# UPP & CO Kauno 53 OÜ

Interim Report October – December 2018

## Main Events of 4Q 2018

#### Regular technical maintenance of the premises

Promalita UAB team has created a list of the findings from technical audit which was conducted by Cityservice in the 3rd quarter of 2018. The list includes the maintenance works and regulates the Lessor's and Tenants' obligations in commencing the maintenance works. The list has been sent to the tenants in December, 2018. A discussion between the tenants and Promalita UAB team will be held in February, 2019 where the parties will discuss further the procedure and timeline regarding commencing the maintenance works. Majority of the deficiencies discovered are caused by a small impact with a truck or a forklift and are easily repairable. In general the premises are in good technical condition and we are continuing regular maintenance works to preserve the premises in good condition.

#### Vacancy, payment behaviour and indexation

As of 31<sup>th</sup> of December 2018, there is no vacancy in the building and all rental and utilities payments are received in time from all tenants. In January, rent indexation will be implemented on all tenants.

#### Quarterly interest payment

Interest for UPP & CO Kauno 53 OÜ bonds was paid on January 17<sup>th</sup>, 2019. Interest was paid to the investors who held the notes as of January 14<sup>th</sup>, 2019.

#### "Investor Desk" service

Silver Kalmus is a new person responsible for the "Investor Desk" service in the Group company United Partners Advisory OÜ. "Investor Desk" was established in 2017 with the aim to further improve investor relations. Silver can be contacted on all matters regarding UPP & CO Kauno 53 OÜ, including if the investor wishes to buy or sell their Notes. Following are his contacts:

Silver Kalmus Investorsuhted +372 56206 450 silver.kalmus@unitedpartners.ee

## **Financial Performance (consolidated)**

#### 4Q 2018 – Net profit EUR 124 228

Net Sales and Net Profit

- Net Sales amounted to EUR 314 561 in 4<sup>th</sup> quarter
- Net Operating Income amounted to EUR 307 891 in 4<sup>th</sup> quarter

#### Expenses

- Operating expenses amounted to EUR 6 670 in 4<sup>th</sup> quarter
- Interest expense on loans and bonds issued amounted to EUR 143 019

#### Interest-bearing liabilities

- Bank loan repaid in 4<sup>th</sup> quarter EUR 115 000, loan outstanding EUR 8 433 333
- Issued bonds outstanding EUR 4 700 000

#### DSCR

• Issuer consolidated **1.2** 

### Statement of the Management Board

The financial and other additional information published in the Interim Report October – December 2018 is true and complete. Consolidated financial statements give a true and fair view of the actual financial position, results of operations and cash flows of the Company. According to the Terms and Conditions of the Note Issue, the Company confirms that during the interim report period there has been non-occurrence of an Extraordinary Early Redemption Event and according to Clause 3.4.12 of the Terms the Collateral is properly insured at all times.

Consolidated financial statements in the report for the period October – December 2018 are not audited.

Marko Tali Member of the Management Board Tallinn, 01.02.2019

# **Income Statement**

(the Company, "Promalita" UAB and consolidated)

PROFIT/LOSS STATEMENT	K53	Promalita	Cons.	Cons.	Cons.
in euros		100%	4Q2018	YTD	4Q2017
Sales revenues	0	309 130	309 130	1 236 734	320 566
Other operating income	0	5 431	5 431	12 147	0
Total revenues from operating activities	0	314 561	314 561	1 248 881	320 566
Cost of goods sold	0	0	0	0	-28 477
Administrative expenses	-2 014	-695	-2 709	-19 119	-8 339
Personnel expenses	0	-79	-79	-1 036	-308
Depreciation of fixed assets	0	-3 882	-3 882	-16 198	-3 875
Total operating expenses	-2 014	-4 656	-6 670	-36 353	-40 999
Profit (loss) from operating activities	-2 014	309 905	307 891	1 212 528	279 567
Financial revenues (costs)	5 378	-148 397	-143 019	-573 728	-144 390
Net profit (loss) before taxation	3 364	161 508	164 872	638 800	135 177
Corporate income tax	0	-40 644	-40 644	-160 584	-4 321
Net profit (loss) of the period	3 364	120 864	124 228	478 216	130 856

## **Balance Sheets**

(the Company, "Promalita" UAB and consolidated)

BALANCE SHEET	K53	Promalita	Cons.	Cons.
in euros		100%	31.12.2018	31.12.2017
ASSETS				
Current assets				
Cash and bank	81 271	78 413	159 684	37 245
Accounts receivable and prepayments	36 905	49 740	49 746	9 544
Stock	0	0	0	0
Total current assets	118 176	128 153	209 430	46 789
Non-current assets				
Long-term financial investments	3 200	0	0	0
Log-term loans	5 396 350	0	0	0
Real Estate investments	0	15 350 000	15 350 000	15 350 000
Fixed assets	0	22 113	22 113	39 931
Goodwill	0	1 280 818	1 280 818	1 280 629
Total non-current assets	5 399 550	16 652 931	16 652 931	16 670 560
TOTAL ASSETS	5 517 726	16 781 084	16 862 361	16 717 349
LIABILITIES AND EQUITY Current liabilities	0	460 000	460 000	460,000
Short-term loans	0			460 000
Accounts payables and other settlements	80 644	84 643	128 143	134 245
Total current liabilities	80 644	544 643	588 143	594 245
Non-current liabilities	0	7 072 222	7.072.222	0 400 005
Long-term bank loan	0	7 973 333	7 973 333	8 433 335
Long-term bonds	4 700 000	0	4 700 000	4 700 000
Long-term shareholder's loan	711 850 0	5 396 350 2 172 332	711 850 2 172 332	721 750 1 994 866
Long-term provisions Total non-current liabilities	5 411 850	15 542 015	15 557 515	15 849 951
TOTAL LIABILITIES	5 492 494	16 086 658	16 145 658	16 444 196
	5 774 774	10 000 000	10 145 050	170 777 170
EQUITY				
Share capital	2 500	2 500	2 500	2 500
Retained earning	2 300 22 732	691 926	2 300 714 203	2 500 270 653
Retained earning from previous periods	9 527	224 660	235 987	-2
Retained earnings from current periods	13 205	467 266	4 798 216	270 655
TOTAL EQUITY	25 232	<b>694 426</b>	716 703	270 055 273 153
TOTAL LIABILITIES AND EQUITY	5 517 726	16 781 084	16 862 361	16 717 349
I UTAL LIADILITIES AND EQUITY	5 51/ /20	10 / 81 084	10 002 301	10 /1/ 549

## **Cash Flow Statement**

(the Company, "Promalita" UAB and consolidated)

CASH FLOW STATEMENT	K53	Promalita	Cons.	Cons.
in euros		100%	4Q2018	4Q2017
Profit from operating activities	-2 014	309 905	307 891	279 567
Amortization	0	3 882	3 882	3 875
Change in operating receivables and prepayments	300	67 731	68 031	16 812
Change in reserves	0	0	0	10 233
Change in operating liabilities and advances	0	4 871	4 871	896
Cash flows from operations	-1 714	386 389	384 675	311 383
Acquisition of fixed assets	0	0	0	-29 115
Repayment of loans issued	64 500	0	0	0
Received interest	108 319	0	2	0
Cash flows from investments	172 819	0	2	-29 115
Loans received and bonds issued	60 000	0	60 000	50 050
Repayments of loans and redeemed bonds	-84 500	-179 500	-199 500	-207 000
Paid interest	-103 344	-147 207	-142 234	-133 684
Cash flows from financing	-127 844	-326 707	-281 734	-290 634
Total cash flows	43 261	59 682	102 943	-8 366
Cash at the basinning of pariod	38 010	18 731	56 741	45 611
Cash at the beginning of period Changes in cash	43 261	59 682	102 943	-8 366
Cash at the end of period	81 271	78 413	159 684	37 245

#### UPP & CO Kauno 53 OÜ

Pärnu mnt. 141

11314 Tallinn, Estonia

Phone +372 6616 450

E-mail: property@unitedpartners.ee

www.unitedpartners.ee