# INTERIM REPORT FOR THE PERIOD 1 JULY 2015 TO 31 MARCH 2016

Consolidated revenue for Q1-Q3 2015/16 amounted to DKK 2,156 million (DKK 2,145 million) corresponding to an increase of 0.5%, or 1.4% measured in local currency, compared to the same period last financial year. The gross margin improved by 2.0 percentage points to 56.7% compared to Q1-Q3 2014/15. The consolidated operating profit for Q1-Q3 2015/16 rose by 18.5% to DKK 269 million (DKK 227 million), and the EBIT margin thus increased from 10.6% in Q1-Q3 2014/15 to 12.5% in Q1-Q3 2015/16. The outlook for the financial year 2015/16 has been changed. We now expect the consolidated revenue for 2015/16 at the same level as last year while the EBIT margin is expected to be realized at approx. 9%.

### FINANCIAL PERFORMANCE Q3 2015/16

	Reve DKK n		Revenue	growth	EBIT m	nardin
	Q3 2015/16	Q3 2014/15	Growth in local currency	Reported growth	Q3 2015/16	Q3 2014/15
Peak Performance	264	285	(6.9%)	(7.4%)	14.4%	12.6%
Tiger of Sweden	260	244	7.5%	6.6%	14.6%	14.3%
By Malene Birger	97	106	(7.7%)	(8.5%)	9.3%	11.3%
Premium brands	621	635	(1.5%)	(2.2%)	13.7%	13.1%
Other brands, etc.	89	84	7.0%	6.3%	(0.2%)	(21.1%)
Total	710	719	(0.5%)	(1.3%)	12.3%	9.0%

- Peak Performance generated revenue of DKK 264 million for Q3 2015/16 (DKK 285 million) corresponding to a reduction of 7.4% (a reduction of 6.9% measured in local currency). As expected, this reduction was driven by the wholesale channel. The revenue reduction was mainly registered in the Nordic region. The operating profit amounted to DKK 38 million (DKK 36 million) corresponding to an EBIT margin of 14.4% (12.6%).
- Tiger of Sweden increased its revenue by 6.6% (7.5% measured in local currency) to DKK 260 million (DKK 244 million) in Q3 2015/16. All channels reported revenue growth, particularly the e-commerce channel. The German market reported a revenue growth rate of 40.0% while the Nordic region generated revenue growth of 12.5%. The operating profit amounted to DKK 38 million (DKK 35 million) corresponding to an EBIT margin of 14.6% (14.3%).
- Revenue for Q3 2015/16 from By Malene Birger declined by 8.5% (decline of 7.7% measured in local currency) to DKK 97 million (DKK 106 million) compared to last financial year. Both the markets inside and outside the Nordic region reported reduced revenue however, with differences from market to market. The operating profit amounted to DKK 9 million (DKK 12 million) corresponding to an EBIT margin of 9.3% (11.3%).
- Revenue from the Group's Other brands rose by 5.9% to DKK 90 million for Q3 2015/16 (6.6% measured in local currency) driven by
  a high growth rate in Designers Remix whereas Saint Tropez reported reduced revenue. However, the operating profit declined by
  DKK 5 million to a loss of DKK 6 million which is attributable to a lower gross margin as well as higher capacity costs in Saint Tropez
  in Q3 2015/16. The EBIT margin was negative by 6.7% (negative by 1.2%).
- A general negative development in the physical stores across all Group brands has affected the Group's revenue development for Q3 2015/16. This combined with the effect from the restructuring of the wholesale distribution in Peak Performance contributed to a reduced consolidated revenue for Q3 2015/16 which decreased by 1.3% (a decrease of 0.5% measured in local currency) to DKK 710 million (DKK 719 million).
- The gross profit rose by DKK 17 million to DKK 404 million (DKK 387 million) compared to Q3 2014/15, and the gross margin was improved by 3.1 percentage points to 56.9%. The higher gross profit is primarily attributable to improved margins on sold products.
- Capacity costs decreased by DKK 5 million to DKK 317 million compared to Q3 2014/15 which is primarily attributable to the idle capacity costs in respect of the divestment of the Mid Market division affecting Q3 2014/15 negatively.
- Operating profit amounted to DKK 87 million for Q3 2015/16 (DKK 65 million), and the EBIT margin thus amounted to 12.3% which is an improvement of 3.3 percentage points compared to Q3 2014/15.
- The Group's working capital amounted to DKK 458 million corresponding to an increase of DKK 18 million compared to last financial year. This increase was primarily driven by reduced "Other liabilities" due to timing and non-recurring items. The working capital constituted 17.3% of the trailing twelve months revenue compared to 16.9% for the same period last year.
- Return on invested capital constituted 30.1% compared to 24.8% at 31 March 2015. This increase is driven by the operating profit.
- Mads Ryder will act as CEO of Tiger of Sweden for an interim period. He will take over the position from David Thunmarker.

# Changes outlook for the financial year 2015/16

During H1 2015/16 a particularly positive revenue development was reported from own stores. However, since the beginning of H2 2015/16 we have experienced a negative development in the retail trade across all Group brands and with our partners and customers. This trend deteriorated distinctively towards the end of Q3 2015/16 and continued into the month of April, and it has affected revenue from our own stores as well as the OTB sale (in-season sale).

In addition, foreign currency translation effects had a negative impact on the reported revenue growth – primarily due to the lower exchange rate of NOK.

Based on the above, we expect the consolidated revenue for 2015/16 at the same level as last year.

As a consequence of the lower than expected revenue growth, we expect the consolidated operating profit to be realized with an EBIT margin of approx. 9%.

Investments for the financial year 2015/16 are expected to be in the region of 3% of revenue.

Outlook for	<b>Realized 2014/15</b>	Most recent	Current	
2015/16	(DKK million)	announcement	announcement	Status
Revenue growth	2,638	Approx. 4%	Same level as 2014/15	Changed
EBIT margin	7.8%	Approx. 10%	Approx. 9%	Changed
Investments	87 (3%)	3-4% of revenue	3% of revenue	Changed

Copenhagen, 18 May 2016

IC Group A/S

Mads Ryder Alexander Martensen-Larsen

Group CEO Group CFO

### **Information meeting**

IC Group will host an information meeting for investors, analysts and other stakeholders on Wednesday 18 May 2016 at 10.00 a.m.

The information meeting will be held in English via audio cast and telephone, and it will be possible to raise questions online using the relevant chat function or telephone. To participate in the information meeting online, please use the link below which is also available on our corporate website <u>icgroup.net</u> under Investors:

http://edge.media-server.com/m/p/ec3cvbjy

To participate in the telephone conference, please dial in using the below-listed telephone numbers:

- +45 3271 1658 (Denmark)
- +1 646 254 3366 (USA)
- +44 (0) 20 3427 1909 (UK)

## **Forward-looking statements**

This interim report contains forward-looking statements, including statements regarding the Group's future operating profit, financial position, inventory, cash flows, Group and brand strategies as well as plans for the future. Forward-looking statements include, without limitation, any statement that may predict, indicate or imply future results, performance or achievements, and may contain the words "believes", "expects", "estimates", "projects", "plans", "anticipates", "continues" and "intends" or any variations of such words or other words with similar meaning. The statements are based on Management's reasonable expectations and forecasts at the time of disclosure of the interim report. Any such statements are subject to risks and uncertainties and a number of different factors, of which many are beyond IC Group A/S' control, can mean that the actual development and actual result will differ significantly from the expectations contained in the interim report. Without being exhaustive, such factors include general economics and commercial factors, including market and competitive matters, supplier issues and financial issues. Accordingly, forward-looking statements should not be relied on as a pre-diction of actual results.

This announcement is a translation from the Danish language. In the event of any discrepancy between the Danish and English versions, the Danish version shall prevail.

# FINANCIAL HIGHLIGHTS AND KEY RATIOS

DKK million	Q3 2015/16 3 months	Q3 2014/15 3 months	Q1 - Q3 2015/16 9 months	Q1 - Q3 2014/15 9 months	Year 2014/15 12 months
INCOME STATEMENT					
Revenue	710	719	2,156	2,145	2,638
Gross profit	404	387	1,222	1,173	1,446
Operating profit before depreciation and amortization	404	301	1,222	1,170	1,440
(EBITDA)	104	79	315	270	263
Operating profit (EBIT)	87	65	269	227	207
Net financials	(5)	(5)	(5)	(8)	(8)
Profit for the period before tax	92	63	275	223	201
Profit for the period of continuing operations	70	46	211	163	154
Profit/loss for the period of discontinued operations		(1)	4	(11)	(14)
Profit for the period	70	45	215	152	140
STATEMENT OF FINANCIAL POSITION					
Total assets			1,419	1,937	1,852
Average invested capital including goodwill			837	788	659
Net working capital			458	440	268
Total equity			741	951	884
Net interest-bearing debt, end of period			90	206	82
STATEMENT OF CASH FLOW	(40)		22		222
Cash flow from operating activities	(42)	77	83	78	226
Cash flow from investing activities	125	(32)	89	37	15
Investments in property, plant and equipment	(17)	(21)	(41)	(42)	(45)
Free cash flow	83	45	172	115	241
Cash flow from financing activities	(244)	(7)	(319)	(169)	(172)
Net cash flow for the period	(161)	38	(147)	(54)	69
KEY RATIOS (%)					
Revenue growth	(1.3)	0.6	0.5	2.3	2.9
Gross margin	56.9	53.8	56.7	54.7	54.8
EBITDA margin	14.6	11.0	14.6	12.6	10.0
EBIT margin	12.3	9.0	12.5	10.6	7.8
Tax rate	23.9	27.0	23.3	26.9	23.2
Return on equity			25.4	16.5	18.0
Equity ratio			52.2	49.1	47.5
Return on invested capital 1)			30.1	24.8	31.4
Net working capital in proportion to revenue 2)			17.3	16.9	10.2
Cash conversion Financial gearing			0.8 12.1	0.8 21.7	1.2 9.3
Thencial gearing			12.1	21.7	0.0
SHARE-BASED RATIOS					
Average number of shares excluding treasury shares,	16.040	16.570	16.000	16 5 44	16.542
diluted (1,000)	16,646	16,570	16,623	16,541	16,543
Share price, end of period, DKK	1.1	2.0	212.0	161.5	187.5
Earnings per share, DKK	4.1 4.2	2.8 2.8	12.8 12.8	9.8	8.5 8.5
Diluted earnings per share, DKK Diluted cash flow per share, DKK	(2.5)	2.8 4.6	5.0	9.8 3.7	13.7
Diluted cash now per share, DKK  Diluted net asset value per share, DKK	(2.5)	4.0	5.0 44.1	57.2	53.1
Diluted price/earnings, DKK			16.6	16.5	22.1
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EMPLOYEES					
Number of employees					
(calculated as FTEs, end of period)			1,107	1,040	1,042

<sup>1)</sup> Return on invested capital is calculated as trailing 12 months EBIT's share of invested capital.

Key ratios have been calculated according to the recommendations set out in "Recommendations & Financial Ratios 2015" issued by the Danish Society of Financial Analysts.

<sup>2)</sup> Trailing 12 months revenue.

# **HIGHLIGHTS**

### Changes to the management in Tiger of Sweden

Mads Ryder will act as CEO of Tiger of Sweden for an interim period while the recruitment for a new candidate is in process.

He will take over the position from David Thunmarker, who is leaving IC Group. David has been with Tiger of Sweden for 13 years – of which he has been CEO for the past 8 years. During this time span Tiger of Sweden has grown significantly, gained a strong foothold in the Nordic region and the brand has now embarked on a focused international expansion.

# FINANCIAL PERFORMANCE

# PeakPerformance\*

Peak Performance has its origins in alpine skiing and is one of the largest manufacturers of technical and functional sports and fashion wear in the Nordic region today. Learn more about Peak Performance at <a href="mailto:peakperformance.com">peakperformance.com</a>

### **Financial performance of Peak Performance**

Peak Performance generated revenue of DKK 826 million for Q1-Q3 2015/16 (DKK 871 million) corresponding to a revenue reduction of 5.2% (a reduction of 4.9% measured in local currency). Revenue for Q3 2015/16 amounted to DKK 264 million (DKK 285 million) corresponding to a decrease of 7.4% compared to Q3 2014/15 (decrease of 6.9% measured in local currency).

As expected, the revenue development in the wholesale channel for Q1-Q3 2015/16 was negative as a consequence of the brand's restructuring of the distribution. However, the revenue development in the retail channel was positive and was particularly driven by high sales growth through e-commerce and the outlets. The physical stores reported good development for the first two quarters of the financial year whereas the opposite was registered in Q3 2015/16. This development is partly attributable to the fact that Peak Performance in order to strengthen its brand position and increase its gross margin implemented improvements across its own sales channels and introduced shorter sales periods and lower discounts during Q3 2015/16.

During Q3 2015/16 Peak Performance opened a small store – a so-called "Lab store" – with a significant updated brand profile in Stockholm, Sweden. At the same time the brand closed a store in Linkjöping; Sweden. During Q1-Q3 2015/16 Peak Performance opened five stores and one outlet whereas one store was closed during the same period.

The same-store revenue (excluding the outlet channel) for Q1-Q3 2015/16 rose by 6.2% and was in particular driven by the positive development reported in the e-commerce channel. The same-store revenue (excluding the outlet channel) for Q3 2015/16 declined by 5.5% as a consequence of the mentioned development in the physical stores.

In the Nordic region the markets Sweden, Norway and Finland reported a revenue development which was 5.9% lower than last financial year whereas the market Denmark generated higher revenue. Q3 2015/16 reflected the same trend. Revenue from the market segment Rest of Europe for Q1-Q3 2015/16 accounted for 2.2% less than last financial year which is primarily attributable to the restructuring of the wholesale distribution carried out in the German market, just as in the Nordic region. Peak Performance has scaled down its activities in Japan and Hong Kong, and consequently, revenue deriving from markets outside Europe decreased.

The gross margin for Q1-Q3 2015/16 was at the same level as last financial year. In spite of a higher exchange rate of the USD, which constitutes the primary sourcing currency, Peak Performance was able to improve its gross margin for Q3 2015/16. The capacity costs were reduced at the same rate as revenue resulting in the cost ratio for Q1-Q3 2015/16 amounting to the same level as last financial year.

The operating profit for Q1-Q3 2015/16 amounted to DKK 137 million (DKK 146 million) corresponding to an EBIT margin of 16.6% (16.8%). The operating profit for Q3 2015/16 improved by DKK 2 million to DKK 38 million, and consequently, the EBIT margin rose to 14.4% (12.6%).

	<b>Q</b> 3	Q3		Q1 - Q3	Q1 - Q3	
	2015/16	2014/15		2015/16	2014/15	
DKK million	3 months	3 months	Change	9 months	9 months	Change
Revenue	264	285	(7.4%)	826	871	(5.2%)
Wholesale and franchise	160	181	(11.6%)	553	616	(10.2%)
Retail, e-commerce and outlets	104	104	-	273	255	7.1%
Revenue growth (%)	(7.4)			(5.2)		
Revenue growth in local currency (%)	(6.9)			(4.9)		
Operating profit before depreciation						
and amortization (EBITDA)	43	41	4.9%	150	159	(5.7%)
EBITDA margin (%)	16.3	14.4	1.9	18.2	18.3	(0.1)
Depreciations, amortization						
and impairment losses	(5)	(5)	-	(13)	(14)	(7.1%)
Operating profit (EBIT)	38	36	5.6%	137	146	(6.2%)
EBIT margin (%)	14.4	12.6	1.8	16.6	16.8	(0.2)



Tiger of Sweden is strongly rooted in the classic tailoring traditions, manufacturing fashion wear for men and women with a strong and confident profile characterized by "a different cut". Learn more about Tiger of Sweden at <a href="tigerofsweden.com">tigerofsweden.com</a>

### **Financial performance of Tiger of Sweden**

Tiger of Sweden generated revenue of DKK 755 million for Q1-Q3 2015/16 (DKK 712 million) corresponding to a growth rate of 6.0% (7.7% measured in local currency). Revenue for Q3 2015/16 rose by 6.6% (7.5% measured in local currency).

Revenue from the wholesale channel rose by 3.1% for Q1-Q3 2015/16. Revenue was negatively affected by the bankruptcy of a former distributor in Switzerland both during the whole period of Q1-Q3 2015/16 as well as in Q3 2015/16. Revenue from the retail channel rose by 11.9% for Q1-Q3 2015/16 driven by the e-commerce channel and sale through outlets. However, revenue development in the physical stores did not meet expectations.

Tiger of Sweden opened three stores in Stockholm, Sweden, during Q3 2015/16. During the same period two temporary Tiger Jeans popup stores were closed in Stockholm. During Q1-Q3 2015/16 Tiger of Sweden has opened seven stores and one outlet while two stores have been closed.

Same-store revenue for Q1-Q3 2015/16 (excluding the outlet channel) rose by 3.8% particularly driven by the e-commerce channel. Same-store revenue for Q3 2015/16 (excluding the outlet channel) rose by 2.3% which was attributable to high growth rates in the e-commerce channel whereas same-store revenue from the physical stores declined.

Revenue from the Nordic region for Q1-Q3 2015/16 rose by 8.2% in spite of significantly negative foreign currency translation effects – in particular during Q3 2015/16. The Norwegian market was the only market which did not contribute to the growth – primarily due to negative foreign currency translation effects. Outside the Nordic region, revenue from the German market rose by 38.9% to DKK 79 million whereas revenue from both Switzerland and England decreased. Tiger of Sweden has decided to scale down its activities in the USA which consequently means that revenue from markets outside Europe declined compared to last financial year.

The gross margin for Q1-Q3 2015/16 was improved – in particular during Q3 2015/16 where the implemented price increases started to have an impact. The cost ratio was at the same level as last financial year.

The operating profit for Q1-Q3 2015/16 amounted to DKK 98 million (DKK 88 million) corresponding to an increase of 11.4% compared to last financial year, and the EBIT margin was thus improved from 12.4% to 13.0%. Tiger of Sweden's operating profit for Q3 2015/16 amounted to DKK 38 million (DKK 35 million) and the brand realized an EBIT margin of 14.6% (14.3%).

	<b>Q</b> 3	<b>Q</b> 3		<b>Q1</b> - <b>Q</b> 3	<b>Q1</b> - <b>Q</b> 3	
	2015/16	2014/15		2015/16	2014/15	
DKK million	3 months	3 months	Change	9 months	9 months	Change
Revenue	260	244	6.6%	755	712	6.0%
Wholesale and franchise	184	179	2.8%	492	477	3.1%
Retail, e-commerce and outlets	76	65	16.9%	263	235	11.9%
Revenue growth (%)	6.6			6.0		
Revenue growth in local currency (%)	7.5			7.7		
Operating profit before depreciation						
and amortization (EBITDA)	43	38	13.2%	109	96	13.5%
EBITDA margin (%)	16.5	15.6	0.9	14.4	13.5	0.9
Depreciations, amortization						
and impairment losses	(5)	(3)	66.7%	(11)	(8)	37.5%
Operating profit (EBIT)	38	35	8.6%	98	88	11.4%
EBIT margin (%)	14.6	14.3	0.3	13.0	12.4	0.6

## BY MALENE BIRGER

By Malene Birger is a Danish high-profile design brand with an international appeal offering affordable luxury to women. Learn more about By Malene Birger at <a href="mailto:bymalenebirger.com">bymalenebirger.com</a>

### **Financial performance of By Malene Birger**

Revenue for Q1-Q3 2015/16 rose by 4.1% to DKK 277 million (DKK 266 million). The growth rate amounted to 5.0% measured in local currency. Revenue for Q3 2015/16 amounted to DKK 97 million (DKK 106 million) corresponding to a reduction of 8.5% compared to Q3 2014/15 (a reduction of 7.7% measured in local currency). A significant part of this reduction is attributable to a large outlet sale which took place in Copenhagen, Denmark, during Q3 2014/15 and contributed approx. DKK 6 million to revenue. The need for a similar outlet sale has not been necessary during the financial year 2015/16 as By Malene Birger has run an outlet in Copenhagen since 1 July 2015.

The wholesale revenue for Q1-Q3 2015/16 was at the same level as last financial year. This figure covers the positive development reported in the first two quarters of the financial year whereas lower revenue was reported in Q3 2015/16 compared to last year. Revenue from the retail channel in Q1-Q3 2015/16 rose by 14.1%. As the trend registered in the wholesale channel, this figure covers a particularly positive development during the first two quarters of the financial year whereas Q3 was affected by the above-mentioned outlet sale as well as lower revenue from physical stores when comparing to Q3 2014/15. In general, the revenue development in the e-commerce channel has been highly positive throughout the period while sales through physical stores were significantly reduced in Q3 2015/16.

The same-store revenue (excluding the outlet channel) rose by 11.6% for Q1-Q3 2015/16 whereas the same-store revenue for Q3 2015/16 decreased by 4.1% as the positive development reported in the e-commerce channel could not fully compensate for the disappointing performance in the physical stores.

Revenue from the Nordic region rose by 10.1% driven by growth in all markets – in particular Sweden and Norway. Revenue from outside the Nordic region declined by 2.0%. England contributed positively whereas the economic slowdown in Russia contributed negatively. Revenue from outside Europe accounted for a lower share compared to last financial year.

The gross margin for Q1-Q3 2015/16 was improved compared to last financial year which is primarily attributable to improved margins on sold collections. In spite of a higher exchange rate of the USD, which constitutes the primary sourcing currency, By Malene Birger was able to improve its gross margin for Q3 2015/16. Capacity cost increased more than revenue, and consequently, the cost ratio rose. A part of the cost development is attributable to severance payments in connection with changes of the management team, including the new brand CFO.

The operating profit for Q1-Q3 2015/16 amounted to DKK 22 million (DKK 21 million) and the EBIT margin of 7.9% was thus unchanged compared to last financial year. By Malene Birger's operating profit for Q3 2015/16 amounted to DKK 9 million (DKK 12 million) corresponding to an EBIT margin of 9.3% compared to an EBIT margin of 11.3% for Q3 2014/15 which is attributable to a lower revenue that was not sufficiently offset by lower costs.

	<b>Q</b> 3	<b>Q3</b>		<b>Q1</b> - <b>Q</b> 3	<b>Q1</b> - <b>Q</b> 3	
	2015/16	2014/15		2015/16	2014/15	
DKK million	3 months	3 months	Change	9 months	9 months	Change
Revenue	97	106	(8.5%)	277	266	4.1%
Wholesale and franchise	75	81	(7.4%)	196	195	0.5%
Retail, e-commerce and outlets	22	25	(12.0%)	81	71	14.1%
Revenue growth (%)	(8.5)			4.1		
Revenue growth in local currency (%)	(7.7)			5.0		
Operating profit before depreciation						
and amortization (EBITDA)	11	14	(21.4%)	27	26	3.8%
EBITDA margin (%)	11.3	13.2	(1.9)	9.7	9.8	(0.1)
Depreciations, amortization						
and impairment losses	(2)	(2)	-	(5)	(5)	-
Operating profit (EBIT)	9	12	(25.0%)	22	21	4.8%
EBIT margin (%)	9.3	11.3	(2.0)	7.9	7.9	-

### **The Group**

### Revenue

Consolidated revenue for Q1-Q3 2015/16 amounted to DKK 2,156 million (DKK 2,145 million) corresponding to an increase of 0.5% (1.4% measured in local currency). The revenue development may generally be ascribed the positive development in the retail channel – in particular during the first two quarters of the financial year. The development in the wholesale channel was, to a significant extent, affected by the restructuring of the distribution in Peak Performance as well as the bankruptcy of a former distributor in Switzerland which primarily had an impact on Tiger of Sweden.

The positive development experienced in the retail channel did not compensate for the development in the wholesale channel in Q3 2015/16, and consequently, the consolidated revenue decreased by 1.3% (decrease of 0.5% measured in local currency). Revenue from Other brands for Q1-Q3 2015/16 attained the same level as Q1-Q3 2014/15.

#### **Gross margin**

Consolidated gross profit of continuing operations for Q1-Q3 2015/16 amounted to DKK 1,222 million (DKK 1,173 million), and the gross margin was thus improved by 2.0 percentage points to 56.7% (54.7%). The higher gross profit is primarily attributable to improved margins on sold products. The gross margin for Q3 2015/16 rose by 3.1 percentage points to 56.9% which is to a large extent attributable to the price increases implemented by the Group brands to counteract the impact of the increasing exchange rates of the USD and the HKD which are among the Group's primary sourcing currencies. Furthermore, the reversal of provisions in respect of a case concerning indirect taxes of DKK 2 million in Q1 2015/16 also had a positive impact on the gross profit. The original provision which was allocated in Q2 2014/15 had a negative impact of DKK 8 million on the gross profit. After having adjusted for this impact, the gross margin for Q1-Q3 2015/16 improved by 1.4 percentage points.

#### **Capacity costs**

Capacity costs for Q1-Q3 2015/16 rose by DKK 7 million to DKK 953 million whereas the cost ratio of 44.2% was at the same level as last financial year. Store openings and the organizational changes at management level in the Premium brands as well as in Group management had a negative impact on the capacity costs. The proceeds from the sale of the property located Raffinaderivej 10, Copenhagen, amounting to DKK 4 million were recognized in "Other operating income and costs" in Q3 2015/16.

#### Operating profit (EBIT)

Consolidated operating profit of continuing operations in Q1-Q3 2015/16 amounted to DKK 269 million (DKK 227 million) corresponding to an EBIT margin of 12.5% (10.6%). The improved EBIT margin is attributable to the improved gross margin. The operating profit from Other brands was DKK 6 million lower compared to last financial year which was basically driven by a lower gross margin and higher capacity costs in Saint Tropez – in particular in Q3 2015/16.

The operating profit for Q2 2014/15 was negatively affected by provisions allocated for a case concerning indirect taxes amounting to DKK 12 million. On the other hand, Q1 2015/16 was positively affected by a partial reversal of the provision amounting to DKK 4 million. Furthermore, the Group recognized a total amount of DKK 18 million in respect of idle capacity costs for Q1-Q3 2014/15. After having adjusted for the case concerning indirect taxes as well as the idle capacity costs, the EBIT margin for Q1-Q3 2015/16 was 0.3 percentage points higher compared to last financial year.

#### Profit for the period

Consolidated profit for Q1-Q3 2015/16 rose by DKK 63 million to DKK 215 million (DKK 152 million). Besides the already mentioned factors, the consolidated profit was affected by the proceeds from the sale of shares in DK Company A/S amounting to approx. DKK 9 million recognized in "Income from investments in associates" as well as a profit of DKK 4 million from the discontinued operations in respect of the divested Mid Market division. Please see note 8 which describes profit/loss for the period of discontinued operations.

### **Net working capital**

After having adjusted for non-cash items, the working capital amounted to DKK 458 million corresponding to an increase of DKK 18 million compared to last financial year primarily driven by reduced "Other liabilities" due to timing and non-recurring items. Inventories rose due to purchased products for the newly opened stores, and trade receivables were reduced in all of the Group's Premium brands as a consequence of the continued focus on a lower tied-up working capital. The working capital constituted 17.3% of the trailing twelve months revenue compared to 16.9% for the same period last financial year.

#### Statement of cash flows

Consolidated free cash flow amounted to an inflow of DKK 172 million (inflow of DKK 115 million). Cash flow from operating activities was improved by DKK 57 million whereas the sale of the head office located Raffinaderivej 10, Copenhagen, and the shares in DK Company A/S contributed positively to the cash flow from investing activities, which amounted to DKK 89 million corresponding to an improvement of DKK 52 million. Sale of securities effectuated during 2014/15 contributed positively to the cash flow from investing activities last financial year. Investments in both intangible assets and property, plant and equipment were generally at the same level as last financial year.

Cash flow from financing activities for Q1-Q3 2015/16 amounted to an outflow of DKK 319 million compared to an outflow of DKK 169 million in Q1-Q3 2014/15. This change is primarily attributable to the extraordinary dividend payment last financial year which amounted to DKK 100 million as compared to an extraordinary dividend payment of DKK 250 million in 2015/16 distributed due to the sale of the shares in DK Company A/S.

### Changes in equity and equity ratio

Equity as at 31 March 2016 amounted to DKK 741 million (30 June 2015: DKK 884 million). This reduction was driven by both ordinary as well as extraordinary dividend payments of approx. DKK 310 million partly offset by the positive comprehensive income for the period. Consequently, the equity ratio as at 31 March 2016 amounted to 52.2% (30 June 2015: 47.5%).

# CONSOLIDATED INCOME STATEMENT

Note	DKK million	Q3 2015/16 3 months	Q3 2014/15 3 months	Q1 - Q3 2015/16 9 months	Q1 - Q3 2014/15 9 months	Year 2014/15 12 months
4	Revenue	710	719	2,156	2,145	2,638
	Cost of sales	(306)	(332)	(934)	(972)	(1,192)
	Gross profit	404	387	1,222	1,173	1,446
	Other external costs	(158)	(179)	(474)	(501)	(644)
	Staff costs	(145)	(137)	(438)	(435)	(570)
	Other operating income	3	` 8 <sup>'</sup>	` 5 <sup>°</sup>	` 33 <sup>°</sup>	31
	Operating profit before depreciation and amortization (EBITDA) Depreciation, amortization	104	79	315	270	263
	and impairment losses	(17)	(14)	(46)	(43)	(56)
	Operating profit (EBIT)	87	65	269	227	207
	Income from investments in associates	10	3	11	4	2
	Financial income	-	1	8	6	7
	Financial costs	(5)	(6)	(13)	(14)	(15)
	Profit before tax of continuing operations Tax on profit for the period of	92	63	275	223	201
	continuing operations	(22)	(17)	(64)	(60)	(47)
	Profit for the period of continuing operations Profit/loss for the period of	70	46	211	163	154
8	discontinued operations	-	(1)	4	(11)	(14)
	Profit for the period	70	45	215	152	140
	Profit allocation: Shareholders of IC Group A/S Non-controlling interests	70	45	213 2	152	140
	Profit for the period	70	45	215	152	140
	Earnings per share, DKK Diluted earnings per share, DKK	4.1 4.2	2.8 2.8	12.8 12.8	9.8 9.8	8.5 8.5
	Earnings per share of continuing operations, DKK Diluted earnings per share of	4.1	2.7	12.6	9.2	9.3
	continuing operations, DKK	4.2	2.7	12.6	9.2	9.3

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Note	DKK million	Q3 2015/16 3 months	Q3 2014/15 3 months	Q1 - Q3 2015/16 9 months	Q1 - Q3 2014/15 9 months	Year 2014/15 12 months
	Profit for the period	70	45	215	152	140
	OTHER COMPREHENSIVE INCOME					
	Items that may be reclassified to the consolidated income statement:					
	Other comprehensive income from					
	associates	(2)	2	(2)	2	2
	Foreign currency translation					
	adjustments, foreign subsidiaries and intercompany loans	(1)	23	(3)	9	9
	Fair value adjustments, gain/loss on	(-)		(-)		
	financial instruments related to	(70)	4.4	(00)	100	40
	cash flow hedges  Reclassification to revenue, cost of	(70)	44	(83)	126	48
	sales or financial items of financial					
	instruments related to realized		_			
	cash flow hedges  Tax on items which can be reclassified	29	4	15	(6)	(6)
	to the consolidated income					
	statement	9	(11)	15	(30)	(10)
	Items that are not subsequently					
	reclassified to the consolidated					
	income statement: Actuarial adjustments	_				1
	Other comprehensive income after tax	(35)	62	(58)	101	44
	Total comprehensive income	35	107	157	253	184
	•					
	Allocation of comprehensive income for the period:					
	Shareholders of IC Group A/S	35	107	155	253	184
	Non-controlling interests	-	-	2	-	-
	Total	35	107	157	253	184

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Note	DKK million	31 Mar. 2016	31 Mar. 2015	30 June 2015
	ASSETS			
	NON-CURRENT ASSETS			
	Intangible assets	266	251	271
	Property, plant and equipment	111	120	101
	Investments in associates		116	115
	Financial assets	23	37	36
	Deferred tax	64	34	46
	Total non-current assets	464	558	569
	CURRENT ASSETS			
5	Inventories	306	298	350
6	Trade receivables	386	408	300
O	Tax receivable	88	81	34
	Other receivables	47	191	124
	Prepayments	58	59	76
7	Cash and cash equivalents	70	194	251
,	Cash and Cash equivalents	955	1,231	1,135
8	Assets held-for-sale	900	148	148
	Total current assets	955	1,379	1,283
	TOTAL ASSETS	1,419	1,937	1,852
		2,120	2,001	2,002
	BVV III	31 Mar.	31 Mar.	30 June
Note	DKK million	2016	2015	2015
	EQUITY AND LIABILITIES			
	EQUITY			
	Share capital	171	170	170
	Reserve for hedging transactions	(12)	99	41
	Translation reserve	(56)	(53)	(53)
	Retained earnings	631	730	721
	Equity attributable to shareholders of the Parent Company	734	946	879
	Equity attributable to non-controlling interests	7	5	5
	Total equity	741	951	884
	LIABILITIES			
	Retirement benefit obligations	8	9	8
	Deferred tax	35	33	35
	Provisions	5	4	5
	Total non-current liabilities	48	46	48
7	Current liabilities to credit institutions	160	260	193
	Trade payables	166	155	274
	Tax payable	83	83	15
	Other liabilities	187	232	239
	Provisions	34	58	47
_		630	788	768
8	Liabilities concerning assets held-for-sale	-	152	152
8	Liabilities concerning assets held-for-sale  Total current liabilities  Total liabilities	630 - 630 678		

**TOTAL EQUITY AND LIABILITIES** 

1,419

1,937

1,852

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

DKK million	Share Ca- pital	Reserve for hed- ging trans- actions	Transla- tion re- serve	Retained earnings	Proposed dividend	Equity, Sharehold- ers of the Parent Company	Non-cont- rolling in- terests	Total equity
Equity at 1 July 2015	170	41	(53)	653	68	879	5	884
Profit for the period	-	-	-	213	-	213	2	215
Other comprehensive income after tax	-	(53)	(3)	(2)	-	(58)	-	(58)
Total comprehensive income	-	(53)	(3)	211	-	155	2	157
Transactions with owners:								
Reclassification	-	-	-	2	(2)	-	-	-
Ordinary dividend paid	-	-	-	-	(66)	(66)	-	(66)
Extraordinary dividend paid	-	-	-	(244)	-	(244)	-	(244)
Share-based payments	-	-	-	2	-	2	-	2
Exercise of warrants	1	-	-	7	-	8	-	8
Equity at 31 March 2016	171	(12)	(56)	631	-	734	7	741

DKK million	Share Ca-	Reserve for hed- ging trans- actions	Transla- tion re- serve	Retained earnings	Proposed dividend	Equity, Sharehold- ers of the Parent Company	Non-cont- rolling in- terests	Total equity
Equity at 1 July 2014	169	9	(62)	662	49	827	5	832
Profit for the period	-	-	-	152	-	152	-	152
Other comprehensive income after tax	-	90	9	2	-	101	-	101
Total comprehensive income  Transactions with owners:	-	90	9	154	-	253	-	253
Reclassification	-	-	-	(1)	1	-	-	-
Ordinary dividend paid	-	-	-	-	(50)	(50)	-	(50)
Extraordinary dividend paid	-	-	-	(97)	-	(97)	-	(97)
Share-based payments	-	-	-	1	-	1	-	1
Exercise of share options and warrants	1	-	-	11	-	12	-	12
Equity at 31 March 2015	170	99	(53)	730	-	946	5	951

DKK million	Shares
DEVELOPMENT IN TREASURY SHARES	
Treasury shares at 1 July 2015	442,572
Treasury shares at 31 March 2016	442,572

As announced in Company Announcement no. 13/2015, the Company's share capital was increased by DKK 485,900 due to exercise of warrants. The capital increase corresponds to 0.3% of the share capital. After the capital increase, IC Group A/S' share capital amounts to nominally DKK 170,562,470.

On 5 October 2015, the Company distributed an ordinary dividend of approx. DKK 68 million corresponding to DKK 4 per share. Furthermore, on 1 March 2016, the Company distributed an extraordinary dividend of approx. DKK 250 million corresponding to DKK 14.65 per share.

After having deducted dividend payment from treasury shares, the total dividend payment amounted to DKK 310 million.

# CONSOLIDATED STATEMENT OF CASH FLOWS

		Q3	Q3	Q1 - Q3	Q1 - Q3	Year
Note	DKK million	2015/16 3 months	2014/15 3 months	2015/16 9 months	2014/15 9 months	2014/15 12 months
Hoto	CASH FLOW FROM	O months	o months	3 months	3 months	TE MONTHS
	OPERATING ACTIVITIES Operating profit, continuing operations	87	65	269	227	207
	Operating profit/loss, discontinued activities	_	(1)	4	(11)	(15)
	Operating profit	87	64	273	216	192
	Other adjustments	13	14	58	43	35
	Change in working capital	(122)	13	(195)	(126)	52
	Cash flow from	(122)		(100)	(120)	
	ordinary operating activities	(22)	91	136	133	279
	Financial income received	-	1	4	5	6
	Financial costs paid	(2)	(5)	(5)	(13)	(14)
	Cash flow from operating activities	(24)	87	135	125	271
	Tax paid	(18)	(10)	(52)	(47)	(45)
	Total cash flow from		, ,			
	operating activities	(42)	77	83	78	226
	CASH FLOW FROM INVESTING ACTIVITIES					
	Investments in intangible assets	(2)	(12)	(15)	(22)	(42)
	Investments in property, plant and equipment	(17)	(21)	(41)	(42)	(45)
	Sale of activities and associates	144	2	144	( <del>4</del> 2)	(43)
	Sale of securities		-		101	101
	Change in deposits and other financial assets		(1)	1		
	Purchase and sale of other	-	(1)	1	-	-
	non-current assets	-	-	-	-	1
	Total cash flow from investing activities	125	(32)	89	37	15
	Total free cash flow	83	45	172	115	241
	CASH FLOW FROM FINANCING ACTIVITIES					
	Repayment on non-current liabilities	-	(7)	(17)	(17)	(17)
	Other liabilities	-	-	-	(17)	(21)
	Dividends paid	(244)	-	(310)	(147)	(146)
	Exercise of share options and warrants	- (0.4.4)	- (7)	8 (048)	12	12
	Total cash flow from financing activities  NET CASH FLOW FOR THE PERIOD	(244) (161)	(7) 38	(319) (147)	(169) (54)	(172) 69
	NET GASHTEGWT ON THE LENGT	(101)	36	(147)	(34)	- 03
	CASH AND CASH EQUIVALENTS					
	Cash and cash equivalents,	74	(405)	50	(4.2)	(4.2)
	beginning of period  Foreign currency translation	71	(105)	58	(13)	(13)
	adjustment of cash and cash					
	equivalents	-	1	(1)	1	2
	Net cash flow for the period	(161)	38	(147)	(54)	69
	Cash and cash equivalents, end of period	(90)	(66)	(90)	(66)	58
	•	()	(/	(,	(/	
				31 Mar.	31 Mar.	30 June
DKK million	n			2016	2015	2015
	ash equivalents comprise:			70	101	054
	ash equivalents pilities to credit institutions			70 (160)	194 (260)	251 (193)
our ent nat	minos to organ montanolis			(100)	(200)	(193)

Cash and cash equivalents, cf. statement of cash flows

# **NOTES**

# 1. Accounting policies

The interim financial report is prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU and additional Danish disclosure requirements for interim reports of listed companies.

The accounting policies applied in this interim report are unchanged as compared to the accounting policies applied in the Annual Report 2014/15 and are in accordance with the International Financial Reporting Standard (IFRS) as adopted by the EU. We refer to the Annual Report 2014/15 (chapter 1) for a detailed description of the accounting policies. A number of minor reclassifications and adjustments of the comparative figures have been made.

IC Group has implemented all new and amended standards (IFRS) and interpretations (IFRIC) as endorsed by the EU and which are effective for the financial year 1 July 2015 – 30 June 2016. This implementation has had no impact on the recognition and measurement of the Group's assets and liabilities.

#### Significant accounting estimates and assumptions

In the preparation of this interim report, the Management of IC Group makes a number of significant accounting estimates and assumptions that may affect the reported values of assets, liabilities, income, costs, cash flows and related information at the reporting date. The accounting estimates and assumptions which Management considers to be material for the preparation and understanding of the interim report appear from chapter 1 of the Annual Report 2014/15 and relate to, e.g., intangible assets, inventories, trade receivables and tax.

### 2. Seasonality

The Group's business segments are influenced by seasonal fluctuations relating to seasonal deliveries to wholesale customers as well as a sales season of the Group's products that varies during the course of the year in the retail segment. The Group's wholesale peak quarters are historically Q1 and Q3, respectively. Revenue and operating profit before tax thus vary in the various reporting periods for which reason they are not necessarily indicative of future trends. The results of the individual quarters are therefore not reliable sources in terms of projecting the Group's development.

### 3. Fair value measurement

Financial instruments measured at fair value in the statement of financial position are divided into three levels in the fair value hierarchy:

- Level 1 Listed prices in active markets for identical instruments
- Level 2 Listed prices in active markets for identical assets and liabilities or other methods of measurement where all substantial
  inputs are based on market observables
- Level 3 Method of measurement where substantial inputs may not be based on market observables

DKK million		31 Mar.	31 Mar. 2016		31 Mar. 2015		30 June 2015	
	Item	Level 2	Level 3	Level 2	Level 3	Level 2	Level 3	
Unlisted shares and	Financial		_		•		_	
bonds	assets	-	1	-	6	-	1	
Derivative financial								
instruments (trading	Financial							
portfolio)	assets	-	1	-	13	-	12	
Financial assets at fair								
value recognized								
through the income								
statement		-	8	-	19	-	19	
Financial assets used								
for hedging	Other re-							
purposes	ceivables	14	-	166	-	90	-	
Financial liabilities								
used for hedging	Other liabi-							
purposes	lities	29	-	20	-	23	-	

No transfers between the levels of the fair value hierarchy have taken place during Q1-Q3 2015/16.

# 4. Segment information

### **Business segments**

Reporting to the Executive Board, which is considered to be the Chief Operating Decision Maker, is based on the Group's three core business units; Peak Performance, Tiger of Sweden and By Malene Birger.

### **Core segments**

The Group's core business comprises the following Premium brands; Peak Performance, Tiger of Sweden and By Malene Birger as well as any external third party revenue generated in these brands' stores. The main target of the Group's core business is to generate growth through increased market penetration and internationalization and thereby increase revenue and earnings.

### Other brands

Other brands comprise the brands Designers Remix and Saint Tropez.

### **Unallocated items and eliminations**

In all material respects,"Unallocated items and eliminations" include;

- income and costs in Group functions which are not allocated to the Group's business segments;
- intercompany eliminations; and
- any differences arising between costs invoiced to Group brands and realized costs in the Group's shared functions.

	Peak Perfor-	Tiger of Swe-	By Malene	Premium		
	mance	den	Birger	brands	Other brands	Total
	Q1 - Q3	Q1 - Q3	Q1 - Q3	Q1 - Q3	Q1 - Q3	Q1 - Q3
	2015/16	2015/16	2015/16	2015/16	2015/16	2015/16
DKK million	9 months	9 months	9 months	9 months	9 months	9 months
Total revenue	826	755	277	1,858	297	2,155
Wholesale and franchise	553	492	196	1,241	164	1,405
Retail, e-commerce and outlets	273	263	81	617	133	750
Growth compared to 2014/15 (%)	(5.2)	6.0	4.1	0.5	0.3	0.5
Growth in local currency compared						
to 2014/15 (%)	(4.9)	7.7	5.0	1.4	1.1	1.4
Operating profit before depreciation						
and amortization (EBITDA)	150	109	27	286	13	299
EBITDA margin (%)	18.2	14.4	9.7	15.4	4.4	13.9
Depreciations, amortization and						
impairment losses	(13)	(11)	(5)	(29)	(5)	(34)
Operating profit (EBIT)	137	98	22	257	8	265
EBIT margin (%)	16.6	13.0	7.9	13.8	2.7	12.3
Reconciliation of segment information						
of continuing operations						
Operating profit (EBIT) reportable						
segments						265
Unallocated items and eliminations						4
Operating profit (EBIT)						269
Income from investments in associates						11
Financial income						8
Financial costs						(13)
Profit before tax						275
Tax on profit for the period						(64)
Profit for the period						211

	Peak Perfor-	Tiger of Swe-	By Malene	Premium		
	mance	den	Birger	brands	Other brands	Total
	Q1 - Q3	Q1 - Q3	<b>Q1</b> - <b>Q</b> 3	Q1 - Q3	Q1 - Q3	Q1 - Q3
	2014/15	2014/15	2014/15	2014/15	2014/15	2014/15
DKK million	9 months	9 months	9 months	9 months	9 months	9 months
Total revenue	871	712	266	1,849	296	2,145
Wholesale and franchise	616	477	195	1,288	165	1,453
Retail, e-commerce and outlets	255	235	71	561	131	692
Operating profit before depreciation						
and amortization (EBITDA)	159	96	26	281	21	302
EBITDA margin (%)	18.3	13.5	9.8	15.2	7.1	14.1
Depreciations, amortization and						
impairment losses	(14)	(8)	(5)	(27)	(7)	(34)
Operating profit (EBIT)	146	88	21	255	14	269
EBIT margin (%)	16.8	12.4	7.9	13.8	4.7	12.5
Reconciliation of segment information						
of continuing operations						
Operating profit (EBIT) reportable						
segments						269
Unallocated items and eliminations						(24)
Idle capacity costs						(18)
Operating profit (EBIT)						227
Income from investments in associates						4
Financial income						6
Financial costs						(14)
Profit before tax						223
Tax on profit for the period						(60)
Profit for the period						163

	<b>Peak Perfor-</b>	Tiger of Swe-	By Malene	Premium		
	mance	den	Birger	brands	Other brands	Total
	Q3	Q3	<b>Q</b> 3	<b>Q</b> 3	<b>Q</b> 3	Q3
	2015/16	2015/16	2015/16	2015/16	2015/16	2015/16
DKK million	3 months	3 months	3 months	3 months	3 months	3 months
Total revenue	264	260	97	621	90	711
Wholesale and franchise	160	184	75	419	54	473
Retail, e-commerce and outlets	104	76	22	202	36	238
Growth compared to 2014/15 (%)	(7.4)	6.6	(8.5)	(2.2)	5.9	(1.3)
Growth in local currency compared						
to 2014/15 (%)	(6.9)	7.5	(7.7)	(1.5)	(6.6)	(0.6)
Operating profit/loss before						
depreciation and amortization						
(EBITDA)	43	43	11	97	(5)	92
EBITDA margin (%)	16.3	16.5	11.3	15.6	(5.6)	12.9
Depreciations, amortization and						
impairment losses	(5)	(5)	(2)	(12)	(1)	(13)
Operating profit/loss (EBIT)	38	38	9	85	(6)	79
EBIT margin (%)	14.4	14.6	9.3	13.7	(6.7)	11.1
Reconciliation of segment information						
of continuing operations						
Operating profit (EBIT) reportable						
segments						79
Unallocated items and eliminations						8
Operating profit (EBIT)						87
Income from investments in associates						10
Financial income						(1)
Financial costs						(4)
Profit before tax						92
Tax on profit for the period						(22)
Profit for the period						70

	Peak Perfor-	Tiger of Swe-	By Malene	Premium		
	mance	den	Birger	brands	Other brands	Total
	Q3	<b>Q3</b>	<b>Q</b> 3	Q3	Q3	<b>Q</b> 3
	2014/15	2014/15	2014/15	2014/15	2014/15	2014/15
DKK million	3 months	3 months	3 months	3 months	3 months	3 months
Total revenue	285	244	106	635	85	720
Wholesale and franchise	181	179	81	441	48	489
Retail, e-commerce and outlets	104	65	25	194	37	231
Operating profit before depreciation						
and amortization (EBITDA)	41	38	14	93	1	94
EBITDA margin (%)	14.4	15.6	13.2	14.6	1.2	13.1
Depreciations, amortization and impair-						
ment losses	(5)	(3)	(2)	(10)	(2)	(12)
Operating profit/loss (EBIT)	36	35	12	83	(1)	82
EBIT margin (%)	12.6	14.3	11.3	13.1	(1.2)	11.4
Reconciliation of segment information						
of continuing operations						
Operating profit (EBIT) reportable						
segments						82
Unallocated items and eliminations						(6)
Idle capacity costs						(11)
Operating profit (EBIT)						65
Income from investments in associates						3
Financial income						1
Financial costs						(6)
Profit before tax						63
Tax on profit for the period						(17)
Profit for the period						46

			<b>Q1 - Q3</b>	<b>Q1 - Q3</b>
	Q3 2015/16	Q3 2014/15	2015/16	2014/15
DKK million	3 months	3 months	9 months	9 months
Segment revenue (reportable segments)	711	720	2,155	2,145
Unallocated items and eliminations	(1)	(1)	1	-
Total revenue, cf. income statement	710	719	2,156	2,145

# 5. Inventories

	31 Mar.	31 Mar.	30 June
DKK million	2016	2015	2015
Raw material and consumables	42	50	49
Finished goods and goods for resale	304	283	253
Goods in transit	14	15	101
Total inventories, gross	360	348	403
Changes in inventory write-downs for the period:			
Write-downs at 1 July	53	63	63
Write-downs for the period, addition	21	20	26
Write-downs for the period, reversals	(20)	(33)	(36)
Total inventory write-downs	54	50	53
Total inventories, net	306	298	350

# 6. Trade receivables

	31 Mar.	31 Mar.	30 June
DKK million	2016	2015	2015
Not yet due	320	319	253
Due, 1-60 days	48	53	25
Due, 61-120 days	4	10	13
Due more than 120 days	14	26	9
Total trade receivables, net	386	408	300
Change in trade receivables write-downs for the period:			
•			
Write-downs at 1 July	39	50	50
Change in write-downs for the period	2	14	9
Realized loss for the period	(12)	(15)	(20)
Total write-downs	29	49	39

# 7. Net interest-bearing debt

DKK million	31 Mar. 2016	31 Mar. 2015	30 June 2015
Net interest-bearing debt comprises:			
Current liabilities to credit institutions	160	260	193
Liabilities concerning assets held-for-sale	-	140	140
Interest-bearing debt, gross	160	400	333
Cash and cash equivalents	70	194	251
Net interest-bearing debt	90	206	82

# 8. Discontinued operations and assets classified as held-for-sale

DKK million	Q3 2015/16 3 months	Q3 2014/15 3 months	Q1 - Q3 2015/16 9 months	Q1 - Q3 2014/15 9 months	Year 2014/15 12 months
Costs	o months	(1)	5	(13)	(16)
Profit/loss for the period before tax	-	(1)	5	(13)	(16)
Tax on profit for the period	_	-	(1)	2	2
Profit/loss for the period of discontinued operations	-	(1)	4	(11)	(14)
DKK million			31 Mar. 2016	31 Mar. 2015	30 June 2015
Deferred tax			-	2	2
Assets concerning discontinued operations			-	2	2
Other liabilities			-	12	12
Liabilities concerning discontinued operations			-	12	12

DKK million	Q3 2015/16 3 months	Q3 2014/15 3 months	Q1 - Q3 2015/16 9 months	Q1 - Q3 2014/15 9 months	Year 2014/15 12 months
Statement of cash flow:					
Cash flow from operating activities	-	-	(8)	-	-
Cash flow from financing activities	-	-	-	(17)	(21)
Total cash flow	-	-	(8)	(17)	(21)
Earnings per share of discontinued operations	-	-	0.2	(0.6)	(8.0)
Diluted earnings per share of discontinued operations	-	-	0.2	(0.6)	(8.0)

In 2014/15, provisions were recognized to cover costs in respect of a case concerning indirect taxes since part of these costs are attributable to the Group's former Mid Market division. In Q1 2015/16, rulings were delivered in this case resulting in a settlement of the provision.

	31 Mar.	31 Mar.	30 June
DKK million	2016	2015	2015
Property, plant and equipment	-	146	146
Assets classified as held-for-sale	-	146	146
Non-current liabilities to credit institutions	-	140	140
Liabilities concerning assets classified as held-for-sale	-	140	140
Total assets held-for-sale	-	148	148
Total liabilities held-for-sale	-	152	152

In June 2015, IC Group entered into an agreement to sell its head office located 10 Raffinaderivej, Copenhagen, to Øens Invest ApS for a total amount of DKK 150 million. The Group's mortgage loan of DKK 140 million taken out on the property formed part of the transaction. The transfer of the property took place at 1 January 2016.

## 9. Related parties

IC Group has provided transition services and sale of goods to DK Company A/S which was an associate up until 4 February 2016 at which date IC Group A/S sold its total shareholdings in the company. During Q1-Q3 2015/16, the Group had transactions with DK Company A/S amounting to DKK 1 million (DKK 22 million) which was recognized as "Revenue", DKK nil (DKK 26 million) was recognized as "Other operating income and costs" and DKK nil (DKK 1 million) was recognized as "Trade receivables".

The proceeds from the sale of the shares amounting to approx. DKK 9 million, as described in Company Announcement no. 3/2016, have been recognized as "Income from investments in associates".

## 10. Events after the reporting period

No material events have taken place after the reporting period that have not been recognized or otherwise included in the interim report for Q3 2015/16.

# STATEMENT BY THE MANAGMENT

The Board of Directors and the Executive Board have today considered and approved the interim report of IC Group A/S for the period 1 July 2015 – 31 March 2016. This interim financial report is prepared in accordance with IAS 34 "Interim Financial Reporting" as adopted by the EU, cf. chapter on accounting policies and additional Danish disclosure requirements for interim reports of listed companies. This interim report is unaudited and has not been reviewed by the Group's auditors.

In our opinion, we consider the applied accounting policies to be appropriate to the effect that this interim report gives a true and fair view of the Group's assets, liabilities and financial position at 31 March 2016 and of the results of the Group's operations and cash flows for the period 1 July 2015 – 31 March 2016.

Furthermore, we consider the management commentary (on page 1-9) to give a true and fair review of the development of the Group's operations and financial affairs, profit for the period and of the Group's financial position for the period as a whole as well as a description of the most significant risks and uncertainty factors that the Group is facing.

Apart from the information set out in this interim report, there have been no changes to the Group's significant risks and uncertainties that have not been disclosed in the Annual Report 2014/15.

MICHAEL HAUGE SØRENSEN

Board member

Copenhagen, 18 May 2016

The Executive Board:

MADS RYDER ALEXANDER MARTENSEN-LARSEN Group CEO Group CFO

The Board of Directors:

HENRIK HEIDEBY ANDERS COLDING FRIIS Deputy Chairman NIELS ERIK MARTINSEN Deputy Chairman

ANNETTE BRØNDHOLT SØRENSEN

Board member

OLF WENGEL

Board member

# **CORPORATE INFORMATION**

## IC GROUP'S CORPORATE INFORMATION

Share capital	170,562,470	Address	IC Group A/S	
Number of shares	17,056,247		12D Adelgade	
Share class	One class		1304 Copenhage	en K
ISIN code	DK0010221803			
Business Reg. No. (CVR)	62816414		Phone:	+45 32 66 77 88
			Fax:	+45 32 66 77 03
Reuter ticker	IC.CO		E-mail:	info@icgroup.net
Bloomberg ticker	IC DC		Homepage:	icgroup.net

## SUPPLEMENTARY GROUP AND SEGMENT DATA

The announced financial figures and supplementary Group and segment data are available on the corporate website at  $\frac{\text{http://www.icgroup.net/investors/results-reports/quarterly-data-file/}{\text{http://www.icgroup.net/investors/results-reports/quarterly-data-file/}}$ 

# FINANCIAL CALENDAR



## **INVESTOR RELATIONS CONTACT**

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