

1. Constant currency basis. - 2. Percentage Point. - 3. Cash flow from operating activities net of capital expenditures.





## **FINANCIAL HIGHLIGHTS**

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>1</sup>	JUNE 2015
REVENUE	2 901	2 712	2 752
Change in %		7.0	5.4
ADJUSTED EBITDA <sup>2</sup>	550	536	548
Change in %		2.6	0.4
ADJUSTED OPERATING INCOME <sup>2</sup>	411	401	412
Change in %		2.3	(0.2)
ADJUSTED OPERATING MARGIN IN % <sup>2</sup>	14.2	14.8	15.0
OPERATING INCOME (EBIT)	394	323	333
Change in %		22.0	18.3
PROFIT FOR THE PERIOD	277	224	231
Change in %		23.7	19.9
PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF SGS SA	258	207	214
Change in %		24.6	20.6
ADJUSTED PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF SGS SA 2	274	267	275
Change in %		2.6	(0.4)
ADJUSTED BASIC EPS (CHF) <sup>2</sup>	36.13	34.97	35.99
BASIC EPS (CHF)	34.02	27.07	28.00
DILUTED EPS (CHF)	33.99	27.05	27.98
FREE CASH FLOW <sup>3</sup>	242		173
NET DEBT	(990)		(1 169)
WEIGHTED AVERAGE NUMBER OF SHARES ('000)	7 593		7 644
AVERAGE NUMBER OF EMPLOYEES	88 376		84 465

<sup>1.</sup> Constant currency basis. - 2. Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring.

<sup>3.</sup> Cash flow from operating activities net of capital expenditures.

**27.0**%

ENVIRONMENT, HEALTH AND SAFETY

**14.0**%

**TRANSPORTATION** 

**10.9**%

CERTIFICATION &
BUSINESS ENHANCEMENT



### **DOUBLE-DIGIT GROWTH**

**10** 



ACQUISITIONS COMPLETED IN FIRST HALF 2016

### **OVERVIEW**

The SGS Group posted strong performance in the first semester with revenue growth of 7.0% on a constant currency basis to CHF 2.9 billion, nearly equally split between organic revenue growth of 3.4% and 3.6% contributed by recently acquired companies. On a historical reported basis, Group revenues increased by 5.4%.

Trading conditions remained challenging due principally to reductions and delays in expenditures by our clients in the Energy and Mining industries which impacted our Oil, Gas & Chemicals, Industrial and Minerals businesses. Yet, the achievement of solid growth during this challenging period demonstrates the strength of the Group's strategy, the ongoing focus on operating efficiency and the resilience of its diversified portfolio.

The Group delivered double-digit organic growth in Certification and Business Enhancement (10.9%) primarily from the adoption of new standards and solid growth in training activities. Environment, Health & Safety (9.6%), Governments and Institutions (8.0%) and Transportation (7.4%) delivered high single-digit organic growth. The Industrial business returned to flat top line growth supported by large refinery inspection projects during shutdowns in the Middle East and its diversification strategy into maintenance projects in South America.

The Group continued to execute additional measures to counter the impact of oil prices and the exit from under-performing activities.

Adjusted EBITDA reached CHF 550 million, an increase of 2.6% (constant currency basis) versus prior year. Adjusted operating income increased by 2.3% to CHF 411 million versus CHF 401 million (constant currency basis) in prior year. The adjusted operating income margin declined compared to prior year level (14.2% vs. 14.8% at constant currency), attributable principally to the impact of investments in IT systems governing both laboratory operations and human resource management and the build out of shared services infrastructure. All these undertakings, while initially dilutive to margins, are expected to significantly improve the operating efficiency of the organization and are an integral part of the transformation initiatives which are at the heart of the 2016-2020 plan. In addition, the first half suffered the dilutive impact from acquisitions, primarily Accutest and Bateman, which although strategically relevant, generated lower profitability immediately upon being acquired but will become margin accretive in the mid-term.

Net financial expenses increased to CHF 25 million. The overall effective tax rate for the period was 25.0%.

Net income reached CHF 277 million, an increase of 23.7% (constant currency basis).

Profit attributable to equity holders reached CHF 258 million for the period, an increase of 24.6% over the prior year (constant currency basis) and an increase of 20.6% compared with the CHF 214 million reported in June 2015 mainly due to the restructuring expenses accounted for in the first-half of 2015.

Operating cash flow was strong at CHF 366 million. Net investments in fixed assets were CHF 124 million and the Group completed 10 acquisitions during the period for a total cash consideration of CHF 117 million. The Group paid a dividend of CHF 517 million and financed the share buy-back for a net amount of CHF 67 million.

At 30 June 2016, the Group's net debt position amounted to CHF 990 million (30 June 2015: net debt of CHF 1 169 million) from a net debt position of CHF 482 million at 31 December 2015.

### **ACQUISITIONS**

The Group completed 10 acquisitions in the first semester of 2016, as many as over the course of the full year 2015. These acquisitions expand the Group's service offering and footprint in Transportation, Industrial, Oil & Gas, Minerals, Environment and Consumer and Retail. Combined, these companies have added CHF 48 million to the Group's revenue and only CHF 1 million to the operating income in 2016. CHF 34 million of this top line growth relates to two acquisitions (detailed below), which added little to margins, but are expected to significantly improve as integration efforts within SGS get underway.

Acquisitions include, for the most part, activities located in key strategic markets such as the USA and China; Accutest Laboratories in the USA, the fifth largest full service environmental testing company in the United States; CyberMetrix Inc. in the USA, providing test cells, equipment, and services to meet the complex testing requirements of engine and power systems; a 51% share in The Lab (Asia) Ltd. in Hong-Kong, specialising in materials testing, inspection and consulting; businesses and related assets of Bateman Projects, a provider of mining engineering and project management operations based in South Africa and a 51% share in Suzhou Safety-Tech Valve Testing Co., Ltd. in China, offering specialised valve maintenance, repair and overhaul (MRO) services principally to the energy, metallurgy and papermaking industries.

Bateman Projects and Accutest are generating a low profitability at this stage but are ramping up well in line with Group expectations. The companies significantly strengthen the Group position in the environmental, health and safety markets in the USA and in the mining and plant services activities in South Africa.

The Group continued its approach to acquiring smaller equity stakes in certain

strategic technology companies as illustrated by the recent partnership with Transparency-One which provides the Group with a platform for supply chain visibility and business risk management.

### **SUBSEQUENT EVENTS**

The following acquisitions were made after the close of the period: Laboratorios Contecon Urbar, an independent materials testing business focusing on the quality control of building materials for the construction industry with operations in Colombia and Panama; SpecHub Inc., offering an extensive array of accredited inspection and testing services for the maritime and energy generation industry with a focus on Liquefied Petroleum Gas and Liquefied Natural Gas inspections and analysis, based in Panama; and a 15% equity in AgFlow SA, which operates an innovative trade intelligence platform aggregating OTC market data on global grains, oilseeds/proteins and edible oils from market participants worldwide, based in Switzerland.

The Group also announced that it has entered into final negotiations to acquire Compliance Certification Services Inc., one of Greater China's leading Electro Magnetic Compatibility (EMC) testing laboratories, with operations throughout Taiwan and China.

### **MANAGEMENT**

Dominique Ben Dhaou, SVP of Human Resources, has decided to leave the Group after 15 years. Her replacement will be announced in due course.

### SIGNIFICANT SHAREHOLDERS

As at 30 June 2016, Mr. August von Finck and members of his family acting in concert held 15.03%, Groupe Bruxelles Lambert acting through Serena SàRL held 15.00%, the Bank of New York Mellon Corporation held 3.36%, BlackRock Inc. held 3.03% and MFS Investment Management held 3.01% of the share capital and voting rights of the Company.

At the same date, SGS Group held 3.05% of the share capital of the Company.

### **GUIDANCE 2016**

The Group expects to deliver organic revenue growth in the range of 2.5% and 3.5% with an increase in adjusted operating income on a constant currency basis and solid cash flow generation. As was the case in the first half of 2016, the Group expects margins to be temporarily impacted by recently acquired companies and additional corporate costs to support growth initiatives and efficiency measures.

#### OUTLOOK 2016-2020

The Group remains committed to deliver its 2016-2020 plan:

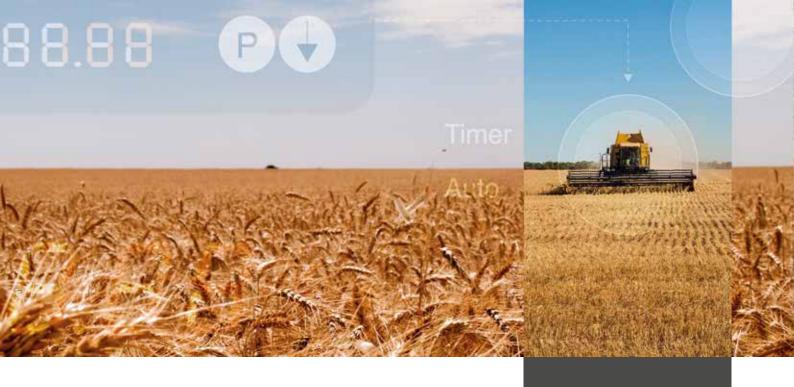
- Mid single-digit organic growth on average with an improvement over the period supported by the new focused structure and new strategic initiatives.
- Acceleration of M&A activities with acquired revenue over the period in the range of CHF 1 billion.
- Adjusted operating income margin of at least 18% by the end of the period supported by the new focused structure, efficiency improvement initiatives and improved pricing.
- Strong cash conversion.
- Solid returns on invested capital.
- Solid dividend distributions, in line with its improvement in net earnings.

18 July 2016

Sergio Marchionne

Chairman of the Board

Frankie Ng
Chief Executive Officer



### **AGRICULTURE, FOOD AND LIFE**

### **GROWTH AND REVENUE**

Agriculture, Food and Life achieved solid revenue growth of 8.6% (of which 6.5% organic) to CHF 444 million for the period, across the new consolidated business structure with strong results from Food and Life activities.

Food activities delivered strong growth supported by development around services linked to food-safety, particularly in the USA and China, and the recent acquisition of SVA in the UK. Trade-related services provided solid growth from particularly high trade volumes in Canada, Latin America and the Black Sea region. The current slowdown in the agricultural input market impacted growth in the Seed & Crop sector, particularly in Europe and in Brazil.

Life laboratory activities continued to deliver strong revenue growth with stable profitability versus prior year while the recent Quality Compliance Laboratory acquisition in Canada performed in line with expectations. Life Clinical Research is growing well above the market trend, with margin improvement, benefiting from productivity gains primarily in the Clinical Pharmacology Unit and in biometrics.

### ADJUSTED OPERATING MARGIN

The adjusted operating margin increased to 14.1% from 13.4% in prior year (constant currency basis) as recent business reorganisation and network optimisation efforts begin to bear fruit.

The focus in H1 has been the reorganisation of the business line, particularly on the integration of the Agriculture and Food supply chain to establish a coherent sales structure, development of solutions rather than individual services and optimisation of resources in the network. The business is already seeing the benefits of the new organisation from a customer-facing perspective.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2, 3</sup>	JUNE 2015 <sup>3</sup>
REVENUE	444.0	408.8	413.8
Change in %		8.6	7.3
ADJUSTED OPERATING INCOME 1	62.7	54.8	56.2
Change in %		14.4	11.6
MARGIN % <sup>1</sup>	14.1	13.4	13.6

<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

<sup>2.</sup> Constant currency basis. - 3. Restated figures due to the change in business structure.



### **MINERALS**

### **GROWTH AND REVENUE**

Minerals delivered revenue growth of 1.6% (of which -0.3% organic) to CHF 305 million for the period, delivering a clear sequential improvement versus the second half of last year (-1.6% total, of which -1.7% organic), in these challenging market conditions.

Geochem laboratories delivered strong double-digit growth with sample volumes increasing 16% over prior year from solid performance in West Africa, Russia and Turkey, despite an overall reduced exploration expenditure in the mining sector.

Demand for laboratory outsourcing continues to grow with three new on-site laboratories commencing operations in the first semester and another five expected to begin operations in the second half of the year.

Energy Minerals performed well mainly in Russia and South Africa, but results were partially offset by the ongoing market contraction in the USA, Australia and Indonesia.

Trade services performance remained flat versus prior year. Lower non-ferrous activities were compensated by strong steel and raw materials volumes.

Russia and China led growth with Mexico also showing improved performance over prior year.

Metallurgical testing continues to be impacted by low volumes of project test work as exploration expenditure remains low and funding for these projects constrained.

### **ADJUSTED OPERATING MARGIN**

The adjusted operating margin for the period remained stable at 12.9% (constant currency basis), despite the pricing pressure which was slightly offset by re-alignment and consolidation of the network.

### **ACQUISITIONS**

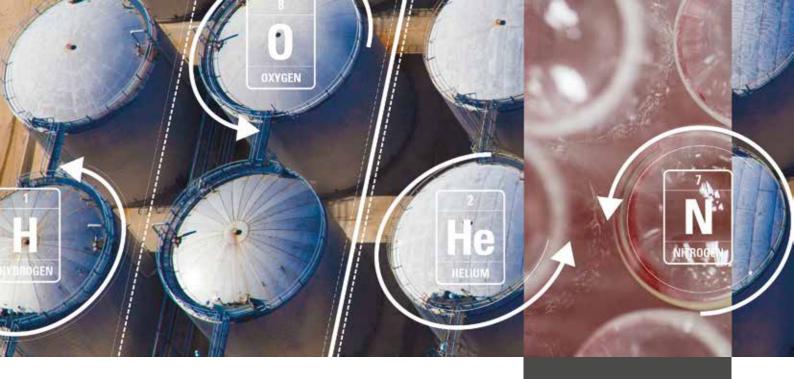
During the semester, the Group concluded the acquisition of Bateman Projects in Africa, specialists in process plant design and site engineering services, further strengthening the Group's position as the leading one-stop-shop service provider.

A significant contract was awarded to SGS by Goldfields Australia to provide full laboratory services to four Gold Fields mines in Australia over the next three years.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2</sup>	JUNE 2015
REVENUE	305.2	300.4	314.6
Change in %		1.6	(3.0)
ADJUSTED OPERATING INCOME 1	39.3	39.1	41.7
Change in %		0.5	(5.8)
MARGIN % <sup>1</sup>	12.9	13.0	13.3

<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

<sup>2.</sup> Constant currency basis.



### **OIL, GAS AND CHEMICALS**

### **GROWTH AND REVENUE**

Oil, Gas and Chemicals revenue declined by 1.8% (of which -2.1% organic) to CHF 549 million for the period due to the continued impact of oil price on the industry. Yet, the Group was able to deliver a clear sequential improvement versus the second half of 2015 (-4.8% total and organic) in these challenging market conditions.

Trade Related services remained flat versus prior year, affected by lower volumes in some geographies. Significant contract wins in Eastern Europe and Asia helped to compensate for the decline in consuming markets and temporary refinery shutdowns.

Non-Inspection Related Testing activities delivered single-digit growth during the period despite moderate in-sourcing trends in the industry and the Oil Condition Monitoring segment grew in double digits through accelerated sales activity and an increased geographical footprint.

Fuel Integrity Program activities delivered solid results, but were impacted by a contract closure in Ghana resulting in a double-digit decline for the segment.

Plant and Terminal Operations delivered low single-digit growth supported by North America, offsetting lower demand in Europe due to customer driven volume splits and facility closures.

Upstream services in New Zealand delivered excellent results. However, the

overall slowdown continued as projects in the Middle East, Australia and North Africa were shut down for economic and security reasons, and heavy rains delayed the Cooper Basin project in Australia. The business continues to reallocate assets to production segment.

### **ADJUSTED OPERATING MARGIN**

The adjusted operating margin declined from 10.6% in prior year (constant currency basis) to 9.9%, driven by low oil price and difficult economic conditions.

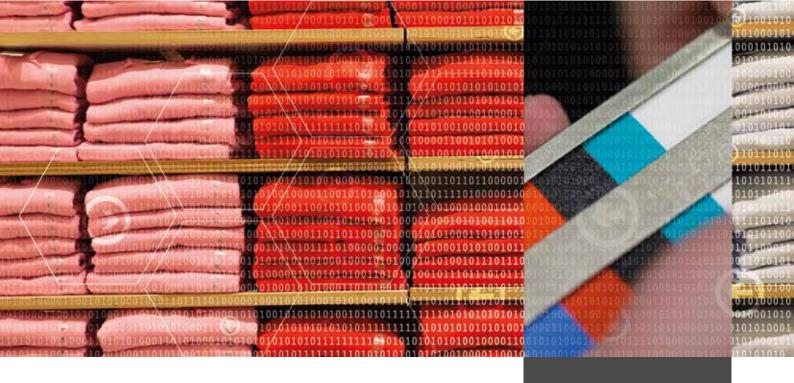
### **ACQUISITIONS**

During the period, the Group acquired Cargo Compliance Company in the Netherlands, active in packing, storage, consulting, classification and professional training for the handling of dangerous goods, establishing SGS as the Dutch market leader in this growing segment.

A ten year Plant & Terminal Operations contract was won in the USA with TALKE, a German company, to operate a new plastics handling facility being built by ExxonMobil in Mount Belview, Texas. Operations are expected to begin in late 2016, early 2017.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2, 3</sup>	JUNE 2015 <sup>3</sup>
REVENUE	549.0	558.9	558.2
Change in %		(1.8)	(1.6)
ADJUSTED OPERATING INCOME 1	54.3	59.0	60.0
Change in %		(8.0)	(9.5)
MARGIN % <sup>1</sup>	9.9	10.6	10.7

1 Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).
2. Constant currency basis. - 3. Restated figures due to the change in business structure.



### **CONSUMER AND RETAIL**

### **GROWTH AND REVENUE**

Consumer and Retail delivered strong revenue growth of 5.7% (of which 5.5% organic) to CHF 416 million for the period, with strong performance in Eastern Europe and Middle East and high single-digit growth in Western and Central Europe, Latin America and South East Asia Pacific. East Asia and China and Hong Kong regions achieved solid growth but were partially impacted by slower growth in Electrical and Electronics Wireless testing activity.

Softlines achieved robust growth recovering from last year's difficult market conditions thanks to strategic acquisitions of medium to large size global brands and retailers, continuous development of Footwear testing services and a strong contribution from new sourcing countries, including Vietnam and Turkey. Hardlines provided a solid performance mainly attributable to global inspection and testing programs with global retailers and brands, e-retailers and portals.

Electrical and Electronics activities experienced a slowdown in Wireless Testing activity due to challenging market conditions in the mobile phone and tablet industry. However, solid growth was delivered in Restrictive Substance Testing, along with good progress in the Electro Magnetic Compatibility and Electrical Product Safety activities. Cosmetics, Personal Care and Household remained strong throughout the first half of the year especially in France, China and Germany.

### **ADJUSTED OPERATING MARGIN**

The adjusted operating margin for the period declined from 24.8% in prior year (constant currency basis) to 24.5% related to the change in portfolio mix which was partly offset by volume increases in Softlines and Hardlines and a positive impact from restructuring measures taken in China.

**ACQUISITIONS** 

During the period, the Group acquired IPS Integrated Paper Services, Inc. (IPS Testing) an independent testing laboratory offering physical and analytical testing for paper, pulp, non-woven fabrics, medical supplies and packaging in both the consumer and supplier environments. This acquisition expands the SGS footprint in the USA and gives the Group the opportunity to replicate these services globally.

The Consumer and Retail business implemented an exclusive testing and inspection contract awarded by Office Depot Inc.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2, 3</sup>	JUNE 2015 <sup>3</sup>
REVENUE	416.4	394.0	395.5
Change in %		5.7	5.3
ADJUSTED OPERATING INCOME 1	102.1	97.7	99.1
Change in %		4.5	3.0
MARGIN % <sup>1</sup>	24.5	24.8	25.1

<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

2. Constant currency basis. - 3. Restated figures due to the change in business structure.



### **CERTIFICATION AND BUSINESS ENHANCEMENT**

### **GROWTH AND REVENUE**

Certification and Business Enhancement delivered strong revenue growth of 10.9% to CHF 156 million for the period, driven by the adoption of new standards and regulations.

The ISO 9001:2015 standard and continued strong demand for other standards such as ISO 14001, OHSAS 18001, along with good performance in medical device activities, drove single-digit growth in Management System Certification. Demand for Information Security Management Systems (ISO 27000) and Cloud certification grew significantly, generating further opportunities to develop certification activities.

Training activities delivered strong double-digit growth boosted by solid demand from clients for the new ISO 9001:2015 standard training and development of technical training, particularly in Asia.

Performance assessment activities also delivered strong double-digit growth with several new contract wins in the hospitality sector.

### **ADJUSTED OPERATING MARGIN**

The adjusted operating margin for the period remains stable at 15.1% compared to prior year (constant currency basis). Several regions reported improved margin driven by increased volume and efficiency gains, particularly in East Asia. Germany showed strong improvement as restructuring efforts came to completion at the end of 2015. On the other hand, Western Europe reported lower margin driven by labour cost increases in the UK and one-off expenses in Spain to relocate back office functions.

As part of its strategy, the business continues to consolidate back office operations to the Polish Global Business Center with 11 countries already completed including the USA and Canada.

A significant contract win in China for a Mobile phone manufacturer demonstrates a new trend emerging from Chinese corporations to audit their global operations outside of China. This new trend is likely to lead to future contracts.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2, 3</sup>	JUNE 2015 <sup>3</sup>
REVENUE	156.3	140.9	141.4
Change in %		10.9	10.5
ADJUSTED OPERATING INCOME 1	23.6	21.2	21.3
Change in %		11.3	10.8
MARGIN % <sup>1</sup>	15.1	15.0	15.1
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<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

<sup>2.</sup> Constant currency basis. - 3. Restated figures due to the change in business structure.



### **INDUSTRIAL**

### **GROWTH AND REVENUE**

Industrial delivered solid revenue growth of 8.5% (of which -0.1% organic) to CHF 434 million for the period, driven principally by the strength of recent acquisitions and leading to a clear sequential improvement versus the second half of 2015 (respectively 1.5% total and -2.7% organic). Organic growth remained relatively flat as declining construction services, due to ongoing lack of investment into infrastructure in oil and gas, was mitigated by efforts to diversify the portfolio.

In Eastern Europe and Middle East, revenue and margins continued to be favourably impacted by business gained from refinery shutdowns. In South America, in spite of political turmoil, revenue has improved thanks to the diversification strategy to expand into new markets, such as maintenance related activities, and the acquisition of SIGA. However, the business continues to face challenging market conditions in some regions, in particular, in the oil and gas sector in the USA, in the mining and energy sector in Australia and in offshore projects in East Asia.

### **ADJUSTED OPERATING MARGIN**

The adjusted operating margin for the period decreased from 10.9% in prior year (constant currency basis) to 9.5% reflecting difficult market conditions. However, strategic actions are being taken to reduce costs in low performing areas.

### **ACQUISITIONS**

During the period, the Group acquired a 51% share in The Lab (Asia) Ltd., specialising in materials testing, inspection and consulting company serving the construction, civil engineering, highways, airports and associated industries. The Group also completed the following acquisitions announced in 2015: Matrolab Group in South Africa and Safety-Tech and First Rank, both in China.

Recently acquired SIGA in Chile, and Matrolab in South Africa, delivered solid results in the first half of the year following their successful integration into the SGS Group.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2, 3</sup>	JUNE 2015 <sup>3</sup>
REVENUE	433.8	400.0	409.3
Change in %		8.5	6.0
ADJUSTED OPERATING INCOME 1	41.2	43.7	45.0
Change in %		(5.7)	(8.4)
MARGIN % <sup>1</sup>	9.5	10.9	11.0

<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

<sup>2.</sup> Constant currency basis. - 3. Restated figures due to the change in business structure.



### **ENVIRONMENT, HEALTH AND SAFETY**

### **GROWTH AND REVENUE**

Environment, Health and Safety delivered healthy revenue growth of 27.0% (of which 9.6% organic) to CHF 227 million for the period, with double-digit growth in South America, Asia and Africa.

South America's strong growth and improved margins were driven by air and monitoring services in Chile and Peru and exponential growth in dioxin testing in Brazil. In Europe, the completion of several projects during the first semester led to accelerated growth and margin improvement while North America delivered results in line with expectations. Recent investments in laboratory activities in Taiwan and China have demonstrated positive results through improved growth. In Australia, ongoing challenges in the oil and mining sectors continue to create margin pressure for the business.

### **ADJUSTED OPERATING MARGIN**

The adjusted operating margin for the period decreased from 12.9% in prior year (constant currency basis) to 10.6% mainly due to the dilutive profitability effect of the recent Accutest Laboratories acquisition.

### **ACQUISITIONS**

During the period, the Group acquired Accutest Laboratories in the USA, the fifth largest full service environmental testing company in the United States. This acquisition strengthens the Group's presence in the country which is the largest market in the world for environmental, health and safety services and directly benefits its global service portfolio.

The continued expansion of Health and Safety services through the development of packages aimed at the hospitality and real estate sectors has led to a number of long-term contracts with large tour group operators and real estate management companies.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2, 3</sup>	JUNE 2015 <sup>3</sup>
REVENUE	227.2	178.8	179.4
Change in %		27.0	26.6
ADJUSTED OPERATING INCOME 1	24.0	23.1	23.2
Change in %		3.9	3.4
MARGIN % <sup>1</sup>	10.6	12.9	12.9

<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

<sup>2.</sup> Constant currency basis. - 3. Restated figures due to the change in business structure.



### **TRANSPORTATION**

### **GROWTH AND REVENUE**

Transportation delivered revenue growth of 14.0% (of which 7.4% organic) to CHF 240 million for the period, on the back of strong activities across all regions.

Regulated services were driven by solid performance in all regions, benefiting from new inspection centres in the Canary Islands, Homologation services in Spain and an acquisition in the Aerospace sector in France. South America also reported double-digit growth with excellent performances in Argentina, Chile, Uruguay and Ecuador.

Overall, the market has proven to be strong for retail network solutions as products introduced in 2015 are now fully contributing to business performance. Field service activities also provided solid results from new and used vehicle sales markets in Europe, US and China and commercial inspection activities are enjoying support from strong markets, particularly in the USA.

Testing services for materials, components as well as vehicle and engines continues to grow with solid contributions from operations in China, France, India and US.

Recent acquisitions are providing substantial growth in the aerospace and powertrain sector in line with the execution of the Transportation strategy.

### **ADJUSTED OPERATING MARGIN**

The adjusted operating margin for the period declined from 16.8% in prior year (constant currency basis) to 15.9% mainly impacted by a change of business mix in the newly consolidated Transportation business and a one-off cost related to the Vehicle Inspection Program in Northern Africa.

### **ACQUISITIONS**

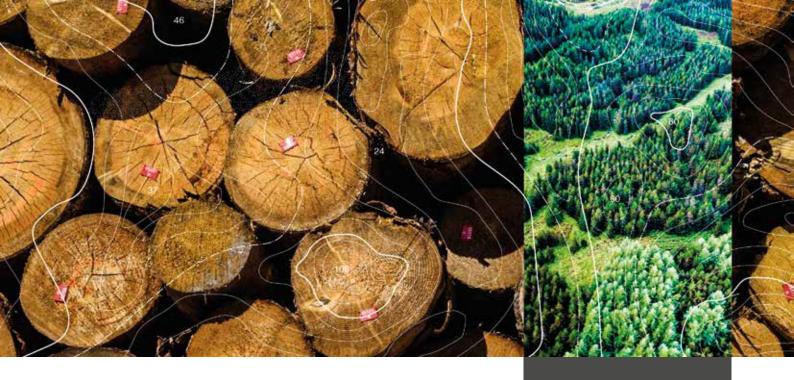
The Group acquired CyberMetrix Inc. in the USA, providing High Horse Power engine testing services to meet the complex emission standard requirements of engine and powertrain systems, allowing the Group to further diversify its portfolio of services in the powertrain and component testing sectors.

SGS France has been awarded to provide driving theory tests in France. The service was deployed in June 2016 across France and will expand to 350 centers by end 2016.

JUNE 2016	JUNE 2015 PRO-FORMA <sup>2, 3</sup>	<b>JUNE 2015</b> <sup>3</sup>
239.6	210.1	215.1
	14.0	11.4
38.1	35.4	35.8
	7.6	6.4
15.9	16.8	16.6
	239.6	239.6 210.1 14.0 38.1 35.4 7.6

<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

<sup>2.</sup> Constant currency basis. - 3. Restated figures due to the change in business structure.



### **GOVERNMENTS AND INSTITUTIONS**

### **GROWTH AND REVENUE**

Governments and Institutions delivered strong revenue growth of 8.0% to CHF 130 million for the period, primarily due to increased Product Conformity Assessments (PCA).

PCA continued to capture market share with a new contract starting in Gabon in the second quarter. In addition, the mandate in Uganda was extended and PCA activities in Europe, South East Asia and the USA delivered solid results.

Single Window solutions were driven by strong performances in Mozambique and Madagascar from increased import volumes.

Cameroon made the transition to Destination Inspection (Scanning) and Valuation Solutions in line with the business strategy to implement the World Trade Organization and World Customs Organization recommendations to discontinue Pre-shipment inspections. In addition, Cameroon is set to be the first country in the world to implement D-Tect, a platform developed and owned by the Group allowing remote access to multi-brands of scanning equipment.

A new service was launched in South Africa for the certification of weight in line with the International Maritime Organization regulation – Safety of Life at Sea (SOLAS).

### **ADJUSTED OPERATING MARGIN**

The business experienced a decrease in adjusted operating income margins for the period from 22.9% in prior year (constant currency basis) to 19.6% as investments into new services and innovations to support business and geography diversification temporarily dilute profitability.

The first of 3 short- to mid-term strategic goals was successfully completed through the 100% transfer of PSI mandates to the new scheme. SGS is now the only company worldwide to be fully compliant with WCO and WTO regulations and, since 2015, is no longer pursuing traditional PSI tenders.

(CHF million)	JUNE 2016	JUNE 2015 PRO-FORMA <sup>2</sup>	JUNE 2015
REVENUE	129.8	120.2	124.7
Change in %		8.0	4.1
ADJUSTED OPERATING INCOME 1	25.5	27.5	29.2
Change in %		(7.3)	(12.7)
MARGIN % <sup>1</sup>	19.6	22.9	23.4

<sup>1</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring (note 3).

<sup>2.</sup> Constant currency basis.

## CONDENSED INTERIM FINANCIAL STATEMENTS

**FOR THE PERIOD ENDED 30 JUNE 2016** 

### **CONDENSED CONSOLIDATED INCOME STATEMENT**

(CHF million)	NOTES	JUNE 2016	JUNE 2015
REVENUE		2 901	2 752
Salaries, wages and subcontractors' expenses		(1 653)	(1 591)
Depreciation, amortisation and impairment		(152)	(165)
Other operating expenses		(702)	(663)
OPERATING INCOME (EBIT)		394	333
Net financial expenses		(25)	(21)
PROFIT BEFORE TAXES		369	312
Taxes		(92)	(81)
PROFIT FOR THE PERIOD		277	231
Profit attributable to:			
Equity holders of SGS SA		258	214
Non-controlling interests		19	17
BASIC EARNINGS PER SHARE (IN CHF)	4	34.02	28.00
DILUTED BASIC EARNINGS PER SHARE (IN CHF)	4	33.99	27.98

### CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(CHF million)	JUNE 2016	JUNE 2015
Actuarial gains/(losses) on defined benefit plans	(64)	(10)
Income tax on actuarial gains/(losses) taken directly to equity	12	-
Items that will not be subsequently reclassified to income statement	(52)	(10)
Exchange differences and other	(28)	(319)
Items that may be subsequently reclassified to income statement	(28)	(319)
OTHER COMPREHENSIVE INCOME FOR THE PERIOD	(80)	(329)
Profit for the period	277	231
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	197	(98)
Attributable to:		
Equity holders of SGS SA	184	(100)
Non-controlling interests	13	2
		†

### **CONDENSED CONSOLIDATED BALANCE SHEET**

(CHF million)	NOTES	JUNE 2016	DECEMBER 2015 <sup>1</sup>
NON-CURRENT ASSETS			
Land, buildings and equipment		972	964
Goodwill and other intangible assets		1 373	1 306
Other non-current assets		357	347
TOTAL NON-CURRENT ASSETS		2 702	2 617
CURRENT ASSETS			
Trade accounts and notes receivable		937	917
Other current assets		695	626
Cash and marketable securities		1 226	1 734
TOTAL CURRENT ASSETS		2 858	3 277
TOTAL ASSETS		5 560	5 894
TOTAL EQUITY		1 598	1 981
NON-CURRENT LIABILITIES			
Loans and obligations under financial leases	3	1 720	1 723
Provisions and other non-current liabilities		366	338
TOTAL NON-CURRENT LIABILITIES		2 086	2 061
CURRENT LIABILITIES			
Trade and other payables		585	526
Other liabilities	3	1 291	1 326
TOTAL CURRENT LIABILITIES		1 876	1 852
TOTAL LIABILITIES		3 962	3 913
TOTAL EQUITY AND LIABILITIES		5 560	5 894
		†	+

<sup>1.</sup> Restated figures (note 3).

### **CONDENSED STATEMENT OF CHANGES IN CONSOLIDATED EQUITY**

## ATTRIBUTABLE TO EQUITY HOLDERS NON-CONTROLLING OF SGS SA INTERESTS

(CHF million)	OF SGS SA	INTERESTS	TOTAL EQUITY
BALANCE AS AT 1 JANUARY 2015	2 327	76	2 403
Total comprehensive income for the period	(100)	2	(98)
Dividends paid	(522)	(2)	(524)
Share-based payments	6	-	6
Movement in non-controlling interests	=	-	-
Movement on treasury shares	(144)	-	(144)
BALANCE AS AT 30 JUNE 2015	1 567	76	1 643
BALANCE AS AT 1 JANUARY 2016	1 906	75	1 981
Total comprehensive income for the period	184	13	197
Dividends paid	(517)	(7)	(524)
Share-based payments	10	-	10
Movement in non-controlling interests	(1)	-	(1)
Movement on treasury shares	(65)	-	(65)
BALANCE AS AT 30 JUNE 2016	1 517	81	1 598

### CONDENSED CONSOLIDATED CASH FLOW STATEMENT

(CHF million)	JUNE 2016	JUNE 2015
PROFIT FOR THE PERIOD	277	231
Other non-cash items	271	269
Decrease (Increase) in working capital	(86)	9
Taxes paid	(96)	(110)
Core operating cash flow <sup>1</sup>	366	399
Pension funds special contribution	-	(103)
CASH FLOW FROM OPERATING ACTIVITIES	366	296
Net (purchase) of fixed assets	(124)	(123)
Free cash flow <sup>2</sup>	242	173
Net (acquisition) of businesses	(99)	(41)
Decrease (Increase) in marketable securities and other	237	(302)
CASH FLOW FROM INVESTING ACTIVITIES	14	(466)
Dividends paid to equity holders of SGS SA	(517)	(522)
Dividends paid to non-controlling interests	(7)	(2)
Transactions with non-controlling interests	(3)	-
Net cash received/(paid) on treasury shares	(67)	(144)
Proceeds of corporate bonds	-	549
Interest paid	(38)	(34)
Net flows on interest rate swaps	-	16
Increase/(decrease) in borrowings	1	(12)
CASH FLOW FROM FINANCING ACTIVITIES	(631)	(149)
Currency translation	(22)	21
(DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS	(273)	(298)

<sup>1.</sup> Cash flow from operating activities before pension funds special contribution.

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS

### 1. BASIS OF PREPARATION

These unaudited condensed consolidated interim financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) IAS 34 and should be read in conjunction with the consolidated financial statements of the Group for the year ended 31 December 2015.

### 2. SIGNIFICANT ACCOUNTING POLICIES

The condensed financial statements have been prepared in accordance with the accounting policies applied by the Group in the consolidated financial statements for the year ended 31 December 2015.

Several new amendments and interpretations were adopted effective 1 January 2016 but have no material impact on the Group's consolidated financial statements.

## 3. RESTATEMENT AND SEGMENT INFORMATION

Two bonds with a face value of CHF 492 million indicated in note 23 of the 2015 Annual report were wrongly disclosed as "Non-current" instead of "Current" Loans & obligations under finance leases. As a result, the Non-current versus the Current part of the Loans & obligations under finance leases were respectively over and understated by CHF 491 million as at 31 December 2015. The restated 2015 balance sheet figures take into account these adjustments.

There is no impact on previously reported net debt, total liabilities or profit for the period.

<sup>2.</sup> Cash flow from operating activities net of capital expenditures.

As indicated in our 2015 Annual Report, the SGS core skills and organisational structure are evolving to adapt to new market conditions and customer demands. The consolidation of our business lines, effective as of 1 January 2016, results in more organisational efficiency, improved customer service and greater agility.

The consolidation includes the incorporation of Life Science
Services as well as Food Testing into Agricultural Services to generate additional synergies to new product categories. As a result of its expanded scope, the business line becomes Agriculture, Food and Life. Automotive Services expands its reach to become Transportation. Environmental Services expands to become Environment,

Health and Safety. Systems and Services Certification broadens its horizons to become Certification and Business Enhancement. Consumer Testing Services meanwhile becomes Consumer and Retail. The previously reported 2015 segment disclosures have therefore been restated to reflect this change in organisational structure as noted below.

### **ANALYSIS OF OPERATING INCOME**

(CHF million)	JUNE 201	6 JUNE 2015
Adjusted operating income	411	412
Restructuring costs	-	(64)
Amortisation of acquisition intangibles	(13)	(10)
Transaction and integration-related costs	(4)	(5)
OPERATING INCOME	394	333

### **JUNE 2016**

(CHF million)	REVENUE	ADJUSTED OPERATING INCOME <sup>1</sup>	AMORTISATION OF ACQUISITION INTANGIBLES	RESTRUCTURING COSTS	OPERATING INCOME BY BUSINESS
Agriculture Food and Life	444	63	(1)	-	62
Minerals	305	39	(1)	-	38
Oil, Gas and Chemicals	549	54	(1)	-	53
Consumer and Retail	416	102	(1)	-	101
Certification and Business Enhancement	156	24	-	-	24
Industrial	434	41	(3)	-	38
Environment, Health and Safety	227	24	(2)	-	22
Transportation	240	38	(4)	-	34
Governments and Institutions	130	26	-	-	26
TOTAL	2 901	411	(13)	-	398

Unallocated costs	(4)
GROUP OPERATING INCOME	394

<sup>1.</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring.

### **JUNE 2015 RESTATED**

(CHF million)	REVENUE	ADJUSTED OPERATING INCOME <sup>1</sup>	AMORTISATION OF ACQUISITION INTANGIBLES	RESTRUCTURING COSTS	OPERATING INCOME BY BUSINESS
Agriculture Food and Life	414	56	(1)	(7)	48
Minerals	315	42	(1)	(24)	17
Oil, Gas and Chemicals	558	60	(1)	(8)	51
Consumer and Retail	396	99	-	(5)	94
Certification and Business Enhancement	141	22	-	(6)	16
Industrial	409	45	(3)	(9)	33
Environment, Health and Safety	179	23	(1)	(1)	21
Transportation	215	36	(3)	(3)	30
Governments and Institutions	125	29	-	(1)	28
TOTAL	2 752	412	(10)	(64)	338

Unallocated costs	(5)
GROUP OPERATING INCOME	333

<sup>1.</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring.

### **JUNE 2015 PREVIOUSLY REPORTED**

(CHF million)	REVENUE	ADJUSTED OPERATING INCOME <sup>1</sup>	AMORTISATION OF ACQUISITION INTANGIBLES	RESTRUCTURING COSTS	OPERATING INCOME BY BUSINESS
Agricultural Services	173	26	-	(5)	21
Minerals Services	315	42	(1)	(24)	17
Oil, Gas & Chemical Services	554	60	(1)	(8)	51
Life Science Services	100	9	(1)	(1)	7
Consumer Testing Services	535	119	-	(7)	112
Systems & Services Certification	196	29	-	(6)	23
Industrial Services	427	47	(3)	(9)	35
Environmental Services	175	23	(1)	(1)	21
Automotive Services	152	28	(3)	(2)	23
Governments and Institutions Services	125	29	-	(1)	28
TOTAL	2 752	412	(10)	(64)	338

Unallocated costs	(5)
GROUP OPERATING INCOME	333

<sup>1.</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring.

All segment revenues reported above are from external customers. The adjusted operating income represents the profit earned by each segment. This is the main measure reported to the chief operating decision makers for the purposes of resource allocation and assessment of segmental performances.

### Unallocated costs 2016

During the first semester 2016, the Group incurred CHF 4 million of transaction and integration-related costs which have been expensed in accordance with IFRS 3 (revised).

### Unallocated costs 2015

During the first semester 2015, the Group incurred CHF 5 million of transaction and integration-related costs which have been expensed in accordance with IFRS 3 (revised).

### Restructuring costs 2015

During the first semester 2015, the Group incurred a pre-tax restructuring charge of CHF 64 million largely as a result of personnel and asset reorganisation due to the decline in market conditions in certain businesses and geographies (CHF 31 million) as well as fixed asset impairment and other charges (CHF 33 million).

### 4. EARNINGS PER SHARE

JUNE 2016	JUNE 2015
258	214
7 593	7 644
34.02	28.00
258	214
7 600	7 650
33.99	27.98
	258 7 593 <b>34.02</b> 258 7 600

### Adjusted earnings per share:

	JUNE 2016	JUNE 2015
Profit attributable to equity holders of SGS SA (CHF million)	258	214
Amortisation of acquisition intangibles (CHF million)	13	10
Restructuring costs net of tax (CHF million)	-	47
Transaction and integration-related costs net of tax (CHF million)	3	4
ADJUSTED PROFIT ATTRIBUTABLE TO EQUITY HOLDERS OF SGS SA (CHF million) 1	274	275
ADJUSTED BASIC EARNINGS PER SHARE (CHF)	36.13	35.99
ADJUSTED DILUTED EARNINGS PER SHARE (CHF)	36.10	35.96

<sup>1.</sup> Before transaction and integration-related costs, amortisation of acquisition intangibles and restructuring.

### 5. FAIR VALUE MEASUREMENT RECOGNISED IN THE BALANCE SHEET

Marketable securities and derivative assets and liabilities are the only financial instruments measured at fair value subsequent to their initial recognition.

Marketable securities of CHF 9 million qualify as Level 1 fair value measurement category. Derivative assets of CHF 11 million and liabilities of CHF 35 million qualify as Level 2 fair value measurement category in accordance with the fair value hierarchy.

Level 1 fair value measurements are those derived from the quoted price in active markets. Level 2 fair value measurements are those derived from inputs other than quoted prices that are observable for the asset and liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Derivative assets and liabilities consist of foreign currency forward contracts that are measured using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contract.

## 6. BUSINESS COMBINATIONS AND OTHER SIGNIFICANT TRANSACTIONS

### Acquisitions

Since January 2016, the Group has completed ten acquisitions.

### Accutest Laboratories

 100% of the businesses and their related assets of Accutest Laboratories, the fifth largest full service environmental testing company in the United States of America.

### CyberMetrix Inc. (CMX)

 100% of a provider of test cells, equipment and services to meet the complex testing requirements of engine and power systems, based in the United States of America.

These 2 businesses were acquired for an equivalent of CHF 73 million and the total goodwill generated on these transactions amounted to CHF 19 million.

### Other

- Businesses and related assets of Bateman projects from Tenova, a provider of mining engineering and project management operations, based in South Africa.
- 100% of Cargo Compliance Company (Cargo CC), active in packing, storage, consulting, classification and professional training for the handling of dangerous goods, headquartered in the Netherlands.
- 100% of Integrated Paper Services, Inc. (IPS Testing), an independent testing laboratory offering physical and analytical testing for paper, pulp, non-woven fabrics, medical supplies and packaging in both the consumer and supplier environments, headquartered in the United States of America.
- 100% of Matrolab Group (Pty)
   Ltd., a leading engineering and construction materials testing company, based in South Africa.

### 6. BUSINESS COMBINATIONS AND OTHER SIGNIFICANT TRANSACTIONS (CONTINUED)

- 75% of Shenzhen Firstrank Industrial Development Co. Ltd. (Firstrank), a provider of professional technical services to the offshore energy industry in the areas of quality and safety assurance based in China, covering both in-service and under-construction facilities.
- 51% of The Lab (Asia) Ltd., a fully independent materials testing, inspection and consulting company serving the construction, civil engineering, highways, airports and associated industries, based in Hong Kong.
- 51% of Suzhou Safety-Tech Valve Testing Co., Ltd., offering specialized valve maintenance, repair and overhaul (MRO) services principally to the energy, metallurgy and papermaking industries.

These companies were acquired for an amount of CHF 44 million and the total goodwill generated on these transactions amounted to CHF 25 million.

All the above transactions contributed a total CHF 48 million in revenues and CHF 1 million in operating income. Had all acquisitions been effective 1 January 2016, the revenues for the period from these acquisitions would have been CHF 55 million and the operating income would have been CHF 1 million. The goodwill arising from some transactions is expected to be tax deductible.

The Group also acquired 20% of Transparency-One, a platform for supply chain visibility and business risk management, headquartered in the United States of America.

The following acquisitions were made after 30 June 2016:

- 100% of Laboratorios Contecon Urbar, an independent materials testing business focusing on the quality control in the construction industry with operations in Colombia and Panama.
- 100% of SpecHub Inc., offering an extensive array of accredited inspection and testing services for the maritime and energy industry, based in Panama.
- 15% of AgFlow SA, operates an innovative trade intelligence platform aggregating OTC market data on global grains, oilseeds/proteins and edible oils, based in Switzerland.

The Group also announced that it has entered into final negotiations to acquire Compliance Certification Services Inc., one of Greater China's leading Electro Magnetic Compatibility (EMC) testing laboratories, with operations throughout Taiwan and China.

Fair value of assets and liabilities arising from the acquisitions for the period:

(CHF million)	ACCUTEST	CYBERMETRIX	OTHER	TOTAL
Tangible and other long-term assets	11	10	2	23
Intangible assets	12	10	10	32
Trade accounts and notes receivable	16	2	12	30
Cash and cash equivalents	-	-	8	8
Other current assets	1	1	4	6
Current liabilities	(7)	(2)	(13)	(22)
Non-current liabilities	-	-	(1)	(1)
Non-controlling interests	-	-	(3)	(3)
NET ASSETS ACQUIRED	33	21	19	73
Goodwill	9	10	25	44
TOTAL PURCHASE PRICE	42	31	44	117
Acquired cash and cash equivalents	-	-	(8)	(8)
Consideration payable at date of acquisition	-	(10)	(2)	(12)
Payment on prior years' acquisitions	-	-	4	4
Prepayment on acquisitions	-	-	(2)	(2)
NET CASH OUTFLOW ON ACQUISITIONS	42	21	36	99

Due to their timing, the initial accounting for all ten acquisitions has only been provisionally determined at the balance sheet date.

Within the transaction and integration-related costs, the Group incurred

transaction-related costs of CHF 3 million related to external legal fees, due diligence expenses as well as the costs of maintaining an internal acquisition department. These expenses are reported within other operating expenses in the condensed consolidated income statement.

Consideration payable relates mainly to amounts expected to be paid under earn-out provisions dependent upon the achievement of future profit targets.

### 7. GOODWILL

	JUNE 2016	JUNE 2015
COST		
AT 1 JANUARY	1 088	1 105
Additions	44	28
Consideration on prior years' acquisition	1	-
Impairments	-	-
Exchange differences	8	(121)
AT 30 JUNE	1 141	1 012
	i	

The goodwill arising from acquisitions relates to the value of the underlying business and expected synergies and the value of the qualified workforce that do not meet the criteria for recognition as separable intangible assets.

### **8. RETIREMENT BENEFIT OBLIGATIONS**

During the period, an interim assessment of employee benefit obligations and actual return on plan assets has been performed for the major defined benefit pension plans. A resulting increase in net pension liabilities of CHF 64 million has been recorded.

### 9. MARKETABLE SECURITIES

In February 2016, the Group sold its investments in Exchange Traded Funds (ETF), denominated in USD, for an amount of CHF 239 million. The proceeds were put on deposit and form part of the liquidity for the repayment of the Bonds maturing in 2016.

## 10. APPROVAL OF INTERIM FINANCIAL STATEMENTS AND SUBSEQUENT EVENTS

These condensed interim financial statements were authorised for issue by the Board of Directors on 15 July 2016.

### 11. EXCHANGE RATES

The most significant currencies for the Group were translated at the following exchange rates into Swiss Francs.

				BALANCE SHEET END OF PERIOD RATES		INCOME STATEMENT AVERAGE RATES	
			JUNE 2016	DECEMBER 2015	JUNE 2016	<b>JUNE 2015</b>	
Australia	AUD	100	72.83	72.24	72.05	74.23	
Brazil	BRL	100	30.23	25.64	26.57	32.12	
Canada	CAD	100	75.69	71.54	73.81	76.91	
Chile	CLP	100	0.15	0.14	0.14	0.15	
China	CNY	100	14.77	15.28	15.03	15.25	
Eurozone	EUR	100	108.98	108.42	109.59	105.97	
United Kingdom	GBP	100	131.78	146.91	140.90	144.49	
Korea	KRW	100	0.09	0.08	0.08	0.09	
Taiwan	TWD	100	3.04	3.01	3.00	3.04	
USA	USD	100	98.11	99.15	98.22	94.83	

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### **INVESTOR DAYS (IN POLAND)**

Thursday - Friday 27–28 October 2016

### **2016 FULL YEAR RESULTS**

Monday, 23 January 2017

## ANNUAL GENERAL MEETING OF SHAREHOLDERS

Tuesday, 21 March 2017 Geneva, Switzerland

### STOCK EXCHANGE LISTING

SIX Swiss Exchange, SGSN

### STOCK EXCHANGE TRADING

SIX Swiss Exchange

### **COMMON STOCK SYMBOLS**

Bloomberg: Registered Share: SGSN.VX Reuters: Registered Share: SGSN.VX Telekurs: Registered Share: SGSN ISIN: Registered Share: CH0002497458 Swiss security number: 249745

### SWISS Security number. 249743

CORPORATE DEVELOPMENT,

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