

# Annual report 2016 and outlook 2017



- Adjusted results for the year\* 2016: USD -35 million (2015: USD -263 million) corresponding to EBIT 2016 USD -65 million (USD -282 million)
- Dry Cargo: Adjusted result for the year: USD -52 million (USD -364 million). Q4: USD -13 million affected by extraordinary cost of USD 4 million in connection with restructuring of 2 T/C contracts.
- Tankers: Adjusted result for the year: USD 17 million (USD 101 million). Q4: USD -1 million.
- Earnings:
  - Dry Cargo: 19% above the market
  - Tankers: 7% above the market
- Cash and securities of USD 264 million (USD 366 million). Undrawn credit facilities of USD 250 million (USD 297 million)
- Total net commitments reduced by 37% to USD 620 million
- Vessel values: Upward-moving trend in Dry Cargo in the second half-year – decrease in the Tanker segment throughout the year.
- Operator activities in Dry Cargo increased by 7%.
- Expected adjusted results for 2017 for the group: USD -20 to +40 million based on an improving dry cargo market and a tanker market expected to be weaker than in 2016.

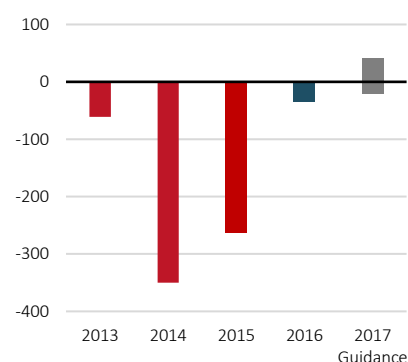
## CEO Jan Rindbo in comment:

"In general, the markets developed as expected in 2016, and NORDEN positioned itself towards them also on the long term through a number of initiatives. We have focused and optimised the fleet, increased operator activities in Dry Cargo and reduced annual fleet operating costs by USD 15 million. This has not prevented a loss in 2016, but it plays a part in creating the foundation for the fact that the midpoint of our expectations for 2017 indicates a profit. In 2017, in Dry Cargo we will focus on taking advantage of expected improved markets and strengthening our operator activities, while in Tankers we are focusing on positioning ourselves towards possible market improvements after 2017."

A telephone conference will be held today at 3:30 p.m. (CET), where CEO Jan Rindbo and CFO Martin Badstedt will comment on the report. It is requested that all participants have joined the meeting by latest 3:25 p.m. (CET) - Danish participants please dial in on +45 3271 1659, overseas participants please dial in on +44 (0) 20 3427 1912 or +1 646 254 3360. The telephone conference will be shown live at [www.ds-norden.com](http://www.ds-norden.com), where the accompanying presentation will also be available.

For further information: Jan Rindbo, CEO, tel.: +45 3315 0451.

## Adjusted results for the year



*\*\*Results for the period" adjusted for "Profits and loss from the sale of vessels etc."*