



News Release

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Customer Spotlight

INCOSE Chooses Telelogic DOORS for Requirements Management

INCOSE Members Cite Flexibility, Ease of Use, and Familiarity as Key Factors in Selection

MALMÖ, Sweden and IRVINE, California – May 15, 2007 - Telelogic (Nordic Exchange/MidCap/TLOG) today announced that the International Council on Systems Engineering (INCOSE) has selected Telelogic DOORS® for Requirements Management. The agreement with Telelogic includes 20 user licenses, which will be used primarily by INCOSE's planning and budgeting committee, the board of directors, and other stakeholder communities throughout the organization.

“INCOSE recognizes that while there are many good systems engineering tools available, Telelogic DOORS is the most frequently specified requirements management product in the market, and has a long history of being continually refined to respond to its customers' changing needs,” says Pat Hale, President-elect, INCOSE. “The majority of our volunteer members have worked with DOORS professionally, so our decision was based on our members' familiarity with DOORS as well as its flexibility and ease of use.”

INCOSE will use Telelogic DOORS to manage and trace requirements within its suite of strategic planning documents, which drive the organization's development of best practices in systems engineering. The suite includes the organization's 15-20 year projected vision for systems engineering practices, plus a 5-year strategic plan and multiple annual planning and budgeting documents.

According to Hale, Telelogic DOORS facilitates and accelerates the development and management of business critical information by empowering INCOSE members to quickly locate the original requirements of previous decisions. “At various points during a planning cycle, we get questions about what motivated us to launch a particular tactical initiative or develop a certain budget line in the annual operating plan. With all of our information stored in DOORS, we can quickly answer those questions,” says Hale. “DOORS makes it easy for us to provide a rationale for the investments we are making because we can trace back to our 15-20 year vision document. We can demonstrate which considerations were part of our decisions.”



Telelogic hosts INCOSE's DOORS database on a remote server in California, which INCOSE accesses through a Web interface. Prior to implementing DOORS, INCOSE linked its strategic documents manually using word processing and spreadsheet applications. Hale noted that updating documents was awkward and time-consuming. He also stated that the detailed histories of strategic decisions were difficult or impossible to locate.

“As professional systems engineers, we knew that a manual system was not the right answer,” Hale said. “Now, with DOORS, we have capabilities that match our goals.

“Most importantly, DOORS enables us to plan, execute, and track the progress of the practices that we’re improving for our members,” Hale added. “DOORS helps us provide a good example of best practices in systems engineering.”

About INCOSE

The International Council on Systems Engineering (INCOSE) is a not-for-profit membership organization founded in 1990. Our mission is to advance the state of the art and practice of systems engineering in industry, academia, and government by promoting interdisciplinary, scaleable approaches to produce technologically appropriate solutions that meet societal needs.

About Telelogic

Telelogic is the leading global provider of software solutions for Enterprise Lifecycle Management (ELM). Award-winning Telelogic software helps customers design, develop, and deliver the world’s most advanced and innovative products, systems, and software more efficiently by aligning and optimizing development lifecycles and business processes with business objectives and customer needs. Telelogic helps customers improve quality and predictability while reducing time-to-market and overall costs. Headquartered in Malmö, Sweden, with U.S headquarters in Irvine, California, Telelogic conducts business in more than 40 countries. More than one third of the Fortune Global 500 companies use Telelogic software including market-leading aero/defense, automotive, financial services, software/electronic and telecommunications companies and governments worldwide. For more information, see www.telelogic.com.

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