

## UPM Interim Report 1 January - 30 June 2007

- Earnings per share excluding special items for the second quarter were $€ 0.28$ ( $€ 0.04$ for the second quarter of 2006)
- EBITDA was $€ 411$ million, $16.2 \%$ of sales (€ 398 million, $16.0 \%$ )
- Operating profit excluding special items was € 225 million ( $€ 79$ million)
- Result improved due to increased efficiency of operations


## Key figures

|  | Q2/2007 | Q2/2006 | Q1-Q2/2007 | Q1-Q2/2006 | Q1-Q4/2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales, €m | 2,537 | 2,484 | 5,056 | 4,944 | 10,022 |
| EBITDA, €m ${ }^{1 /}$ | 411 | 398 | 829 | 784 | 1,678 |
| \% of sales | 16.2 | 16.0 | 16.4 | 15.9 | 16.7 |
| Operating profit, €m | -75 | -54 | 146 | 116 | 536 |
| excluding special items, €m | 225 | 79 | 446 | 264 | 725 |
| Profit before tax, $€ \mathrm{~m}$ | -121 | -101 | 56 | 35 | 367 |
| excluding special items, €m | 179 | 32 | 356 | 183 | 550 |
| Net profit for the period, $€$ m | -198 | -103 | -67 | -4 | 338 |
| Earnings per share, $€$ | -0.38 | -0.20 | -0.13 | -0.01 | 0.65 |
| excluding special items, $€$ | 0.28 | 0.04 | 0.53 | 0.25 | 0.80 |
| Diluted earnings per share, $€$ | -0.38 | -0.20 | -0.13 | -0.01 | 0.65 |
| Return on equity, \% excluding special items, \% | ng. | $\begin{array}{r} \text { neg. } \\ 1.1 \\ \hline \end{array}$ | $\begin{gathered} \text { neg. } \\ 7.9 \\ \hline \end{gathered}$ | $\begin{gathered} \mathrm{neg} . \\ 3.6 \end{gathered}$ | 4.6 5.7 |
| Return on capital employed, \% | neg. | neg. | 2.8 | 2.2 | 4.7 |
| excluding special items, \% | 8.3 | 2.7 | 8.1 | 4.6 | 6.2 |
| Gearing ratio at end of period, \% | 58 | 69 | 58 | 69 | 56 |
| Shareholders' equity per share at end of period, $€$ | 13.11 | 13.29 | 13.11 | 13.29 | 13.90 |
| Net interest-bearing liabilities at end of period, €m | 4,015 | 4,812 | 4,015 | 4,812 | 4,048 |
| Capital employed at end of period, $€ \mathrm{~m}$ | 11,120 | 12,037 | 11,120 | 12,037 | 11,634 |
| Capital expenditure, €m | 160 | 154 | 353 | 331 | 699 |
| Personnel at end of period | 29,344 | 32,918 | 29,344 | 32,918 | 28,704 |

${ }^{1)}$ EBITDA is operating profit before depreciation, amortisation and impairment charges, excluding the change in value of biological assets, excluding the share of results of associated companies and joint ventures and special items.

## Results

## Q2 of 2007 compared with Q2 of 2006

Sales for the second quarter of 2007 were $€ 2,537$ million ( $€ 2,484$ million). Paper deliveries increased by $5 \%$.

Operating loss was $€ 75$ million, $-3.0 \%$ of sales (loss of $€ 54$ million, $-2.2 \%$ of sales). Excluding special items operating profit improved and came to $€ 225$ million, $8.9 \%$ of sales ( $€ 79$ million, $3.2 \%$ of sales). Special items of $€-300$ million, net, were included in the second quarter operating profit. Gains reported as special items were a gain of $€ 29$ million from the sale of Walki Wisa and a gain of $€ 42$ million from that of UPM-Asunnot. An income of $€ 11$ million from the impairment reversal of previously impaired assets was recorded as a special item.

In June, a decision was made to close the Miramichi coated magazine paper mill in Canada for nine to twelve months starting
late August. The remaining carrying value of $€ 22$ million of the production facilities was written off as a special item. The mill's profitability has declined due to strengthening of the Canadian dollar and low US paper prices. Additionally, due to the temporary shut down of the mill, a charge of approximately $€ 10$ million for personnel expenses was recorded as a special item. The Magazine Papers Division recorded a $€ 350$ million impairment charge of the division's goodwill as a special item. The primary drivers for the impairment relate to lower-than-forecast realised magazine paper price and the adverse development of exchange rates, especially that of the US dollar.

Operating profit excluding special items for the second quarter increased. Efficiency of operations improved from last year and delivery volumes were higher. Cost increase was moderate, although wood raw material costs increased considerably both in Finland and
in Central Europe. Wood supply to Finnish mills was affected by mild winter and announcement of increases in export duties on Russian wood. Also recycled fibre costs were higher. On the other hand, energy costs were lower than a year ago. The average price for all paper deliveries translated into euros was slightly lower than a year ago. Profitability of exports weakened due to the strengthening of the euro and the Canadian dollar against the US dollar, which both have appreciated approximately $10 \%$ during the past 12 months.

Increase in the fair value of biological assets net of wood harvested was $€ 14$ million (decrease of $€ 102$ million). The share of results of associated companies and joint ventures was $€ 6$ million (€ 8 million).

Loss before tax was $€ 121$ million (loss of $€ 101$ million). Excluding special items profit before tax was $€ 179$ million ( $€ 32$ million). Interest and other finance costs, net, were $€ 54$ million ( $€ 52$ million). Exchange rate and fair value gains and losses resulted in a gain of $€ 8$ million (gain of $€ 5$ million).

Income taxes were $€ 77$ million ( $€ 2$ million). These included $€ 25$ million in income from a decrease of deferred tax liabilities relating to the goodwill impairment charge and a $€ 57$ million charge from a reduction of deferred tax assets in Canada.

Loss for the second quarter was $€ 198$ million (loss of $€ 103$ million). Earnings per share were $€-0.38(€-0.20)$ and excluding special items $€ 0.28$ ( $€ 0.04$ ).

## First six months of 2007 compared with first six months of 2006

Sales for January-June were $€ 5,056$ million, $2 \%$ higher than the $€ 4,944$ million in the same period in 2006. Paper deliveries increased by $5 \%$.

Operating profit came to $€ 146$ million, $2.9 \%$ of sales ( $€ 116$ million, $2.3 \%$ of sales) and excluding special items $€ 446$ million, $8.8 \%$ of sales ( $€ 264$ million, $5.3 \%$ of sales).

Increase in costs was slightly above $1 \%$ compared with last year. Fixed costs decreased and energy costs were lower. Recycled fibre costs were higher than a year ago and cost of wood raw material increased both in Finland and in Central Europe. The average price for newsprint and uncoated fine paper translated into euros increased but the average price for magazine paper declined from the corresponding period last year. Profitability of exports weakened due to the strengthening of the euro and the Canadian dollar against the US dollar.

The increase in the fair value of biological assets net of wood harvested was $€ 11$ million (decrease of $€ 106$ million). The share of results of associated companies and joint ventures was $€ 27$ million ( $€ 34$ million).

Profit before tax was $€ 56$ million ( $€ 35$ million) and excluding special items $€ 356$ million ( $€ 183$ million). Interest and other finance costs, net were $€ 103$ million ( $€ 98$ million). Net interest bearing liabilities decreased from last year but the average interest rate of borrowings was higher than a year ago. Exchange rate and fair value gains and losses resulted in a gain of $€ 11$ million (gain of $€ 17$ million).

Income taxes were $€ 123$ million ( $€ 39$ million) and the effective tax rate excluding the impact of special items was $24 \%$ (29\%).

Loss for the period was $€ 67$ million (loss of $€ 4$ million). Earnings per share were $€-0.13$ ( $€-0.01$ ), and excluding special items $€ 0.53$ ( $€ 0.25$ ). Operating cash flow per share was $€ 0.75$ ( $€ 0.83$ ).

## Paper deliveries

Paper deliveries for the first six months amounted to $5,585,000$ $(5,325,000)$ tonnes. Magazine paper deliveries were $2,344,000$ tonnes ( $2,246,000$ tonnes), newsprint 1,313,000 tonnes (1,314,000 tonnes) and fine and speciality papers $1,928,000$ tonnes ( $1,765,000$ tonnes).

## Financing

In January-June, cash flow from operating activities, before capital expenditure and financing, was $€ 392$ million ( $€ 434$ million). The increase in working capital amounted to $€ 207$ million ( $€ 80$ million).

As of 30 June, gearing ratio was $58 \%$ ( $69 \%$ as of 30 June 2006). Equity to assets ratio at 30 June was $50.0 \%$ ( $47.1 \%$ ). Net interestbearing liabilities at the end of the period were $€ 4,015$ million ( $€ 4,812$ million).

## Personnel

In January-June, UPM had an average of 28,966 employees (31,730 employees for this period last year). The number of employees at the end of June was 29,344 $(32,918)$.

## Capital expenditure

For the first half of the year, gross capital expenditure was $€ 353$ million, $7.0 \%$ of sales ( $€ 331$ million, $6.7 \%$ of sales).

At the Jämsänkoski mill, the $€ 45$ million conversion of coated magazine paper machine 4 into label papers was completed with the paper machine making the first customer deliveries in May.

The largest ongoing investment, a $€ 325$ million rebuild of the recovery plant at the Kymi pulp mill, is proceeding according to plan.

In April UPM announced a $€ 90$ million investment in a new self-adhesive label materials factory in Poland. The factory is scheduled for start-up in Q4 of 2008.

In Uruguay, UPM's associated company, Metsä-Botnia, is constructing a pulp mill with an annual capacity of 1 million tonnes. The construction is on schedule and the mill is estimated to start up in Q3 of 2007.

## Changes in the Group's structure

The sale of Walki Wisa was completed in June, resulting in a capital gain of $€ 29$ million. In 2006 Walki Wisa had sales of $€ 287$ million and it employed approximately 950 people.

The sale of UPM-Asunnot Oy was concluded in April. The gain on the sale was $€ 42$ million. UPM-Asunnot Oy owned approximately 2,000 rental apartments and employed 15 people.

## Profitability programme

In March 2006, UPM announced an extensive programme for 20062008 to restore its profitability. The profitability programme includes a reduction of approximately 3,600 employees over the three year period and closures of uncompetitive paper production capacity. When finalised, the programme is estimated to result in annual cost savings of approximately $€ 200$ million.

The profitability programme has proceeded according to plan. By the end of June, reduction in the number of personnel as a result of actions under the profitability programme was approximately

2,400 . Cost savings from the profitability programme have materialised as planned. In 2007 cost savings have been estimated to be $€ 110$ million.

## Shares

UPM shares worth, in total, $€ 8,615$ million were traded on the Helsinki Stock Exchange ( $€ 9,259$ million) during January-June. The highest quotation was $€ 20.59$ in February and the lowest $€ 17.67$ in May. On the New York Stock Exchange, the company's shares were traded to a total value of USD 130 million ( 182 million).

The Annual General Meeting held on 27 March 2007 approved a proposal by the Board of Directors to buy back not more than $52,000,000$ own shares. The authorisation is valid for 18 months. The meeting authorised the board to decide on the disposal of shares so acquired as well as on a free issue of shares to the company itself so that the total number of shares to be issued to the company combined with the number of own shares bought back under the buyback authorisation may not exceed $1 / 10$ of the total number of shares of the company. By the end of June this authorisation has not been exercised.

Additionally, the Annual General Meeting authorised the Board of Directors to decide to issue shares and special rights entitling to shares of the company. The number of new shares to be issued, including the shares to be obtained under special rights, will be no more than $250,000,000$. Of that amount, the maximum number that can be issued to the company's shareholders based on their pre-emptive rights is $250,000,000$ shares and the maximum amount that can be issued deviating from the shareholders' pre-emptive rights in a directed share issue is $100,000,000$ shares. The maximum number of new shares to be issued as part of the company's incentive programmes is $5,000,000$ shares. This authorisation is valid for no more than three years from the date of the decision. To date, this authorisation has not been exercised.

The meeting also decided on granting share options in connection with the company's share-based incentive plans. In the option programmes 2007 A, 2007 B and 2007 C, the total number of share options is no more than $15,000,000$, and they will entitle to subscribe in total for no more than $15,000,000$ new shares of the company.

In the second quarter of 2007, 5,707,290 shares were subscribed for through exercising of outstanding share options. The number of
shares entered in the Trade Register as of 30 June 2007 was $528,969,320$. Through the issuance authorisation and share options, the number of shares may increase to a maximum of $812,451,130$.

At the end of the period, the company did not hold any of its own shares.

Apart from the above, the Board of Directors has no current authorisation to issue shares, convertible bonds or share options.

## Litigation

Certain competition authorities are continuing investigations into alleged antitrust activities with respect to various products of the company.

The U.S. Department of Justice, the EU authorities and the authorities in several EU Member States, Canada and certain other countries have granted UPM conditional full immunity with respect to certain conduct disclosed to them. The U.S. and Canadian investigations are now closed, and the European Commission has tentatively closed its investigation of the European fine paper, newsprint, magazine paper, label paper and self-adhesive labelstock markets.

UPM has been named as a defendant in multiple class-action lawsuits against labelstock and magazine paper manufacturers in the United States. The remaining litigation matters may last several years. No provisions have been made in relation to these investigations or litigations.

## Outlook for the third quarter

In Europe, demand for printing papers is forecast to grow slightly from the corresponding quarter of last year, while in North America demand is expected to decrease. Strong growth in demand is expected to continue in the emerging markets. UPM estimates its paper deliveries to increase slightly from last year and average price for all paper deliveries to be about the same as in the second quarter of 2007.

Demand for self-adhesive label materials is forecast to continue to be good, and prices are expected to remain stable.

In wood products, strong demand for plywood and sawn timber will continue during the third quarter. Shortage of birch logs may cause reduction in birch plywood production during the latter part of the year.

The company's overall cost inflation for 2007 is estimated to be approximately $2 \%$ including the expected cost savings from the ongoing profitability programme.

## Divisional reviews

## Magazine Papers

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4 / 06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales, €m | 798 | 793 | 905 | 861 | 817 | 771 | 1,591 | 1,588 | 3,354 |
| EBITDA, €m ${ }^{1 /}$ | 114 | 113 | 157 | 155 | 145 | 113 | 227 | 258 | 570 |
| \% of sales | 14.3 | 14.2 | 17.3 | 18.0 | 17.7 | 14.7 | 14.3 | 16.2 | 17.0 |
| Depreciation, amortisation and impairment charges, €m | -443 | -86 | -88 | -209 | -210 | -97 | -529 | -307 | -604 |
| Operating profit, €m | -339 | 27 | 75 | -62 | -85 | 16 | -312 | -69 | -56 |
| \% of sales | -42.5 | 3.4 | 8.3 | -7.2 | -10.4 | 2.1 | -19.6 | -4.3 | -1.7 |
| Special items, €m ${ }^{21}$ | -371 | - | 6 | -126 | -133 | - | -371 | -133 | -253 |
| Operating profit excl. special items, €m | 32 | 27 | 69 | 64 | 48 | 16 | 59 | 64 | 197 |
| \% of sales | 4.0 | 3.4 | 7.6 | 7.4 | 5.9 | 2.1 | 3.7 | 4.0 | 5.9 |
| Deliveries, 1,000 t | 1,189 | 1,155 | 1,288 | 1,227 | 1,148 | 1,098 | 2,344 | 2,246 | 4,761 |

${ }^{1)}$ EBITDA is operating profit before depreciation, amortisation and impairment charges and excluding special items.
2) Special items in the second quarter 2007 include a goodwill impairment charge of $€ 350$ million, an impairment charge of $€ 22$ million and personnel costs of $€ 10$ million related to the Miramichi paper mill, and an income of $€ 11$ million related to impairment reversals. Special items in the second quarter 2006 include personnel charges of $€ 20$ million related to the profitability programme, and impairment charges of $€ 113$ million related to the closure of the Voikkaa paper mill. In the third quarter, special items include personnel charges of $€ 8$ million and impairment charges of $€ 3$ million at Voikkaa, and impairment charges of $€ 115$ million for Miramichi. In the fourth quarter, special items relate primarily to the capital gain on the sale of the Rauma power plant.

## Q2 of 2007 compared with Q2 of 2006

Operating profit, excluding special items, for Magazine Papers declined to $€ 32$ million ( $€ 48$ million). Sales were $€ 798$ million ( $€ 817$ million). Paper deliveries had a volume of $1,189,000$ $(1,148,000)$ tonnes.

The average price for all magazine paper deliveries translated into euros was about $6 \%$ lower than a year ago. A stronger euro and Canadian dollar weakened profitability of exports.

In June a decision was made to close the Miramichi coated magazine paper mill for nine to twelve months starting in late August. The remaining carrying value of $€ 22$ million of the production facilities was written off as a special item. Additionally, due to the temporary shut down of the mill, a charge of approximately $€ 10$ million for personnel expenses was recorded as a special item.

Also, the division recorded a $€ 350$ million impairment charge of the division's goodwill. The primary drivers for the impairment relate to lower-than-forecast realised magazine paper price and the adverse development of exchange rates.

An income of $€ 11$ million from the impairment reversal of previously impaired assets was recorded as a special item.

## January-June of 2007 compared with January-June of 2006

Operating profit, excluding special items, for Magazine Papers was $€ 59$ million ( $€ 64$ million). Sales of $€ 1,591$ million were about the same as last year ( $€ 1,588$ million). Paper deliveries had a volume of $2,344,000(2,246,000)$ tonnes.

Profitability of the division declined. The average price for all magazine paper deliveries translated into euros was almost $5 \%$ lower than year ago. Prices were lower in all main markets (in local currencies). A stronger euro and Canadian dollar weakened the profitability of exports. Cost of wood and recycled paper increased. Fixed costs, energy and logistic costs were lower than last year.

## Market review

In the first six months of the year, magazine paper demand in Europe continued to be good, driven by a strong increase in demand in Eastern Europe. Demand for both coated and uncoated magazine paper increased by about $3 \%$ compared with the same period in 2006. Export of magazine paper from Europe decreased compared with the previous year. In North America, demand for coated magazine paper remained the same as a year ago, while uncoated magazine paper demand increased by about $5 \%$. The average market price for magazine papers in Europe was about 2\% down from last year. In North America, USD prices decreased by about $10 \%$.

## Newsprint

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4/06 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |  |  |  |  |

${ }^{1)}$ EBITDA is operating profit before depreciation, amortisation and impairment charges and excluding special items.
${ }^{2)}$ The special items booked for 2006 relate mainly to the profitability programme.

## Q2 of 2007 compared with Q2 of 2006

Operating profit, excluding special items, for Newsprint improved from $€ 39$ million to $€ 53$ million. Sales were $€ 379$ million ( $€ 351$ million). Paper deliveries were 683,000 tonnes ( 660,000 tonnes).

The average price for all newsprint deliveries translated into euros was about $4 \%$ up from the corresponding period in 2006.

## January-June of 2007 compared with January-June of 2006

Operating profit, excluding special items, for Newsprint increased from $€ 64$ million to $€ 97$ million. Sales were 727 million ( $€ 696$ million). Paper deliveries were 1,313,000 tonnes (1,314,000 tonnes).

The main contributor to the improved profitability was the higher price of newsprint. The average price for all newsprint deliveries translated into euros was over $4 \%$ up. Energy costs were lower mainly due to the new biofuel power plants at the Shotton and Chapelle Darblay mills. On the other hand, the prices of recycled fibre and wood raw material were higher than a year ago.

## Market review

In Europe, demand for standard and improved newsprint was the same as in the first half of last year. Net exports from Europe decreased. In Europe, the average market prices for standard newsprint were about $5 \%$ up. In the other markets, with the exception of North America, demand increased but prices were lower than in the same period last year.

Fine and Speciality Papers

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales, €m | 686 | 699 | 667 | 626 | 627 | 640 | 1,385 | 1,267 | 2,560 |
| EBITDA, €m ${ }^{11}$ | 92 | 85 | 104 | 106 | 76 | 82 | 177 | 158 | 368 |
| \% of sales <br> Depreciation, amortisation and impairment | 13.4 | 12.2 | 15.6 | 16.9 | 12.1 | 12.8 | 12.8 | 12.5 | 14.4 |
| charges, €m | -53 | -53 | -56 | -55 | -71 | -55 | -106 | -126 | -237 |
| Operating profit, €m | 39 | 32 | 44 | 50 | -13 | 27 | 71 | 14 | 108 |
| \% of sales | 5.7 | 4.6 | 6.6 | 8.0 | -2.1 | 4.2 | 5.1 | 1.1 | 4.2 |
| Special items, $€ \mathrm{~m}^{21}$ | - | - | -3 | -2 | -36 | - | - | -36 | -41 |
| Operating profit excl. special items, €m | 39 | 32 | 47 | 52 | 23 | 27 | 71 | 50 | 149 |
| \% of sales | 5.7 | 4.6 | 7.0 | 8.3 | 3.7 | 4.2 | 5.1 | 3.9 | 5.8 |
| Deliveries, 1,000 $\dagger$ | 960 | 968 | 907 | 878 | 884 | 881 | 1,928 | 1,765 | 3,550 |

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## Q2 of 2007 compared with Q2 of 2006

Operating profit, excluding special items, for Fine and Speciality Papers improved by $€ 16$ million to $€ 39$ million ( $€ 23$ million). Sales increased from $€ 627$ million to $€ 686$ million. Paper deliveries were $960,000(884,000)$ tonnes.

The average price for all fine and speciality paper deliveries translated into euros was about $1 \%$ higher than year ago.

## January-June of 2007 compared with January-June of 2006

Operating profit, excluding special items, for Fine and Speciality Papers improved from $€ 50$ million to $€ 71$ million. Sales increased from $€ 1,267$ million to 1,385 million. Paper deliveries increased by 163,000 tonnes to $1,928,000(1,765,000)$. More efficient use of capacity and recent investments at the Changshu mill were the main contributors to the higher volumes.

The profitability of the division improved from last year. Paper deliveries were higher and the average price for all fine and speciality paper deliveries increased by about $1 \%$. Higher wood fibre costs and tightened availibility of wood in Finland had a negative effect on profitability.

## Market review

In Europe, demand for coated fine paper increased by about 2\% compared with the same period last year. Demand for uncoated fine paper remained the same as a year ago. Good demand for label and packaging papers continued. In Europe, average market price for coated fine paper was about $2 \%$ up and the price for uncoated fine paper increased by about $7 \%$ compared with the same period last year. In Asia, demand and prices for fine paper increased from last year.

Label Materials

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales, €m | 260 | 261 | 251 | 240 | 245 | 251 | 521 | 496 | 987 |
| EBITDA, €m ${ }^{1)}$ | 21 | 26 | 25 | 20 | 24 | 24 | 47 | 48 | 93 |
| \% of sales | 8.1 | 10.0 | 10.0 | 8.3 | 9.8 | 9.6 | 9.0 | 9.7 | 9.4 |
| Depreciation, amortisation and impairment charges, €m | -8 | -8 | -8 | -9 | -8 | -7 | -16 | -15 | -32 |
| Operating profit, €m | 13 | 18 | 17 | 11 | 16 | 17 | 31 | 33 | 61 |
| \% of sales | 5.0 | 6.9 | 6.8 | 4.6 | 6.5 | 6.8 | 6.0 | 6.7 | 6.2 |
| Special items, €m | - | - | - | - | - | - | - | - | - |
| Operating profit excl. special items, €m | 13 | 18 | 17 | 11 | 16 | 17 | 31 | 33 | 61 |
| $\%$ of sales | 5.0 | 6.9 | 6.8 | 4.6 | 6.5 | 6.8 | 6.0 | 6.7 | 6.2 |

${ }^{1)}$ EBITDA is operating profit before depreciation, amortisation and impairment charges and excluding special items.

## Q2 of 2007 compared with Q2 of 2006

Operating profit, excluding special items, for the Label Division was $€ 13$ million ( $€ 16$ million). Sales increased by $6 \%$ from $€ 245$ million to $€ 260$ million.

Delivery volumes grew in the European and North American markets. In Asia, volumes increased due to the start-up of the new factory in China at the end of 2006.

## January-June of 2007 compared with January-June of 2006

Operating profit, excluding special items, for the Label Division was $€ 31$ million ( $€ 33$ million). Sales increased by $5 \%$ from $€ 496$ million to $€ 521$ million.

The profitability of the division continued to be good even though costs increased due to expansion of operations. Sales were affected by the stronger euro and change in the sales and product mix. The average price of labelstock in local currencies remained stable. There were no marked changes in raw material prices. The strong growth in the RFID business continued.

## Market review

During the first six months of the year good demand for labelstock continued.

Wood Products

|  | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales, €m | 326 | 314 | 287 | 310 | 378 | 346 | 640 | 724 | 1,321 |
| EBITDA, €m ${ }^{17}$ | 51 | 42 | 24 | 22 | 33 | 25 | 93 | 58 | 104 |
| \% of sales <br> Depreciation, amortisation and impairment | 15.6 | 13.4 | 8.4 | 7.1 | 8.7 | 7.2 | 14.5 | 8.0 | 7.9 |
| charges, €m | -11 | -10 | -10 | -11 | -11 | -11 | -21 | -22 | -43 |
| Operating profit, €m | 41 | 32 | 14 | 104 | 22 | 4 | 73 | 26 | 144 |
| $\%$ of sales | 12.6 | 10.2 | 4.9 | 33.5 | 5.8 | 1.2 | 11.4 | 3.6 | 10.9 |
| Special items, $€$ m ${ }^{21}$ | - | - | - | 93 | - | -10 | - | -10 | 83 |
| Operating profit excl. special items, €m | 41 | 32 | 14 | 11 | 22 | 14 | 73 | 36 | 61 |
| \% of sales | 12.6 | 10.2 | 4.9 | 3.5 | 5.8 | 4.0 | 11.4 | 5.0 | 4.6 |
| Deliveries, plywood 1,000 m ${ }^{3}$ | 247 | 255 | 243 | 205 | 232 | 251 | 502 | 483 | 931 |
| Deliveries, sawn timber $1,000 \mathrm{~m}^{3}$ | 637 | 587 | 598 | 517 | 622 | 580 | 1,224 | 1,202 | 2,317 |

${ }^{1)}$ EBITDA is operating profit before depreciation, amortisation and impairment charges and excluding special items.
${ }^{2)}$ Special items in the first quarter 2006 include a loss of $€ 10$ million from the sale of the Loulay plywood mill, and in the third quarter, a capital gain of $€ 93$ million on the sale of Puukeskus.

## Q2 of 2007 compared with Q2 of 2006

Operating profit, excluding special items, for Wood Products increased from $€ 22$ million to $€ 41$ million. Sales came to $€ 326$ million ( $€ 378$ million). Excluding Puukeskus Oy, which was sold in August 2006, sales increased from the second quarter of 2006. Plywood deliveries were $247,000(232,000)$ cubic metres and sawn timber deliveries $637,000(622,000)$ cubic metres.

## January-June of 2007 compared with January-June of 2006

Operating profit, excluding special items, for Wood Products increased from $€ 36$ million to $€ 73$ million. Sales came to $€ 640$ million ( $€ 724$ million). Plywood deliveries were $502,000(483,000)$ cubic metres and sawn timber deliveries $1,224,000(1,202,000)$ cubic metres.

The profitability of the division improved especially in sawmilling operations despite the increase in wood raw material costs and tight supply of birch logs.

## Market review

In the first half of the year, birch and spruce plywood demand continued strong in all markets. Plywood prices were higher than a year ago. The markets for veneers and further processed goods were solid. Redwood and whitewood sawn timber demand was strong and prices increased clearly. The supply of birch logs was tight. Cost of wood raw material increased.

## Other Operations

| €m | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales ${ }^{11}$ | 214 | 234 | 224 | 206 | 189 | 204 | 448 | 393 | 823 |
| EBITDA ${ }^{21}$ | 32 | 60 | 69 | 27 | 33 | 70 | 92 | 103 | 199 |
| Depreciation, amortisation and impairment charges | -5 | -10 | -9 | -9 | -9 | -5 | -15 | -14 | -32 |
| Operating profit |  |  |  |  |  |  |  |  |  |
| Forestry ${ }^{3 /}$ | 34 | 28 | 23 | 20 | -82 | 20 | 62 | -62 | -19 |
| Energy Department, Finland | 19 | 28 | 36 | - | 18 | 40 | 47 | 58 | 94 |
| Other and eliminations ${ }^{4}$ | 59 | -9 | -10 | -18 | 28 | -5 | 50 | 23 | -5 |
| Operating profit, total | 112 | 47 | 49 | 2 | -36 | 55 | 159 | 19 | 70 |
| Special items ${ }^{4)}$ | 71 | - | -6 | -1 | 41 | -5 | 71 | 36 | 29 |
| Operating profit excl. special items | 41 | 47 | 55 | 3 | -77 | 60 | 88 | -17 | 41 |

${ }^{1)}$ Includes sales outside the Group.
2) EBITDA is operating profit before depreciation, amortisation and impairment charges, excluding the change in value of biological assets and special items.
3) The second quarter of 2006 includes a change of $€ 102$ million of the decrease in the fair value of biological assets and wood harvested.
${ }^{4)}$ Special items in the second quarter 2007 include capital gains of $€ 42$ million related to the sale of UPM-Asunnot and $€ 29$ million related to the sale of Walki Wisa. Special items in 2006 include in the first quarter the donation of $€ 5$ million to UPM-Kymmene Cultural Foundation, and in the second quarter the capital gain of $€ 41$ million for the sale of the Group head office real estate.

## Q2 of 2007 compared with Q2 of 2006

Excluding special items, operating profit for Other Operations was $€ 41$ million ( $€-77$ million). Sales were $€ 214$ million ( $€ 189$ million).

Operating profit of Forestry was $€ 34$ million ( $€-82$ million). The increase in the fair value of biological assets (growing trees) was $€ 49$ million (decrease $€ 76$ million). The cost of wood raw material harvested from the Group's forests was $€ 35$ million ( $€ 26$ million).

Operating profit of the Energy Department in Finland was $€ 19$ million ( $€ 18$ million). Hydropower availability was good. The price of electricity at Nord Pool was significantly lower than in the corresponding period a year ago.

## January-June of 2007 compared with January-June of 2006

Excluding special items, operating profit for Other Operations was $€ 88$ million ( $€-17$ million). Sales were $€ 448$ million ( $€ 393$ million).

The increase in the fair value of biological assets (growing trees) was $€ 72$ million (decrease $€ 60$ million). The cost of wood raw material harvested from the Group's forests was $€ 61$ million ( $€ 46$ million).

Associated companies and joint ventures

| €m | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Share of result after tax |  |  |  |  |  |  |  |  |  |
| Oy Metsä-Botnia Ab | 12 | 21 | 18 | 24 | 13 | 14 | 33 | 27 | 69 |
| Pohjolan Voima Oy | -5 | - | -9 | -7 | -5 | 7 | -5 | 2 | -14 |
| Other | -1 | - | - | 1 | - | 5 | -1 | 5 | 6 |
| Total | 6 | 21 | 9 | 18 | 8 | 26 | 27 | 34 | 61 |

Deliveries

Helsinki, 26 July 2007
UPM-Kymmene Corporation
Board of Directors

## Financial information

## Condensed consolidated income statement

| €m | Q2/2007 | Q2/2006 | Q1-Q2/2007 | Q1-Q2/2006 | Q1-Q4/2006 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sales | 2,537 | 2,484 | 5,056 | 4,944 | 10,022 |
| Other operating income | 80 | 67 | 98 | 108 | 231 |
| Costs and expenses | -2,145 | -2,155 | -4,264 | -4,285 | -8,514 |
| Change in fair value of biological assets and wood harvested | 14 | -102 | 11 | -106 | -126 |
| Share of results of associated companies and joint ventures | 6 | 8 | 27 | 34 | 61 |
| Depreciation, amortisation and impairment charges | -567 | -356 | -782 | -579 | -1,138 |
| Operating profit | -75 | -54 | 146 | 116 | 536 |
| Gains/losses on available-for-sale investments, net | - | - | 2 | - | -2 |
| Exchange rate and fair value gains and losses | 8 | 5 | 11 | 17 | 18 |
| Interest and other finance costs | -54 | -52 | -103 | -98 | -185 |
| Profit before tax | -121 | -101 | 56 | 35 | 367 |
| Income taxes | -77 | -2 | -123 | -39 | -29 |
| Profit for the period | -198 | -103 | -67 | -4 | 338 |
| Attributable to: |  |  |  |  |  |
| Equity holders of the parent company | -198 | -103 | -67 | -4 | 340 |
| Minority interest | - | - | - | - | -2 |
|  | -198 | -103 | -67 | -4 | 338 |
| Basic earnings per share, € | -0.38 | -0.20 | -0.13 | -0.01 | 0.65 |
| Diluted earnings per share, € | -0.38 | -0.20 | -0.13 | -0.01 | 0.65 |

## Condensed consolidated balance sheet

| €m | 30.06.2007 | 30.06.2006 | 31.12.2006 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Goodwill | 1,163 | 1,514 | 1,514 |
| Other intangible assets | 419 | 510 | 461 |
| Property, plant and equipment | 6,375 | 6,742 | 6,500 |
| Biological assets | 1,032 | 1,063 | 1,037 |
| Investments in associated companies and joint ventures | 1,185 | 1,140 | 1,177 |
| Deferred tax assets | 339 | 307 | 362 |
| Other non-current assets | 252 | 270 | 304 |
|  | 10,765 | 11,546 | 11,355 |
| Current assets |  |  |  |
| Inventories | 1,294 | 1,272 | 1,255 |
| Trade and other receivables | 1,771 | 1,764 | 1,660 |
| Cash and cash equivalents | 104 | 151 | 199 |
|  | 3,169 | 3,187 | 3,114 |
| Assets held for sale | - | 124 | - |
| Total assets | 13,934 | 14,857 | 14,469 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity attributable to the equity holders of the parent company |  |  |  |
| Share capital | 890 | 890 | 890 |
| Share premium reserve | 825 | 826 | 826 |
| Fair value and other reserves | 325 | 216 | 189 |
| Retained earnings | 4,893 | 5,021 | 5,366 |
|  | 6,933 | 6,953 | 7,271 |
| Minority interest | 16 | 21 | 18 |
| Total equity | 6,949 | 6,974 | 7,289 |
| Non-current liabilities |  |  |  |
| Deferred tax liabilities | 762 | 836 | 790 |
| Non-current interest-bearing liabilities | 3,053 | 4,082 | 3,353 |
| Other non-current liabilities | 613 | 654 | 627 |
|  | 4,428 | 5,572 | 4,770 |
| Current liabilities |  |  |  |
| Current interest-bearing liabilities | 1,118 | 981 | 992 |
| Trade and other payables | 1,439 | 1,286 | 1,418 |
|  | 2,557 | 2,267 | 2,410 |
| Liabilities related to assets held for sale | - | 44 | - |
| Total liabilities | 6,985 | 7,883 | 7,180 |
| Total equity and liabilities | 13,934 | 14,857 | 14,469 |

## Condensed consolidated statement of changes in equity

Atributable to equity holders of the parent

| €m | Share capital | Treasury shares | Translation differences | Share premium reserve | Fair value and other reserves | Retained earnings | Total | Minority interest | Equity total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at 1 January 2006 | 890 | -3 | -34 | 826 | 233 | 5,415 | 7,327 | 21 | 7,348 |
| Transactions with equity holders |  |  |  |  |  |  |  |  |  |
| Share options exercised | - | - | - | - | - | - | - | - |  |
| Reissuance of treasury shares | - | 3 | - | - | - | 1 | 4 | - | 4 |
| Share-based compensation | - | - | - | - | 4 | - | 4 | - | 4 |
| Dividend paid | - | - | - | - | - | -392 | -392 | - | -392 |
| Income and expenses recognised directly in equity |  |  |  |  |  |  |  |  |  |
| Translation differences | - | - | -42 | - | - | - | -42 | - | -42 |
| Other items | - | - | - | - | -1 | 1 | - | - | - |
| Net investment hedge, net of tax | - | - | 8 | - | - | - | 8 | - | 8 |
| Cash flow hedges |  |  |  |  |  |  |  |  |  |
| recorded in equity, net of tax | - | - | - | - | 39 | - | 39 | - | 39 |
| transferred to income statement, net of tax | - | - | - | - | 9 | - | 9 | - | 9 |
| Available-for-sale investments |  |  |  |  |  |  |  |  |  |
| transferred to income statement, net of tax | - | - | - | - | - | - | - | - | - |
| Profit for the period | - | - | - | - | - | -4 | -4 | - | -4 |
| Balance at 30 June 2006 | 890 | - | -68 | 826 | 284 | 5,021 | 6,953 | 21 | 6,974 |
| Balance at 1 January 2007 | 890 | - | -89 | 826 | 278 | 5,366 | 7,271 | 18 | 7,289 |
| Transactions with equity holders |  |  |  |  |  |  |  |  |  |
| Share options exercised | - | - | - | - | 104 | - | 104 | - | 104 |
| Share-based compensation, net of tax | - | - | - | - | 6 | - | 6 | - | 6 |
| Dividend paid | - | - | - | - | - | -392 | -392 | - | -392 |
| Transfers and other | - | - | - | -1 | 16 | -16 | -1 | -2 | -3 |
| Income and expenses recognised directly in equity |  |  |  |  |  |  |  |  |  |
| Translation differences | - | - | 12 | - | - | - | 12 | - | 12 |
| Other items | - | - | - | - | -1 | 2 | 1 | - | 1 |
| Cash flow hedges |  |  |  |  |  |  |  |  |  |
| recorded in equity, net of tax | - | - | - | - | 17 | - | 17 | - | 17 |
| transferred to income statement, net of tax | - | - | - | - | -16 | - | -16 | - | -16 |
| Available-for-sale investments |  |  |  |  |  |  |  |  |  |
| transferred to income statement, net of tax | - | - | - | - | -2 | - | -2 | - | -2 |
| Profit for the period | - | - | - | - | - | -67 | -67 | - | -67 |
| Balance at 30 June 2007 | 890 | - | -77 | 825 | 402 | 4,893 | 6,933 | 16 | 6,949 |

## Condensed consolidated cash flow statement

| €m | Q1-Q2/2007 | Q1-Q2/2006 | Q1-Q4/2006 |
| :---: | :---: | :---: | :---: |
| Cash flow from operating activities |  |  |  |
| Profit for the period | -67 | -4 | 338 |
| Adjustments, total | 864 | 657 | 1,195 |
| Change in working capital | -207 | -80 | 21 |
| Cash generated from operations | 590 | 573 | 1,554 |
| Finance costs, net | -105 | -88 | -180 |
| Income taxes paid | -93 | -51 | -159 |
| Net cash from operating activities | 392 | 434 | 1,215 |
| Cash flow from investing activities |  |  |  |
| Acquisitions and share purchases | -11 | -41 | -68 |
| Purchases of intangible and tangible assets | -359 | -301 | -635 |
| Asset sales and other investing cash flow | 182 | 91 | 389 |
| Net cash used in investing activities | -188 | -251 | -314 |
| Cash flow from financing activities |  |  |  |
| Change in loans and other financial items | -11 | 111 | -559 |
| Share options exercised | 104 | - | - |
| Dividends paid | -392 | -392 | -392 |
| Net cash used in financing activities | -299 | -281 | -951 |
| Change in cash and cash equivalents | -95 | -98 | -50 |
| Cash and cash equivalents at beginning of period | 199 | 251 | 251 |
| Foreign exchange effect on cash | - | -2 | -2 |
| Change in cash and cash equivalents | -95 | -98 | -50 |
| Cash and cash equivalents at end of period | 104 | 151 | 199 |
| Operating cash flow per share, € | 0.75 | 0.83 | 2.32 |

## Quarterly information

| €m | Q2/07 | Q1/07 | Q4/06 | Q3/06 | Q2/06 | Q1/06 | Q1-Q2/07 | Q1-Q2/06 | Q1-Q4/06 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales by segment |  |  |  |  |  |  |  |  |  |
| Magazine Papers | 798 | 793 | 905 | 861 | 817 | 771 | 1,591 | 1,588 | 3,354 |
| Newsprint | 379 | 348 | 380 | 360 | 351 | 345 | 727 | 696 | 1,436 |
| Fine and Speciality Papers | 686 | 699 | 667 | 626 | 627 | 640 | 1,385 | 1,267 | 2,560 |
| Label Materials | 260 | 261 | 251 | 240 | 245 | 251 | 521 | 496 | 987 |
| Wood Products | 326 | 314 | 287 | 310 | 378 | 346 | 640 | 724 | 1,321 |
| Other Operations | 214 | 234 | 224 | 206 | 189 | 204 | 448 | 393 | 823 |
| Internal sales | -126 | -130 | -131 | -108 | -123 | -97 | -256 | -220 | -459 |
| Sales, total | 2,537 | 2,519 | 2,583 | 2,495 | 2,484 | 2,460 | 5,056 | 4,944 | 10,022 |


| Operating profit by segment |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Magazine Papers | -339 | 27 | 75 | -62 | -85 | 16 | -312 | -69 | -56 |
| Newsprint | 53 | 44 | 39 | 50 | 34 | 25 | 97 | 59 | 148 |
| Fine and Speciality Papers | 39 | 32 | 44 | 50 | -13 | 27 | 71 | 14 | 108 |
| Label Materials | 13 | 18 | 17 | 11 | 16 | 17 | 31 | 33 | 61 |
| Wood Products | 41 | 32 | 14 | 104 | 22 | 4 | 73 | 26 | 144 |
| Other Operations | 112 | 47 | 49 | 2 | -36 | 55 | 159 | 19 | 70 |
| Share of results of associated companies and joint ventures | 6 | 21 | 9 | 18 | 8 | 26 | 27 | 34 | 61 |
| Operating profit (loss), total | -75 | 221 | 247 | 173 | -54 | 170 | 146 | 116 | 536 |
| \% of sales | -3.0 | 8.8 | 9.6 | 6.9 | -2.2 | 6.9 | 2.9 | 2.3 | 5.3 |
| Gains on available-for-sale investments, net | - | 2 | -2 | - | - | - | 2 | - | -2 |
| Exchange rate and fair value gains and losses | 8 | 3 | 4 | -3 | 5 | 12 | 11 | 17 | 18 |
| Interest and other finance costs, net | -54 | -49 | -46 | -41 | -52 | -46 | -103 | -98 | -185 |
| Profit (loss) before tax | -121 | 177 | 203 | 129 | -101 | 136 | 56 | 35 | 367 |
| Income taxes | -77 | -46 | -8 | 18 | -2 | -37 | -123 | -39 | -29 |
| Profit (loss) for the period | -198 | 131 | 195 | 147 | -103 | 99 | -67 | -4 | 338 |
| Basic earnings per share, $€$ | -0.38 | 0.25 | 0.37 | 0.29 | -0.20 | 0.19 | -0.13 | -0.01 | 0.65 |
| Diluted earnings per share, € | -0.38 | 0.25 | 0.38 | 0.28 | -0.20 | 0.19 | -0.13 | -0.01 | 0.65 |
| Average number of shares basic (1,000) | 527,111 | 523,261 | 523,258 | 523,256 | 523,256 | 523,108 | 525,186 | 523,182 | 523,220 |
| Average number of shares diluted ( 1,000 ) | 530,980 | 527,086 | 526,416 | 525,938 | 525,874 | 525,936 | 529,033 | 525,905 | 526,041 |

## Special items in operating profit

Special items in operating profit are specified in the divisional reviews on pages 5-8.

| Magazine Papers | -371 | - | 6 | -126 | -133 | - | -371 | -133 | -253 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Newsprint | - | - | -2 | - | -5 | - | - | -5 | -7 |
| Fine and Speciality papers | - | - | -3 | -2 | -36 | - | - | -36 | -41 |
| Label Materials | - | - | - | - | - | - | - | - | - |
| Wood Products | - | - | - | 93 | - | -10 | - | -10 | 83 |
| Other Operations | 71 | - | -6 | -1 | 41 | -5 | 71 | 36 | 29 |
| Share of results of associated companies and joint ventures | - | - | - | - | - | - | - | - | - |
| Special items in operating profit, total | -300 | - | -5 | -36 | -133 | -15 | -300 | -148 | -189 |
| Special items after operating profit | - | - | 6 | - | - | - | - | - | 6 |
| Special items reported in taxes (see page 3) | -32 | - | 35 | 20 | -29 | - | -32 | -29 | 26 |
| Special items, total | -332 | - | 36 | -16 | -162 | -15 | -332 | -177 | -157 |
| Operating profit, excluding special items | 225 | 221 | 252 | 209 | 79 | 185 | 446 | 264 | 725 |
| \% of sales | 8.9 | 8.8 | 9.8 | 8.4 | 3.2 | 7.5 | 8.8 | 5.3 | 7.2 |
| Profit before tax, excluding special items | 179 | 177 | 202 | 165 | 32 | 151 | 356 | 183 | 550 |
| \% of sales | 7.1 | 7.0 | 7.8 | 6.6 | 1.3 | 6.1 | 7.0 | 3.7 | 5.5 |
| Earnings per share, excluding special items, € | 0.28 | 0.25 | 0.30 | 0.25 | 0.04 | 0.21 | 0.53 | 0.25 | 0.80 |
| Return on equity excl. special items, \% | 8.5 | 7.3 | 8.7 | 7.2 | 1.1 | 6.1 | 7.9 | 3.6 | 5.7 |
| Return of capital empl. excl. special items, \% | 8.3 | 7.9 | 8.7 | 7.1 | 2.7 | 6.4 | 8.1 | 4.6 | 6.2 |

## Changes in property, plant and equipment

| €m | Q1-Q2/2007 | Q1-Q2/2006 |
| :--- | ---: | ---: |
| Book value at beginning of period | $\mathbf{Q 1 - Q 4 / 2 0 0 6 ~}$ |  |
| Capital expenditure | 6,500 | 7,316 |
| Decreases | 325 | $\mathbf{7 , 3 1 6}$ |
| Depreciation | -46 | 684 |
| Impairment charges | -381 | -237 |
| Impairment reversal | -22 | -412 |
| Translation difference and other changes | 11 | -128 |
| Book value at end of period | -13 | -825 |

## Commitments and contingencies

| €m | 30.06.2007 | 30.06.2006 | 31.12.2006 |
| :---: | :---: | :---: | :---: |
| Own commitments |  |  |  |
| Mortgages | 94 | 93 | 92 |
| On behalf of associated companies and joint ventures |  |  |  |
| Guarantees for loans | 11 | 14 | 12 |
| On behalf of others |  |  |  |
| Guarantees for loans | - | 2 | 1 |
| Other guarantees | 5 | 6 | 5 |
| Other own commitments |  |  |  |
| Leasing commitments for the next 12 months | 21 | 23 | 23 |
| Leasing commitments for subsequent periods | 90 | 107 | 94 |
| Other commitments | 77 | 68 | 69 |

Capital commitments

| €m | Completion | Total cost | $\begin{array}{r} \mathrm{By} \\ 31.12 .2006 \end{array}$ | Q1-Q2/2007 | $\begin{array}{r} \text { After } \\ \text { 30.6.2007 } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Pulp mill rebuild, Kymi | June 2008 | 325 | 25 | 113 | 187 |
| New Poland mill, UPM Raflatac | November 2008 | 90 | - | 4 | 86 |
| New USA mill, UPM Raflatac, Dixon | March 2008 | 75 | 8 | 21 | 46 |
| New Bioboiler, Caledonian | September 2009 | 72 | - | 4 | 68 |
| PM5 quality upgrade, Jämsänkoski | June 2008 | 38 | - | 2 | 36 |

Notional amounts of derivative financial instruments

| €m | 30.06.2007 | 30.06.2006 | 31.12.2006 |
| :---: | :---: | :---: | :---: |
| Currency derivatives |  |  |  |
| Forward contracts | 3,557 | 5,880 | 4,293 |
| Options, bought | 37 | 10 | 20 |
| Options, written | 37 | 10 | 10 |
| Swaps | 557 | 574 | 570 |
| Interest rate derivatives |  |  |  |
| Forward contracts | 2,646 | 2,448 | 2,500 |
| Swaps | 2,496 | 2,651 | 2,566 |
| Other derivatives |  |  |  |
| Forward contracts | 14 | 28 | 13 |
| Swaps | 8 | 25 | 16 |

Related party (associated companies and joint ventures) transactions and balances

| €m | Q1-Q2/2007 | Q1-Q2/2006 |
| :--- | ---: | ---: |
| Q1-Q4/2006 |  |  |
| ales to associated companies | 41 | 23 |
| Purchases from associated companies | 215 | 191 |
| Non-current receivables at end of period | - | 4 |
| Trade and other receivables at end of period | 19 | 448 |
| Trade and other payables at end of period | 33 | 13 |

## Key exchange rates for the euro at end of period

|  | 30.6 .2007 | $\mathbf{3 1 . 3 . 2 0 0 7}$ | $\mathbf{3 1 . 1 2 . 2 0 0 6}$ | $\mathbf{3 0 . 9 . 2 0 0 6}$ | $\mathbf{3 0 . 6 . 2 0 0 6}$ | $\mathbf{3 1 . 3 . 2 0 0 6}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |
| USD | 1.3505 | 1.3318 | 1.3170 | 1.2660 | 1.2713 | 1.2104 |
| CAD | 1.4245 | 1.5366 | 1.5281 | 1.4136 | 1.4132 | 1.4084 |
| JPY | 166.63 | 157.32 | 156.93 | 149.34 | 145.75 | 142.42 |
| GBP | 0.6740 | 0.6798 | 0.6715 | 0.6777 | 0.6921 | 0.6964 |
| SEK | 9.2525 | 9.3462 | 9.0404 | 9.2797 | 9.2385 | 9.4315 |

## Basis of preparation

This unaudited financial report has been prepared in accordance with the accounting policies set out in International Accounting Standard 34 on Interim Financial Reporting and in the Group's Consolidated Financial Statements for 2006. Income tax expense is recognised based on the best estimate of the weighted average annual income tax rate expected for the full financial year.

The Group has adopted the following standard:
IFRS 7 Financial Instruments: Disclosures, and a complementary amendment to IAS 1 Presentation of Financial Statements - Capital Disclosures, effective for annual periods beginning on or after 1 January 2007. IFRS 7 introduces new disclosures to improve the information about financial instruments. The amendment to IAS 1 introduces disclosures about how an entity manages its capital. Adoption of IFRS 7 and the amendment to IAS 1 will expand disclosures presented in the annual financial statements.

## Calculation of key indicators

Return on equity, \%: Return on capital employed, \%:
Profit before tax-income taxes $\times 100$
Shareholders' equity (average)

Profit before tax + interest expenses and other financial expenses $\times 100$
Balance sheet total - non-interest-bearing liabilities (average)

## Earnings per share:

Profit for the period attributable to equity holders of parent company
Adjusted average number of shares during the period excluding own shares

It should be noted that certain statements herein, which are not historical facts, including, without limitation, those regarding expectations for market growth and developments; expectations for growth and profitability; and statements preceded by "believes", "expects", "anticipates", "foresees", or similar expressions, are forward-looking statements. Since these statements are based on current plans, estimates and projections, they involve risks and uncertainties which may cause actual results to materially differ from those expressed in such forward-looking statements. Such factors include, but are not limited to: (1) operating factors such as continued success of manufacturing activities and the achievement of efficiencies therein including the availability and cost of production inputs, continued success of product development, acceptance of new products or services by the Group's targeted customers, success of the existing and future collaboration arrangements, changes in business strategy or development plans or targets, changes in the degree of protection created by the Group's patents and other intellectual property rights, the availability of capital on acceptable terms; (2) industry conditions, such as strength of product demand, intensity of competition, prevailing and future global market prices for the Group's products and the pricing pressures thereto, financial condition of the customers and the competitors of the Group, the potential introduction of competing products and technologies by competitors; and (3) general economic conditions, such as rates of economic growth in the Group's principal geographic markets or fluctuations in exchange and interest rates. For more detailed information about risk factors, see pages 15-17 of the company's annual report 2006.

UPM-Kymmene Corporation, Eteläesplanadi 2, P.O.Box 380, FI-00101 Helsinki, tel. +358 20415 111, fax +35820415110 , info@upm-kymmene.com, ir@upm-kymmene.com


[^0]:    1) EBITDA is operating profit before depreciation, amortisation and impairment charges and excluding special items.
    ${ }^{2)}$ In 2006, special items include personnel and impairment charges related to the profitability programme.
