

### Webinar presentation

28 April 2016

# You have successfully joined JSC "Latvijas kuģniecība" webinar hosted by:



Robert Kirkup Chairman of the Management Board



**Santa Spūle** Finance Director



**Ģirts Apsītis**Advisor to the Chairman of the Management Board

The webinar will be activated on April 28, 2016 at 16:00 (EET)

Meanwhile please send your questions in advance to:

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# AGM decisions in a nutshell

- 2015 Annual Accounts approved
- 2015 profit will be used to cover accumulated loses from previous years
- 2016 Annual Accounts will be audited by «KPMG Baltics»
- New Supervisory Council elected
- 75 % shareholders support for share capital increase was not reached



# Refinancing

#### USD 48.6 million loan:

- Loan Agreement dated June 2011
- Financed fleet: 2 vessels
- Lenders: Credit Agricole CIB
- Borrowers: 2 single vessel companies,
   100% subsidiaries of Arctic Holding
   Corp.
- Balance 31/12/2015: USD 35.1 million
- Maturity:
  - m/t Latgale 22 June 2016
  - m/t Zemgale 21 July 2016
- Payment at maturity:
  - m/t Latgale– USD 17.0 million
  - m/t Zemgale– USD 17.0 million

#### **USD 360 million loan:**

- Loan Agreement dated December 2004
- Financed fleet: 14 vessels
- Lenders: syndicate of 6 banks (originally 9 banks)
- Corporate guarantors: LSC Holdings Ltd.
   and JSC Latvijas kuģniecība
- Borrowers: 14 single vessel companies,
   100% subsidiaries of LSC Holdings Ltd
- Balance 31/12/2015: USD 156.1 million
- Maturity: 30 June 2017
- Payment at maturity: USD 126.1 million



#### Plan B

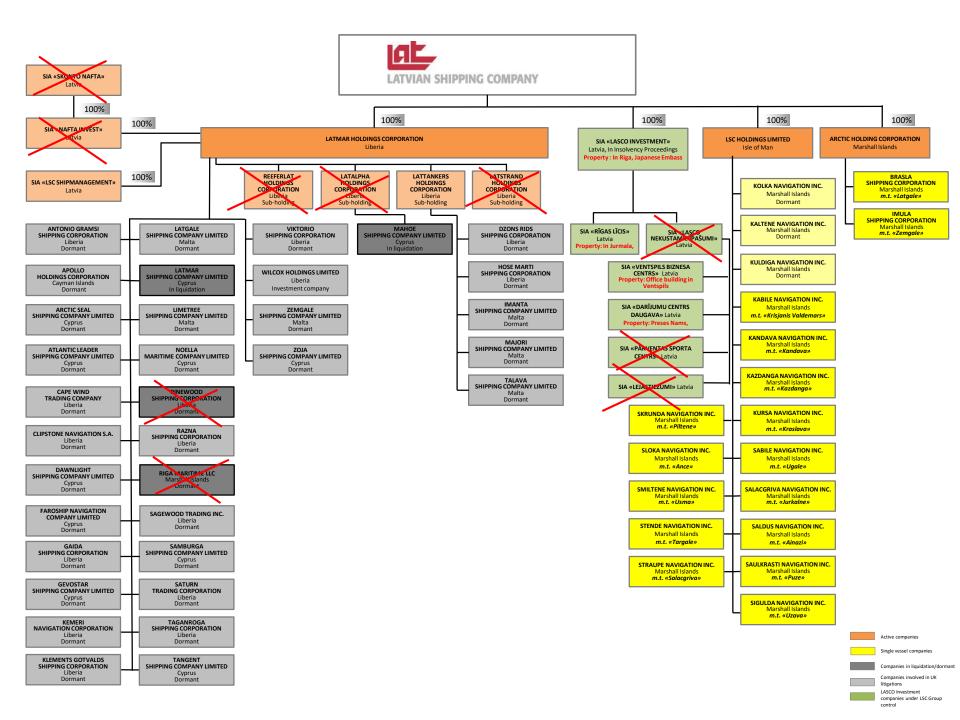
#### Options to fulfil debt obligations:

- 1) capital raising not supported by shareholders
- 2) refinancing
- 3) asset selling

#### **Negations with banks initiated:**

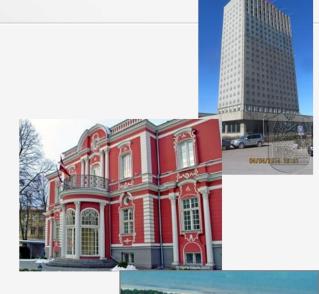
- extension of \$34.0mm loan facility till June 2017
- new joint loan facility from syndicate with smaller amount of involved banks from June 2017





## LASCO Investment

- Legacy over LASCO Investment regained in August, 2015
- The current market value of properties owned by LASCO Investment is EUR 26m, while its outstanding debt against Ventspils nafta – EUR 41m, against LSC Group – EUR 63m.
- LASCO Investment liabilities are limited within LASCO Investment Group, no parent company guarantees issued.
- LSC intends to sell these properties at an orderly market price ('as is') rather than developing them as this is a non-core activity.
- The properties are in prime locations in Riga, Jurmala, Ventspils and the surrounding areas and include:
  - SIA Darijuma centrs Daugava (Riga): partially rented out
  - Building at A.Briana 3 (Riga): rented out
  - SIA Rigas Licis (Jurmala): conserved / offers received
  - SIA Ventspils business centre (Ventspils): rented out
  - Property Lejastiezumi (outside Ventspils): sold
  - Ventspils sport hall: sold







### Fleet 2016



- No changes in commercial fleet expected:
  - 12 Medium range tankers average age of 8 years
  - 4 Handy size tankers average age of 9 years
- Strong emphasis on technical management of third party vessels:
  - 16 LSC owned tankers
  - 6 third party tankers
  - one additional third party tanker is expected to be received in May
  - active negotiations with different third party shipowners









# Q&A

