

Sjælsø announces public-private partnership (PPP) with Danish local authority for building and operating new school

Sjælsø has been awarded the contract for building and operating a new public school, Ny Aabybro Skole, in the municipality of Jammerbugt in a public-private partnership (PPP).

The project comprises the construction of a new school of approx. 12,000 sqm and was the largest call for tenders in the municipality of Jammerbugt in recent years. One of the ambitions of the project is to create an architectural landmark for the region.

The municipality of Jammerbugt will finance the construction of the school independently and pay for the operation of the school on an ongoing basis. In other PPP projects, the contractors raise the financing, with interest and repayments on the construction becoming part of the current operating expenses.

ABOUT NY AABYBRO SKOLE:

Project:	A new, modern school for 1,000 pupils
Location:	Aabybro, Denmark
Total floor space:	Approx. 12,000 sqm
Price:	DKK 150 million cap
Contracting authority:	Municipality of Jammerbugt
Architects:	Cebra Arkitekter A/S
Project planning:	From July 2013
Commencement of use:	August 2015
Developer:	Sjælsø Danmark A/S, subsidiary of Sjælsø Gruppen A/S

Flemming Joseph Jensen, CEO of Sjælsø, said:

“We believe that, as a business area, the PPP market holds great potential for Sjælsø.

In successful PPP projects, building technology, law, operations and financing combine to form a coherent whole. As a project developer, Sjælsø has many of the necessary skills in-house, which is a major competitive advantage.

Furthermore, investors in commercial projects have always been able to rely on our commitment to durability, flexibility

and low operating expenses. We have always adopted a long-term perspective in our projects, which aligns perfectly with the very idea behind PPPs.

Therefore, we are very optimistic about our opportunities in the rapidly growing PPP market.”

Mogens Gade, Mayor of the municipality of Jammerbugt (Liberal Party), comments:

“The municipality chose the special PPP tender form to achieve a solution that would secure financing during both the construction phase and the subsequent operational phase, and he added:

It is clear from the project design that careful consideration was given to creating a durable school in every way. Not only will the new school be constructed using robust and strong materials; it will also consist of future-proof technical solutions and architecture that is aesthetically designed for the future. The project will keep within the allocated financial framework, and I therefore believe that this tender has given us our money’s worth.

I’m also very pleased that the project for Ny Aabybro Skole is such a clear reflection of the municipality’s policy in the school area, which is focused on providing a proper physical framework for children and young people in which they can thrive, be healthy, learn and develop.”

GUIDANCE UNCHANGED

Sjælsø continues to expect its results from continuing operations before tax and any write-downs for 2013 to improve on the loss before tax and write-downs reported for 2012.

FOR FURTHER INFORMATION, PLEASE CONTACT:

Flemming Joseph Jensen, CEO
 Tel. +45 4810 0000

This announcement is a translation from the Danish version. If there is any doubt as to the understanding or interpretation of the English version, the Danish version shall prevail.

