



28 June 2007

Scania strengthens its presence in the Spanish bus market

Scania has closed one of its largest bus and coach deals in Spain, selling 110 city buses to municipal bus operator Empresa Municipal de Transportes (EMT) in Madrid. Crucial to EMT's choice of Scania was the very good fuel economy of the buses, which feature Euro 4 engines and exhaust gas recirculation (EGR) technology. EMT, which plays a proactive role in the transition to more environmentally adaptive fuels, also runs five Scania ethanol buses on trials.

"This order further strengthens our presence in the Spanish city bus market," says Javier Calvarro who is in charge of bus and coach sales at Scania Hispania.

The buses are of the low-floor type and will be bodied by Spanish bodybuilder Castrosua, with which Scania has had a long business relationship. Deliveries will occur during 2008 and 2009.

All buses will be equipped with Scania's new 9-litre, 270 hp Euro 4 engines with EGR technology, which requires no additives. The engines are known for their high torque and outstanding fuel economy.

Madrid testing ethanol buses to spare the environment

EMT, which has a fleet of 2,000 buses, is making a major effort to improve public transport, thus contributing to a better urban environment in Madrid. For many years, EMT has played a proactive role in the transition to more environmentally adapted fuels, for example as a member of the BioEthanol for Sustainable Transport (BEST) consortium, which advocates large-scale use of ethanol as a vehicle fuel.

As part of the project, Scania has delivered five ethanol buses to EMT, which have operated in Madrid for the past month or so. Aside from Madrid, BEST project participants include Stockholm, Rotterdam, Dublin, La Spezia (Italy), the Basque Provinces (Spain), Nanyang (China) and São Paulo.

Ethanol engines can reduce carbon dioxide emissions by up to 90 per cent, compared to engines powered by fossil fuel.

Scania has delivered more than 600 ethanol buses to Swedish public transport operators in the past 15 years, and the technology has resulted in substantial environmental improvements.

For further information, please contact Hans-Åke Danielsson, Press Manager, tel. +46 8 553 856 62.

Scania Corporate Relations SE-151 87 Södertälje Sweden

Telephone +46 8 553 810 00 Fax +46 8 553 855 59 Internet: www.scania.com Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. A growing proportion of the company's operations consists of products and services in the financial and service sectors, assuring Scania customers of cost-effective transport solutions and maximum uptime. Employing 32,800 people, Scania operates in about 100 countries. Research and development activities are concentrated in Sweden, while production takes place in Europe and South America, with facilities for global interchange of both components and complete vehicles. Bus and coach production takes place in Sweden, Brazil and Mexico, while bodybuilding takes place in Poland and Russia. In 2006, invoiced sales totalled SEK 70.7 billion and net income amounted to SEK 5.9 billion.

Scania press releases are available on the Internet, www.scania.com

[N07045EN] Gunnar Boman