



NetOp. Moving expertise - not people

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Danware wins major order for NetOp® Remote Control and NetOp® On Demand from customer in the Swedish automotive industry

Danware has signed an agreement to provide a full helpdesk solution consisting of NetOp® On Demand and several thousand NetOp® Remote Control licenses to a customer in the Swedish automotive industry. Our financial guidance for 2007 is unaffected by the agreement.

Danware has been awarded a major order for NetOp® On Demand and NetOp® Remote Control 9.0 from a company in the Swedish automotive industry. This is Danware's first order combining NetOp® On Demand and NetOp® Remote Control 9.0, and it will be executed to the customer over a two year span.

The Swedish company has a large number of PCs and servers and in its choice of NetOp® On Demand and NetOp® Remote Control, it was especially motivated by the fact that the company's helpdesk will achieve enhanced platform-independent flexibility and control in the remote controlling of all of the organisation's PCs and servers. The combination of NetOp® On Demand and NetOp® Remote Control will mean that the different employee groups will have various levels of service available to them, depending on whether they work inside or outside the company's network. In addition, NetOp® Remote Control will enable the customer to build an effective security control for the many external consultants it employs. Accordingly, the facilities included in the NetOp® remote control portfolio provide increased operational reliability, flexibility and security.

Having several major European car makers, including Porsche, in its customer base, Danware has a solid background for meeting the special requirements of this type of company. Danware applies the experience gained from serving this type of customer when cultivating other prospective customers in the same industry segment.

The agreement concluded does not change Danware's previously announced financial guidance for 2007.

Contact

Peter Grøndahl, CEO, tel. +45 4590 2525, e-mail: pg@danware.dk

Danware's core business is to develop and market software products based on the NetOp® core technology – a technology enabling swift, secure and seamless transfer of screens, sound and data between two or more computers. The company's three product areas are Desktop Management, Education and Security. The core product in Desktop Management, NetOp® Remote Control, enables remote control of one or more computers from another computer. NetOp® School, the core product in Education, is a software application for computer-based classroom teaching. The Security business products are NetOp® Desktop Firewall and NetOp® Netfilter. All are plug 'n play products offering extensive functionality, flexibility and user-friendliness. Danware's products are sold in more than 80 countries. In 2006, the company generated revenue of DKK 98m. Danware's shares are listed on the Copenhagen Stock Exchange (ticker DANW) and are a component of the Small Cap+ index.

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