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Press Release



MILlicom
THE DIGITAL LIFESTYLE

Tigo Business and Microsoft announce partnership to provide cloud services to eight markets in Latin America

Partnership will provide innovative services and end-to-end product packages to businesses

Stockholm – July 13th, 2016 – Millicom’s Tigo Business brand and Microsoft today announce a Microsoft Cloud OS Network (COSN) partnership to deliver cloud computing benefits to businesses in the Latam region. The partnership will enable the delivery of innovative applications and cloud services to the business community in Colombia, Guatemala, Honduras, Nicaragua, El Salvador, Costa Rica, Bolivia and Paraguay. This partnership brings together two brand names who will combine their expertise to deliver a localized suite of products and services such as data services, increased security, local currency payments and account management.

Microsoft Azure is a flexible cloud computing platform from Microsoft which enables applications to be hosted and delivered to end users directly from the cloud. Tigo Business will work alongside Microsoft as a strategic partner providing agile service delivery and solutions, which allow its customers to manage their infrastructure needs in a more efficient way. Combining Tigo Business’s Data Center infrastructure with Microsoft’s will enable large businesses and MNOs to enjoy state-of-the-art Disaster Recovery services, bringing increased resiliency, added security through the Tigo Business network, lower latency and better Service Level Agreements. Additional services, such as Virtual Desktop and Data Base, are just a few of the services provided via this partnership under the “as a service” model.

Tigo Business and Microsoft have also developed a Cloud Solution Provider (CSP) program, which enables Tigo Business to sell Microsoft CSP licenses targeting the needs of small and medium size businesses. Microsoft Office 365, among other CSP solutions, will deliver businesses collaboration and productivity tools accompanied by first class local support and expert advice from Microsoft certified Tigo Business personnel.

Marcelo Benitez, VP Tigo Business says, “The Tigo Business and Microsoft partnership offers a significant opportunity to bring cost, service and security benefits to businesses across the Latam region. Tigo Business is known for its fast delivery, and for supporting its business partners in executing cloud strategies efficiently and reliably. Now we can also offer truly innovative packages to our clients. Small and medium sized businesses are the engines of the economy in the region, and this partnership will help businesses to continue their digital transformations and capture the growth ahead.”

We believe in better. We believe in **tigo**

Pablo Lombardero, Director for the Partner organization at Microsoft LATAM New Markets said, “At Microsoft we have a clear mission of empowering every person and organization on the planet to achieve more. Through this partnership with Tigo Business, and due to their brand and reach, we see great possibilities to unlock new opportunities for our mutual customers.” Lombardero added, “Both Tigo Business and Microsoft understand that cloud computing delivers significant efficiencies in costs, allowing organizations to benefit from the flexibility and efficiency of the Microsoft Azure platform.”

For more information please contact:

Press Enquiries

Tabitha Aldrich-Smith, Interim Communications Director

Tel: +352 277 59084 (Luxembourg) / +44 7971 919 610 / press@millicom.com

ABOUT MILLICOM

Millicom is a leading telecom and media company dedicated to emerging markets in Latin America and Africa. Millicom sets the pace when it comes to providing innovative and customer-centric digital lifestyle services to the world’s emerging markets. Tigo Business is a fast growing business solutions hub.

Millicom employs more than 16,000 people and provides mobile services to over 56 million customers. Founded in 1990, Millicom International Cellular SA is headquartered in Luxembourg and listed on NASDAQ OMX Stockholm under the symbol MIC. In 2015, Millicom generated revenue of USD 6.73 billion and Adjusted EBITDA of USD 2.27 billion.

ABOUT MICROSOFT

Microsoft (Nasdaq “MSFT” @microsoft) is the leading platform and productivity company for the mobile-first, cloud-first world, and its mission is to empower every person and every organization on the planet to achieve more.