |
| Investments in associates | | | 15 | | 15 |
| Other assets | 96 | 7,435 | 749 | -11 | 8,269 |
| Total assets | 17,684 | 37,060 | 5,438 | -629 | 59,553 |
| Liabilities to customers | 11,100 | 6,367 | | -203 | 17,265 |
| Liabilities to credit institutions | 342 | 5,922 | | -310 | 5,954 |
| Non-life Insurance liabilities | | | 3,578 | -8 | 3,570 |
| Debt securities issued to the public | 1,345 | 17,153 | | -35 | 18,463 |
| Subordinated liabilities | | 1,554 | 135 | | 1,689 |
| Other liabilities | 1,255 | 7,642 | 80 | -26 | 8,951 |
| Total liabilities | 14,043 | 38,637 | 3,794 | -582 | 55,891 |
| Equity | | | | | 3,661 |

| Balance sheet 31 December 2015, EUR million | Banking | Other operations | Non-life Insurance | Elimi- nations | Group total |
|--|---------|------------------|-----------------------|-------------------|----------------|
| Receivables from customers | 16,677 | 801 | | -294 | 17,183 |
| Receivables from credit institutions | 336 | 17,831 | 6 | -30 | 18,143 |
| Financial assets at fair value | | | | | |
| through profit or loss | 849 | 3 | | | 852 |
| Non-life Insurance assets | | | 4,319 | -195 | 4,124 |
| Investment assets | 668 | 10,736 | 16 | 0 | 11,419 |
| Investments in associates | | | 16 | | 16 |
| Other assets | 6,243 | 939 | 751 | -15 | 7,918 |
| Total assets | 24,772 | 30,310 | 5,107 | -534 | 59,655 |
| Liabilities to customers | 11,628 | 6,043 | | -121 | 17,549 |
| Liabilities to credit institutions | 1,305 | 4,199 | | -294 | 5,209 |
| Non-life Insurance liabilities | | | 3,171 | -11 | 3,160 |
| Debt securities issued to the public | 2,159 | 17,351 | | -35 | 19,475 |
| Subordinated liabilities | 11 | 1,591 | 135 | | 1,737 |
| Other liabilities | 6,827 | 1,903 | 83 | -30 | 8,783 |
| Total liabilities | 21,929 | 31,087 | 3,389 | -491 | 55,914 |
| Equity | | | | | 3,741 |

Note 1. Accounting policies

The Interim Report for 1 January–31 March 2016 has been prepared in accordance with the accounting policies of IAS 34 (Interim Financial Reporting) and with those presented in the Consolidated Financial Statements 2015, with the exception of changes in the accounting policies described below.

The Interim Report is based on unaudited information. Since all figures in this Interim Report have been rounded off, the sum of single figures may differ from the presented sum total.

Note 2. OP Corporate Bank Group's formulas for key figures and ratios

| | Q1/2016 | Q1/2015 |
|---|---------|---------|
| Return on equity (ROE), % | 9.7 | 15.3 |
| Return on equity (ROE) at fair value, % | 9.8 | 24.2 |
| Return on assets (ROA), % | 0.60 | 0.99 |
| Cost/income ratio, % | 50 | 42 |
| Average personnel | 2,301 | 2,483 |

| Return on equity (ROE), % | Profit for the period | x 100 |
|---|--|-------|
| | Equity (average of the beginning and end of period) | _ |
| Return on equity (ROE) at fair value, % | Total comprehensive income for the period | x 100 |
| | Equity (average of the beginning and end of period) | |
| Return on assets (ROA), % | Profit for the period | x 100 |
| | Average balance sheet total (average of the beginning and end of period) | |
| Capital adequacy ratio, % | Total capital | x 100 |
| | Total risk exposure amount | |
| Tier 1 ratio, % | Total Tier 1 capital | x 100 |
| | Total risk exposure amount | |
| Common Equity Tier 1 ratio,% (CET1)* | Common Equity Tier 1 (CET1) | x 100 |
| | Total risk exposure amount | |

^{*} Common Equity Tier 1 capital (CET1) as defined in Article 26 of EU Regulation 575/2013 and total risk exposure amount as defined in Article 92.

KEY RATIOS FOR NON-LIFE INSURANCE

The key ratio formulas for Non-life Insurance are based on regulations issued by the Finnish Financial Supervisory Authority, using the corresponding IFRS sections to the extent applicable. The ratios are calculated using expenses by function applied by non-life insurance companies, which are not presented on the same principle as in the Consolidated Income Statement.

| Loss ratio (excl. unwinding of | Claims and loss adjustment expenses | x 100 |
|------------------------------------|---|-------|
| discount), % | Net insurance premium revenue | |
| | Operating expenses + Amortisation/adjustment of intangible assets related | |
| Expense ratio, % | to company acquisition | x 100 |
| | Net insurance premium revenue | _ |
| Combined ratio (excl. unwinding of | Loss ratio + Expense ratio | |
| discount) | Risk ratio + Cost ratio | |

| | Non-life Insurance net assets + Subordinated loans + Net tax liability for the period - Deferred tax to be realised in the near future and other items | |
|---------------------------------------|--|---------|
| Solvency ratio, % | deducted from the solvency margin - Intangible assets | x 100 |
| contained rune, 70 | Insurance premium revenue | |
| Solvency ratio, % | Capital base | x 100 |
| | Solvency capital requirement (SCR) | |
| OPERATING KEY RATIOS | | |
| Operating cost/income ratio, % | Personnel costs + Other administrative expenses + Other operating expenses excl. amortisation on intangible assets and goodwill related to Pohjola acquisition | _ x 100 |
| | Net interest income + Net commissions and fees + Net trading income + Net investment income + Other operating income | _ |
| Operating loss ratio, % | Claims incurred, excl. changes in reserving bases | x 100 |
| | Insurance premium revenue, excl. net changes in reserving bases | |
| Operating expense ratio, % | Operating expenses | x 100 |
| | Insurance premium revenue, excl. net changes in reserving bases | |
| Operating combined ratio, % | Operating loss ratio + Operating expense ratio | |
| | Operating risk ratio + Operating cost ratio | |
| Operating risk ratio (excl. unwinding | Claims excl. loss adjustment expenses and changes in reserving bases | x 100 |
| of discount), % | Net insurance premium revenue excl. changes in reserving bases | |
| Operating cost ratio, % | Operating expenses and loss adjustment expenses | _ x 100 |
| | Net insurance premium revenue excl. changes in reserving bases | |

Note 3. Net interest income

| | Q1/ | Q1/ |
|--|------|------|
| EUR million | 2016 | 2015 |
| Loans and other receivables | 77 | 79 |
| Receivables from credit institutions and | | |
| central banks | 10 | 11 |
| Notes and bonds | 34 | 39 |
| Derivatives (net) | | |
| Derivatives held for trading | 9 | 1 |
| Derivatives under hedge accounting | 8 | 9 |
| Ineffective portion of cash flow hedge | 0 | 0 |
| Negative net interest | -6 | |
| Liabilities to credit institutions | -11 | -12 |
| Liabilities to customers | -2 | -5 |
| Debt securities issued to the public | -45 | -53 |
| Subordinated debt | -11 | -9 |
| Hybrid capital | -3 | -2 |
| Financial liabilities held for trading | 0 | 0 |
| Other (net) | 0 | 2 |
| Net interest income before fair value | | |
| adjustment under hedge accounting | 60 | 58 |
| Hedging derivatives | -93 | -30 |
| Value change of hedged items | 93 | 29 |
| Total net interest income | 60 | 58 |

Note 4. Impairments of receivables

| | Q1/ | Q1/ |
|--|------|------|
| EUR million | 2016 | 2015 |
| Receivables written off as loan or guarantee losses | 0 | 1 |
| Recoveries of receivables written off | 0 | -1 |
| Increase in impairment losses on individually assessed | | |
| receivables | 7 | 15 |
| Decrease in impairment losses on individually | | |
| assessed receivables | 1 | -1 |
| Collectively assessed impairment losses | -1 | 0 |
| Total impairments of receivables | 8 | 14 |

Note 5. Net income from Non-life Insurance

| Non-life Insurance | Q1/ | Q1/ |
|---|----------|------|
| EUR million | 2016 | 2015 |
| Net insurance premium revenue | 000 | 000 |
| Premiums written | 628 | 629 |
| Insurance premiums ceded to reinsurers | -21 | -22 |
| Change in provision for unearned premiums | -269 | -281 |
| Reinsurers' share | 9 | 10 |
| Total | 347 | 336 |
| Not Non life Inquirence eleime | | |
| Net Non-life Insurance claims | 24.4 | 200 |
| Claims paid | -214 | -209 |
| Insurance claims recovered from reinsurers | 3 | 9 |
| Change in provision for unpaid claims | -16 - | 3 |
| Reinsurers' share | 5 | -15 |
| Total | -222 | -212 |
| Not investment income. Non life Incurence | | |
| Net investment income, Non-life Insurance Interest income | 11 | 11 |
| | • • | |
| Dividend income | 11 | 10 |
| Investment property | 1 | 2 |
| Capital gains and losses | 4- | |
| Notes and bonds | 15 | 8 |
| Shares and participations | 1 | 31 |
| Loans and receivables | | |
| Investment property | 0 | |
| Derivatives | 3 | -1 |
| Fair value gains and losses | | |
| Notes and bonds | -2 | 2 |
| Shares and participations | -1 | -1 |
| Loans and receivables | 0 | 1 |
| Investment property | 1 | -1 |
| Derivatives | -8 | -6 |
| Impairments | -4 | 0 |
| Other | 0 | 1 |
| Total | 28 | 57 |
| | | |
| Unwinding of discount | -9 | -10 |
| Other | -2 | -2 |
| Total net income from Non-life Insurance | 141 | 170 |

Note 6. Net commissions and fees

| | Q1/ | Q1/ |
|-------------------------------------|------|------|
| EUR million | 2016 | 2015 |
| Commission income | | |
| Lending | 10 | 10 |
| Payment transfers | 7 | 8 |
| Securities brokerage | 2 | 7 |
| Securities issuance | 2 | 3 |
| Asset management and legal services | 3 | 2 |
| Insurance operations | 4 | 4 |
| Guarantees | 3 | 4 |
| Other | 1 | 1 |
| Total commission income | 33 | 38 |
| Commission expenses | | |
| Payment transfers | 3 | 4 |
| Securities brokerage | 1 | 2 |
| Securities issuance | 0 | 0 |
| Asset management and legal services | 1 | 1 |
| Insurance operations | 18 | 16 |
| Other | 3 | 3 |
| Total commission expenses | 26 | 27 |
| Total net commissions and fees | 7 | 11 |

Note 7. Net trading income

| | Q1/ | Q1/ |
|---|------|------|
| EUR million | 2016 | 2015 |
| Financial assets and liabilities held for trading | | |
| Capital gains and losses | | |
| Notes and bonds | -2 | 1 |
| Shares and participations | 0 | 0 |
| Derivatives | -74 | -42 |
| Fair value gains and losses | | |
| Notes and bonds | 4 | 0 |
| Shares and participations | 0 | 0 |
| Derivatives | 79 | 60 |
| Net income from foreign exchange operations | 9 | 7 |
| Total net trading income | 16 | 25 |

Note 8. Net investment income

| | Q1/ | Q1/ |
|-------------------------------------|------|------|
| EUR million | 2016 | 2015 |
| Available-for-sale financial assets | | |
| Capital gains and losses | | |
| Notes and bonds | 3 | 4 |
| Shares and participations | 1 | 6 |
| Dividend income | 1 | 8 |
| Impairments | 0 | |
| Carried at amortised cost | | |
| Capital gains and losses | | -3 |
| Total | 5 | 15 |
| Investment property | -2 | 1 |
| Total net investment income | 3 | 16 |

Note 9. Other operating income

| | Q1/ | Q1/ |
|--|------|------|
| EUR million | 2016 | 2015 |
| Central banking service fees | 5 | 2 |
| Rental income from assets rented under | | |
| operating lease | 1 | 1 |
| Other | 4 | 4 |
| Total | 10 | 7 |

Note 10. Classification of financial assets and liabilities

| | | | At fair value | | | |
|--------------------------------------|-------------|----------|------------------|-----------|-------------|--------|
| | Loans | | through | | | |
| | and | Held to | profit or | Available | Hedging | |
| Assets, EUR million | receivables | maturity | loss | for sale | derivatives | Total |
| Cash and cash equivalents | 4,938 | | | | | 4,938 |
| Receivables from credit institutions | 10,346 | | | | | 10,346 |
| Derivative contracts | | | 5,615 | | 379 | 5,994 |
| Receivables from customers | 17,360 | | | | | 17,360 |
| Non-life Insurance assets | 900 | | 196 | 3,277 | | 4,373 |
| Notes and bonds | | 92 | 918 | 13,043 | | 14,053 |
| Shares and participations | | | 0 | 64 | | 64 |
| Other financial assets | 1,375 | | | | | 1,375 |
| Financial assets | 34,919 | 92 | 6,728 | 16,384 | 379 | 58,503 |
| Other than financial instruments | | | | | | 1,049 |
| Total 31 March 2016 | 34,919 | 92 | 6,728 | 16,384 | 379 | 59,553 |
| Financial assets 31 Dec. 2015 | 37,297 | 94 | 6,425 | 14,468 | 332 | 58,617 |
| Other than financial instruments | | | | | | 1,038 |
| Total 31 Dec. 2015 | 37,297 | 94 | 6,425 | 14,468 | 332 | 59,655 |

| | At fair value through | Other | Hedging | |
|--|-----------------------|-------------|-------------|--------|
| Liabilities, EUR million | profit or loss | liabilities | derivatives | Total |
| Liabilities to credit institutions | | 5,954 | | 5,954 |
| Financial liabilities held for trading | | | | |
| (excl. derivatives) | 1 | | | 1 |
| Derivative contracts | 5,591 | | 354 | 5,944 |
| Liabilities to customers | | 17,265 | | 17,265 |
| Non-life Insurance liabilities | 0 | 3,570 | | 3,570 |
| Debt instruments issued to the public | | 18,463 | | 18,463 |
| Subordinated liabilities | | 1,689 | | 1,689 |
| Other financial liabilities | | 2,476 | | 2,476 |
| Financial liabilities | 5,592 | 49,416 | 354 | 55,361 |
| Other than financial liabilities | | | | 530 |
| Total 31 March 2016 | 5,592 | 49,416 | 354 | 55,891 |
| Financial liabilities 31 Dec. 2015 | 5,314 | 49,766 | 336 | 55,416 |
| Other than financial liabilities | | | | 497 |
| Total 31 Dec. 2015 | 5,314 | 49,766 | 336 | 55,914 |

Bonds included in debt securities issued to the public are carried at amortised cost. On 31 March 2016, the fair value of these debt instruments was EUR 286 million (221) higher than their carrying amount, based on information available in markets and employing commonly used valuation techniques. Subordinated liabilities are carried at amortised cost. Their fair values are higher than their amortised costs, but determining reliable fair values involves uncertainty.

Note 11. Recurring fair value measurements by valuation technique

| Fair value of assets on 31 March 2016, EUR million | Level 1 | Level 2 | Level 3 | Total |
|---|---------|---------|---------|--------|
| Recognised at fair value through profit or loss | | | | |
| Banking | 495 | 409 | 14 | 918 |
| Derivative financial instruments | | | | |
| Banking | 11 | 5,805 | 178 | 5,994 |
| Non-life Insurance | | 27 | | 27 |
| Available-for-sale | | | | |
| Banking | 11,478 | 1,342 | 287 | 13,107 |
| Non-life Insurance | 1,615 | 1,386 | 275 | 3,277 |
| Total | 13,598 | 8,970 | 755 | 23,323 |
| Fair value of assets on 31 Dec. 2015, EUR million | Level 1 | Level 2 | Level 3 | Total |
| Recognised at fair value through profit or loss | | | | |
| Banking | 616 | 215 | 21 | 852 |
| Derivative financial instruments | | | | |
| Banking | 2 | 5,548 | 177 | 5,727 |
| Non-life Insurance | 0 | 9 | | 9 |
| Available-for-sale | | | | |
| Banking | 9,208 | 1,699 | 293 | 11,200 |
| Non-life Insurance | 1,596 | 1,397 | 276 | 3,269 |
| Total | 11,421 | 8,868 | 767 | 21,056 |
| Fair value of liabilities on 31 March 2016, EUR million | Level 1 | Level 2 | Level 3 | Total |
| Recognised at fair value through profit or loss | | | | |
| Banking | | 1 | | 1 |
| Derivative financial instruments | | | | |
| Banking | 31 | 5,777 | 136 | 5,944 |
| Non-life Insurance | | 0 | | 0 |
| Total | 31 | 5,778 | 136 | 5,946 |
| Fair value of liabilities on 31 Dec. 2015, EUR million | Level 1 | Level 2 | Level 3 | Total |
| Recognised at fair value through profit or loss | | | | |
| Banking | | | | |
| Derivative financial instruments | | | | |
| Banking | 35 | 5,476 | 135 | 5,646 |
| Non-life Insurance | 0 | 4 | | 4 |
| Total | 35 | 5,480 | 135 | 5,650 |

Level 1: Quoted prices in active markets

This level includes equities listed on stock exchanges, quoted debt instruments issued by companies, governments and financial institutions as well as exchange-traded derivatives. The fair value of these instruments is determined on the basis of quotes in active markets.

Level 2: Valuation techniques using observable inputs

Valuation techniques based on observable input parameters. The fair value of the instruments included within this level means value derived from the market price of a financial instrument's components or similar financial instruments; or value which can be determined using commonly used valuation models and techniques if the inputs significant to the fair value measurement are based on observable market data. This hierarchy level includes the majority of OP Corporate Bank Group's OTC derivatives and quoted debt instruments issued by companies, governments and financial institutions which have not been included in Level 1.

Level 3: Valuation techniques using unobservable inputs

Valuation techniques whose input parameters involve uncertainty. The fair value determination of the instruments included within this level contains inputs not based on observable market data (unobservable inputs). Level 3 also includes bonds for which there is little, if any, market activity on the valuation date. This level includes the most complex OTC derivatives and derivatives with a long maturity for which the Group had to extrapolate the market data used in their value measurement, as well as certain private equity investments, and illiquid bonds, structured bonds, including securitised bonds and structured debt securities, and hedge funds. Level 3 fair value is based on pricing information from a third party.

Transfers between levels of the fair value hierarchy

Transfers between the levels of the fair value hierarchy are considered to take place on the date when an event causes such transfer or when circumstances change.

Valuation techniques whose input parameters involve uncertainty (Level 3)

Specification of financial assets and liabilities

Closing balance 31 March 2016

| | Recognised a through pro | | Derivative instrun | | Available-fo | or-sale | |
|--|--------------------------|-----------------------|-----------------------|-----------------------|---------------------------|-----------------------|---------------|
| Financial assets, EUR million | Banking | Non-life Insurance | Banking | Non-life Insurance | Banking | Non-life Insurance | Total assets |
| Opening balance 1 Jan. 2016 | 21 | | 177 | | 293 | 276 | 767 |
| Total gains/losses in profit or loss | -7 | | 2 | | | 0 | -6 |
| Total gains/losses in other comprehensive income Purchases | | | | | 0 | -2 10 | -2 10 |
| Sales Transfers into Level 3 Transfers out of Level 3 | | | | | 9 -14 | -8 | -8 -5 |
| Closing balance | | | | | | | |
| 31 March 2016 | 14 | | 178 | | 287 | 275 | 755 |
| | | | Recognised a | ofit or loss | Derivative fi instrume | ents | T -(-) |
| | | | | Non-life | | Non-life | Total |
| Financial liabilities, EUR | | | Banking | Insurance | Banking | Insurance | liabilities |
| Opening balance 1 Jan. 20 | | | | | 135 | | 135 |
| Total gains/losses in prof | it or loss | | | | 1 | | 1 |

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Total gains/losses included in profit or loss by item for the financial year on 31 March 2016

| | | | | Statement | |
|-------------------------------|--------------|------------|---------------|------------|-------------|
| | | | | of compre- | Net gains/ |
| | | | | hensive | losses on |
| | Net interest | | | income/ | assets and |
| | income or | Net | Net income | Change in | liabilities |
| | net trading | investment | from Non-life | fair value | held at |
| EUR million | income | income | Insurance | reserve | year-end |
| Realised net gains (losses) | -7 | | 0 | | -8 |
| Unrealised net gains (losses) | 1 | | | -2 | -2 |
| Total net gains (losses) | -7 | | 0 | -2 | -9 |

Derivatives included in Level 3 comprise structured derivatives for customer needs, whose market risk is covered by a corresponding derivatives contract. The uncovered market risk does not have any effect on earnings. Level 3 derivatives relate to structured bonds issued by OP Corporate Bank, whose return is determined by the value performance of an embedded derivative instrument. The fair value change of these embedded derivatives is not presented in the above table. In addition, long-maturity derivatives have been included in Level 3 for which the Group had to extrapolate the market data used in their value measurement.

Changes in the levels of hierarchy

No major changes occured in valuation techniques in 2016.

Note 12. Derivative contracts

| 31 March 2016, | 6, Nominal values/residual term | | | | Fair valu | ues* |
|---------------------------|---------------------------------|-----------|----------|---------|-----------|-------------|
| EUR million | <1 year | 1-5 years | >5 years | Total | Assets | Liabilities |
| Interest rate derivatives | 48,980 | 89,134 | 60,811 | 198,925 | 5,179 | 5,141 |
| Cleared by the central | | | | | | |
| counterparty | 7,469 | 28,368 | 23,930 | 59,768 | 1,238 | 1,395 |
| Currency derivatives | 27,194 | 10,513 | 5,712 | 43,419 | 1,403 | 1,495 |
| Equity and index | 178 | 6 | | 184 | 12 | |
| Credit derivatives | 19 | 182 | 66 | 268 | 11 | 9 |
| Other derivatives | 408 | 472 | 2 | 881 | 79 | 54 |
| Total derivatives | 76.779 | 100.307 | 66.591 | 243.677 | 6.683 | 6.699 |

| 31 Dec. 2015, | Nominal values/residual term | | | | Fair valu | ıes* |
|---------------------------|------------------------------|-----------|----------|---------|-----------|-------------|
| EUR million | <1 year | 1-5 years | >5 years | Total | Assets | Liabilities |
| Interest rate derivatives | 42,705 | 94,574 | 65,165 | 202,445 | 4,421 | 4,333 |
| Cleared by the central | | | | | | |
| counterparty | 7,712 | 26,807 | 24,664 | 59,183 | 890 | 863 |
| Currency derivatives | 31,199 | 9,769 | 6,706 | 47,674 | 1,529 | 1,480 |
| Equity and index | 282 | 6 | | 288 | 15 | |
| Credit derivatives | 15 | 126 | 82 | 223 | 10 | 13 |
| Other derivatives | 208 | 733 | 14 | 955 | 83 | 62 |
| Total derivatives | 74,410 | 105,208 | 71,966 | 251,584 | 6,057 | 5,888 |

^{*} Fair values include accrued interest which is shown under other assets or provisions and other liabilities. In addition, the fair value of derivatives for central counterparty clearing is offset in the balance sheet.

Note 13. Financial assets and liabilities offset in the balance sheet or subject to enforceable master netting arrangements or similar agreements

Financial assets

| | | | J | Financial assets in the baland | | |
|--|---|---|---|-----------------------------------|------------------------|---------------|
| 31 March 2016, EUR million | Gross amount of financial assets | Gross amount of financial liabilities deducted from financial assets* | Net amount presented in the balance sheet** | Derivative contracts*** | Collateral received | Net amount |
| Banking derivatives Non-life Insurance derivatives | 7,208 27 | -1,214 | 5,994 27 | -3,591 | -897 | 1,506 27 |
| Total derivatives | 7,235 | -1,214 | 6,021 | -3,591 | -897 | 1,533 |

| Gross amount of financial assets | Gross amount of financial liabilities deducted from financial assets* | Net amount presented in the balance sheet** | Derivative contracts*** | Collateral received | Net amount |
|---|---|--|--|---|---|
| 6,597 | -870 | 5,727 | -3,444 | -1,030 | 1,253 |
| 9 | 070 | 9 | -3 | 4.020 | 6 1.259 |
| | amount of financial assets 6,597 | amount of financial liabilities deducted from financial assets financial assets* 6,597 -870 | Gross amount of financial assets financial assets 6,597 -870 S,727 | Gross amount of financial assets financial assets 6,597 -870 5,727 -3,444 | Gross amount of financial financial assets financial assets financial assets 9 9 -3 |

Financial liabilities

off in the balance sheet Net amount Gross presented amount of **Gross amount of financial** in the 31 March 2016, financial assets deducted from balance **Derivative** Collateral Net liabilities sheet** contracts*** **EUR** million financial liabilities* given amount Banking derivatives 7,322 -1,377 5,944 -3.591 -1,174 1.179 Non-life Insurance derivatives Total derivatives 7,322 -1,377 5,945 -3,591 -1,174 1,179

| | | | | Financial liability off in the bala | | |
|--------------------------------|--|---|---|-------------------------------------|---------------------|---------------|
| 31 Dec. 2015, EUR million | Gross amount of financial liabilities | Gross amount of financial assets deducted from financial liabilities* | Net amount presented in the balance sheet** | Derivative contracts*** | Collateral given | Net amount |
| Banking derivatives | 6,486 | -840 | 5,646 | -3,444 | -1,061 | 1,141 |
| Non-life Insurance derivatives | 4 | | 4 | -3 | | 1 |
| Total derivatives | 6,490 | -840 | 5,650 | -3,446 | -1,061 | 1,143 |

^{*} Incl. daily cleared derivatives on a net basis included in cash and cash equivalents, totalling -151 (22) million euros.

Financial liabilities not set

^{**} Fair values excluding accrued interest.

^{***} It is OP Corporate Bank plc's practice to enter into master agreements for derivative transactions with all derivative counterparties.

Central counterparty clearing for OTC derivatives

In February 2013, OP Corporate Bank plc adopted central counterparty clearing in accordance with EMIR (Regulation (EU) No 648/2012). Standardised OTC derivative transactions entered into with financial counterparties are cleared in London Clearing House. Based on this model, the central counterparty will become the derivatives counterparty at the end of the daily clearing process, with whom daily payments for derivatives are netted. In addition, collateral is paid or received daily, which corresponds to the change in the fair value of open positions (variation margin). Interest rate derivatives cleared by the central counterparty are presented on a net basis in the balance sheet.

Other bilaterally cleared OTC derivative contracts

The ISDA Master Agreement or OP Corporate Bank plc or the Master Agreement of the Federation of Finnish Financial Services will apply to derivative transactions between OP Corporate Bank plc and other clients and to derivative transactions to which central counterparty clearing in accordance with the Regulation does not pertain. On the basis of these agreements, derivative payments may be netted per transaction on each payment date and in the event of counterparty default and bankruptcy. It is also possible to agree on collateral on a counterparty-specific basis in the terms and conditions of the agreement. Such derivatives are presented on a gross basis in the balance sheet.

Note 14. Receivables from credit institutions and customers, and doubtful receivables

| | | | | | OOIICCLIVC | |
|--------------------------------------|------------|----------|--------|---------------|------------|---------|
| | Not | | | Individual | assess- | Balance |
| | impaired | Impaired | | assessment | ment of | sheet |
| 31 March 2016, EUR million | (gross) | (gross) | Total | of impairment | impairment | value |
| Receivables from credit institutions | | | | | | |
| and customers | | | | | | |
| Receivables from credit institutions | 10,348 | | 10,348 | | 1 | 10,346 |
| Receivables from customers, of which | 16,217 | 251 | 16,468 | 233 | 18 | 16,217 |
| Bank guarantee receivables | 0 | 9 | 10 | 10 | 0 | -1 |
| Finance leases | 1,143 | | 1,143 | | | 1,143 |
| Total | 27,707 | 251 | 27,958 | 233 | 19 | 27,707 |
| Receivables from credit institutions | | | | | | |
| and customers by sector | | | | | | |
| Non-banking corporate sector | 14,603 | 251 | 14,854 | 233 | 10 | 14,611 |
| Financial institutions and insurance | | | | | | |
| companies | 11,203 | | 11,203 | | 2 | 11,202 |
| Households | 1,370 | | 1,370 | | 7 | 1,362 |
| Non-profit organisations | 211 | 0 | 211 | 0 | 0 | 211 |
| Public sector entities | 321 | | 321 | | 0 | 321 |
| Total | 27,707 | 251 | 27,958 | 233 | 19 | 27,707 |
| | | | | | Collective | |
| | Not | | | Individual | assess- | Balance |
| | impaired | Impaired | | assessment | ment of | sheet |
| 31 Dec. 2015, EUR million | (gross) | (gross) | Total | of impairment | impairment | value |
| Receivables from credit institutions | | | | | | |
| and customers | | | | | | |
| Receivables from credit institutions | 9,680 | | 9,680 | | 1 | 9,678 |
| Receivables from customers, of which | 16,008 | 252 | 16,261 | 224 | 19 | 16,018 |
| Bank guarantee receivables | 0 | 10 | 10 | 10 | 0 | 0 |
| Finance leases | 1,166 | | 1,166 | | | 1,166 |
| Total | 26,854 | 252 | 27,106 | 224 | 20 | 26,862 |
| Receivables from credit institutions | | | | | | |
| and customers by sector | | | | | | |
| Non-banking corporate sector | 14,385 | 252 | 14,637 | 224 | 11 | 14,402 |
| Financial institutions and insurance | | | | | | |
| companies | 10,567 | | 10,567 | | 2 | 10,565 |
| Households | 1,351 | | 1,351 | | 7 | 1,344 |
| Non-profit organisations | | 0 | 207 | 0 | 0 | 207 |
| 11011 profit organications | 207 | U | 201 | • | - | |
| Public sector entities | 207 344 | U | 344 | · · | 0 | 344 |

Collective

| | receivables | from credit institutions and | vables from credit institutions and | • | Receivables from credit |
|---|----------------------|------------------------------------|--|---------------------|----------------------------------|
| Doubtful receivables 31 March 2016, EUR million | customers (gross) | | customers, total (gross) | assessed impairment | institutions and customers (net) |
| More than 90 days past due | (91033) | 132 | 132 | 110 | 22 |
| Unlikely to be paid | | 225 | 225 | 120 | 105 |
| Forborne receivables | 43 | 9 | 52 | 3 | 49 |
| Total | 43 | 367 | 409 | 233 | 177 |

| Doubtful receivables 31 Dec. 2015, EUR million | receivables | | credit | Individually assessed impairment | |
|--|-------------|------------------|-----------------|--|-----|
| More than 90 days past due | | 111 | 111 | 93 | 17 |
| Unlikely to be paid | | 242 | 242 | 128 | 113 |
| Forborne receivables | 47 | 9 | 56 | 3 | 54 |
| Total | 47 | 362 | 409 | 224 | 184 |
| Key ratio, % | | 31 March 2016 | 31 Dec. 2015 | | |
| Exposures individually assessed for impai doubtful receivables | rment, % of | 56.8% | 54.9% | | |

The Group reports as the amount of a receivable that is more than 90 days past due whose interest or principal amount has been past due and outstanding for more than three months. Contracts with the lowest credit ratings (F for private customers and 11-12 for others) are reported as unlikely to be paid. Forborne receivables include receivables that have been renegotiated due to the customer's financial difficulties. The loan terms and conditions of renegotiated receivables have been eased due to the customer's financial difficulties for example by transferring to interest only terms for a period of 6-12 months.

Note 15. Non-life Insurance assets

| | 31 March | 31 Dec. |
|---------------------------------|----------|---------|
| EUR million | 2016 | 2015 |
| Investments | | |
| Loans and other receivables | 33 | 24 |
| Shares and participations | 423 | 466 |
| Property | 169 | 170 |
| Notes and bonds | 2,633 | 2,580 |
| Derivatives | 27 | 9 |
| Other participations | 221 | 222 |
| Total | 3,505 | 3,470 |
| Other assets | | |
| Prepayments and accrued income | 32 | 33 |
| Other | | |
| From direct insurance | 606 | 436 |
| From reinsurance | 126 | 106 |
| Cash in hand and at bank | 9 | 5 |
| Other receivables | 95 | 73 |
| Total | 867 | 653 |
| Total Non-life Insurance assets | 4,373 | 4,124 |

Note 16. Non-life Insurance liabilities

| | 31 March | 31 Dec. |
|---|----------|---------|
| EUR million | 2016 | 2015 |
| Provision for unpaid claims | | |
| Provision for unpaid claims for annuities | 1,402 | 1,386 |
| Other provision for unpaid claims | 980 | 970 |
| Reserve for decreased discount rate* | 30 | 0 |
| Total | 2,412 | 2,357 |
| Provision for unearned premiums | 830 | 560 |
| Derivatives | 0 | 4 |
| Other liabilities | 328 | 239 |
| Total | 3,570 | 3,160 |

^{*}Value of hedges of insurance liability

Note 17. Debt securities issued to the public

| | 31 March | 31 Dec. |
|---|----------|---------|
| EUR million | 2016 | 2015 |
| Bonds | 12,620 | 12,937 |
| Certificates of deposit, commercial papers and ECPs | 5,843 | 6,538 |
| Total | 18,463 | 19,475 |

Note 18. Fair value reserve after income tax

Closing balance 31 March 2015

| | Availab | le-for-sale | | |
|---|-----------|-------------|-----------|-------|
| | financ | cial assets | | |
| | | Shares, | | |
| | | partici- | | |
| | pa | ations and | | |
| | Notes and | mutual | Cash flow | |
| EUR million | bonds | funds | hedging | Total |
| Opening balance 1 Jan. 2016 | 32 | 77 | 11 | 120 |
| Fair value changes | 22 | -11 | 2 | 13 |
| Transfers to net interest income | | | -2 | -2 |
| Capital gains transferred to income statement | | -12 | | -12 |
| Impairment loss transferred to income statement | | 4 | | 4 |
| Deferred tax | -4 | 4 | 0 | -1 |
| Closing balance 31 March 2016 | 49 | 62 | 11 | 122 |
| | Availab | le-for-sale | | |
| | financ | cial assets | | |
| | | Shares, | | |
| | | partici- | | |
| | pa | ations and | | |
| | Notes and | mutual | Cash flow | |
| EUR million | bonds | funds | hedging | Total |
| Opening balance 1 Jan. 2015 | 102 | 112 | 17 | 231 |
| Fair value changes | 79 | 44 | 2 | 125 |
| Transfers to net interest income | | | -3 | -3 |
| Capital gains transferred to income statement | | -23 | | -23 |
| Impairment loss transferred to income statement | | 0 | | 0 |
| Deferred tax | -16 | -4 | 0 | -20 |

At the end of the reporting period, the fair value reserve before tax totalled EUR 152 million (150) and the related deferred tax liability EUR 30 million (30). On 31 March 2016, positive mark-to-market valuations of equity instruments before tax in the fair value reserve totalled EUR 100 million (107) and negative mark-to-market valuations EUR 23 million (12). In January–March, impairment losses recognised through profit or loss in the fair value reserve totalled EUR 4 million (0), of which equity instruments accounted for EUR 4 million (0).

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The negative fair value reserve may recover by means of asset appreciation, capital losses and recognised impairments.

Note 19. Market risk exposure by Banking and Other Operations

Sensitivity analysis of market risk

| | | | 31 Marcl | ո 2016 | 31 Dec. 2 | 2015 |
|--------------------------|------------|---------------------------|-----------|-----------|-----------|-----------|
| Banking and Other | | | | | | |
| Operations, | Risk | | Effect on | Effect on | Effect on | Effect on |
| EUR million | parameter | Change | results | equity | results | equity |
| | | 1 percen- | | | | |
| Interest-rate risk | Interest | tage point | 22 | | 19 | |
| | Market | | | | | |
| Currency risk | value | 10% | 7 | | 7 | |
| Volatility risk | | | | | | |
| Interest-rate volatility | Volatility | 10 basis points | 1 | | 2 | |
| Currency volatility | Volatility | 10 percen- tage points | 2 | | 1 | |
| Currency volumely | Credit | 0.1 percen- | _ | | • | |
| Credit risk premium | spread | tage point | 1 | 44 | 2 | 51 |

Note 20. Risk exposure by Non-life Insurance

Total amount 31 March Change Effect on Effect on 2016, in risk combined equity, Risk parameter **EUR** million parameter ratio EUR million Insurance portfolio or insurance Up 0.9 premium revenue* 1,407 Up 1% percentage points 14 Down 0.7 Claims incurred* Up 1% 977 percentage points -10 Down 0.4 1 loss Major loss of over EUR 5 million percentage points -5 Down 0.6 Up 8% Personnel costs* 97 percentage points -8 Down 0.9 Expenses by function*/** 323 Up 4% percentage points -13 Up 0.25 percentage Down 0.3 points Inflation for collective liability 688 percentage points -5 Life expectancy for discounted Down 2.9 insurance liability 1,769 Up 1 year percentage points -41 Down 0.1 Discount rate for discounted percentage Down 1.6 insurance liability 1,769 point percentage points -22

^{*} Moving 12-month

^{**} Expenses by function in Non-life Insurance excluding expenses for investment management and expenses for other services rendered

Non-life Insurance investment portfolio by allocation

| | Fair value | | Fair value | |
|----------------------------|------------|------|------------|------|
| Portfolio allocation, | 31 March | | 31 Dec. | |
| EUR million | 2016 | % | 2015 | % |
| Money market instruments | 134 | 4% | 94 | 3% |
| Bonds and bond funds | 2,857 | 76% | 2,823 | 77% |
| Public sector | 595 | 16% | 587 | 16% |
| Financial institutions | 1,342 | 36% | 1,339 | 36% |
| Corporate | 821 | 22% | 814 | 22% |
| Covered bonds | 35 | 1% | 27 | |
| Bond funds | 46 | 1% | 20 | 1% |
| Other | 19 | 1% | 36 | 1% |
| Equities | 256 | 7% | 247 | 7% |
| Private equity investments | 122 | 3% | 127 | 3% |
| Alternative investments | 31 | 1% | 31 | 1% |
| Real property | 376 | 10% | 366 | 10% |
| Total | 3,775 | 100% | 3,687 | 100% |

Non-life Insurance fixed-income portfolio by maturity and credit rating on 31 March 2016*, EUR million

| Year(s) | 0–1 | 1–3 | 3–5 | 5–7 | 7–10 | 10– | Total | % |
|--------------|-----|-----|-----|-----|------|-----|-------|------|
| Aaa | 18 | 33 | 239 | 144 | 78 | 277 | 789 | 27% |
| Aa1-Aa3 | 129 | 46 | 77 | 118 | 34 | 16 | 419 | 14% |
| A1-A3 | 52 | 146 | 239 | 141 | 51 | 48 | 677 | 23% |
| Baa1-Baa3 | 30 | 161 | 311 | 244 | 57 | 9 | 812 | 28% |
| Ba1 or lower | 39 | 72 | 86 | 24 | 7 | 0 | 229 | 8% |
| Internally | | | | | | | | |
| rated | 1 | 0 | | | | 8 | 9 | 0% |
| Total | 270 | 458 | 952 | 671 | 228 | 357 | 2,935 | 100% |

^{*} Excludes credit derivatives.

The table below shows the sensitivity of investment risks and their effect on equity:

| | | | Effect on ed | ηuity, |
|------------------------|-------------------|----------------------|--------------|---------|
| | | | EUR milli | on |
| | Risk | | 31 March | 31 Dec. |
| Non-life Insurance | parameter | Change | 2016 | 2015 |
| Bonds and bond funds1) | Interest rate | 1 percentage point | 148 | 146 |
| Equities 2) | Market value | 10% | 28 | 27 |
| Venture capital funds | | | | |
| and unquoted equities | Market value | 10% | 12 | 13 |
| Commodities | Market value | 10% | | 0 |
| Real property | Market value | 10% | 38 | 37 |
| Currency | Value of currency | 10% | 13 | 13 |
| Credit risk premium 3) | Credit spread | 0.1 percentage point | 15 | 14 |
| Derivatives | Volatility | 10 percentage points | 7 | 1 |

¹⁾ Include money-market investments, convertible bonds and interest-rate derivatives

²⁾ Include hedge funds and equity derivatives

³⁾ Includes bonds and money-market investments, including government bonds and interest-rate derivatives issued by developed countries

Note 21. Capital adequacy for credit institutions

OP Corporate Bank Group presents its capital adequacy for credit institutions in accordance with the EU capital requirement regulation and directive (EU 575/2013) (CRR).

| | 31 March | 31 Dec. |
|---|----------|---------|
| Capital base, EUR million | 2016 | 2015 |
| Shareholders' equity | 3,661 | 3,741 |
| Elimination of insurance companies' effect in | | |
| equity capital (equity capital and Group | | |
| eliminations) | -299 | -365 |
| Fair value reserve, cash flow hedging | -11 | -11 |
| Common Equity Tier 1 (CET1) before deductions | 3,352 | 3,364 |
| Intangible assets | -73 | -73 |
| Excess funding of pension liability and valuation | | |
| adjustments | -25 | -20 |
| Planned profit distribution / profit distribution as proposed | | |
| by the Board | -27 | -155 |
| Shortfall of impairments – expected losses | -124 | -115 |
| Common Equity Tier 1 (CET1) | 3,102 | 3,001 |
| Subordinated loans to which transitional provision applies | 164 | 192 |
| Additional Tier 1 capital (AT1) | 164 | 192 |
| Tier 1 capital (T1) | 3,266 | 3,193 |
| Debenture loans | 1,207 | 1,207 |
| Tier 2 Capital (T2) | 1,207 | 1,207 |
| Total capital base | 4,474 | 4,400 |

OP Corporate Bank Group has applied transitional provisions regarding old capital instruments to subordinated loans. A total of 60% of the amounts outstanding on 31 December 2012 are included in the capital base.

| | 31 March | 31 Dec. |
|--|----------|---------|
| Risk exposure amount, EUR million | 2016 | 2015 |
| Credit and counterparty risk | 18,802 | 18,155 |
| Standardised Approach (SA) | 1,693 | 1,778 |
| Central government and central banks exposure | 24 | 23 |
| Credit institution exposure | 43 | 53 |
| Corporate exposure | 1,483 | 1,575 |
| Retail exposure | 74 | 75 |
| Other ** | 69 | 51 |
| Internal Ratings-based Approach (IRB) | 17,109 | 16,377 |
| Credit institution exposure | 1,081 | 1,147 |
| Corporate exposure | 11,520 | 10,725 |
| Retail exposure | 713 | 710 |
| Equity investments * | 3,728 | 3,730 |
| Other | 68 | 65 |
| Market and settlement risk (Standardised Approach) | 1,620 | 1,450 |
| Operational risk (Standardised Approach) | 1,163 | 1,297 |
| Other risks*** | 329 | 390 |
| Total | 21,914 | 21,292 |

^{*} The risk weight of equity investments includes EUR 3.7 billion in insurance holdings within OP Financial Group.

^{**} Of the risk weight of "Other", EUR 50 million represent deferred tax assets that are treated with a risk weight of 250% instead of a deduction from common equity tier 1 capital.

^{***} Valuation adjustment (CVA)

| | 31 March | 31 Dec. |
|--|----------|---------|
| Ratios, % | 2016 | 2015 |
| CET1 capital ratio | 14.2 | 14.1 |
| Tier 1 ratio | 14.9 | 15.0 |
| Capital adequacy ratio | 20.4 | 20.7 |
| Ratios without the effects of transitional | 31 March | 31 Dec. |
| provisions, % | 2016 | 2015 |
| CET1 capital ratio | 14.2 | 14.1 |
| Tier 1 ratio | 14.2 | 14.1 |
| Capital adequacy ratio | 19.7 | 19.8 |
| | 31 March | 31 Dec. |
| Capital requirement, EUR million | 2016 | 2015 |
| Capital base | 4,474 | 4,400 |
| Capital requirement | 2,305 | 2,238 |
| Buffer for capital requirements | 2,168 | 2,162 |

The capital requirement comprises the minimum requirement of 8%, the capital conservation buffer of 2.5% and the institution-specific capital conservation buffer for foreign exposures.

Corporate exposures (FIRB) by rating category

31 March 2016

| Rating category | Exposure value (EAD), EUR million | Average CF, % | Average PD*, % | Average LGD, % I | RWA, EUR million | Average risk weight, % | Expected losses, EUR million |
|-----------------|---|------------------|-------------------|---------------------|---------------------|---------------------------|------------------------------|
| 1.0-2.0 | 1,140 | 92.6 | 0.0 | 44.0 | 168 | 14.7 | 0 |
| 2.5-5.5 | 12,783 | 75.1 | 0.2 | 44.5 | 5,120 | 40.1 | 11 |
| 6.0-7.0 | 3,002 | 72.7 | 1.3 | 44.3 | 2,906 | 96.8 | 17 |
| 7.5-8.5 | 1,963 | 72.1 | 4.4 | 44.6 | 2,830 | 144.2 | 38 |
| 9.0-10.0 | 222 | 54.5 | 17.4 | 44.6 | 495 | 223.0 | 17 |
| 11.0-12.0 | 358 | 58.4 | 100.0 | 46.1 | | | 165 |
| Total | 19,468 | 74.7 | 1.0 | 44.4 | 11,520 | 59.2 | 248 |

31 December 2015

| | Exposure | | | | | | Expected |
|-----------|--------------------|---------|---------|---------|--------------------|--------------|--------------------|
| Rating | value (EAD), | Average | Average | Average | RWA, | Average risk | losses, |
| category | EUR million | CF, % | PD*, % | LGD, % | EUR million | weight, % | EUR million |
| 1.0-2.0 | 1,119 | 92.1 | 0.0 | 44.7 | 167 | 14.9 | 0 |
| 2.5-5.5 | 12,410 | 70.9 | 0.2 | 44.5 | 5,031 | 40.5 | 11 |
| 6.0-7.0 | 2,824 | 72.4 | 1.3 | 44.4 | 2,759 | 97.7 | 16 |
| 7.5-8.5 | 1,658 | 70.7 | 4.4 | 44.6 | 2,371 | 143.0 | 32 |
| 9.0-10.0 | 181 | 54.7 | 17.6 | 44.1 | 397 | 219.3 | 14 |
| 11.0-12.0 | 369 | 60.7 | 100.0 | 46.1 | | | 170 |
| Total | 18,561 | 71.5 | 0.9 | 44.5 | 10,725 | 57.8 | 243 |

^{*} The defaults, or rating categories 11.0 and 12.0, are not included in the average PD and risk weight.

Note 22. Insurance company solvency

| | 31 March | 31 Dec. |
|--|----------|---------|
| EUR million | 2016 | 2015 |
| Eligible capital | 1,113 | 1,105 |
| Solvency capital requirement (SCR) | | |
| Market risk | 427 | 467 |
| Insurance risk | 290 | 286 |
| Counterparty risk | 27 | 27 |
| Operational risk | 43 | 44 |
| Diversification benefits and loss absorbency | -90 | -126 |
| Total | 697 | 698 |
| Buffer for SCR | 416 | 407 |
| SCR ratio, % | 160 | 158 |

Transitional provisions have been taken into account in figures under Solvency II. Equalisation provisions affecting capital are based on an estimate in compliance with the new regulation.

Note 23. Collateral given

| | 31 March | 31 Dec. |
|--|----------|---------|
| EUR million | 2016 | 2015 |
| Given on behalf of own liabilities and commitments | | |
| Mortgages | 1 | 1 |
| Pledges | 1 | 3 |
| Other | 620 | 528 |
| Other collateral given | | |
| Pledges* | 3,555 | 3,969 |
| Total collateral given | 4,177 | 4,501 |
| Total collateralised liabilities | 481 | 507 |

^{*} Of which EUR 2,000 million in intraday settlement collateral.

Note 24. Off-balance-sheet commitments

| | 31 March | 31 Dec. |
|--|----------|---------|
| EUR million | 2016 | 2015 |
| Guarantees | 799 | 765 |
| Other guarantee liabilities | 1,226 | 1,402 |
| Loan commitments | 5,715 | 5,745 |
| Commitments related to short-term trade transactions | 248 | 173 |
| Other* | 399 | 394 |
| Total off-balance-sheet commitments | 8,387 | 8,480 |

^{*} Of which Non-life Insurance commitments to private equity funds amount to EUR 136 million (121).

Note 25. Related-party transactions

OP Corporate Bank Group's related parties comprise its parent company OP Cooperative, subsidiaries consolidated into the Group, associates and administrative personnel and other related-party entities. OP Corporate Bank Group's administrative personnel comprises OP Corporate Bank plc's President and CEO, members of the Board of Directors and their close family members. Related parties also include companies over which a person among administrative personnel or his close family member exercises significant influence. Other related-party entities include OP Pension Fund, OP Pension Foundation and sister companies within OP Cooperative Consolidated.

Normal loan terms and conditions apply to loans granted to related parties. These loans are tied to generally used reference rates.

Related-party transactions have not undergone any substantial changes since 31 December 2015.

Financial reporting in 2016

OP Corporate Bank plc publishes the following financial information pursuant to the regular disclosure obligation of a securities issuer:

Schedule for Interim Reports in 2016:

Interim Report H1/2016 3 August 2016 Interim Report Q1-3/2016 2 November 2016

Helsinki, 27 April 2016

OP Corporate Bank plc Board of Directors

For additional information, please contact

Jouko Pölönen, President and CEO, tel. +358 (0)10 253 2691 Carina Geber-Teir, Executive Vice President, Corporate Communications, tel. +358 (0)10 252 8394

www.op.fi, www.pohjola.fi