

Interim Report

January – December 2015

113.4 million
(117.9)

-4%

Net sales

7.6 million
(4.6)

+ 65%

EBITA (before NRI)

FOURTH QUARTER 2015

- Sales decreased as expected compared to the same period last year with 3.8% due to lack of weather events during the autumn and the closure of PDR activity in the US. An increase in fire, effects from contracts signed in the UK in the late 2014 and growth from large loss projects in Germany compensated for the low level of reported damages. Order intake increased late in the quarter driven by floods in the UK.
- Operating profit before amortisation and non-recurring items (EBITA before NRI) amounted to EUR 7.6 million (4.6). Q4 2014 was affected by a cost of EUR 1.9 million after revaluation of the legacy NYCHA project in the US. Germany and the US continued to improve their performance following the restructuring in Q2.
- The operating profit (EBITA) was EUR 4.8 million (3.7). This included a write down of EUR 3.0 million on IT-systems.

JANUARY – DECEMBER 2015

- Sales increased by 4.7% compared to the same period of last year. Organic growth excluding the effects of two acquisitions, FX changes and the closure of PDR activity in the US was 4.0%.
- Operating profit before amortisation and non-recurring items (EBITA before NRI) amounted to EUR 20.1 million (11.8). The increase in profit is attributable to leverage on the sales growth connected as well as cost reductions from restructuring in Germany and in the US, and optimisation programs. The gross margin was negatively affected by reduced WDR activity due to the lack of flooding's and other weather events. In total eleven out of thirteen countries improved their results compared to last year.
- The country presidents in Germany and the US were replaced during the second quarter, at the same time that both countries initiated restructuring programmes. The Group Management at Polygon's head-office in Stockholm has been reduced from five to three members. Restructuring charges, mainly attributable to Germany and the US, and the depreciation of IT-systems amounted to EUR 7.6 million (7.1).
- Cash flow improved as a result of the improved profitability. Net debt was reduced by EUR 5.6 million.
- Lars-Ove Håkansson and Petter Darin were elected as board members during Q3. Additionally Ole Skov joined the board in Q1 2016.

GROUP KEY FIGURES

EUR million	Q4		Full Year	
	2015	2014	2015	2014
Sales	113.4	117.9	438.7	419.1
EBITDA	7.2	6.0	21.8	13.4
EBITA	4.8	3.7	12.5	4.7
EBITA %	4.2	3.1	2.8	1.1
EBITA before NRI	7.6	4.6	20.1	11.8
EBITA before NRI %	6.7	3.9	4.6	2.8
Earnings per share (EUR)	0.3	-0.0	0.0	-1.9
Cash flow from operating activities	15.0	10.9	25.5	10.0
Net debt	96.2	101.8	96.2	101.8
Full time employees	2,765	2,840	2,765	2,840

Comments from the CEO

2015 - a turning point after a period of disappointments



Evert Jan Jansen,
President and CEO

The list of accomplishments in 2015 is long, but perhaps most noteworthy are the effects of the restructuring programmes in Germany and in the US. They both demonstrated strong performance during the autumn following the implementation of new structures in May, and in the US also a strategy shift which involved closing down PDR activities and focusing on TCS.

The improvement is even better than the figures show as 2015 was a year with almost no significant weather events. This statement is confirmed by several large insurance companies, which have reported a reduction in the number of claims. In the previous few years, we had both large floods and more harsh winter weather. Organic growth excluding currency effects, acquisitions and the effects from the new structure in the US was 4%.

The simple conclusion from this is that the quality of our earnings has improved. We have developed our organisation and begun the implementation of the Polygon model. The most significant driver was the change in management philosophy to one that is truly decentralised, with a bottom-up approach that provides clear accountability. This was even clearer after the reorganisation of the headquarters in Stockholm.

The figures for the full year show an improvement in the results before restructuring of close to 70%. Although Q4 in the previous year was boosted by weather effects (floods in Germany, the Nordic area and the UK) Polygon made a strong improvement. The effects from restructuring in Germany and the US are the main drivers for the improvement in 2015 but it is notable that only two countries performed below previous year. This confirms the strong management set-up we now have in the Group.

In late 2014, we made an acquisition in Austria followed by an acquisition in the UK in early 2015 (total sales of EUR 4 million). Making acquisitions and taking on major projects is the last step in our model and is only sanctioned in countries where the base is strong.

As we enter 2016, we will continue to focus on our people first, based on a strong conviction that happy employees lead to satisfied customers and, as a result, healthy profits. We conduct annual employee surveys and we work intensively with CSR within an initiative we call Our Responsibility. This important programme has the purpose of encouraging as well as protecting our employees. The Polygon model will be rolled out on a wider scale boosted by the Polygon Model Academy with the goal of broadening the number of ambassadors to spread the important message of the Polygon Model throughout the whole organisation.

Another important focus is to implement a new mobile field force system - Metrix. We will start piloting the system in Austria and the Netherlands in Q2 2016.

Short-term outlook

The effects from business optimisation projects and the strategy shift in the US should contribute positively in 2016. Weather-related events in 2016 should also contribute positively as 2015 was a year with almost no weather events.

Market development

There are several market trends in the property damage restoration market that are benefiting larger players like Polygon, such as the centralisation of procurement, the customer preference for one-stop-shops and the more complex requirements for front-end IT systems. Global warming is gradually increasing rainfall levels and extreme weather, which will consequently increase water damages.

Net sales and profit for the fourth quarter of 2015

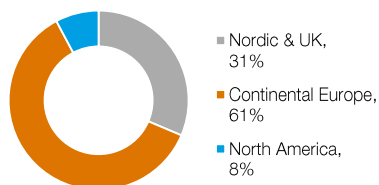
Consolidated sales amounted to EUR 113.4 million, a decrease of 3.8% compared to the same quarter of last year. The decrease was expected due to the strong quarter last year after the weather events in Q2 and Q3. The Nordic area in particular suffered from the warm weather in 2015. The decline in Europe was 0.7%, while North America was approximately 40% below last year's sales in local currency. The strategy shift in the US is the main explanation behind the sharp sales decrease.

The lack of weather events has resulted in an unfavourable sales mix with an increasing share of non-water-related jobs, which have lower margins. Order intake improved late in the period mainly as a result of floods in the UK. Sales from this event will occur in Q1 and Q2 2016.

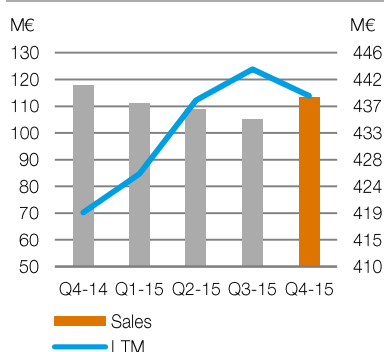
Consolidate operating profit before amortisation and non-recurring items (EBITA before NRI) amounted to EUR 7.6 million (4.6). The improvement is to a large extent attributable to the US. Germany improved from a relatively strong quarter last year.

Restructuring costs was EUR 2.8 (0.9) million connected to a write-down on IT investments. The operating profit (EBITA) was EUR 4.8 million (3.7).

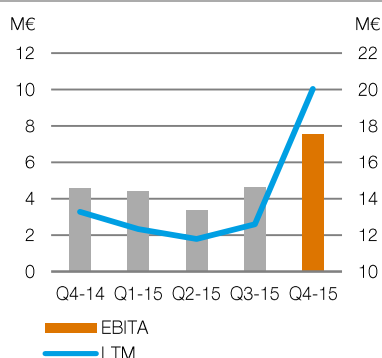
Sales per region LTM (%)



Sales development



EBITA before NRI



The administrative closure of the large NYCHA project in the US is almost finished. The remaining issues are small.

Net financial expenses for the period amounted to EUR 1.7 million (4.0). A large extent of this difference is attributable to foreign exchange losses in 2014.

The profit before tax for the period amounted to EUR 1.8 million (loss 2.0), and net profit was EUR 1.8 million (loss 0.2).

Net sales and profit for the full year of 2015

Sales amounted to EUR 438.7 million, an increase of 4.7% compared to the same period of last year. Organic growth excluding foreign exchange, the closure of the PDR activity in the US and acquisition effects was 4.0%. Europe had a growth rate of 6.1%, while North America was 24.2% below last year's sales in local currency due to the new strategy in the US, NYCHA sales booked in 2014 and a decline in Canada. Due to the lack of events and a mild winter, water-related sales, which carry a higher gross margin, have grown at a slower pace than other service lines.

Operating profit before amortisation and non-recurring items (EBITA before NRI) amounted to EUR 20.1 million (11.8), an improvement close to 70% compared to the same period of last year. The improvement is attributable to the three last quarters. The first quarter of 2015 was on the level with a relatively good first quarter in 2014, while the improvements in the three last quarters have been strong due to the effects from restructuring and optimisation projects. Eleven out of thirteen countries improved their results compared to last year.

Restructuring costs amounted to EUR 7.6 million (7.1), of which EUR 4.5 million was recorded in the second quarter relating mainly to the restructuring in Germany and the US. The central functions were scaled back in Germany and the US business was focused on TCS, moving out of the PDR segment. EUR 3.0 million was booked as a write down on IT systems in the fourth quarter.

The operating profit (EBITA) was EUR 12.5 million (4.7).

Net financial expenses for the period amounted to EUR 6.8 million (11.5). The main part of the difference between the years is attributable to lower foreign exchange losses during 2015 and extra cost in connection with the refinancing of the group in 2014.

The profit before tax for the period amounted to EUR 0.2 million (loss 12.6), and the net profit was EUR 0.2 million (loss 10.5).

Cash flow and financing

Cash flow from operating activities during the fourth quarter of 2015 amounted to EUR 15.0 million (10.9) and cash flow before financing activities was EUR 12.4 million (5.2). Working capital was slightly below last year due to lower business activity. Large part of NYCHA receivables was resolved in the last quarter.

Total interest-bearing net debt amounted to EUR 96.2 million (December 2014: 101.8).

Equity amounted to EUR 44.0 million (December 2014: 42.4).

The Group's liquidity buffer amounted to EUR 36.5 million (December 2014: 31.9), consisting of cash and cash equivalents of EUR 26.5 million (December 2014: 21.5) and unutilised contracted loan commitments of EUR 10.0 million. (December 2014: 10.4)

Capital expenditure

Capital expenditure during the fourth quarter of 2015 amounted to EUR 2.7 million (5.5).

Parent Company

The consolidated figures in this report are presented at the consolidated level for Polygon AB. The Parent Company, Polygon AB (corporate identity number 556816-5855), directly and indirectly holds 100% of the shares in all subsidiaries in the Group, except for the company in Denmark, in which the non-controlling interest is 24.2%. Net profit for Polygon AB for the fourth quarter amounted to EUR 8.1 million (5.4).

Significant risks and uncertainties

Around 75% of Polygon's business consists of property damage control, which follows a seasonal pattern of predictable demand. The remaining 25% is related to more extreme and less predictable events caused by weather and fire. The frequency of property damage can vary depending on circumstances beyond Polygon's control, the outdoor temperature and the weather. Since part of Polygon's cost structure is fixed, the proceeds of the operations are unpredictable to some degree and vary from time to time.

Polygon is to a large extent dependent on its key customers, the insurance companies, and must maintain mutually beneficial relationships with them in order to compete effectively. Our top ten customers represent about 30% of Polygon's sales, with the newest customer on the top-ten list having a seven-year relationship.

For further details about the Group's risks and uncertainties, please refer to the 2014 Annual Report.

Polygon's view is that there have not been any significant changes during the reporting period with regard to the risks and uncertainties that were presented in the Annual Report.

Related-party transactions

The Group is under the controlling influence of Polygon Holding AB, the Parent Company of Polygon AB. Polygon Holding AB is under the controlling influence of MuHa No2 LuxCo S.á.r.l. There have been no material transactions with companies in which MuHa No2 LuxCo S.á.r.l has significant or controlling influence.

Accounting policies

The interim report for the Group has been prepared in accordance with IAS 34 Interim Reporting. The interim report for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act.

The Group applies the International Financial Reporting Standards (IFRS) as adopted by the EU, and the Swedish Annual Accounts Act.

The accounting policies applied in this interim report is the same as those applied in the consolidated annual accounts for 2014. More detailed accounting policies can be found on pages 10-16 of the Annual Report for 2014.

A number of standards and changes in standards are effective from 1 January, 2016. Polygon does not intend to apply these in advance and the overall assessment is that they will have no major impact on the Group's result or position.

The term "IFRS" used in this document refers to the application of IAS and IFRS as well as the interpretations of these standards published by the IASB's Standards Interpretation Committee (SIC) and the International Reporting Interpretations Committee (IFRIC).

The undersigned gives his assurance that this interim report provides a true and fair overview of the business activities, financial position and results of the Parent Company and the Group and describes the significant risk and uncertainties to which the Parent Company and its subsidiaries are exposed.

Stockholm, 11 February 2016

Evert Jan Jansen
President and CEO

Segment reporting

The segment information is presented based on the company management's perspective, and operating segments are identified based on the internal reporting to Polygon's chief operating decision maker.

EUR thousands	Q4		Full Year	
	2015	2014	2015	2014
Sales of services				
Nordic & UK	36,831	37,370	137,724	133,213
Continental Europe	69,289	69,485	266,949	248,119
North America	7,281	11,015	34,118	37,955
Intercompany sales	-14	-2	-51	-181
Total	113,387	117,868	438,740	419,106
Operating profit before NRI				
Nordic & UK	2,966	2,436	6,497	4,540
Continental Europe	2,266	1,929	4,531	426
North America	31	-2,341	434	-2,273
Shared	967	983	3,064	3,341
Non-recurring items (NRI)	-2,802	-920	-7,551	-7,131
Operating profit	3,428	2,087	6,975	-1,097
Net financial items	-1,678	-4,048	-6,812	-11,525
Income after financial items	1,750	-1,961	163	-12,622

Consolidated income statement

EUR thousands	Q4		Full Year	
	2015	2014	2015	2014
Sales of services	113,387	117,868	438,740	419,106
Cost of sales	-84,886	-90,385	-333,718	-319,502
Gross profit	28,501	27,483	105,022	99,604
Selling and distribution costs	-22,004	-24,185	-89,345	-92,424
Other operating income	3	1,617	-126	1,785
Other operating costs	-3,072	-2,828	-8,576	-10,062
Operating profit	3,428	2,087	6,975	-1,097
Financial income	257	126	361	238
Financial expenses	-1,935	-4,174	-7,173	-11,763
Profit before tax	1,750	-1,961	163	-12,622
Income taxes	47	1,772	41	2,100
Profit for the period	1,797	-189	204	-10,522

Consolidated statement of comprehensive income

EUR thousands	Q4		Full Year	
	2015	2014	2015	2014
Profit for the period	1,797	-189	204	-10,522
Comprehensive income				
Items that can not be reclassified to profit or loss				
Actuarial gains and losses on defined benefit plans	585	-1,989	585	-1,989
Tax	-146	473	-146	473
Items that subsequently can be reclassified to profit or loss				
Cash flow hedges	-	480	-	480
Exchange differences on transactions of foreign operations	-77	176	-591	263
Tax	-	-113	-	-113
Total comprehensive income, net of tax	2,159	-1,162	52	-11,408
Profit attributable to:				
Owners of the company	1,724	-259	33	-10,657
Non-controlling interests	73	70	171	135
Total	1,797	-189	204	-10,522
Total comprehensive profit attributable to:				
Owners of the company	2,086	-1,232	-119	-11,543
Non-controlling interests	73	70	171	135
Total	2,159	-1,162	52	-11,408
Number of shares	5,600	5,600	5,600	5,600
Earnings per share (EUR)	0.31	-0.05	0.01	-1.90

Financial ratios

EUR thousands	Q4		Full Year	
	2015	2014	2015	2014
Operating profit before depreciation (EBITDA)	7,160	6,031	21,843	13,441
Depreciation	-2,397	-2,352	-9,365	-8,791
Operating profit before amortization (EBITA)	4,763	3,679	12,478	4,650
Amortization	-1,335	-1,592	-5,503	-5,747
Operating profit (EBIT)	3,428	2,087	6,975	-1,097
Operating margin %	3.0	1.8	1.6	-0.3

Consolidated balance sheet

EUR thousands	31 Dec, 2015	31 Dec, 2014
ASSETS		
Non-current assets		
Intangible assets	152,388	156,360
Property, plant and equipment	27,233	27,103
Deferred tax assets	22,282	22,777
Total non-current assets	201,903	206,240
Current assets		
Work in progress	17,508	16,498
Trade receivables	66,830	70,391
Receivables from parent company	72	71
Prepaid expenses	4,386	4,068
Cash and cash equivalents	26,529	21,509
Total current assets	115,325	112,537
TOTAL ASSETS	317,228	318,777
EQUITY AND LIABILITIES		
Equity		
Issued capital	58	58
Other contributed capital	6,771	6,771
Other capital reserves	-858	-267
Retained earnings	35,248	34,789
Equity attributable to owners of the parent company	41,219	41,351
Non-controlling interests	1,038	1,094
Total equity	42,257	42,445
Non-current liabilities		
Provisions	4,782	5,853
Deferred tax liabilities	21,937	23,921
Non-current interest-bearing liabilities	175,812	175,397
Total non-current liabilities	202,531	205,171
Current liabilities		
Provisions	921	853
Trade payables	34,294	34,168
Current interest-bearing liabilities	1,401	928
Other liabilities	12,460	10,642
Accrued expenses	23,364	24,570
Total current liabilities	72,440	71,161
TOTAL EQUITY AND LIABILITIES	317,228	318,777

Financial ratios

EUR thousands	31 Dec, 2015	31 Dec, 2014
Equity	42,257	42,445
Net debt	96,248	101,761
Shareholder loan	57,744	57,754

Consolidated statement of cash flow

EUR thousands	Q4		Full Year	
	2015	2014	2015	2014
Operating activities				
Earnings before interest and taxes	3,428	2,087	6,975	-1,097
Adjustments for non-cash items before tax	5,808	3,675	17,263	15,319
Financial income received	205	126	361	238
Income tax paid	-128	-182	-1,058	-1,453
Cash flow from operating activities before changes in working capital	9,313	5,706	23,541	13,007
Cash flow from changes in working capital				
Changes in operating receivables	2,129	-2,392	4,045	537
Changes in work in progress	-2,246	546	-530	-3,929
Changes in operating liabilities	5,814	7,055	-1,524	359
Cash flow from operating activities	15,010	10,915	25,532	9,974
Investing activities				
Acquisition of subsidiary, net of cash acquired	-12	-255	-987	-524
Purchase of property, plant and equipment	-2,507	-4,114	-8,806	-9,180
Purchase of intangible fixed assets	-166	-1,385	-1,934	-2,696
Sale of non-current assets	110	34	127	467
Cash flow used in investing activities	-2,575	-5,720	-11,600	-11,933
Cash flow before financing activities	12,435	5,195	13,932	-1,959
Cash flow from financing activities				
New borrowings	-	-	-	120,000
Dividend to non-controlling interests	-	-	-227	-66
Repayment of borrowings	-	-	-	-103,963
Financial expenses paid	-2,048	-2,027	-7,612	-7,697
Net cash flow from financing activities	-2,048	-2,027	-7,839	8,274
Cash flow for the period	10,387	3,168	6,093	6,315
Cash and cash equivalents, opening balance	16,554	18,999	21,509	15,789
Translation difference in cash and cash equivalents	-412	-658	-1,073	-595
Cash and cash equivalents, closing balance	26,529	21,509	26,529	21,509

Consolidated statement of changes in equity

EUR thousands	Attributable to the owners of the company						Non-controlling interests	Total equity
	Share capital	Other contributed capital	Other capital reserved	Retained earnings	Total			
Closing balance 31 December, 2013	6	6,771	-897	47,014	52,894	1,024	53,918	
Transfer of equity	52	-	-	-52	-	-	-	
Dividend	-	-	-	-	-	-65	-65	
Profit for the period	-	-	-	-10,657	-10,657	135	-10,522	
Other comprehensive income	-	-	630	-1,516	-886	-	-886	
Closing balance 31 December, 2014	58	6,771	-267	34,789	41,351	1,094	42,445	
Merger loss	-	-	-	-12	-12	-	-12	
Dividend	-	-	-	-	-	-227	-227	
Profit for the period	-	-	-	33	33	171	204	
Other comprehensive income	-	-	-591	438	-153	-	-153	
Closing balance 31 December, 2015	58	6,771	-858	35,248	41,219	1,038	42,257	

Income statement, Parent Company

EUR thousands	Q4		Full Year	
	2015	2014	2015	2014
Sales	1,160	354	3,985	5,234
Gross profit	1,160	354	3,985	5,234
General administrative and sale expenses	-1,067	-355	-3,097	-2,990
Other operating income/expenses	-63	13	-773	-1,901
Operating profit	30	12	115	343
Profit from shares in Group companies	-	-	-	1,000
Financial income	1,591	1,811	6,338	4,747
Financial expenses	-1,673	-1,769	-6,591	-4,903
Profit after financial items	-52	54	-138	1,187
Group contribution	8,140	5,320	8,140	5,320
Profit before income taxes	8,088	5,374	8,002	6,507
Taxes	-	-	-	-
Profit for the period	8,088	5,374	8,002	6,507

Statement of comprehensive income

EUR thousands	Q4		Full Year	
	2015	2014	2015	2014
Profit for the period	8,088	5,374	8,002	6,507
Comprehensive income	-	-	-	-
Comprehensive income after tax	8,088	5,374	8,002	6,507
Total comprehensive income	8,088	5,374	8,002	6,507

Statement of financial position, Parent Company

EUR thousands	31 Dec, 2015	31 Dec, 2014
ASSETS		
Non-current assets		
Participations in group companies	76,296	76,296
Receivables from group companies	117,950	117,950
Total non-current assets	194,246	194,246
Current assets		
Receivables from group companies	1,425	71
Other receivables	73	68
Prepaid expenses	17	1
Receivables from subsidiaries	26,941	20,216
Total current assets	28,456	20,356
TOTAL ASSETS	222,702	214,602
EQUITY AND LIABILITIES		
Equity		
Issued capital	58	58
Other contributed capital	6,771	6,771
Non-restricted equity	94,711	86,709
Total equity	101,540	93,538
Non-current liabilities		
Non-current interest-bearing liabilities	118,202	117,699
Total non-current liabilities	118,202	117,699
Non-current liabilities		
Payables from group companies	-	211
Trade payables	3	27
Other current liabilities	212	528
Accrued expenses	2,745	2,599
Total other non-current liabilities	2,960	3,365
TOTAL EQUITY AND LIABILITIES	222,702	214,602
Pledged assets and contingent liabilities		
Pledged assets		
Shares in subsidiaries	76,296	76,296
Total assets pledged	76,296	76,296
Contingent liabilities	None	None

Financial instruments

Polygon is exposed to a number of financial market risks that the Group is responsible for managing under the financial policy approved by the Board of Directors. The overall objective is to have cost-effective funding in group companies. The financial risks within the Group are mainly handled through a weekly exchange of non-euro cash into euros and, to a limited extent, through financial instruments. The main exposures for the Group are liquidity risk, interest risk and currency risk.

The derivatives are valued at fair value at level 2 and additional considerations at level 3, according to IFRS 13. Other financial instruments are valued at the carrying amount.

Interest swaps are subject to ISDA agreements which allow netting, in case of any failure. On the closing day there were no interests swaps.

The significant financial assets and liabilities are shown below. According to Polygon, there is no significant difference between the carrying amounts and fair value.

EUR thousands	31 Dec, 2015		31 Dec, 2014	
	Carrying amount	Fair value	Carrying amount	Fair value
Assets				
Trade receivables	64,344	64,344	67,705	67,705
Other current assets	6,245	6,245	6,086	6,086
Receivables from parent company	72	72	71	71
Cash and cash equivalents	26,529	26,529	21,509	21,509
Total	97,190	97,190	95,371	95,371
Liabilities				
Non-current interest-bearing liabilities	118,245	120,028	117,643	120,145
Other interest-bearing liabilities	57,744	57,744	57,754	57,754
Trade payables	34,294	34,294	34,168	34,168
Other current liabilities	11,933	11,933	10,642	10,642
Accrued expenses	8,827	8,827	9,494	9,494
Total	231,043	232,826	229,701	232,203

Definitions

Sales	Sales net of VAT and discounts
Gross profit	Sales minus cost of goods sold
EBITDA	Earnings before interest, tax, depreciation and amortisation
EBITA	Earnings before interest, tax and amortisation
EBIT	Earnings before interest and tax
Operating margin	EBIT as a percentage of sales
Net debt	Interest-bearing debt (including pension and leasing debts) minus cash and cash equivalent
Earnings per share	Profit for the period attributable to owners of the company/average number of shares during the period
Non-recurring items (NRI)	Items attributable to capital gain/losses, impairment, restructuring and other redundancy costs

Amounts in brackets in this report refer to the corresponding period of the previous year.

This interim report has not been reviewed by an auditor.

Financial calendar 2016

This report was published on the Group's website on 11 February 2016.

Annual Report will be published on 29 April 2016

Interim Report

Q1 2016, will be published on 26 May 2016

Q2 2016, will be published on 11 August 2016

Q3 2016, will be published on 13 November 2016

Q4 2016, will be published on 9 February 2017

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