

# **VOLVO**

AB Volvo

## **Press Information**

### **Truck deliveries January-April 2007**

**Total deliveries of trucks from the Volvo Group's three truck companies decreased 17% through April this year, compared with the year-earlier period. Deliveries from Mack were down 54%, while deliveries from Renault Trucks were down 10%. Deliveries from Volvo Trucks decreased 8% compared with the year-earlier period.**

Total deliveries by market for the Volvo Group's truck companies (Mack, Renault Trucks and Volvo Trucks):

| <b>Delivered Units</b>   | <b>Year-to-Date</b> |               | <b>Change</b> |
|--------------------------|---------------------|---------------|---------------|
|                          | <b>2007</b>         | <b>2006</b>   |               |
| <b>Volvo Group</b>       |                     |               |               |
| Europe                   | 39 101              | 38 839        | 1%            |
| Western Europe           | 31 508              | 33 549        | -6%           |
| Eastern Europe           | 7 593               | 5 290         | 44%           |
| North America            | 9 964               | 23 268        | -57%          |
| South America            | 3 936               | 3 542         | 11%           |
| Asia                     | 4 176               | 3 821         | 9%            |
| Middle East              | 2 758               | 2 498         | 10%           |
| Other Asia               | 1 418               | 1 323         | 7%            |
| Other markets            | 3 359               | 3 191         | 5%            |
| <b>Total Volvo Group</b> | <b>60 536</b>       | <b>72 661</b> | <b>-17%</b>   |

## Mack

Deliveries through April totaled 5,823, down 54% compared with the year-earlier period. As expected, demand continues to be significantly lower compared with the very high level a year ago. The pre-buy that took place in advance of the new emissions regulations has saturated the market with pre-US'07 products. Mack's deliveries also reflect production-related disturbances experienced by the Group's North American truck operations in transitioning to US'07 products.

Deliveries by market area:

| Delivered Units                | Year-to-Date |               | Change      |
|--------------------------------|--------------|---------------|-------------|
|                                | 2007         | 2006          |             |
| <b>Mack Trucks, Inc.</b>       |              |               |             |
| Europé                         |              |               |             |
| Western Europé                 |              |               |             |
| Eastern Europé                 |              |               |             |
| North America                  | 4 518        | 11 441        | -61%        |
| South America                  | 840          | 851           | -1%         |
| Asia                           | 39           | 21            | 86%         |
| Middle East                    | 39           | 21            | 86%         |
| Other Asia                     |              |               |             |
| Other markets                  | 426          | 320           | 33%         |
| <b>Total Mack Trucks, Inc.</b> | <b>5 823</b> | <b>12 633</b> | <b>-54%</b> |

## Renault Trucks

Deliveries through April totalled 24,290 trucks, down 10% compared with the year-earlier period. This takes into account the non availability of the Renault Mascott Euro 4 which is due for deliveries at mid year. Deliveries of the Mascott during the year-earlier period amounted to almost 4,700 vehicles.

Deliveries by market area:

| Delivered Units             | Year-to-Date  |               | Change      |
|-----------------------------|---------------|---------------|-------------|
|                             | 2007          | 2006          |             |
| <b>Renault Trucks</b>       |               |               |             |
| Europé                      | 20 873        | 23 118        | -10%        |
| Western Europé              | 18 353        | 20 862        | -12%        |
| Eastern Europé              | 2 520         | 2 256         | 12%         |
| North America               | 138           | 180           | -23%        |
| South America               | 344           | 614           | -44%        |
| Asia                        | 1 446         | 1 360         | 6%          |
| Middle East                 | 1 302         | 1 251         | 4%          |
| Other Asia                  | 144           | 109           | 32%         |
| Other markets               | 1 489         | 1 749         | -15%        |
| <b>Total Renault Trucks</b> | <b>24 290</b> | <b>27 021</b> | <b>-10%</b> |

## Volvo Trucks

Volvo Trucks' deliveries during the period January-April amounted to 30,423 vehicles, down 8% compared with the year-earlier period. The decrease in deliveries is fully attributable to North America where the new emission legislation continues to be visible in the delivery statistics. All other regions are showing higher deliveries. Europe (+16%), and especially Eastern Europe (+67%), continues to show strong delivery figures. Deliveries in South America (+32%) are also strong.

Deliveries by market area:

| Delivered Units           | Year-to-Date  |               | Change     |
|---------------------------|---------------|---------------|------------|
|                           | 2007          | 2006          |            |
| <b>Volvo Trucks</b>       | <b>2007</b>   | <b>2006</b>   |            |
| Europe                    | 18 228        | 15 721        | 16%        |
| Western Europe            | 13 155        | 12 687        | 4%         |
| Eastern Europe            | 5 073         | 3 034         | 67%        |
| North America             | 5 308         | 11 647        | -54%       |
| South America             | 2 752         | 2 077         | 32%        |
| Asia                      | 2 691         | 2 440         | 10%        |
| Middle East               | 1 417         | 1 226         | 16%        |
| Other Asia                | 1 274         | 1 214         | 5%         |
| Other markets             | 1 444         | 1 122         | 29%        |
| <b>Total Volvo Trucks</b> | <b>30 423</b> | <b>33 007</b> | <b>-8%</b> |

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