



SECOND QUARTER RESULTS 2007

Lárus Welding, CEO Alexander K. Guðmundsson, CFO Reykjavík 31st of July 2007

Agenda



	Page
01. Strategy & overall development	3
02. Highlights & key figures	7
03. Performance & status analysis	15
04. Results of business units	27
05. Icelandic economy	34
Appendix	44





Strategy & overall development

Strong Earnings

Aligning the group for further growth

• Increase in earnings

- 27% increase in net operating income Q2 on Q1
- 34% increase in pre-tax profit Q2 on Q1

Successful consolidation of new units

- Finnish operation consolidation in final stages
- Norwegian operations aligned
- Nordic executive team in place
- 500 new people added to the group
 - 187 new people hired
 - 317 people in FIM

Opportunities ahead

- Corporate Banking
- Investment Banking
- Niches



01. Strategy & Overall development

- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy



New office in 2007 Glitnir activities



01. Strategy & Overall development

- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

		Nordics			Europe		International				
Cou (No. of emplo	intries yees)	Iceland (1,340)	Norway (273)	Finland (285)	Sweden (89)	Denmark (16)	UK Lı (57)	exembourg (43)	N America (10)	Russia (32)	China (7)
Financial Service	Rev. 1H 07 ISK bn	#	#	4	•	•		9	.	Ó	@
Retail Banking	4.6	GLITNIR	GLITNIR	GLITNIR	GLITNIR	• • • • • • • • • • • • • • • • • • •					
Corporate Banking	5.8	GLITNIR	GLITNIR			GLITNIR	GLITNIR	GLITNIR	GLITNIR	9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 6 7 8 9 9 9 9 9 9
Investment Banking	2.2	GLITNIR	GLITNIR	GLITNIR	GLITNIR	GLITNIR	GLITNIR		GLITNIR		GLITNIR
Capital Markets	5.9	GLITNIR	GLITNIR	GLITNIR	GLITNIR	GLITNIR	0 0 0 0 0 0 0 0 0 0 0 0			GLITNIR	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Investment Management	2.7	GLITNIR	GLITNIR	GLITNIR	GLITNIR			GLITNIR		GLITNIR	

Treasury & Other 2.0

Total revenues 23.2

Focus on three niches globally

Built on home markets expertise



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Renewable Energy



Seafood/Food



Offshore Service Vessels



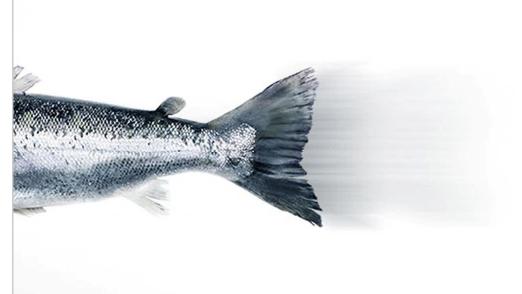
Unique approach

- Industry knowledge
- Long standing relationships
- Growing sectors globally
- Recruitment of industry experts

Services

- Corporate banking
- Corporate finance and M&A advisory
- Capital market activities
- Research, publications and conferences





Highlights & key figures

Strong growth in earnings



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Q2 2007 Results

- Pre-tax profit for Q2 was ISK 11.3 billion, up by 34% from Q1 2007
- Fee income was ISK 8,888 in Q2 growing 22% over the quarter
- ROE 24.2%
- AUM increases from ISK 541 in Q1 to ISK 913 in Q2

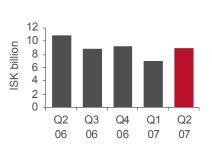
The quarter

- Glitnir was the third largest brokerage in the Nordic equity market 1H 07
- Successful integration of Finnish, Swedish and Norwegian operations
- Deposits increased by 11% to ISK 552 billion

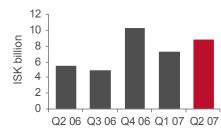
Outlook

- Healthy pipeline in Investment Banking
- Opportunities in niches
- Increased lending growth

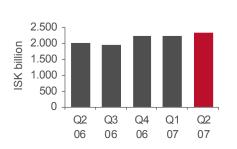
Profit



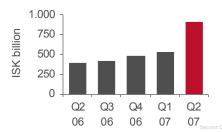
Fees & commissions



Assets



Assets under management





Strong underlying growth

Operating expenses

Other income/(expenses)

Profit before income tax

Impairments

GLITNIR

01. Strategy & Overall development

02. Highlights & key figures

^{04.} Results of business units

		nom

Q2 06 - Q2 07

change

(16%) 50%

175%

25%

82%

(82%)

(81%)

(14%)

40%

(80%)

568%

34%

	Q2	Q1	Q1 07 – Q2 07	
	2007	2007	change	
Net interest income	9,658	7,943	22%	
Net fees and commissions	8,888	7,298	22%	
Net financial income	2,732	2,913	(6%)	
Other operating income	1,905	59	-	
Net operating income	23,183	18,213	27%	

(12,127)

(247)

479

11,287

(8,637)

(1,232)

72

8,416

^{03.} Performance and status analysis



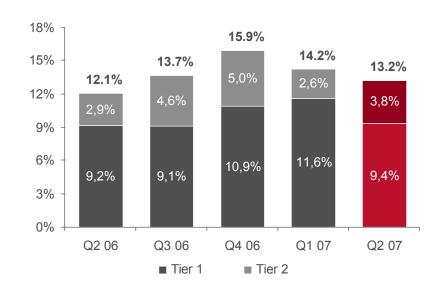


- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Financial ratios

	1H 2007
Earnings per share (ISK)	1.12
Cost / income ratio	50.0%
ROE	24.2%
Impairment losses / average total assets	0.1%
Employees (average)	1,779
Employees (at period end)	2,152
Net interest margin	1.5%

Capital ratios

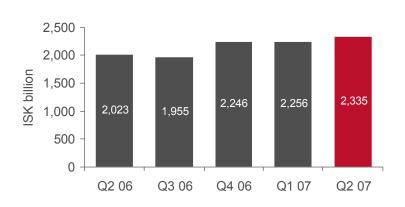




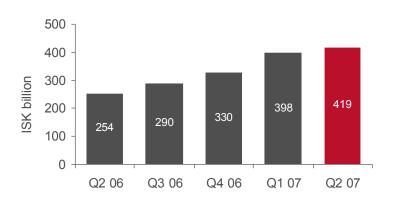


- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

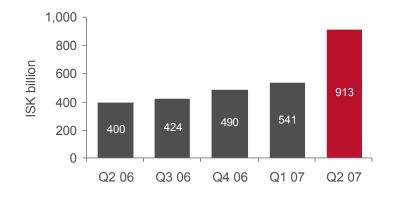
Total assets



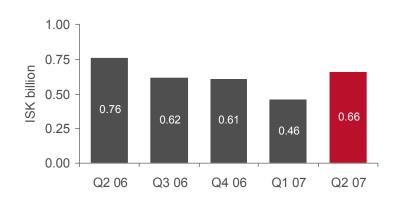
Market capitalization



Assets under management



Earnings Per Share



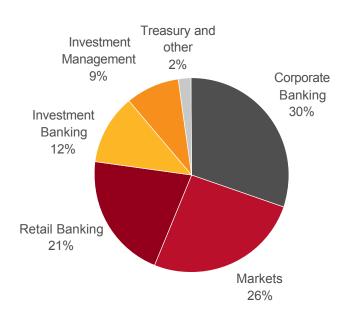




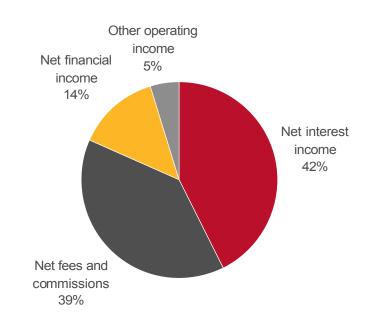
- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Net operating income 1H 07

- by business units



Net operating income 1H 07 – by type of income



Total net operating income ISK 41.4 billion

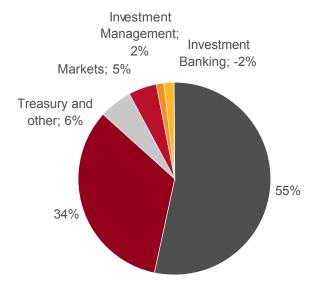




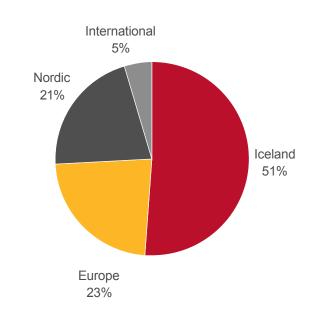
- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Net interest income 1H 07

- by business units



Net interest income 1H 07 by regions



Total net interest income ISK 17.6 billion

Majority of fees generated outside of Iceland

GLITNIR

01. Strategy & Overall development

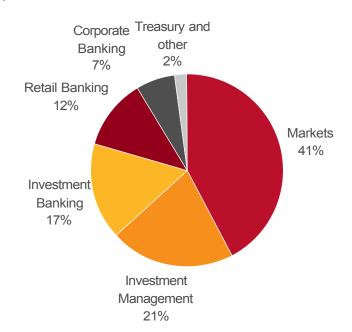
02. Highlights & key figures

- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Strong quarter for Markets

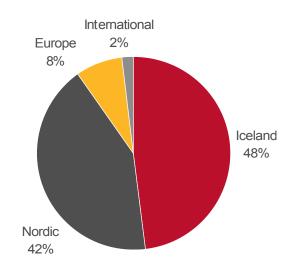
Fees & Commissions income 1H 07

- by business units



Fees & Commissions income 1H 07

- by region



Total net fees & commissions ISK 16.2 billion





Performance and status analysis

03

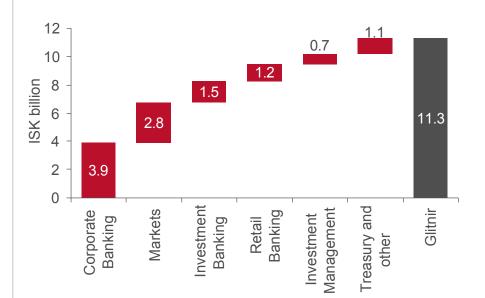




- 01. Strategy & Overall development
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Pre-tax profit Q2 07

- composition by business units



Change in pre-tax profit from previous quarter

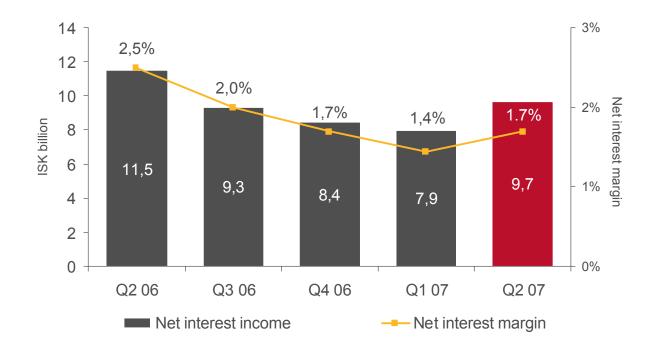
- by business units



Improved net interest margin



- 01. Strategy & Overall development
- 02. Highlights & key figures
- Performance and status analysis
 Results of business units
- 05. Icelandic Economy







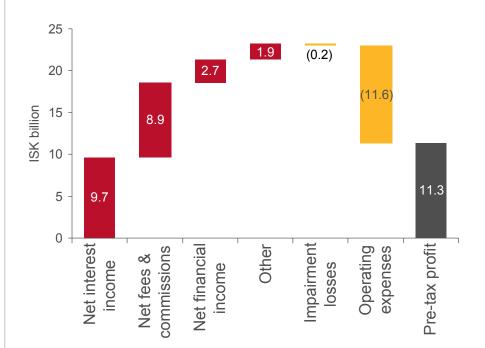
- 01. Strategy & Overall development
- 02. Highlights & key figures

03. Performance and status analysis

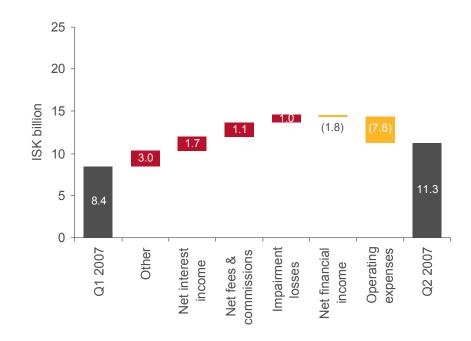
- 04. Results of business units
- 05. Icelandic Economy

Pre-tax profit Q2 07

- composition



Change in pre-tax profit from previous quarter



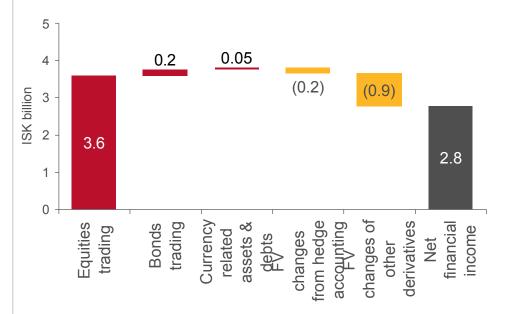




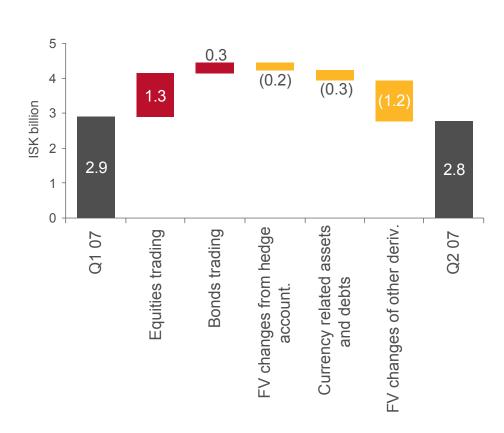
- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Net financial income Q2 07

- composition



Change in net financial income profit from previous quarter



International operations represent 45% of pre-tax profit

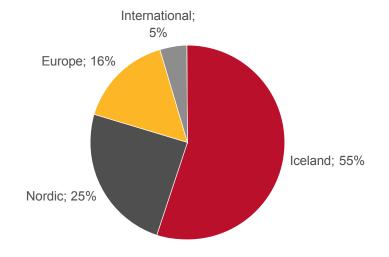


- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Pre-tax Profit 1H 2007 - by region

Pre-tax profit 1H 2007 – by region

	Q2 2007	Q1 2007
Iceland	6,462	4,342
Nordic	3,049	1,869
Europe	1,391	1,697
International	385	508
Total pre-tax profit	11,287	8,416



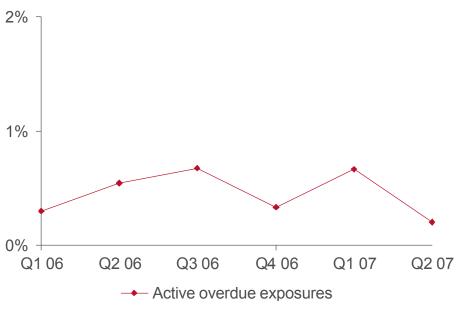
Total ISK 19.7 billion



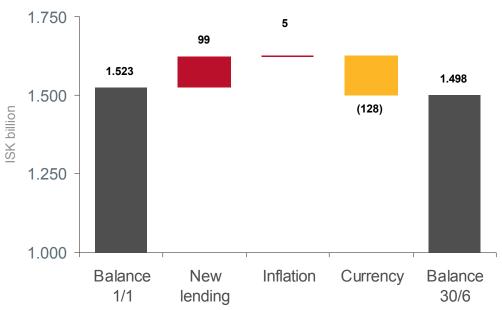


- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Development of default ratios



Lending, leasing and fair value loans



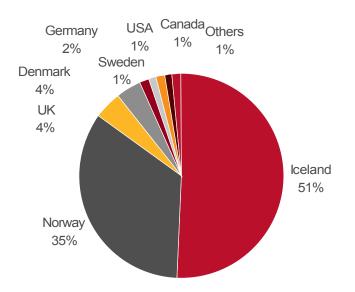




- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

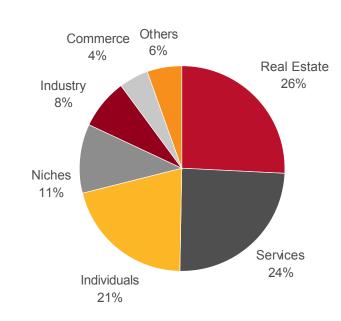
Consolidated Loan portfolio 1H 2007

- by countries



Consolidated Loan portfolio 1H 2007

- by sectors



Total ISK 1,479 billion

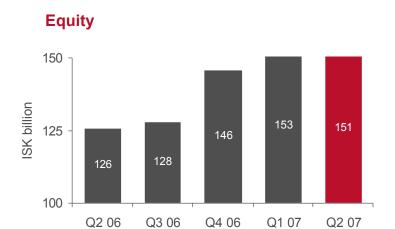


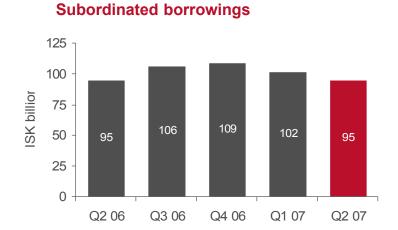


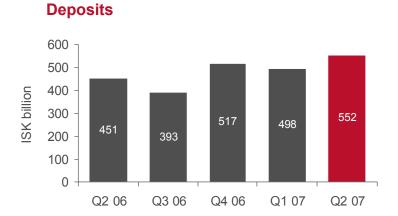
- 01. Strategy & Overall development
- 02. Highlights & key figures

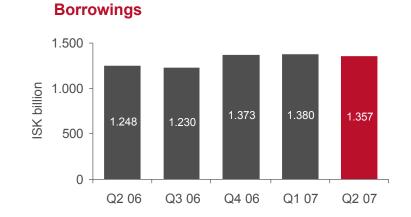
03. Performance and status analysis

- 04. Results of business units
- 05. Icelandic Economy









Well ahead in funding activities for 2007

GLITNIR

- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

EUR 3.4bn issued in 2007

Diversified investor base

- 5 year USD 1,250m Global FRN
- 5 year GBP 300m Fixed rate
- 3 year EUR 500m Fixed rate
- 3 year USD 500m 144a FRN
- 4 year EUR 500m FRN
- Several private placements

Funding in Norway

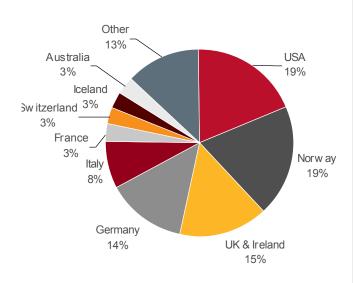
- NOK 4bn (EUR 500m) issued in bonds, loans and certificates in 2007
- One of the largest private issuers in the Norwegian bond market

Deposits in UK

- The London money market operation has surpassed GBP 1bn of deposits
- Tenors between 3 months and 4 years
- Started operations in October 2006
- Average maturity approximately 1 year

Glitnir Bank Consolidated

Geographical distribution of international long-term debt investors



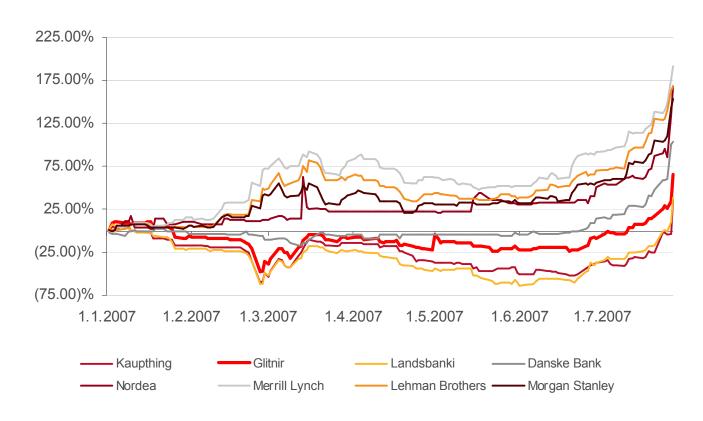
Icelandic banks outperforming the market in 2007

GLITNIR

- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units

05. Icelandic Economy

2007 5yr CDS performance



Strong capitalization

Positioned for further growth

- Positive improvement of Net interest income and Fees & commissions
 - Net interest margin 1.7% in Q2
 - 22% increase in Fees in Q2 on Q1
- Strong capitalization and liquidity
 - CAD ratio of 13.2%
 - Immediate liquidity and other liquid assets covers 114% of all maturing debts the next 12 months
 - Deposits increasing
- Well diversified loan portfolio
 - Both by countries and sectors



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy





Results of business units

Retail Banking



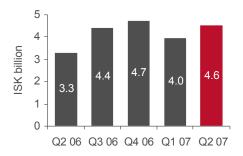
- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

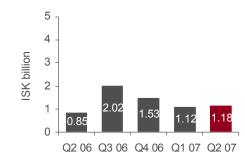
The quarter

- Net operating income increases by 15%
- Demand for loans increased during spring in Iceland
- Competitive interest rate increased deposits in Iceland
- Strong economy in Norway reflects in active market
- Market characterised by increase in short-term interest rates in Norway
- Stable outlook



Net operating income





Corporate Banking



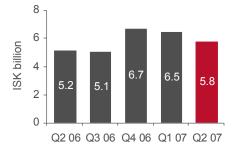
- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

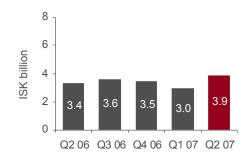
The quarter

- Growth in both Net interest income and pre-tax profit
- Icelandic corporate market continues to be active and competitive
- Turnover high in Norwegian commercial real estate market
- Strong performance in niches
- Exchange rate difference effects the portfolio size
- Pipeline remains strong



Net operating income





Investment Banking



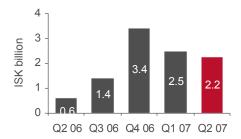
- 01. Strategy & Overall development
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

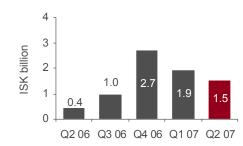
The quarter

- Solid guarter with a number of mid size transactions contributing to a good level of earnings
- Strong performance in Iceland advisory market active
- Norway performed well executing several share issues in the quarter
- Corporate advisory teams were acquired in Sweden and Norway
- Priorities will include driving investment opportunities across Nordic clients
- Deal flow is strong and focus markets are active



Net operating income





Markets



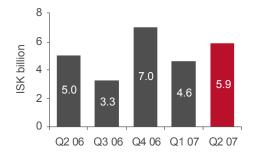
- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

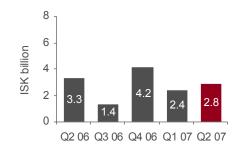
The quarter

- 3rd largest broker in the Nordic equity market with market share of 6.16%
- High net operating income
- Iceland characterised by increasing volumes
- Customer activity remained high in Norway in favourable market
- Sweden continues to be the volume driver in Markets
- Favourable markets in Finland and Russia



Net operating income





Investment Management



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis

04. Results of business units

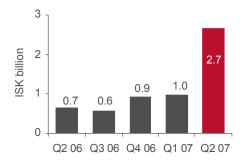
05. Icelandic Economy

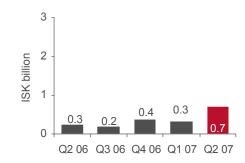
The quarter

- Growth in AuM of 69% to ISK 913 billion
- Continued growth in portfolio management for private clients in Iceland
- Demand for structured products strong during the quarter in Finland
- Glitnir funds growing over the period
- Investment Management will be Glitnir's focus area for growth
- Opportunities in stepping up the range of international investment



Net operating income





Strong Earnings



01. Strategy & Overall development

02. Highlights & key figures 03. Performance and status analysis 04. Results of business units

05. Icelandic Economy

Aligning the group for further growth

Increase in earnings

- 27% increase in net operating income Q2 on Q1
- 34% increase in pre-tax profit Q2 on Q1

Successful consolidation of new units

- Finnish operation consolidation in final stages
- Norwegian operations aligned
- Nordic executive team in place
- 500 new people added to the group
 - 187 new people hired
 - 317 people in FIM

Opportunities ahead

- Corporate Banking
- Investment Banking
- Niches





Fyrsta stóra jarðhitalán Glitnis í Bandaríkjunum

arrang@mbl.is

GLITNIR banki hefur gengið frá sanningi um hátt í 1,4 miljarða lánvetinga til ThermaSource i Bandarikjunum en länið verður notað til að flármagna kaup á borum og tilbeyr-

betta er fyrsta lievolting Glitnis tilbandarisks fyrirtækie een tengiet iasthitaiónaóinum en bankinn befur sett sér baő markmiő ad vera leiőandi á sviði fjármálaþjónnetn við fyrirteki i vinnski jarihita. Thorms-Source sinnir verkefnastjórnan, verkfræðiþjónustu og hefur umsjón með borunarverkefnum auk þess sen það kemur til með að útrega páranum fjölda bora ásamt stortslift med reynalu af vinnsla

Flori lán líklega í augusýu

"Petta er fyrsta stóra lánið beint im á jar-fkitaiðnaðinn í Bundaríkj-

Morgunblaóió Saturday, 14 July 2007, p. 15



Geysis-svæðinu í Kaliforníu.

auðvitað vonir um að þetta verði að eine fyrsta länið af fleirum sem Glitnir nun veita fyrirtækjum som tengjast nýtingu jarškita i Bando Mörg tekifæri

"Undanfarið ár höfum við verið að byggja upp starfsemi okkar á þessu sviði í Bandaríkjunum og erum nú að skoða rokkur áhuguverð mál að nuki, sen ég vænti frekar að lend réttum negin hryggjar."

lkvæmdatjöri orkusviða Glitnia. Aðopurður segir Árni sö menn geri sér

Allspurður segir Árni vera grið-sæleg takifæri á svið jarðvarma : Bandarítjanum. "Það eru mörg verkefni i undirbiningi. Petta befur llegië i láginni meira cóa minna í hátt li tvo áratagi. En með hækkandi olfuverði og sakinni áberslu á endurnýjanlega orku hefur þetta breyst. Puð bissa allr vindar með endurnýjanllegri orks," segir Ársi.

Glitnir among foreign banks with UK stockbroking ambitions

Icelandic business seeks acquisitions EFG also said to be examining brokers

Glitnir, Iceland's second-

past three months been lookamong the ranks of UK stockbrokers, according to people familiar with the

Glitnir, an investment Islandsbanki, did all of its business in Iceland until aggressive international

largely in the Nordic region. It is understood to have since spent about €1bn (£676m) on 10 acquisitions The size of targets has ranged from small boutique financial companies worth chase this year of FIM, the Finnish asset management

OMX and the Oslo Stock Exchange and has a market capitalisation of €4.5bn.

Glitnir is trying to build Nordic capital markets, as well as in Russia, It is open-

Its UK operations so far

that focuses on the food secin its office in London, with

Glitnir's chief executive in

had been since 2003. ing to expand but declined to banks have been the subject vately owned, as well as Sey-

approached any UK brokers. EFG-Hermes, an Egypt-

based bank that is among the biggest in the Middle rumoured to be informally examining UK brokers, EFG

Several UK investment

recently Evolution, whose

night be attracting interest ties, the UK broking arm of

Oriel Securities Altium, which are both pripart, owned by Alchemy, the informal

landic bank, last month broker, to combine it with its previously-acquired IIK business Teather & Green-





The Icelandic Economy

Ingólfur H. Bender, Head of Research - Iceland Glitnir Research

The current state of the Icelandic economy



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Hit with a demand shock last year

The economy is recovering

Investment coming to a temporary halt

Another investment probably starting next year

Some "adverse" news lately

Reduction of the cod quota, downgrade by Fitch, enlargement of Alcan's aluminium smelter rejected

But still

• Asset prices are rising fast, consumer expectations are high and purchasing power is growing rapidly

The output gap is closing

- But there is still inflationary pressure and large external deficit
- Might complicate the adjustment process



Economic growth has slowed markedly



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Slow growth of the economy

- Latest figures: 0.1% contraction in Q1 07 after 2.5% growth in Q4 06
- Indications of a pick up in Q2 07

Below potential growth

- Potential growth around 2.5-3.0%
- Current growth below that so the positive output gap is decreasing

The economy is cooling down

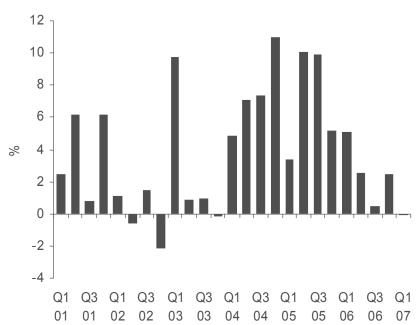
Less inflation and trade deficit



Low growth this year

- Probably 1.5% growth
- Low enough to decrease the output gap further
- Close to a steady state next year

Economic growth



Growth in consumption slowing down

GLITNIR

L

- 01. Strategy & Overall developmen
- 04. Results of business units
- 05. Icelandic Economy

Households well off

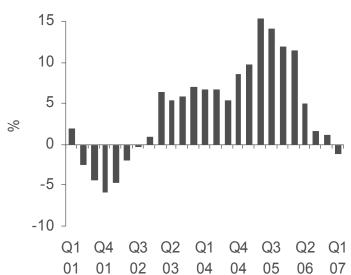
- Extensive assets
 - Housing price increase
 - Company value increase
 - Pension funds large
- Can handle contraction without serious difficulty
 - Purchasing power is strong
 - High level of employment and low unemployment



Slower consumption growth

- 1.2% contraction in Q1 07
 - Change in sentiment last year
- Indication of a pick up in Q2 07
 - Imports, credit card turnover etc.
 - Purchasing power growing, asset prices increasing etc.

Private consumption growth



Temporary contraction in investments



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Investment level exceptionally high

- Investment as a share of GDP 33% in Q4
- Doubled since the beginning of the investment boom

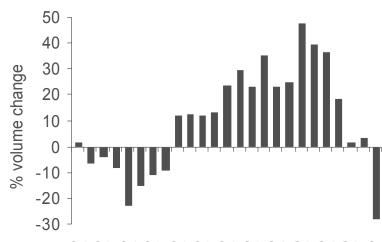
Investment has contracted this year

- Investment contracted in Q1 07
 - Mostly due to investments in the aluminium and power generation sectors

Further FDI in aluminium sector in coming years

- Investment plans for a 240 thous, tonne aluminium smelter in Helguvík and power supply
- Estimated total cost at ISK 120bn in 2008-2013 (10% of GDP year 2006)
- Another Alcoa plant in Húsavik

Investment







- 01. Strategy & Overall development
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Current account deficit high

- High investment level, especially industrial investment
- High private consumption level and low savings rate
 - Households react to a favorable exchange rate

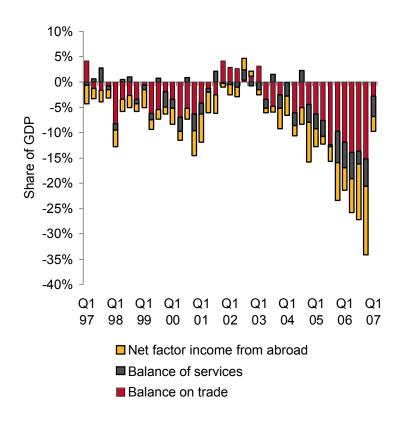
Rapid reduction ahead

- Imports contract while exports revive
- ISK 28bn in Q1 compared to ISK 57bn in Q1 last year
- Forecast 16% this year and 8% next year

Still uncomfortably high

- Probable cause for nervousness in the financial market
- Downward pressure on the exchange rate

Composition of the current account balance



Strong ISK in the short run



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Imbalance calls for depreciation of ISK

- Current index level 115
 - EUR 85 and USD 62
- Just about 130 needed to bring the economy into balance
 - EUR 95 and USD 72

Depreciation likely next year

- Interest rate differential will decrease rapidly
- Large current account deficit

Volatility in the short run











Inflation declining



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

Inflation high...

• Currently 3.8%

...but coming down

- Spike last year due to depreciation of the krona
- Was 6.9% in the beginning of the year
- Underlying inflationary pressure still high
 - House prices keep rising
 - Wage costs increasing rapidly

The CB in trouble

Won't reach the 2.5% target until 2009

Consumer Price Index (CPI) - year-on-year 10% 8% Forecast 2% jan.06 júl.06 jan.07 júl.07 jan.08 júl.08 jan.09 júl.09



Soft landing...but not without risk



- 01. Strategy & Overall development
- 02. Highlights & key figures
- 03. Performance and status analysis
- 04. Results of business units
- 05. Icelandic Economy

After a 3 year growth period

- Driven by growth in investment and consumption
- Restructuring of the economy

There are now signs of a slowdown

- Especially related to private consumption
- Contraction in investment has started

Slow growth this year

• Contraction in investment and slow growth in consumption

Imbalance a short-term risk

- Current account deficit and large net external debt a risk factor
- Might complicate the adjustment process

Off to another growth period in 2008

- Increased exports
- Further FDI
- About 3% growth in 2008-2010
- Inflation low and c/a deficit sustainable







Q&A





Appendix



Fast growing Nordic financial group

A balanced growth history

1904-2000 2001-2004 2005 2006 2007 Office in Copenhagen Office in Shanghai Office in New York to open 2003 Branch in Luxembourg in September Banking license in Office in Halifax Organic 2001 Luxembourg Becomes Glitnir Office opened in London International Asset Expanding Balance Revenue **Universal Banking** Management operations sheet mix platform and in Iceland internationally transformation transformation integration **⊕**₩ ÍSLANDSBANKI Acquired Norse 2004 Acquired Acquired BNbank Acquired FIM, Finland Domestic consolidator in Securities, Norway the financial sector in KredittBanken Establishment of Glitnir Acquired FactoNor Acquired Iceland Acquired UNION, Property Group (GPG) Norway Acquired Leimdörfer into Acquired Fischer GPG Partners, Sweden Acquired 45% in Norsk Privat Økonomi, Norway Assets: EUR 3.8 billion Assets: EUR 8.1 billion Assets: EUR 19.7 billion Assets: EUR 23.7 billion Assets: EUR 26 billion **PBT** : EUR 13 million **PBT** : EUR 162 million **PBT** : EUR 296 million PBT : EUR 529 million PBT Q1: EUR 96 million

GLITNIR

Building a leading Nordic Financial Group

2007

2006

2006

Successful development of acquired entities

Strategic integration

Foundation for Investment Management

- AuM increased by 20% in 6 months
- Seeing the first cross boarder success stories



Leading Nordic brokerage house

• From # 5 to # 3 in Sweden in equity turnover

- Built up Corporate Finance & Inv. Mgt.
- Stable profits
- From 67 to 86 employees



Highly profitable

- Foundation for Glitnir Property Group
- Transaction volume up by 100%
- AuM up by 250%
- From 26 to 30 employees



Creating opportunities

- Investing in people
- · Focusing on top line growth
- Building strong client relationships
- Seeking cross border collaboration and opportunities

Performance 2004-2007

- 235% increase in PBT
- 155% increase in income
- 230% increase in assets



Exceptional growth

- Built up Corporate Finance & leading ECM team
- Profit CAGR 156%
- From 32 to 73 employees



2006

GLITNIR

Strong lending growth

- Centre of excellence offshore service vessels
- Profit CAGR of 90%
- Loan CAGR of 71%
- From 24 to 39 employees

KredittBanken

2004

2005

2005

Stabilising factor & strong platform

- Continued low defaults (0.01% of loans)
- Profit CAGR of 6%
- Loan CAGR of 9%
- From 86 to 107 employees



Strong growth

- Significant increased activity level
- Profit CAGR of 44%
- From 21 to 23 employees









- Glitnir's exposure to commercial real estate is about 26% of consolidated group exposure, and about 17% retail home mortgages.
- Real estate exposure comprises:
 - Retail mortgages in home markets (Norway and Iceland)
 - 120 bn ISK in Iceland
 - 130 bn ISK in Norway
 - Commercial real estate exposure
 - 47 bn ISK to real estate companies in Iceland
 - 52 bn ISK to real estate companies in Scandinavia and Germany in Luxembourg subsidiary
 - 348 bn ISK to corporates and housing co-ops in Norway





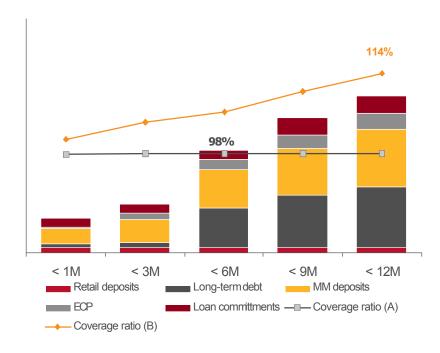
- Retail home mortgages in Iceland are 120 bn ISK
 - Mostly CPI-linked ISK
 - More than 80% of exposure is in capital area
 - More than 80% of exposure is first priority and LTV < 80%
 - Typically 20-40 years, with interest rate reset every 5 years
 - Currently very low loss rate
- Retail home mortgages in BNbank in Norway are about 130 bn ISK
 - LTV < 80% at time loan is granted, more than 80% of exposure have LTV lower than 60%
 - Over 55% exposure is in Oslo, rest is diversified across larger cities in South, Central and Western Norway
 - Mostly variable interest rate, typically 15-20 years, up to 30 years.
 - Extremely low default rate



Liquidity position remains strong

- Glitnir Bank's policy is for immediate liquidity to cover all maturing debt of the parent company other than general deposits for the following 6 months
- In addition, all debt maturing within the following 12 months must be covered with immediate liquidity and other liquid assets

Liquidity position on 30 June 2007



Recent transactions of Corporate banking





Debt Arrangement MLA Q2 2007 UK



Debt Participation

Q2 2007 UK



Debt Arrangement

Q2 2007 Iceland



Total Capital Finance

Q2 2007 Norway



Total Capital Finance

Q2 2007 UK



Debt Participation

Q2 2007 UK



Debt Arrangement JI A Q2 2007 IJK



Capio

Debt Participation

Q2 2007 Sweden



Debt Participation

Q2 2007 Germany



Debt Participation

Q2 2007 IJK



Debt Participation

Q2 2007 Germany



Debt Participation

Q2 2007 UK



Q2 2007 Germany



Debt Participation (GBP 35 m)

> Q2 2007 UK



Debt Participation

Q2 2007 Sweden



Debt Participation

Q2 2007 Denmark

Cupquellan

Debt Arrangement (USD 10 m) Q2 2007

Bergur Huginn ehf.

Refinancing (ISK 3 bn)

> Q2 2007 Iceland



Financing for bying VGI (ISK 500 Q2 2007 Iceland



Debt Arrangement (ISK 2 bn)

> Q2 2007 Iceland



Debt Arrangement (ISK 12 bn) Q2 2007 Iceland

Höfðatorg ehf.

Debt Arrangement (ISK 5 bn) Q2 2007 Iceland



Debt Participation (GBP 30 m) Q2 2007

UK



Debt Partocopation (EUR 50 m) Q2 2007 UK

Recent transactions of Corporate finance







Q2 2007

Iceland



Advisory to buyer

Q2 2007 Iceland



Advisory to seller

Q2 2007 Iceland



Advisory for buying VGI

Q2 2007 Iceland



Advisory to buyer (ALP Car Rental)

Q3 2006 Iceland



Advisory for buying Hitaveita Suðurnesja

> Q2 2007 Iceland

BSA Kontoreiendom AS

Advisory to buyer

Q2 2007 Norway



Share issue (USD 130 m) Q2 2007

Norway Pelagic

Share issue as co-lead manager (NOK 220 m) Q2 2007 Norway

Branco

Share issue (NOK 44 m) Q2 2007 Norway



IP0

Q2 2007 UK



IP0

Q2 2007 Norway

Svenska Capital Oil

IPO

Q2 2007 Sweden



Norway

Share issue Bond and sale-lease back Q2 2007 Norway

Marine Vekst II

Co-manager in share issue (NOK 165.3 m) Q2 2007 Norway



Willkommen
Advisory to Seller

Q2 2007 Germany







Loan (USD 50 m)

Q2 2007 Norway



Pacific Ethanol, Inc. Senior Securea Credit Facilities (USD 10 m)

> Q2 2007 US

Cupquellan

Loan (USD 17.2 m) Q2 2007



Share Purchase Loan (CAD 34 m)

Q2 2007 Canada

BAKKAV(")R

Advisory for acq. of Creative Foods China

> Q2 2007 China



Follow-on Equity Sale (USD 130 m)

Q2 2007 Norway/S-America



Joint-Venture Real **Estate Project** Q2 2007 China

Recent transactions of Markets





Q2 2007

Iceland

Financing (ISK 5 bn)



Financing (ISK 5 bn) Q2 2007

Iceland



Financing (ISK 4 bn) Q2 2007

Iceland



Financing (ISK 8 bn) Q2 2007 Iceland

TECHNOPOLIS

Sale of Shares

Q2 2007 Finland

Active Warrior AS

Equity Financing

Q2 2007 Norway

exel

Sale of Shares

Q2 2007 Finland

Disclaimer



- This material has been prepared for professional investors. Glitnir Banki hf. (Glitnir) when preparing this report has not taken into account any one customer's particular investment objectives, financial resources or other relevant circumstances and the opinions and recommendations herein are not intended to represent recommendations of particular investments to particular customers. All securities' transactions involve risks, which include (among others) the risk of adverse or unanticipated market, financial or political developments and, in international transactions, currency risk. Due care and attention has been used in the preparation of this forecast information. However, actual results may vary from their forecasts, and any variation may be materially positive or negative. Forecasts, by their very nature, are subject to uncertainty and contingencies, many of which are outside the control of Glitnir.
- Glitnir can not guarantee that the information contained herein is without fault or entirely accurate. The information in this material is based on sources that Glitnir bank believes to be reliable. Glitnir bank can however not guarantee that all information is correct. Furthermore, information and opinions may change without notice. Glitnir bank is under no obligation to make amendments or changes to this publication if errors are found or opinions or information change. Glitnir bank accepts no responsibility for the accuracy of its sources.
- Glitnir bank is the owner of all works of authorship including, but not limited to, all design, text, sound recordings, images and trademarks in this material unless otherwise explicitly stated. The use of Glitnir's material, works or trademarks is forbidden without written consent except were otherwise expressly stated. Furthermore, it is prohibited to publish material made or gathered by Glitnir bank without written consent.