

### Genmab Announces Financial Results for the First Half of 2016 and Improves 2016 Financial Guidance

August 9, 2016; Copenhagen, Denmark; Interim Report for First Half 2016

### **Highlights**

- Net Sales of DARZALEX<sup>®</sup> (daratumumab) by Janssen for the first half of 2016 were USD 209 million, resulting in royalty income of USD 25 million (DKK 168 million)
- 2016 financial guidance improved
- Announced European conditional marketing authorization of DARZALEX for heavily pretreated or double-refractory multiple myeloma
- Achieved USD 30 million milestone for first commercial sale of DARZALEX in Europe
- Announced positive topline result in Phase III POLLUX study of daratumumab in relapsed or refractory multiple myeloma
- Announced that U.S. Food and Drug Administration (FDA) granted priority review to sBLA for ofatumumab (Arzerra<sup>®</sup>) in combination with fludarabine and cyclophosphamide (FC) in relapsed chronic lymphocytic leukemia (CLL)
- Announced that the Committee for Medicinal Products for Human Use (CHMP) issued a negative opinion for Arzerra as maintenance therapy in relapsed CLL
- Announced Phase III studies of ofatumumab in relapsing multiple sclerosis

"The two major highlights during the second quarter were the rapid European approval of DARZALEX and positive Phase III data from the POLLUX study. DARZALEX was successfully launched by our collaboration partner Janssen shortly after the approval, triggering a milestone payment of USD 30 million to Genmab. We were also very excited about the Phase III POLLUX study data which showed that daratumumab in combination with lenalidomide and dexamethasone led to a significant improvement in progression free survival in treatment of relapsed or refractory multiple myeloma," said Jan van de Winkel, Ph.D., Chief Executive Officer of Genmab.

### **Financial Performance First Half**

- Revenue was DKK 524 million in the first half of 2016 compared to DKK 281 million in the first half of 2015. The increase of DKK 243 million, or 86%, was mainly driven by higher royalty and milestone revenue under our daratumumab collaboration with Janssen.
- Operating expenses were DKK 366 million in the first half of 2016 compared to DKK 244 million in the first half of 2015. The increase of DKK 122 million, or 50%, was due to the additional investment in our pipeline of products, including the advancement of tisotumab vedotin, HuMax<sup>®</sup>-AXL-ADC, HexaBody<sup>®</sup>-DR5/DR5, DuoBody<sup>®</sup>-CD3xCD20, and our other pre-clinical programs.
- Operating income was DKK 158 million in the first half of 2016 compared to DKK 212 million in the first half of 2015. The decrease of DKK 54 million, or 25%, was driven by the one-time reversal of the ofatumumab funding liability of DKK 176 million in 2015 combined with increased operating expenses in 2016, which were partly offset by higher revenue in 2016.
- On June 30, 2016, Genmab had a cash position of DKK 3,762 million compared to DKK 3,493 million at December 31, 2015. This represented a net increase of DKK 269 million, which was driven primarily by income from operations and the proceeds from the exercise of warrants for DKK 82 million.

### **Business Progress Second Quarter**

### Daratumumab

- May: Achieved a USD 30 million milestone triggered by the first commercial sale of DARZALEX in Europe.
- May: Announced that the European Commission (EC) granted a conditional marketing authorization for DARZALEX for heavily pre-treated or double-refractory multiple myeloma. The

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approval followed a positive recommendation for DARZALEX from the CHMP of the European Medicines Agency (EMA) in April.

- May: Announced that the Phase III POLLUX study (MMY3003) of daratumumab in combination with lenalidomide and dexamethasone in patients with relapsed or refractory multiple myeloma met the primary endpoint at a pre-planned interim analysis (Hazard Ratio (HR) = 0.37 (95% CI 0.27-0.52), p<0.0001). Patients who received treatment with daratumumab in combination with lenalidomide and dexamethasone had a 63% reduction in risk of their disease progressing, compared to those who did not receive daratumumab. The median progression free survival (PFS) for patients treated with daratumumab in combination with lenalidomide and dexamethasone has not been reached, compared to an estimated median PFS of 18.4 months for patients who received lenalidomide and dexamethasone alone. Janssen will engage in a dialogue with health authorities about the potential for a regulatory submission for this indication.</li>
- April: Reported more detailed data from the Phase III CASTOR (MMY3004) study of daratumumab in combination with bortezomib and dexamethasone versus bortezomib and dexamethasone in patients with relapsed or refractory multiple myeloma. The study met the primary endpoint of improving PFS; HR = 0.39, p<0.0001. The median PFS for patients treated with daratumumab has not been reached, compared to median PFS of 7.2 months for patients who did not receive daratumumab.
- April: Announced that MorphoSys filed a complaint at the U.S. District Court of Delaware against Genmab and Janssen Biotech, Inc. (Janssen), for patent infringement under U.S. patent no. 8,263,746 based on activities relating to the manufacture, use and sale of DARZALEX in the United States. Genmab and Janssen disagree with the allegations made by MorphoSys in its complaint for patent infringement and intend to vigorously contest those allegations.

#### Ofatumumab

- June: Announced that the CHMP of the EMA issued a negative opinion on the use of Arzerra as maintenance therapy for patients with relapsed CLL.
- June: Announced that Novartis will start Phase III studies of the subcutaneous formulation of ofatumumab in relapsing multiple sclerosis (MS) with enrollment of patients to start in September 2016.
- May: Announced that the U.S. FDA granted Priority Review to the supplemental Biologics License Application (sBLA) for the use of ofatumumab in combination with FC for the treatment of patients with relapsed CLL.

### Subsequent Event

 July: The U.S. FDA granted Breakthrough Therapy Designation for DARZALEX injection in combination with lenalidomide and dexamethasone, or bortezomib and dexamethasone for the treatment of patients with multiple myeloma who have received at least one prior therapy. Breakthrough Therapy Designation is a program intended to expedite the development and review of drugs to treat serious or life-threatening diseases in cases where preliminary clinical evidence shows that the drug may provide substantial improvements over available therapy.

### Outlook

Genmab is improving its 2016 financial guidance published on April 20, 2016 and reiterated on May 10, 2016, due to increased revenue and operating expenses resulting in increased operating income and cash position.

### Conference Call

Genmab will hold a conference call in English to discuss the results for the first half of 2016 today, Tuesday, August 9, at 6.00 pm CEST, 5.00 pm BST or noon EDT. The dial in numbers are:

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+1 212 444 0481 (US participants) and ask for the Genmab conference call +44 20 3427 1914 (international participants) and ask for the Genmab conference call

A live and archived webcast of the call and relevant slides will be available at www.genmab.com.

### **Contact:**

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This interim report contains forward looking statements. The words "believe", "expect", "anticipate", "intend" and "plan" and similar expressions identify forward looking statements. Actual results or performance may differ materially from any future results or performance expressed or implied by such statements. The important factors that could cause our actual results or performance to differ materially include, among others, risks associated with product discovery and development, uncertainties related to the outcome and conduct of clinical trials including unforeseen safety issues, uncertainties related to product manufacturing, the lack of market acceptance of our products, our inability to manage growth, the competitive environment in relation to our business area and markets, our inability to attract and retain suitably qualified personnel, the unenforceability or lack of protection of our products obsolete, and developments in technology which may render our products obsolete, and other factors. For a further discussion of these risks, please refer to the section "Risk Management" in Genmab's annual report, which is available on <u>www.genmab.com</u> and the "Significant Risks and Uncertainties" section in this interim report. Genmab does not undertake any obligation to update or revise forward looking statements in this interim report nor to confirm such statements in relation to actual results, unless required by law.

Genmab A/S and its subsidiaries own the following trademarks: Genmab®; the Y-shaped Genmab logo®; Genmab in combination with the Y-shaped Genmab logo<sup>TM</sup>; the DuoBody logo®; the HexaBody logo<sup>TM</sup>; HuMax®; HuMax-CD20®; DuoBody®; HexaBody® and UniBody®. Arzerra® is a trademark of Novartis AG or its affiliates. DARZALEX® is a trademark of Janssen Biotech, Inc.



### **CONSOLIDATED KEY FIGURES**

|   | 2nd quarter of 2016   | 2nd quarter of 2015 | 6 Months Ended<br>June 30, 2016 | 6 Months Ended<br>June 30, 2015 | Full Year<br>2015     |
|---|-----------------------|---------------------|---------------------------------|---------------------------------|-----------------------|
|   | DKK'000               | DKK'000             | DKK'000                         | DKK'000                         | DKK'000               |
| Income Statement                              |                       |                     |                                 |                                 |                       |
| Revenue                                       | 353.827               | 173.842             | 523,998                         | 280.620                         | 1,133,041             |
| Research and development expenses             | (187,505)             | (110,818)           | (314,621)                       | (196,350)                       | (487,656)             |
| General and administrative expenses           | (187,505)<br>(24,541) | (23,607)            | (51,257)                        | (190,330)<br>(48,131)           | (487,030)<br>(91,224) |
| Operating expenses                            | (212,046)             | (134,425)           | (365,878)                       | (244,481)                       | (578,880)             |
| Other income                                  | (212,040)             | (134,423)           | (303,070)                       | 176,218                         | (378,880)             |
| Operating result                              | 141,781               | 39,417              | 158,120                         | 212,357                         | 730,379               |
| Net financial items                           | 26,449                | (22,928)            | (1,401)                         | 21,436                          | 27,148                |
| Net result                                    | 168,230               | 16,489              | 156,705                         | 233,779                         | 763,513               |
| Netlesuit                                     | 100,230               | 10,409              | 150,705                         | 255,119                         | 703,313               |
| Balance Sheet                                 |                       |                     |                                 |                                 |                       |
| Cash position*                                | 3,762,122             | 2,957,777           | 3,762,122                       | 2,957,777                       | 3,493,229             |
| Non-current assets                            | 221,018               | 229,152             | 221,018                         | 229,152                         | 234,659               |
| Assets  | 4,128,273             | 3,283,766           | 4,128,273                       | 3,283,766                       | 3,902,548             |
| Shareholders' equity                          | 3,748,621             | 2,769,621           | 3,748,621                       | 2,769,621                       | 3,486,720             |
| Share capital                                 | 59,834                | 58,717              | 59,834                          | 58,717                          | 59,531                |
| Investments in intangible and tangible assets | 2,933                 | 97,663              | 7,037                           | 117,403                         | 135,389               |
| Cash Flow Statement                           |                       |                     |                                 |                                 |                       |
| Cash flow from operating activities           | 209,926               | (23,039)            | 201,290                         | (78,438)                        | 311,449               |
| Cash flow from investing activities           | (257,175)             | (97,288)            | (501,992)                       | (425,599)                       | (480,883)             |
| Cash flow from financing activities           | 43,498                | 160,332             | 81,882                          | 477,454                         | 643,092               |
| Cash and cash equivalents                     | 641,700               | 38,644              | 641,700                         | 367,182                         | 873,986               |
| Cash position increase/(decrease)             | 271,600               | 12,643              | 268,893                         | 297,262                         | 832,714               |
| Financial Ratios                              |                       |                     |                                 |                                 |                       |
| Basic net result per share                    | 2.82                  | 0.28                | 2.63                            | 4.04                            | 13.05                 |
| Diluted net result per share                  | 2.72                  | 0.27                | 2.54                            | 3.88                            | 12.56                 |
|   |                       |                     |                                 |                                 |                       |
| Period-end share market price                 | 1,210.00              | 582.00              | 1,210.00                        | 582.00                          | 917.50                |
| Price / book value                            | 19.31                 | 12.34               | 19.31                           | 12.34                           | 15.67                 |
| Shareholders' equity per share                | 62.65                 | 47.17               | 62.65                           | 47.17                           | 58.57                 |
| Equity ratio                                  | 91%                   | 84%                 | 91%                             | 84%                             | 89%                   |
| Average number of employees (FTE**)           | 195                   | 178                 | 190                             | 177                             | 180                   |
| Number of employees at the end of the period  | 198                   | 179                 | 198                             | 179                             | 186                   |
|   |                       |                     |                                 |                                 |                       |

\* Cash, cash equivalents, bank overdraft and marketable securities.

\*\* Full-time equivalent

The figures and financial ratios have been prepared on a consolidated basis. The financial ratios have been calculated in accordance with the recommendations of the Association of Danish Financial Analysts (2015) and key figures in accordance with IFRS.

### **ABOUT GENMAB**

Genmab is a publicly traded, international biotechnology company specializing in the creation and development of differentiated antibody therapeutics for the treatment of cancer. Founded in 1999, the company has two approved antibodies, Arzerra® (ofatumumab) for the treatment of certain chronic lymphocytic leukemia indications and DARZALEX® (daratumumab) for the treatment of heavily pretreated or double refractory multiple myeloma. Daratumumab is in clinical development for additional multiple myeloma indications and for non-Hodgkin's lymphoma. Genmab also has a broad clinical and pre-clinical product pipeline. Genmab's technology base consists of validated and proprietary next generation antibody technologies - the DuoBody® platform for generation of bispecific antibodies, and the HexaBody® platform which creates effector function enhanced antibodies. The company intends to leverage these technologies to create opportunities for full or co-ownership of future products. Genmab has alliances with top tier pharmaceutical and biotechnology companies. For more information visit www.genmab.com.



### OUTLOOK

| MDKK   | Revised<br>Guidance | Previous<br>Guidance |  |
|--|---------------------|----------------------|--|
| Revenue  | 975 – 1,025         | 925 – 975            |  |
| Operating expenses   | (800) – (850)       | (775) – (825)        |  |
| Operating income   | 150 – 200           | 125 – 175            |  |
| Cash position at end of year* 3,550 - 3,650 3,400 - 3,500          |                     |                      |  |
| *Cash, cash equivalents, bank overdraft, and marketable securities |                     |                      |  |

Genmab is improving its 2016 financial guidance published on April 20, 2016 and reiterated on May 10, 2016, due to increased revenue and operating expenses resulting in increased operating income and cash position.

### **Operating Result**

We expect our 2016 revenue to be in the range of DKK 975 – 1,025 million, an increase of DKK 50 million compared to the previous guidance. Our projected revenue for 2016 consists primarily of daratumumab milestones of DKK 400 million and DARZALEX royalties of DKK 350 – 400 million (previously DKK 300 – 350 million) that are based on an estimated USD 440 – 490 million of DARZALEX sales in 2016 (previously USD 400 – 450 million). The remainder of the revenue mainly consists of Arzerra royalties, DuoBody milestones, and non-cash amortization of deferred revenue.

We anticipate that our 2016 operating expenses will be in the range of DKK 800 – 850 million, an increase of DKK 25 million compared to the DKK 775 – 825 million in the previous guidance. The increased expense level compared to the previous guidance is driven by the additional investment in our pipeline of products, including the advancement of tisotumab vedotin as well as HuMax-AXL-ADC, HexaBody-DR5/DR5, DuoBody-CD3xCD20, and our other pre-clinical programs.

As a result of the increased revenue and expenses, we now expect the operating income for 2016 to be approximately DKK 150 - 200 million, compared to DKK 125 - 175 million in the previous guidance.

### **Cash Position**

We are now projecting a cash position at the end of 2016 of DKK 3,550 – 3,650 million, an improvement of DKK 150 million, compared to the previous guidance of DKK 3,400 – 3,500 million. The increase is due to the improved operating result, proceeds from warrants exercised in May, and other working capital adjustments.

### **Outlook: Risks and Assumptions**

In addition to factors already mentioned, the estimates above are subject to change due to numerous reasons, including but not limited to the achievement of certain milestones associated with our collaboration agreements; the timing and variation of development activities (including activities carried out by our collaboration partners) and related income and costs; Arzerra and DARZALEX sales and corresponding royalties to Genmab; fluctuations in the value of our marketable securities; and currency exchange rates. The financial guidance does not include any potential proceeds from future warrant exercises and also assumes that no significant agreements are entered into during 2016 that could materially affect the results.

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### **2016 GOALS**

| Priority  | ✓               | Targeted Milestone   |
|---|-----------------|--|
| MAXIMIZE DARATUMUMAB<br>PROGRESS                                      | √<br>√<br>√     | <ul> <li>Launch DARZALEX in US and other approved territories</li> <li>CHMP decision on monotherapy application</li> <li>Phase III multiple myeloma (MM) interim efficacy analysis in<br/>relapsed / refractory MM settings [Pollux and Castor trials]</li> <li>File for label in relapsed / refractory settings if results of interim<br/>analyses are favorable</li> <li>Start multiple clinical trials in MM and non-MM indications</li> <li>Report initial clinical data non-MM indications</li> </ul> |
| OPTIMIZE OFATUMUMAB<br>VALUE  | ✓<br>✓<br>2017* | <ul> <li>Start Phase III subcutaneous autoimmune trials</li> <li>Regulatory decision for CLL maintenance</li> <li>File for label in relapsed CLL</li> <li>Phase III refractory follicular lymphoma (FL) interim efficacy data</li> </ul>   |
| STRENGTHEN<br>DIFFERENTIATED PRODUCT<br>PIPELINE                      |                 | <ul> <li>Phase I/II tisotumab vedotin additional data</li> <li>IND for HuMax-AXL-ADC and start clinical trial</li> <li>Progress HexaBody-DR5/DR5 program</li> <li>Progress pre-clinical DuoBody &amp; HexaBody projects</li> </ul>   |
| BROADEN PARTNERSHIP<br>PORTFOLIO WITH NEXT<br>GENERATION TECHNOLOGIES | ¥               | <ul> <li>Sign new / expanded DuoBody &amp; HexaBody collaborations</li> <li>Progress partnered programs</li> <li>New IND filings</li> </ul>  |
| DISCIPLINED FINANCIAL<br>MANAGEMENT                                   |                 | <ul> <li>Selectively invest to progress and broaden differentiated product<br/>pipeline</li> </ul>   |

\*Study continued at interim analysis. Full data expected 2017.

### **PRODUCT PIPELINE PROGRESS FIRST HALF OF 2016**

Our product pipeline includes ten antibodies in clinical development, including two marketed products, and over 20 in-house and partnered pre-clinical programs. The following chart illustrates the disease indications and most advanced development status for each of our pipeline products. For additional information, visit www.genmab.com/product-pipeline.

### **Product Pipeline**

| Product   | Disease                               | Most Advanced<br>Development Status  |
|---|---------------------------------------|--|
| <b>Daratumumab</b><br>Target: CD38<br>Partner: Janssen  | Multiple Myeloma (MM)                 | Marketed in certain<br>indications; in Phase III<br>development for<br>another |
|   | Non-Hodgkin's Lymphoma<br>(NHL)       | Phase II study ongoing   |
|   | Solid tumor                           | Phase I study<br>announced   |
| <b>Ofatumumab</b><br>Target: CD20<br>Indication: Cancer | Chronic Lymphocytic Leukemia<br>(CLL) | Marketed in certain<br>indications; in Phase III<br>development for others     |
| Partner: Novartis                                       | Follicular Lymphoma (FL)              | Phase III study  |

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| Product  | Disease  | Most Advanced<br>Development Status |
|--|--|-------------------------------------|
|  |  | ongoing                             |
| <b>Ofatumumab</b><br>Subcutaneous formulation<br>Target: CD20<br>Indication: Autoimmune<br>Partner: Novartis | Relapsing Multiple Sclerosis   | Phase III studies<br>announced      |
| <b>Tisotumab vedotin</b><br>Target: Tissue factor (TF)<br>Partner: Seattle Genetics                          | Solid cancers  | Phase I/II studies<br>ongoing       |
| <b>Teprotumumab</b><br>Target: IGF-1R<br>Partner: River Vision   | Graves' orbitopathy (GO)   | Recruitment completed in Phase II   |
| (sublicensed from Roche)   | Diabetic macular edema   | Phase I ongoing                     |
| AMG 714<br>Target: IL-15<br>Partner: Celimmune<br>(sublicensed from Amgen)                                   | Celiac disease   | Phase II studies<br>ongoing         |
| HuMax-TAC-ADC<br>(ADCT-301)  | Lymphoma   | Phase I study ongoing               |
| Target: CD25<br>Partner: ADC Therapeutics  | Acute myeloid leukemia (AML)<br>or acute lymphoblastic leukemia<br>(ALL)                   | Phase I study ongoing               |
| HuMax-IL8<br>Target: IL-8<br>Partner: Cormorant  | Metastatic solid tumors  | Phase I study ongoing               |
| <b>JNJ-61178104</b><br>Targets: Inflammatory mediators<br>Partner: Janssen                                   | Autoimmune disease   | Phase I study ongoing               |
| <b>JNJ-61186372</b><br>Targets: EGFR, cMET<br>Partner: Janssen   | Non-small-cell lung cancer<br>(NSCLC)  | Phase I study ongoing               |
| <b>JNJ-63709178</b><br>Targets: CD3, CD123<br>Partner: Janssen   | Acute myeloid leukemia (AML)   | Phase I study ongoing               |
| >20 Active Pre-clinical<br>Programs including<br>HuMax-AXL-ADC   | Partnered & propriety programs:<br>HuMab, HuMab-ADC,<br>DuoBody, DuoBody-ADC &<br>HexaBody | Pre-clinical                        |

Announced = study has been announced via a company announcement or clinicaltrials.gov but the first patient has not yet been dosed

Ongoing = first patient has been dosed in the study; study has started

### DARZALEX (daratumumab) – A First-in-Class Antibody

- First-in-class CD38 antibody in development to treat cancer
- Approved for heavily pretreated or double-refractory multiple myeloma in U.S. and Europe
- Positive Phase III combination data in relapsed/refractory multiple myeloma; three Phase III studies in front line settings ongoing
- First study in three different types of NHL ongoing & first study in a solid tumor announced

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- Collaboration with Janssen
- H1 2016 net sales of DARZALEX by Janssen were USD 209 million

DARZALEX (daratumumab) is a human IgG1k mAb that binds with high affinity to the CD38 molecule, which is highly expressed on the surface of multiple myeloma cells. It induces rapid tumor cell death through multiple diverse mechanisms of action. It is marketed and developed under a collaboration agreement with Janssen Biotech, Inc. DARZALEX is approved in certain territories for certain multiple myeloma indications as described below.

Positive data from two Phase III studies of daratumumab in combination with other therapies for relapsed or refractory multiple myeloma were reported in 2016. Three additional Phase III clinical studies with daratumumab in front line settings are currently ongoing, and additional studies are ongoing or planned to assess its potential in other malignant and pre-malignant diseases on which CD38 is expressed, such as smoldering myeloma, non-Hodgkin's lymphoma and in a solid tumor.

### Approved in Double-refractory Multiple Myeloma

In November 2015, DARZALEX (daratumumab) injection for intravenous infusion was approved by the U.S. FDA for the treatment of patients with multiple myeloma who have received at least three prior lines of therapy, including a proteasome inhibitor (PI) and an immunomodulatory agent, or who are double-refractory to a PI and an immunomodulatory agent. In May 2016, the EC granted conditional marketing authorization for the use of DARZALEX as a monotherapy for the treatment of adult patients with relapsed and refractory multiple myeloma, whose prior therapy included a PI and an immunomodulatory agent and who have demonstrated disease progression on the last therapy.

The approvals were predominantly based on results from the pivotal Phase II MMY2002 (SIRIUS) study, which showed that treatment with single-agent DARZALEX resulted in an overall response rate (ORR) of 29.2% in patients who had received a median of five prior lines of therapy, including a PI and an immunomodulatory agent. Stringent complete response (sCR) was reported in 2.8% of patients, very good partial response (VGPR) was reported in 9.4% of patients, and partial response (PR) was reported in 17% of patients.

For responders, the median duration of response was 7.4 months. At baseline, 97% of patients were refractory to their last line of therapy, 95% were refractory to both a PI and an immunomodulatory agent, and 77% were refractory to alkylating agents. Additional efficacy data from the Phase I/II GEN501 monotherapy study also supported this approval.

### Safety Information for DARZALEX

The warnings and precautions for DARZALEX include infusion reactions, interference with serological testing and interference with determination of complete response. The most frequently reported adverse reactions (incidence ≥20%) were: fatigue, nausea, back pain, pyrexia, cough and upper respiratory tract infection.

In data from three pooled clinical studies including a total of 156 patients, 4% of patients discontinued treatment due to adverse reactions, none of which were considered drug-related. Infusion reactions were reported in approximately half of all patients treated with DARZALEX. Common (≥5%) symptoms of infusion reactions included nasal congestion, chills, cough, allergic rhinitis, throat irritation, dyspnea (shortness of breath) and nausea. Severe infusion reactions included bronchospasm, dyspnea, hypoxia and hypertension (<2% each).

Please consult the full U.S. Prescribing information for all the labeled safety information for DARZALEX.

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For more development information on daratumumab, visit <u>www.genmab.com/product-pipeline/products-in-development/daratumumab</u>.

### Subsequent Event

 July: The U.S. FDA granted Breakthrough Therapy Designation for DARZALEX injection in combination with lenalidomide and dexamethasone, or bortezomib and dexamethasone for the treatment of patients with multiple myeloma who have received at least one prior therapy. Breakthrough Therapy Designation is a program intended to expedite the development and review of drugs to treat serious or life-threatening diseases in cases where preliminary clinical evidence shows that the drug may provide substantial improvements over available therapy.

### **Second Quarter Updates**

- June: Celgene announced that patient enrollment is expected to begin in a Phase II study of daratumumab in combination with durvalumab, an anti-PD-L1 antibody, in relapsed or refractory multiple myeloma.
- May: Achieved a USD 30 million milestone triggered by the first commercial sale of DARZALEX in Europe.
- May: Announced that the EC granted a conditional marketing authorization for DARZALEX for heavily pre-treated or double-refractory multiple myeloma. The approval followed a positive recommendation for DARZALEX from the CHMP of the EMA in April.
- May: Announced that the Phase III POLLUX study (MMY3003) of daratumumab in combination with lenalidomide and dexamethasone in patients with relapsed or refractory multiple myeloma met the primary endpoint at a pre-planned interim analysis (HR = 0.37 (95% CI 0.27-0.52), p<0.0001). Patients who received treatment with daratumumab in combination with lenalidomide and dexamethasone had a 63% reduction in risk of their disease progressing, compared to those who did not receive daratumumab. The median PFS for patients treated with daratumumab in combination with lenalidomide and dexamethasone has not been reached, compared to an estimated median PFS of 18.4 months for patients who received lenalidomide and dexamethasone alone. Janssen will engage in a dialogue with the health authorities about the potential for these data to serve as the basis for a regulatory submission. These data were presented at the 2016 European Hematology Association (EHA) Annual Meeting in June.</p>
- April: Reported additional data from the Phase III CASTOR (MMY3004) study of daratumumab in combination with bortezomib and dexamethasone versus bortezomib and dexamethasone in patients with relapsed or refractory multiple myeloma. The study met the primary endpoint of improving PFS; Hazard Ratio (HR) = 0.39, p<0.0001. The median PFS for patients treated with daratumumab has not been reached, compared to median PFS of 7.2 months for patients who did not receive daratumumab. Janssen will engage in a dialogue with the health authorities about the potential for these data to serve as the basis for a regulatory submission. These data were presented at the 2016 American Society of Clinical Oncology (ASCO) Annual Meeting in June.</li>
- April: Announced that MorphoSys filed a complaint at the U.S. District Court of Delaware against Genmab and Janssen Biotech, Inc., for patent infringement under U.S. patent no. 8,263,746 based on activities relating to the manufacture, use and sale of DARZALEX in the United States. Genmab and Janssen disagree with the allegations made by MorphoSys in its complaint for patent infringement and intend to vigorously contest those allegations.

### **First Quarter Updates**

- March: Reported top-line data from the Phase III CASTOR study (MMY3004) of daratumumab in combination with bortezomib and dexamethasone versus bortezomib and dexamethasone in patients with relapsed or refractory multiple myeloma. Based on the recommendation of the Independent Data Monitoring Committee (IDMC), the study was stopped early.
- March: Announced that daratumumab will be investigated in Phase Ib clinical studies in combination with Tecentriq<sup>™</sup> (atezolizumab), an anti-PD-L1 antibody, in a solid tumor and

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multiple myeloma. The studies will be conducted under a clinical trial collaboration agreement between Janssen and Genentech, a member of the Roche Group.

 March: Achieved the second milestone in the ongoing Phase II study of daratumumab in NHL, triggering a USD 5 million payment from Janssen.

| Indication Disease Stage       | Therapy                           |                               | Development Phase |                          |  |
|--------------------------------|-----------------------------------|-------------------------------|-------------------|--------------------------|--|
|                                | тпетару                           | Pts*                          |                   |                          |  |
| High Risk<br>Smoldering        |                                   | Mono                          | 120               | SMM2001 (Centaurus)      |  |
|                                |                                   | Dara + VMP                    | 700               | MMY3007 (Alcyone)        |  |
|                                | Front line                        | Dara + Revlimid + Dex         | 730               | MMY3008 (Maia)           |  |
| *                              | (transplant & non-<br>transplant) | Dara + VTD                    | 1,080             | MMY3006 (Cassiopeia)     |  |
| oma*                           |                                   | Multi combo Study (6<br>arms) | 190               | MMY1001 (Equuleus)       |  |
| * transpiant)                  |                                   | Dara + Revlimid + Dex         | 45                | GEN503                   |  |
|                                |                                   | Dara + Revlimid + Dex         | 571               | MMY3003 (Pollux)         |  |
| ultip                          |                                   | Dara + Velcade + Dex          | 497               | MMY3004 (Castor)         |  |
| Relapsed or<br>Refractory      | Dara +Velcade +Dex,<br>Japan      | 6                             | MMY1005           |                          |  |
|                                |                                   | Subcutaneous                  | 128               | MMY1004 (Pavo)           |  |
|                                |                                   | Dara + Tecentriq              | 130               | Announced                |  |
|                                |                                   | Dara + durvalumab             | 144               | FUSION MM003 - Announced |  |
| NHL<br>(DLBCL<br>/ MCL/<br>FL) | Relapsed or<br>Refractory         | Mono                          | 210               | LYM2001 (Carina)         |  |
| Solid<br>Tumor                 | To be confirmed                   | Dara + Tecentriq              | 100               | Announced                |  |
|                                |                                   | Total:                        | >4,600            | 0                        |  |

### Expansive Daratumumab Development Program

\*Approx. no. based on clinicaltrials.gov \*\*Maintenance integrated into some study protocols

Mono = monotherapy, Dara = daratumumab , VMP = bortezomib & melphalan & prednisone, Dex = dexamethasone, VTD = bortezomib, thalidomide & dexamethasone

### Arzerra (Ofatumumab) – Our First Marketed Product

- Human CD20 monoclonal antibody in development to treat cancer & autoimmune disease
- Arzerra launched in U.S. in combination with chlorambucil for first-line CLL and in Europe in combination with chlorambucil or bendamustine for first-line CLL
- Arzerra approved in U.S. for extended treatment of patients who are in complete or partial response after at least two lines of therapy for recurrent or progressive CLL
- Arzerra marketed in all major markets for CLL refractory to fludarabine and alemtuzumab
- Phase III studies announced in relapsing multiple sclerosis
- Collaboration with Novartis
- H1 2016 net sales of Arzerra by Novartis were USD 24.8 million

Arzerra (ofatumumab) is a human monoclonal antibody which targets an epitope on the CD20 molecule encompassing parts of the small and large extracellular loops. It is marketed and developed under a collaboration agreement with Novartis Pharma AG. Arzerra is approved in certain territories for certain CLL indications as described below.

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### Approved in First-line CLL

In April 2014, the U.S. FDA approved the use of Arzerra in combination with chlorambucil for the treatment of previously untreated patients with CLL for whom fludarabine-based therapy is considered inappropriate. In July 2014, EU authorization was granted for the use of Arzerra in combination with chlorambucil or bendamustine for the treatment of patients with CLL who have not received prior therapy and who are not eligible for fludarabine-based therapy.

The approvals were based on results from a Phase III study (COMPLEMENT 1) evaluating the combination of Arzerra and chlorambucil (N=221) versus chlorambucil alone (N=226) which demonstrated statistically significant improvement in median progression free survival (PFS) in patients randomized to Arzerra and chlorambucil compared to patients randomized to chlorambucil alone (22.4 months versus 13.1 months, respectively) (HR=0.57 [95% CI, 0.45, 0.72] p<0.001).

The EU approval was also based on results from a supportive Phase II study evaluating Arzerra in combination with bendamustine in 44 patients with previously untreated CLL for whom fludarabine-based treatment was considered inappropriate. Results of this study demonstrated that Arzerra in combination with bendamustine provided an overall response rate (ORR) of 95% (95% CI, 85, 99) and a complete response rate (CR) of 43%.

### Approved in Refractory CLL

Arzerra is marketed to treat CLL in patients who are refractory to fludarabine and alemtuzumab in all major markets. The approval was based on interim results from a pivotal study of 154 patients; the efficacy population comprised 59 patients with CLL refractory to fludarabine and alemtuzumab. The ORR was 42% (all partial responses; no complete responses) and median duration of response was 6.5 months.

### Approved as Extended Treatment for Recurrent or Progressive CLL in the U.S.

In January 2016, the U.S. FDA approved the use of Arzerra for extended treatment of patients who are in complete or partial response after at least two lines of therapy for recurrent or progressive CLL. This approval was based on data from the Phase III study PROLONG (OMB114517), evaluating of atumumab maintenance therapy versus no further treatment (observation) in patients with relapsed CLL who responded to induction treatment at relapse (N=474). Results from the study showed that patients who received of atumumab maintenance treatment lived 14.2 months longer without their disease worsening than patients who received no further treatment. Median PFS as assessed by the investigators was 29.4 months for the of atumumab treatment arm and 15.2 months for the observation arm (Hazard Ratio 0.50; p<0.0001).

### Safety Information for Arzerra

The overall safety profile of Arzerra in CLL (previously untreated and relapsed or refractory) is based on data from more than 3,500 patients treated alone or in combination with other therapies in clinical trials.

The most common side effects for Arzerra include adverse events associated with infusion reactions, cytopenias (neutropenia, anemia, thrombocytopenia), and infections (lower respiratory tract infection, including pneumonia, upper respiratory tract infection, sepsis, including neutropenic sepsis and septic shock, herpes virus infection, urinary tract infection).

Please consult the full <u>European Summary of Product Characteristics</u> and full <u>US Prescribing information</u>, including Boxed Warning, for all the labeled safety information for Arzerra.

For additional development information on ofatumumab, visit <u>http://www.genmab.com/product-pipeline/products-in-development/ofatumumab</u>.

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### Second Quarter Update

- June: Announced that the CHMP of the EMA issued a negative opinion on the use of Arzerra as maintenance therapy for patients with relapsed CLL.
- June: Announced that Novartis will start Phase III studies of the subcutaneous formulation of ofatumumab in relapsing MS with enrollment of patients to start in September 2016.
- May: Patient enrollment was completed in the Phase III study of ofatumumab in combination with bendamustine compared to bendamustine monotherapy in patients with indolent non-Hodgkin's lymphoma (iNHL) who did not respond to a rituximab-containing regimen during or within 6 months of the last treatment with rituximab.
- May: Announced that the U.S. FDA granted Priority Review to the sBLA for the use of Arzerra in combination with FC for the treatment of patients with relapsed CLL. The FDA assigned a Prescription Drug User Fee Act (PDUFA) target action date of September 10, 2016.

### **First Quarter Update**

- March: Announced that supplemental regulatory applications for the use of Arzerra in combination with fludarabine and cyclophosphamide for the treatment of patients with relapsed CLL were submitted in the U.S. and EU by Novartis.
- March: Announced an update on development plans for ofatumumab in autoimmune indications focusing on relapsing MS following the transfer of the rights to ofatumumab in this disease area from GSK to Novartis at the end of 2015. Phase III studies of the subcutaneous formulation of ofatumumab in relapsing MS are expected to be initiated by Novartis during the second half of 2016. The Phase III study of the subcutaneous formulation of ofatumumab in pemphigus vulgaris, which was started by GSK, will be discontinued. The decision to discontinue the trial was not related to any safety or tolerability concerns.
- February: Following a planned interim analysis, an IDMC recommended continuing the Phase III study of ofatumumab in combination with bendamustine compared to bendamustine monotherapy in patients with iNHL who did not respond to a rituximab-containing regimen during or within 6 months of the last treatment with rituximab. Results from the study are expected to read out in 2017, however timelines are subject to change.
- January: The U.S. FDA approved an sBLA for the use of Arzerra for extended treatment of patients who are in complete or partial response after at least two lines of therapy for recurrent or progressive CLL.

### **Tisotumab vedotin – A Next Generation Therapeutic**

- Antibody-drug conjugate (ADC, antibody coupled to a cell-killing agent) in development to treat solid tumors
- Two clinical studies in solid tumors ongoing
- License and collaboration agreement with Seattle Genetics

Tisotumab vedotin, formerly called HuMax-TF-ADC, is an ADC targeted to Tissue Factor (TF), a protein involved in tumor signaling and angiogenesis. Based on its high expression on many solid tumors and its rapid internalization, TF is a suitable target for an ADC approach. Tisotumab vedotin is in Phase I/II development for solid tumors. Genmab has a license and collaboration agreement for tisotumab vedotin with Seattle Genetics under which Seattle Genetics has the right to exercise a co-development option at the end of Phase I clinical development. Genmab is working with Ventana Medical Systems to develop a companion diagnostic.

For more development information on tisotumab vedotin visit <u>www.genmab.com/product-pipeline/products-in-development/humax-tf-adc</u>.



### Teprotumumab

- In clinical development by River Vision
- In Phase I and Phase II clinical studies for diseases of the eye

Teprotumumab is a fully human antibody that targets the Insulin-like Growth Factor-1 Receptor (IGF-1R), which is a well validated target. Teprotumumab was created by Genmab under our collaboration with Roche. Clinical development of teprotumumab is being conducted by River Vision Development Corporation, who licensed the product from Roche. Teprotumumab is in Phase II development for Graves' orbitopathy and in Phase I development for diabetic macular edema. Teprotumumab has been granted Fast Track designation and Orphan Drug designation for Graves' orbitopathy by the U.S. FDA.

For more information on teprotumumab, visit <u>http://www.genmab.com/product-pipeline/products-in-development/teprotumumab</u>.

#### AMG 714

- In clinical development by Celimmune
- Two Phase II clinical studies for celiac disease ongoing

AMG 714 is a human monoclonal antibody that binds to Interleukin-15 (IL-15), a cytokine molecule appearing early in the cascade of events that ultimately leads to inflammatory disease. AMG 714 was created under a collaboration with Amgen. Amgen has sub-licensed AMG 714 to a private company, Celimmune, LLC. Celimmune is developing AMG 714 for the treatment of celiac disease.

For more development information on AMG 714, visit <u>http://www.genmab.com/product-pipeline/products-</u> in-development/AMG-714.

### Second Quarter Update

• May: Celimmune announced that the first patient was dosed in a Phase II study of AMG 714 in celiac disease.

### **First Quarter Update**

• March: Two Phase II studies of AMG 714 to treat celiac disease run by Celimmune have been announced.

### HuMax-TAC-ADC

- ADC in development under a collaboration and license agreement with ADC Therapeutics
- Phase I clinical studies for lymphomas and leukemias ongoing

HuMax-TAC-ADC, also known as ADCT-301, is an ADC that combines Genmab's HuMax-TAC antibody and ADC Therapeutics' PBD-based warhead and linker technology. HuMax-TAC-ADC targets CD25, which is expressed on a variety of hematological tumors and shows limited expression on normal tissues, which makes it an attractive target for antibody-payload approaches. HuMax-TAC-ADC is in development under a Collaboration and License Agreement between Genmab and ADC Therapeutics, under which Genmab owns 25% of the product rights. Phase I studies of HuMax-TAC-ADC to treat lymphomas and leukemias are ongoing.

For more development information on HuMax-TAC-ADC, visit <u>http://www.genmab.com/product-pipeline/products-in-development/humax-tac-adc</u>.

### First Quarter Update

• February: The first patient was dosed in the Phase I study of ADCT-301 in relapsed or refractory AML or relapsed or refractory ALL.

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### HuMax-IL8

- Fully human antibody in development under a collaboration with Cormorant Pharmaceuticals
- Phase Ib clinical study for metastatic solid tumors ongoing

HuMax-IL8 is a high affinity fully human antibody directed towards IL-8. IL-8 has recently been shown to be involved in several aspects of tumor development, including tumor spread (metastasis), cancer stem cell renewal and tumor immunosuppression. HuMax-IL8 has been shown to inhibit these processes and to inhibit tumor growth in pre-clinical tumor models. HuMax-IL8 is in development for the treatment of solid tumors under an agreement with Cormorant Pharmaceuticals.

For more development information on HuMax-IL8, visit <u>http://www.genmab.com/product-pipeline/products-in-development/humax-il8</u>.

### JNJ-61178104

- DuoBody product targeting inflammatory mediators
- Phase I study ongoing in autoimmune disease
- Developed by Janssen under the DuoBody technology collaboration

JNJ-61178104 is a bispecific antibody which is directed to two inflammatory disease targets. JNJ-61178104 was created under a collaboration between Genmab and Janssen using Genmab's DuoBody technology. Janssen is investigating JNJ-61178104 in a Phase I clinical study to treat an autoimmune disease.

For more development information on JNJ-61178104, visit <u>http://www.genmab.com/product-pipeline/products-in-development/JNJ-61178104</u>.

### Second Quarter Update

• May: The first participants were dosed in the Phase I study of JNJ-61178104, triggering a USD 2 million milestone payment from Janssen to Genmab.

### JNJ-61186372

- DuoBody product targeting EGFR and cMet
- Phase I study ongoing in NSCLC
- Developed by Janssen under the DuoBody technology collaboration

JNJ-61186372 is a bispecific antibody that targets EGFR and cMet, two validated cancer targets. JNJ-61186372 was created under a collaboration between Genmab and Janssen using Genmab's DuoBody technology. The two antibodies used to generate JNJ-61186372 were both created by Genmab. Janssen is investigating JNJ-61186372 in a Phase I clinical study to treat NSCLC.

For more development information on JNJ-61186372, visit <u>http://www.genmab.com/product-pipeline/products-in-development/JNJ-61186372</u>.

#### Second Quarter Update

• June: The first patient was dosed in the Phase I study of 61186372.

#### JNJ-63709178

- DuoBody product targeting CD3 and CD123
- Phase I study ongoing in relapsed or refractory AML
- Developed by Janssen under the DuoBody technology collaboration

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JNJ-63709178 is a bispecific antibody that targets CD3, which is expressed on T-cells and CD123, which is overexpressed in various hematologic malignancies. JNJ-63709178 can redirect T-cells, resulting in T-cell mediated killing of CD123+ AML cells. JNJ-63709178 was created by Janssen using Genmab's DuoBody technology under the companies' collaboration. A Phase I clinical study of JNJ-63709178 in relapsed or refractory AML is ongoing.

For more development information on JNJ-63709178, visit <u>http://www.genmab.com/product-pipeline/products-in-development/JNJ-63709178</u>.

### Second Quarter Update

• June: The first patient was dosed in the Phase I study of JNJ-63709178.

### First Quarter Update

• March: A Phase I clinical study of JNJ-63709178 to treat AML was announced via clinicaltrials.gov.

### **Pre-clinical Programs**

- Broad pre-clinical pipeline of over 20 programs including HuMax-AXL-ADC, HexaBody-DR5/DR5, and DuoBody-CD3xCD20
- Pre-clinical pipeline includes both partnered products and in-house programs based on our proprietary technologies and in-licensed ADC technologies
- Multiple new INDs expected to be submitted over coming years

Genmab has over 20 active in-house and partnered pre-clinical programs. Our pre-clinical pipeline includes naked antibodies, immune effector function enhanced antibodies developed with our HexaBody technology, bispecific antibodies created with our DuoBody platform, and ADCs including HuMax-AXL-ADC. A majority of Genmab's own pre-clinical programs are based on our proprietary DuoBody and HexaBody technologies, with the remainder being ADC programs. A number of the pre-clinical programs are carried out under cooperation with our collaboration partners. These include: DuoBody programs with Novartis, Janssen, BioNTech, Aduro Biotech Europe, and Novo Nordisk; and antibodies for disorders of the central nervous system with H. Lundbeck A/S.

For more development information on our pre-clinical pipeline, visit <u>www.genmab.com/product-pipeline/products-in-development/pre-clinical</u>.

### First Quarter Update

• February: A EUR 1.5 million milestone was achieved for selection of a candidate for potential clinical development in one of the programs under the collaboration with Lundbeck.

### **TECHNOLOGY PROGRESS FIRST HALF 2016**

### **DuoBody Platform – Innovative Technology for Bispecific Antibody Therapeutics**

- Bispecific antibody technology platform
- Potential in cancer, autoimmune, infectious and central nervous system diseases
- Commercial collaborations with Janssen, Novartis, Aduro Biotech Europe, BioNTech, and Novo Nordisk, plus multiple research collaborations

The DuoBody platform is Genmab's innovative platform for the discovery and development of bispecific antibodies. Bispecific antibodies bind to two different epitopes (or "docking" sites) either on the same, or on different targets (also known as dual-targeting). Dual-targeting may improve binding specificity and enhance therapeutic efficacy. Bispecific antibodies generated with the DuoBody platform can be used for the development of therapeutics for cancer, autoimmune, infectious and central nervous system

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diseases. DuoBody molecules are unique in combining the benefits of bispecificity with the strengths of conventional antibodies, which allows DuoBody molecules to be administered and dosed the same way as other antibody therapeutics. Genmab's DuoBody platform generates bispecific antibodies via a versatile and broadly applicable process which is easily performed at standard bench, as well as commercial manufacturing scale. Genmab uses the DuoBody platform to create our own bispecific antibody programs and the technology is also available for licensing. Genmab has numerous alliances for the DuoBody platform including collaborations with Janssen, Novartis, Novo Nordisk, Aduro Biotech Europe and BioNTech.

For more information on the DuoBody platform, visit www.genmab.com/duobody.

### Second Quarter Update

• April/May: Three pre-clinical milestones were reached in the Janssen DuoBody technology collaboration, triggering total payments of USD 3.75 million to Genmab.

### HexaBody Technology – Creating Differentiated Therapeutics

- Enhanced potency antibody technology platform
- Broadly applicable technology builds on natural antibody biology
- Pre-clinical proof-of-concept achieved
- Research collaborations with Humabs BioMed and Agenus

The HexaBody technology is Genmab's proprietary technology that is designed to increase the potency of antibodies. The HexaBody platform strengthens the natural killing ability of antibodies while retaining regular structure and specificity. The technology allows for the creation of potent therapeutics by inducing antibody hexamer formation (clusters of six antibodies). The HexaBody platform builds on natural antibody biology and enhances direct or complement-mediated killing, allowing antibodies with limited or absent killing capacity to be transformed into potent, cytotoxic antibodies. The HexaBody technology creates opportunities to explore new product candidates, to repurpose drug candidates unsuccessful in previous clinical trials due to insufficient potency and may provide a useful strategy in product life cycle extension. The HexaBody technology is broadly applicable and can be combined with Genmab's DuoBody platform as well as other antibody technologies. The technology has the potential to enhance antibody therapeutics for a broad range of applications in cancer and infectious diseases. Genmab intends to use the HexaBody technology for our own antibody programs and the technology is also available for licensing. Genmab has entered HexaBody research collaborations with Humabs BioMed and Agenus.

For more information on the HexaBody technology, visit www.genmab.com/hexabody.

### SIGNIFICANT RISKS AND UNCERTAINTIES

As a biotech company, Genmab faces a number of risks and uncertainties. These are common for the industry and relate to operations, research and development, commercial and financial activities. For further information about risks and uncertainties which the Genmab group faces, refer to the 2015 annual report.

At the date of this interim report, there have been no significant changes to Genmab's overall risk profile since the publication of the 2015 annual report.

### **FINANCIAL REVIEW**

The interim report is prepared on a consolidated basis for the Genmab group. The financial statements are published in Danish Kroner (DKK).

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#### Revenue

Genmab's revenue was DKK 524 million for the first half of 2016 compared to DKK 281 million for the corresponding period in 2015. The increase of DKK 243 million, or 86%, was mainly driven by higher royalty and milestone revenue under our daratumumab collaboration with Janssen.

| MDKK                 | H1 2016 | H1 2015 |
|----------------------|---------|---------|
| Royalties            | 202     | 42      |
| Milestone payments   | 271     | 71      |
| Deferred revenue     | 45      | 144     |
| Reimbursement income | 6       | 24      |
| Total revenue        | 524     | 281     |

Recognition of revenue may vary from period to period as revenue comprises royalties, milestone payments and reimbursement of certain research and development costs in relation to development work under Genmab's collaboration agreements.

#### Royalties

Royalty income amounted to DKK 202 million in the first half of 2016 compared to DKK 42 million in the first half of 2015. The increase of DKK 160 million was driven by DARZALEX royalties, which were partly offset by lower Arzerra royalties.

Net sales of DARZALEX by Janssen were USD 209 million for the first half of 2016, resulting in royalty income of DKK 168 million. The first sales of DARZALEX occurred following the U.S. FDA approval on November 16, 2015.

Novartis' net sales of Arzerra were USD 24.8 million in the first half of 2016 compared to USD 31.8 million in the first half of 2015, a decrease of 22%. Sales were negatively impacted by increased competition, primarily from Imbruvica<sup>®</sup> (ibrutinib).

The total recognized royalties on net sales of Arzerra for the first half of 2016 were DKK 34 million compared to DKK 42 million in the corresponding period for 2015. The decrease in royalties of DKK 8 million, or 19%, is lower than the decrease in the underlying sales due to currency fluctuations between the USD and DKK.

### **Milestone Payments**

In the first half of 2016, two milestone payments were achieved under the daratumumab collaboration with Janssen. In March, a milestone payment of DKK 34 million was triggered by progress in the ongoing Phase II study ("Carina" LYM2001). In May, a milestone payment of DKK 200 million was triggered by the first commercial sale of DARZALEX in Europe. In addition, three pre-clinical development milestones totaling DKK 25 million were achieved under our DuoBody collaboration with Janssen and one pre-clinical development milestone of DKK 11 million was achieved under our collaboration with Lundbeck.

In the first half of 2015 one milestone payment was achieved under the daratumumab collaboration with Janssen. The milestone of DKK 71 million was triggered in April by progress in the ongoing Phase III study ("Alcyone" MMY3007).

#### **Deferred Revenue**

In the first half of 2016, deferred revenue amounted to DKK 45 million compared to DKK 144 million in the first half of 2015. The decrease of DKK 99 million, or 69%, was driven by the deferred revenue related to the ofatumumab collaboration, which was fully amortized at the end of 2015. Deferred revenue is related

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to our collaboration agreements and is recognized in the income statement on a straight line basis over planned development periods. As of June 30, 2016, DKK 242 million was included as deferred income in the balance sheet. Please refer to note 2.1 in the 2015 annual report for further details about the accounting treatment of deferred revenue.

#### **Reimbursement Income**

Reimbursement income amounted to DKK 6 million in the first half of 2016 compared to DKK 24 million in the first half of 2015. The decrease of DKK 18 million was due to lower reimbursement income under our daratumumab collaboration, as Janssen is executing all clinical trials.

#### **Research and Development Costs**

Research and development costs amounted to DKK 315 million in the first half of 2016 compared to DKK 196 million in the first half of 2015. The increase of DKK 119 million, or 61%, was driven by the additional investment in our pipeline of products, including the advancement of tisotumab vedotin, HuMax-AXL-ADC, HexaBody-DR5/DR5, DuoBody-CD3xCD20, and our other pre-clinical programs. Research and development costs accounted for 86% of our total operating expenses in the first half of 2016 compared to 80% in the first half of 2015.

#### **General and Administrative Expenses**

General and administrative expenses were DKK 51 million in the first half of 2016, compared to DKK 48 million in the corresponding period for 2015. The increase of DKK 3 million, or 6%, was driven by higher non-cash share-based compensation mainly due to an increasing share price. General and administrative expenses accounted for 14% of our total operating expenses in the first half of 2016 compared to 20% in the first half of 2015.

#### **Other Income**

In March 2015, the agreement to transfer the ofatumumab collaboration from GSK to Novartis became effective. As a result of the transfer, Genmab was not required to pay the existing deferred funding liability of DKK 176 million, which was reversed during the first quarter of 2015, and the corresponding one-time gain was recognized in the income statement as other income.

### **Operating Result**

Operating income was DKK 158 million in the first half of 2016 compared to DKK 212 million in the corresponding period for 2015. The decrease of DKK 54 million, or 25%, was driven by the one-time reversal of the ofatumumab funding liability of DKK 176 million in 2015 combined with increased operating expenses in 2016, which were partly offset by higher revenue in 2016.

As of June 30, 2016, the total number of employees was 198 compared to 179 employees as of June 30, 2015. The increase was due to the expansion of our clinical product pipeline and our pre-clinical programs and related administrative support functions.

| Workforce                          | June 30,<br>2016 | June 30,<br>2015 |
|------------------------------------|------------------|------------------|
| Research and development employees | 171              | 157              |
| Administrative employees           | 27               | 22               |
| Total employees                    | 198              | 179              |

### **Net Financial Items**

The net financial items for the first half of 2016 were a net loss of DKK 1 million compared to a net income of DKK 21 million in the first half of 2015. The main driver for the variance between the two periods is foreign exchange movements which impacted our USD and GBP denominated portfolios and our USD

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cash holdings. The USD and GBP weakened against the DKK during the first half of 2016, resulting in realized and unrealized exchange rate losses. In the first half of 2015, the USD and GBP strengthened against the DKK resulting in realized and unrealized exchange rate gains.

| MDKK   | H1 2016 | H1 2015 |
|--|---------|---------|
| Interest and other financial income                          | 16      | 19      |
| Adjustments of derivative financial instruments, net         | -       | 5       |
| Realized and unrealized gains on marketable securities, net  | 4       | -       |
| Realized and unrealized exchange rate gains, net             | -       | 17      |
| Financial income   | 20      | 41      |
| Interest and other financial expenses                        | -       | -       |
| Realized and unrealized losses on marketable securities, net | -       | (20)    |
| Realized and unrealized exchange rate losses, net            | (21)    | -       |
| Financial expenses   | (21)    | (20)    |
| Net financial items  | (1)     | 21      |

### **Corporate Tax**

Corporate tax consists of current tax and the adjustment of deferred taxes during the year. There was no change in corporate tax in the first half of 2016 compared to the first half of 2015.

### **Net Result**

Net result for the first half of 2016 was a net income of DKK 157 million compared to a net income of DKK 234 million in the corresponding period of 2015. The decrease was driven by the items described above.

### **Cash Position**

As of June 30, 2016, Genmab's cash, cash equivalents, and marketable securities (cash position) amounted to DKK 3,762 million. This represents a net increase of DKK 269 million from the beginning of 2016, which was driven primarily by income from operations and the proceeds from the exercise of warrants for DKK 82 million. During the first half of 2015 our cash position increased by DKK 297 million which was primarily related to the proceeds from the exercise of warrants for DKK 478 million, partly offset by the ongoing investment in our research and development activities.

| MDKK                      | June 30, 2016 | December 31, 2015 |
|---------------------------|---------------|-------------------|
| Marketable securities     | 3,120         | 2,619             |
| Cash and cash equivalents | 642           | 874               |
| Cash position             | 3,762         | 3,493             |

As of June 30, 2016, 95% of our marketable securities had a triple A-rating compared to 98% at the end of December 2015. Refer to note 2 in this interim report for additional information about our marketable securities.

Cash and cash equivalents did not include any short term marketable securities at the end of June 2016 or June 2015. In accordance with our accounting policy, securities are classified as cash and cash equivalents if the securities have a maturity of less than three months at the date of acquisition.

### **Balance Sheet**

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As of June 30, 2016, total assets were DKK 4,128 million compared to DKK 3,903 million as of December 31, 2015. As of June 30, 2016, the assets are mainly comprised of a cash position of DKK 3,762 million and receivables of DKK 152 million. The receivables consist primarily of royalties and milestones from our collaboration agreements and non-interest bearing receivables, which are due less than one year from the balance sheet date. The credit risk on receivables is considered to be limited.

Shareholders' equity as of June 30, 2016 was DKK 3,749 million compared to DKK 3,487 million at the end of December 2015. On June 30, 2016, Genmab's equity ratio was 91% compared to 89% at the end of 2015. The increase was driven by our net income as well as the exercise of warrants in the first half of 2016.



### STATEMENT OF COMPREHENSIVE INCOME FOR THE 2ND QUARTER OF 2016

### **Income Statement**

|   | 2nd quarter of<br>2016<br>DKK'000         | 2nd quarter of<br>2015<br>DKK'000         |
|---|---|---|
| Revenue   | 353,827                                   | 173,842                                   |
| Research and development expenses<br>General and administrative expenses<br><b>Operating expenses</b>   | (187,505)<br>(24,541)<br><b>(212,046)</b> | (110,818)<br>(23,607)<br><b>(134,425)</b> |
| Other income  | -   | -   |
| Operating result  | 141,781                                   | 39,417                                    |
| Net financial items   | 26,449                                    | (22,928)                                  |
| Net result before tax   | 168,230                                   | 16,489                                    |
| Corporate tax   | -   | -   |
| Net result  | 168,230                                   | 16,489                                    |
| Basic net result per share<br>Diluted net result per share  | 2.82<br>2.72                              | 0.28<br>0.27                              |
| Statement of Comprehensive Income   |   |   |
| Net result  | 168,230                                   | 16,489                                    |
| Other comprehensive income:   |   |   |
| Amounts which will be re-classified to the income statement:<br>Adjustment of foreign currency fluctuations on subsidiaries<br>Fair value adjustments of cash flow hedges:<br>Fair value adjustments during the period<br>Fair value adjustments reclassified to the income statement | 2,435                                     | (4,046)<br>-<br>-                         |
| Total comprehensive income  | 170,665                                   | 12,443                                    |



### STATEMENT OF COMPREHENSIVE INCOME FOR THE 1ST HALF OF 2016

### **Income Statement**

|   | 6 Months Ended<br>June 30, 2016<br>DKK'000 | 6 Months Ended<br>June 30, 2015<br>DKK'000 |
|---|--|--|
| Revenue   | 523,998                                    | 280,620                                    |
| Research and development expenses<br>General and administrative expenses<br><b>Operating expenses</b>   | (314,621)<br>(51,257)<br><b>(365,878)</b>  | (196,350)<br>(48,131)<br><b>(244,481)</b>  |
| Other income  | -  | 176,218                                    |
| Operating result  | 158,120                                    | 212,357                                    |
| Net financial items   | (1,401)                                    | 21,436                                     |
| Net result before tax   | 156,719                                    | 233,793                                    |
| Corporate tax   | (14)                                       | (14)                                       |
| Net result  | 156,705                                    | 233,779                                    |
| Basic net result per share<br>Diluted net result per share  | 2.63<br>2.54                               | 4.04<br>3.88                               |
| Statement of Comprehensive Income   |  |  |
| Net result  | 156,705                                    | 233,779                                    |
| Other comprehensive income:   |  |  |
| <b>Amounts which will be re-classified to the income statement:</b><br>Adjustment of foreign currency fluctuations on subsidiaries<br><i>Fair value adjustments of cash flow hedges:</i><br>Fair value adjustments during the period<br>Fair value adjustments reclassified to the income statement | (1,932)<br>-<br>-                          | 7,677<br>-<br>-                            |
| Total comprehensive income  | 154,773                                    | 241,456                                    |



### **BALANCE SHEET – ASSETS**

|  | Note | June 30,<br>2016<br>DKK'000         | December 31,<br>2015<br>DKK'000     | June 30,<br>2015<br>DKK'000         |
|--|------|-------------------------------------|-------------------------------------|-------------------------------------|
| Intangible assets<br>Property, plant & equipment<br>Receivables<br>Deferred tax assets |      | 176,857<br>31,085<br>6,853<br>6,223 | 192,642<br>28,812<br>6,863<br>6,342 | 193,737<br>25,482<br>3,740<br>6,193 |
| Total non-current assets   |      | 221,018                             | 234,659                             | 229,152                             |
|  |      |                                     |                                     |                                     |
| Receivables  |      | 145,133                             | 174,660                             | 96,837                              |
| Marketable securities  | 2    | 3,120,422                           | 2,619,243                           | 2,590,595                           |
| Cash and cash equivalents  |      | 641,700                             | 873,986                             | 367,182                             |
| Total current assets   |      | 3,907,255                           | 3,667,889                           | 3,054,614                           |
| Total assets   |      | 4,128,273                           | 3,902,548                           | 3,283,766                           |



### **BALANCE SHEET – SHAREHOLDERS' EQUITY AND LIABILITIES**

|                               | Note | June 30,<br>2016 | December 31,<br>2015 | June 30,<br>2015 |
|-------------------------------|------|------------------|----------------------|------------------|
|                               |      | DKK'000          | DKK'000              | DKK'000          |
|                               |      |                  |                      |                  |
|                               |      |                  |                      |                  |
| Share capital                 |      | 59,834           | 59,531               | 58,717           |
| Share premium                 |      | 7,642,689        | 7,560,991            | 7,396,029        |
| Other reserves                |      | 92,544           | 94,476               | 91,778           |
| Accumulated deficit           |      | (4,046,446)      | (4,228,278)          | (4,776,903)      |
| Shareholders' equity          |      | 3,748,621        | 3,486,720            | 2,769,621        |
|                               |      |                  |                      |                  |
| Provisions                    |      | 1,433            | 1,433                | 1,433            |
| Lease liability               |      | -                | -                    | -                |
| Other payables                |      | -                |                      | -                |
| Total non-current liabilities |      | 1,433            | 1,433                | 1,433            |
| Provisions                    |      | _                |                      | -                |
| Lease liability               |      |                  | 118                  | 237              |
| Deferred income               |      | 242,264          | 282,708              | 405,932          |
| Other payables                |      | 135,955          | 131,569              | 106,543          |
|                               |      | 100,000          | 101,000              | 100,040          |
| Total current liabilities     |      | 378,219          | 414,395              | 512,712          |
| Total liabilities             |      | 379,652          | 415,828              | 514,145          |
|                               |      | 4,128,273        | 3,902,548            | 3,283,766        |

| Share-based instruments  | 3 |
|--|---|
| Shareholdings by the Board of Directors and Executive Management | 4 |
| Subsequent events to the balance sheet date                      | 5 |



### STATEMENT OF CASH FLOWS

|   | Note | 6 Months Ended<br>June 30, 2016<br>DKK'000 | 6 Months Ended<br>June 30, 2015<br>DKK'000       |
|---|------|--|--|
| Net result before tax   |      | 156,719                                    | 233,793  |
| Reversal of financial items, net<br>Adjustments for non-cash transactions<br>Changes in working capital                             |      | 1,401<br>45,487<br>(20,791)                | (21,436)<br>30,201<br>(345,269)                  |
| Cash flow from operating activities before financial items  |      | 182,816                                    | (102,711)  |
| Financial interest received<br>Financial expenses paid<br>Corporate taxes received/(paid)   |      | 18,601<br>(113)<br>(14)                    | 24,343<br>(56)<br>(14)                           |
| Cash flow from operating activities   |      | 201,290                                    | (78,438)   |
| Investments in intangible assets<br>Investments in tangible assets<br>Marketable securities bought<br>Marketable securities sold    | 2    | -<br>(7,037)<br>(1,358,139)<br>863,184     | (113,070)<br>(4,333)<br>(1,549,254)<br>1,241,058 |
| Cash flow from investing activities   |      | (501,992)                                  | (425,599)  |
| Warrants exercised<br>Paid installments on lease liabilities  |      | 82,001<br>(119)                            | 477,553<br>(99)                                  |
| Cash flow from financing activities   |      | 81,882                                     | 477,454  |
| <b>Change in cash and cash equivalents</b><br>Cash and cash equivalents at the beginning of the period<br>Exchange rate adjustments |      | <b>(218,820)</b><br>873,986<br>(13,466)    | <b>(26,583)</b><br>359,087<br>34,678             |
| Cash and cash equivalents at the end of the period  |      | 641,700                                    | 367,182  |
| <b>Cash and cash equivalents include:</b><br>Bank deposits and pettycash<br>Short-term marketable securities                        |      | 641,700                                    | 367,182  |
| Cash and cash equivalents at the end of the period  |      | 641,700                                    | 367,182  |



### STATEMENT OF CHANGES IN EQUITY

|   | Number of<br>shares | Share capital<br>DKK'000 | Share<br>premium<br>DKK'000 | Translation<br>reserves<br>DKK'000 | Cash flow<br>hedges<br>DKK'000 | Accumulated<br>deficit<br>DKK'000 | Shareholders'<br>equity<br>DKK'000 |
|---|---------------------|--------------------------|-----------------------------|------------------------------------|--------------------------------|-----------------------------------|------------------------------------|
| December 31, 2014                                 | 56,967,419          | 56,967                   | 6,920,226                   | 84,101                             | -                              | (5,028,355)                       | 2,032,939                          |
| Total comprehensive income                        |                     |                          |                             | 7,677                              | -                              | 233,779                           | 241,456                            |
| Transactions with owners:<br>Exercise of warrants | 1,750,080           | 1,750                    | 475,803                     |                                    |                                |                                   | 477,553                            |
| Share-based compensation expenses                 |                     |                          |                             |                                    |                                | 17,673                            | 17,673                             |
| June 30, 2015                                     | 58,717,499          | 58,717                   | 7,396,029                   | 91,778                             |                                | (4,776,903)                       | 2,769,621                          |
| Total comprehensive income                        |                     |                          |                             | 2,698                              | -                              | 529,734                           | 532,432                            |
| Transactions with owners:<br>Exercise of warrants | 813,764             | 814                      | 164,962                     |                                    |                                |                                   | 165,776                            |
| Share-based compensation expenses                 |                     |                          |                             |                                    |                                | 18,891                            | 18,891                             |
| December 31, 2015                                 | 59,531,263          | 59,531                   | 7,560,991                   | 94,476                             | -                              | (4,228,278)                       | 3,486,720                          |
| Total comprehensive income                        |                     |                          |                             | (1,932)                            | -                              | 156,705                           | 154,773                            |
| Transactions with owners:<br>Exercise of warrants | 302,669             | 303                      | 81,698                      |                                    |                                |                                   | 82,001                             |
| Share-based compensation expenses                 |                     |                          |                             |                                    |                                | 25,127                            | 25,127                             |
| June 30, 2016                                     | 59,833,932          | 59,834                   | 7,642,689                   | 92,544                             | -                              | (4,046,446)                       | 3,748,621                          |



### NOTES TO THE FINANCIAL STATEMENTS

### Note 1 – Accounting Policies

#### **Basis of Presentation**

The interim report is prepared in accordance with International Accounting Standard No. 34 (IAS 34), "Interim Financial Reporting" and additional Danish disclosure requirements for interim reports of listed companies. The interim report has not been reviewed or audited by Genmab's external auditors.

#### **Accounting Policies**

Except as outlined below, the interim report has been prepared using the same accounting policies as outlined in section 1 – Basis of Presentation in the financial statements in the 2015 annual report.

Genmab has, with effect from January 1, 2016, implemented the amendments to IAS 27, IAS 16, IAS 38, IFRS 11, IFRS 10, IAS 28, IAS 1 and the improvements to IFRSs 2012-2014 cycles. The implementation has not impacted the recognition and measurement of Genmab assets and liabilities.

### Management Judgments and Estimates under IFRS

In preparing interim reports, certain provisions under IFRS require management to make judgments (various accounting estimates and assumptions) which may significantly impact the group's financial statements. The most significant judgments include, among other things, revenue recognition, share-based compensation, and recognition of internally generated intangible assets. For additional descriptions of significant judgments and estimates, refer to note 1.3 in the 2015 annual report.

### **Fair Value Measurement**

For financial instruments that are measured in the balance sheet at fair value, IFRS 13 for financial instruments requires disclosure of fair value measurements by level of the following fair value measurement hierarchy for:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2 Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)
- Level 3 Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs).

| MDKK                          | June 30, 2016 |         |         | Decembe | er 31, 2015 |
|-------------------------------|---------------|---------|---------|---------|-------------|
| Assets Measured at Fair Value | Note          | Level 1 | Level 2 | Level 1 | Level 2     |
| Marketable securities         | 2             | 3,120   | -       | 2,619   | -           |

### **Marketable Securities**

All fair market values are determined by reference to external sources using unadjusted quoted prices in established markets for our marketable securities (Level 1).



### Note 2 – Marketable Securities

|  | June 30,<br>2016<br>DKK'000         | December 31,<br>2015<br>DKK'000<br>(full year) | June 30,<br>2015<br>DKK'000           |
|--|-------------------------------------|--|---------------------------------------|
| Cost at the beginning of the period<br>Additions for the period<br>Disposals and maturities for the period | 2,636,642<br>1,358,139<br>(868,526) | 2,319,174<br>2,075,458<br>(1,757,990)          | 2,319,174<br>1,549,254<br>(1,252,081) |
| Cost at the end of the period  | 3,126,255                           | 2,636,642                                      | 2,616,347                             |
| Fair value adjustment at the beginning of the period<br>Fair value adjustment for the period               | (17,399)<br>11,566                  | (17,746)<br>347                                | (17,746)<br>(8,006)                   |
| Fair value adjustment at the end of the period   | (5,833)                             | (17,399)                                       | (25,752)                              |
| Net book value at the end of the period  | 3,120,422                           | 2,619,243                                      | 2,590,595                             |
| Net book value in percentage of cost   | 99.8%                               | 99.3%  | 99.0%                                 |
| Average effective duration   | 1.25                                | 1.69   | 1.69                                  |

In accordance with the group's risk management guidelines, Genmab's marketable securities are administrated by two external investment managers who solely invest in securities from investment grade issuers.

As of June 30, 2016, Genmab had only invested its cash in deposits with major financial institutions, Danish mortgage bonds and notes issued by Danish, European, and American governments.

### Note 3 – Share-Based Instruments

### **Restricted Stock Unit Program**

Genmab A/S established a Restricted Stock Unit (RSU) program as an incentive for the members of the Board of Directors and members of the Executive Management in 2014.

Each restricted stock unit provides the owner with a right and obligation to receive one share in Genmab A/S of nominally DKK 1. The fair value of each restricted stock unit is equal to the closing market price on the date of grant of one Genmab A/S share.

Genmab A/S intends to purchase its own shares in order to cover its obligations in relation to the RSUs. Authorization to purchase Genmab A/S' own shares up to a nominal value of DKK 500,000 was given at the Annual General Meeting in March 2016. No shares have been purchased as of June 30, 2016.

### **RSU Activity**

The RSU activity in the first half of 2016 and 2015, respectively, is outlined below.

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|   | 6 Months Ended<br>June 30, 2016 | 6 Months Ended<br>June 30, 2015 |
|---|---------------------------------|---------------------------------|
| Outstanding RSUs at January 1<br>Granted<br>Vested<br>Forfeited/Cancelled | 72,895<br>-<br>-<br>(3,256)     | 44,350<br>5,400<br>-<br>-       |
| Outstanding RSUs at June 30   | 69,639                          | 49,750                          |

There were no RSUs granted during the first half of 2016. During the first half of 2015, 5,400 RSUs were awarded to the two new members of the Board of Directors with a weighted average fair value of DKK 466.20 per RSU.

### Warrant Program

Genmab A/S established warrant programs as an incentive for the members of the Executive Management and the group's employees.

### Warrants Granted from August 2004 until April 2012

Under the August 2004 warrant program, warrants vest annually over a four year period on the anniversary of the grant date. Warrants granted under the August 2004 warrant program will lapse on the tenth anniversary of the grant date. As a general rule, the warrant holder may only exercise 25% of the warrants granted per full year of employment or affiliation with Genmab after the grant date.

However, the warrant holder will be entitled to retain rights to exercise all warrants on a regular schedule in instances where the employment relationship is terminated by Genmab without cause.

### Warrants Granted from April 2012

In April 2012, a new warrant program was adopted by the Board of Directors. Whereas warrants granted under the August 2004 warrant program will lapse on the tenth anniversary of the grant date, warrants granted under the new April 2012 warrant program will lapse at the seventh anniversary of the grant date. All other terms in the warrant programs are identical.

### Warrant Activity

The warrant activity in the first half of 2016 and 2015, respectively, is outlined below.

|   | 6 Months Ended<br>June 30, 2016              | 6 Months Ended<br>June 30, 2015               |
|---|--|---|
| Outstanding warrants at January 1<br>Granted<br>Exercised<br>Expired/lapsed/cancelled | 2,876,517<br>41,150<br>(302,669)<br>(14,715) | 5,278,589<br>33,150<br>(1,750,080)<br>(6,128) |
| Outstanding warrants at June 30   | 2,600,283                                    | 3,555,531                                     |
| Weighted average exercise price   | DKK 264.42                                   | DKK 219.01                                    |

During the first half of 2016, 41,150 warrants were granted to our employees with a weighted average exercise price of DKK 985.95 per warrant and a weighted average Black-Scholes fair market value of

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|----------------------------|--|
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DKK 340.53 per warrant. During the first half of 2015, 33,150 warrants were granted to our employees with a weighted average exercise price of DKK 518.87 per warrant and a weighted average Black-Scholes fair market value of DKK 172.96 per warrant.

In the first half of 2016, 302,669 warrants were exercised with proceeds to Genmab of DKK 82 million. The warrants exercised increased Genmab's share capital accordingly and corresponded to approximately 0.5% of Genmab's share capital. In the first half of 2015, 1,750,080 warrants were exercised with proceeds to Genmab of DKK 478 million.

Share-based compensation expenses for the first half of 2016 totaled DKK 25 million compared to DKK 18 million in the corresponding period for 2015. The group accounts for share-based compensation by recognizing compensation expenses related to share-based instruments granted to the Board of Directors, Executive Management and employees in the income statement. Such compensation expenses represent the fair market values of RSUs and warrants granted and do not represent actual cash expenditures.

### Note 4 - Shareholdings by the Board of Directors and Executive Management

The tables below set forth certain information regarding the beneficial ownership of the issued share capital and the outstanding share-based instruments held by the members of the Board of Directors and the Executive Management as of June 30, 2016.

|                                 | December 31,<br>2015 | Acquired | Sold | Transferred | June 30,<br>2016 |
|---------------------------------|----------------------|----------|------|-------------|------------------|
| Number of ordinary shares owned |                      |          |      | ,           |                  |
| Board of Directors              |                      |          |      |             |                  |
| Mats Pettersson                 | 10,000               | -        | -    | -           | 10,000           |
| Anders Gersel Pedersen          | -                    | 7,500    | -    | -           | 7,500            |
| Burton G. Malkiel               | 16,375               | 3,000    | -    | -           | 19,375           |
| Pernille Erenbjerg              | -                    | -        | -    | -           | -                |
| Paolo Paoletti                  | -                    | -        | -    | -           | -                |
| Peter Storm Kristensen          | -                    | -        | -    | -           | -                |
| Rick Hibbert                    | -                    | -        | -    | -           | -                |
| Daniel Bruno                    | -                    | -        | -    | -           | -                |
| Tom Vink                        | -                    | -        | -    | -           | -                |
| Nedjad Losic                    | 1,000                |          | -    | (1,000)     | -                |
|                                 | 27,375               | 10,500   | -    | (1,000)     | 36,875           |
| Executive Management            |                      |          |      |             |                  |
| Jan van de Winkel               | 600,000              | -        | -    | -           | 600,000          |
| David A. Eatwell                | -                    | -        | -    | -           | -                |
|                                 |                      |          |      |             |                  |
|                                 | 600,000              | <u> </u> | -    |             | 600,000          |
| Total                           | 627,375              | 10,500   | -    | (1,000)     | 636,875          |



|  | December 31,<br>2015  | Granted  | Exercised  | Transferred   | June 30,<br>2016   |
|--|---|--|--|---|--|
| Number of warrants held  |   |  |  |   |  |
| Board of Directors   |   |  |  |   |  |
| Mats Pettersson  | 38,750  | -  | -  | -   | 38,750   |
| Anders Gersel Pedersen   | 90,000  | -  | (22,500)   | -   | 67,500   |
| Burton G. Malkiel  | 26,500  | -  | (12,000)   | -   | 14,500   |
| Pernille Erenbjerg   | -   | -  | -  | -   | -  |
| Paolo Paoletti   | -   | -  | -  | -   | -  |
| Peter Storm Kristensen   | -   | -  | -  | 1,563   | 1,563  |
| Rick Hibbert   | -   | -  | -  | 1,850   | 1,850  |
| Daniel Bruno   | -   | -  | -  | 15,250  | 15,250   |
| Tom Vink   | 34,550  | -  | -  | (34,550)  | -  |
| Nedjad Losic   | 41,500  | -  | -  | (41,500)  | -  |
|  | 231,300   |  | (34,500)   | (57,387)  | 139,413  |
| Executive Management   |   |  |  |   |  |
| Jan van de Winkel  | 494,900   | _  | _  | -   | 494,900  |
| David A. Eatwell   | 515,875   | -  | -  | -   | 515,875  |
|  |   |  |  |   |  |
|  | 1,010,775   |  |  |   | 1,010,775  |
| Total  | 1,242,075   |  | (34,500)   | (57,387)  | 1,150,188  |
|  |   |  |  |   |  |
|  | December 31.  |  |  |   | June 30.   |
|  | December 31,<br>2015  | Granted  | Settled  | Transferred   | June 30,<br>2016   |
| Number of RSUs held  |   | Granted  | Settled  | Transferred   |  |
| Number of RSUs held<br>Board of Directors  |   | Granted  | Settled  | Transferred   |  |
|  |   | Granted  | Settled  | Transferred   |  |
| Board of Directors   | 2015  | Granted  | Settled<br>-   | Transferred   | 2016   |
| Board of Directors<br>Mats Pettersson  | <b>2015</b><br>3,257  | Granted<br>-<br>-  | Settled<br>-<br>-  | Transferred   | <b>2016</b><br>3,257   |
| <b>Board of Directors</b><br>Mats Pettersson<br>Anders Gersel Pedersen   | <b>2015</b><br>3,257<br>2,443   | Granted<br>-<br>-  | Settled<br>-<br>-<br>-   | Transferred<br>-<br>-   | <b>2016</b><br>3,257<br>2,443  |
| <b>Board of Directors</b><br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel  | <b>2015</b><br>3,257<br>2,443<br>1,628  | Granted<br>-<br>-<br>-   | Settled<br>-<br>-<br>-<br>-  | Transferred<br>-<br>-<br>-  | <b>2016</b><br>3,257<br>2,443<br>1,628   |
| <b>Board of Directors</b><br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg  | <b>2015</b><br>3,257<br>2,443<br>1,628<br>3,178   | Granted<br>-<br>-<br>-<br>-<br>-   |  | Transferred   | <b>2016</b><br>3,257<br>2,443<br>1,628<br>3,178  |
| <b>Board of Directors</b><br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti  | <b>2015</b><br>3,257<br>2,443<br>1,628<br>3,178   | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-   |  | Transferred<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | <b>2016</b><br>3,257<br>2,443<br>1,628<br>3,178  |
| <b>Board of Directors</b><br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen  | <b>2015</b><br>3,257<br>2,443<br>1,628<br>3,178   | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-   |  | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | <b>2016</b><br>3,257<br>2,443<br>1,628<br>3,178  |
| Board of Directors<br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen<br>Rick Hibbert<br>Daniel Bruno<br>Tom Vink                 | <b>2015</b><br>3,257<br>2,443<br>1,628<br>3,178   | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                          | Settled<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                                    | Transferred   | <b>2016</b><br>3,257<br>2,443<br>1,628<br>3,178  |
| <b>Board of Directors</b><br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen<br>Rick Hibbert<br>Daniel Bruno                      | 2015<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178   | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Settled<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-      | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | <b>2016</b><br>3,257<br>2,443<br>1,628<br>3,178  |
| Board of Directors<br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen<br>Rick Hibbert<br>Daniel Bruno<br>Tom Vink                 | 2015<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>-<br>1,628                                     | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Settled<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | <b>2016</b><br>3,257<br>2,443<br>1,628<br>3,178  |
| Board of Directors<br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen<br>Rick Hibbert<br>Daniel Bruno<br>Tom Vink<br>Nedjad Losic | 2015<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>-<br>1,628<br>1,628                            | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                | Settled<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-           | -<br>-<br>-<br>-<br>-<br>(1,628)<br>(1,628)   | 2016<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>-<br>-<br>-<br>-  |
| Board of Directors<br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen<br>Rick Hibbert<br>Daniel Bruno<br>Tom Vink<br>Nedjad Losic | 2015<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>3,178<br>-<br>-<br>-<br>1,628<br>1,628<br>1,628<br>1,628 | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Settled<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>(1,628)<br>(1,628)   | 2016<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- |
| Board of Directors<br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen<br>Rick Hibbert<br>Daniel Bruno<br>Tom Vink<br>Nedjad Losic | 2015<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>-<br>1,628<br>1,628                            | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Settled<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>(1,628)<br>(1,628)   | 2016<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>-<br>-<br>-<br>-  |
| Board of Directors<br>Mats Pettersson<br>Anders Gersel Pedersen<br>Burton G. Malkiel<br>Pernille Erenbjerg<br>Paolo Paoletti<br>Peter Storm Kristensen<br>Rick Hibbert<br>Daniel Bruno<br>Tom Vink<br>Nedjad Losic | 2015<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>1,628<br>1,628<br>1,628<br>1,628<br>16,940     | Granted<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | Settled<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | -<br>-<br>-<br>-<br>-<br>(1,628)<br>(1,628)   | 2016<br>3,257<br>2,443<br>1,628<br>3,178<br>3,178<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-                               |

Total

Genmab A/S Bredgade 34E 1260 Copenhagen K, Denmark Tel: +45 7020 2728 Fax: +45 7020 2729 www.genmab.com

71,745

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68,489

(3,256)

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Following Genmab A/S' Annual General Meeting on March 17, 2016, the Board of Directors is comprised of four independent directors, one non-independent director, and three employee-elected directors. Mats Pettersson, Dr. Anders Gersel Pedersen, Dr. Burton G. Malkiel, Dr. Paolo Paoletti and Pernille Erenbjerg were re-elected to the Board of Directors for a one year period. Peter Storm Kristensen, Dr. Rick Hibbert and Daniel Bruno were elected to the Board of Directors by the employees for a three year period. Nedjad Losic and Dr. Tom Vink stepped down from the Board of Directors. The reclassification of the employee elected board members' shares and share-based instruments is shown in the transferred column of the tables above. The Board of Directors convened and constituted itself with Mr. Pettersson as Chairman and Dr. Pedersen as Deputy Chairman.

Other than the remuneration to the Board of Directors and the Executive Management and the transactions detailed in the tables above, no other significant transactions took place during the first half of 2016. For further information on the remuneration of the Board of Directors and the Executive Management, refer to note 5.1 in the 2015 annual report.

### Note 5 - Subsequent Events to the Balance Sheet Date

On July 26, 2016 the U.S. FDA granted Breakthrough Therapy Designation for DARZALEX injection in combination with lenalidomide and dexamethasone, or bortezomib and dexamethasone for the treatment of patients with multiple myeloma who have received at least one prior therapy. Breakthrough Therapy Designation is a program intended to expedite the development and review of drugs to treat serious or life-threatening diseases in cases where preliminary clinical evidence shows that the drug may provide substantial improvements over available therapy.

No other events have occurred subsequent to the balance sheet date that could significantly affect the financial statements as of June 30, 2016.



### DIRECTORS' AND MANAGEMENT'S STATEMENT ON THE INTERIM REPORT

The Board of Directors and the Executive Management have today considered and adopted the unaudited interim report of the Genmab group for the six months ended June 30, 2016.

The interim report is prepared in accordance with International Accounting Standard No. 34 (IAS 34), "Interim Financial Reporting", as endorsed by the EU and additional Danish disclosure requirements for interim reports of listed companies.

We consider the applied accounting policies to be appropriate and, in our opinion, the interim report gives a true and fair view of the assets and liabilities, financial position, results of operation and cash flows of the group.

Furthermore, we consider the Directors' Report, pages 4-20, to give a true and fair account of the development in the group's activities and financial affairs, results of operations and the group's financial position as a whole as well as a description of the significant risks and uncertainties which the group faces.

Copenhagen, August 9, 2016

#### **Executive Management**

| Jan van de Winkel | David A. Eatwell                 |
|-------------------|----------------------------------|
| (President & CEO) | (Executive Vice President & CFO) |

### **Board of Directors**

| Mats Pettersson | An  |
|-----------------|-----|
| (Chairman)      | (De |
| (Chairman)      | (   |

Anders Gersel Pedersen Deputy Chairman) Burton G. Malkiel

Pernille Erenbjerg

Paolo Paoletti

Peter Storm Kristensen (Employee elected)

Rick Hibbert (Employee elected) Daniel J. Bruno (Employee elected)