### SIA "AGROCREDIT LATVIA"

### Annual accounts for year 2017

Prepared in accordance with the international financial reporting standards as adopted by EU

**Translation from Latvian** 

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#### Information on the Company

Name of the Company SIA AGROCREDIT LATVIA

Legal status of the Company

Limited liability company

Number, place and date of registration 40103479757 Commercial Registry

Riga, 11 November 2011

Operations as classified by NACE classification code

system

64.91 - Financial leasing

64.92 - Other credit granting

Address K.Ulmaņa gatve 119, Mārupe, Mārupe municipality,

LV-2167, Latvia

Names and addresses of shareholders AgroCredit Estonia OU

100% since 12.03.2018; 90% till 12.03.2018 Reg.No. 1000241097 Sirbi 9-2, Tallinn 11713,

Estonia

K Investments SIA (10%) 10% till 12.03.2018 Reg.No. 40103978402 Puķu 8-7, Rīga, LV-1048,

Latvia

Names and positions of Board members Girts Vinters – Chairman of the Board

Jānis Kārkliņš - Member of the Board

Names and positions of Council members Lauris Buls – Member of the Council since 31.07.2017

Silva Jeromanova- Maura - Member of the Council

since 31.07.2017

Edmunds Demiters - Member of the Council since

31.07.2017

Person responsible for accounting Evija Šverna - accountant

Financial year 1 January - 31 December 2017

Name and address of the auditor SIA Potapoviča un Andersone

Certified Auditors' Company Licence No. 99

Ūdens Street 12-45, Riga, LV-1007

Latvia

Responsible Certified Auditor: Anna Temerova – Allena Certificate No. 154

#### Management report

#### Type of operations

SIA AgroCredit Latvia (hereinafter – the Company) is a specialized financial services provider, offering credit services to farmers. The Company mainly issues short-term financing to crop farmers for the purchase of raw materials, which is repaid after the harvest sales.

Credit policy of the Company is classified as a relatively conservative using basic principles characteristic to banking practice. Taking decisions on financing, the Company considers such aspects as experience of the potential client in agriculture, financial results the previous year, the cropped area, cultural and regional aspects, as well as recommendations from other companies of the industry. The amount of financing is usually no more than half of the average expected sales volume of yield, which allows customers to pay for their obligations in poor yield years.

The Company provides the necessary resources for crediting from its own funds as well as attracts from external sources of financing- banks and investment funds, private investors and bonds.

#### The Company's performance during the reporting year

Year 2017 was a period of further stable growth of the Company. The total credit portfolio exceeded EUR 7 million by the end of the season (July), which is all times highest result for the Company. The last months of the year were not so active in credit sales as due to unfavourable weather conditions the winter crop seeding was limited. As a result, more active spring seeding is forecasted and that will result into higher demand for the financing as well.

Total revenue of the company grew by 14% in 2017 and also the rentability improved significantly. The Company managed to attract significantly more financing by selling bonds, what ensured lower resource costs and improved rentability for this and coming years.

Despite unfavourable weather conditions in some regions (Latgale, Vidzeme) the quality ratios of portfolio remained in previous good levels. Majority of the customers met their liabilities and the rest were able to structure the loan so that it can be redeemed during the next season.

The total accruals for credit risks were increased by EUR 40 thousand to meet the requirements of the Provision making methodology approved by the Company.

The dividends were paid in December 2017 to divide the profit of the previous years. This transaction was made because of the expected changes in law regarding the dividend taxation. As a substitute, subordinated loan in amount of EUR 200 thousand was granted to the Company by its main shareholder to avoid the decrease of the credit resources available for the Company.

#### The Company's exposure to risks

The Company's main risks are related to its customers' ability to pay for the loans. Quality of credit granting decisions and customer solvency assessment is essential in risk management.

Borrowers' ability to repay loans influenced by external factors - yield and grain prices on the stock exchange. Therefore, the deciding on credits, it is important to provide the customer's ability to repay the loan in poor yield years and unfavourable market conditions.

#### Statement on internal control procedures

The Board confirms that the internal control procedures are efficient and the risk management and internal control during the whole year has been carried out in accordance with the mentioned control procedures.

#### **Future prospects**

The Company plans balanced further growth in 2018 by acquiring additional credit resources from the bonds and the bank. It is expected that the spring time will be active in agriculture financing sector and that will allow the Company to exceed the financing volumes of previous years.

#### Post balance sheet events

As the main shareholder AgroCredit Estonia OU bought the shares held by SIA K Investments in March, 2018, it became the sole shareholder of the Company.

During the period between the last day of the financial year and the date of signing of this report there have been no other significant events that would have a material effect on the year end results.

#### Management report (continued)

#### Distribution of the profit proposed by the Board

The Management Board proposes to the shareholders to approve the annual report of the Company and to retain the profit in amount of 118 068 EUR undivided.

The Management Board has prepared the annual report of SIA AgroCredit Latvia, including Management report and Financial reports for 2017 and approved it for submission to Shareholders meeting.

Ģirts VintersJānis KārkliņšChairman of the BoardMember of the Board

Riga, 27 April 2018

#### Statement of management's responsibility

The management of SIA AgroCredit Latvia is responsible for the preparation of the consolidated financial statements.

Based on the information available to the Board of the Company, the financial statements are prepared on the basis of the relevant primary documents and statements in accordance with International Financial Reporting Standards as adopted by the European Union and present a true and fair view of the Company's assets, liabilities and financial position as at 31 December 2017 and its profit and cash flows for 2017.

The management of the Company confirms that the accounting policies and management estimates have been applied consistently and appropriately. The management of the Company confirms that the consolidated financial statements have been prepared on the basis of the principles of prudence and going concern

The management of the Company confirms that is responsible for maintaining proper accounting records and for monitoring, controlling and safeguarding the Company's assets. The management of the Company is responsible for detecting and preventing errors, irregularities and/or deliberate data manipulation. The management of the Company is responsible for ensuring that the Company operates in compliance with the laws of the Republic of Latvia.

The management report presents fairly the Company's business development and operational performance.

#### Corporate governance statement

The corporate governance report of SIA AgroCredit Latvia for 2017 has been prepared in accordance with Section 56.2 Paragraph 3 of the Financial Instrument Market Law.

The report will be submitted to AS Nasdaq Riga (hereinafter – the Stock Exchange) concurrently with the audited financial statements SIA AgroCredit Latvia for 2017 for publishing on the website of the Stock Exchange: http://www.nasdaqbaltic.com/, and the website of SIA AgroCredit Latvia <a href="http://www.agrocredit.lv">http://www.agrocredit.lv</a> in Latvian and English.

Ģirts VintersJānis KārkliņšChairman of the BoardMember of the Board

Riga, 27 April 2018

#### Statement of income for the year ended 31 December 2017

|                                    | Notes  | 2017<br>EUR | 2016<br>EUR |
|------------------------------------|--------|-------------|-------------|
| Interest and similar income        | 1      | 705 829     | 619 923     |
| Interest expense                   | 2      | (298 954)   | (288 622)   |
| Impairment                         | 3      | (40 000)    | (70 000)    |
| Administrative expense             | 4      | (186 723)   | (166 709)   |
| Other operating income             | 5      | -           | 57          |
| Other operating expense            | 6      | (24 994)    | (28 844)    |
| Other financial expense            | 7      | -           | (139)       |
| Profit before corporate income tax | -      | 155 158     | 65 666      |
| Corporative income tax             | 8      | (26 743)    | (25 533)    |
| Deferred tax                       | 8      | (10 347)    | 10 631      |
| Current year's profit              | -<br>- | 118 068     | 50 764      |
| Other comprehensive income         |        | -           | -           |
| Total comprehensive income         | -<br>- | 118 068     | 50 764      |

Notes on pages from 11 to 26 are integral part of these financial statements.

| Ģirts Vinters         | Jānis Kārkliņš      | Evija Šverna |
|-----------------------|---------------------|--------------|
| Chairman of the Board | Member of the Board | Accountant   |
| Riga, 27 April 2018   |                     |              |

#### Statement of financial position as at 31 December 2017

|  | Notes  | 31.12.2017.<br>EUR | 31.12.2016.<br>EUR |
|--|--------|--------------------|--------------------|
| Assets   |        | LOIK               | Lon                |
| Long term investments                              |        |                    |                    |
| Fixed assets                                       | 9      | 2 688              | 2 729              |
| Loans and receivables                              | 10     | 248 938            | 206 219            |
| Deferred tax assets                                | 8      | -                  | 10 347             |
| Total long-term investments:                       |        | 251 626            | 219 295            |
| Current assets                                     |        |                    |                    |
| Loans and receivables                              | 10     | 4 740 855          | 4 841 576          |
| Other debtors                                      | 11     | 8 831              | 7 492              |
| Cash   | 12     | 2 911              | 77 761             |
| Total current assets:                              |        | 4 752 597          | 4 926 829          |
| Total assets                                       |        | 5 004 223          | 5 146 124          |
| <u>Liabilities</u>                                 |        |                    |                    |
| Shareholders' funds:                               |        |                    |                    |
| Share capital                                      | 13     | 1 500 000          | 1 500 000          |
| Other reserves                                     |        | 25                 | 25                 |
| Retained earnings:                                 |        |                    |                    |
| <ul> <li>prior year's retained earnings</li> </ul> |        | 1 297              | 190 533            |
| <ul> <li>current year's profit</li> </ul>          |        | 118 068            | 50 764             |
| Total shareholders' funds:                         |        | 1 619 390          | 1 741 322          |
| Creditors:   |        |                    |                    |
| Long-term creditors:                               |        |                    |                    |
| Borrowings   | 14     | 2 774 805          | 1 800 399          |
| Total long-term creditors:                         |        | 2 774 805          | 1 800 399          |
| Short-term creditors:                              |        |                    |                    |
| Borrowings   | 14     | 579 431            | 1 588 665          |
| Trade creditors and accrued liabilities            | 15; 16 | 30 597             | 15 738             |
| Total short-term creditors:                        |        | 610 028            | 1 604 403          |
| Total liabilities and shareholders' funds          |        | 5 004 223          | 5 146 124          |

Notes on pages from 11 to 26 are integral part of these financial statements.

| Ģirts Vinters         | Jānis Kārkliņš      | Evija Šverna |
|-----------------------|---------------------|--------------|
| Chairman of the Board | Member of the Board | Accountant   |

Riga, 27 April 2018

#### Statement of changes in equity for the year ended 31 December 2017

|                               | Share capital<br>EUR | Other reserves<br>EUR | Retained earnings<br>EUR | Total<br>EUR |
|-------------------------------|----------------------|-----------------------|--------------------------|--------------|
| As at 1 January 2016          | 1 000 020            | 25                    | 190 533                  | 1 190 578    |
| Profit for the year           | -                    | -                     | 50 764                   | 50 764       |
| Increase of the share capital | 499 980              | -                     |                          | 499 980      |
| As at 31 December 2016        | 1 500 000            | 25                    | 241 297                  | 1 741 322    |
| Dividends paid                | -                    | -                     | (240 000)                | (240 000)    |
| Profit for the year           | -                    | -                     | 118 068                  | 118 068      |
| As at 31 December 2016        | 1 500 000            | 25                    | 119 365                  | 1 619 390    |

Notes on pages from 11 to 26 are integral part of these financial statements.

#### Statement of cash flows for the year ended 31 December 2017

|  | Notes | 2017<br>EUR | 2016<br>EUR |
|--|-------|-------------|-------------|
| Cash flow from operating activities                        |       |             |             |
| Profit before corporate income tax                         |       | 155 158     | 65 666      |
| Adjustments for:   |       |             |             |
| - Corrections of decrease in value of fixed assets         |       | 1 840       | 3 512       |
| - loss on fixed assets disposal                            |       | _           | 759         |
| - interest and similar income                              |       | (705 829)   | (619 923)   |
| - interest and similar expense                             |       | 285 698     | 252 575     |
| - changes in provisions                                    |       | 40 000      | 70 000      |
| Loss before adjustments of working capital and short-      |       |             |             |
| term liabilities   |       | (223 133)   | (227 441)   |
| Adjustments for:   |       | (/          | ,           |
| - decrease in trade and other debtors                      |       | 1 619       | 1 239       |
| <ul> <li>trade creditors' increase / (decrease)</li> </ul> |       | (4 460)     | 4 989       |
| Gross cash flow from operating activities                  |       | (225 974)   | (221 183)   |
| Interest paid  |       | (290 379)   | (265 467)   |
| Interest income  |       | 675 491     | `568 740    |
| Corporate income tax payments                              |       | (29 701)    | (28 341)    |
| Net cash flow from operating activities                    |       | 129 437     | 53 749      |
| Cash flow from investing activities                        |       |             |             |
| Acquisition of fixed assets and intangibles                |       | (1 799)     | (2 895)     |
| Proceeds from sales of fixed assets and intangibles        |       | (1700)      | 2 893       |
| Loans issued   |       | (5 866 360) | (5 641 909) |
| Repayment of the issued loans                              |       | 5 914 700   | 4 687 447   |
| Net cash flow from investing activities                    |       | 46 541      | (954 464)   |
| Cash flow from financing activities                        |       |             |             |
| Proceeds from the share capital increase                   |       | _           | 499 980     |
| Dividends paid   |       | (216 000)   | -           |
| Loans received   |       | 5 334 629   | 5 829 523   |
| Repaid loans   |       | (5 369 457) | (5 376 230) |
| Net cash flow from financing activities                    |       | (250 828)   | 953 273     |
| Net cash flow of the reporting year                        |       | (74 850)    | 52 558      |
| Cash and cash equivalents at the beginning of the          |       |             |             |
| reporting year   |       | 77 761      | 25 203      |
| Cash and cash equivalents at the end of reporting year     | 12    | 2 911       | 77 761      |
| •  |       |             |             |

Notes on pages from 11 to 26 are integral part of these financial statements.

#### Notes to the financial statements Accounting policies

#### General information about the Company

SIA AgroCredit Latvia (further - The Company) is registered in Latvian Commercial Registry on 11 November 2011. The Company is specialized in providing financial services and offering credit services to farmers. Basically the Company issues short-term financing to crop-farmers for the purchase of raw materials, which is repaid after the harvest sales.

#### Information on the Company

Information requested by law on the Company has been disclosed in separate part of this annual report, on page 3.

Beneficial owners of the Company are shareholders of the Parent Company AgroCredit Estonia OU: Ģirts Vinters and Jānis Kārkliņš, owners of 50% of shares of the Parent Company. Till March 2018 beneficiary of the Company was also owner of SIA K Investments Kristaps Skotelis.

#### Basis of preparation

These financial statements with the year ended 31 December 2017 have been prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union (EU).

The financial statements cover the period from 1 January 2017 until 31 December 2017.

The financial statements are prepared based on historic cost method.

The Company's functional and presentation currency is euro (EUR).

The preparation of financial statements in accordance with IFRS requires the use of significant estimates and assumptions that affect the reported amounts of assets and liabilities, as well as the information on contingent assets and liabilities at the balance sheet date and the revenues and costs for the reporting period. Although these estimates are based on the information available to the management regarding the current events and actions, the actual results may differ from the estimates used. Critical assumptions and judgements are described in the relevant sections of the Notes to the financial statements.

#### (a) Significant accounting judgements, estimates and assumptions

The Company's financial statements and its financial result are influenced by accounting policies, assumptions, estimates and management judgement, which necessarily have to be made in the course of preparation of the financial statements. The Company makes estimates and assumptions that affect the reported amounts of assets and liabilities within the current and next financial year. All estimates and assumptions required in conformity with IFRS are best estimates undertaken in accordance with the applicable standard. Estimates and judgments are evaluated on a continuous basis, and are based on past experience and other factors, including expectations with regard to future events. Accounting policies and management's judgements for certain items are especially critical for the Company's results and financial situation due to their materiality. Future events occur which cause the assumptions used in arriving at the estimates to change. The effect of any changes in estimates will be recorded in the financial statements, when determinable.

#### Impairment allowance

The Company assesses at each reporting date whether there is objective evidence that a group of financial assets is impaired. A group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the group of financial assets that can be reliably estimated.

The criteria that the Company uses to determine that there is objective evidence of an impairment loss include:

- adverse changes in the payment status of borrowers in the portfolio of financial assets, i.e. financial assets whose interest and principal payments are past due;
- termination of agreement due to a breach of contract by the borrower, such as a default or delinquency in interest, principal and/or penalty payments.

The Company assesses whether objective evidence of impairment exists collectively for a group of financial assets with similar credit risk characteristics. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated.

Notes to the financial statements (continued)
Accounting policies (continued)

#### (a) Significant accounting judgements, estimates and assumptions (continued)

The calculation of the present value of the estimated future cash flows of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of the contractual cash flows of the assets in the Company and historical loss experience for assets with credit risk characteristics similar to those in the Company. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not currently exist.

Estimates of changes in future cash flows for groups of assets should reflect and be directionally consistent with changes in related observable data from period to period (for example, levels of arrears, collateral recoverability, or other factors indicative of changes in the probability of losses in the Company and their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Company to reduce any differences between loss estimates and actual loss experience.

When a receivable is uncollectible, it is written off against the related allowance for receivable impairment. Such receivables are written off after all the necessary procedures have been completed and the amount of the loss has been determined.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the accounts receivable aging), the previously recognized impairment loss is reversed by adjusting the allowance account. The amount of the reversal is recognized in the income statement.

Financial assets that are subject to collective impairment assessment and whose terms have been renegotiated are no longer considered to be past due but are treated as new assets. In subsequent years, the asset is considered to be past due and disclosed only if renegotiated again.

#### (b) Summary of significant accounting policies

#### Changes in accounting principles and reporting

The following new and amended IFRS and interpretations became effective in 2017, but have no significant impact on the operations of the Company and these financial statements:

Amendments to IAS 12 "Income taxes" – recognition of Deferred Tax Assets for Unrealised Losses (effective for annual periods beginning on or after 1 January 2017).

In 2017 amendments to IAS 7 "Statement of Cash Flows" – Disclosure initiative (effective for annual periods beginning on or after 1 January 2017) came in force.

Certain new standards and interpretations have been published that become effective for the accounting periods beginning on 1 January 2018 or later periods or are not yet endorsed by the EU:

IFRS 9 "Financial instruments" (effective for annual periods beginning on or after 1 January 2018). Key features of the new standard are:

- Financial assets are required to be classified into three measurement categories: those to be
  measured subsequently at amortised cost, those to be measured subsequently at fair value through
  other comprehensive income (FVOCI) and those to be measured subsequently at fair value through
  profit or loss (FVPL).
- Classification for debt instruments is driven by the entity's business model for managing the financial assets and whether the contractual cash flows represent solely payments of principal and interest (SPPI). If a debt instrument is held to collect, it may be carried at amortised cost if it also meets the SPPI requirement. Debt instruments that meet the SPPI requirement that are held in a portfolio where an entity both holds to collect assets' cash flows and sells assets may be classified as FVOCI. Financial assets that do not contain cash flows that are SPPI must be measured at FVPL (for example, derivatives). Embedded derivatives are no longer separated from financial assets but will be included in assessing the SPPI condition.

Notes to the financial statements (continued)

Accounting policies (continued)

(b) Summary of significant accounting policies (continued)

### Changes in accounting principles and reporting (continued)

- Investments in equity instruments are always measured at fair value. However, management can
  make an irrevocable election to present changes in fair value in other comprehensive income,
  provided the instrument is not held for trading. If the equity instrument is held for trading, changes in
  fair value are presented in profit or loss.
- Most of the requirements in IAS 39 for classification and measurement of financial liabilities were carried forward unchanged to IFRS 9. The key change is that an entity will be required to present the effects of changes in own credit risk of financial liabilities designated at fair value through profit or loss in other comprehensive income.
- IFRS 9 introduces a new model for the recognition of impairment losses the expected credit losses (ECL) model. There is a 'three stage' approach which is based on the change in credit quality of financial assets since initial recognition. In practice, the new rules mean that entities will have to record an immediate loss equal to the 12-month ECL on initial recognition of financial assets that are not credit impaired (or lifetime ECL for trade receivables). Where there has been a significant increase in credit risk, impairment is measured using lifetime ECL rather than 12-month ECL. The model includes operational simplifications for lease and trade receivables.
- Hedge accounting requirements were amended to align accounting more closely with risk
  management. The standard provides entities with an accounting policy choice between applying the
  hedge accounting requirements of IFRS 9 and continuing to apply IAS 39 to all hedges because the
  standard currently does not address accounting for macro hedging.

Applying IFRS 9 "Financial instruments" will not cause significant fluctuations to Company's financial results and recognised financial situation by evaluation of Company's management. Starting from 1 January 2017 the Company recognises general accounting provisions according to its debt portfolio. Company's created provisioning method for either general or individual provisions includes expected credit losses (ECL) approach.

IFRS 15 "Revenue from Contracts with Customers" (effective for annual periods beginning on or after 1 January 2018). The new standard introduces the core principle that revenue must be recognised when the goods or services are transferred to the customer, at the transaction price. Any bundled goods or services that are distinct must be separately recognised, and any discounts or rebates on the contract price must generally be allocated to the separate elements. When the consideration varies for any reason, minimum amounts must be recognised if they are not at significant risk of reversal. Costs incurred to secure contracts with customers have to be capitalised and amortised over the period when the benefits of the contract are consumed.

As the Company's main operations are related to lending services, and operating income is generated by interest income, the Company's management expects no significant impact to Company's financial results and financial situation adopting the IFRS 15 "Revenue from Contracts with Customers".

Amendments to IFRS 10 "Consolidated financial statements", IAS 28 "Investments in associates and joint ventures" – Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (effective date to be determined by the IASB, not yet endorsed in the EU).

IFRS 16 "Leases" (effective for annual periods beginning on or after 1 January 2019). The new standard sets out the principles for the recognition, measurement, presentation and disclosure of leases. All leases result in the lessee obtaining the right to use an asset at the start of the lease and, if lease payments are made over time, also obtaining financing. Accordingly, IFRS 16 eliminates the classification of leases as either operating leases or finance leases as is required by IAS 17 and, instead, introduces a single lessee accounting model. Lessees will be required to recognise:

- assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value:
- depreciation of lease assets separately from interest on lease liabilities in the income statement.
   IFRS 16 substantially carries forward the lessor accounting requirements in IAS 17.

Amendments to IFRS 16 "Leases" does not require significant changes in accounting of the Company, accordingly, a lessor continues to classify its leases as operating leases or finance leases, and to account for those two types of leases differently.

Notes to the financial statements (continued)

Accounting policies (continued)

(b) Summary of significant accounting policies (continued)

#### Changes in accounting principles and reporting (continued)

As the Company has no significant operating lease agreements, the Company's management expects no significant impact to Company's financial results and financial situation adopting the IFRS 16 "Leases".

Amendments to IFRS 2 "Share-based Payment" (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU);

Amendments to IFRS 4 "Insurance Contracts" – Applying IFRS 9 "Financial instruments" with IFRS 4 "Insurance contracts" (effective for annual periods beginning on or after 1 January 2018);

Annual improvements to IFRS's 2016. The amendments include changes that affect 3 standards:

- IFRS 12 "Disclosure of Interests in Other Entities" (effective for annual periods beginning on or after 1 January 2017, not yet endorsed in the EU),
- IFRS 1 "First-time Adoption of International Financial Reporting Standards" (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU), and
- IAS 28 "Investments in Associates and Joint Ventures" (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU).

IFRIC 22 "Foreign Currency Transactions and Advance Consideration" (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU).

IFRS 17 "Insurance contracts" (effective for annual periods beginning on or after 1 January 2021, not yet endorsed in the EU).

IFRIC 23 "Uncertainty over Income Tax Treatments" (effective for annual periods beginning on or after 1 January 2019, not yet endorsed in the EU).

Amendments to IAS 40 "Investment Property" – Transfers of investment property (effective for annual periods beginning on or after 1 January 2018, not yet endorsed in the EU).

Amendments to IFRS 9 "Financial instruments" – Prepayment Features with Negative Compensation (effective for annual periods beginning on or after 1 January 2019, not yet endorsed in the EU).

Amendments to IAS 28 "Investments in Associates and Joint Ventures" – Long-term Interests in Associates and Joint Ventures (effective for annual periods beginning on or after 1 January 2019, not yet endorsed in the EU).

Annual improvements to IFRS's 2017 (effective for annual periods beginning on or after 1 January 2019, not yet endorsed in the EU). The amendments include changes that affect 4 standards:

- IFRS 3 "Business Combinations",
- IFRS 11 "Joint Arrangements"
- IAS 12 "Income taxes"
- IAS 23 "Borrowing costs".

Board of the Company decided not to initiate new standards and interpretations before endorsing them in EU. Management of the Company believes that new standards and interpretations listed above does not have significant impact on Company's separate financial statements in the year of endorsement.

There are no other new or revised standards or interpretations that are not yet effective that would be expected to have a material impact on the Company.

Notes to the financial statements (continued)
Accounting policies (continued)

#### (b) Summary of significant accounting policies (continued)

#### Recognition of revenue and expenses

Net sales

Net revenue represents the total value of goods sold and services provided during the year net of value added tax. Income is recognised based on accruals principle.

#### Interest income and similar income

The Company presents interest income in the section of the Profit and loss account prior to calculation of gross profit, as this income is related to the basic activities of the Company – charging interest for loans issued in return to pledge held as security or loans issued on other conditions. Interest income is recognised using accruals principle. Interest income is not recognised from the moment the recoverability of principal is considered doubtful. Penalty interest is recognised on a cash basis.

#### Other income

Other income is recognised based on accruals principle.

#### Expenses

Expenses are recognised based on accruals principle in the period of origination, irrespective of the moment of payment. Expenses related to financing of loans is recognised in the period of liability origination and included in the profit and loss items "Interest and similar expenses".

#### Foreign currency translation

The Company maintains its accounts in euros. During the reporting period transactions in foreign currencies are recorded using euro foreign exchange reference rates that are published based on a regular daily concertation procedure between central banks of the European System of Central Banks and other central banks. At the end of the reporting year foreign currency cash balance and balances of advances and loans denominated in foreign currencies as well as other debtors' or creditors' debts payable in foreign currencies are translated from the foreign currency to the euro in accordance with the foreign exchange rates in force on the last date of the reporting year. The resulting profit or loss is charged to the profit and loss account.

#### Intangible and tangible fixed assets

All intangibles and fixed assets are recorded at cost net of depreciation. Depreciation or amortisation is calculated on a straight-line basis to write down each asset to its estimated residual value over its estimated useful life as follows:

|   | % per annum |
|---|-------------|
| Intangibles                                 | 20          |
| Buildings                                   | 5           |
| Plant and equipment                         | 20          |
| Other fixtures and fittings, motor vehicles | 20          |

#### Accounts receivable

Accounts receivable comprise loans and other receivables (other debtors, advances and deposits) that are non-derivative financial assets with fixed or determinable payments. Loans are carried at amortized cost where cost is defined as the fair value of cash consideration given to originate those loans. All loans and receivables are recognized when cash is advanced to borrowers and derecognized on repayments. The Company has granted consumer loans to customers throughout its market area. The economic condition of the market area may have an impact on the borrowers' ability to repay their debts. Restructured loans are no longer considered to be past due unless the loan is past due according to the renegotiated terms.

The Company assesses at each balance sheet date whether there is objective evidence that loans are impaired. If any such evidence exists, the amount of the allowances for loan impairment is assessed as the difference between the carrying amount and the recoverable amount, being the present value of expected cash flows including amounts recoverable from collateral discounted at the original effective interest rate.

The assessment of the evidence for impairment and the determination of the amount of allowances for impairment or its reversal requires the application of management's judgement and estimates. Management's judgements and estimates consider relevant factors including but not limited to, the identification of non-performing loans (loan repayment schedule compliance), the estimated value of collateral (if taken) as well as other relevant factors affecting loan and recoverability and collateral values. These judgements and estimates are reviewed periodically and as adjustments become necessary, they are reported in earnings in the period in which they become known. The Management of the Company have made their best estimates of losses based on objective evidence of impairment and believe those estimates presented in the financial statements are reasonable in light of available information.

When loans cannot be recovered they are written off and charged against allowances for loan impairment losses. They are not written off until all the necessary legal procedures have been completed and the amount of the loss is finally determined.

Notes to the financial statements (continued)
Accounting policies (continued)

### (b) Summary of significant accounting policies (continued) Accounts receivable (continued)

The provision in the allowance account is reversed if the estimated recovery value exceeds the carrying amount.

In accordance with the provision policy developed by the Company, accounts receivables according their level of risk are divided in 4 groups. The following rates are applied: 1st level – no provisions are made, 2<sup>nd</sup> level – accounts receivables which recoverability is highly credible, however additional costs may occur (5%), 3<sup>rd</sup> level – accounts receivables, which recoverability is possible, however there are reasonable doubts of full recovery (50%), 4<sup>th</sup> level – accounts receivables, which are unlikely to be recovered (100%).

General provisions are made in amount of 1% of the portfolio of issued loans. Provisions made are revaluated twice per year (30 June and 31 December) according to the total value of portfolio of issued loans as at the end of respective periods.

The recoverability of other debtors, advances and deposits paid is valued on individual basis if there are any indications of net book value of the asset exceeding its recoverable amount.

#### **Finance leases**

Leases of assets under which the Company has substantially all the risks and rewards of ownership are classified as financial leases. Financial leases are capitalised at the inception of the lease at the present value of the minimum lease payments. Interest element of leasing payments is charged to the profit and loss account over the lease period.

#### Corporate income tax

Corporate income tax for the reporting period is included in the financial statements based on the management's calculations prepared in accordance with Latvian Republic tax legislation.

#### Deferred tax

Deferred tax assets / liabilities are written off in the profit and loss account for the period, based on changes in the legislation that lead to the deferred tax base elimination.

#### Provisions for unused annual leave

Amount of provision for unused annual leave is determined by multiplying the average wage of employees in the reporting year per day by the amount of accrued but unused annual leave at the end of the reporting year.

#### **Borrowings**

Borrowings are recognised initially at the proceeds received net of transaction costs incurred. In subsequent periods, borrowings are stated at amortised cost using the effective yield method; any difference between proceeds net of any transaction costs and the redemption value is gradually recognised in the profit and loss account or capitalised to fixed assets under construction according to fixed assets accounting policy over the period of borrowings.

#### Cash and cash equivalents

For the purposes of the cash flow statements, cash and cash equivalents comprise cash on hand, balances of current account with banks and short-term deposits with maturity up to 90 days.

#### Related parties

Related parties are defined as shareholders of the Company, members of the board, their close relatives and companies in which they have a significant influence or control. The term "Related parties" corresponds with the term used in annex IAS 24 "Related Party Disclosures" of COMMISSION REGULATION (EC) No 1126/2008 of 3 November 2008 adopting certain international accounting standards in accordance with Regulation (EC) No 1606/2002 of the European Parliament and of the Council.

#### Subsequent events

Post-period-end events that provide additional information about the Company's position at the balance sheet date (adjusting events) are reflected in the financial statements. Post-period-end events that are not adjusting events are disclosed in the notes when material.

### Notes to the financial statements (continued) Accounting policies (continued)

#### (a) Summary of significant accounting policies (continued)

#### Contingencies

Contingent liabilities are not recognised in the financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. A contingent asset is not recognised in the financial statements but disclosed when an inflow of economic benefits is probable.

#### Risk management

The activities of the Company are exposed to different financial risks: credit risk, liquidity risk, market risk, cash flow and interest rate risk, operational risk and foreign currency risk. The Board is responsible for risk management. The Board identifies, assesses and seeks to find solutions to avoid financial risks.

#### Credit risk

The Company has a credit risk concentration based on its operational specifics – issuance of loans against pledge, as well as issuance of non-secured loans that is connected with an increased risk of asset recoverability. The risk may result in short-term liquidity problems and issues related to timely coverage of short-term liabilities.

The Company's policies are developed in order to ensure maximum control procedures in the process of loan issuance, timely identification of bad and doubtful debts and adequate provisioning for potential loss. Company has no concentration of credit risk to one loan receiver.

Company issues loans that are secured with collateral as well as non-collateralized loans:

|                                      | 31.12.2017 | %    | 31.12.2016 | %    |  |
|--------------------------------------|------------|------|------------|------|--|
|                                      | EUR        |      | EUR        |      |  |
| Loans with collateral                | 1 586 549  | 32   | 1 756 921  | 35   |  |
| Loans without collateral             | 2 857 664  | 58   | 2 887 060  | 57   |  |
| Financial leasing                    | 522 435    | 10   | 371 007    | 8    |  |
| Total loan amount (see also Note 10) | 4 966 648  | 100% | 5 014 988  | 100% |  |

The main part of non-secured loans is seasonal financing, which is secured by harvest sales agreements.

#### Liquidity risk

The Company complies with the prudence principle in the management of its liquidity risk and maintains sufficient funds. The management of the Company has an oversight responsibility of the liquidity reserves and it makes current forecasts based on anticipated cash flows. Most of the Company's liabilities are short-term liabilities. The management is of the opinion that the Company will be able to secure sufficient liquidity by its operating activities.

The total liabilities of the Company by term is reflected in the following table. The amounts disclosed in the table are contractual undiscounted cash flow.

| Loans (excluding finance lease liabilities) | Less than 3 months | 3 months to year | From year to 5 years    | Total     |
|---|--------------------|------------------|-------------------------|-----------|
| 31 December 2016, EUR                       | -                  | 1 582 165        | 1 781 550               | 3 363 715 |
| 31 December 2017, EUR                       | -                  | 1 961 660        | 1 755 660               | 3 717 320 |
| Financial leasing                           | Less than 3 months | 3 months to year | From year to<br>5 years | Total     |
| 31 December 2016, EUR                       | 57 603             | 58 873           | 140 511                 | 256 987   |
| 31 December 2017, EUR                       | 56 566             | 57 550           | 25 116                  | 139 232   |

#### Market risk

The Company is exposed to market risks, basically related to the fluctuations of interest rates between the loans granted and funding received, as well as demand for the Company's services fluctuations. The Company attempts to limit market risks, adequately planning the expected cash flows, diversifying the product range and fixing funding resource interest rates.

Notes to the financial statements (continued)

**Accounting policies** (continued)

(b) Summary of significant accounting policies (continued)

Risk management (continued)

#### Cash flow and interest rate risk

As the Company has borrowings from credit institutions and finance lease obligations, the Company's cash flows related to financing costs to some extent depend on the changes in market rates of interest (interest rates applied consist of base rate and variable rate (6M Euribor, 3M Euribor). The Company's interest payment related cash flows depend on the current market rates of interest. Interest rate risk is partly averted by the fact that a number of loans received (including bond issued) have fixed interest rates set. Please see also Note 14.

Management of the Company monitors fluctuations of % rates on regular basis and, if necessary, takes measures in order to minimize negative impact of % rate fluctuations on Company's operations.

#### Operational risk

Operational risk is a loss risk due to external factors namely (natural disasters, crimes, etc) or internal ones (IT system crash, fraud, violation of laws or internal regulations, insufficient internal control). Operation of the Company carries a certain operational risk which can be managed using several methods including methods to identify, analyse, report and reduce the operational risk.

#### Foreign exchange risk

The Company's financial assets and liabilities are not exposed to foreign currency risk. All transactions are concluded in euros

#### Accounting for derivative financial instruments

The Company does not actively use derivative financial instruments in its operations.

#### Financial instruments – key measurement terms

Fair value is the amount for which an asset could be exchanged or a liability settled between knowledgeable, willing parties in an arm's length transaction. Fair values of financial assets or liabilities, including derivative financial instruments in active markets are based on quoted market prices. If the market for a financial asset or liability is not active (and for unlisted securities) the Company establishes fair value by using valuation techniques. These include the use of discounted cash flow analysis, option pricing models and recent comparative transactions as appropriate and may require the application of management's judgement and estimates.

Where, in the opinion of the Management, the fair values of financial assets and liabilities differ materially from their book values such fair values are separately disclosed in the notes to the accounts.

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of a financial instrument. An incremental cost is one that would not have been incurred if the transaction had not taken place. Transaction costs include fees and commissions paid to agents (including employees acting as selling agents), advisors, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Transaction costs do not include debt premiums or discounts, financing costs or internal administrative or holding costs.

Amortised cost is the amount at which the financial instrument was recognised at initial recognition less any principal repayments plus accrued interest and for financial assets less any write-down for incurred impairment losses. Accrued interest includes amortisation of transaction costs deferred at initial recognition and of any premium or discount to maturity amount using the effective interest method. Accrued interest income and accrued interest expense including both accrued coupon and amortised discount or premium (including fees deferred at origination, if any) are not presented separately and are included in the carrying values of related items on the balance sheet.

The effective interest method is a method of calculating the amortised cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability. When calculating the effective interest rate the Company estimates cash flows considering all contractual terms of the financial instrument (for example, prepayment options) but does not consider future credit losses. The calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

#### Management of the capital structure

In order to ensure the continuation of the Company's activities, while maximizing the return to stakeholders capital management, optimization of the debt and equity balance is performed. The Company's capital structure consists of borrowings from related persons, third party loans and loans from credit institutions and finance lease liabilities, cash and equity, comprising issued share capital, retained earnings and share Premium.

Notes to the financial statements (continued)

Accounting policies (continued)

(b) Summary of significant accounting policies (continued)

#### Financial instruments (continued)

At year-end the ratios were as follows:

|                                | 31.12.2017 | 31.12.2016 |
|--------------------------------|------------|------------|
|                                | EUR        | EUR        |
| Loan and lease liabilities     | 3 384 833  | 3 404 802  |
| Cash and bank                  | 2 911      | 77 761     |
| Net debts                      | 3 381 922  | 3 327 041  |
| Equity                         | 1 619 390  | 1 741 322  |
| Liabilities / equity ratio     | 2.09       | 1.96       |
| Net liabilities / equity ratio | 2.09       | 1.91       |

In 2017 there are no significant changes of the ratios calculated.

#### **Financial instruments**

Financial instruments by category

The Company's principal financial instruments are cash and cash equivalents, loans, issued bonds and other borrowings, debts to suppliers and other creditors. These financial instruments ensure everyday operations of the Company.

#### Assets and liabilities fair value hierarchy

The Company's financial assets and liabilities as at 31 December 2016 and 31 December 2017 are carried at their fair value.

Hierarchy of input data for determining the fair value of assets and liabilities

In order to determine and present the financial assets and liabilities fair value, the Company uses the following three-level fair value hierarchy.

Level 1: active market published price quotations;

Level 2: other methods that use data, all of which are directly or indirectly observable and have a significant impact on the recognized fair value;

Level 3: other techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

Level 1 it includes cash and cash equivalents. In Level 2 are not included any of the financial assets or financial liabilities. Level 3 includes loans and other debts, other financial assets, payables and other liabilities.

These assets and liabilities, with the exception of long-term loans, are short-term assets (with maturity less than 1 year), and as a result, the Company assumes that the assets (less the calculated provisions) are carried at their fair value. Loans received and given to related parties are priced at market rates (published statistical lending rates), hence the Company assumes that the fair value of these loans is reflected in their carrying value. The Company's assets and liabilities that are measured at fair value hierarchy as follows:

|   | 31.12.2017.<br>EUR | 31.12.2016.<br>EUR |
|---|--------------------|--------------------|
| Assets carried at amortized value level 3 |                    |                    |
| Loans and receivables and others debtors  | 5 001 535          | 5 055 287          |
| Total level 3                             | 5 001 535          | 5 055 287          |
| level 1                                   |                    |                    |
| Cash                                      | 2 911              | 77 761             |
| Total level 1                             | 2 911              | 77 761             |
| Total                                     | 5 004 446          | 5 133 048          |
| Liabilities at amortized value            |                    |                    |
| level 3                                   | 2.254.226          | 2 200 064          |
| Borrowings                                | 3 354 236          | 3 389 064          |
| Trade creditors and other creditors       | 30 597             | 15 330             |
| Total level 3                             | 3 384 833          | 3 404 394          |
| Total                                     | 3 384 833          | 3 404 394          |

#### Notes to the financial statements (continued)

| (1)                     | Interest and similar income                    |                  |                         |
|-------------------------|--|------------------|-------------------------|
| ` ,                     |  | 2017             | 2016                    |
|                         |  | EUR              | EUR                     |
| Inter                   | est income from issued loans                   | 613 588          | 548 361                 |
| Income from commissions |  | 60 084           | 66 702                  |
| Othe                    | r interest income                              | 32 157           | 4 860                   |
|                         |  | 705 829          | 619 923                 |
| All of the              | he Company's revenues generated Latvia.        |                  |                         |
| (2)                     | Interest expense                               |                  |                         |
| LCD                     | bonds' coupon expense                          | 183 693          | 18 895                  |
| Inter                   | est on loans received – SIA Citadele Banka     | 67 960           | 69 717                  |
| Inter                   | est on loans received – SIA Bonus.lv           | 26 389           | 25 189                  |
| Leve                    | erage expenditure                              | 13 256           | 36 047                  |
| Inter                   | est on loans received – SIA Luminor Līzings    | 7 151            | 11 298                  |
| Inter                   | est on loans received from related companies   | 505              | 15 378                  |
| Bond                    | ds' coupon expense                             | -                | 59 464                  |
| Inter                   | est on loans received – A3E Capital SICAV plc  | -                | 47 123                  |
| Inter                   | est on other loans received                    |                  | 5 511                   |
|                         |  | 298 954          | 288 622                 |
| (3)                     | Impairment                                     |                  |                         |
| Chai                    | nge of provision for doubtful debts*           | 40 000           | 70 000                  |
|                         |  | 40 000           | 70 000                  |
| * See a                 | also Note 10.                                  |                  |                         |
| (4)                     | Administrative expense                         |                  |                         |
| Lega                    | al services, including debt collection costs * | 55 897           | 44 367                  |
| Staff                   | costs  | 54 201           | 51 363                  |
| Acco                    | ounting services and professional fees         | 14 203           | 14 769                  |
| IT co                   | osts   | 13 425           | 6 411                   |
| Soci                    | al insurance                                   | 12 789           | 12 116                  |
|                         | sportation expenses                            | 11 776           | 12 005                  |
|                         | e rent   | 9 338            | 8 167                   |
|                         | e expenses                                     | 5 123            | 5 761                   |
|                         | rance  | 2 123            | 564                     |
|                         | munication expenses                            | 1 984            | 2 789                   |
|                         | rease of fixed assets value                    | 1 840            | 3 512                   |
|                         | commission                                     | 578              | 638                     |
|                         | duty   | 13               | 4 228                   |
| Otne                    | er administrative expenses                     | 3 436<br>186 723 | 4 238<br><b>166 709</b> |
|                         |  |                  |                         |
| (5)                     | Other operating income                         |                  |                         |
| Othe                    | er interest income                             | <u>-</u>         | 57                      |
|                         |  | <u> </u>         | 57                      |
|                         |  |                  |                         |

#### Notes to the financial statements (continued)

| (6) Other operating expenses  |                |                          |                 |
|---|----------------|--------------------------|-----------------|
| (6) Other operating expenses  |                | 2016                     | 2016            |
|   |                | EUR                      | EUR             |
|   |                |                          |                 |
| Marketing and advertising costs   |                | 9 651                    | 11 556          |
| Debt recovery costs   |                | 7 319                    | 3 516           |
| Donations   |                | 6 500                    | 6 500           |
| Sales promotion costs   |                | 4 940                    | 3 784           |
| Membership fees   |                | 105                      | 3 351           |
| Penalties   |                | (0.504)                  | 137             |
| Reimbursement of expenses   |                | (3 521)<br><b>24 994</b> | 28 844          |
|   |                | 24 994                   | 20 044          |
| (7) Other financial expenses  |                |                          |                 |
| (1) Other illiancial expenses   |                |                          |                 |
| Interest paid – SIA Luminor Līzings   |                | -                        | 139             |
|   |                |                          |                 |
| (8) Corporate income tax for the report   | ing year       |                          |                 |
| Corporate income tax charge for the current ye  | ear            | 26 743                   | 25 533          |
| Deferred tax charge   |                | 10 347                   | (10 631)        |
|   |                | 37 090                   | 14 902          |
|   |                |                          |                 |
| Corporate income tax differs from the theore  | etical amount: |                          |                 |
| Profit before corporate income tax  |                | 140 158                  | 65 666          |
| Trom Botoro corporato mocinio tax   |                | 110 100                  | 33 333          |
| Theoretically calculated tax  |                | 21 024                   | 9 850           |
| Expenses not deductible for tax purposes  |                | 3 015                    | 10 577          |
| Deferred corporate income tax asset write-off   |                | 18 576                   | -               |
| Tax discount for donations  |                | (5 525)                  | (5 525)         |
| Tax charge  |                | 37 090                   | 14 902          |
|   |                |                          |                 |
|   |                | 31.12.2017.              | 31.12.2016.     |
|   |                | EUR                      | EUR             |
| Deferred toy liabilities (assets) at the beginning  | of year        | (10 347)                 | 204             |
| Deferred tax liabilities (assets) at the beginning<br>Deferred tax liabilities increase / (decrease) in t | -              | 10 347)                  | 284<br>(10 631) |
| Deferred tax liabilities (assets) at the end of   |                | 10 347                   | (10 347)        |
| belefied tax habilities (assets) at the end of  | year           |                          | (10 041)        |
| (9) Fixed assets  |                |                          |                 |
| ,   | Other fixed    | Total                    |                 |
|   | assets         |                          |                 |
|   | EUR            | EUR                      |                 |
| Cost  |                |                          |                 |
| 31.12.2016.   | 4 724          | 4 724                    |                 |
| Additions   | 1 799          | 1 799                    |                 |
| Disposals   | (1 060)        | (1 060)                  |                 |
| 31.12.2017.   | 5 463          | 5 463                    |                 |
| Depreciation  |                |                          |                 |
| 31.12.2016.   | 1 995          | 15 323                   |                 |
| Charge for 2017   | 1 840          | 1 840                    |                 |
| Disposals   | (1 060)        | (1 060)                  |                 |
| 31.12.2017.   | 2 775          | 2 775                    |                 |
| Net book value 31.12.2016.  | 2 729          | 2 729                    |                 |
| Net book value 31.12.2017.  | 2 688          | 2 688                    |                 |
| =   |                |                          |                 |

#### Notes to the financial statements (continued)

| (10) Loans and receivables                              | 31.12.2017.<br>EUR | 31.12.2016.<br>EUR |
|---|--------------------|--------------------|
| Loans issued – long-term                                | 248 938            | 206 219            |
| Loans issued – short-term                               | 4 725 855          | 4 841 576          |
| Total   | 4 974 793          | 5 047 795          |
| Including:  |                    |                    |
| Issued loan portfolio - long-term portion               | 248 938            | 206 219            |
| Issued loan portfolio - short-term portion              | 4 717 710          | 4 808 769          |
| Total issued loan portfolio, gross                      | 4 966 648          | 5 014 988          |
| Provisions for bad and doubtful trade debtors           | (110 000)          | (70 000)           |
| Total issued loan portfolio, net                        | 4 856 648          | 4 944 988          |
| Trade receivables                                       | 51 297             | 28 381             |
| Accrued interest income                                 | 81 848             | 74 426             |
| Total   | 4 989 793          | 5 047 795          |
| The Company issues loans secured by collateral and unse | ecured loans:      |                    |
| Loans issued against pledge                             | 1 586 549          | 1 756 921          |
| Loans issued without pledge                             | 2 857 664          | 2 887 060          |
| Finance lease   | 522 435            | 371 007            |
| Total issued loan portfolio, gross                      | 4 966 648          | 5 014 988          |

As at 31 December 2017 the Company has no credit risk concentration to one major customer or group of partners.

Company's maximum exposure to credit risk on finance leases and loans issued against the pledge is the loan/ finance lease amount decreased by the value of the pledge. Loans are usually issued in amount of 70-80% of the pledge value.

Company's maximum exposure to credit risk on unsecured loans is the remaining amount of the loans issued.

All loans are issued in euro.

#### Loans and receivables (gross) age analysis:

| Debt does not exceed the payment deadline Delayed from 1 - 30 days Delayed from 31 - 90 days Delayed from 91 - 180 days Over 180 days past due | 4 726 760<br>643<br>215 018<br>86 467<br>70 905   | 4 950 250<br>64 134<br>12 062<br>81 309<br>10 040 |
|--|---|---|
|  | 5 099 793   | 5 117 795   |
| Provisions for bad and doubtful loans and receivables:   | 2017<br>EUR                                       | 2016<br>EUR                                       |
| Provisions at the beginning of the year Additional provisions General provisions Recovered debts Provisions at the end of the year             | 70 000<br>15 000<br>50 000<br>(25 000)<br>110 000 | 70 000<br>-<br>-<br>70 000                        |

In accordance with the provisioning policy developed by the Company, starting with 2016 special provisions for overdue issued loans were made. In 2017 special and general provisions were assessed. As at the end of the year 2017 general provisions in accordance to the policy developed constitute EUR 50 000. Provisions are calculated based on portfolio of issued loans grossed up amounts (step EUR 5 000).

#### Notes to the financial statements (continued)

#### (10) Loans and receivables

| Loans issued – movement during the year | 2017<br>EUR                           | 2016<br>EUR |
|---|---------------------------------------|-------------|
| Net book value as at 1 January          | 5 047 795                             | 4 112 154   |
| Loans issued                            | 5 866 360                             | 5 641 905   |
| Loans repaid                            | (5 914 700)                           | (4 687 447) |
| Interest charge 2017                    | 705 829                               | 619 923     |
| Interest payments received              | (675 491)                             | (568 740)   |
| Disposals                               | · · · · · · · · · · · · · · · · · · · | -           |
| Change of provisions for bad debts      | (40 000)                              | (70 000)    |
| Net book value as at 31 December        | 4 989 793                             | 5 047 795   |
| (11) Other debtors                      |                                       |             |
|   | 31.12.2017.                           | 31.12 2016. |
|   | EUR                                   | EUR         |
| Taxes overpaid (see Note 16)            | 4 308                                 | 1 349       |
| Prepaid expenses                        | 3 523                                 | 417         |
| Advance payments received               | 1 000                                 | 5 726       |
|   | 8 831                                 | 7 492       |
| (12) Cash and bank                      |                                       |             |
| Cash at bank                            | 2 911                                 | 77 761      |

#### (13) Share capital

As at 31 December 2017 the subscribed and fully paid share capital the Company is EUR 1 500 000 that consists of 50 000 ordinary shares with a nominal value of EUR 30 each.

#### (14) Borrowings

| (14) Bollowings                     |          | 31.12.2017.<br>EUR | 31.12.2016.<br>EUR |
|-------------------------------------|----------|--------------------|--------------------|
| Finance lease - SIA Luminor Līzings | (14a)    | 24 805             | 135 399            |
| Bond issued                         | (14c) _  | 2 750 000          | 1 665 000          |
| Total long-term part                |          | 2 774 805          | 1 800 399          |
| Loans                               | (14a)    | 200 000            | 380 000            |
| Loans from credit institutions      | (14b)    | 268 837            | 1 098 071          |
| Finance lease - SIA Luminor Līzings | (14a) _  | 110 594            | 110 594            |
| Total short-term part               | _        | 579 431            | 1 588 665          |
| Total loans                         |          | 3 354 236          | 3 389 064          |
| (14a) Borrowings                    |          |                    |                    |
| Lease – SIA Luminor Līzings         | _        | 24 805             | 135 399            |
| Total long-term part                | _        | 24 805             | 135 399            |
| Loan – SIA Bonus.lv                 |          | -                  | 380 000            |
| Loan – AgroCredit Estonia OU        |          | 200 000            | -                  |
| Lease – SIA Luminor Līzings         | _        | 110 594            | 110 594            |
| Total short-term part               | _        | 310 594            | 490 594            |
| Total loans                         | <u>-</u> | 335 399            | 625 993            |

Notes to the financial statements (continued)

- (14) Borrowings (continued)
- (14a) Borrowings (continued)

As at 31 December 2017 the Company has the following credit liabilities:

- Standard financial leasing agreements with variable interest rate (incl. base rate 3m Euribor and margin). The agreements are secured by the guaranty from major shareholder of the Company AgroCredit Estonia OU as well as by leased assets. The resources received according to the lease contracts are used for customer financing and are included into the Company's assets; Finance lease receivables are secured with the lease objects.
- unsecured loan from AgroCredit Estonia OU, according to the loan agreement from 01.12.2017., total amount EUR 200 000 and 3% annual interest rate, repayment date December 31, 2018.

#### (14b) Loans from credit institutions

|                                      | 31.12.2017.<br>EUR | 31.12.2016.<br>EUR |
|--------------------------------------|--------------------|--------------------|
| Credit facility in AS Citadele Banka | 268 837            | 1 098 071          |
|                                      | 268 837            | 1 098 071          |

On 11 December 2017, the Company concluded credit facility agreement with AS Citadele Banka. According the agreement, total limit of the credit facility is EUR 1 500 000. Annual interest rate consists of variable rate 6M Euribor and fixed base rate. The repayment date is October 30, 2018.

The collateral of the contract is pledge on the Company's shares, as well as the Company's assets as a whole at the date of pledge as well as their future components.

The contract foresees several covenants including the structure of the credit portfolio and other requirements.

#### (14c) Bonds issued

| LCD Bonds issued | 2 750 000 | 1 665 000 |
|------------------|-----------|-----------|
|                  | 2 750 000 | 1 665 000 |

The Company has issued bonds (ISIN LV0000802106, registered in Latvian Central Depository, listed in AS Nasdaq Riga). As at the end of reporting year total amount of bonds listed in AS Nasdaq Riga is 600 bonds, 5 000 EUR nominal value each (total nominal value 3 000 000 EUR). As at 31 December 2017 50 bonds are held by the Company itself. The coupon rate is 7% and it is paid once a year – on December 31. The expiry date of the bonds is 31 December 2026. Most of the holders (excluding bonds for amount EUR 300 000) has an option to sell-back the bonds in the end of each calendar year, informing 1 month prior.

| Loans received – movement during the year | 2017<br>EUR | 2016<br>EUR |
|---|-------------|-------------|
| Net book value as at 1 January            | 3 389 064   | 2 935 772   |
| Loans received                            | 5 334 629   | 5 829 523   |
| Loans repaid                              | (5 369 457) | (5 376 230) |
| Interest charge                           | 285 698     | 252 575     |
| Interest paid                             | (290 379)   | (265 467)   |
| Change of accrued interest (see Note 15)  | 4 681       | 12 891      |
| Net book value as at 31 December          | 3 354 236   | 3 389 064   |

#### Notes to the financial statements (continued)

| (15)  | riado ordanors an  | d accrued liabilities                                  |  | 31.12.2017.<br>EUR   | 31.12.2016.<br>EUR   |
|---|--|--|--|--|--|
|   | for goods and services   | received   |  | 613  | 1 316  |
| Divide  |  |  |  | 24 000   | -  |
|   | and social insurance   | •  |  | -  | 408  |
|   | nce payments received<br>ed % for loans receive  |  |  | 247<br>1 840   | -<br>6 521   |
|   | ed % for loans receive   | u  |  | 3 897  | 7 493  |
| , 1001 0  |  |  |  | 30 597   | 15 738   |
| (16)  | Taxes and social i   | nsurance payments                                      |  |  |  |
|   |  | Liabilities/   | Charge for   | Paid in 2017   | Liabilities/   |
|   |  | (overpayment)<br>31.12.2016                            | 2017   |  | (overpayment)<br>31.12.2017  |
|   |  | EUR  | EUR  | EUR  | EUR  |
| VAT   |  | 12   | 60 147   | (60 159)   | -  |
| CIT   |  | (1 347)  | 26 743   | (29 701)   | (4 305)  |
|   | Il insurance   | 247  | 18 477   | (18 725)   | (1)  |
| Payro   |  | 149  | 18 734   | (18 883)   | -  |
|   | ness risk charge   | (2)  | 13   | (13)   | (2)  |
| Total   |  | (941)  | 124 114  | (127 481)  | (4 308)  |
| <i>Inclua</i><br><b>Liabil</b>  | •  | 408  |  |  | _  |
| LIGOII  |  |  |  |  |  |
|   | paid)  | (1 349)  |  | <u>-</u>   | (4 308)  |
| (17)  | Related party trans  | (1 349)  | the transactions   | performed during   | ·  |
| (17)<br>Payat   | Related party trans  | (1 349)<br>sactions<br>from related parties and        | the transactions<br>of transaction   | performed during  Transaction  | · ,  |
| (17)<br>Payat   | Related party trans  | (1 349)<br>sactions<br>from related parties and        |  |  | reporting period Payables/ Receivables                                   |
| (17)<br>Payat   | Related party transoles and receivables  | (1 349)<br>sactions<br>from related parties and        |  | Transaction  | Payables/<br>Receivables<br>outstanding as                               |
| (17)<br>Payat   | Related party transoles and receivables  | (1 349)<br>sactions<br>from related parties and        |  | Transaction  | reporting period Payables/ Receivables                                   |
| (17)<br>Payak<br>Rela   | Related party transoles and receivables to   | (1 349) sactions from related parties and              | of transaction   | Transaction<br>value<br>EUR  | Payables/ Receivables outstanding as at 31.12.2017. EUR                  |
| (17) Payak Rela   | Related party transoles and receivables  | (1 349) sactions from related parties and              |  | Transaction<br>value   | Payables/<br>Receivables<br>outstanding as<br>at 31.12.2017.             |
| Agrod<br>Agrod<br>Agrod<br>Agrod  | Related party transples and receivables to ted party  Credit Estonia OU  | (1 349) sactions from related parties and Type o       | of transaction  Loan received onterest charge Loan issued  | Transaction value  EUR  200 000 505 420 000  | Payables/ Receivables outstanding as at 31.12.2017. EUR                  |
| Agrod<br>Agrod<br>Agrod<br>Agrod  | Related party transples and receivables to ted party  Credit Estonia OU Credit Estonia OU  | (1 349) sactions from related parties and Type o       | of transaction  Loan received of the state o | Transaction value  EUR  200 000 505  | Payables/ Receivables outstanding as at 31.12.2017. EUR                  |
| Agroi<br>Agroi<br>Agroi<br>Agroi<br>Agroi   | Related party transples and receivables at ted party  Credit Estonia OU  | (1 349) sactions from related parties and Type o       | Loan received nterest charge Loan issued loan nterest charge   | Transaction value  EUR  200 000 505 420 000 (420 000) 4 442                            | Payables/ Receivables outstanding as at 31.12.2017. EUR                  |
| Agroi<br>Agroi<br>Agroi<br>Agroi<br>Agroi   | Related party transcoles and receivables of ted party  Credit Estonia OU credit Esto | (1 349) sactions from related parties and Type of      | Loan received nterest charge Loan issued id issued loan nterest charge e been performed  | Transaction value  EUR  200 000 505 420 000 (420 000) 4 442                            | Payables/ Receivables outstanding as at 31.12.2017. EUR                  |
| Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod  | Related party transcoles and receivables of ted party  Credit Estonia OU credit Esto | (1 349) sactions from related parties and Type of      | Loan received nterest charge Loan issued id issued loan nterest charge e been performed  | Transaction value  EUR  200 000 505 420 000 (420 000) 4 442                            | Payables/ Receivables outstanding as at 31.12.2017. EUR                  |
| Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>All rela  | Related party transcoles and receivables to ted party  Credit Estonia OU ated party transactions  Average number of  | (1 349) sactions from related parties and Type of      | Loan received nterest charge Loan issued loan nterest charge been performed yees   | Transaction value  EUR  200 000 505 420 000 (420 000) 4 442  at market rates.          | Payables/ Receivables outstanding as at 31.12.2017. EUR 200 000 505      |
| Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>(18)   | Related party transcoles and receivables to ted party  Credit Estonia OU ated party transactions  Average number of  | (1 349) sactions from related parties and Type of Repa | Loan received nterest charge Loan issued loan nterest charge been performed yees   | Transaction value  EUR  200 000 505 420 000 (420 000) 4 442  at market rates.  2017  3 | Payables/ Receivables outstanding as at 31.12.2017. EUR 200 000 505 2016 |
| Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Agrod<br>Ag<br>Agrod<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag<br>Ag | Related party transcoles and receivables of ted party  Credit Estonia OU ated party transactions  Average number of employ   | (1 349) sactions from related parties and Type of Repa | Loan received nterest charge Loan issued loan nterest charge been performed yees   | Transaction value  EUR  200 000 505 420 000 (420 000) 4 442  at market rates.          | Payables/ Receivables outstanding as at 31.12.2017. EUR 200 000 505      |
| Agroid Agroid Agroid Agroid Agroid Agroid Agroid Agroid (18)  Avertile (19)   | Related party transcoles and receivables of ted party  Credit Estonia OU ated party transactions  Average number of employ   | (1 349) sactions from related parties and Type of Repa | Loan received nterest charge Loan issued loan nterest charge been performed yees   | Transaction value  EUR  200 000 505 420 000 (420 000) 4 442  at market rates.  2017  3 | Payables/ Receivables outstanding as at 31.12.2017. EUR 200 000 505 2016 |

6 841

35 842

6 171

32 334

Social insurance

#### Notes to the financial statements (continued)

#### (20) Management remuneration

|                  | 2017<br>EUR | 2016<br>EUR |
|------------------|-------------|-------------|
| Salary expenses  | 25 200      | 25 200      |
| Social insurance | 5 945       | 5 945       |
|                  | 31 145      | 31 145      |

#### (21) Subsequent events

As the main shareholder AgroCredit Estonia OU bought the shares held by SIA K Investments in March, 2018, it became the sole shareholder of the Company.

There are no subsequent events since the last date of the reporting year, which would have a significant effect on the financial position of the Company as at 31 December 2017.

| Ģirts Vinters         | Jānis Kārkliņš  | Evija Šverna |
|-----------------------|-----------------|--------------|
| Valdes priekšsēdētājs | Valdes loceklis | Accountant   |

Riga, 27 April 2018