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Announcement No. 9-2007

23 May 2007

## Agreement signed with new business partner in Japan

**Danware has signed a strategically important partnership agreement with Marubeni Solutions, one of the largest trading houses in Japan, for the sale of NetOp® Remote Control products.**

The agreement with the new Japanese NetOp® partner will strengthen Danware's position in the Japanese market, which is generally difficult to gain access to. To date, Danware has generated moderate revenue in Asia relative to the market potential, but we remain dedicated to increasing our presence and the awareness of NetOp® products in the region. For that reason, the new agreement is of great strategic importance.

Marubeni Corporation is one of Japan's largest general trading houses and its global network covers almost 200 offices in 84 countries. Marubeni is involved in a wide range of business activities, including imports and exports, offshore trading, investment operations and other areas ranging from refining commodities to marketing finished products from a wide range of industries.

Marubeni Solutions will concentrate on sales of NetOp® Remote Control solutions, while the existing Danware partner in Japan will continue to focus on Danware's NetOp® Education products.

Danware will now begin training the new business partner as well as providing marketing and PR support in order to create optimum conditions for expanding operations in the Japanese market.

The agreement concluded does not change Danware's previously announced financial guidance for 2007.

### Contact

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*Danware's core business is to develop and market software products based on the NetOp® core technology – a technology enabling swift, secure and seamless transfer of screens, sound and data between two or more computers. The company's three product areas are Desktop Management, Education and Security. The core product in Desktop Management, NetOp® Remote Control, enables remote control of one or more computers from another computer. NetOp® School, the core product in Education, is a software application for computer-based classroom teaching. The Security business products are NetOp® Desktop Firewall and NetOp® Netfilter. All are plug 'n play products offering extensive functionality, flexibility and user-friendliness. Danware's products are sold in more than 80 countries. In 2006, the company generated revenue of DKK 98m. Danware's shares are listed on the Copenhagen Stock Exchange (ticker DANW) and are a component of the Small Cap+ index.*

**Translation** In the event of any inconsistency between this document and the Danish language version, the Danish language version shall be the governing version.