## Press release



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# Cybercom won frame agreement with Hansel's IT consultation in 2015–2019

Cybercom has been awarded another major framework agreement in the Nordic Public sector. Cybercom Finland was successful in Hansel's competitive tendering for IT consultation and of all suppliers, it will be the only one that has contracts for all seven areas for 2015–2019.

The areas of the framework agreement are: project management; specification and architecture services; application/software development and maintenance; solution development and maintenance; testing services; data security, audits and preparation; and technology and infrastructure development services.

- This is a significant step forward for us and consolidates further our position as IT service provider for central government. We are happy to be able to continue providing data-secure, user-friendly and cost-effective electronic public administration services, says Milla Päivärinne, VP Sales and Marketing for Cybercom Finland.

Hansel is the procurement unit referred to in the Act on Public and is responsible for competitive tendering for comprehensive procurement for central government. Hansel's customers include central government organisations, such as ministries, government agencies and institutions. It organises competitive tendering on products and framework agreements on services.

The overall procurement volume taking place through the framework agreement is estimated to be EUR 150 million during the agreement period. An appeal can be submitted on the public procurement decision by 6 May.

 This is a very significant framework agreement that opens new possibilities for Cybercom. It is very important for us as it strengthen our position as IT service provider in public sector in Finland, says Niklas Flyborg, President and CEO, Cybercom.

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#### **About Cybercom**

Cybercom is an IT consulting company that assists leading companies and organisations to benefit from the opportunities of the connected world. The company's areas of expertise span the entire ecosystem of communications services. Cybercom's domestic market is the Nordic region, and in addition the company offers global delivery capacity for local and international business. Cybercom was founded in 1995 and has been quoted on the NASDAQ Stockholm exchange since 1999.

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