



REAL FOOD
for life

Third Quarter 2016 Results

CEO
CFO

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A wide-angle photograph of a lush green agricultural field with rows of crops, a dirt path, and a large mountain peak in the background under a blue sky with scattered white clouds.

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Camposol Fruits & Vegetables

Camposol Trading

Camposol Seafood

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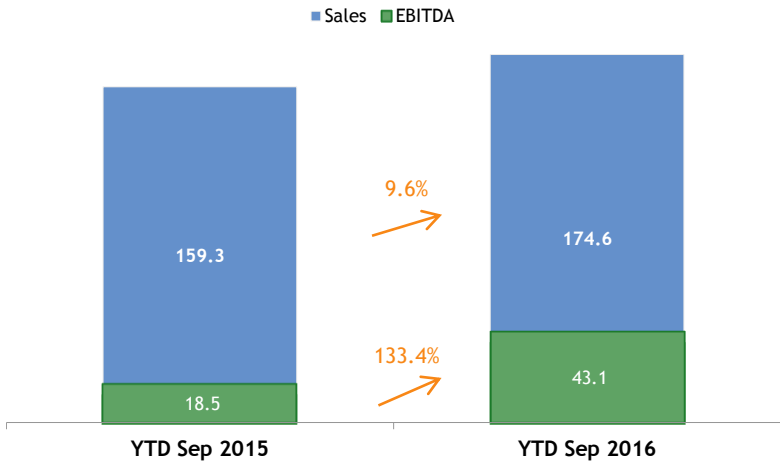
Summary & Outlook

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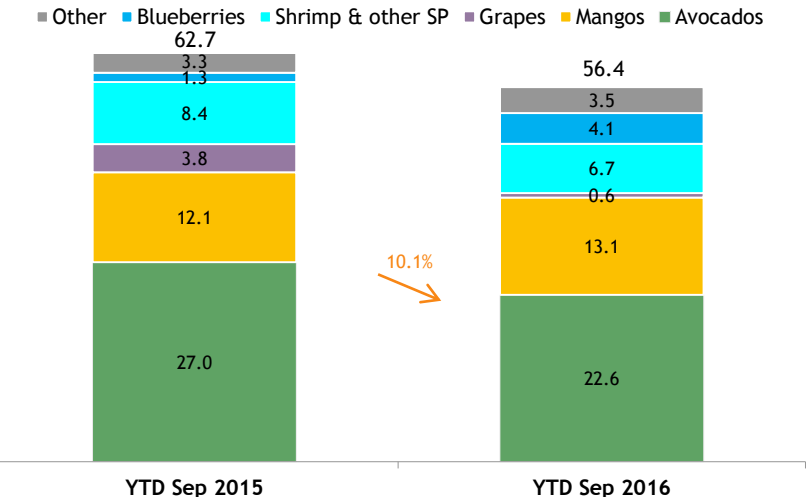


EBITDA⁽¹⁾ YTD up 133.4% when compared to YTD 3Q-2015, mainly driven by higher volumes of blueberries and prices from shrimp from intensive ponds

Revenues⁽²⁾ and EBITDA (USD MM)



Total volume⁽¹⁾ sold (MT 000)



- EBITDA:
 - EBITDA⁽¹⁾ of USD 43.1 million during 2016, 133.4% higher than same period 2015.
- Improving net leverage ratio⁽¹⁾⁽²⁾: from 4.3x in 2Q-2016 to 3.3x in 3Q-2016.
- Revenues and volume:
 - Sales⁽¹⁾ of USD 174.6 million during 2016, up 9.6% from 2015.
 - Higher sales mainly explained by higher volume of blueberries and higher prices of shrimp and seafood product
- On August 17th 2016 Camposol Holding's Board approved the discontinuation of the asparagus segment.

Source: Company data as of September 2016.
 (1) Without discontinued operations.
 (2) Net leverage ratio = (Gross debt - cash) / LTM EBITDA⁽¹⁾

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Camposol Foods at a glance



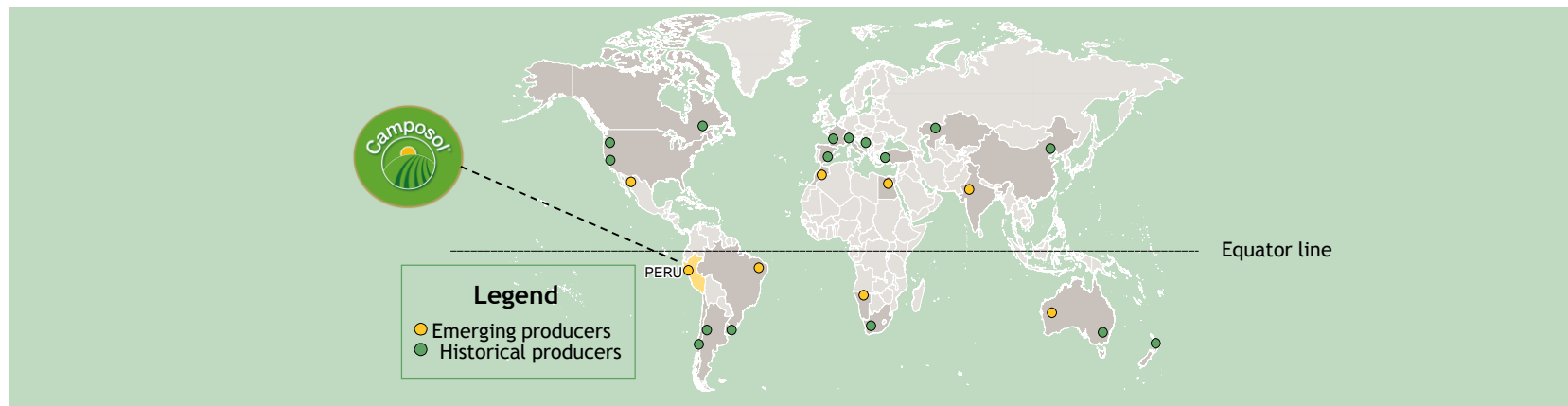
Vision

“Become one of the main five leaders in providing healthy food to the families of the world.”

Mission

“Provide the world healthy day-to-day food with guaranteed quality, seeking the welfare of people and the environment through innovation, research and care in all details of its processes.”

- Positioned in the healthy food segments of fruits, vegetables and seafood products.
- Large bank of land: 24,965 hectares⁽¹⁾ out of which approximately 9,054⁽²⁾ hectares have been planted and 1,336 hectares are being used for shrimp production.
- Employs on average 13,900⁽³⁾ workers.
- Strong Corporate Governance: 3 out of 7 Board members are independent.
- Strategic location with favorable climatological conditions allows the Company to harvest on counter seasons with higher yields.



Source: Company data

(1) 1 hectare = 2.47 acres

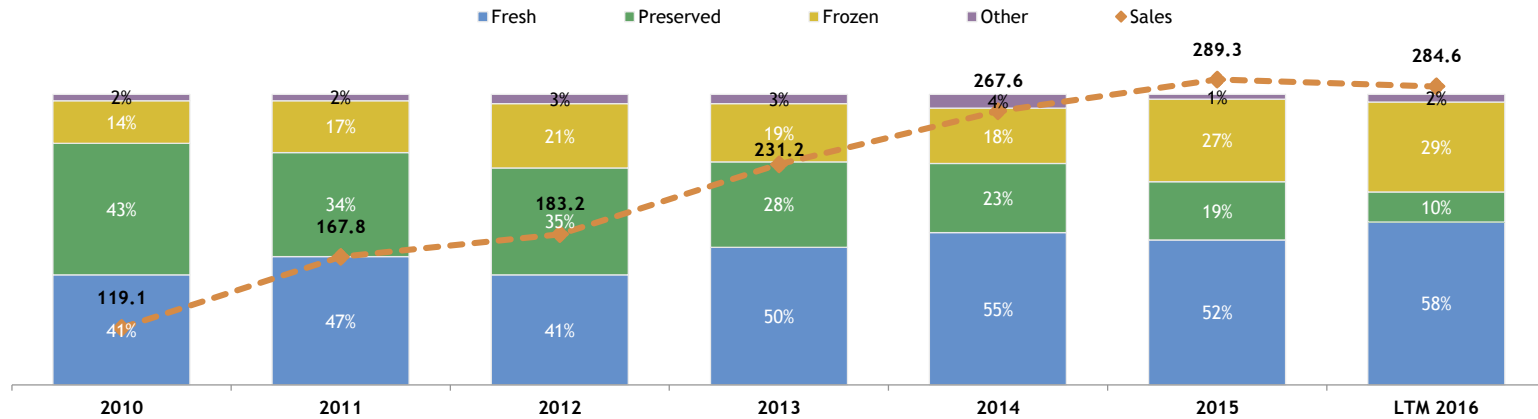
(2) Gross planted. Although 5,171 hectares have been planted, road, facilities, intangible areas, among others, also constitute part of the gross planted hectares. On average, planted fields represent about 70% of each field.

(3) This number includes workers from Camposol, Marinazul, INYSA and Crofresac as of September 2016.

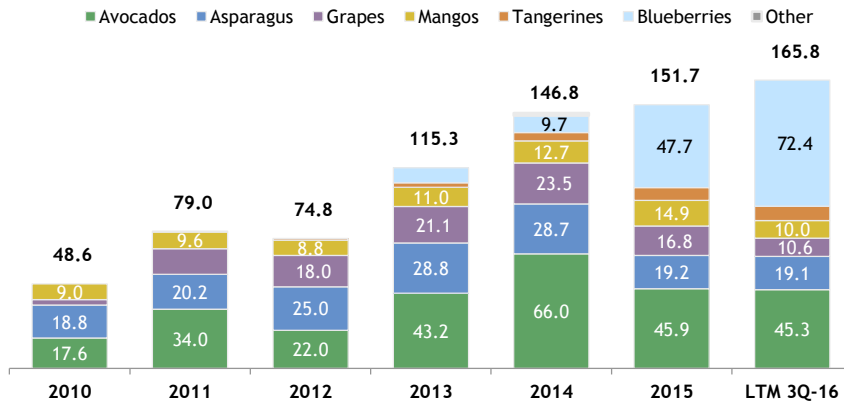
Camposol Foods has a diversified portfolio, with a continuous positive trend towards fresh produce



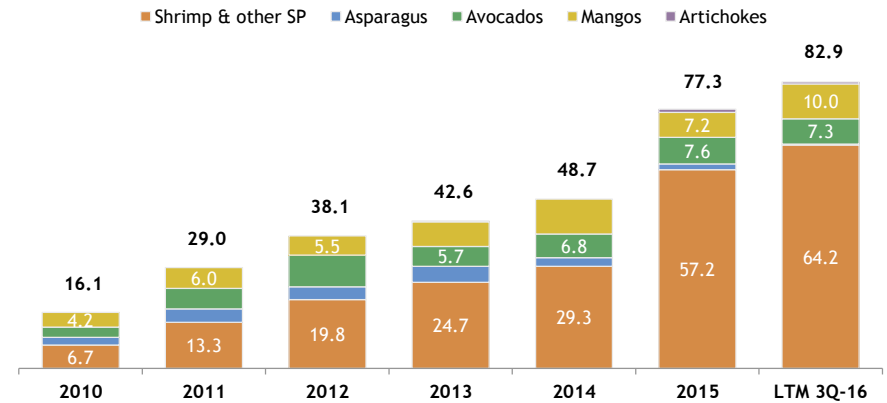
Net sales⁽¹⁾ by format (USD million / % of Total)



Fresh sales⁽¹⁾ per product (USD million)



Frozen sales⁽¹⁾ per product (USD million)



Source: Company data as of June 2016.
 (1) Consider discontinued operations sales.

The corporate structure allows Camposol to improve operational results, trade with key markets and develop aquaculture business



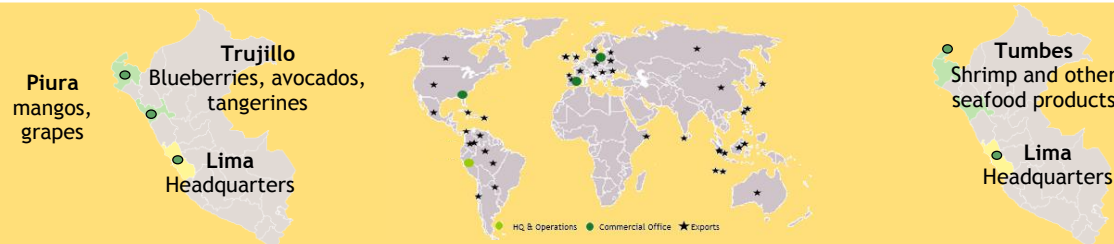
Products

- Blueberries, avocados, tangerines, mangos and grapes.
- Products from Camposol F&V and other producers around the world.
- Shrimp and other seafood products such as squid, scallops and mahi - mahi.

Strategy

- Fully vertically integrated (owns land, plantations, processing plant and distribution).
- Full control over production, including quality and logistics.
- Total product traceability.
- Supply chain management from seeding and harvesting of products to retailers and wholesale markets.
- Total product traceability.
- Shrimp segment vertically integrated (owns land, shrimp ponds and processing plant).
- Diversification on new products to maximize utilization of plant capacity.
- Total product traceability.

Location

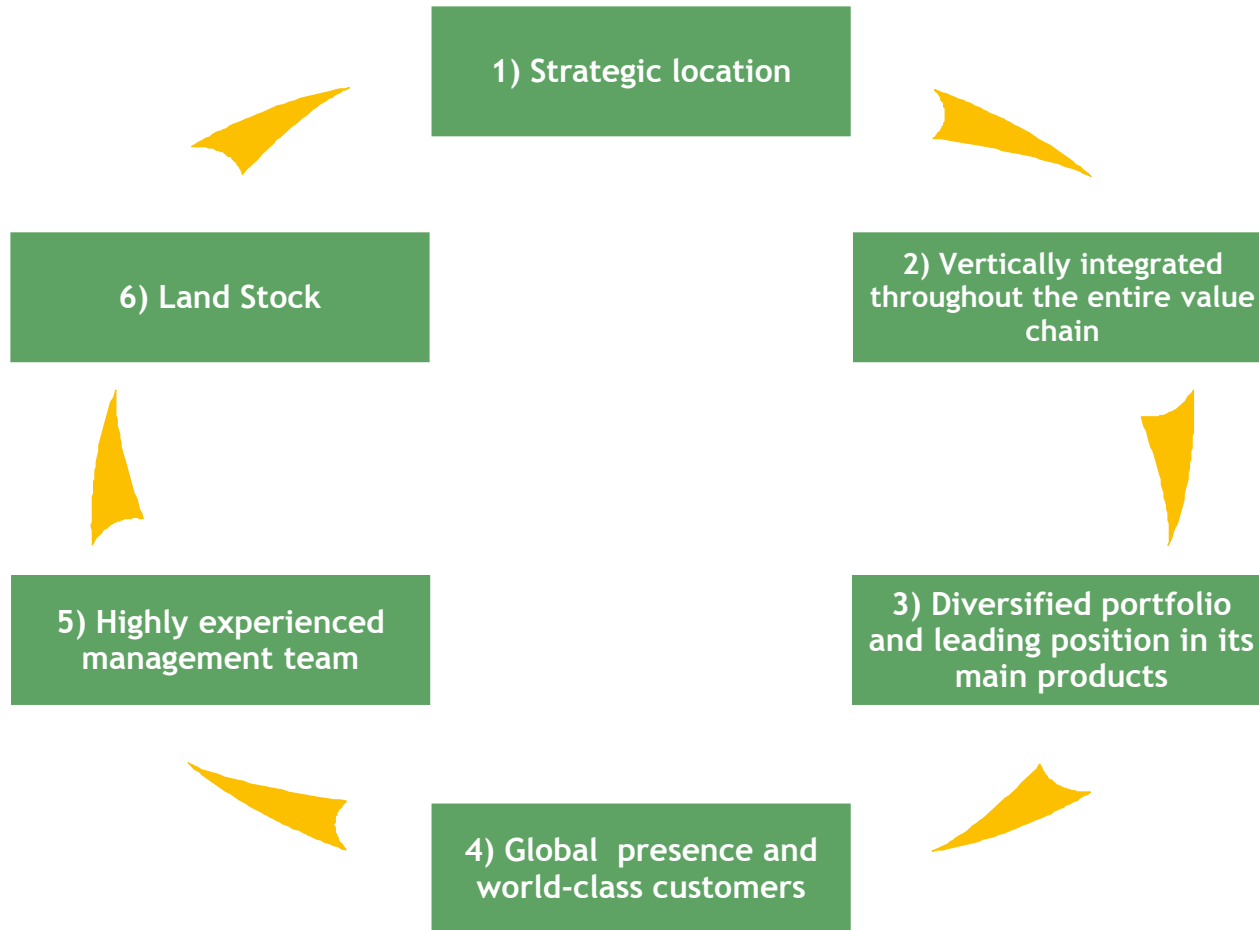


Camposol Foods is implementing a new corporate structure as part of its expansion process as a global healthy food conglomerate.

Key company strengths



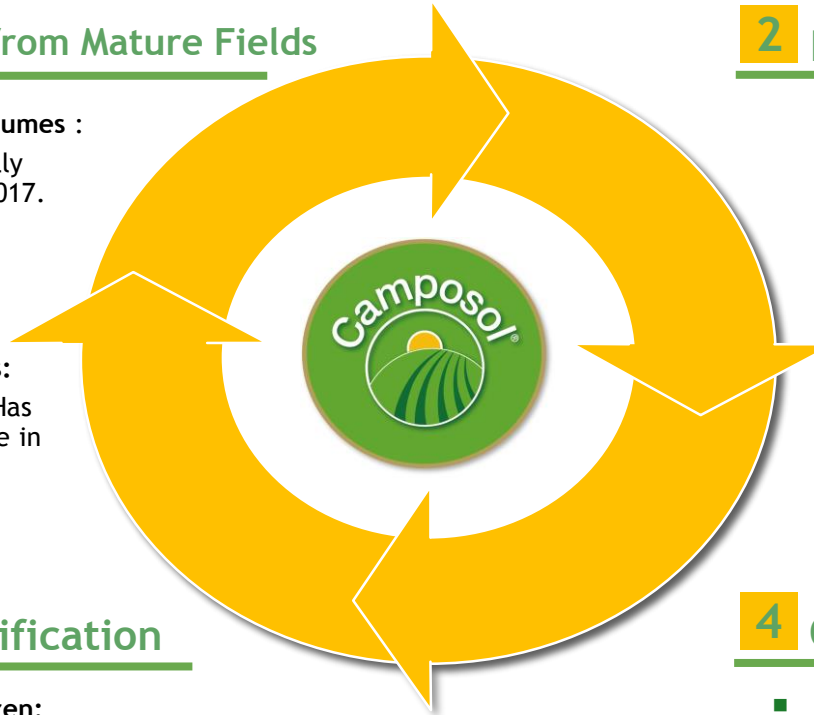
Strong fundamentals, unique competitive advantages, solid strategy, management capacity and strong corporate governance place Camposol Foods in a unique position in its competitive landscape.





1 Higher volumes from Mature Fields

- **Increasing avocados volumes :**
 - 2,655 Has reaching fully productive stage by 2017.
- **Mature blueberry fields:**
 - 819 Has of the 1,238 Has planted are productive in 2016.



2 Expansion

- **Blueberries:**
 - Important growth plan.
 - Long-term goal of 2,000 Has.
- **Shrimp:**
 - Long-term goal of 400 intensive Has.
- **Tangerines:**
 - Our next wave of growth.

3 Sourcing Diversification

- **Focus on fresh and frozen:**
 - Focusing our resources and effort on the segments we know well.
- **R&D:**
 - Successful track record
 - Continuously searching for new crops.

4 Commercial Strengthening

- **Build own commercial channels and promote direct sales to retailers**
 - Long-term goal target of 50%.
- **Global customer base:**
 - Focus on strengthening own distribution channels.
- **Shorten and strengthen the supply chain:**
 - Reaching our costumers efficiently.

Long-term growth plan will require around 400 additional Has of blueberries to be planted and the conversion of around 350 intensive additional Has of shrimp in the long run.

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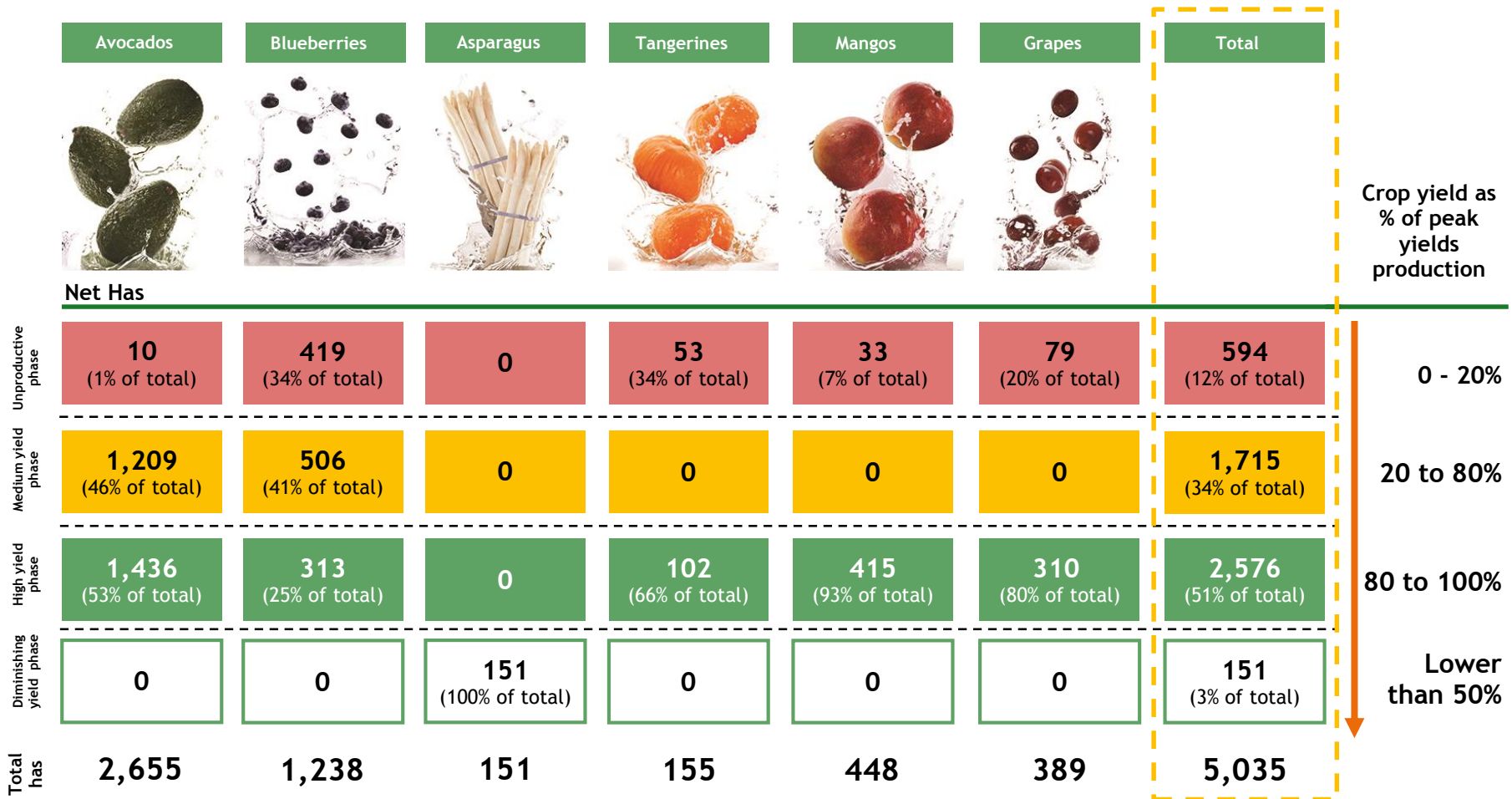
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Camposol Fruits & Vegetables (F&V) is the division of Camposol Foods specialized in the agro industrial business,



Camposol has year-round production that allows for cost-effective use of labor and productive resources.

Which has significantly strong expected growth without substantial additional Capex



Only 51% of planted areas have reached peak yields

Source: Company data as of September 2016.

Blueberries, the most profitable crop in the portfolio of Camposol

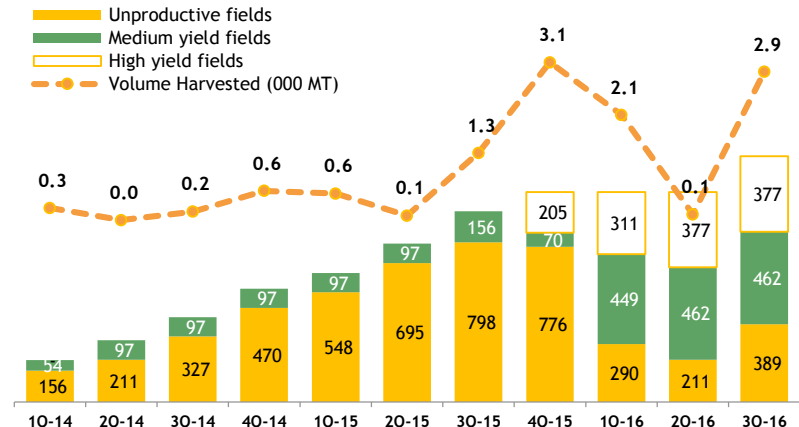


Blueberries at a glance

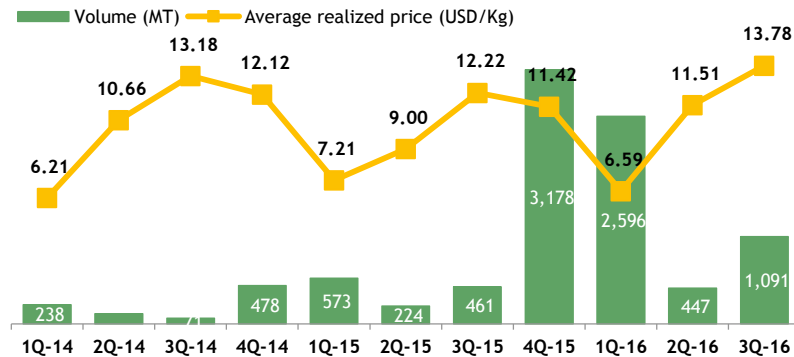
- Through September 30th 2016, Camposol sold the equivalent of 93% of the total volume of 2015, at 96.3% of the price.
- By the end of September, only 25% of the planted hectares were in high productive phase.
- Capex for an additional 352 hectares is being executed (as part of 540 Has in 2016).



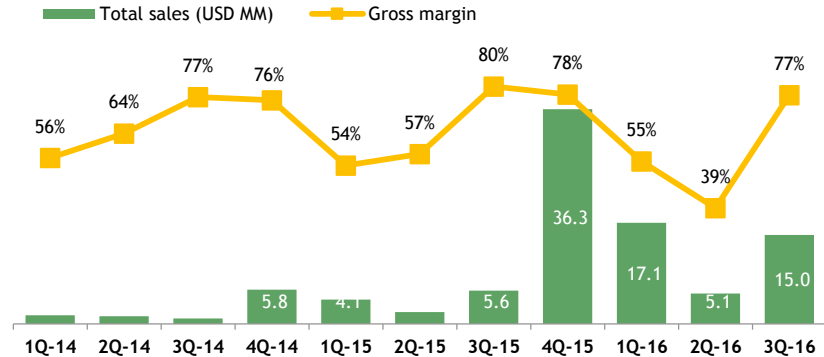
Blueberries volume harvested (000 MT) and total hectares



Blueberries volume sold (MT) and average realized prices (USD/Kg)



Blueberries total sales and gross margin (USD MM)



Through September 30th 2016 Camposol sold the equivalent of 93% of the total volume sold in 2015

Source: Company data as of September 2016.

Avocados are sold principally between April and August

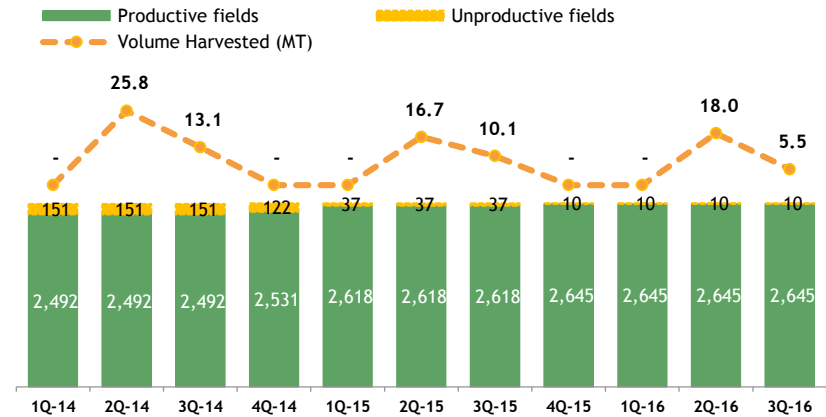


Avocados at a glance

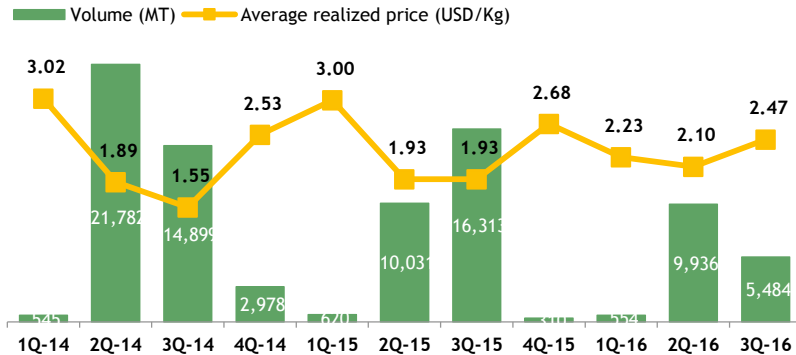
- Average price higher than the same period last year and the year before.
- US market presented high price volatility in short periods of time during 2016.
- Harvesting season ended in early August and commercial programs were fully delivered in early September.
- Camposol avocados in the Chinese market with Disney brand.
- New retail clients in UK.



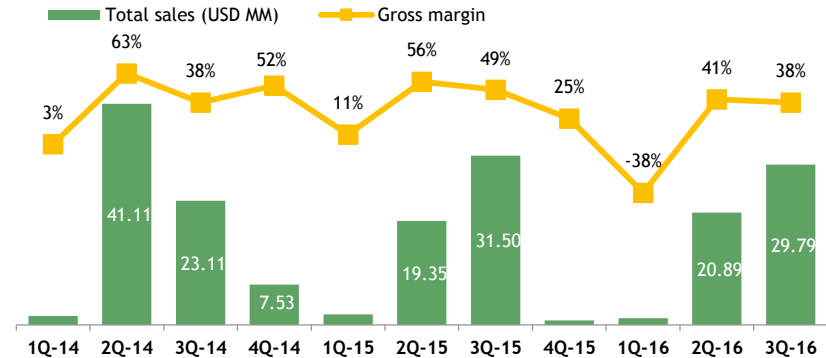
Avocados volume harvested (MT) and total hectares



Avocados volume sold (MT) and average realized prices (USD/Kg)




Avocados total sales and gross margin (USD MM)



3Q-2016 average realized price 27.7% higher than the same period last year.

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A wide-angle photograph of a vineyard with rows of grapevines stretching towards a range of mountains under a bright blue sky with scattered white clouds. The text of the agenda is overlaid on this image.

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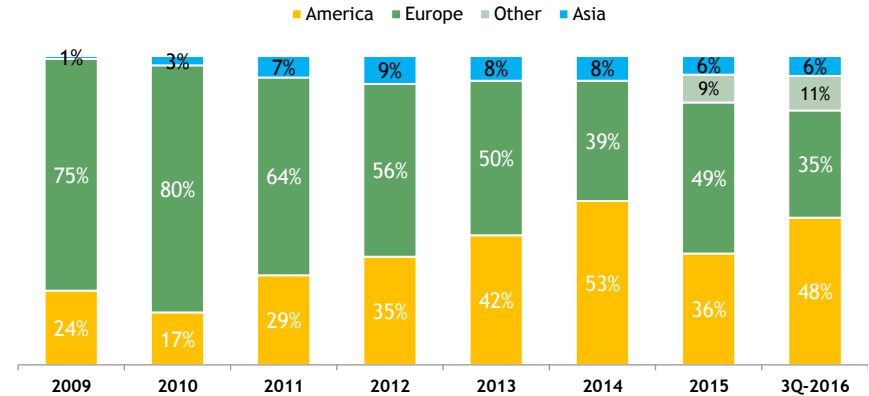
Camposol Trading is focused on developing strategic partnerships with retailers and food service clients



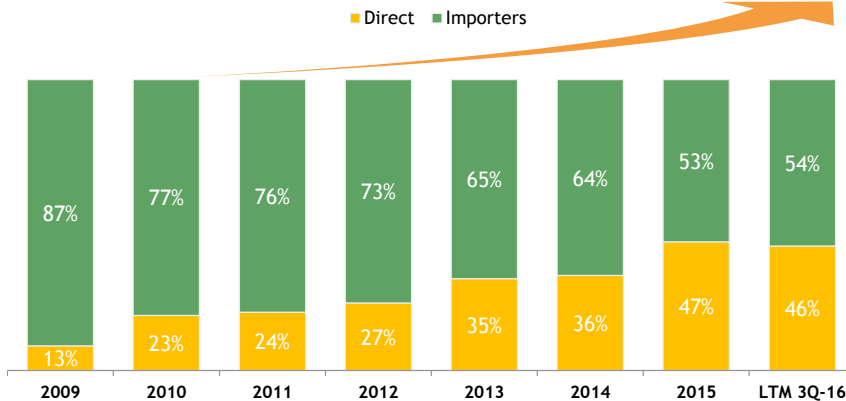
Camposol Trading at a glance

- Camposol Trading, through its two offices in the Netherlands and the US, is focused on developing a strategic portfolio of clients around the globe while consolidating the Camposol brand as a first class food producer.
- During the year, direct sales through our direct channel represented the 46% of the total sales.
- Direct sales percentage would increase by the end of the year because of the upcoming volumes of blueberries.
- During the year Camposol worked with the principal retailers in USA and Europe: Wal-Mart, Costco, Sam's Club, Edeka, OGL, Kauland.

Share of sales by continent (% of Total)

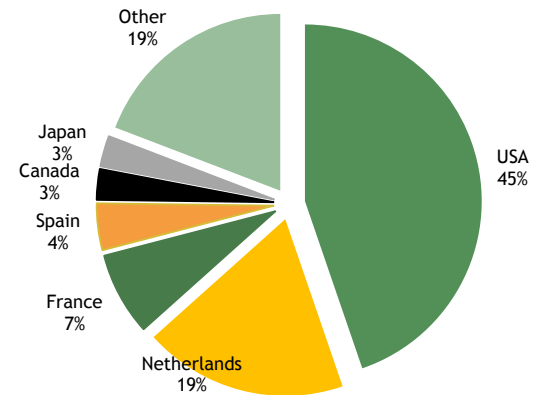


Sales by channel USD MM (direct* / importers)



Share of sales by country (% of Total)

3Q-2016 sales:
USD 174.6 million



Note: Company data as of September 2016.

(*) Direct sales include all sales performed by our commercial offices in Europe and the US, as well as direct shipment from Peru to supermarkets, retails, etc. Includes discontinued operation

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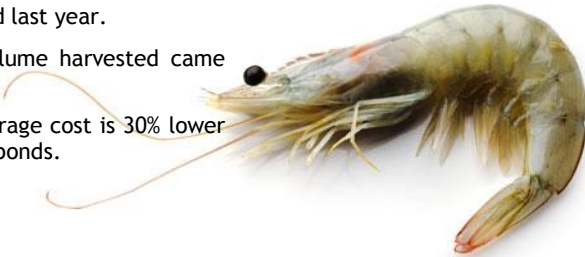
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Camposol Seafood is Camposol Foods' division dedicated to the farming of shrimp and processing of other seafood products

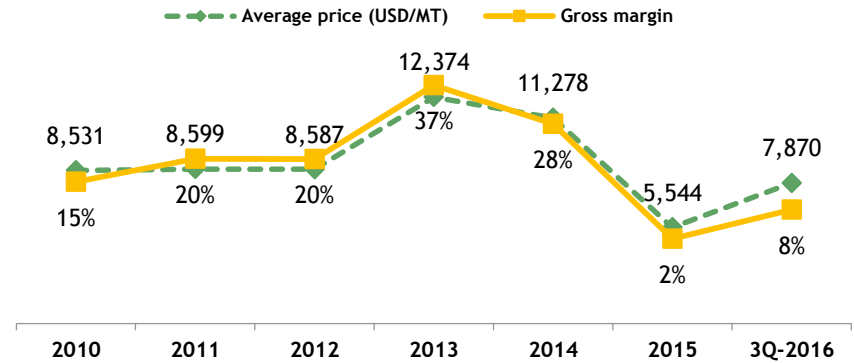


Camposol Seafood at a glance

- Average realized price 44.5% higher than the same period last year and the year before.
- Volume sold during 2016 is 20.1% lower than the same period last year.
- 67% of the total volume harvested came from intensive ponds
- Intensive pond's average cost is 30% lower than semi-intensive ponds.



Shrimp realized average price and gross margin



Fact sheet Semi Intensive vs. Intensive



Intensive

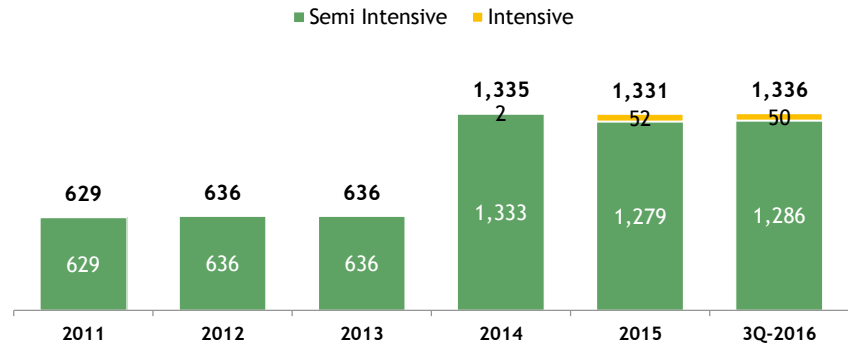
Density: **220 shrimps/m2**
 Yield/campaign: **33 MT**
 Campaigns/year: **2.9**
 Yield/year: **96 MT**



Semi Intensive

Density: **18 shrimps/m2**
 Yield/campaign: **3 MT**
 Campaigns/year: **1.8**
 Yield/year: **5 MT**

Shrimp ponds by type (Has)



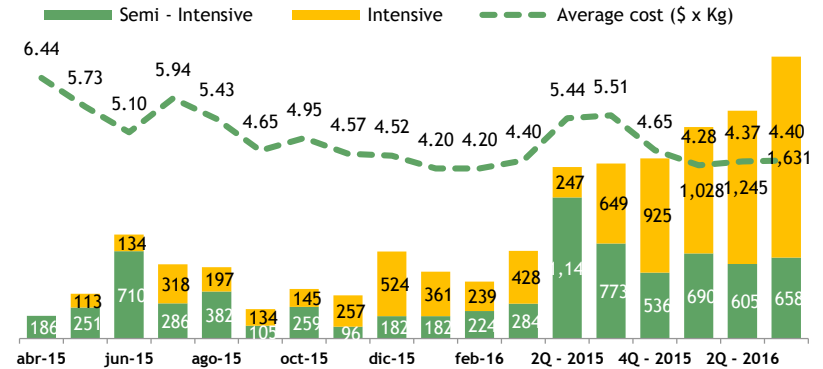
Camposol Seafood plans to convert around 400 Has from semi intensive to intensive ponds in the long term.

Source: Company data as of September 2016.

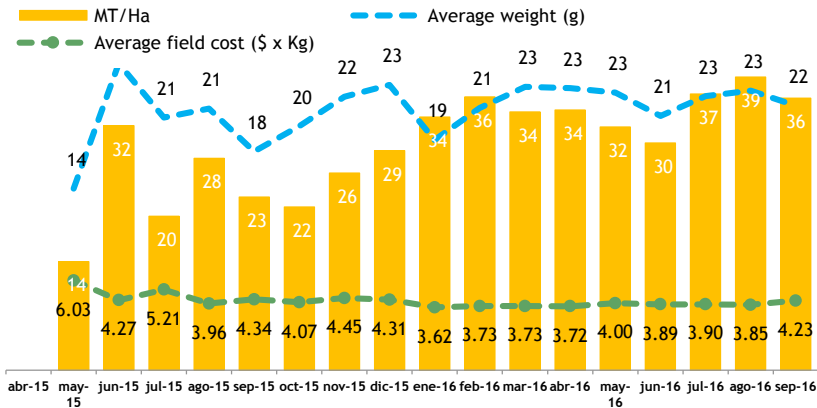
During the year average intensive pond's yield was 20x times the average semi-intensive pond's yield



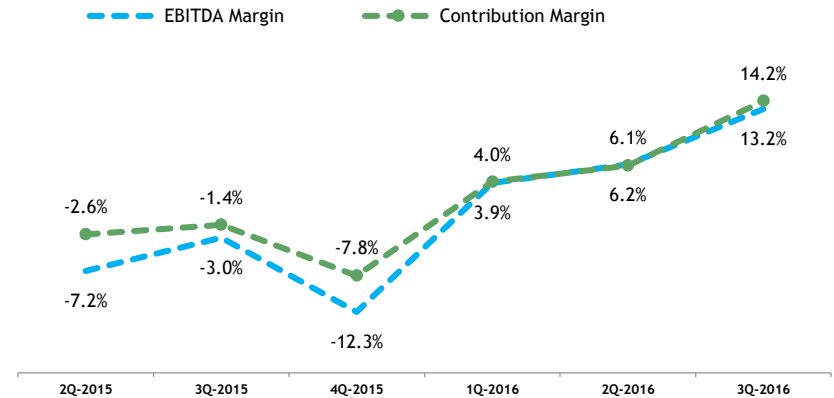
Shrimp volume harvested (MT) by type of pond



Intensive ponds



Semi-intensive ponds



Intensive ponds are more productive in terms of kilograms per hectare

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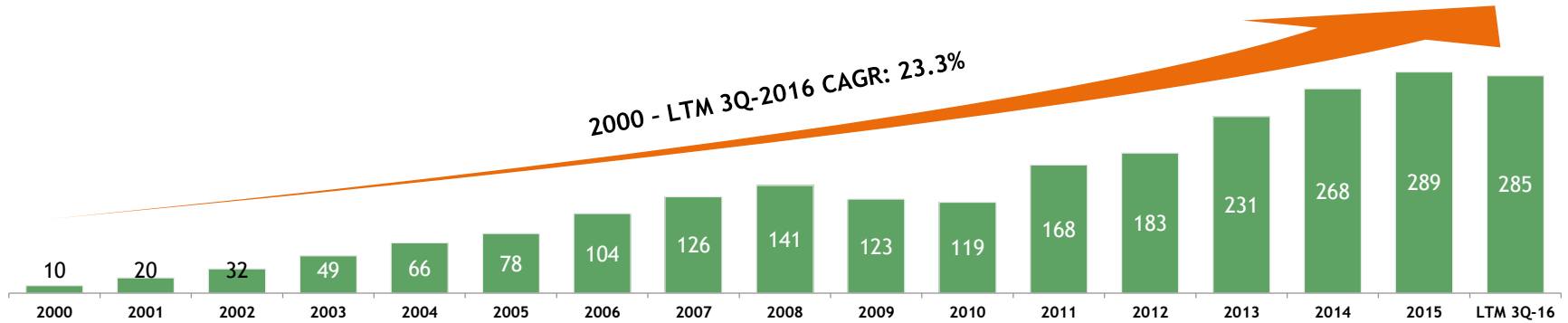
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Strong track record of growing sales and diversified product portfolio

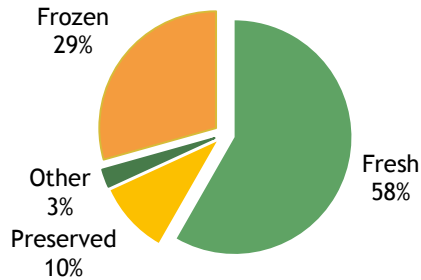
Historical sales⁽¹⁾ - Camposol Foods

(USD in million)



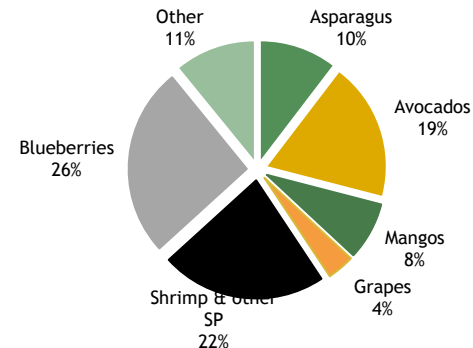
Sales⁽¹⁾ breakdown by format - LTM 3Q-2016

LTM 3Q-2016 sales: USD 285 million



Sales⁽¹⁾ breakdown by product line - LTM 3Q-2016

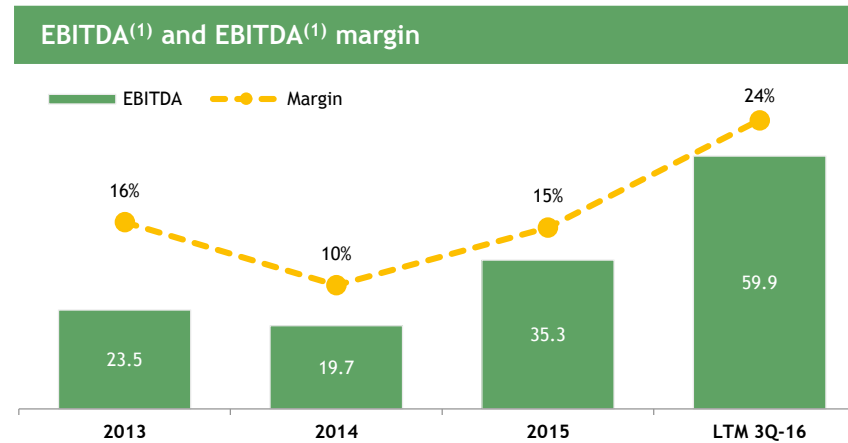
LTM 3Q-2016 sales: USD 285 million



Camposol Food's steady growth has been driven by strong investments and execution.

Source: Company data as of September 2016.
 (1) Sales consider discontinued operations sales.

YTD 3Q-2016 EBITDA⁽¹⁾ of USD 43.1 million, 133% higher than same period 2015. LTM EBITDA⁽¹⁾ of USD 59.9 million



- LTM 3Q-16 results reflects significantly higher volumes of blueberries.
- 2015 results reflect increasing volumes and higher prices of blueberries, net of lower yield and prices of shrimp, as well as the significant reduction of administrative (13.2%) and selling expenses (19.1%).
- 2014 results reflect greater avocados and grapes volumes, and higher prices of mangos net of one-time increased administrative expenses, mainly due to advisory fees and personnel expenses.
- 2013 results back on track due to greater avocados and blueberries volumes.

2016 results reflect higher volumes of blueberries and better shrimp and other seafood products prices.

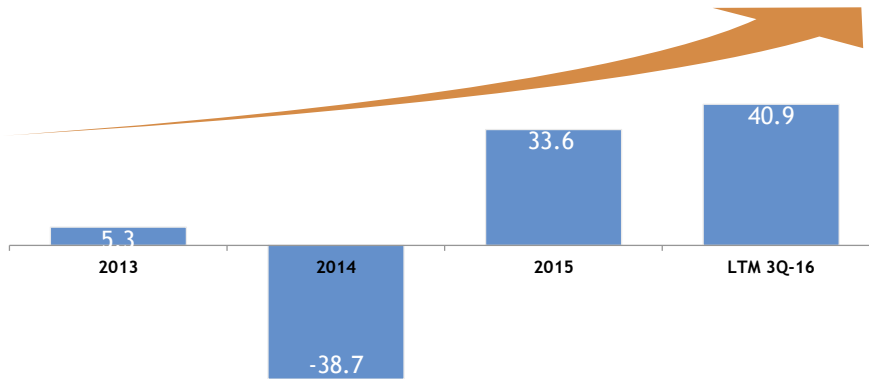
Source: Company data as of September 2016.

(1) Without discontinued operations sales.

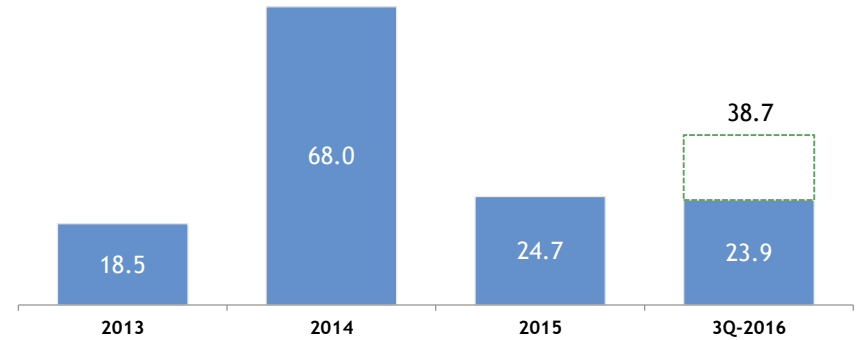
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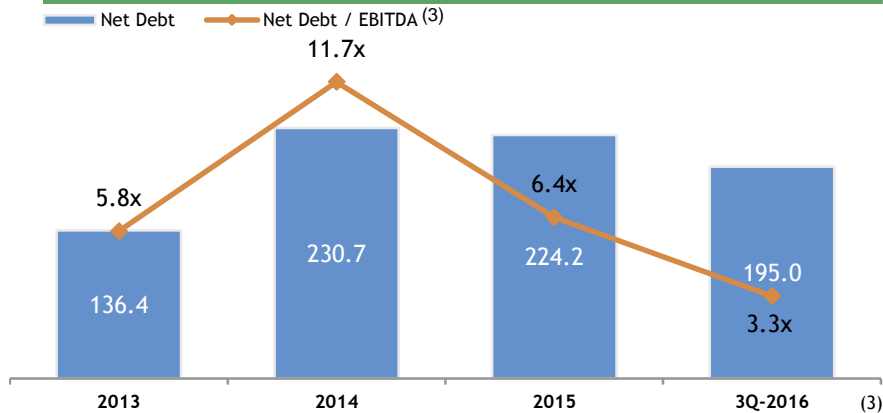
Operating Cash Flow (USD million)



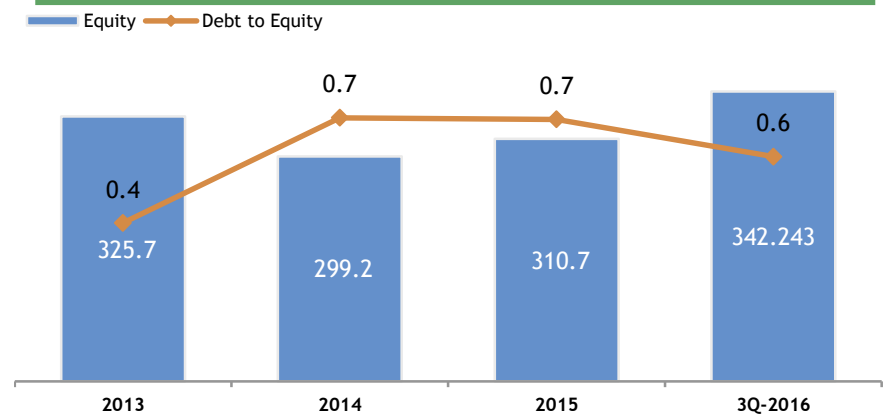
Capex⁽¹⁾ (USD million)



Net Debt⁽³⁾ (USD million)



Total Equity (USD million) / Debt⁽²⁾ to Equity (x)



Source: Company data as of September 2016.

(1) Considers Capex paid and committed.

(2) Long term debt.

(3) Without discontinued operation

During 2016, the Company generated USD 32.0 MM of operating cash flow and ended with a cash balance of USD 31.5 MM.



Cash flow (USD Million) as of September 30th 2016

	YTD 16	YTD 15	2015	2014	2013
EBITDA	43.1	18.5	34.4	19.7	23.5
Profit (loss) from discontinued operations	(6.4)	5.1	8.4	14.8	19.2
Working Capital Changes	18.8	35.3	31.0	(30.8)	(14.2)
Interest Expense Net	(17.8)	(18.9)	(25.0)	(21.3)	(19.4)
Non cash effects ⁽¹⁾	(5.6)	(13.4)	(15.3)	(21.1)	(3.7)
Net Cash Flow from operations	32.0	26.5	33.5	(38.7)	5.3
Net Cash Flow for Investments	(16.0)	(11.6)	(9.8)	(60.1)	(16.9)
Net Cash Flow for Financing	(11.1) ⁽²⁾	(11.7)	(27.6)	102.1	10.3
Net Cash Flow during the period	4.9	3.3	(3.9)	3.3	(1.3)
Cash beginning of the period	26.6	30.5	30.5	27.2	28.5
Cash end of the period	31.5	33.8	26.6	30.5	27.2

Source: Company data.

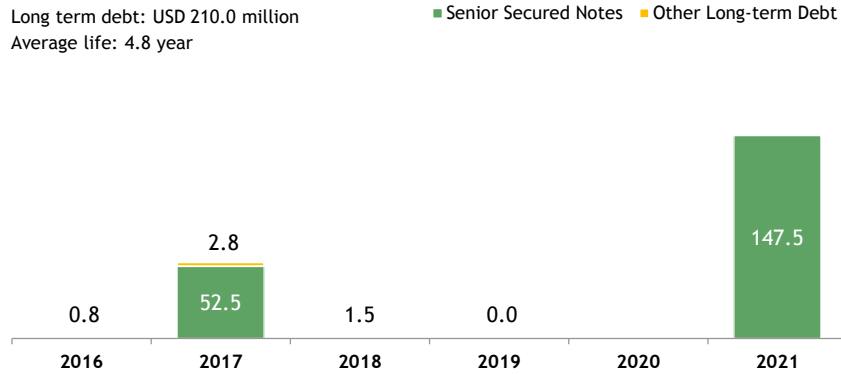
(1) 2015 non cash effects include currency translations adjustments. 2014 non cash effects mainly explained by the gain from advantageous purchase of INYSA and Pesquera ABC.

(2) Net cash flow from Financing include a capital contribution of USD 5 million from shareholders.

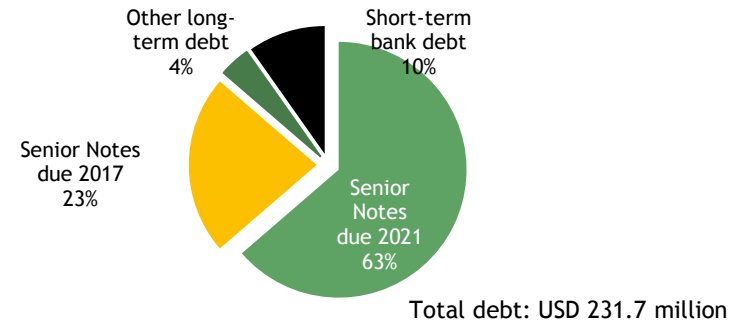


Long-term⁽¹⁾ debt schedule post exchange.

Long term debt: USD 210.0 million
Average life: 4.8 year

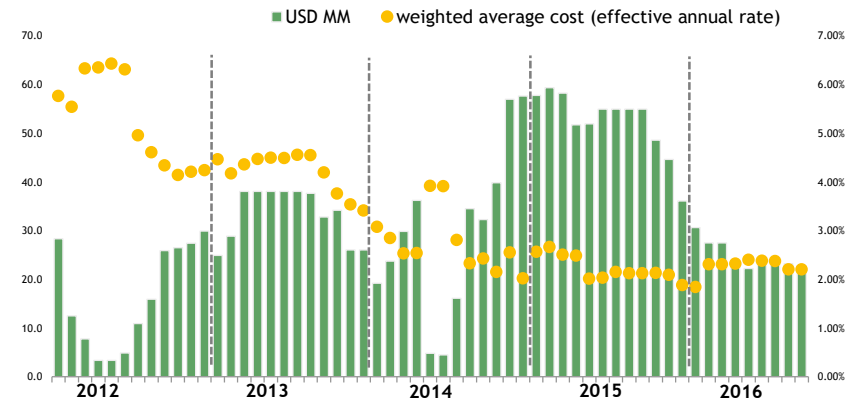


Total debt⁽¹⁾ breakdown as of September 30th, 2016.



Short term debt (USD MM / weighted average cost).


Short term debt: USD 23.2 million
Average life: 2.9 months



Source: Company data.

(1) Long term debt gross of capitalized fees and it includes current portion of long term debt.

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A wide-angle photograph of a vineyard with rows of grapevines stretching towards a range of mountains under a bright blue sky with scattered white clouds. The text of the agenda is overlaid on the center of the image.

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Summary

- Blueberries volumes in line with expectations and no impact from El Niño. 3.3x volume of the same period in 2015.
- Increase of 216% in blueberries YTD 2016 sales compared to the same period 2015 due to an increase of 229% in volume sold.
- Avocados' average price for 2016 is 17.4% higher than the same period in 2015.
- The Board of Directors approved the discontinuation of asparagus operations in August 2016.
- Sale plan seeks to continue increasing direct sales to retailers.
- Higher productivity for intensive ponds, in line with expectations. No impact from El Niño.
- Higher gross margin (8.2%) compared to the same period 2015 (-0.5%).
- EBITDA back to positive result.

Positive outlook and trend in prices in most company's products, as a result of broader consciousness for healthy food and habits.



Outlook

- Close to 3x 2015 blueberries volumes expected in 2016
- Capex plan approved for 2016 of USD 38.8 million, focused on blueberries (USD 20.1 million), tangerine (USD 2.7 million), other crops (USD 2.3 million), plant and equipment (USD 8.0 million), seafood segment (USD 2.7 million) and administrative (USD 1.7 million).
- USD 20 million WK release, which started in 2015, will be completed on 2016.
- Reinforce commercial offices in EU and US with focus on retailers.
- Increasing direct sales to retailers (blueberries and avocados).
- 2016 shrimp volumes will increase approx. 33% mainly due to volume from converted ponds (50 Has of intensive ponds).
- Intensive ponds not affected by El Niño.
- Capex plan approved for 2016 of USD 2 million.

- Volumes are expected to continue ramping up as a result of the maturing of the fields in blueberries, as well as of from shrimp ponds.
- Focus on efficiency throughout the entire value chain to ensure volumes, margins and service levels to retailers and other clients.
- Focus on liquidity and working capital.
- The discontinuation of the asparagus segment will ease pressure on demand for labor required for the growing blueberries segment.

Agenda



3Q 2016 Highlights

Company Overview

Camposol Fruits & Vegetables

Camposol Trading

Camposol Seafood

Financial Review

Summary & Outlook

Appendix

Peru Overview

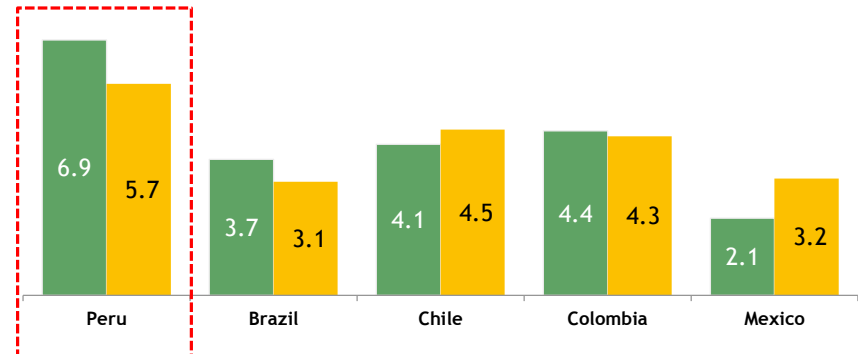
Macroeconomic environment

- Peru has shown a strong and resilient GDP growth over the past years, with the trend expected to remain in the coming years.
- Years of effective and prudent macroeconomic policies are reflected in low inflation rate. Long-term inflation rate expected to be only 2.0%
- Constant PEN appreciation against USD for 2008 - 2012. For the period 2013 - 2015 a constant PEN depreciation against USD was present.

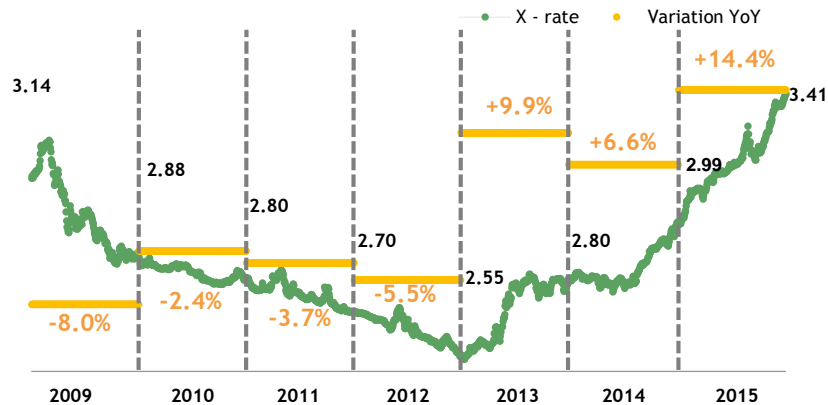
Average GDP growth (real and forecast)

(percent change in GDP, constant prices)

■ 2007 - 2012 ■ 2013 - 2018F



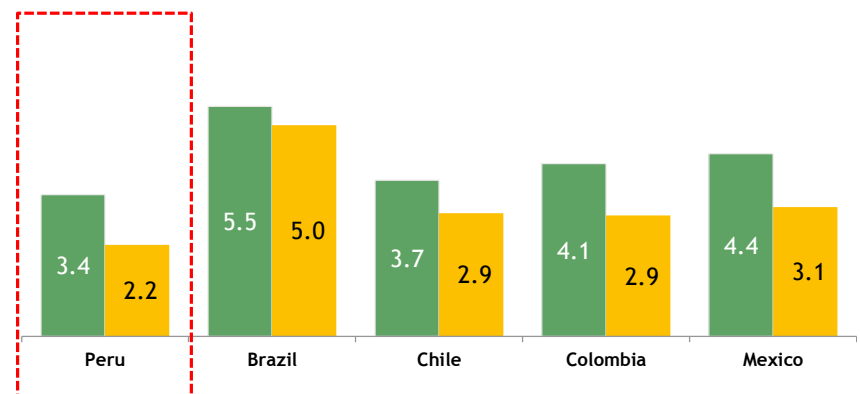
USD to PEN exchange rate (2009 - 2015)



Average Inflation rate (real and forecast)

(percent change in end of period consumer prices)

■ 2007 - 2012 ■ 2013 - 2018F



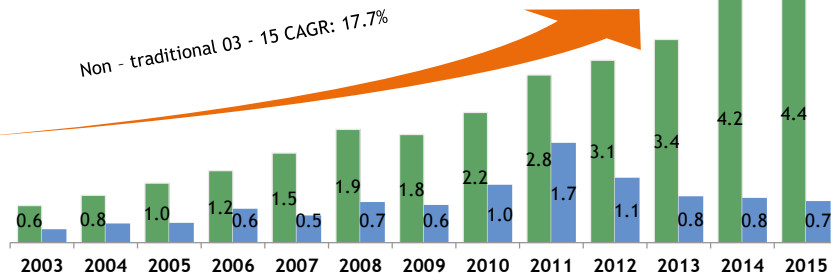
Highlights

- Non - traditional agricultural exports, which include Camposol's products, have shown a significantly growth trend during the past decade.
- Non - traditional exports have growing faster than traditional products.
- Employment in agriculture/fishing/mining activities has consistently accounted for more than 25% of the Peruvian labor force during the past decade.

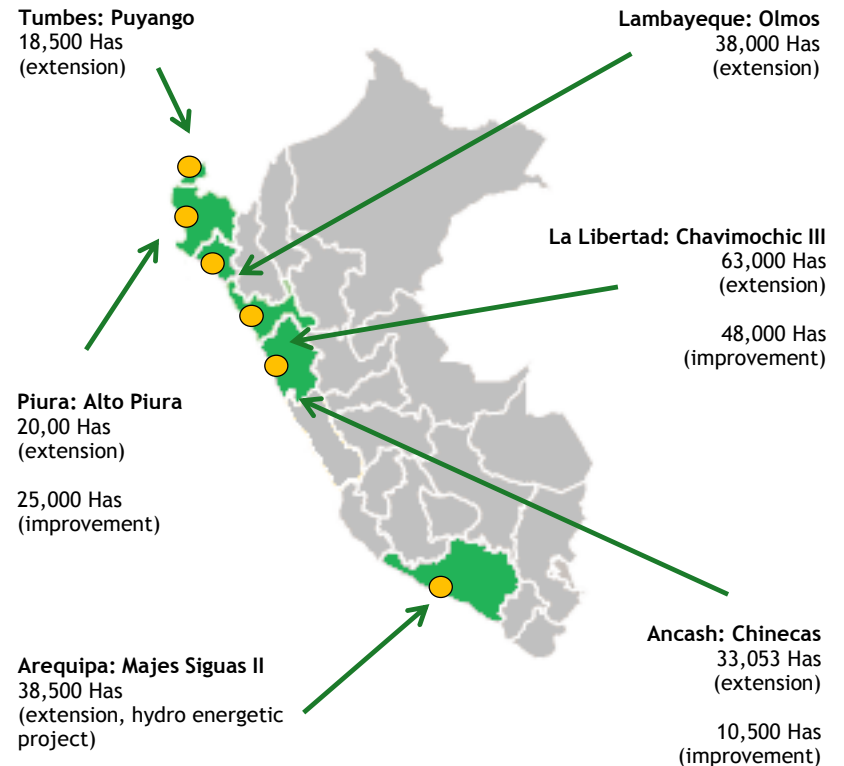
Peru agricultural exports 2003 - 2015

(FOB USD Billion)

■ Non-traditional ■ Traditional



Irrigation projects - developing agricultural zones⁽¹⁾



(1) Source: SUNAT, PROINVERSION.

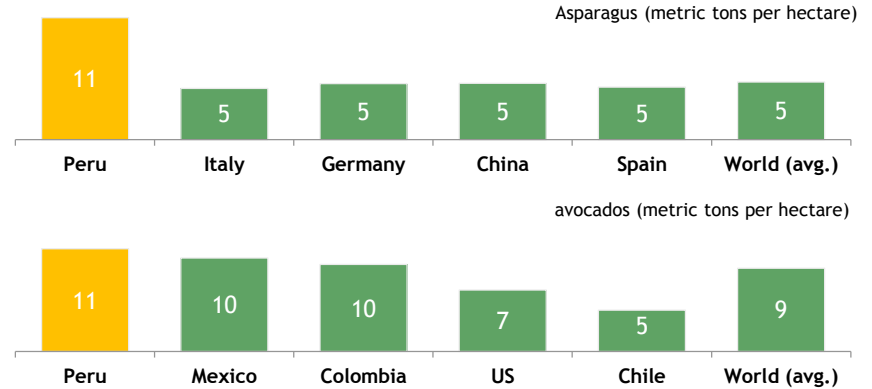
Strategic location: yields, prices and agricultural risks.



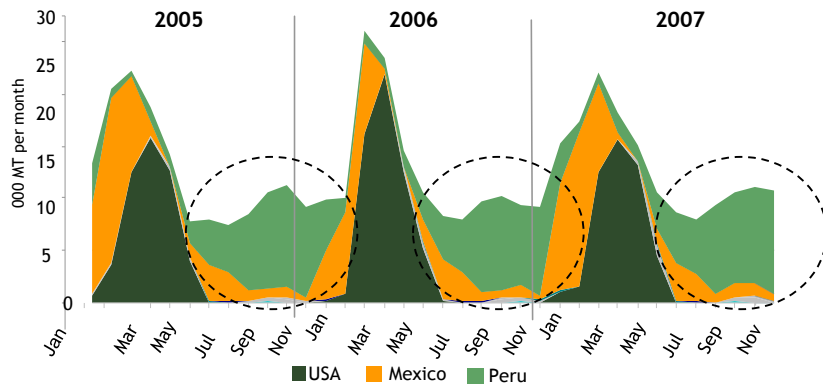
Highlights

- Climatic factors in Peru provide significantly better product yields.
- Natural greenhouse conditions and stable temperatures throughout the year, no extreme climate.
- Favorable conditions offer unique windows for our products.

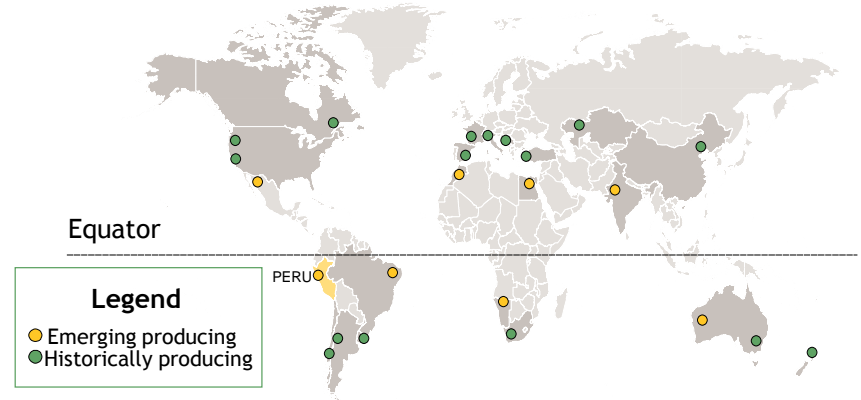
Major asparagus and avocados producers - 2013 yields



Major asparagus producers - seasonality



Main producers of avocados and grapes



Peru's climate allows Camposol to produce more efficiently all-year round, take advantage of production windows not available to competitors, and achieve higher than average yields.

Source: FAOStat, ACM.

Vertically integrated, with a presence throughout the entire value chain.



Camposol's value chain



Raw materials

Own fields and third parties

- Full control over production, including quality and logistics.
- Total product traceability.
- Higher degree of control over product quality and consistency.

Processing

Streamlined processing

- The only Peruvian company with fully integrated processing process (preserved, fresh and frozen).
- All major quality and process certifications (HACCP, Global Gap, TNC, among others).
- Significant investments made in optimizing plant efficiency and reducing dependency on skilled labor.

Products

Focus on niche and high margin fruits

- Producing 5 of the most important Peruvian non-traditional exports, in three different presentations.

Distribution

Global customer base

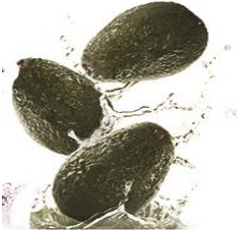
- Long-term relationships with leading retail chains in both Europe and the US (private labels).
- Offices in Europe and US.

Camposol's vertical integration allows the Company to manage and benefit from each stage in the entire production and commercialization cycle.

Diversified portfolio and a leading position in its main products.

Main Peruvian agribusiness products

Avocados



Blueberries



Grapes



2012 Camposol market position in Peru, measured as volume produced

1

1

#5

2011 USD value of global imports and 2006 - 2011 global imports CAGR

USD 2.2 bn | 17.8%

USD 1.2 bn | 18.4%

USD 7.7 bn | 8.1%

2011 Peru's export market share and 2006 - 2011 CAGR

8.1% | 19.0%

0.01% | 18.8%

4.3% | 12.1%

- Asparagus, avocados, peppers, mangos and grapes represented ~78% of Peru's total exports of fruits and vegetables during 2012.
- Camposol is the largest white asparagus exporter in the world, and the largest Hass avocados producer in the world.

Camposol is the leading fruits and vegetable exporter in Peru.

Other seafood products have become an interesting source of diversification for Camposol Seafood product portfolio.

Mahi - mahi



Scallops



Squid



Sea shrimp



- Other products such as squid, scallop, mahi - mahi and other are supplied by third parties, which final product represent around 4,000 MT per year.
- In contrast to shrimp farming, these products are bought directly from fishermen at docks.
- Processing of other seafood products help to maximize plant utilization.
- From a strategic point of view, these products complement Camposol Seafood product portfolio. Most important, their presence in the sea varies depending of the temperature level, allowing access to some species during normal weather conditions and other species during particular weather conditions (such as el Niño Phenomenon).
- Camposol Seafood also offers plant services to third parties and produces fishmeal from shrimp's head and squid.

Other seafood products allow the company to maximize plant utilization while providing diversification to the product portfolio.

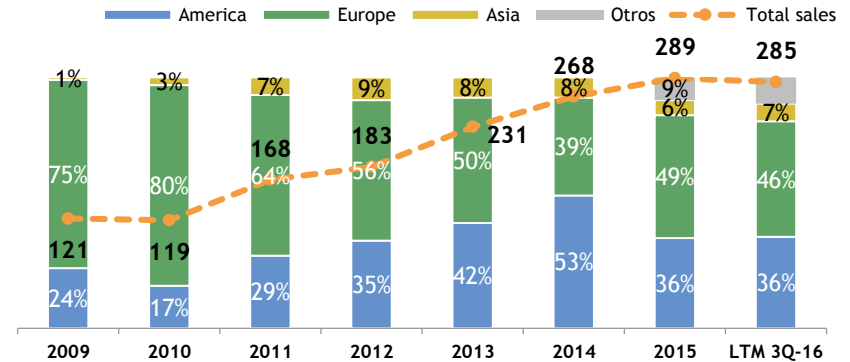
Global presence and world-class customers.



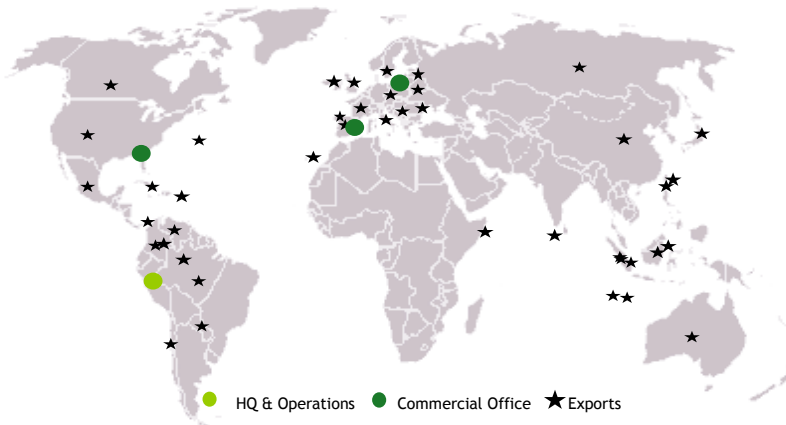
World-class customers



Share of sales⁽¹⁾ by continent (% of Total)



Global presence



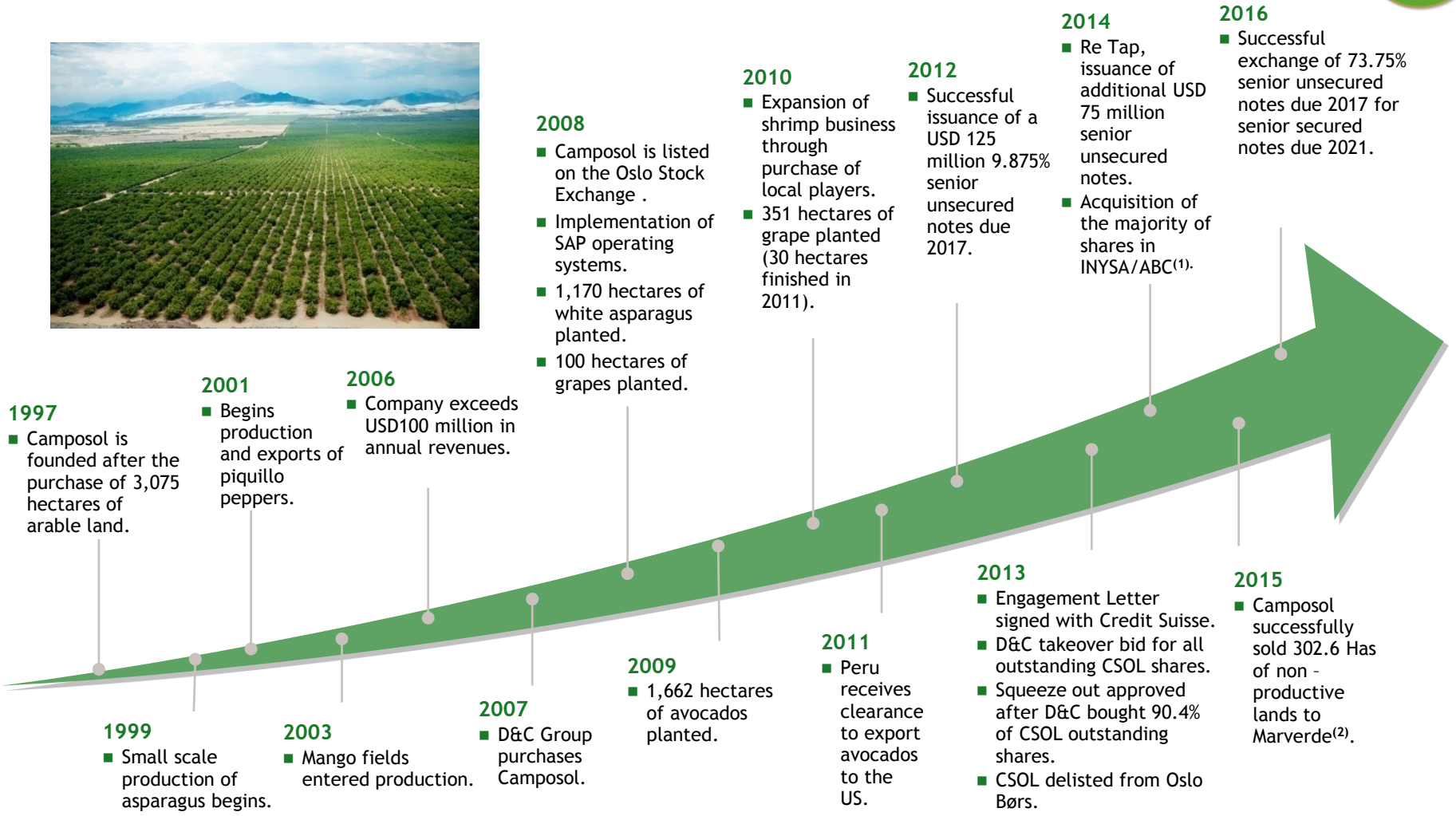
- Fresh products sold under own labels: Camposol™, Andes™, Amazonas™
- Company produces “Private Label” for major retailers.
- Sales to Asia began in 2009 with grapes (Red Globe) and expanded in 2010 with fresh mangos.
- Growing export volume and destinations, with products reaching 33 countries in 2010 and 37 countries in 2014.
 - Significant growth opportunity in avocados and blueberries sales to the US.

Camposol has a leading global distribution network with presence in the US, Europe and Asia.

Source: Company data as of September 2016, International Trade Organization, Ministerio de Agricultura del Peru and press releases.

(1) Sales consider discontinued operations sales

Camposol Foods' timeline



More than USD 100 million invested since D&C acquired Camposol.

Source: Company data as of September 2016.

(1) On November 2014, Marinazul SA, a subsidiary of Camposol SA, acquired 80% of Corporación Refrigerados INY SA and 75% of Pesquera ABC SAC.
 (2) On March 2015, Camposol SA sold 302.6 hectares of non - productive land to Proyecto Inmobiliario Marverde, a D&C affiliate company.

Camposol's production facilities



Camposol selected certifications

- State of the art produce processing and packaging plant in Chao/Viru, shrimp farms and biotechnology lab in Tumbes.
- 100 % traceability of crop harvested, essential for achieving the maximum food safety certifications.
- Unique competitive advantage given Camposol's complete and integrated control over the entire production chain.
 - Complete flexibility in shifting processing mix (fresh, frozen or preserved) as well as volumes produced.
- Additional value-added through processing allows the Company to maintain higher margins and differentiate its products.
- Opportunity for cost efficiencies and economies of scale at every step of the value chain.
 - Company is in the process of automating its production processes, reducing labor costs.



Camposol's vertical integration allows it to maintain 100% product traceability, significant output capacity and cost savings vis-à-vis its competitors.

Source: Company data as of September 2016.