

Stock Exchange Release no. 9/2007

Kgs. Lyngby, 25 May 2007

This is a translation into English of the original stock exchange release in Danish. In case of discrepancies between the two texts, the Danish text shall prevail.

Report for the first quarter of 2007

Amounts in DKKm	Q1	
	2007	2006
Revenue	381	379
Operating profit/(loss) (EBIT)	5	12
Profit/(loss) for the period for continuing operations	(2)	6
Profit/(loss) for the period for discontinued operations	(1)	(4)
Net profit/(loss) for the period	(3)	2

The Group posted DKK 381 million in first-quarter revenue in 2007. This was on a par with the year-earlier level.

The Group posted DKK 5 million in first-quarter operating profit in 2007, down from DKK 12 million last year and reflecting the adverse effect of approx. DKK 10 million in non-recurring items caused by structural measures initiated by the Group.

Hartmann still expects consolidated revenue in 2007 in the range of DKK 1,500 million, up approx. 2% from the revenue achieved in 2006.

The Group initiated a number of structural measures in Q1 2007 to strengthen its long-term earnings capacity. The measures are in keeping with the Group's wish to enhance efficiency and consolidate its business, as announced already in the Annual Report 2006. Non-recurring items resulting from these measures aggregated approx. DKK 10 million in Q1. Against this background the Group has revised the operating profit forecast for the full year by DKK -10 million to DKK 30-40 million.

As announced in stock exchange release no. 8/2007, in April a conditional contract was signed for the sale of the Group's operations in South America. The sale is expected to have a negative earnings effect of approx. DKK 50 million on discontinued operations. Accordingly, the Group's equity is reduced by a similar amount, approx. DKK 50 million.

It has previously been announced that the divestment of the operations in South America involves the reclassification of foreign exchange gains/losses from prior years appearing by the translation of the equity in South America at the opening exchange rate and the exchange rate at balance sheet date.

The procedure is an accounting technicality only and has no effect on equity or liquidity. At 31 March 2007 the amount involved totalled approx. DKK 187 million.

Accordingly, the Group expects a negative impact of approx. DKK 237 million on the amount in net profit/(loss) after tax in 2007, including the above reclassification, as a result of costs related to the contract signed in relation to South America.

The net profit for the year is now forecast at between DKK -227 million and DKK -237 million.

The forecast does not include any costs that may arise out of further strategic and structural measures in the remaining part of 2007.

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Statement by the Board of Directors and the Executive Board

The Board of Directors and the Executive Board today discussed and approved the Interim Report for the period 1 January – 31 March 2007 of Brødrene Hartmann A/S.

The Interim Report, which is unaudited, has been prepared in accordance with the EU-approved IFRS provisions on recognition and measurement and other Danish reporting requirements for the presentation of interim reports by listed companies.

We consider the accounting policies applied to be appropriate. In our opinion, the Interim Report gives a true and fair view of the Group's assets and liabilities and financial position at 31 March 2007 and of the result of the Group's operations and cash flows in the period 1 January – 31 March 2007.

Kgs. Lyngby, 25 May 2007

Executive Board

Peter Arndrup Poulsen
President & CEO

Board of Directors

Bjarne Eriksen
Chairman

Walther V. Paulsen
Vice Chairman

Ove Brandt

Niels Hermansen

Erik Højsholt

Michael S. Nielsen

Tom Nielsen

Peter-Ulrik Plesner

Financial key figures and ratios

	Q1 2007	Q1 2006	2006
Income statement (DKKm)			
Revenue	381	379	1,475
Operating profit/(loss) before depreciation (EBITDA)	30	37	162
Operating profit/(loss) (EBIT)	5	12	62
Net financial income and expenses and similar items	(8)	(3)	(20)
Profit/(loss) before tax (EBT)	(3)	9	42
Profit/(loss) for the period from continuing operations	(2)	6	38
Profit/(loss) for the period from discontinued operations	(1)	(4)	(115)
Profit/(loss) for the period (EAT)	(3)	2	(77)
Statement of cash flows (DKKm)			
Cash flow from operating activities	(12)	(22)	39
Cash flow from investing activities	(39)	(16)	11
Cash flow from financing activities	(13)	(8)	(70)
Cash flow from continuing operations	(63)	(46)	(20)
Cash flow from discontinued operations	(11)	(13)	(3)
Cash flow in total	(75)	(59)	(22)
Balance sheet (DKKm)			
Assets	1,498	1,588	1,438
Equity	541	644	544
Net interest-bearing debt, excl. South America	378	536	333
Net interest-bearing debt, incl. South America	492	576	431
Net working capital (NWC)	176	198	144
Invested capital (IC)	1,024	1,184	979
Financial ratios in %			
Operating margin (EBITDA)	7.8	9.7	11.0
EBIT margin	1.3	3.1	4.2
Effective tax rate	28.1	31.0	8.8
Return on invested capital (ROIC)	0.5	1.1	6.2
Gearing excl. net interest-bearing debt in South America	69.9	83.2	61.2
Gearing incl. net interest-bearing debt in South America	90.9	89.3	79.2
Return on equity	(0.6)	0.3	(12.9)
Share-related key figures			
Number of shares (less treasury shares)	3,407,545	3,407,545	3,407,545
Earnings per share (EPS) (DKK)	(0.9)	0.6	(18.3)
Cash flow per share (DKK)	(35.8)	(63.1)	11.6
Book value per share	159	189	160
Listed price per share at year-end (DKK)	207	153	227
Listed price/book value	1.3	0.8	1.4

Because of the ongoing divestment of the Group's activities in South America, these activities are recognised in the Interim Report as discontinued operations. The comparative figures in Income Statement, Statement of cash flows as well as Financial key figures and ratios have been restated accordingly.

Amounts in brackets represent negative amounts.

Annex 1	Income statement
Annex 2	Statement of cash flows
Annex 3	Movements in Equity and Accounting policies
Annex 4	Balance sheet

Comments to the first-quarter report

Revenue in Q1 2007 came to DKK 381 million against DKK 379 million in the same period last year, up 1%.

First-quarter operating profit came to DKK 5 million against DKK 12 million last year, reflecting the adverse effect of a total of DKK 10 million in non-recurring items of which restructuring measures in Industrial Packaging accounted for approx. DKK 5 million. Moreover, the Group has reorganised its research & development activities, resulting in a write-down of approx. DKK 5 million on an on-going project stated in the balance sheet under "Plant under construction". Adjusted for non-recurring items the amount in first-quarter operating profit in 2007 comes to DKK 15 million.

Interest income and expense and similar items totalled DKK -8 million in Q1 2007 against DKK -3 million in the same quarter last year, the difference being due in the main to foreign currency adjustments concerning primarily the Canadian dollar (CAD) and the Hungarian forint (HUF). During the first three months of 2007 foreign exchange adjustments were negative in a total amount of DKK -2 million against a positive amount of DKK 3 million last year.

First-quarter tax on the profit for the period in review came to DKK 1 million, corresponding to an effective tax rate of 28% (DKK -3 million in Q1 2006).

The profit/(loss) from discontinued operations comprises the operations in South America. The accounting item for discontinued operations is explained in detail in annex 1. The profit/(loss) from discontinued operations in Q1 2007 amounted to DKK -1 million against DKK -3.8 million in Q1 2006. The first quarter is the high season in South America, and the improvement over last year reflects the fact that, because of the previous write-down of DKK 125 million at 31 December 2006 relating to the operations in South America, no depreciations were recognised in the period in review (cf. stock exchange release no.1/2007).

Egg & Fruit Packaging South America

As announced in stock exchange release no. 8 of 27 April 2007 a conditional contract has been signed for the sale of the Group's operations in South America to the Lactosan Sanovo Holding A/S Group. Completion of the transaction and, thus, take-over by the buyer is expected to take place before the end of H1 2007.

After several years of large accumulated losses, management made the decision in 2006 to put the operations in South America up for sale. The decision was based upon the findings of a scrutiny of the Group's strategic opportunities in South America and its wish to focus and invest in the most profitable parts of its core business.

During the negotiation processes, management reviewed this decision only to find that a sale remained the best solution for the Hartmann Group. The market in South America is characterised by fierce price competition and standardised products, whereas the Hartmann Group's core competencies build upon a wide gamut of high-value products. It is central to the Hartmann Group to enhance its earnings capacity by increasing efficiency and consolidating its business and by investing in business areas with a long-term potential.

Board and Executive Board considered several current sales opportunities and found that the most attractive offer from an overall view was the one made by the Lactosan Sanovo Holding A/S Group. The sale is expected to come through within the planned period and does not confer any guarantees or warranties upon the Hartmann Group.

The sale is expected to have a negative earnings effect on discontinued operations in the range of DKK 50 million. The transaction will cause an increase of approx. DKK 40 million in the Group's net interest-bearing debt (incl. South America).

The agreement involves a 5-year distribution of profit between buyer and seller. It also follows from the agreement that Hartmann will retain ownership of a piece of land likely to be sold before the end of the year. The overall effect on the Group's result does not take account of a possible positive effect of these agreements.

The Group's head office

Stock exchange release no. 20 of 15 September 2006 contained the announcement that the Group had sold its head office to BRF Kredit A/S. The Group recently signed a lease with Sjælsø Gruppen for the premises chosen as new Group head office and plans to move in late March 2008. The address is Ørnegårdsvej 16, DK-2820 Gentofte, only a few kilometres from the present head office in Lyngby. The lease signed with Sjælsø Entreprise A/S is expected to reduce the amount paid in annual rent by approx. DKK 2 million.

Option programme

In early May 2007 the final calculations were made of the number of options earned for fiscal 2006. The total number of options earned comes to 2,597 at an exercise price of DKK 202.17, and they all relate to the previously announced option scheme for Peter Arndrup Poulsen, the Group's President & CEO (stock exchange release no. 2/2007).

Revenue and operating profit/(loss) by division

Amounts in DKKm				
	Q1 2007	Q1 2006	Difference	2006
Revenue				
Egg & Fruit packaging Europe	273	262	11	1,037
Egg & Fruit packaging North America	38	42	(4)	153
Industrial Packaging	50	48	2	203
Other	20	26	(6)	82
Total	381	379	8	1,475
Operating profit/(loss) (EBIT)				
Egg & Fruit packaging Europe	27	31	(4)	78
Egg & Fruit packaging North America	(9)	(10)	1	(46)
Industrial Packaging	(1)	(2)	1	9
Other	(12)	(7)	(5)	21
Total	5	12	(2)	62

Egg & Fruit Packaging Europe

The division posted a total of DKK 273 million in first-quarter revenue, up DKK 11 million, or 4%, from the year-earlier level of DKK 262 million. Revenue growth was driven both by higher prices and an improved product mix of approx. DKK 10 million.

Operating profit in Q1 2007 came to DKK 27 million, down DKK 4 million from the year-earlier level of DKK 31 million mainly because of an increase in variable costs and reduced efficiency because of increased complexity in production.

Egg & Fruit Packaging North America

The division posted a total of DKK 38 million in first-quarter revenue, down DKK 4 million from the year-earlier level of DKK 42 million due exclusively to a negative development in the cross rate between USD/CAD and CAD/DKK, as the period also involved volume growth of approx. 13%.

Production levels are increasing as planned. It remains a challenge to continue efforts to increase production further while, at the same time, securing and processing new orders that generate earnings growth.

Operating profit in Q1 2007 came to DKK -9 million, which is on a par with the year-earlier level of DKK -10 million. Compared to Q1 2006, operating profit in Q1 2007 reflected an adverse effect of approx. DKK 5 million from developments in the cross rate between USD/CAD.

Industrial Packaging

The division posted a total of DKK 50 million in first-quarter revenue, up DKK 2 million from the year-earlier level of DKK 48 million mainly because of the product mix and higher prices.

Operating profit in Q1 2007 came to DKK -1 million, which is on a par with the year-earlier level of DKK -2 million. However, the amount in operating profit posted by Industrial Packaging in the period in review reflected the adverse effect of approx. DKK 5 million in reorganisation costs. Adjusted for non-recurring items, the amount in operating profit comes to DKK 4 million in Q1 2007.

Other business areas

The amount in operating profit from the Group's other business areas (Hartmann Technology and the combined heat and power plant in Tønder) and Group costs came to DKK -12 million in Q1 2007 against DKK -7 million in the same period last year. The variance compared to 2006 is attributable primarily to non-recurring costs of approx. DKK 5 million relating to the reorganisation of the Group's research & development activities.

Cash flows and financial resources

Cash flows from operating and investment activities of continuing operations and cash flows from discontinued operations totalled DKK -75 million in Q1 2007 against DKK -59 million in the same period last year, mainly due to increased investment activities.

Cash flows from operating activities

Cash flows from operating activities in Q1 2007 came to DKK -12 million against DKK -22 million in the same period 2006. The negative cash flow in Q1 was not unexpected and was driven primarily by an increase in working capital because of the first quarter being the high season.

Cash flows from investment activities

Cash flows from investment activities in Q1 2007 came to a net amount of DKK -39 million, up DKK 23 million from the year-earlier level of DKK -16 million mainly as a result of the expansion of the production plant in Hungary.

Cash flows from financing activities

Cash flows from financing activities in Q1 2007 came to DKK -13 million against DKK -8 million in the same period last year.

Cash flows from discontinued operations

Cash flows from discontinued operations in Q1 2007 came to DKK -11 million which is unchanged from the year-earlier level of DKK -13 million.

Financial resources

The Group's gearing less interest-bearing debt in South America increased in 2007, from 61% at 31 December 2006 to 70% at 31 March 2007, mainly as a result of a rise in interest-bearing debt from DKK 333 million at 31 December 2006 to DKK 378 million at 31 March 2007.

Gearing including interest-bearing debt in South America stood at 91% at 31 March 2007 against 79% at 31 December 2006. Similarly, interest-bearing debt stood at DKK 492 million at 31 March 2007 against DKK 431 million at 31 December 2006.

Movements in equity

Equity including minority interests amounted to DKK 541 million at 31 March 2007, down DKK 3 million from the level at 31 December 2006 (DKK 544 million).

The performance of the Hartmann share

The opening price listed for the Hartmann share in 2007 was 227, and by early April it had dropped to 207 (-9%). Trading in the share in Q1 2007 involved a total of 757 transactions representing a value of DKK 34 million 2007 against DKK 82 million divided on 1,433 transactions in the same period last year.

Outlook for 2007

Amounts in DKKm	Outlook announced in the Annual Report 2006	Revised outlook as at 25 May 2007
Revenue	1,500	1,500
Continuing operations:		
Operating profit (EBIT)	40 to 50	30 to 40
Profit for the year (EAT)	10 to 20	0 to 10
Discontinued operations:		
Reclassification of foreign exchange losses (without effect on equity)	(175)	(187)
Effect of sale (incl. expected operating loss until completion of sale)	-	(50)
Profit/(loss) for the year (EAT)	(175)	(237)
Total for the Group:		
Profit/(loss) for the year (EAT)	(155) to (165)	(227) to (237)

The revenue forecast for the full year, DKK 1,500 million, remains unchanged.

The Group initiated a number of structural measures in Q1 2007 to strengthen its long-term earnings capacity. The measures are in keeping with the Group's wish to enhance efficiency and consolidate its business, as announced already in the Annual Report 2006. Non-recurring items resulting from these measures aggregated approx. DKK 10 million in Q1 2007.

Against this background the Group has revised the outlook with regard to operating profit/(loss) by DKK -10 million to DKK 30-40 million.

As previously announced (cf. stock exchange release no. 8/2007), in April a conditional contract was signed for the sale of the Group's operations in South America to the Lactosan Sanovo Holding A/S Group. The sale is expected to have a negative earnings effect of approx. DKK 50 million on discontinued operations.

In connection with the divestment of the operations in South America, a reclassification will be made of foreign exchange gains/losses from prior years appearing by the translation of equity in South America at the opening exchange rate and the exchange rate at balance sheet date. In accordance with the Group's accounting policies and IFRS, this entry has historically been taken to equity, but in the event of a sale it has to be reclassified to the income statement. The procedure is an accounting technicality only and does not have any effect on equity or liquidity. At 31 March 2007 the amount involved came to approx. DKK 187 million, and it should be considered against foreign exchange losses in prior years primarily caused by devaluations in both Brazil (1998) and Argentina (2001). The final amount to be reclassified depends upon the time of the final hand-over of the Group's operations in South America.

The profit/(loss) for the year after tax is now forecast at between DKK -227 and DKK -237 million.

The forecast does not include any costs resulting from further strategic and structural measures in the remaining part of 2007.

Annex I – Income statement

Amounts in DKKm			
	Q1 2007	Q1 2006	2006
Revenue	381.0	378.7	1,474.7
Production costs *	(280.7)	(277.8)	(1,104.1)
Gross profit	100.3	100.9	370.6
Sales and distribution costs *	(74.4)	(67.5)	(284.1)
Administrative expenses	(22.0)	(21.9)	(91.0)
Other operating income	1.2	0.3	66.7
Operating profit/(loss) (EBIT)	5.1	11.8	62.2
Operating profit after tax in associates	-	-	0.2
Other financial income	0.5	0.6	6.2
Other financial expenses	(8.8)	(3.7)	(26.5)
Profit/(loss) before tax (EBT) from continuing operations	(3.2)	8.7	42.1
Tax on the profit for the period from continuing operations	0.9	(2.7)	(3.7)
Profit/(loss) for the period from continuing operations	(2.3)	6.0	38.4
Profit/(loss) for the period from discontinued operations **	(0.7)	(3.8)	(115.4)
Net profit/(loss) for the period (EAT)	(3.0)	2.2	(77.0)

* In Q1 2007 Production costs and Sales- and distribution costs were adversely affected by non-recurring items of approx. DKK 5 million each.

** Note on the profit for discontinued operations for the period:

- EBIT in 2006 includes insurance compensation relating to the fire in Argentina of DKK 35 million.
- Improvement in profit over last year reflects the fact that, because of the previous write-down of DKK 125 million at 31 December 2006 relating to the operations in South America, no depreciation were recognised in the period in review.

	Q1 2007	Q1 2006	2006
South America			
Revenue	50.6	43.5	162.9
EBIT	3.3	(3.8)	28.1
Profit/(loss) for the period from discontinued operations	(0.7)	(3.8)	(115.4)

Annex 2 – Statement of cash flows

Amounts in DKKm			
	Q1 2007	Q1 2006	2006
Profit/(loss) for the period from continuing operations	(2.3)	6.0	38.4
Adjustments	33.9	23.7	57.8
Changes in working capital	(30.6)	(39.4)	(6.0)
Cash flows from operating activities before interest income and expense and similar items	1.0	(9.7)	90.2
Financial income	0.5	0.1	2.0
Financial expenses	(6.3)	(3.2)	(26.5)
Cash flows from ordinary activities	(4.8)	(12.8)	65.7
Net income tax paid	(7.4)	(8.7)	(26.3)
Cash flows from operating activities	(12.2)	(21.5)	39.4
Acquisition of property, plant and equipment	(38.6)	(16.0)	(103.7)
Disposal of property, plant and equipment	0.1	-	114.7
Dividend received from associates	-	-	0.1
Cash flows from investing activities	(38.5)	(16.0)	11.1
Cash flows from operating and investing activities	(50.7)	(37.5)	50.5
Repayment of non-current loans	(12.7)	(8.3)	(59.4)
Dividend paid	-	-	(8.5)
Acquisition of treasury shares	-	-	(6.7)
Share options exercised	-	-	4.3
Cash flows from financing activities	(12.7)	(8.3)	(70.3)
Cash flows from continuing operations	(63.4)	(45.8)	(19.8)
Cash flows from discontinued operations	(11.3)	(13.1)	(2.5)
Total cash flows	(74.7)	(58.9)	(22.3)
Cash and cash equivalents at 1 January	(54.5)	(36.4)	(36.4)
Foreign exchange translation differences	0.2	3.3	4.2
Cash and cash equivalents at 31 March	(129.0)	(92.0)	(54.5)
Recognition of cash and cash equivalents at 31 March:			
Cash	72.8	56.0	69.1
Cash included in assets held for sale	1.6	-	1.9
Banks, included in liabilities relating to assets held for sale	(115.6)	-	(100.2)
Banks (current liabilities)	(87.8)	(148.0)	(25.3)
Total cash and bank debt	(129.0)	(92.0)	(54.5)

Annex 3 – Movements in Equity & Accounting policies

Amounts in DKKm	March 31, 2007	March 31, 2006	December 31, 2006
Share in opening equity to the shareholders of Brødrene			
Hartmann A/S	540.5	631.1	631.1
Net profit/(loss) for the period	(2.8)	2.8	(62.7)
Revaluation of hedging instruments	3.3	4.4	1.6
Share options exercised	-	-	4.3
Acquisition of treasury shares	-	-	(6.7)
Dividend paid	-	-	(8.5)
Foreign exchange translation differences, foreign subsidiaries	(3.9)	(9.1)	(18.6)
Share in equity to the shareholders of Brødrene			
Hartmann A/S at end of period	537.1	629.2	540.5
Minority interests at opening			
Share of net profit/(loss) for the period	(0.2)	(0.6)	(15.4)
Foreign exchange translation differences, foreign subsidiaries	-	0.3	-
Share of capital increase	-	-	4.0
Minority interests end of period	3.6	14.9	(0.2)
Total equity	540.7	644.1	540.3

Accounting policies

The interim report is presented in accordance with the provisions on recognition and measurement of the international financial reporting standards (IFRS) and other Danish reporting requirements for the presentation of interim reports by listed companies.

The accounting policies applied for the presentation of the Interim Report are identical to those applied for the presentation of the Group's Annual Report 2006.

Following the decision to divest the Group's activities in South America, the accounting treatment of this activity builds upon IFRS rules no. 5 on discontinued operations. The Income statement, Balance sheet, Statement of Cash Flows and Financial key figures and ratios have been adjusted accordingly.

Annex 4 – Balance sheet, assets

Amounts in DKKm	March 31, 2007	March 31, 2006	December 31, 2006
<i>Non-current assets</i>			
<i>Intangible assets</i>			
Development projects	1.2	2.6	1.6
Goodwill	10.7	10.7	10.7
Total intangible assets	11.9	13.3	12.3
<i>Property, plant and equipment</i>			
Land and buildings	153.9	235.8	156.4
Technical plant and machinery	552.3	606.5	563.4
Other operating equipment and fixtures	19.8	29.4	24.8
Plant under construction	58.3	65.3	30.8
Total property, plant and equipment	784.3	937.0	775.4
<i>Other non-current assets</i>			
Investments in associates	4.0	3.9	4.0
Deferred tax asset	93.8	93.7	91.4
Total other non-current assets	97.8	97.6	95.4
Total non-current assets	894.0	1,047.9	883.1
<i>Current assets</i>			
Inventories	115.3	141.9	114.6
Trade receivables	259.3	280.3	258.8
Corporation tax receivables	9.2	7.3	5.3
Other receivables	48.8	36.6	29.1
Prepayment	23.5	18.2	17.2
Cash and cash equivalents	72.8	56.0	69.1
Assets classified as held for sale	75.2	-	60.8
Total current assets	604.1	540.0	554.9
Total assets	1,498.1	1,588.1	1,438.0

Annex 4 – Balance sheet, equity and liabilities

Amounts in DKKm	March 31, 2007	March 31, 2006	December 31, 2006
Equity			
Share capital	70.2	70.2	70.2
Retained earnings	466.9	559.0	470.3
Equity attributable to the shareholders of Brødrene Hartmann A/S	537.1	629.2	540.5
Minority interests	3.6	14.9	3.8
Total equity	540.7	644.1	544.3
Non-current liabilities			
Deferred tax	33.3	38.8	36.7
Pension obligations	19.5	16.6	18.4
Mortgages	4.0	39.4	4.0
Bank debt	329.6	376.8	343.7
Other debt	5.8	7.6	6.9
Government grants	11.4	11.6	10.6
Total non-current liabilities	403.6	490.8	420.3
Current liabilities			
Current portion of non-current liabilities	29.1	27.6	29.1
Bank debt	87.8	148.0	25.3
Prepayments from customers	-	9.7	0.4
Trade payables	123.4	120.6	139.7
Payables to associates	4.5	3.5	4.5
Corporation tax	6.4	15.6	2.3
Provisions	-	-	1.5
Other payables	123.8	128.3	111.3
Liabilities classified as assets held for sale	178.8	-	159.3
Total current liabilities	553.8	453.3	473.4
Total liabilities	957.4	943.9	893.7
Total equity and liabilities	1,498.1	1,588.0	1,438.0