

## INTERIM REPORT FOR Q4 2015/16

(THE PERIOD 01.07.2016 - 30.09.2016)

#### RTX INCREASES REVENUE AND EBIT

The Supervisory Board of RTX A/S has today considered and adopted the Group's interim report for the fourth quarter of the 2015/16 financial year (covering the period 01.07.2016 – 30.09.2016).

#### **SUMMARY OF THE FINANCIAL YEAR 2015/16 FOR THE RTX GROUP**

- In 2015/16 net revenue amounted to DKK 395.6 million corresponding to an increase of 13.2% compared to last year's net revenue of DKK 349.5 million.
  Growth over the year was positively affected by the exchange rate for USD, and at the same time it was negatively affected by the ceased income from lease, as the premises was sold in January 2016. Adjusted for the mentioned effects, revenue growth was 10.5%. Revenue apportioned across RTX's business units was as follows:
  - Business Communications rose by DKK 32.4 million corresponding to an increase of 13.8% (after exchange effect 9.2%).
  - Design Services increased revenue by DKK 16.1 million corresponding to an increase of 14.6% (after exchange effect 13.3%).
- The Group's gross profit increased from DKK 196.2 million to DKK 229.4 million and as a consequence of the revenue mix, the Group's gross margin increased from 56.1% to 58.0%.
- The increased demand for RTX's competencies made it necessary to increase staff considerably during the financial year. Thus there were 51 more employees at the end of 2015/16 compared to last year. After the sale of the premises, the capacity costs include increased external lease costs. These are the two main reasons for capacity costs that are 14.7% higher than last year.
- With reference to announcement no. 56/2016 RTX will invest in the development of a new product range complementing the company's existing communica-

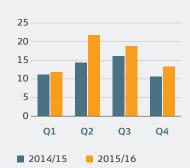
#### **REVENUE PER QUARTER**

(MILLION DKK)



#### **EBIT PER QUARTER**

(MILLION DKK)



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tion solutions. These investments caused a capitalisation of DKK 1.0 million in 2015/16. The investment continues in 2016/17.

- Operating profit (EBIT) totalled DKK 65.8 million compared to DKK 52.3 million last year corresponding to a growth of 25.8%.
- Result after tax amounted to DKK 49.5 million compared to DKK 48.9 million last year.
- The Group's cash flow from operating activities was DKK 57.2 million compared to DKK 53.2 million for the same period last year.
- In the financial year 2015/16 RTX paid DKK 44.9 million for dividends and share repurchase programmes.
- At the Annual General Meeting in January 2017, the Supervisory Board will
  recommend a dividend of DKK 2.00 per share to the shareholders, an authorisation to acquire treasury shares for an amount up to DKK 60.0 million, and at the
  same time recommend a reduction of the company's share capital by nominal
  DKK 1.5 million by annulment of 290,000 treasury shares.

#### **FUTURE OUTLOOK 2016/17**

 Management expects revenue to range between DKK 420-435 million, EBIT between DKK 68-75 million and EBITDA between DKK 73-80 million for the financial year 2016/17. The expectations are based on relatively stable exchange rates at the same level as in October 2016.

#### **SUMMARY FOR THE FOURTH QUARTER OF 2015/16 FOR THE RTX GROUP**

- Net revenue amounted to DKK 96.7 million in the fourth quarter of 2015/16 corresponding to an increase of 13.7% compared to last year's revenue of DKK 85.1 million. Growth in the quarter was negatively affected by the exchange rate for USD and the ceased income from lease after the sale of the premises in January. Adjusted for these effects, the growth in revenue was 15.2%. Revenue apportioned across RTX's business units was as follows:
  - Business Communications increased by DKK 6.7 million corresponding to an increase of 11.6% (after exchange effect 12.1%).
  - Design Services increased revenue by DKK 5.8 million corresponding to an increase of 21.7% (after exchange effect 21.9%).



- The Group's gross profit increased from DKK 48.1 million to DKK 51.9 million and as a consequence of the revenue mix, the Group's gross margin decreased from 56.5% to 53.7%.
- Costs for external lease have increased, and staff increased due to the higher activity level. These are the main reasons for higher capacity costs.
- Operating profit (EBIT) totalled DKK 13.1 million compared to DKK 10.6 million last year corresponding to a growth of 24.0%.
- Result after tax amounted to DKK 7.4 million compared to DKK 6.8 million last year corresponding to an increase of 9.4%.
- The Group's cash flow from operating activities for the fourth quarter was DKK 14.7 million compared to DKK 13.2 million for the same period last year.

#### RTX A/S

Peter Thostrup Peter Røpke Chairman CEO

## **ENQUIRIES AND FURTHER INFORMATION:**

CFO

Peter Røpke, tel +45 96 32 23 00

#### **APPENDICES**

Interim report for Q4 2015/16 comprising:

- Group financial highlights and key ratios
- Management report
- Group income statement
- Statement of comprehensive income
- Group balance sheet
- Group equity statement
- Group cash flow statement
- Notes

On Thursday, 1 December 2016 at 12, RTX will hold a meeting for investors and analysts at

ABG Sundal Collier, Forbindelsesvej 12, 2100 Copenhagen.

At this meeting, the Company's management will comment on the interim report for the fourth quarter and full year of 2015/16.

To register for the meeting, please email hannah.larsen@abgsc.dk.



## GROUP FINANCIAL HIGHLIGHTS AND KEY RATIOS

	Q4	04	01.10.15-	01.10.14-
Amounts in DKK million	2015/16	Q4 2014/15	30.09.16	30.09.15
INCOME STATEMENT ITEMS				
Revenue	96.7	85.1	395.6	349.5
Gross profit	51.9	48.1	229.4	196.2
Operating profit/loss (EBIT)	13.1	10.6	65.8	52.3
EBITDA	13.9	12.4	70.0	59.0
EBITDA %	14.4%	14.5%	17.7%	16.9%
Net financials	1.0	0.2	2.7	0.7
	14.1	10.8	68.5	53.0
Profit/loss before tax (EBT) Profit/loss for the period	7.4	6.8	49.5	48.9
BALANCE SHEET ITEMS				
Cash and current asset investments	202.5	136.9	202.5	136.9
Total assets	355.4	343.1	355.4	343.1
Equity	280.6	265.9	280.6	265.9
Liabilities	74.9	77.2	74.9	77.2
OTHER KEY FIGURES				
Development costs (own) before capitalization	7.2	5.2	25.9	22.7
Capitalized development costs	1.0	-	1.0	2.7
Depreciation, amortization and impairment	0.8	1.8	4.2	6.7
Cash flow from operations	14.8	13.2	57.2	53.2
Cash flow from investments	-5.8	-5.3	24.4	-46.5
Investments in property, plant and equipment	3.6	1.7	5.8	3.1
Increase/decrease in cash and cash equivalents	1.6	5.0	31.7	-11.0
KEY RATIOS				
Growth in net turnover (percentage)	13.7	23.3	13.2	21.2
Profit margin (percentage)	13.5	12.4	16.6	15.0
Return on invested capital (percentage)	11.8	5.9	45.8	29.9
Return on equity (percentage)	2.6	2.6	18.1	19.8
Equity ratio (percentage)	78.9	77.5	78.9	77.5
EMPLOYMENT				
Average number of full-time employees	212	181	193	171
Revenue per employee 1) (DKK '000)	456	470	2,050	2,044
Operating profit/loss per employee <sup>1)</sup> (DKK '000)	62	58	341	306
operating promptions her employee. (Drive good)	02	30	241	300
SHARES				
Average number of shares in circulation ('000)	8,779	8,678	8,805	8,621
Average number of diluted shares ('000)	8,813	9,084	9,014	9,084
SHARE DATA. DKK PER SHARE AT DKK 5				
Profit/loss for the period (EPS), per share 1)	0.8	0.8	5.6	5.7
Profit/loss for the period, diluted (DEPS), per share 1)	0.8	0.7	5.5	5.4
Dividends, per share (DKK)	-	_	2.0	2.0
Equity value, per share	31.6	30.7	31.6	30.7
Listed price, per share	113.0	87.0	113.0	87.0

Note: The Group's financial year runs from 1 October to 30 September.

Definitions of the key ratios used are stated in the annual report for 2015/16 in the accounting policies.

<sup>1)</sup> Not annualized.



## MANAGEMENT REPORT

## COMMENTS ON DEVELOPMENTS FOR THE FOURTH QUARTER OF THE 2015/16 FINANCIAL YEAR

#### WITH REFERENCE TO THE GROUP'S FINANCIAL FIGURES FOR THE FOURTH QUARTER OF 2015/16

The Group posted revenue of DKK 96.7 million for the fourth quarter of the 2015/16 financial year compared to DKK 85.1 million for the same period last year, which corresponds to an increase of 13.7%. Growth in the quarter is negatively affected both by the USD exchange rate and the sale of the premises as per 1 January 2016. Adjusted for these effects the increase in revenue in the quarter was 15.2%.

Business Communications posted a revenue increase of DKK 6.7 million, corresponding to 11.6%, for the fourth quarter 2015/16. Corrected for exchange rate effects the increase amounted to 12.1%. Compared to last year revenue increased from the sale of communication systems targeted for small and medium-sized customers. In the quarter, the company initialized the investment in the development of a new product range complementing the existing communication solutions. The invested resources are capitalised in the quarter.

Design Services posted revenue of DKK 32.5 million for the fourth quarter, corresponding to an increase of 21.7% compared to last year. Corrected for exchange rate effects, the increase

amounted to 21.9%. The increase mainly comes from the demand for RTX's customer-financed development projects.

The revenue growth resulted in an increase in gross profit of DKK 3.8 million for the fourth quarter 2015/16, and as a consequence of the revenue mix, the Group's gross margin declined from 56.5% to 53.7% for the fourth quarter of 2015/16.

Capacity costs (i.e. other external costs and staff costs) amounted to DKK 39.0 million, which is DKK 3.3 million higher than last year. There are two main reasons for the increase in the capacity costs. Firstly, as a consequence of the increased activity level and the growing order book in both business units, RTX has increased staff by 32 employees compared to last year. Secondly, after the sale of the premises as per 1 January 2016, capacity costs now include costs for external lease.

Development costs totalled DKK 6.4 million for the fourth quarter compared to last year's figure of DKK 6.1 million.

As planned, depreciation fell from DKK 1.8 million in the fourth quarter of 2014/15 to DKK 0.8 million for the fourth quarter of 2015/16, primarily because of the sale of the premises.

Operating profit (EBIT) for the fourth quarter of 2015/16 was DKK 13.1 million against DKK 10.6 million for the same period last year.

Net financial income resulted in an income of DKK 1.0 million compared to the same period last year when net

financial income was DKK 0.2 million. The changes are the result of exchange rate fluctuations for USD and income from the company's securities portfolio.

Profit before tax for the fourth quarter of 2015/16 amounted to DKK 14.1 million compared to a profit of DKK 10.8 million for the same period last year.

Profit after tax for the fourth quarter of 2015/16 amounted to DKK 7.4 million compared to DKK 6.8 million for the same period last year.

In the fourth quarter, the company used the authorization from the Annual General Meeting to undertake further share buybacks during the quarter, which had a negative impact on equity. The equity ratio amounted to 78.9% at the end of the fourth quarter compared to 77.5% last year. The Group's balance sheet total was DKK 355.4 million at the end of the fourth quarter. This is a increase of DKK 12.3 million compared to the same time last year.

Despite the rise in activity over the quarter, the working capital increased by DKK 2.1 million, and was DKK 5.0 million better than last year. The Group posted a positive cash flow from operating activities in the fourth quarter of 2015/16 of DKK 14.8 million compared to DKK 13.2 million for the fourth quarter of 2014/15. Shareholder focused initiatives adopted by the Annual General Meeting affected the Group's total cash flow by DKK 8.0 million in the fourth quarter of 2015/16 compared to DKK 2.7 million in 2014/15. The Group's total cash funds and current securities less bank debt totalled



DKK 202.5 million at the end of the quarter, which is an increase of DKK 65.6 million compared to the same period last year.

### OUTLOOK FOR THE 2016/17 FINANCIAL YEAR

Management expects for 2016/17 revenue to be in the range of DKK 420-435 million and EBIT to be between DKK 68-75 million. EBITDA is expected to be between DKK 73-80 million for the 2016/17 financial year. The expectations are based on exchange rates at the same level as in October 2016.

## RISKS AND UNCERTAINTIES FOR THE 2016/17 FINANCIAL YEAR

Statements on future conditions The above statements on the Group's future conditions, including, in particular, future revenue and operating profit (EBIT), reflect the Management's current outlook and carry some uncertainty. These statements can be affected by a number of risks and uncertainties which mean that actual developments can be different from the indicated outlook. These risks and uncertainty factors include - but are not limited to – general business and economic conditions, dependence on partners, the time of delivery of components, integration of acquired companies and foreign exchange and interest rate fluctuations.

#### FINANCIAL CALENDAR

Expected publication of financial information for the financial year 2016/17:

#### 26 January 2017

Annual General Meeting and interim report for Q1 2016/17

#### 2 May 2017

Interim report for Q2 2016/17

#### 29 August 2017

Interim report for Q3 2016/17

#### 28 November 2017

Annual report for 2016/17



# STATEMENT BY THE MANAGEMENT ON THE INTERIM REPORT

The Supervisory Board and the Executive Board have today considered and adopted the interim report of RTX A/S for the fourth quarter of the financial year 2015/16 (covering the period 1 July to 30 September 2016).

The interim report has been prepared in accordance with IAS 34, Interim Financial Reporting, as adopted by the EU and further Danish disclosure requirements for the interim reporting for listed companies. The interim report has not been audited or reviewed by the Company's auditor.

We consider the applied accounting policies appropriate for the interim report to provide, in our opinion, a true and fair view of the Group's assets, liabilities and financial position as at 30 September 2016 and of its financial

performance and cash flow for the fourth quarter of 2015/16.

We consider Management's review to give a true and fair view of the Group's activities and finances, profit/loss for the period and the Group's financial position as a whole, as well as a true and fair description of the most material risks and uncertainties facing the Group.

Nørresundby, 29 November 2016

#### **EXECUTIVE BOARD**

Peter Røpke CEO Jacob Vittrup CFO

#### SUPERVISORY BOARD

Peter Thostrup Chairman Jesper Mailind

Deputy Chairman

Katrin Calderón

Thomas Sieber

Jens Hansen

Rune Strøm Jensen Employee representative Flemming Vendbjerg Andersen Employee representative Kurt Heick Rasmussen Employee representative



## GROUP INCOME STATEMENT

Amounts in DKK '000	Note	Q4 2015/16	Q4 2014/15	01.10.15- 30.09.16	01.10.14- 30.09.15
Amounts in DRR 000	Note	2013/10	2014/15	30.07.10	30.07.13
Revenue	3	96,745	85,123	395,555	349,502
Value of work transferred to assets	4	985	-	985	2,685
Costs of sales etc.		-44,797	-37,046	-166,155	-153,266
Other external expenses		-11,352	-9,273	-43,027	-33,584
Staff costs		-27,637	-26,422	-117,376	-106,299
Depreciation, amortization and impairment	4	-849	-1,824	-4,217	-6,746
Operating profit/loss (EBIT)		13,095	10,558	65,765	52,292
Financial income	5	1,099	392	3,308	2,221
Financial expenses	5	-90	-191	-593	-1,557
Profit/loss before tax		14,104	10,759	68,480	52,956
Tax of profit/loss for the period		-6,715	-4,007	-18,980	-4,055
Profit/loss for the period after tax		7,389	6,752	49,500	48,901
Profit/loss per share (EPS)					
Profit/loss for the period (DKK)		0.8	0.8	5.6	5.7
Profit/loss for the period, diluted (DKK)		0.8	0.7	5.5	5.4

## STATEMENT OF COMPREHENSIVE INCOME

	Q4	Q4	01.10.15-	01.10.14-
Amounts in DKK '000	2015/16	2014/15	30.09.16	30.09.15
Profit/loss for the period	7,389	6,752	49,500	48,901
Items that can be reclassified subsequently to the income statement				
Exchange rate adjustments of foreign subsidiaries	-55	-21	59	3,236
Fair value adjustment of short-term current asset investments	105	-90	422	-490
Other comprehensive income, net of tax	50	-111	481	2,746
Comprehensive income for the period	7,439	6,641	49,981	51,647



## GROUP BALANCE SHEET

Amounts in DKK '000	30.09. 2016	30.09 201
Assets		
Own completed development projects	1,567	3,68
Own ongoing development projects	985	5,00.
Goodwill	7,797	7,79
Intangible assets	10,349	11,478
Land and buildings	-	
Plant and machinery	4,736	2,008
Other fixtures, tools and equipment	1,843	1,72
Leasehold improvements	855	53
Tangible assets	7,434	3,788
Deposits	7,723	560
Deferred tax assets	22,097	36,900
Other long-term assets	29,820	37,460
Total long-term assets	47,603	52,72
Inventories	20,632	24,377
Trade receivables	63,709	45,399
Contract development projects in progress	14,074	9,088
Income taxes	-	134
Other receivables	2,874	1,49
Accruals	4,056	1,45
Receivables	84,713	57,560
Short-term current asset investments	18,258	34,188
Short-term current asset investments for sale (trading portfolio)	89,401	39,630
Total short-term current asset investments	107,659	73,818
Cash at bank and in hand	94,809	63,090
Assets held for sale	-	71,528
Total short-term assets	307,813	290,379
Total assets	355,416	343,10



## GROUP BALANCE SHEET

Amounts in DKK '000	30.09. 2016	30.09. 2015
Amounts in DKK 000	2016	2015
Equity and liabilities		
Share capital	47,164	45,687
Share premium account	288,598	296,090
Retained earnings	-55,199	-75,871
Equity	280,563	265,906
Mortgage debt	-	-
Provisions	261	395
Long-term liabilities	261	395
Current portion of long-term mortgage debt	-	-
Prepayments received from customers	801	-
Trade payables	37,157	26,178
Contract development projects in progress	4,710	2,513
Income taxes	4,354	2,123
Provisions	3,476	3,911
Other payables	24,094	29,686
Short-term liabilities	74,592	64,411
Liabilities related to assets held for sale	-	12,393
Total liabilities	74,853	77,199
Total equity and liabilities	355,416	343,105



## EQUITY STATEMENT FOR THE GROUP

Amounts in DKK '000	Share capital	Share premium	Retained earnings	Tota
Equity at 1 October 2014	44,374	294,230	-111,039	227,56
Profit/loss for the period	-	-	48,901	48,90
Exchange rate adjustments of foreign subsidiaries	-	-	3,236	3,23
Fair value adjustment of short-term current asset investments	-	-	-490	-49
Other comprehensive income	-	-	2,746	2,74
Comprehensive income for the period	-	-	51,647	51,64
Share-based remuneration	-	-	3,085	3,08
Exercise of warrants	1,313	1,860	-	3,17
Paid dividend for 2013/14	-	-	-8,486	-8,48
Acquisition of treasury shares	-	-	-11,078	-11,07
Other transactions	1,313	1,860	-16,479	-13,30
Equity at 30 September 2015	45,687	296,090	-75,871	265,90
Profit/loss for the period	-	-	49,500	49,50
5 1 2 2 2 3 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5				
Exchange rate adjustments of foreign subsidiaries	-	-	59	5
	-	-	59 422	
Fair value adjustment of short-term current asset investments	- - -	-		42
Fair value adjustments of foreign subsidiaries Fair value adjustment of short-term current asset investments  Other comprehensive income  Comprehensive income for the period	-	- - -	422	42 <b>48</b>
Fair value adjustment of short-term current asset investments  Other comprehensive income	- - -	-	422 <b>481</b>	42 48 49,98
Fair value adjustment of short-term current asset investments  Other comprehensive income  Comprehensive income for the period  Share-based remuneration	-	- - - 3,289	422 481 49,981	49,98 3,75 5,87
Fair value adjustment of short-term current asset investments  Other comprehensive income  Comprehensive income for the period  Share-based remuneration  Exercise of warrants	-	- - - 3,289 -10,781	422 481 49,981 3,757	49,98 3,75
Fair value adjustment of short-term current asset investments  Other comprehensive income  Comprehensive income for the period	- - 2,582	-, -:	422 481 49,981 3,757	42 48 49,98 3,75 5,87
Fair value adjustment of short-term current asset investments  Other comprehensive income  Comprehensive income for the period  Share-based remuneration  Exercise of warrants  Annulment of treasury shares  Paid dividend for 2014/15	- - 2,582	-, -:	422 481 49,981 3,757 - 11,876	49,98 49,98 3,75 5,87 -17,20
Fair value adjustment of short-term current asset investments  Other comprehensive income  Comprehensive income for the period  Share-based remuneration  Exercise of warrants  Annulment of treasury shares	- - 2,582	-, -:	49,981 49,981 3,757 - 11,876 -17,207	42 48 49,98 3,75 5,87

Share capital of DKK 47,164,190 consists of 9,432,838 shares at DKK 5.

The Group holds 555,341 treasury shares at 30 September 2016 (474,375 shares at 30 September 2015).

There are no shares carrying special rights.



## GROUP CASH FLOW STATEMENT

Amounts in DKK '000	Q4 2015/16	Q4 2014/15	01.10.15- 30.09.16	01.10.14 30.09.15
Operating profit/less (EDIT)	12.005	10 550	6E 76E	E2 20°
Operating profit/loss (EBIT)	13,095	10,558	65,765	52,292
Reversal of items with no effect on cash flow				
Depreciation, amortization and impairment	849	1,824	4,217	6,740
Other items with no effect on cash flow	-3,384	4,154	-3,617	8,112
Exchange rate correction on cash items	2,217	-455	3,844	76!
Change in working capital				
Change in inventories	-451	-5,934	2,492	-14,779
Change in receivables	-7,810	17,350	-27,281	789
Change in trade payables etc.	10,377	-14,347	13,176	-1,085
Cash flow from operating activities	14,893	13,150	58,596	52,840
Financial income received	1	228	853	828
Financial expenses paid	-90	-121	-421	-525
·				
Income taxes paid  Cash flow from operations	-52 <b>14,752</b>	-28	-1,814 <b>57,214</b>	53,207
Cash now from operations	14,732	13,229	37,214	33,207
Investments in own development projects	-985	_	-985	-2,685
Acquisition of property, plant and equipment	-3,616	-1,664	-5,765	-3,073
Deposits on leaseholds	-13	-116	-7,161	-116
Refunded deposits regarding leaseholds	-	-	-1,531	
Income from sale of buildings	-	-	71,308	
Acquisition and sale of short-term securities	-1,200	-3,472	-31,427	-40,661
Cash flow from investments	-5,814	-5,252	24,439	-46,535
Donzyment of long term liabilities		-326	-10,863	-1,293
Repayment of long-term liabilities	668	-320	5,871	3,173
Income from capital increase Acquisition of treasury shares	-8,047	-2,676	-27,735	-11,078
Paid dividend	-6,047	-2,070	-18,274	-8,875
Dividend for treasury shares			1,067	389
Cash flow from financing activities	-7,379	-3,002	-49,934	-17,684
-		<u></u>		
Increase/decrease in cash and cash equivalents	1,559	4,975	31,719	-11,012
Cash and cash equivalents at the beginning of the period, net	93,250	58,115	63,090	74,102
Cash and cash equivalents at the end of the period, net	94,809	63,090	94,809	63,090
Cash and cash equivalents at the end of the period, net,				
is composed as follows:				
Cash at bank and in hand	94,809	63,090	94,809	63,090
Bank debt	-	-	_	
Cash and cash equivalents at the end of the period, net	94,809	63,090	94,809	63,090



#### **NOTES**

#### 1. ACCOUNTING POLICIES

The interim report is presented in accordance with IAS 34, Interim Financial Reporting, and further Danish disclosure requirements for interim reporting for listed companies. An interim report has not been prepared for the Parent.

The accounting policies applied in this interim report are consistent with those applied in the Company's annual report for 2015/16, which was presented in accordance with International Financial Reporting Standards (IFRS) as adopted by the EU and additional Danish disclosure requirements for annual reports of listed companies. We refer to the annual report for 2015/16 for a more detailed description of the accounting policies.

The applied accounting policy is unchanged compared to the annual report for 2014/15. New or amended standards and interpretations becoming effective for the financial year 2015/16 have no material impact on the interim report.

#### 2. ESTIMATES AND ASSUMPTIONS

The preparation of interim reports requires management to make financial estimates and assumptions that affect the application of accounting policy and recognised assets, obligations, income and expenses. Actual results might be different from these estimates.

The material estimates that management make when applying the accounting principles of the Group and the material uncertainty connected with these estimates and assumptions are unchanged in the preparation of the interim report compared to the preparation of the annual report as per 30 September 2016.



## NOTES

#### 3. SEGMENT INFORMATION

Amounts in DKK '000	Q4 2015/16	Q4 2014/15	01.10.15- 30.09.16	01.10.14- 30.09.15
Revenue, business segments				
Design Services	32,488	26,685	126,279	110,195
Business Communications	64,257	57,588	268,352	235,902
Non-allocated items	-	850	924	3,405
Total	96,745	85,123	395,555	349,502
EBIT				
Design Services	2,957	2,323	13,535	11,344
Business Communications	9,516	8,051	54,844	42,069
Non-allocated items	622	184	-2,614	-1,121
Total	13,095	10,558	65,765	52,292
Segment assets				
Design Services	38,633	28,241	38,633	28,241
Business Communications	76,150	62,544	76,150	62,544
Non-allocated items	240,633	252,320	240,633	252,320
Total	355,416	343,105	355,416	343,105
Revenue, geographical segments				
Denmark	409	1,941	4,458	10,370
Other Europe	69,729	62,348	279,765	250,444
Asia and Australia	9,610	9,701	37,736	41,758
North and South America	15,409	9,671	68,093	42,998
Africa	1,588	1,462	5,503	3,932
Total	96,745	85,123	395,555	349,502

Revenue is broken down by geographical area according to customer location. The Group balance sheet illustrates that the Group's assets are mainly owned by the parent company in Denmark. The geographical split of the assets is thus mainly in Denmark.



## NOTES

#### 4. GROUP DEVELOPMENT COSTS

Amounts in DKK '000	Q4 2015/16	Q4 2014/15	01.10.15- 30.09.16	01.10.14- 30.09.15
Development costs before capitalization	7,200	5,165	25,859	22,708
Capitalized	-985	-	-985	-2,685
Total amortization and impairment losses on development projects	224	909	2,114	3,131
Development costs recognized in the profit/loss account	6,439	6,074	26,988	23,154

#### 5. GROUP FINANCIAL ITEMS

Amounts in DKK '000	Q4 2015/16	Q4 2014/15	01.10.15- 30.09.16	01.10.14- 30.09.15
			50107120	33.37.23
Interest income	-	-	-	69
Interest income from bonds available for sale	1	228	853	716
Exchange rate gains, net	84	-	-	1,393
Exchange rate gains on bonds	1,014	164	2,455	-
Other interest income	-	-	-	43
Financial income	1,099	392	3,308	2,221
Interest costs	2	30	45	178
Exchange rate losses, net	-	70	172	-
Exchange rate loss on bonds	-	-	-	1,032
Other financial costs	88	91	376	347
Financial expenses	90	191	593	1,557