



## PRESS RELEASE

### Pro forma financial statements for B&B TOOLS' new operating segments

As announced in spring 2016, B&B TOOLS introduced new operating segments (as outlined below) – *Bergman & Beving* and *Momentum Group* – as of 1 April 2016. The aim of the new segments is to create even stronger conditions for increased growth and profitability across all areas of the Group.

<b>Bergman &amp; Beving</b> FOCUS: Product ownership with strong brands.	<b>Momentum Group</b> FOCUS: Market channels for consumables and components.
Development of premium brands that offer innovation & quality to professional users in construction and industry.  <i>The segment includes product brands such as:</i> 	Leading market channels for industrial consumables, industrial components, services and maintenance for professional end users.  <i>The segment includes businesses such as:</i> 

The operating segments will be reported externally for the first time in the Interim Report for the first quarter of the 2016/2017 financial year, which will be published on 19 July 2016. In preparation for this report, the quarterly comparative figures from 1 April 2015 have been restated for the new organisation according to the enclosed appendix.

Stockholm, 5 July 2016

#### **B&B TOOLS AB (publ)**

For further information, please contact:

Eva Hemb, Executive Vice President & CFO, B&B TOOLS AB, Tel: +46 10 454 77 00

Mats Karlqvist, Head of Investor Relations, B&B TOOLS AB, Tel: +46 70 660 31 32

*This information is such that it must be disclosed by B&B TOOLS in accordance with the Market Abuse Regulation, the Swedish Financial Instruments Trading Act or requirements imposed in the Rulebook for Issuers on Nasdaq Stockholm. This information was submitted for publication on 5 July 2016 at 13:00 p.m.*

#### **B&B TOOLS AB (publ)**

Mail address **PO Box 10024 SE-100 55 Stockholm Sweden**

Visit **Linnégatan 18 Stockholm**

Tel **+46 10 454 77 00** Fax **+46 10 454 77 01**

Org No **556034-8590** Reg office **Stockholm**

Web **www.bbtools.com**

## APPENDIX 1 – REPORTING PER NEW OPERATING SEGMENT AS OF 1 APRIL 2016

### REVENUE BY OPERATING SEGMENT

	FULL-YEAR (12 MOS)
MSEK	2015/2016
Bergman & Beving	3,647
Momentum Group	5,176
Group-wide	544
Eliminations	-1,546
<b>The B&amp;B TOOLS Group</b>	<b>7,821</b>

### REVENUE BY QUARTER

	2015/2016			
MSEK	Q4	Q3	Q2	Q1
Bergman & Beving	897	912	883	955
Momentum Group	1,251	1,349	1,209	1,367
Group-wide	131	139	135	139
Eliminations	-344	-407	-388	-407
<b>The B&amp;B TOOLS Group</b>	<b>1,935</b>	<b>1,993</b>	<b>1,839</b>	<b>2,054</b>

### OPERATING PROFIT/LOSS BY OPERATING SEGMENT

	FULL-YEAR (12 MOS)
MSEK	2015/2016
Bergman & Beving	274
Momentum Group	193
Group-wide	-3
Eliminations	22
<b>The B&amp;B TOOLS Group</b>	<b>486</b>

### OPERATING PROFIT/LOSS BY QUARTER

	2015/2016			
MSEK	Q4	Q3	Q2	Q1
Bergman & Beving	71	57	70	76
Momentum Group	45	51	57	40
Group-wide	-15	0	3	9
Eliminations	10	7	1	4
<b>The B&amp;B TOOLS Group</b>	<b>111</b>	<b>115</b>	<b>131</b>	<b>129</b>

### OPERATING MARGIN

	2015/2016				
	Q4	Q3	Q2	Q1	Full-Year (12 mos)
Bergman & Beving	7.9%	6.3%	7.9%	8.0%	7.5%
Momentum Group	3.6%	3.8%	4.7%	2.9%	3.7%
Group-wide	-	-	-	-	-
Eliminations	-	-	-	-	-
<b>The B&amp;B TOOLS Group</b>	<b>5.7%</b>	<b>5.8%</b>	<b>7.1%</b>	<b>6.3%</b>	<b>6.2%</b>