





Hillerstorp 10th of May, 2016 12.00 CET

TROAX: INTERIM REPORT JANUARY - MARCH 2016

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- Order intake increased by 12 per cent, 29,1 (25,9) MEUR, or 11 per cent adjusted for acquisition and currency.
- Sales increased 9 per cent to 26,8 (24,7) MEUR, or 7 per cent adjusted for acquisition and currency.
- Operating profit decreased to 4,7 (5,0) MEUR
- Operating margin decreased to 17,5 (20,2) per cent.
- Adjusted operating profit decreased to 4,7 (5,0) MEUR.
- Adjusted operating margin decreased to 17,5 (20,2) per cent, after planned higher market investments and implementation cost for new paint line.
- Earnings per share was 0,14 (0,15) EUR.

TROAX GROUP FIGURES

	3 Months	3 Months	12 Months	12 Months	12 Months	12 Months
	Jan-Mar	Jan-Mar	Jan-Dec	Jan-Dec	1.) Jan-Dec	Apr-Mar
MEUR	2016	2015	2015	2014	2014	2015/16
Order intake	29,1	25,9	104,4	85,8	96,5	107,6
Sales	26,8	24,7	103,7	84,5	91,2	105,8
Gross profit	10,9	10,3	44,6	34,6	38,3	45,2
Gross margin, %	40,7	41,7	43,0	40,9	42,0	42,7
Operating profit	4,7	5,0	22,4	13,8	14,9	22,1
Operating margin, %	17,5	20,2	21,6	16,3	16,3	20,9
Adjusted operating profit	4,7	5,0	22,4	15,0	16,3	22,1
Adjusted operating margin, %	17,5	20,2	21,6	17,8	17,9	20,9
Profit after tax	2,8	2,9	13,7	8,7	8,7	13,6
Adjusted EBITDA	5,3	5,6	24,6	17,3	18,6	24,3
Adjusted EBITDA margin, %	19,8	22,7	23,7	20,5	20,4	23,0
Earnings per share after dilution in €	0,14	0,15	0,69	0,44	0,28	0,68
Closing rate SEK/EUR	9,23	9,29	9,14	9,52	9,52	9,23
Earnings per share after dilution in SEK. 2.)	1,29	1,35	6,26	4,14	2,66	6,28

^{1.)} The 2014 Column includes Satech figures, as if the acquisition was completed 1st January 2014.

CEO COMMENTS

During the first Quarter 2016, Troax showed an increased strength in the development of the orders received. This increased by 12 per cent (11 per cent excluding currency and acquisitions). This is considered to be above market development for the first quarter. All regions, except UK, have increased compared with the same quarter last year. The improvement is especially positive in New markets and can be derived from good development in North America and China. Positive in that we now have the highest order book ever, thanks to the good order intake.

Sales invoiced increased in the quarter by 9 per cent, compared with the same period last year (excluding acquisition and currency the increase is 7 per cent). The development was especially positive for New

^{2.)} Earnings per share after dilution in SEK, is calculated based on result in Euro and Closing rate SEK/EUR.







Market, but also Continental Europe saw good figures. Totally, the Group has increased to a turnover level of approximately 106 MEUR on a rolling 12 months basis.

The result development has been slightly negative during the quarter compared with last year. The deviation is mainly explained by planned market investments in New Markets but also in extra costs connected with the implementation of the new paint line (0,4 MEUR in quarter one). This new line is expected to be running as planned during quarter 2, when these costs are expected to decrease step by step. We may conclude that the new line is running well. The extra costs are mainly explained by planned expenditure in connection with startup and corrective adjustments.

We have not had any major currency effect in the result this quarter (-0,1), last year the effect was +0,4. The operating result therefore becomes 4,7 (5,0) MEUR, which corresponds to a profit margin of 17,5 per cent to be compared with 20,2 per cent last year.

The result per share, after the first quarter is 0,14 euro to be compared with 0,15 euro last year.

The Working Capital has somewhat increased during the quarter, with a certain increase of the receivables due to the good invoicing level. We have also a greater amount than usual in work in progress (WIP), as we increase work on projects for customers, not yet ready for invoicing. We have continued with good cash generation during the quarter and the net debt is now 44,3 MEUR, a decrease of 1,7 MEUR in the quarter.

Thomas Widstrand, President and CEO

PHONE CONFERENCE

Invitation to presentation of the fourth quarter result:

Thomas Widstrand, CEO presents the result on a phone conference on the 10th of May 2016 at 18:00 CET. The conference will be held in English.

For more information please refer to http://www.troax.com/en/news

This information is in accordance with the Swedish Securities Market Act, the Swedish Financial Instruments Trading Act and/or the regulations of NASDAQ Stockholm. The information was submitted for publication on 10h of May, 2016 at 12.00.

Thomas Widstrand

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About Troax

Troax is the leading global supplier of indoor perimeter protection ("metal-based mesh panel solutions") for the market segments: Machine guarding, Warehouse partitioning and Property Protection. Troax develops high quality and innovative safety solutions to protect people, property and processes.

Troax Group AB (publ), Reg. No. 556916-4030, has a global organisation with an unparalleled sales force and efficient logistics setup, enabling local presence and short delivery times in 33 countries.

In 2015 Troax net sales amounted to 103 MEUR and the number of employees amounted to 440 persons. The Company's head office is located in Hillerstorp, Sweden.

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