

### RESPONSIBLE PERSONS CONFIRMATION 25.10.2016

Following the Article 22 of the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodic and Additional Information of the Lithuanian Securities Commission, we hereby confirm that, Vilniaus Baldai AB Interim Condensed Consolidated Financial Statement for the twelve months of FY2016 ended August 31, 2016 is prepared in accordance with International Financial Reporting Standards (IFRS). We consider that the accounting policies used are appropriate and Financial Statement thus gives a true and fair view in equity, cash flow, assets, liabilities and income statement.

#### APPENDIX:

 Interim Condensed Consolidated Financial Statement for the twelve months of FY2016 ended August 31, 2016.

Chief Executive Officer

Rimantas Vaitkus

Head of Finance

Jonas Krutinis



# Vilniaus Baldai AB

INTERIM CONDENSED
CONSOLIDATED FINANCIAL
STATEMENT FOR
THE TWELVE MONTHS
OF FY2016 ENDED
AUGUST 31, 2016



(all amounts are in EUR thousand unless otherwise stated)

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(all amounts are in EUR thousand unless otherwise stated)

#### **COMPANY INFORMATION**

#### 1. Reporting period covered by this Financial Statement

The Financial Statements for the twelve months of the financial year (FY) 2016, beginning September 01, 2015 and ended August 31, 2016.

On the 8<sup>th</sup> of October, 2014 the Extraordinary General Shareholders Meeting of Vilniaus baldai AB has resolved to change the financial year of Vilniaus baldai AB with beginning on the 1<sup>st</sup> of September and ending on the 31<sup>st</sup> of August.

Due to the change, January – August of 2015 is considered a transitional financial year.

Due to the change of the financial year, financial statements of FY2016 ended August 31, 2016 is not compared to the same period of the previous year.

#### 2. Main data about the issuer

Name of the issuer	Joint stock company (AB) Vilniaus Baldai
Code	121922783
Authorized capital	4 508 069.72 EUR
Office address	Savanoriu Ave. 178B, LT - 03154 Vilnius
Telephone	(+370~5) 252 57 00
Fax	(+370~5) 231 11 30
E-mail	info@vilniausbaldai.lt
Website	www.vilniausbaldai.lt
Legal form	Joint stock company
Registration date and place	9 February 1993, Vilnius City Board
Register, where all the information about the Company is collected and stored	Register of legal entities
Type of activity	Design, production and sales of the furniture

Information about the subsidiary company of the issuer one

Name of the issuer	Limited liability company (UAB) Ari - Lux
Code	120989619
Authorized capital	2 896 EUR
Share of (AB) Vilniaus Baldai in the company	100 %
Office address	Savanoriu Ave. 178B, LT - 03154 Vilnius
Telephone	(+370~5) 252 57 44
Fax	(+370~5) 252 57 44
E-mail	aleksas.rimkus@ari-lux.lt
Website	-
Legal form	Limited liability company
Registration date and place	28 October 1991, Vilnius City Board
Register, where all the information about the Company is collected and stored	Register of legal entities
Type of activity	Packaging



(all amounts are in EUR thousand unless otherwise stated)

3. Information about where to access the Financial Statement and the underlying documents, name of the designated mass media for announcements

The Financial Statement and underlying supporting documents can be accessed at the Company's headquarters at Savanoriu Ave. 178B, Vilnius. Designated mass media for Vilniaus Baldai AB announcements: NASDAQ OMX Vilnius AB, Central Storage Facility – information database.

#### 4. Board

Chairman of the Board:

Vytautas Bucas,

Members of the Board:

Dalius Kaziunas, Vaidas Savukvnas.

5. Persons responsible for the accuracy of the information in the Financial Statement

Members of the managing bodies, employees and the Head of the Administration of the issuer are responsible for the accuracy of the information:

Rimantas Vaitkus, Chief Executive Officer, tel. (+370~5) 252 57 00, fax. (+370~5) 231 11 30, Jonas Krutinis, Head of Finance, tel. (+370~5) 252 57 00.

6. Declaration by the members of the issuer's managing bodies, employees, the Head of the Administration and the issuer's consultants that the information contained in the Financial Statement is in accordance with the facts and that the Financial Statement makes no omission likely to have an effect on the investors' decision concerning purchase, sale or valuation of the issuer's securities or on the market price of these securities

Vilniaus Baldai AB, represented by Rimantas Vaitkus, Chief Executive Officer, and Jonas Krutinis, Head of Finance, hereby confirm that the information contained in the Financial Statement is in accordance with the facts and that the Financial Statement makes no omission likely to have an effect on the investors' decision concerning purchase, sale or valuation of the issuer's securities or on the market price of these securities.

Rimantas Vaitkus, Chief Executive Officer of Vilniaus Baldai AB

Jonas Krutinis, Head of Finance of Vilniaus Baldai AB

Date of signing the Report - 25 Oktober 2016.



(all amounts are in EUR thousand unless otherwise stated)

### INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENT FOR THE TWELVE MONTHS OF FY2016 ENDED AUGUST 31, 2016

The auditors reviewed the Financial Statement of 31.08.2015, while the Statements as of 31.08.2016 are unaudited.

### 1. STATEMENT OF FINANCIAL POSITION

	31.05.2016	31.08.2015
Assets		
Non - current assets		
Non - current tangible assets	11 761	12 142
Intangible assets	43	26
Deferred income tax asset	81	91
Total non - current assets	11 885	12 259
Current assets		
Inventories	6 632	6 810
Trade debtors	4 868	6 511
Current income tax prepayment	-	24
Other accounts receivable	924	1 088
Cash and cash equivalents	755	413
Total current assets	13 179	14 846
Total assets	25 064	27 105
Shareholders' equity and liabilities		-
Capital and reserves		
Share capital	4 508	4 508
Legal reserve	451	450
Retained earnings	6 307	6 930
Total capital and reserves	11 266	11 888
Non - current liabilities		
Grants and subsidies	58	36
Total grants and subsidies	58	36
Provision for employee benefits	643	685
Loans and other interest bearing payables	823	26
Total non - current liabilities	1 466	711
Current liabilities		
Loans and other interest bearing payables	4 973	7 661
Debts to suppliers	4 740	4 266
Current income tax payable	187	-
Other liabilities	2 374	2 543
Total current liabilities	12 274	14 470
Total liabilities	13 740	15 181
Total equity and liabilities	25 064	27 105

Due to the change of the financial year, financial statements for the first twelve months of FY2016 ended August 31, 2016 is not compared to the previous year.



(all amounts are in EUR thousand unless otherwise stated)

### 2. STATEMENT OF COMPREHENSIVE INCOME

	FY2016 I-IV quarter, ended August 31	FY2016 IV quarter, ended August 31
Revenue	58 953	16 467
Cost of sales	(51 296)	(13 782)
Gross profit	7 657	2 685
Distribution costs	(1 466)	(333)
Administrative costs	(2 428)	(633)
Other operating income, net	163	29
Profit from operating activities	3 926	1 748
Financial income	4	1
Financial costs	(91)	(23)
Financial income, net	(87)	(22)
Profit before taxes	3 839	1 726
Income tax	(596)	(233)
Profit for the period	3 243	1 493
Other comprehensive income	0.4	0.4
Other comprehensive income	21	21
Total comprehensive income for the period	3 264	1 514
Attributable to Owners of the Company:		
Profit	3 243	21
Other comprehensive income	21	21
Total comprehensive income	3 264	3 264
	<u> </u>	
Earnings per share (in EUR)	0.83	0.38



(all amounts are in EUR thousand unless otherwise stated)

### 3. STATEMENT OF CHANGES IN EQUITY

	Share capital	Legal reserve	Obligatory reserve	Accrued earnings	Total
Balance as of 31 December 2014	4 502	450	-	4 783	9 735
Net profit	-	-	-	2 160	2 160
Other comprehensive income		-	-	(13)	(13)
Total comprehensive income	-	-	-	2 147	2 147
Dividends	-	-	-	-	-
Result of conversion of the Authorized capital	6	-	-	-	6
Balance as of 31 August 2015	4 508	450	-	6 930	11 888
Net profit	-	-	-	3 243	3 243
Other comprehensive income	-	-	-	21	21
Total comprehensive income	-	-	-	3 264	3 264
Legal reserve accrual		1	-	(1)	-
Dividends	-	-	-	(3 886)	(3 886)
Balance as of 31 August 2016	4 508	451	•	6 307	11 266



(all amounts are in EUR thousand unless otherwise stated)

#### 4. STATEMENT OF CASH FLOWS

	31.08.2016	31.08.2015
Net profit (loss)	3 243	2 160
Adjustments:		
Depreciation and amortization	1 302	1 315
Result on disposal, writing off, etc. of non -current	26	(173)
Changes in provisions	(43)	90
Change in write down to net realizable value	(25)	-
Interest (income) expenses	78	70
Deferred income tax (income) expenses	10	(24)
Income tax expenses	586	393
Other expenses (income)	2	-
Cash flows from ordinary activities before changes	5 179	3 831
Changes in trade receivables and other amounts	1 245	(2 851)
Changes in inventories	134	(2 270)
Changes in debts to suppliers and other liabilities	486	1 055
Income tax paid	-	-
Cash flows from operating activities	7 044	(235)
(Acquisition) of tangible non - current assets	(940)	(471)
Sale / writing of non - current tangible assets	3	1 105
Transfer (to) from time deposits	-	1
Grants received	24	36
Cash flows from investing activities	(913)	671
Loans (granted) / repaid	-	-
Loans received / (repaid)	(1 891)	(1 042)
Interest (paid) / received	(80)	(63)
Dividends (paid)	(3 818)	(14)
Cash flows from financing activities, net	(5 789)	(1 119)
Cash flows from operating, investing and financing	342	(683)
Cash and cash equivalents as of 1 September 2015	413	1 096
Cash and cash equivalents as of 1 September 2016	755	413

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union (hereinafter the EU). The financial statements have been prepared based on acquisition cost principle.

Due to the change of the financial year, financial statements for the first twelve months of FY2016 ended August 31, 2016 is not compared to the previous year.



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#### 5. FINANCIAL RESULTS OF ACTIVITIES

The Group Revenue stood at 16 331 thousand EUR during September – November of 2015. Net profit of the Group during September – November of 2015 was 719 thousand EUR, while EBITDA was 1 173 thousand EUR.

The Group Revenue stood at 13 252 thousand EUR during December of 2015 – February of 2016. Net profit of the Group during December of 2015 – February of 2016 was 370 thousand EUR, while EBITDA was 850 thousand EUR.

The Group Revenue stood at 12 903 thousand EUR during March of 2016 – May of 2016. Net profit of the Group during March of 2016 – May of 2016 was 661 thousand EUR, while EBITDA was 1 119 thousand EUR.

The Group Revenue stood at 16 467 thousand EUR during June of 2016 – August of 2016. Net profit of the Group during June of 2016 – August of 2016 was 1 493 thousand EUR, while EBITDA was 2 077 thousand EUR.

The Group Revenue stood at 58 953 thousand EUR during September of 2015 – August of 2016. Net profit of the Group during September of 2015 – August of 2016 was 3 243 thousand EUR, while EBITDA was 5 219 thousand EUR.

Since the end of the reporting fiscal year till the interim condensed consolidated financial statement confirmation there were no important events at the Company

### AB "Vilniaus baldai"

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