

## PRESS INFORMATION

Heading: 2012 annual revenues

Nanterre, February 6, 2013 (after the closing of the stock exchange)

# 2012 annual revenues up 11.3% to €315.4 million

Revenues (millions of euros)	2012	2011	growth
Annual	315.4	283.3	+ 11.3%
4 <sup>th</sup> quarter	84.6	76.4	+ 10.7%

#### **Achievements**

For 2012, organic growth stands at + 9.3% in a consulting and IT services market that was expected to be stable in 2012.

In the 4<sup>th</sup> quarter, NEURONES' organic growth totaled + 8.3% (after + 11.0% in Q3, + 3.7% in Q2 and + 15% in Q1). This was the 35<sup>th</sup> consecutive quarter of organic growth.

Operating profit (\*) in 2012 totaled 8.9% of revenues.

During the year, net cash and cash equivalents (no financial debt) increased from €75.1 to €87.8 million.

There were over 3,700 people on staff at the end of 2012.

The final annual results will be published on Wednesday, February 27, 2013 after the stock exchange closes.

(\*) after 0.4% related to the cost of free shares, stock options and impairment of assets.

### Outlook

As usual, forecasts for the coming year will be published along with the Group's 1<sup>st</sup> quarter revenues for 2013.

#### **About NEURONES**

With over 3,700 experts, the NEURONES group is specialized in Consulting (Management and Organization) and IT Services (Infrastructures and Applications). It supports its clients in their change-management projects and in the upgrading and outsourcing of their Information Systems. The size of the group has doubled over the past five years.

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