A.P. Møller - Mærsk A/S

# Interim Report 022016

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#### **Comparative figures**

Unless otherwise stated, all figures in parenthesis refer to the corresponding figures for the same period prior year.

#### Forward-looking statements

The interim report contains forward-looking statements. Such statements are subject to risks and uncertainties as various factors, many of which are outside A.P. Møller - Mærsk A/S' control, may cause actual development and results to differ materially from expectations contained in the interim report.

#### Significant accounting estimates and judgements

For a description of significant accounting estimates and judgements, reference is made to note 25 of the Annual Report for 2015.

## MAERSK GROUP PERFORMANCE

#### For Q2 2016

In response to challenging supply-demand imbalances, the Group continues to execute on factors that are within our control by reducing cost and delivering high operational performance.

The Group delivered a profit of USD 118m (USD 1.1bn) negatively impacted by the average container freight rates and oil price. The return on invested capital (ROIC) was 2.0% (10.2%).

The underlying profit for the Group of USD 134m (USD 1.1bn) was significantly lower than for the same period last year for all businesses except Damco.

The Group's revenue decreased by USD 1.7bn or 16% compared to 02 2015, predominantly due to 24% lower average container freight rates and 26% lower oil price. This was partly offset by 6.9% higher container volumes and 8.2% higher oil entitlement production. Operating expenses decreased by USD 808m mainly due to lower bunker prices and cost saving initiatives as well as lower oil exploration costs.

The Group's cash flow from operating activities of USD 940m (USD 1.8bn) was materially impacted by the low profit. Net cash flow used for capital expenditure was USD 614m (USD 1.7bn in O2 2015 excluding the sale of shares in Danske Bank of USD 4.8bn) with investments predominantly related to the acquisition of the jack-up rig Maersk Highlander as well as development of the Culzean oil field in the UK.

With an equity ratio of 54.8% (57.3% at 31 December 2015) and a liquidity reserve of USD 11.5bn (USD 12.4bn at 31 December 2015) the Group maintains a strong financial position.

#### **Underlying result reconciliation**

	Result fo	r the period		sale of non- ets, etc., net¹	Impairr	nent losses, net¹	Tax on a	djustments	Unde	rlying result
USD million, Q2	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Maersk Group	118	1,086	113	68	-123	-80	-6	-1	134	1,099
Maersk Line	-151	507	5	8	-17	-	-	-	-139	499
Maersk Oil	131	137	1	-	-	-80	-	-	130	217
APM Terminals	112	161	17	2	-8	-	-6	-	109	159
Maersk Drilling	164	218	-	29	-	-	-	-	164	189
APM Shipping Services	-44	138	2	29	-97	-	-	-	51	109
Maersk Tankers	28	35	2	-4	-	-	-	-	26	39
Maersk Supply Service	-106	64	-1	31	-97	-	-	-	-8	33
Svitzer	24	32	1	2	-	-	-	-	23	30
Damco	10	7	-	-	-	-	-	-	10	7

<sup>1</sup> Including the Group's share of gains on sale of non-current assets.etc, net and impairments, net, recorded in joint ventures and associated companies.

#### **DEVELOPMENTS IN THE QUARTER**

The Board of Directors has initiated a strategic review of the Group and appointed Søren Skou as new Chief Executive Officer of A.P. Møller - Mærsk A/S, replacing Nils S. Andersen, effective 1 July, 2016. Søren Skou will remain CEO of Maersk Line in addition to his position as CEO for the Maersk Group.

The Board of Directors acknowledges Nils S. Andersen's dedicated and persistent contribution to A.P. Møller - Mærsk A/S since 2005, first as Member of the Board of Directors and subsequently as Chief Executive Officer since December 2007, where he has been a driving force in building a focused and lean global conglomerate of five core businesses within shipping, logistics and energy.

In O2 **Maersk Line** together with 2M partner MSC redesigned the Asia to North Europe network to offer customers better flexibility and reliability. The improved network offers best-inclass products with transit times reduced up to four days from main Asian markets to Northern Europe while the East-bound service offers a reduction of five days between Rotterdam and Shanghai. The comprehensive adjustments reemphasises the stability and maturity of the 2M alliance.

As announced 14 July, Maersk Line have together with 2M partner MSC signed a MoU (Memorandum of Understanding) with the Korean container shipping line Hyundai Merchant Marine (HMM) on HMM joining the 2M vessel sharing agreement (2M VSA) when their membership of the G6 alliance expires in 2017. The inclusion of Hyundai Merchant Marine in 2M will provide an extended coverage and a stronger product in the transpacific trade.

In 2013, the EU Commission initiated a formal investigation into 14 container shipping companies including Maersk Line. On 7 July 2016, the EU Commission announced that it closed its formal investigation without finding an infringement of EU competition law. Maersk Oil continues its strong operational and safety performance. Cost reductions are progressing ahead of plan with closure of the offices in Brazil and the US as well as headcount reductions primarily in Headquarters, Kazakhstan, Norway, US and Angola. Offshoring of back office finance activities to the shared service centre in Pune, India, continues according to plan.

On 27 June it was announced that Maersk Oil was not selected by Qatar Petroleum to participate in the joint venture operating the Al Shaheen field when the existing production sharing agreement expires in July 2017. Maersk Oil will be redeploying a number of its employees who today are based in Qatar elsewhere in its global organisation. The outcome of the tender process has no effect on the full-year guidance for 2016 and there will be no impairments as a result of the tender.

**APM Terminals** continued the integration process of Grup Marítim TCB acquired in March, as planned, including the identification and realisation of expected synergies and benefits. As expected, Grup Marítim TCB contributed with a minor positive result to APM Terminals in O2.

An investigation of the Terminal de Contenedores Ouetzal (TCO) concession in Guatemala is still ongoing concerning alleged irregularities dating back to before APM Terminals acquired the terminal. APM Terminals is cooperating fully with the local authorities and expect to conclude an agreement for TCO in the coming months.

As a consequence of the weak market conditions, APM Terminals has accelerated cost and performance initiatives introduced in 2015 which include staff reductions in the Headquarters and closing offices in Dubai and Rotterdam.

In O2 APM Terminals signed a contract to extend the reach of ten Ship-to-Shore (STS) cranes in Pier 400 Los Angeles – the

largest gateway port in the US. The STS cranes will be able to accommodate Ultra-Large Container Ships of up to 20,000 TEU capacity.

**Maersk Drilling** acquired a newbuild harsh environment jack-up rig from Hercules Offshore for USD 190m, significantly below original construction price. The rig will be mobilised to the North Sea to commence a five-year drilling contract with Maersk Oil and its partners, BP and JX Nippon, on the Culzean gas field offshore UK. The revenue value of the five-year drilling contract is approximately USD 420m.

The credit rating agency Standard & Poor's have put the **Maersk Group's rating** of BBB+ on CreditWatch negative versus previously a negative outlook. The rating from Moody's remains Baa1 with a stable outlook rating.

The Group issued NOK 5.2bn (USD 620m) of Norwegian kroner denominated **bonds** in June 2016.

## GROUP STRATEGY UPDATE

Progress on the initiated strategic review of the Group will be communicated before end of Q3 2016. **The Group** has since 2008 effectively optimised the operations of the businesses and in 2015 seven out of eight businesses, corresponding to around 97% of the Group's invested capital, delivered top quartile performance in their industries.

Operationally the Group has continuously taken steps to mitigate the challenges from supply-demand imbalances by focusing on customer services, innovation, and higher competitiveness by optimising the businesses and reducing costs.

Recognising the Group's low growth and returns the Board of Directors has during O2 initiated a process to develop and consider the strategic and structural options for the Maersk Group to further increase agility and synergies. The purpose of this review is to ensure that the Group remains strong, profitable and financially viable as the Group develops new growth opportunities.

#### **CURRENT STRATEGY**

Until the ongoing strategic review is finalised, the Group strategy remains unchanged as previously communicated with a strategic direction of targeting profitable growth through business optimisation and value-enhancing acquisitions, cost efficiency programmes and a strong customer focus to maintain top-quartile performance in all business units.

In order to maintain and grow the businesses in a low interest environment and thereby achieve the Group's ambition of ROIC above 10% over the cycle, the Group has to accept the potential of making investments that at present do not on a standalone basis fully comply with the 10% ROIC target.

The Group continues to focus on ensuring a strong capital structure and a high operating cash flow conversion. The Group's ambition is to increase the nominal dividend per share over time, supported by underlying earnings growth.

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## GUIDANCE FOR 2016

The Group's expectation of an underlying result significantly below last year (USD 3.1bn) is unchanged. Gross cash flow used for capital expenditure is now expected to be around USD 6bn in 2016 (USD 7.1bn) from previously around USD 7bn.

#### Copenhagen, 12 August 2016

#### Contacts

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Changes in guidance are versus guidance given at Q1 2016. All figures in parenthesis refer to full year 2015.

The Interim Report for Q3 is expected to be announced on 2 November 2016.

**Maersk Line** reiterates the expectation of an underlying result significantly below last year (USD 1.3bn). Global demand for seaborne container transportation is still expected to increase by 1-3%. Maersk Line aims to grow at least with the market to defend its market leading position.

**Maersk Oil** now expects a positive underlying result versus previously a break-even result. A break-even result is still to be reached with an oil price in the range of USD 40-45 per barrel.

Maersk Oil maintains an expected entitlement production of 320,000-330,000 boepd (312,000 boepd). Exploration costs are now expected to be significantly below last year (USD 423m) versus previously to be below 2015.

APM Terminals now expects an underlying result significantly below 2015 (USD 626m) versus previously below the 2015 level, due to reduced demand expectations in oil producing emerging economies and network adjustments by customers.

**Maersk Drilling** now expects an underlying result below last year (USD 732m) up from significantly below last year, due to the positive impact from termination fees.

**APM Shipping Services** reiterates the expectation of an underlying result significantly below the 2015 result (USD 404m) predominantly due to significantly lower rates and activity in Maersk Supply Service.

#### SENSITIVITY GUIDANCE

The Group's guidance for 2016 is subject to considerable uncertainty, not least due to developments in the global economy, the container freight rates and the oil price. The Group's expected underlying result depends on a number of factors. Based on the expected earnings level and all other things being equal, the sensitivities for the rest of 2016 for four key value drivers are listed in the table below:

Factors	Change	Effect on the Group's underlying profit rest of year
Oil price for Maersk Oil	+/-10 USD/barrel	+/-USD 0.16bn
Bunker price	+/-100 USD/tonne	-/+USD 0.1bn
Container freight rate	+/-100 USD/FFE	+/-USD 0.5bn
Container freight volume	+/-100,000 FFE	+/-USD 0.1bn

#### SUMMARY FINANCIAL INFORMATION

AMOUNTS IN USD MILLION

		02	6 months		s Full year	
INCOME STATEMENT	2016	2015	2016	2015	2015	
Revenue	8,861	10,526	17,400	21,073	40,308	
Profit before depreciation, amortisation	••••••			••••••	•••••	
and impairment losses, etc. (EBITDA)	1,779	2,631	3,376	5,201	9,074	
Depreciation, amortisation and impairment losses, net	1,294	1,223	2,456	2,324	7,944	
Gain on sale of non-current assets, etc., net	111	68	122	343	478	
Share of profit/loss in joint ventures	36	39	59	100	165	
Share of profit/loss in associated companies	24	24	45	42	97	
Profit before financial items (EBIT)	656	1,539	1,146	3,362	1,870	
Financial items, net	-154	-80	-275	-151	-423	
Profit before tax	502	1,459	871	3,211	1,447	
Тах	384	373	529	553	522	
Profit for the period	118	1,086	342	2,658	925	
A.P. Møller - Mærsk A/S' share	101	1,069	312	2,608	791	
	12.4	1 000	240	0.410	2 071	
Underlying result	134	1,099	348	2,418	3,071	

BALANCE SHEET					
Total assets	63,299	64,015	63,299	64,015	62,408
Total equity	34,718	38,236	34,718	38,236	35,739
Invested capital	46,424	47,303	46,424	47,303	43,509
Net interest-bearing debt	11,706	8,835	11,706	8,835	7,770
Investments in property, plant and equipment and intangible assets	4,040	1,998	4,040	3,987	7,647

CASH FLOW STATEMENT					
Cash flow from operating activities	940	1,777	1,190	3,727	7,969
Cash flow used for capital expenditure	-614	3,075	-2,477	1,432	-1,408
FINANCIAL RATIOS					
Return on invested capital after tax (ROIC), annualised	2.0%	10.2%	2.4%	12.0%	2.9%
Return on equity after tax, annualised	1.3%	11.6%	1.9%	13.2%	2.4%
Equity ratio	54.8%	59.7%	54.8%	59.7%	57.3%

Contracted days

Revenue backlog (USD bn)

	02			6 months	Full year
STOCK MARKET RATIOS	2016	2015	2016	2015	2015
Earnings per share (EPS), USD	5	49	15	121	37
Diluted earnings per share, USD	5	49	15	121	37
Cash flow from operating activities per share, USD	45	83	57	174	372
Share price (B share), end of period, DKK	8,705	12,120	8,705	12,120	8,975
Share price (B share), end of period, USD	1,299	1,818	1,299	1,818	1,314
Total market capitalisation, end of period, USD m	26,438	38,403	26,438	38,403	27,587

GROUP BUSINESS DRIVERS				
Maersk Line				
Transported volumes (FFE in '000)	2,655	2,484	5,017	4,691
Average freight rate (USD per FFE)	1,716	2,261	1,782	2,370
Unit cost (USD per FFE incl. VSA income)	1,911	2,246	1,981	2,342
Average fuel price (USD per tonne)	194	335	186	346
Maersk Line fleet, owned	283	278	283	278
Maersk Line fleet, chartered	347	341	347	341
Fleet capacity (TEU in '000)	3,143	3,077	3,143	3,077
	•• •••••	••••••	•••••	••••••
Maersk Oil				
Average share of oil and gas production				
(thousand barrels of oil equivalent per day)	331	306	341	305
Average crude oil price (Brent) (USD per barrel)	46	62	40	58
APM Terminals				
Containers handled (measured in million TEU and				
weighted with ownership share)	9.4	9.2	18.1	18.3
Number of terminals	72	65	72	65
	•• •••••	••••••	•••••	••••••
Maersk Drilling				
Operational uptime	98%	97%	98%	97%

The interim consolidated financial statements are prepared in accordance with IAS 34 and has been subject to review by the independent auditor, cf. page 24.

1,686

4.7

1,671

5.3

3,369

4.7

3,471

5.3

9,522 2,209 2,288 315 285 305 2,962

> 312 52

36.0

97%

7,086

5.4

63

#### INVESTED CAPITAL AND ROIC

	Invested capital 30 June		Invested capital ROIC, annualised 30 June Q2		ualised ROIC, and	
	2016	USD million 2015	2016	2015	2016	2015
MAERSK GROUP	46,424	47,303	2.0%	10.2%	2.4%	12.0%
MAERSK LINE	20,002	20,340	-3.0%	10.1%	-1.1%	12.2%
MAERSKOIL	4,302	5,962	12.1%	9.2%	5.0%	11.9%
APM TERMINALS	7,815	5,995	5.8%	10.9%	6.0%	11.9%
MAERSK DRILLING	8,044	8,246	8.3%	10.6%	9.8%	9.6%
APM SHIPPING SERVICES	4,836	4,679	-3.6%	11.8%	1.3%	9.9%
Maersk Tankers	1,663	1,580	6.9%	8.9%	9.2%	9.0%
Maersk Supply Service	1,727	1,699	-24.0%	15.2%	-12.1%	12.0%
Svitzer	1,233	1,114	7.8%	11.6%	8.6%	11.3%
Damco	213	286	18.5%	8.9%	10.9%	-1.5%

# Businesses

Maersk Line / Maersk Oil / APM Terminals / Maersk Drilling / APM Shipping Services Maersk Group performance for the first six months of 2016 / Statement of the Board of Directors and Management / Independent Auditor's Review Report

## MAERSK LINE

Maersk Line continued to deliver on strategic objectives in Q2, with record low unit costs and a volume growth at least in line with the market. Continued pressure on container freight rates in the quarter lead to an underlying loss of USD 139m and a negative free cash flow of USD 20m. **Maersk Line** reported an unsatisfactory loss of USD 151m (profit of USD 507m) in challenging market conditions. ROIC was negative 3.0% (positive 10.1%).

Revenue of USD 5.1bn was 19% lower than O2 2015. The development was driven by a 24% decline in average freight rates to 1,716 USD/FFE (2,261 USD/FFE) partially offset by a 6.9% increase in volumes to 2,655k FFE (2,484k FFE). With an increase of fleet capacity of 2.2%, the increase in volumes represents an improvement of network utilisation. The freight rate decline was mainly attributable to lower bunker prices and weak market conditions.

Container freight rates declined across all trades. North America and West Central Asia declined the most but African, Oceanic and European trades were also notably lower. The decline in North American average rates reflect increased competition, but is also impacted by increased backhaul volumes at lower rates in O2 2016. West Central Asian, Oceanic and European trades were impacted by market imbalance whereas African trades were mainly impacted by weak demand. Recognised freight revenue was USD 4.5bn (USD 5.6bn) and other revenue was USD 539m (USD 617m).

			USD	MILLION
		02	1	6 months
MAERSK LINE HIGHLIGHTS	2016	2015	2016	2015
Revenue	5,061	6,263	10,035	12,517
Profit/loss before depreciation, amortisation and impairment losses, etc. (EBITDA)	365	998	851	2,200
Depreciation, amortisation and impairment losses, net	493	476	968	945
Gain on sale of non-current assets, etc., net	5	8	10	12
Share of profit/loss in associated companies	-	-	-	-1
Profit/loss before financial items (EBIT)	-123	530	-107	1,266
Tax	28	23	7	45
Net operating profit/loss after tax (NOPAT)	-151	507	-114	1,221
Underlying result	-139	499	-107	1,209
	••••••	••••••	•••••	
Cash flow from operating activities	89	873	131	1,844
Cash flow used for capital expenditure	-109	-861	-78	-1,063
Invested capital	20,002	20,340	20,002	20,340
ROIC, annualised	-3.0%	10.1%	-1.1%	12.2%
Transported volumes (FFE in '000)	2,655	2,484	5,017	4,69
Average freight rate (USD per FFE)	1,716	2,261	1,782	2,370
Unit cost (USD per FFE incl. VSA income)	1,911	2,246	1,981	2,342
Average fuel price (USD per tonne)	194	335	186	346
Maersk Line fleet, owned	283	278	283	278
Maersk Line fleet, chartered	347	341	347	34
Fleet capacity (TEU in '000)	3,143	3,077	3,143	3,077

The EBIT margin gap to peers is estimated at around 8% for O1 2016, above our target of 5%. However, restating for the impact of a significant impairment from one competitor, the underlying EBIT margin gap to peers remained around the 5% ambition and on par with O4 2015.

Cash flow from operating activities was USD 89m (USD 873m), impacted by the reduced earnings and increased net working capital. Cash flow used for capital expenditure was USD 109m (USD 861m), mainly as a result of lower vessel investments and divestments. Free cash flow ended at negative USD 20m (positive USD 12m).

#### **MARKET DEVELOPMENT**

Global container demand grew around 2% in O2 compared to same quarter last year. Demand growth showed improving signs from the weak development recorded in 2015. Above all, European imports improved amongst other things reflecting a stabilisation in Russia and increased inventory restocking. Imports into North America continued to remain solid. However, container imports to Brazil and South- and West Africa continued to be weak as most of the larger emerging economies encounter challenging economic conditions.

The global container fleet grew around 6% in O2 compared to same quarter last year. At the end of O2 the global container fleet stood at 20.3m TEU of which about 5% were idle. Deliveries amounted to about 281k TEU (41 vessels) and 154k TEU (49 vessels) were scrapped. During the same period 81k TEU (44 vessels) of new capacity were ordered, keeping the order book at around 18% of the current fleet (Alphaliner).

The industry has continued to see steps towards consolidation through mergers and acquisition as well as formation of large scale alliances. Maersk Line welcomes consolidation as the container shipping industry is fragmented and consolidation will enable carriers to create economies of scale and optimise networks, which in the long-run will benefit customers. In the past quarter, the formation of two new major alliances was announced. The 2M alliance was implemented in the beginning of 2015 and is based on a 10-year agreement, and thus will not be affected by the creation of the new alliances, albeit with the potential inclusion of HMM following the announcement of 14 July.

#### MAERSK LINE FLEET AND COST DEVELOPMENT

By the end of O2, the Maersk Line fleet consisted of 283 owned vessels (1,829k TEU) and 347 chartered vessels (1,314k TEU) with a total capacity of 3,143k TEU, an increase of 2.2% compared to O2 2015. Idle capacity at the end of O2 was 44k TEU (four vessels) versus 10k TEU (three vessels) at the end of O2 2015. Maersk Line's idle capacity corresponds to around 4.7% of total idle capacity in the market.

Managing capacity in line with the container demand growth remains a focus area for Maersk Line, while still defending its market leading position on volumes.

Cost leadership remains a key strategic priority and in O2, Maersk Line posted record low unit cost, improving by 15% to 1,911 USD/FFE (2,246 USD/FFE) mainly benefitting from decreased bunker prices, improved fleet utilisation, and cost efficiencies. Bunker cost decreased 40% compared to O2 2015 driven by 42% lower bunker prices. Bunker efficiency improved by 2.8% to 877kg/FFE (902 kg/FFE).

The cost initiatives announced in O4 2015 are progressing as planned, including efforts to further reduce cost from transactional work through standardisation, automation and digitalisation of processes. Maersk Line is on track to deliver the benefits by the end of 2017.



## MAERSK OIL

Solid operational performance, 25% cost reductions and increased oil price return Maersk Oil to profit. Continued focus on maturing Johan Sverdrup and Culzean will add production by 2019. Maersk Oil will exit Qatar in 2017. **Maersk Oil** reported a profit of USD 131m (USD 137m) and a ROIC of 12.1% (9.2%) in O2 2016. The return to profit in O2 was mainly due to an oil price of USD 46 (USD 62) per barrel compared to USD 34 in O1 2016 as well as improved operational performance and reduced costs.

Entitlement production of 331,000 boepd (306,000 boepd) was 8.2% higher than in O2 2015 and exploration costs of USD 47m (USD 109m) 57% lower than the same period last year. Maersk Oil reduced operating expenses versus same quarter last year by 25% excluding exploration, to USD 475m (USD 632m). Further initiatives to address cost reductions are being executed, including further leveraging the softer supplier market and the total cost savings by the end of 2016 are now expected to be 25-30%, well above the targeted 20% reduction compared to the 2014 baseline. The initiated outsourcing of administrative functions to a shared service centre in India continues as planned. Including the latest announced reductions in the Danish Headquarters and in Angola, Denmark, the UK, US and Kazakhstan, the number of positions have been reduced by 1,500 (25%) compared to the O3 2014 baseline.

Maersk Oil is striving to secure the lowest possible break-even oil price for its portfolio whilst maintaining safe and reliable operations and has secured a break-even level of around USD 40-45 per barrel for 2016.

Cash flow from operating activities was USD 514m (USD 611m). Cash flow used for capital expenditure was USD 330m (USD 502m) mainly related to Culzean and Johan Sverdrup developments.

			USD	MILLION
		02		6 months
MAERSK OIL HIGHLIGHTS	2016	2015	2016	2015
Revenue	1,278	1,583	2,310	3,016
Profit/loss before depreciation, amortisation and impairment losses, etc. (EBITDA)	755	849	1,176	1,439
Depreciation, amortisation and impairment losses, net	337	440	685	751
Gain on sale of non-current assets, etc., net	1	-	1	3
Profit/loss before financial items (EBIT)	419	409	492	691
Тах	288	272	390	346
Net operating profit/loss after tax (NOPAT)	131	137	102	345
Underlying result	130	217	101	424
Cash flow from operating activities	514	611	342	716
Cash flow used for capital expenditure	-330	-502	-1,084	-996
Invested capital	4,302	5,962	4,302	5,962
ROIC, annualised	12.1%	9.2%	5.0%	11.9%
Exploration costs	47	109	104	271
Average share of oil and gas production (thousand barrels of oil equivalent per day)	331	306	341	305
Average crude oil price (Brent) (USD per barrel)	46	62	40	58

#### EFFECT OF THE AL SHAHEEN, QATAR TENDER OUTCOME

On 27 June 2016 Qatar Petroleum announced that Maersk Oil was not selected to participate in the joint venture operating the Al Shaheen field from July 2017. The financial impact of not continuing in Qatar is limited as a new contract would have been on less attractive terms compared to the existing terms. However, Maersk Oil will lose 40% of its entitlement production and revenue at the current oil price. The tender result will not lead to any impairments or reduce Maersk Oil's reserves and resource base which was disclosed in the Q1 2016 Interim Report.

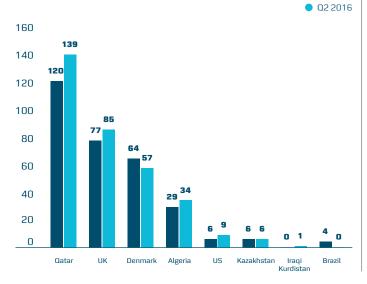
#### **ENTITLEMENT SHARE OF PRODUCTION**

The increased entitlement production was primarily a result of Qatar entitlement production increase by 16% due to the decreased oil price giving more barrels for cost recovery.

02 2015

#### **Entitlement share of production**

Thousand barrels of oil equivalents per day (boepd)



Increased production efficiency in the UK also contributed well to the higher production, partly offset by lower production in Denmark due to natural decline and maintenance shut downs.

In Norway, Maersk Oil participates in the development of the Johan Sverdrup oil field which is progressing according to plans and within budget towards first production in 2019.

In the UK, Maersk Oil is the operator of the Culzean gas field development which is also progressing according to plans and within budget with expected production start 2019. Further, the Maersk Oil operated Flyndre development is progressing towards production start by end 2016.

In the Danish North Sea, work is ongoing in an attempt to identify a profitable and safe scenario for production for the Tyra field after 2018. Production from the Tyra field will cease in October 2018 if an economically viable solution for continued operations is not identified during 2016. In Angola, Maersk Oil is currently assessing joint development with neighbouring blocks as well as negotiating with authorities, partners and contractors to reduce costs in an attempt to make the Chissonga project viable. As a consequence of the changed focus Maersk Oil is closing its US office and transferring responsibilities for Chissonga and Gulf of Mexico assets to Denmark and UK.

Work in the recent acquired interests in licences in Kenya and Ethiopia continues with two exploration wells planned to start drilling by the end of the year.

As a result of the market conditions and disappointing exploration results during recent years, focus shifted from organic to inorganic growth in 2015. Exploration activities are significantly reduced whereas value-adding acquisition opportunities are being pursued in order to strengthen the portfolio.



## APM TERMINALS

Lower profits in several key markets was partly offset by cost savings across the organisation. Integration of Grup Marítim TCB is progressing as planned. **APM Terminals** made a profit of USD 112m (USD 161m) on par with 01 2016 (USD 108m) and with a ROIC of 5.8% (10.9%).

Grup Maritim TCB was added to the APM Terminals portfolio in March 2016 with eight terminals, while three terminals in Turkey and on the Canary Islands were initially carved out. Since the acquisition in March, the commercial performance across the TCB portfolio has continuously strengthened. An investigation of the Terminal de Contenedores Ouetzal (TCO) concession in Guatemala is still ongoing concerning alleged irregularities dating back to before APM Terminals acquired the terminal. APM Terminals is cooperating fully with the local authorities and expect to conclude an agreement for TCO in the coming months. For APM Terminals, profits remain under pressure, as terminals in oil dependent markets face declining volumes and commercially challenged terminals in Latin America, North-West Europe and Egypt have not regained business to compensate earlier lost services.

APM Terminals is responding by accelerating the ongoing cost saving initiatives in all controlled entities and Headquarters. Staff redundancies constitute a large share of the initiatives, which in total have resulted in savings of USD 46m in the first half of 2016. Terminals and inland facilities most severely impacted by lower volumes are currently subject to centrally guided structural cost reviews to identify and execute further cost reductions.

			USI	MILLION
		02		6 months
APM TERMINALS HIGHLIGHTS	2016	2015	2016	2015
Revenue	1,064	1,033	2,026	2,169
Profit/loss before depreciation, amortisation and impairment losses, etc. (EBITDA)	187	206	351	426
Depreciation, amortisation and impairment losses, net	108	77	193	147
Gain on sale of non-current assets, etc., net	15	2	16	10
Share of profit/loss in joint ventures	22	32	40	71
Share of profit/loss in associated companies	25	22	50	42
Profit/loss before financial items (EBIT)	141	185	264	402
Tax	29	24	44	51
Net operating profit/loss after tax (NOPAT)	112	161	220	351
Underlying result	109	159	216	334
Cash flow from operating activities	163	176	361	447
Cash flow used for capital expenditure	-173	-169	-1,133	-391
Invested capital	7,815	5,995	7,815	5,995
ROIC, annualised	5.8%	10.9%	6.0%	11.9%
Containers handled (measured in million TEU and weighted with ownership share)	9.4	9.2	18.1	18.3
Number of terminals	72	65	72	65

APM Terminals increased invested capital to USD 7.8bn (USD 6.0bn), mainly due to the Grup Marítim TCB acquisition. The enlarged APM Terminals portfolio including the projects under implementation may create opportunities for consolidation and potentially divestments. APM Terminals is open for pursuing these opportunities to generate additional value.

Globally, the port handling market grew by 2.3% versus same quarter last year (Drewry) driven mainly by growth in Asia and Middle East.

APM Terminals handled 9.4m TEU in O2 (weighted with APM Terminals' ownership interest) or 2.6% more than in O2 2015 (9.2m TEU). The increase was mainly due to the acquisition of Grup Marítim TCB. Excluding the TCB acquisition and terminals divested during 2015, APM Terminals handled 0.2% more volumes than in the same period last year, mainly driven by growth in South-East and North East Asia.

Operating businesses generated a profit of USD 123m (USD 169m) and a ROIC of 8.8% (12.5%) and projects under implementation along with Grup Marítim TCB from beginning of March had a combined loss of USD 11m (loss of USD 8m) and a ROIC of negative 2.1% (negative 6.3%) resulting from start-up costs.

The share of profit in joint ventures and associated companies came at USD 47m (USD 54m), with the reduction spread across a majority of entities.

Cash flow from operating activities was USD 163m (USD 176m) and cash flow used for capital expenditure was USD 173m (USD 169m). Projects under implementation accounted for USD 131m of the cash flow for capital expenditure.



## MAERSK DRILLING

High operational uptime and savings on operating costs were partly offset by more idle days.

Maersk Drilling delivered a profit of USD 164m (USD 218m) and a ROIC of 8.3% (10.6%). Maersk Drilling continues to be positively impacted by a strong contract coverage secured at higher dayrates in a different market environment than the current. However, the market outlook for the offshore drilling industry remains challenging over the medium-term, which will impact Maersk Drilling's future earnings.

Oil companies continue to respond to lower oil prices by reducing future investment plans, postponing or cancelling offshore development projects and re-allocating capital to lower cost, lower risk onshore projects. The combination of lower activity levels in the oil industry and deliveries of newbuild rigs continues to drive lower utilisation levels and lower dayrates.

In response to the challenging business environment Maersk Drilling continues to identify and drive cost savings to increase profitability and cash flows. In O2 2016, Maersk Drilling reduced costs by 8% compared to O2 2015, adjusted for exchange rate effects and number of rigs in operation. Since the launch of the cost reduction and efficiency enhancement programme in O4 2014, Maersk Drilling has reduced cost by more than 15%. The cost savings have been achieved primarily through a strong

			USD	MILLION
		02		6 months
MAERSK DRILLING HIGHLIGHTS	2016	2015	2016	2015
Revenue	566	624	1,220	1,254
Profit/loss before depreciation, amortisation and impairment losses, etc. (EBITDA)	330	361	737	704
Depreciation, amortisation and impairment losses, net	148	118	293	259
Gain on sale of non-current assets, etc., net	-	29	-	29
Share of profit/loss in joint ventures	8	-5	7	8
Profit/loss before financial items (EBIT)	190	267	451	482
Тах	26	49	65	96
Net operating profit/loss after tax (NOPAT)	164	218	386	386
	•••••••••••••••••••••••••••••••••••••••		•••••••••••••••••••••••••••••••••••••••	•••••
Underlying result	164	189	387	384
Cash flow from operating activities	129	248	556	528
Cash flow used for capital expenditure	-220	-45	-231	-731
Invested capital	8,044	8,246	8,044	8,246
ROIC, annualised	8.3%	10.6%	9.8%	9.6%
Operational uptime	98%	97%	98%	97%
Contracted days	1,686	1,671	3,369	3,471
Revenue backlog (USD bn)	4.7	5.3	4.7	5.3

focus on operational and maintenance costs, but also by optimising yard stays, vendor re-negotiations, reduction of staff onshore, layoffs of rig crews as well as salary reductions and salary freeze and general optimisation to the operations.

In addition to the cost reduction efforts, Maersk Drilling is looking at new operating models for the way contractors and oil companies work together in order to reduce costs and to de-risk increasingly complex projects in the upstream industry. Maersk Drilling is actively engaged in dialogues with key customers exploring new business models based on larger degree of collaboration and commercial alignment between the oil company and the contractor in order to drive higher efficiency levels and joint value creation for both Maersk Drilling and the customer in the long term and a high utilisation in the short term.

Contract coverage per segment, end Q2	2016	
Segment	2016 ROY	
Premium jack-up rigs	74%	
Ultra deepwater and midwater rigs	73%	

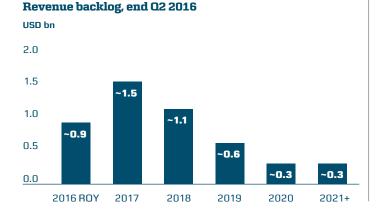
Total

2017 57%

53%

56%

73%



The economic utilisation of the fleet for O2 was 83% (85%) adversely impacted by five rigs being idle or partly idle. Maersk Drilling delivered a high operational performance across the rig fleet with an average operational uptime of 98% (98%) for the jack-up rigs and 99% (96%) for the floating rigs.

At the end of O2 2016, Maersk Drillings' forward contract coverage was 73% for 2016, 56% for 2017 and 45% for 2018. The total revenue backlog by the end of O2 amounted to USD 4.7bn (USD 5.3bn).

In July an early termination agreement for the deepwater unit Maersk Valiant was signed with effect from mid-September 2016. The original contract was scheduled to end September 2017. The compensation under the early termination agreement leaves Maersk Drilling financially neutral to the original contract.

The lower cash flow from operating activities of USD 129m (USD 248m) was due to higher net working capital. Cash flow used for capital expenditures increased to USD 220m (USD 45m) mainly due to the new jack-up, Maersk Highlander.

#### MAERSK DRILLING 🕨

Maersk Drilling acquired the newbuild, Maersk Highlander, from Hercules Offshore during Q2. The rig is on a firm five-year contract with Maersk Oil with an estimated value of USD 420m.



## APM SHIPPING SERVICES

#### APM Shipping Services made

a loss of USD 44m (profit of USD 138m) and a ROIC of negative 3.6% (positive 11.8%) due to Maersk Supply Service delivering a loss of USD 106m impacted by an impairment of USD 97m. **Maersk Tankers** made a profit of USD 28m (USD 35m) and a ROIC of 6.9% (8.9%). The result was negatively affected by rate reductions partly offset by improved commercial initiatives and cost savings.

The market suffered a continuing reduction in rates across all segments during O2. This was driven by increasing vessel supply and flat demand for oil products due to high stock levels and disruption of supply in several locations. Refinery maintenance was also high during the quarter, negatively affecting the throughput of refined products.

Average Time Charter Equivalent (TCE) earnings in the product segments decreased by 14% compared to Q2 2015.

Operating cost decreased mainly as a result of cost saving initiatives contributing positively with USD 15m and lower bunker fuel costs. Cash flow from operating activities was USD 71m (USD 55m). Net cash flow from capital expenditure was USD 58m (USD 21m) driven by newbuilding instalments, offset by the sale of two Handy tankers. During O2 2016, Maersk Tankers took delivery of two MR tankers newbuildings. The order book totals 14 vessels, of which four will be delivered during 2016, and the last ten in the following two years.

**Maersk Supply Service** made a loss of USD 106m (profit of USD 64m) and a ROIC of negative 24.0% (positive 15.2%) impacted by an impairment of USD 97m. The underlying result was a loss of USD 8m (profit of USD 33m).

Revenue for the quarter decreased to USD 102m (USD 157m) following lower rates and utilisation as well as fewer vessels available for trading due to divestments and lay-ups. Total operating costs decreased to USD 71m (USD 84m), as a result of fewer operating vessels and reduced running cost. During

			US	<b>5D MILLION</b>
		02		6 months
APM SHIPPING SERVICES HIGHLIGHTS	2016	2015	2016	2015
Revenue	1,109	1,234	2,223	2,553
Profit/loss before depreciation, amortisation and impairment losses, etc. (EBITDA)	157	214	328	412
Depreciation, amortisation and impairment losses, net	199	97	296	194
Gain on sale of non-current assets, etc., net	2	29	6	32
Share of profit/loss in joint ventures	3	8	8	14
Profit/loss before financial items (EBIT)	-37	154	46	264
Тах	7	16	15	32
Net operating profit/loss after tax (NOPAT)	-44	138	31	232
Underlying result	51	109	122	200
Cash flow from operating activities	127	193	238	353
Cash flow used for capital expenditure	-135	-82	-273	-177
Invested capital	4,836	4,679	4,836	4,679
ROIC, annualised	-3.6%	11.8%	1.3%	9.9%

the quarter, Maersk Supply Service made an impairment of USD 97m related to old vessels with limited trading opportunities.

Contract coverage for the remaining part of 2016 is 40% and 15% for 2017.

Cash flow from operating activities decreased to USD 7m (USD 69m) due to the declining operational result. Cash flow used for capital expenditure increased to USD 17m (USD 0m) relating to assets under construction.

The continued market decline in the offshore industry led to a number of vessel lay-ups globally, including Maersk Supply Service with 13 vessels laid up at the end of the quarter.

The market demand in the offshore industry remains low due to the low oil prices. In addition, there is a significant global oversupply of offshore support vessels, which sparks a competition for survival among vessel owners. The margins are below what is sustainable for the industry in the long run with no signs of improvements in the near future.

As part of the ongoing fleet renewal programme, Maersk Supply Service disposed of one vessel. The total new-build order book stands at 10 vessels, with six Anchor Handling Tug Supply vessels (AHTS) and four Subsea Support Vessels (SSV) to be delivered from January 2017 and January 2018.

Following extensive cost reductions in 2015, Maersk Supply Service continues to focus on improving the cost base during 2016 aiming at double digit percentage reductions. Among the focus areas of Q2 was to further improve daily running costs, increase fuel efficiency and reduce lay-up costs.

Maersk Supply Service has initiated an in depth industry study in cooperation with customers and suppliers to define

	MAEDO	K TANKERS	MAERSK SUP		••••••	SVITZER	US	D MILLION
Q2 HIGHLIGHTS	2016	2015	2016	2015	2016	2015	2016	2015
Revenue	226	260	102	157	162	161	619	655
Profit/loss before depreciation, amortisation and impairment losses, etc. (EBITDA)	61	74	31	73	42	50	23	17
Depreciation, amortisation and impairment losses, net	35	34	135	35	22	21	7	7
Gain on sale of non-current assets, etc., net	2	-4	-1	31	1	2	-	-
Share of profit/loss in joint ventures	-	-	-	-	-	5	3	3
Profit/loss before financial items (EBIT)	28	36	-105	69	21	36	19	13
Тах	-	1	1	5	+3		9	6
Net operating profit/loss after tax (NOPAT)	28	35	-106	64	24	32	10	7
Underlying result	26	39	-8	33	23	30	10	7
Cash flow from operating activities	71	55	7	69	30	49	19	20
Cash flow used for capital expenditure	-58	-21	-17	-	-57	-60	-3	-1
Invested capital	1,663	1,580	1,727	1,699	1,233	1,114	213	286
ROIC, annualised	6.9%	8.9%	-24.0%	15.2%	7.8%	11.6%	18.5%	8.9%

							U	SD MILLION
	MAERS	K TANKERS	<b>MAERSK SUP</b>	PLY SERVICE		SVITZER		DAMCO
6 MONTHS HIGHLIGHTS	2016	2015	2016	2015	2016	2015	2016	2015
Revenue	471	536	212	340	325	339	1,215	1,338
Profit/loss before depreciation, amortisation and impairment losses, etc. (EBITDA)	139	142	67	152	89	100	33	18
Depreciation, amortisation and impairment losses, net	68	68	172	70	42	42	1/	14
Gain on sale of non-current assets, etc., net	4	-2	-1	29	3	3	-	2
Share of profit/loss in joint ventures	-	-	-	-	3	10	5	2
Profit/loss before financial items (EBIT)	75	72	-106	111	53	71	24	10
Тах	+1	1	2	9	2	10	12	12
Net operating profit/loss after tax (NOPAT)	76	71	-108	102	51	61	12	-2
Underlying result	72	73	-10	73	48	58	12	-4
Cash flow from operating activities	139	131	29	107	66	83	4	32
Cash flow used for capital expenditure	-82	-55	-74	-17	-111	-105	-6	
nvested capital	1,663	1,580	1,727	1,699	1,233	1,114	213	286
ROIC, annualised	9.2%	9.0%	-12.1%	12.0%	8.6%	11.3%	10.9%	-1.5%

an operating model that accommodates the new oil reality. Simultaneously the company is exploring new revenue streams, investigating ways to take advantage of the distressed markets and actively preparing for new-buildings entering the fleet.

**Svitzer** delivered a profit of USD 24m (USD 32m) and a ROIC of 7.8% (11.6%).

Revenue was in line with same quarter last year despite salvage being excluded after activities were merged with Titan Salvage, USA on 1 May 2015 (impact of USD 4m), low utilisation of terminal towage spot fleet and a stronger USD compared to AUD and EUR.

These negative effects were offset with new terminal towage activity in Australia and Americas and higher harbour towage revenue. Despite significant overcapacity and slowdown in most shipping segments, Svitzer has increased its market share in Australia and Europe.

Underlying profitability improved through productivity and cost saving initiatives, but Svitzer also experienced a high level of integration and start-up costs in Americas resulting in an EBITDA margin of 27.3% (29.6%).

Svitzer addresses the general slowdown in harbour towage operations, which carry a large share of shipments of coal and iron ore, by continuously monitoring and adjusting tonnage and crew deployment as appropriate. Svitzer is further implementing a global initiative to provide information to customers on vessel turn-around time thereby facilitating optimisation of vessel operations in ports and terminals.

Low commodity prices lead to increased pressure on terminal towage contracts in oil and gas terminals and require close dialogue with several terminal customers to find mutually acceptable solutions. The salvage activity continues to be affected by little activity in the emergency response market.

Cash flow from operating activities decreased to USD 30m (USD 49m). Cash flow used for capital expenditure decreased by USD 3m to USD 57m.

**Damco** made a profit of USD 10m (USD 7m) and a ROIC of 18.5% (8.9%). The result was positively impacted by cost saving initiatives, improved processes and operational efficiencies.

Revenue was USD 619m (USD 655m), down 5.5% mainly caused by lower freight rates and rate of exchange movements. Damco air and ocean freight margins remained under pressure, while volumes in both segments improved by 5% and 10% respectively. The customer composition within supply chain management changed, leading to an overall increase in margins, however volumes declined by 2% versus O2 2015.

Cash flow from operating activities ended at USD 19m (USD 20m).

Focus in 2016 remains on generating profitable and sustainable growth. Damco is aiming to achieve this through a number of initiatives, driving cost optimisation and customer service improvements. Sales efforts are concentrated on selected trade lanes and improving productivity, as well as on intensifying supply chain management product development.

MAERSK SUPPLY SERVICE >

On 10 June 2016 Maersk Supply Service launched one of six new anchor handling tug supply vessels from Kleven Verft ship yard in Norway.



## MAERSK GROUP PERFORMANCE

## For the first six months of 2016

The Group delivered a profit for the first six months of USD 342m (USD 2.7bn). The profit was negatively impacted by low container freight rates and oil price. The Group's ROIC was 2.4% (12.0%). The underlying profit was USD 348m (USD 2.4bn).

Revenue decreased to USD 17.4bn (USD 21.1bn), predominantly due to lower average container freight rates and lower oil price. The operating expenses decreased by USD 1.8bn mainly due to lower bunker prices and focus on cost efficiency.

Cash flow from operating activities was USD 1.2bn (USD 3.7bn) impacted by the low profit and a higher net working capital as well as a one-off dispute settlement in Maersk Oil in O1. Cash flow used for capital expenditure was USD 2.5bn (USD 3.5bn in O2 2015 excluding the sale of shares in Danske Bank). Net interest-bearing debt increased to USD 11.7bn (USD 7.8bn at 31 December 2015) mainly due to the negative free cash flow of USD 1.3bn (positive USD 230m excluding the sale of shares in Danske Bank), share buy-back of USD 475m, dividends paid of USD 998m and net interest-bearing debt of USD 0.4bn acquired through the Grup Marítim TCB transaction.

Total equity was USD 34.7bn (USD 35.7bn at 31 December 2015), negatively impacted by dividend payment of USD 998m and share buy-back of USD 475m, partly offset by the profit of USD 342m.

**Maersk Line** made a loss of USD 114m (profit of USD 1.2bn) and a ROIC of negative 1.1% (positive 12.2%). The financial performance was driven by lower freight rates partly offset by higher

	Result fo	r the period		Gain on sale of non- current assets, etc., net <sup>1</sup>		Impairment losses, net¹		adjustments	Under	lying result
USD million, 6 months	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Maersk Group	342	2,658	124	343	-123	-100	-7	-3	348	2,418
Maersk Line	-114	1,221	10	12	-17	-	-	-	-107	1,209
Maersk Oil	102	345	1	3	-	-80	-	-2	101	424
APM Terminals	220	351	18	10	-8	7	-6	-	216	334
Maersk Drilling	386	386	-	29	-	-27	-1	-	387	384
APM Shipping Services	31	232	6	32	-97	-	-	-	122	200
Maersk Tankers	76	71	4	-2	-	-	-	-	72	73
Maersk Supply Service	-108	102	-1	29	-97	-	-	-	-10	73
Svitzer	51	61	3	3	-	-	-	-	48	58
Damco		-2		2	-	-	-	-	12	-4

#### Underlying result reconciliation

<sup>1</sup> Including the Group's share of gains on sale of non-current assets.etc, net and impairments, net, recorded in joint ventures and associated companies.

volumes and lower unit cost due to higher utilisation and cost efficiencies. Volume increased by 6.9% to 5,017k FFE (4,691k FFE) and average freight rate declined by 25% to 1,782 USD/FFE (2,370 USD/FFE).

Cash flow from operating activities was USD 131m (USD 1.8bn) and cash flow used for capital expenditure was USD 78m (USD 1.1bn) leaving a free cash flow of USD 53m (USD 781m).

**Maersk Oil** made a profit of USD 102m (USD 345m) negatively impacted by 31% lower average oil prices but positively impacted by a higher average entitlement production of 341,000 boepd (305,000 boepd), lower costs due to the cost reduction efforts and lower exploration costs.

The increased entitlement production was the result of a higher production share in Qatar where the decreased oil price gives more barrels for cost recovery, as well as strong operational performance in particular in the UK.

Cash flow from operating activities was USD 342m, 52% lower than last year mainly due to the lower oil price. Cash flow used for capital expenditure increased to USD 1.1bn (USD 1.0bn) mainly due to the ongoing developments in the UK, Culzean and in Norway, Johan Sverdrup and the acquisition of interest in African exploration licences in O1.

**APM Terminals** made a profit of USD 220m (USD 351m) and a ROIC of 6.0% (11.9%). Volumes decreased by 1.2% compared to 2015, reaching 18.1m TEU (18.3m TEU). The decrease was due to divestments of terminal facilities in Charleston, Jacksonville and Houston, USA, and Gioia Tauro, Italy, in 2015, partly offset by the acquisition of Grup Marítim TCB. Excluding these, likefor-like volumes decreased by 0.3%, whereas the overall global container market grew by 1.2% (Drewry). Cash flow from operating activities was USD 361m (USD 447m) and cash flow used for capital expenditure was USD 1.1bn (USD 391m) impacted by the Grup Marítim TCB transaction.

**Maersk Drilling** made a profit of USD 386m (USD 386m) positively impacted by the contract termination of Mærsk Deliverer in O1 by USD 40m, high operational uptime and savings on operating costs offset by five rigs being idle or partly idle. ROIC was 9.8% (9.6%).

Cash flow from operating activities was USD 556m (USD 528m) and cash flow used for capital expenditure was USD 231m (USD 731m) mainly due to fewer instalments paid for newbuild projects, partly offset by the acquisition of Maersk Highlander in O2.

APM Shipping Services made a profit of USD 31m (USD 232m) and a ROIC of 1.3% (9.9%). The lower result was mainly due to Maersk Supply Service with a loss of USD 108m (profit of USD 102m) impacted by the impairment of USD 97m. Maersk Tankers delivered a profit of USD 76m (USD 71m) and Damco improved from a loss of USD 2m in 2015 to a profit of USD 12m while Svitzer delivered a profit of USD 51m (USD 61m).

The ordinary **dividend** of DKK 300 per A.P. Møller - Mærsk A/S share of nominally DKK 1,000 (in total equal to USD 953m) declared at the Annual General Meeting 12 April 2016 was paid on 15 April 2016.

As part of the **share buy-back programme** 146,122 A-shares and 582,398 B-shares were cancelled in O2 in accordance with the decision at the Annual General Meeting on 12 April 2016.

The Group issued EUR 1.5bn bonds in the euro market in March and NOK 5.2bn (USD 620m) bonds in the Norwegian kroner market in June. **Other businesses** made a loss of USD 26m (profit of USD 245m) of which Maersk Container Industry accounted for a loss of USD 37m (loss of USD 18m). The result for 2015 included the gain from the sale of shares in Danske Bank of USD 223m.

**Unallocated activities** comprise activities which are not attributable to reportable segments, including financial items as well as centralised purchasing and resale of bunker and lubricating oil to companies in the Group. Financial items were negative by USD 275m (negative by USD 151m) primarily driven by higher interest expenses due to higher debt and value adjustments on securities.

## STATEMENT OF THE BOARD OF DIRECTORS AND MANAGEMENT

The Board of Directors and the Management have today discussed and approved the interim report of A.P. Møller - Mærsk A/S for the period 1 January 2016 to 30 June 2016.

The interim consolidated financial statements of the A.P. Moller - Maersk Group have been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the EU and Danish disclosure requirements for listed companies. In our opinion the interim consolidated financial statements (pages 25-38) give a true and fair view of the Group's assets, liabilities and financial position at 30 June 2016 and of the result of the Group's operations and cash flows for the period 1 January to 30 June 2016. Furthermore, in our opinion the Directors' report (pages 3-22) includes a fair review of the development in the Group's operations and financial conditions, the result for the period, cash flows and financial position as well as the most significant risks and uncertainty factors that the Group faces. Søren Skou — Group CEO

**Kim Fejfer** 

Claus V. Hemmingsen

**Jakob Thomasen** 

**Trond Westlie** 

**BOARD OF DIRECTORS** 

Michael Pram Rasmussen — Chairman

Niels Jacobsen — Vice Chairman

Ane Mærsk Mc-Kinney Uggla — Vice Chairman

**Dorothee Blessing** 

Niels B. Christiansen

**Renata Frolova** 

Arne Karlsson

Jan Leschly

Palle Vestergaard Rasmussen

**Robert Routs** 

Jim Hagemann Snabe

Robert Mærsk Uggla

## INDEPENDENT AUDITOR'S REVIEW REPORT ON INTERIM CONSOLIDATED FINANCIAL STATEMENTS

## To the shareholders of A.P. Møller - Mærsk A/S

We have reviewed the interim consolidated financial statements of A.P. Møller - Mærsk A/S for the period 1 January 2016 – 30 June 2016 comprising condensed income statement, condensed statement of comprehensive income, condensed balance sheet, condensed cash flow statement and condensed statement of changes in equity as well as selected explanatory notes, including summary of significant accounting policies.

## The Board of Directors' and the Management's responsibility for the interim consolidated financial statements

The Board of Directors and the Management are responsible for the preparation of interim consolidated financial statements in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU and Danish disclosure requirements for interim financial reporting of listed companies, and for such internal control as management determines is necessary to enable the preparation of interim consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express a conclusion on the interim consolidated financial statements based on our review. We conducted our review in accordance with the International Standard on Review of Interim Financial Information Performed by the Independent Auditor of the Entity and additional requirements under Danish Auditor regulation. This requires us to conclude whether anything has come to our attention that causes us to believe that the interim consolidated financial statements, taken as a whole, are not prepared in all material respects in accordance with the applicable financial requirements. This also requires us to comply with ethical requirements.

A review of interim consolidated financial statements in accordance with the International Standard on Review of Interim Financial Information Performed by the Independent Auditor of the Entity is a limited assurance engagement. The auditor performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing. Accordingly, we do not express an audit opinion on the interim consolidated financial statements.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the interim consolidated financial statements for the period 1 January 2016 – 30 June 2016 are not

prepared in all material respects in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU and Danish disclosure requirements for interim financial reporting of listed companies.

#### Copenhagen, 12 August 2016

**PricewaterhouseCoopers** Statsautoriseret Revisionspartnerselskab CVR no. 33 77 12 31

#### Mogens Nørgaard Mogensen

State Authorised Public Accountant

#### Gert Fisker Tomczyk

State Authorised Public Accountant

# Interim consolidated financial statements

(In parenthesis the corresponding figures for 2015)

Condensed income statement / Condensed statement of comprehensive income / Condensed balance sheet at 30 June Condensed cash flow statement / Condensed statement of changes in equity / Notes to the consolidated financial statements

#### CONDENSED INCOME STATEMENT AMOUNTS IN USD MILLION

		02		6 months	Full year
Note	2016	2015	2016	2015	2015
1 Revenue	8,861	10,526	17,400	21,073	40,308
Profit before depreciation, amortisation and impairment losses, etc.	1.779	2,631	3,376	5,201	9,074
•	1,779	2,031	3,370	5,201	9,074
Depreciation, amortisation and impairment losses, net	1,294	1,223	2,456	2,324	7,944
Gain on sale of non-current assets, etc., net	111	68	122	343	478
Share of profit/loss in joint ventures	36	39	59	100	165
Share of profit/loss in associated companies	24	24	45	42	97
Profit before financial items	656	1,539	1,146	3,362	1,870
Financial items, net	-154	-80	-275	-151	-423
Profit before tax	502	1,459	871	3,211	1,447
Тах	384	373	529	553	522
1 Profit for the period	118	1,086	342	2,658	925
Of which:					
Non-controlling interests	17	17	30	50	134
A.P. Møller - Mærsk A/S' share	101	1,069	312	2,608	791
5 Earnings per share, USD	5	49	15	121	37
5 Diluted earnings per share, USD	5	49	15	121	37

## CONDENSED STATEMENT OF COMPREHENSIVE INCOME

		02		6 months	Full year
	2016	2015	2016	2015	2015
Profit for the period	118	1,086	342	2,658	925
Translation from functional currency to presentation					
currency	-160	67	-45	-188	-394
Other equity investments	30	33	66	-79	-99
Cash flow hedges	-118	202	-48	61	-34
Tax on other comprehensive income	27	-16	36	-2	7
Share of other comprehensive income of joint ventures and associated companies, net of tax	-1	29	-2	26	67
Total items that have been or may be reclassified					
subsequently to the income statement	-222	315	7	-182	-453
Actuarial gains/losses on defined benefit plans, etc.	-	-1	-9	-	63
Tax on actuarial gains/losses on defined benefit olans, etc.	-	-	-	-	Ę
Total items that will not be reclassified to the income statement	-	-1	-9	-	68
Other comprehensive income, net of tax	-222	314	-2	-182	-385
Total comprehensive income for the period	-104	1,400	340	2,476	54(
Df which:					
Non-controlling interests	1	26	24	42	115
A.P. Møller - Mærsk A/S' share	-105	1,374	316	2,434	425

## CONDENSED BALANCE SHEET, TOTAL ASSETS

		30 June	31 Decembe
Note	2016	2015	2019
Intangible assets	3,614	2,813	1,922
Property, plant and equipment	43,668	45,515	43,999
Financial non-current assets, etc.	4,497	4,553	4,57
Deferred tax	794	526	89
Total non-current assets	52,573	53,407	51,39
	•		
Inventories	793	977	78
Receivables, etc.	6,019	6,413	5,34
Securities	738	891	76
Cash and bank balances	3,158	1,780	4,00
Assets held for sale	18	547	12
Total current assets	10,726	10,608	11,01
Total assets	63,299	64,015	62,40

## CONDENSED BALANCE SHEET, TOTAL EQUITY AND LIABILITIES

		30 June	31 December
Note	2016	2015	2015
Equity attributable to A.P. Møller - Mærsk A/S	33,984	37,605	35,087
Non-controlling interests	734	631	652
Total equity	34,718	38,236	35,739
Borrowings, non-current	13,676	10,573	11,408
Other non-current liabilities	5,619	6,045	5,770
Total non-current liabilities	19,295	16,618	17,178
•••••••••••••••••••••••••••••••••••••••	••••••	•••••	
Borrowings, current	1,853	1,083	1,335
Other current liabilities	7,433	7,822	8,134
Liabilities associated with assets held for sale	-	256	22
Total current liabilities	9,286	9,161	9,491
1 Total liabilities	28,581	25,779	26,669
Total equity and liabilities	63,299	64,015	62,408

#### CONDENSED CASH FLOW STATEMENT

AMOUNTS IN USD MILLION

		6 months	Full year
	2016	2015	2015
Profit before financial items	1,146	3,362	1,870
Non-cash items, etc.	1,708	1,922	7,262
Change in working capital	-675	-540	382
Cash from operating activities before financial items and tax	2,179	4,744	9,514
Financial payments, net	-287	-31	-72
Taxes paid	-702	-986	-1,473
Cash flow from operating activities	1,190	3,727	7,969
Purchase of intangible assets and property, plant and equipment	-2,450	-3,878	-7,132
Sale of intangible assets and property, plant and equipment	389	303	514
Sale of associated companies	-	4,946	4,955
Acquisition/sale of subsidiaries and activities, etc., net	-696	24	299
Other financial investments, net	280	37	-44
Cash flow used for capital expenditure	-2,477	1,432	-1,408
Purchase/sale of securities, trading portfolio	11	-35	46
Cash flow used for investing activities	-2,466	1,397	-1,362
Repayment of/proceeds from loans, net	1,963	-135	1,247
Purchase of own shares	-475	-268	-780
Dividends distributed	-953	-6,141	-6,141
Dividends distributed to non-controlling interests	-45	-90	-97
Other equity transactions	1	24	35
Cash flow from financing activities	491	-6,610	-5,736
Net cash flow for the period	-785	-1,486	871
Cash and cash equivalents 1 January	3,996	3,406	3,406
Currency translation effect on cash and cash equivalents	-136	-206	-281
Cash and cash equivalents, end of period	3,075	1,714	3,996
Of which classified as assets held for sale	-	-1	-
Cash and cash equivalents, end of period	3,075	1,713	3,996

		6 months	Full year
	2016	2015	2015
Cash and cash equivalents			
Cash and bank balances	3,158	1,780	4,008
Overdrafts	83	67	12
Cash and cash equivalents, end of period	3,075	1,713	3,996

Cash and bank balances include USD 1.3bn (USD 1.2bn at 31 December 2015) that relates to cash and bank balances in countries with exchange control or other restrictions. These funds are not readily available for general use by the parent company or other subsidiaries.

#### CONDENSED STATEMENT OF CHANGES IN EQUITY

AMOUNTS IN USD MILLION

	A.P. Møller - Mærsk A/S									
	Share capital	Translation reserve	Reserve for other equity investments	Reserve for hedges	Retained earnings	Total	Non-controlling interests	Total equity		
Equity 1 January 2016	3,906	-381	-205	-301	32,068	35,087	652	35,739		
Other comprehensive income, net of tax	-	-23	66	-29	-10	4	-6	-2		
Profit for the period	-	-	-	-	312	312	30	342		
Total comprehensive income for the period	-	-23	66	-29	302	316	24	340		
Dividends to shareholders	-		-	-	-953	-953	-45	-998		
Value of share-based payment	-	-	-	-	9	9	-	9		
Acquisition of non-controlling interests	-	-	-	-	-1	-1	65	64		
Purchase of own shares	-	-	-		-475	-475	-	-475		
Capital increases and decreases <sup>1</sup>	-132	-	-	-	132	-	38	38		
Other equity movements	-	-	-	-	1	1	-	1		
Total transactions with shareholders	-132	-	-	-	-1,287	-1,419	58	-1,361		
Equity 30 June 2016	3,774	-404	-139	-330	31,083	33,984	734	34,718		
Equity 1 January 2015	3,985	-7	-106	-294	37,964	41,542	683	42,225		
Other comprehensive income, net of tax	-	-178	-79	57	26	-174	-8	-182		
Profit for the period	-	-	-	-	2,608	2,608	50	2,658		
Total comprehensive income for the period	-	-178	-79	57	2,634	2,434	42	2,476		
Dividends to shareholders	-		-	-	-6,141	-6,141	-90	-6,231		
Value of share-based payment	-	-	-	-	13	13	-	13		
Sale of non-controlling interests	-	-	-	-	-	-	-4	-4		
Purchase of own shares	-	-	-	-	-268	-268	-	-268		
Sale of own shares	-	-	-	-	25	25	-	25		
Capital increases and decreases <sup>2</sup>	-79	-	-	-	79	-	-	-		
Total transactions with shareholders	-79	-	-	-	-6,292	-6,371	-94	-6,465		
Equity 30 June 2015	3,906	-185	-185	-237	34,306	37,605	631	38,236		

<sup>1</sup> At the Annual General Meeting of A.P. Møller - Mærsk A/S on 12 April 2016, cf. note 5, the shareholders decided on the cancellation of

treasury shares, whereby the share capital has decreased by a transfer of reserves to retained earnings.

<sup>2</sup> At the Annual General Meeting of A.P. Møller - Mærsk A/S on 30 March 2015, cf. note 5, the shareholders decided on the cancellation of

treasury shares, whereby the share capital has decreased by a transfer of reserves to retained earnings.

## NOTES

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#### NOTE1 SEGMENT INFORMATION

AMOUNTS IN USD MILLION

	Maersk Line	Maersk Oil	APM Terminals	Maersk Drilling	Maersk Tankers	Maersk Supply Service	Svitzer	Damco	Total reportable segments
Q2 2016									
External revenue	4,996	1,278	730	554	226	101	154	619	8,658
Inter-segment revenue	65	-	334	12	-	1	8	-	420
Total revenue	5,061	1,278	1,064	566	226	102	162	619	9,078
Profit/loss before depreciation, amortisation and impairment losses, etc.	365	755	187	330	61	31	42	23	1,794
Depreciation and amortisation	476	337	100	148	35	38	22	7	1,163
Impairment losses	17	-	8	-	-	97	-	-	122
Gain/loss on sale of non-current assets, etc., net	5	1	15	-	2	-1	1	-	23
Share of profit/loss in joint ventures	-	-	22	8	-	-	-	3	33
Share of profit/loss in associated companies	-	-	25	-	-	-	-	-	25
Profit/loss before financial items (EBIT)	-123	419	141	190	28	-105	21	19	590
Тах	28	288	29	26	-	1	+3	9	378
Net operating profit/loss after tax (NOPAT)	-151	131	112	164	28	-106	24	10	212
Underlying result <sup>1</sup>	-139	130	109	164	26	-8	23	10	315
Cash flow from operating activities	89	514	163	129	71	7	30	19	1,022
Cash flow used for capital expenditure	-109	-330	-173	-220	-58	-17	-57	-3	-967
Free cash flow	-20	184	-10	-91	13	-10	-27	16	55
			••••••				••••••		
Investments in non-current assets <sup>2</sup>	178	393	231	207	81	18	60	3	1,171

<sup>1</sup> The underlying result is equal to the profit or loss excluding net impact from divestments and impairments.

#### NOTE 1 SEGMENT INFORMATION — CONTINUED

AMOUNTS IN USD MILLION

	Maersk	Maersk	АРМ	Maersk	Maersk	Maersk	Svitzer	Damco	Total
	Line	Oil	Terminals	Drilling	Tankers	Supply Service			reportable segments
6 MONTHS 2016									
External revenue	9,895	2,310	1,393	1,196	470	209	308	1,215	16,996
Inter-segment revenue	140	-	633	24	1	3	17	-	818
Total revenue	10,035	2,310	2,026	1,220	471	212	325	1,215	17,814
Profit/loss before depreciation, amortisation and impairment losses, etc.	851	1,176	351	737	139	67	89	33	3,443
Depreciation and amortisation	951	685	185	293	68	75	42	14	2,313
Impairment losses	17	-	8	-	-	97	-	-	122
Gain/loss on sale of non-current assets, etc., net	10	1	16	-	4	-1	3	-	33
Share of profit/loss in joint ventures	-	-	40	7	-	-	3	5	55
Share of profit/loss in associated companies	-	-	50	-		-	-	-	50
Profit/loss before financial items (EBIT)	-107	492	264	451	75	-106	53	24	1,146
Тах	7	390	44	65	+1	2	2	12	521
Net operating profit/loss after tax (NOPAT)	-114	102	220	386	76	-108	51	12	625
Underlying result <sup>1</sup>	-107	101	216	387	72	-10	48	12	719
Cash flow from operating activities	131	342	361	556	139	29	66	4	1,628
Cash flow used for capital expenditure	-78	-1,084	-1,133	-231	-82	-74	-111	-6	-2,799
Free cash flow	53	-742	-772	325	57	-45	-45	-2	-1,171
Investments in non-current assets <sup>2</sup>	504	1,053	1,935	209	121	73	88	6	3,989
Intangible assets	1	794	2,589	95	3	19	17	96	3,614
Property, plant and equipment	21,219	6,275	3,448	7,659	1,699	1,718	1,046	75	43,139
Investments in joint ventures		-	1,486	143	1	-	79	29	1,738
Investments in associated companies	1	-	588	-	-	-	14	-	603
Other non-current assets	251	849	180	20	-	6	56	31	1,393
Assets held for sale	2	1	16	-	-	-	-	-	19
Other current assets	3,100	1,061	850	784	141	136	152	510	6,734
Total assets	24,574	8,980	9,157	8,701	1,844	1,879	1,364	741	57,240
Non-interest bearing liabilities	4,572	4,678	1,342	657	181	152	131	528	12,241
Invested capital, net	20,002	4,302	7,815	8,044	1,663	1,727	1,233	213	44,999

<sup>1</sup> The underlying result is equal to the profit or loss excluding net impact from divestments and impairments.

#### NOTE 1 SEGMENT INFORMATION — CONTINUED

AMOUNTS IN USD MILLION

	Maersk Line	Maersk Oil	APM Terminals	Maersk Drilling	Maersk Tankers	Maersk Supply Service	Svitzer	Damco	Total reportable segments
Q2 2015									
External revenue	6,186	1,583	665	620	260	154	155	655	10,278
Inter-segment revenue	77	-	368	4	-	3	6	-	458
Total revenue	6,263	1,583	1,033	624	260	157	161	655	10,736
Profit/loss before depreciation, amortisation and impairment losses, etc.	998	849	206	361	74	73	50	17	2,628
Depreciation and amortisation	476	360	77	118	34	35	21	7	1,128
Impairment losses	-	80	-	-	-	-	-	-	80
Gain/loss on sale of non-current assets, etc., net	8	-	2	29	-4	31	2	-	68
Share of profit/loss in joint ventures	-	-	32	-5	-	-	5	3	35
Share of profit/loss in associated companies	-	-	22	-	-	-	-	-	22
Profit/loss before financial items (EBIT)	530	409	185	267	36	69	36	13	1,545
Тах	23	272	24	49	1	5	4	6	384
Net operating profit/loss after tax (NOPAT)	507	137	161	218	35	64	32	7	1,161
Underlying result <sup>1</sup>	499	217	159	189	39	33	30	7	1,173
	070	011	470	2.42		60	10	22	0.404
Cash flow from operating activities	873	611	176	248	55	69	49	20	2,101
	-861	-502	-169	-45		-	-60	-1	-1,659
Free cash flow	12	109	7	203	34	69	-11	19	442
Investments in non-current assets <sup>2</sup>	889	568	196	76	113	32	70	2	1,946

<sup>1</sup> The underlying result is equal to the profit or loss excluding net impact from divestments and impairments.

#### NOTE 1 SEGMENT INFORMATION — CONTINUED

AMOUNTS IN USD MILLION

	Maersk	Maersk	APM	Maersk	Maersk	Maersk	Svitzer	Damco	Total
	Line	Oil	Terminals	Drilling	Tankers	Supply Service			reportable segments
6 MONTHS 2015									
External revenue	12,343	3,016	1,413	1,246	535	335	326	1,335	20,549
Inter-segment revenue	174	-	756	8	1	5	13	3	960
Total revenue	12,517	3,016	2,169	1,254	536	340	339	1,338	21,509
Profit/loss before depreciation, amortisation and impairment losses, etc.	2,200	1,439	426	704	142	152	100	18	5,181
Depreciation and amortisation	945	671	154	232	68	70	42	14	2,196
Impairment losses	-	80	-	27	-	-	-	-	107
Reversal of impairment losses	-	-	7	-	-	-	-	-	7
Gain/loss on sale of non-current assets, etc., net	12	3	10	29	-2	29	3	2	86
Share of profit/loss in joint ventures	-	-	71	8	-	-	10	4	93
Share of profit/loss in associated companies	-1	-	42	-	-	-	-	-	41
Profit/loss before financial items (EBIT)	1,266	691	402	482	72	111	71	10	3,105
Тах	45	346	51	96	1	9	10	12	570
Net operating profit/loss after tax (NOPAT)	1,221	345	351	386	71	102	61	-2	2,535
Underlying result <sup>1</sup>	1,209	424	334	384	73	73	58	-4	2,551
Cash flow from operating activities	1,844	716	447	528	131	107	83	32	3,888
Cash flow used for capital expenditure	-1,063	-996	-391	-731	-55	-17	-105	-	-3,358
Free cash flow	781	-280	56	-203	76	90	-22	32	530
Investments in non-current assets <sup>2</sup>	1,130	1,034	448	756	252	66	118	5	3,809
Intangible assets	1	1,363	1,265	39		9	25	110	2,812
Property, plant and equipment	21,843	7,927	2,865	7,956	1,615	1,711	1,029	79	45,025
Investments in joint ventures	-	-	1,489	126	1	-	77	25	1,718
Investments in associated companies	1	-	523	-	-	-	-	-	524
Other non-current assets	179	613	131	30	-	6	47	35	1,041
Assets held for sale	11	-	51	-	-	-	-	6	68
Other current assets	3,238	1,361	768	741	177	180	114	613	7,192
Total assets	25,273	11,264	7,092	8,892	1,793	1,906	1,292	868	58,380
Non-interest bearing liabilities	4,933	5,302	1,097	646	213	207	178	582	13,158
Invested capital, net	20,340	5,962	5,995	8,246	1,580	1,699	1,114	286	45,222

<sup>1</sup> The underlying result is equal to the profit or loss excluding net impact from divestments and impairments.

#### $\underline{\mathsf{NOTE1}} \ \mathsf{SEGMENT} \ \mathsf{INFORMATION} \ - \ \mathsf{CONTINUED}$

AMOUNTS IN USD MILLION

		02		6 months
	2016	2015	2016	2015
REVENUE				
Reportable segments	9,078	10,736	17,814	21,509
Other businesses	207	326	406	691
Unallocated activities (Maersk Oil Trading)	63	61	110	119
Eliminations	-487	-597	-930	-1,246
Total	8,861	10,526	17,400	21,073
PROFIT FOR THE PERIOD				
Reportable segments	212	1,161	625	2,535
Other businesses	-13	8	-26	245
Financial items, net	-154	-80	-275	-151
Unallocated tax	12	+8	15	+16
Other unallocated items	+65	5	+10	+7
Eliminations	20	-6	23	6
Total	118	1,086	342	2,658

		30 June
	2016	2015
ASSETS		
Reportable segments	57,240	58,380
Other businesses	1,211	1,734
Unallocated activities	6,652	5,779
Eliminations	-1,804	-1,878
Total	63,299	64,015
LIABILITIES		
Reportable segments	12,241	13,158
Other businesses	379	434
Unallocated activities	17,744	14,010
Eliminations	-1,783	-1,823
Total	28,581	25,779

#### NOTE 2 FINANCIAL RISKS, ETC.

AMOUNTS IN USD MILLION

Except of the below, the financial risks, etc. are not significantly different from those described in note 18 of the consolidated financial statements for 2015, to which reference is made.

#### Liquidity risk

			31 December
	2016	2015	2015
Borrowings Net interest-bearing debt	15,529 11,706	11,656 8,835	12,743 7,770
Liquidity reserve '	11,509	9,357	12,397

<sup>1</sup> Liquidity reserve is defined as undrawn committed revolving facilities with more than one year to expiry, securities and cash and bank balances, excluding securities and balances in countries with exchange control or other restrictions.

In addition to the liquidity reserve, the Group had committed loans of USD 1.2bn, which are dedicated to financing of specific assets and therefore will only become available at certain times in the future.

Based on the liquidity reserve, loans for the financing of specific assets, the maturity of outstanding loans, and the current investment profile, the Group's financial resources are deemed satisfactory. In March 2016, the Group issued EUR 1.5bn in three-year and five-year bonds in the euro market. In June 2016, the Group issued NOK 5.2bn in five-year, seven-year and ten-year bonds in the Norwegian kroner market.

The average term to maturity of loan facilities in the Group was about four years (about four years at 31 December 2015).

#### NOTE 3 COMMITMENTS

#### AMOUNTS IN USD MILLION

#### **Operating lease commitments**

At 30 June 2016, the net present value of operating lease commitments totalled USD 7.0bn using a discount rate of 6%, in line with USD 7.0bn at 31 December 2015.

The operating lease commitments at 30 June 2016 are divided into the following main business units:

- APM Terminals of USD 3.2bn
- Maersk Line of USD 2.8bn
- Other of USD 1.0bn

About one third of the time charter payments in Maersk Line are estimated to relate to operating costs for the assets.

Capital commitments	Maersk Line	Maersk Oil		Maersk Supply Service	Drilling	Other	Total
30 JUNE 2016							
Capital commitments relating to acquisition of non-current assets	2,768	2,204	661	991	466	472	7,562
Commitments towards concession grantors	-	76	1,732	-	-	-	1,808
Total	2,768	2,280	2,393	991	466	472	9,370
31 DECEMBER 2015							
Capital commitments relating to acquisition of non-current assets	2,886	2,275	712	1,057	474	578	7,982
Commitments towards concession grantors	-	92	1,307	-	-	-	1,399
Total	2,886	2,367	2,019	1,057	474	578	9,381

		No.			
Newbuilding programme at 30 June 2016	2016	2017	2018	Total	
Container vessels	-	22	5	27	
Rigs and drillships	1	-	-	1	
Tanker vessels	3	4	6	13	
Anchor handling vessels and tugboats, etc.	10	18	1	29	
Total	14	44	12	70	

Capital commitments relating to the		USD million				
newbuilding programme at 30 June 2016	2016	2017	2018	Total		
Container vessels	196	1,856	480	2,532		
Rigs and drillships	433	-	-	433		
Tanker vessels	77	129	160	366		
Anchor handling vessels and tugboats, etc.	177	800	104	1,081		
Total	883	2,785	744	4,412		

USD 4.4bn of the total capital commitments is related to the newbuilding programme for ships, rigs, etc. at a total contract price of USD 5.4bn including owner-furnished equipment. The remaining capital commitments of USD 5.0bn relate to investments mainly within APM Terminals and Maersk Oil.

The capital commitments will be financed by cash flow from operating activities as well as existing and new loan facilities.

### NOTE 4 ACQUISITION / SALE OF SUBSIDIARIES AND ACTIVITIES

#### Acquisitions during the first six months 2016 Grup Maritim TCB S.L.

On 8 March 2016, the Group acquired 100% of the shares in Grup Maritim TCB, which owns eight terminals in the Mediterranean and Latin America. The acquisition of two additional operating facilities in the Canary Islands and one in Izmir, Turkey (representing less than 5% of the total transaction by value) did not receive regulatory approval up to 8 March 2016, thus excluded from the current business combination.

Taking control of Grup Maritim TCB have expanded the Group's position in Spain and will accelerate its growth in Latin America.

The total enterprise value of USD 1.2bn consisted of total purchase price of USD 0.8bn and acquired net interestbearing debt of USD 0.4bn. The carrying amount of acquired net assets consisted of intangible assets of USD 1.0bn, property, plant and equipment of USD 0.4bn, current assets of USD 0.3bn and liabilities of USD 0.9bn.

From the acquisition date to 30 June 2016, Grup Maritim TCB S.L. contributed with a revenue of USD 0.1bn. If the acquisition had occurred on 1 January 2016, the impact on Group's revenue would have been USD 0.2bn. The profit contributed to the Group is minor.

The accounting for the business combination is considered provisional at 30 June 2016 as some analyses are still ongoing.

#### Acquisitions during the first six months 2015

No acquisitions of subsidiaries or activities, to an extent of any significance to the Group, were undertaken in the first six months of 2015.

#### Sales during the first six months 2016

No sales of subsidiaries or activities, to an extent of any significance to the Group, were undertaken in the first six months of 2016.

#### Sales during the first six months 2015

No sales of subsidiaries or activities, to an extent of any significance to the Group, were undertaken in the first six months of 2015.

Non-current assets sold include assets that were previously classified as assets held for sale.

## NOTE 5 SHARE CAPITAL AND EARNINGS PER SHARE

Development in the number of shares:

	A-shares of DKK 1,000	DKK 500	B-shares of Nominal DKK 500 DKK 1,000 DKK 500 DKK million			
1 January 2016	10,902,341	318	10,642,790	184	21,545	3,906
Cancellation	146,122	-	582,398	-	728	132
30 June 2016	10,756,219	318	10,060,392	184	20,817	3,774

At the Annual General Meeting of A.P. Møller - Mærsk A/S on 12 April 2016 the shareholders decided on a decrease of the share capital by the cancellation of 728,520 treasury shares. On 21 June 2016, the Company's share capital was reduced from nominally DKK 21,545,382,000 with nominally DKK 728,520,000 in total, divided between 146,122 A shares of DKK 1,000 and 582,398 B shares of DKK 1,000 to nominally DKK 20,816,862,000.

At the Annual General Meeting of A.P. Møller - Mærsk A/S on 30 March 2015 the shareholders decided on the cancellation of 432,618 treasury shares, whereby the share capital has decreased. The cancellation of the treasury shares took place in Q2 2015.

#### Development in the holding of own shares:

	No. of shares	of DKK 1,000	Nominal value DKK million		% of share capital		
Own shares	2016	2015	2016	2015	2016	2015	
A SHARES							
1 January	69,585	61,075	70	61	0.32%	0.28%	
Addition	76,537	25,425	76	25	0.36%	0.11%	
Cancellation	146,122	86,500	146	86	0.68%	0.39%	
30 June	-	-	-	-	0.00%	0.00%	
B SHARES							
1 January	361,409	342,066	361	342	1.68%	1.56%	
Addition	306,278	106,815	307	107	1.42%	0.49%	
Cancellation	582,398	346,118	582	346	2.70%	1.57%	
Disposal	5,767	16,956	6	17	0.02%	0.09%	
30 June	79,522	85,807	80	86	0.38%	0.39%	

Additions of own shares are related to the buy-back programmes initiated in September 2014 and 2015. Disposals of own shares are primarily related to the restricted shares plan.

## NOTE 5 SHARE CAPITAL AND EARNINGS PER SHARE — CONTINUED

Basis for calculating earnings per share is the following:

A.P. Møller - Mærsk A/S' share of:	2016	2015
Profit for the period	312	2,608
Issued shares 1 January	21,545,382	21,978,000
Average number of own shares	695,075	455,514
Average number of cancelled shares	36,225	48,069
Average number of shares	20,814,082	21,474,417

At 30 June 2016, there is a dilution effect on earnings per share of 13,355 (23,470) issued share options corresponding to 0.06% (0.11%) of the share capital. There are no share options without dilution effect.

#### NOTE 6 ACCOUNTING POLICIES, JUDGEMENTS AND SIGNIFICANT ESTIMATES

The interim consolidated financial statements have been prepared in accordance with IAS 34 'Interim Financial Reporting' as issued by the International Accounting Standards Board (IASB) and as adopted by the EU and Danish disclosure requirements for listed companies.

The accounting policies, judgements and significant estimates are consistent with those applied in the consolidated financial statements for 2015 on pages 60-66 of the Annual Report, to which reference is made.

A number of changes to accounting standards are effective from 1 January 2016. Those of relevance to the Group are:

- Accounting for acquisitions of interests in joint operations (amendments to IFRS 11)
- Disclosure initiative (amendments to IAS 1)
- Annual improvements 2014

The amendments encompass various guidance and clarifications, which has had no material effect on the financial statements in the period.

## DEFINITION OF TERMS

## **Technical terms**, abbreviations and definitions of key figures and financial ratios.

#### 2M

Maersk Line has entered into a long term vessel sharing agreement (VSA) with Mediterranean Shipping Company (MSC) on the Asia-Europe, Transatlantic and Transpacific trades. The VSA has taken effect as of January 2015.

#### Backlog

The value of future contract coverage (revenue backlog).

#### boepd

Barrels of oil equivalents per day.

#### Break-even oil price

The break-even oil price is defined as the average price for a barrel of Brent oil at which Maersk Oil would be generating neither an underlying profit nor a loss in a given period, all other things equal.

#### Bunker

Fuel used in ship engines.

#### Contract coverage

Percentage indicating the part of ship/rig days that are contracted for a specific period.

#### Economic utilisation

The number of days on rate with a client in percentage of total days in calendar. "Days on rate" – is either contractual day rate or lump sum covering mobilisation period, yard stay period or any other specific period and "Total days in calendar" is 365 days for current fleet and from the day of official delivery from yard for newbuildings less one month for post-delivery completion work. Start-up periods and mobilisation without mobilisation fees are hence not adjusted for in calendar days.

#### EBIT margin gap to peers

Peer group includes CMA CGM, APL, Hapag Lloyd, Hanjin, ZIM, Hyundai MM, K Line, CSAV, OOCL, NYK, MOL, COSCO and CSCL. Peer average is TEU-weighted. EBIT margins are adjusted for gains/losses on sale of assets, restructuring charges, income/loss from associates. Maersk Line's EBIT margin is also adjusted for depreciations to match industry standards (25 years).

#### FFE

Forty Foot Equivalent. Forty foot container unit.

#### Jack-up rig

A drilling rig resting on legs. The drilling rig can operate in waters of 25–150 metres.

#### Net interest-bearing debt (NIBD)

Equals interest-bearing debt less cash and bank balances less other interestbearing assets.

#### ROIC

Return on invested capital

#### TEU

Twenty Foot Equivalent Unit. Twenty foot container.

#### Time charter

Hire of a vessel for a specified period.

#### Underlying result

The underlying result is equal to result of continuing business excluding net impact from divestments and impairments.

#### Uptime

A period of time when a unit is functioning and available for use.

## COLOPHON

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Jesper Cramon Stig Frederiksen Finn Glismand

**Design and layout** e-Types & e-Types Daily

ISSN 1604-2913 Produced in Denmark 2016

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Incorporated in Denmark under registration no. 22756214