

2012 THIRD QUARTER TURNOVER

Cloud success : SaaS Revenues increase 22%

Continued organic growth : 3% increase year-to-date



(Paris-FR0010202606-ALBFR), the European leader in Cloud computing solutions dedicated to Financial Customer Relationship Management, announces 2012 third quarter turnover today.

ORGANIC GROWTH LED BY CLOUD COMPUTING SUCCESS

Sidetrade Group Turnover € 000's	2012	2011	Change
1 st Quarter	3,466	3,300	+ 5.0 %
2 nd Quarter	3,418	3,271	+ 4.5 %
3 rd Quarter*	2,978	2,977	+ 0.1 %
Nine months ended Total	9,862	9,548	+ 3.3 %

* Consolidated and unaudited.

SaaS subscription revenues of €5.68 million posted double digit growth of 21.9% over the first nine months (2011 Q1-3: €4.66 million). The Sidetrade Cloud business continues to be the primary source of growth for the Group.

Although business volumes typically slow down for Sidetrade Group during the third quarter, turnover of €2.98 million is largely unchanged year-on-year. At the close of the 2012 third quarter period, Sidetrade Group generated consolidated Turnover of €9.86 million, representing year-on-year growth of 3.3%.

Unsurprisingly, the product mix bias towards Cloud computing has resulted in stronger growth in this area, in contrast with services revenues (implementation, training, consultancy, business process outsourcing). The Group advised of this development in the announcement of 2012 half year turnover. The slowdown in growth is accounted for partly by an unfavourable year-on-year comparison (2011 Q1-3: +18%), as well as services results of €4.19 million, a decrease of 14.3% (2011 Q1-3: €4.89 million). These results reflect the effects of the general economic slowdown and the loss of a business process outsourcing contract which generated significant turnover but with low operating margin.

NEXT ANNOUNCEMENT

2012 Turnover : 2013 January 22th (after Stock Market close)

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ABOUT SIDETRADE GROUP (www.sidetrade.com)

Independent group listed on NYSE Euronext (ticker: ALBFR), Sidetrade is Europe's leading provider of Financial CRM solutions through the SaaS (Software as a Service) model. These solutions enable the reduction of payment delays and control client risk. More than 800 large and medium-size businesses in Europe are customers across 65 countries.