

**Press Release**  
**April 1, 2009**



## Orc Software and Sorint.Lab partner to provide value added services to Orc customers in Italy

### **Sorint.Lab welcomed as the first Italian partner in the Orc Vantage program**

**Milan, ITALY, Wednesday April 1, 2009** – Orc Software (SSE: ORC), the leading global provider of technology for advanced trading and connectivity, today announced that premier IT service company Sorint.Lab has joined the global Orc Vantage partner program and signed an agreement to provide value added services to Orc customers in Italy.

“We are honored to join the partner program as working next to a global leader in the financial industry represents an achievement for our organization,” declared Salvatore Balzano, Business Development Manager at Sorint.Lab. “Sorint.Lab will complement Orc’s offering to Italian customers with services such as project management, system maintenance, networking, ASP services, technical and functional services specifically designed for Orc’s customers willing to outsource internal support.”

“Sorint.Lab is a well-established company, acknowledged throughout Europe for their reputation in the information technology business sector and their expertise in the financial IT arena,” said Daniele Moressa, Sales Manager at Orc Software Italy. “Sorint.Lab’s in-depth, specialized knowledge as well as the wide range of services they can offer around our solutions make them a strategic ally for Orc. We are pleased to welcome them to our team and we are confident that this will be a fruitful partnership for all parties involved.”

Orc Trading provides the competitive edge to trade from a single platform capable of running thousands of complex trading strategies simultaneously. Orc Trading is used by financial firms worldwide for enhanced trading, pricing and risk management on electronically traded derivatives.

Orc Connect is the global financial industry’s leading connectivity solution. Orc Connect provides traders and brokers with fast, reliable access to liquidity pools, both for market members and non-members, in the critical areas of execution, market data and reference data.

Orc Software is next exhibiting at TradeTech 2009, the 9th Institutional Trading & Technology Summit that will take place at the CNIT Centre in Paris, 21st – 24th April 2009.

#### **About Orc Software’s revenue model**

Standard agreements follow Orc’s licensing subscription model, a flexible approach designed to streamline the customer on boarding process and provide ease of access to software updates, together with a mature support framework. Customers are invoiced quarterly, in advance, and revenue allocated to the invoicing period.

#### **About Orc Software**

Orc Software (SSE: ORC) is the leading global provider of powerful solutions for the worldwide financial industry in the critical areas of advanced trading and low latency connectivity. Orc’s competitive edge lies in its depth of knowledge of the trading world gained by deploying advanced solutions for sophisticated traders for over 20 years.

Orc Trading and Orc Connect provide the tools for making the best trading and connectivity decisions with strong analytics, unmatched market access, powerful automated trading functionality, high performance futures and options trading capabilities, ultra-low latency and risk management.

Orc’s customers include leading banks, trading and market-making firms, exchanges, brokerage houses, institutional investors and hedge funds.

Orc provides sales and quality support services from its offices across EMEA, Americas and Asia Pacific.

[www.orcsoftware.com](http://www.orcsoftware.com)

### **About Sorint.Lab**

Sorint.Lab is a service company with over 20 years experience within the information technology business sector.

Sorint.Lab offers consultancy and projects management in accordance with Project Management Institute (PMI) standards as well as professional services which include planning, deploying and supporting multiplatform and mission critical IT infrastructures. Sorint.Lab's operating models are compliant with Information Technology Infrastructure Library (ITIL) best practices and include co-sourcing with the customers as well as total outsourcing.

Sorint.Lab has a wide technical knowledge and competences on most common operating systems, software development languages and systems integration, network and systems management, databases and business intelligence.

Sorint.Lab's current staffing level is around 300 highly technical qualified profiles who are based in the Milan, Rome, Turin, Padua, Bergamo, London and Madrid offices.

Sorint.Lab is the preferred IT partner of a number of large global organizations in different business industries such as: financial, media, public utilities and telecommunication.

Sorint.Lab is hardware and software independent therefore we can assist the customers selecting the most appropriate technical solution to respond to their specific needs.

[www.sorint.it](http://www.sorint.it)

### **For further information:**

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