

#### **NEXSTIM PLC FINANCIAL STATEMENT RELEASE 2015**

# Helsinki, 29 February 2016 at 2:00 pm

## Company Highlights, July - December 2015

- NBS revenues increased by 4.9% to EUR 1.9 million (2014: EUR 1.8 million)
- Phase III multi-centre trial in the US for stroke therapy receives positive first interim analysis in September 2015
- Key US technology patent granted adding further global protection of unique E-field navigation
- Company completed a EUR 5.3 million private placement
- Appointment of Martin Jamieson as Chairman of the Board of Directors

# Post period end highlight

- The DSMB second interim analysis of Phase III Stroke Therapy Trial concluded that trial will not meet its primary endpoint
- No safety concerns were observed

#### Status of clinical development

The Company has been building clinical evidence by conducting a clinical Phase III multi-centre clinical trial to demonstrate the effectiveness of Nexstim's Navigated Brain Therapy NBT® System in post-acute stroke therapy. In September 2015 Nexstim received a positive recommendation from the Data Safety Monitoring Board (DSMB), an independent committee of experts monitoring the trial, to continue the Phase III stroke therapy trial without any modifications towards the goal of achieving its primary endpoint. This first interim analysis was performed after 81 patients reached their primary safety outcome assessment, on track, at six months post-treatment. The clinical trial was fully enrolled in December 2015, ahead of schedule.

The second interim analysis on the Phase III stroke therapy trial using Nexstim's Navigated Brain Therapy (NBT®) was performed for 138 patients as well as safety data was reviewed for all 199 patients recruited to-date. No safety concerns were observed. On 28 February 2016 the company announced that it had received the second set of interim analysis information from the DSMB that the study's pre-specified stopping criteria for futility had been met and the trial would not meet its primary endpoint. The DSMB recommended that the study team and subjects remain blinded and data collection be completed. Nexstim will analyse the DSMB recommendation further before deciding upon the continuation of the Phase III trial. With treatment on all patients now complete the next phase of the trial would be to receive results from the third and final cohort's six month follow-up assessment.

#### **CEO Janne Huhtala's review**

Our validated technology and software continues to gain international recognition from both industry and the medical community.

Nexstim has been selling its diagnostic NBS (Navigated Brain Stimulation) system to strategic customers in neurosurgery such as teaching hospitals and universities that have a strong Key Opinion Leader presence. The NBS system is the first and only FDA-cleared and CE-marked navigated Transcranial Magnetic Stimulation (nTMS) device for pre-surgical mapping of the motor and speech cortices. Nexstim has been using a capital equipment investment sales model. Clinical research from these important centres continues to be published by affiliates in high quality journals internationally, commending the benefits of NBS mapping in neurosurgery and neurosurgical planning, and demonstrating the value of NBS in neurosurgery outcomes and workflows, supporting the wider adoption of Nexstim's technology and software.

Revenues in the second half of the year increased by 4.9% to EUR 1.9 million compared to the equivalent period in 2014 (EUR 1.8 million). Sales of NBS systems in the US was lower than expected, causing a consequential lumpiness in revenue expectations. We estimate that the sales pipeline will remain strong and expect NBS sales growth in the full financial year of 2016.



Following a successful private placement amounting to a total subscription of EUR 5.3 million, Nexstim ended 2015 with a cash position of EUR 6.9 million. The current cash and cash generated from sales is estimated to be sufficient to finance the Company's existing clinical development trials until the final results in September 2016.

Having now received the DSMB's recommendation on the second interim analysis of the Phase III trial, Nexstim is conducting a review of the future strategy for NBT® as part of the company's wider strategy and an update announcement will be made in due course.

Nexstim was pleased to announce the appointment of Martin Jamieson as Chairman of the Board of Directors, at the Extraordinary General Meeting, adding strength to the Board and aligning it to Nexstim's international growth strategy.

## **Key performance indicators**

EUR in thousands	7-12/2015	7-12/2014	1-12/2015	1-12/2014
	6 months	6 months	12 months	12 months
Net sales	1,884.7	1,796.5	2,527.9	2,210.4
Personnel expenses	-2,063.8	-2,018.3	-3,969.8	-3,660.2
Depreciation and amortisation	-217.3	-252.1	-386.0	-377.4
Other operating expenses	-4,420.3	-3,826.2	-7,843.1	-5,498.5
Profit/ -Loss for the period	-5,272.0	-5,318.1	-9,827.0	-10,445.4
Earnings per share (EUR)*	-0.73	-1.02	-1.37	-2.37
Diluted earnings per share (EUR)*	-0.66	-0.92	-1.24	-2.16
Cash flows from operating activities	-4,333.3	-5,277.1	-9,608.6	-7,785.2
Cash in hand and at banks	6,874.7	11,483.7	6,874.7	11,483.7
Total equity	3,545.1	8,589.9	3,545.1	8,589.9
Equity ratio (%)	44.16	65.29	44.16	65.29
Number of shares in the end of the period (pcs)*	8,010,758	7,130,758	8,010,758	7,130,758
Average number of shares during the period (pcs)*	7,178,584	5,237,468	7,154,868	4,406,572
Diluted number of shares in the end of the period (pcs)*	8,797,698	7,917,698	8,797,698	7,917,698
Diluted average number of shares during the period				
(pcs)*	7,965,524	5,799,236	7,941,808	4,826,140

<sup>\*</sup>The number of Shares and subscription price have been adjusted to take account the effect of the merging of the share classes and share split on 29 September 2014, where the number of Shares was increased 14-fold

# **Future Outlook**

Based on its business forecast the Company estimates its net sales to grow during financial year 2016 and a loss is expected for the financial year.

Nexstim will now conduct a review of the future strategy for NBT® as part of the company's wider strategy and an update announcement will be made in due course. The Company estimates that more detailed information related to its long-term financial and commercial goals will be given as part of the update.

#### Financial review

The figures in parenthesis (EUR thousand) represent the amount in the previous year's comparative period, unless otherwise stated.

# Operating results

Net sales

Net sales on July 1 – December 31, 2015 were EUR 1,884.7 thousand (1,796.5) which shows an increase of 4.9 percent, and net sales on January 1 – December 31, 2015 were EUR 2,527.9 thousand (2,210.4) which shows an increase of 14.4 percent.



Work performed for own purpose and capitalised

Work performed for own purpose and capitalised on July 1 – December 31, 2015 was EUR 22.8 thousand (13.0) and on January 1 – December 31, 2015 was EUR 44.3 thousand (30.4) and which consists of capitalised development costs.

Other operating income

Other operating income on July 1 – December 31, 2015 was EUR 26.0 thousand (105.3 and on January 1 – December 31, 2015 was EUR 77.7 thousand (134.1). Other operating income consists mainly of grants received from Tekes.

Materials and services

Materials and services expenses on July 1 – December 31, 2015 totalled EUR -675.2 thousand (-513.5) and on January 1 – December 31, 2015 totalled EUR -820.6 thousand (-638.5). The increase was partially due to shifting production to new subcontractor during second half of 2015.

Personnel expenses

Personnel expenses on July 1 – December 31, 2015 totalled EUR -2,063.8 thousand (-2,018.3) and on January 1 – December 31, 2015 totalled EUR -3,969.8 thousand (-3,660.2). The increase was mainly due to changes in personnel and adjustments in individual salary levels.

Depreciation and amortisation

Depreciation and amortisation on July 1 – December 31, 2015 amounted to EUR -217.3 thousand (-252.1) and on January 1 – December 31, 2015 amounted to EUR -386.0 thousand (-377.4).

Other operating expenses

Other operating expenses on July 1 – December 31, 2015 totalled EUR -4,420.3 thousand (-3,826.2 and on January 1 – December 31, 2015 totalled EUR -7,843.1 thousand (-5,498.5). An increase of EUR 1,602.8 thousand in full year expenses was due to expenses related to Phase III multi-centre trial. Strengthening of USD currency rate compared to EUR affected the Phase III multi-centre trial expense increase and also other expenses in USD currency.

Operating profit (loss)

Operating loss on July 1 – December 31, 2015 was EUR -5,443.0 thousand (-4,695.2) and on January 1 – December 31, 2015 was EUR -10,369.6 thousand (-7,799.6).

Financial income and expenses

Net financial income and expenses on July 1 – December 31, 2015 amounted to an income of EUR 170.1 thousand (-622.8). Net financial income and expenses on January 1 – December 31, 2015 amounted to an income of EUR 544.1 thousand (-2,645.8). The financial income consisted mainly of exchange rate gains.

Profit (loss) before taxes

Loss before taxes on July 1 – December 31, 2015 was EUR -5,272.9 thousand (-5,318.1) and on January 1 – December 31, 2015 was EUR -9,825.6 thousand (-10,445.4).

Income taxes

Income taxes on July 1 – December 31, 2015 was EUR 0.9 thousand (0.0) and on January 1 – December 31, 2015 was EUR -1.4 thousand (0.0).

Profit/loss for the financial period

The loss for the period July 1 – December 31, 2015 was EUR -5,272.0 thousand (-5,318.1) and for the period January 1 – December 31, 2015 was EUR -9,827.0 thousand (-10,445.4).



#### **Financial Position**

Non-current assets

The Company's non-current assets were EUR 973.5 thousand (979.4). Intangible assets amounting to EUR 630.6 thousand on 31 December 2015 consist mainly of intangible assets related to capitalised development expenses and intellectual property rights. The tangible assets amounting to EUR 332.9 thousand on 31 December 2015 consist mainly of Phase III trial equipment.

Current assets

The Company's current assets amounted to EUR 8,232.7 thousand (13,014.2). The decrease of current assets was mainly due to negative operational cash flow.

Equity

Consolidated shareholders' equity totalled EUR 3,545.1 thousand (8,589.9).

Liabilities

Non-Current Liabilities

The Company's non-current liabilities totalled EUR 3,244.6 thousand (3,475.4). The non-current liabilities of the Company consist of capital loans, other interest-bearing loans and deferred income.

Current Liabilities

The Company's current liabilities totalled EUR 2,416.5 thousand (1,928.3). The current liabilities mainly consist of trade payables, other current liabilities and accrued expenses.

## Financing and liquidity

Liquid assets, consisting of cash in hand and at banks, totalled EUR 6,874.7 thousand (11,483.7).

The Company's net cash outflow from operating activities during the reporting period was EUR -9,608.6 thousand (-7,785.2) The change compared to the corresponding period in the previous year was mainly due to increase in Phase III trial expenses during 2015.

Net cash flow from investments was EUR -380.1 thousand during the reporting period (-859.7). The difference compared to the corresponding period in the previous year was mainly due to investment in Phase III trial equipment during 2014.

Net cash flow from financing activities was EUR 5,379.8 thousand during the reporting period (19,118.6). Financing through share issues amounted to EUR 5,280.0 thousand in the twelve month period ended 31 December 2015.

The cash at the end of the reporting period and cash generated from sales is estimated to be sufficient to finance the company's existing clinical development trials until the final results in September 2016. The company will need more funding after September 2016.

# **Organisation and Personnel**

Nexstim's strategy is to recruit only employees that the Company believes have core competence and know how in order to support the Company operating efficiently. In compliance with this strategy, Nexstim has outsourced most of its operations such as the production.

The Company is organised in five operative functions:



- Clinical;
- Research & Development (R&D);
- Operations, including after sales, service and Quality and Regulatory Affairs;
- · Sales & Marketing;
- Administration, including Finance and Legal Affairs support functions.

At the end of the financial period 2015 Nexstim group employed 32 full-time employees (FTEs). Nexstim Plc employed 22 FTEs at the end of year 2015. During the financial year 2015 Nexstim group employed on average 32 FTEs (2014: 33 FTEs).

# **Strategy**

The Company's strategy is to validate the navigated transcranial magnetic stimulation (nTMS) technology's therapeutic utility in post-acute stroke. The Company intends to demonstrate this by proving the clinical efficacy of its navigated technology platform in targeted noninvasive neuromodulation for motor rehab.

The Company's strategy is also to validate the commercial potential with the clinical utility of the same technology in pre-surgical mapping (PSM). In the future, the Company intends to investigate the applicability of its technology platform also in other indications within stroke and, for example, in pain and tinnitus.

On February 28, 2016 Nexstim announced that the Data Safety Monitoring Board (DSMB), an independent committee of experts monitoring the Phase III stroke therapy NICHE trial, has reviewed the interim analysis data. The DSMB notes that the pre-specified stopping criteria for futility have been met and therefore the trial will not meet its primary endpoint. However the DSMB further notes that they acknowledge that the treatments and enrolment have been completed. They recommend that the study team and subjects remain blinded and data collection be completed. Nexstim will analyse the DSMB recommendation further before deciding upon the continuation of the Phase III trial. Nexstim will now conduct a review of the future strategy for NBT® as part of the company's wider strategy and an update announcement will be made in due course.

# Pre-commercialisation of the NBS System

The Company initially launched the NBS System in the diagnostics market for use in pre-surgical mapping (PSM) as a proving ground for its navigation technology due to the high requirements placed on accuracy and reliability in PSM. The Company has obtained an FDA clearance and CE marking for the NBS System for both motor and speech mapping.

The Company launched its next generation NBS 5 System in September 2014 and it is currently being sold in the US and Europe. Sales focus is currently on universities and teaching hospitals to obtain further KOL support. The Company is currently in the process of building its health economics model by utilising recently released outcome data from investigator initiated trials which data showed significant benefits of the use of the NBS System in clinical treatment. The building of the health economics model facilitates the larger scale sales effort initiated following the recent launch of its NBS 5 System. The Nexstim's next generation NBS 5 System is an updated version which does not require separate FDA clearance or CE marking as it does not have a significant technological difference to the previously cleared version NBS 4

In the pre-surgical market Nexstim has adopted a sales model whereby revenues are primarily generated by the sale of the NBS System. The NBS System has a higher relative pricing compared to the NBT System. The typical clinical operating life of a NBS System is seven years. The sales model has been chosen due to the relatively low annual level of incidences where pre-surgical mapping could be clinically beneficial.

#### **Major Events in the Financial Period**

Nexstim Plc annual general meeting was held in Helsinki March 31, 2015. The annual general meeting of shareholders of Nexstim Plc adopted the Company's financial statements, including the consolidated financial statements for the year 2014, and discharged the members of the Board of Directors and the Chief Executive Officer from liability. The general meeting decided that no dividend would be paid for the financial year 1 January 2014 - 31 December 2014 and that the loss of the financial year be added to the loss account.

The general meeting resolved the number of the members of the Board of Directors at seven. Olli Riikkala, Ken Charhut, Ekaterina Smirnyagina, Juha Vapaavuori, Rene Kuijten, Juliet Thompson and Johan Christenson were elected to the Board; Olli Riikkala was elected as the chair and Johan Christenson as the deputy chair.



The new Board member, Juliet Thompson, has spent approximately 20 years working as an investment banker and strategic advisor to healthcare companies in Europe. She has built a strong track record of advising companies on corporate strategy, equity and debt fundraisings and international M&A. She is a Chartered Accountant ACA; Chartered Institute for Securities and Investment (ASCI); Bsc Economics (Bristol University). Her experience includes roles at Oriel Securities, Nomura Code Securities, WestLB Panmure, ICI PLC, Deloitte and Touche and HM Treasury.

The remuneration of the members of the Board of Directors was resolved as follows: €45,000 for the chair of the board, €36,000 for the members of the board domiciled in the USA, €18,000 for the members domiciled in Finland, and €27,000 for the members domiciled in Europe, outside Finland. The general meeting recommended that the members of the board invest half of the above-mentioned remuneration in the Company's shares.

Further, the general meeting resolved that the members of the board committees domiciled in Finland be paid as follows for each committee meeting at which they are present:  $\[mathebox{\in} 1,000\]$  for the chair of the committee and  $\[mathebox{\in} 500\]$  for the other members of the committee. The members of the board committees domiciled in the USA will be paid as follows for each committee meeting at which they are present:  $\[mathebox{\in} 2,000\]$  for the chair of the committee and  $\[mathebox{\in} 1,000\]$  for the other members of the board committees domiciled in Europe but outside Finland, will be paid as follows for each committee meeting at which they are present:  $\[mathebox{\in} 1,500\]$  for the chair of the committee and  $\[mathebox{\in} 750\]$  for the other members of the committee.

It was decided that reasonable travel expenses of the ordinary members of the board be compensated against receipts.

PricewaterhouseCoopers Oy, an auditing firm approved by the Finnish Chambers of Commerce, was re-elected as the auditor with Martin Grandell acting as the auditor-in-charge. The auditor will be paid a reasonable fee in accordance with an invoice approved by the Company.

The full decisions and the minutes of the general meeting have been published on Nexstim's website.

On August 11, 2015 Nexstim announced that the United States Patent and Trademark Office ("USPTO") granted a key patent covering its method and system for displaying the electric field generated on the brain by transcranial magnetic stimulation (TMS).

On August 20, 2015 Nexstim announced that it had selected Sanmina Corporation to manufacture all systems sold.

On September 26, 2015 Nexstim announced that the data safety monitoring board recommended continuation of Nexstim Plc's Phase III stroke therapy trial without any modifications.

On December 3, 2015 Nexstim announced the completion of patient enrolment of Phase III clinical trial in stroke therapy.

On December 17, 2015 Nexstim announced the result of its private placement amounting to a total subscription price of 5,280,000 euro.

Nexstim Plc extraordinary general meeting was held in Helsinki December 22, 2015. The extraordinary general meeting resolved the number of the members of the Board of Directors at eight. Martin Jamieson was elected as a new member of the Board of Directors. The members of the Board of Directors who were elected in the annual general meeting on March 31, 2015 shall continue to be Board members. Martin Jamieson was elected as the Chair and Olli Riikkala as the Deputy Chair.

# **Major Events after the Financial Period**

On February 28, 2016 Nexstim announced that the Data Safety Monitoring Board (DSMB), an independent committee of experts monitoring the Phase III stroke therapy NICHE trial, has reviewed the interim analysis data. The DSMB notes that the pre-specified stopping criteria for futility have been met and therefore the trial will not meet its primary endpoint. However the DSMB further notes that they acknowledge that the treatments and enrolment have been completed. They recommend that the study team and subjects remain blinded and data collection be completed. Nexstim will analyse the DSMB recommendation further before deciding upon the continuation of the Phase III trial. Nexstim will now conduct a review of the future strategy for NBT® as part of the company's wider strategy and an update announcement will be made in due course.

Nexstim has no other major events to report after the financial period.

#### **Major Risks and Uncertainties**

Nexstim's operations, finances and shares involve risks that may be significant for the company and its share value. These risks are assessed by the board of directors twice a year as part of the strategy and business planning process. The risks are published fully in the financial statement and in the annual report of the board of directors. The half-yearly reports only present the changes in short-term risks.



Risks relating to the Company and its business operations:

- The Company has a history of operating losses and the operations may never become profitable
- The Company and its products are in the development phase
- The Company may not be able to carry through the NBT System's Phase III multi-centre trial in the estimated schedule or budget, finalise the trial or the trial may not show clinical efficiency
- The Company's products will require certain authorisations before commercialisation, and currently not all required approvals or permits have been granted and there can be no assurance that such approvals and permits will be granted or successfully maintained
- The Company may not be able to get the estimated reimbursement codes and reimbursement coverage
- Healthcare providers and hospitals may not adopt the Company's technology and treatment modality in the estimated manner or extent
- The Company's operations may be interrupted due to problems associated with its suppliers
- The Company may not be able to maintain the required certifications and approvals
- The Company may not be able to sufficiently protect or enforce intellectual property rights
- The Company may infringe third part intellectual property rights or claims may be made against the Company on such infringements
- A developed market for Company's products does not exist and the market does not necessarily develop to the desired direction or extent; the technology and products of the Company may not remain competitive
- The expected income from capitalised development costs and intangible rights may prove to be weaker than expected
- Development of the financial condition of group companies may be weaker than expected
- The Company may not be able to utilise all tax losses incurred
- There may be changes in reported profitability or financial position due to changes in accounting regulation or possible future decision to start to apply international Financial Reporting Standards
- The Company may become subject to product liability claims and other claims
- The Company may in the future be involved in litigation and/or arbitration proceedings
- The Company may be adversely affected by financial difficulties or bankruptcy of one or more of its customers, partners, supplier or other counterparty
- The Company is reliant on its information systems
- The Company is reliant on its ability to recruit and retain relevant key personnel
- The Company is reliant on its ability to find and retain research partners
- The Company has limited experience in sales, marketing and distribution
- The Company must comply with complex legislation and regulations applicable to its business, and any breach of such legislation or regulations may have onerous consequences
- The insurance coverage of the Company may not be comprehensive and the Company may not be fully insured against all risks
- The Company's tax burden could increase due to changes in tax laws or regulations or their application, or as a result of future tax audits
- Tekes funding may not be available in the future and may become repayable prematurely
- The Company could encounter difficulties in refinancing its debt
- The Company will need a substantial amount of additional financing in the future in order to commercialise its NBT System, if the required approvals and permissions are acquired
- The Company may be adversely affected by fluctuations in exchange rates
- The Company may be adversely affected by increasing costs
- The Company operates in global markets and is subject to changes in geopolitical and local political atmosphere

#### Risks relating to the shares:

• The company's concentrated ownership could affect the market price and liquidity of the Shares; the company's majority



shareholders can significantly influence the governance of the company, and the interests of the company's majority shareholders may differ from the interests of the company's minority shareholders

- An active public market for shares in the company may not develop, which may lead to price volatility and the lack of liquidity, in particular on First North, and the market price is subject to fluctuations in the exchange rates
- Holders of Shares in the company registered in custodial nominee accounts may not be able to exercise their voting rights
- The amount of possible future dividends to be distributed to shareholders is uncertain
- Future issues or sales of a substantial number of shares or rights entitling to shares could have a negative effect on the market price of the shares and cause dilution
- Possible negative rumours could have a negative effect on the market price of the shares

Risks relating to general economic conditions:

- The Company may be adversely affected by changes in the financial markets and economic conditions generally
- The Company may be adversely affected by fluctuations in interest rates

#### **Share and Shareowners**

As at December 31, 2015, the fully paid-up share capital of Nexstim Plc amounts to EUR 80,000.00, consisting of 8,010,758 Shares. The Shares have no nominal value. Nexstim has one series of shares, which have an ISIN code of FI4000102678. As at the end of financial period 2015, Nexstim did not hold any treasury shares. Each Share entitles its holder to one vote at the general meetings of shareholders of Nexstim Plc. The Shares are issued under Finnish law.

Nexstim Plc shares are listed in Helsinki Stock Exchange, First North Finland and at the Stockholm Stock Exchange, First North Sweden. Below presented share price information from First North Finland is in euro (EUR) and share price information from First North Sweden is in Swedish krona (SEK).

On January 1–December 31, 2015, the highest price of the company share was EUR 7.70 (2014: EUR 6.50) and SEK 73.50 (2014: SEK 59.00), the lowest price was EUR 4.76 (2014: EUR 5.95) and SEK 43.00 (2014: SEK 55.00), and the average price was EUR 6.07 (2014: EUR 6.16) and SEK 54.04 (2014: SEK 56.80). The closing price for 2015 on December 30, 2015, was EUR 6.46 (2014: EUR 6.15) and SEK 61.25 (2014: SEK 58.00).

In public trading on January 1–December 31, 2015, a total of 538,224 shares were traded, which corresponds to 7.5 percent of the average number of shares on the said period. On January 1–December 31, 2015, there were 7,154,868 shares on the average.

The market value of the share capital at the closing price of 2015, EUR 6.46 and SEK 61.25, on December 30, 2015, was EUR 51,749 thousand (2014: EUR 43,854) and SEK 490,659 thousand (2014: 413,584).

On December 31, 2015, the company had 437 (2014: 220) shareowners including the nominee registers (6 registers). The share of nominee registered ownership was 55.9 percent (2014: 55.2) of the total number of shares.

The March 31, 2015 general meeting decided that the Board of Directors be authorised to decide on the repurchase of the Company's own shares as follows: The amount of own shares to be repurchased will not exceed 1,069,613 shares, which corresponds to approximately 15 per cent of all of the shares in the Company. For the sake of clarity, it was noted, however, that the Company together with its subsidiaries cannot simultaneously possess more than 10 per cent of its registered amount of shares. The authorisation is effective for 18 months from the resolution of the general meeting.

The March 31, 2015 general meeting also authorised the Board of Directors to decide on the issuance of shares as well as the issuance of special rights entitling to shares referred to in chapter 10 of the Finnish Companies Act as follows: Shares potentially issued by virtue of the special rights entitling to shares are new shares or shares held by the Company. The maximum amount of shares potentially issued by virtue of the special rights entitling to shares is 1,069,613 shares, which corresponds to approximately 15 per cent of all of the shares in the Company. Shares or special rights entitling to shares can be issued in one or more parts. On December 16, 2015 the Board of Directors resolved upon a directed share issue based on the authorisation. A total of 880,000 issue shares were issued in the directed share issue for an aggregate subscription price of 5,280,000 euro. After the directed share issue the remaining authorisation is 189,613 shares. The authorisation is valid for three (3) years from the resolution of the general meeting.

According to the share register maintained by Euroclear Finland Oy, the persons belonging to the public insider register on December 31, 2015, held company shares as follows:

Board of Directors:



Martin Jamieson, 0 shares, 0.00% Kenneth Charhut, 0 shares, 0.00% Johan Christenson, 0 shares, 0.00% René Kuijten, 0 shares, 0.00% Olli Riikkala, 21,786 shares, 0.27% Ekaterina Smirnyagina, 0 shares, 0.00% Juliet Thompson, 0 shares, 0.00% Juha Vapaavuori, 0 shares, 0.00%

#### CEO:

Janne Huhtala, 5,000 shares, 0.06%

## Management team:

Henri Hannula, 4,444 shares, 0.06%

John Hardin, 0 shares, 0.00%

Rainer Harjunpää, 490 shares, 0.01%

Gustaf Järnefelt, 1,563 shares, 0.02%, including holdings of interest parties 782 shares, 0.01%

Mikko Karvinen, 7,532 shares, 0.09%, including holdings of interest parties 2,532 shares, 0.03%

Jarmo Laine, 4,100 shares, 0.05%

Petriina Puolakka, 7,139 shares, 0.09%, including holdings of interest parties 2,000 shares, 0.02%

# Auditors:

Martin Grandell, 0 shares, 0.00%

Currently the company has three stock option incentive schemes; 2010A, 2011A and 2013A. The stock options will be granted free of charge. The stock options will be offered to the key personnel and management of the Company and its subsidiaries for incentive and commitment purposes.

The stock options may not be transferred to a third party and may not be given as a pledge without the approval of the Board of Directors of the Company.

Option scheme	Subscription price/share	Maximum amount of option rights	Subscription period
2010A	EUR 0.01	44,898 shares	19.6.2010-31.12.2016
2011A	EUR 0.01	70,364 shares	19.4.2011-31.12.2016
2013A	EUR 0.01	671,678 shares	1.12.2013-31.12.2020

<sup>\*</sup> In connection with merging of the share classes and share split on 29 September 2014, where the number of Shares was increased 14-fold, the amount of option rights was increased respectively and the maximum amounts were adjusted.

Holdings of the Board of Directors and management team	(%)
Ownership based on proportion of total number of issued shares	0.58
Ownership based on proportion of total number of issued shares and option rights*	7.58
Proportion of votes based on ownership of shares	0.58
Proportion of votes based on ownership of shares and option rights*	7.58

<sup>\*</sup>Assuming that all stock options are exercised



#### Board of Directors' Proposal on the Dividend

During its existence the Company's operations have been unprofitable and no dividend has been distributed. In the forthcoming years, the Company will focus on financing the growth and the development of its business and the Company will adhere to a very stringent dividend policy, tied to the Company's results and financial standing. The Company does not expect to be able to distribute dividends in the near future. Further, the Company has reduced its share capital for loss coverage on 29 September 2014. Therefore, pursuant to the Finnish Companies Act, all distributions of unrestricted equity to the shareholders by the Company are subject to a three months' public summons to the creditors until 3 October 2017. In the event dividends are distributed, all Shares entitle to equal dividends.

At the end of the financial period of 2015, the distributable assets of the group's parent company were EUR 12,148, 284.77. The Board of Directors proposes that Nexstim Plc should not pay any dividend for the financial period of 2015.

Helsinki 29 February 2016

Nexstim Plc Board of Directors

#### For further information please visit www.nexstim.com or contact:

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#### Publication of financial information during year 2016

A conference call for analysts, investors and media will take place at 16:00 EET on Monday 29 February 2016, hosted by Janne Huhtala, Chief Executive Officer, and Mikko Karvinen, Chief Financial Officer, who will present the financial and operational results followed by a Q&A session. The presentation material will be available on the Nexstim website shortly before the conference call begins.

The dial-in numbers for the conference call are:

Finland: +358 (0) 800112363 Sweden: +46 (0) 850336434 UK: +44 (0) 8006940257 US: +1 (1) 6315107498

Standard International: +44 (0) 1452 555566

The call ID number is 47933395

Half-Yearly Report January-June 2016 (H1) will be published on Wednesday, August 17, 2016. Nexstim Annual Report 2015 (Report of the Board of Directors, the Financial Statements and Consolidated Financial Statements and the Auditor's Report) will be published on company web pages on Wednesday, March 9, 2016. The Annual General Meeting will be held on Thursday, March 31, 2016 beginning at 12:00 noon.



# Basis of preparation of the financial statement release

Nexstim Plc's financial statements have been prepared in accordance with the Finnish Accounting Regulation and presented in accordance with the rules First North marketplace. The financial statement information presented in the financial statement release is audited. The figures presented have been subject to rounding adjustments.



# CONSOLIDATED INCOME STATEMENT

Thousand euro	1 July- 31 December 2015	1 July- 31 December 2014	1 January-31 December 2015	1 January-31 December 2014
Thousand Curo	2013	2017	2013	2017
NET SALES	1,884.7	1,796.5	2,527.9	2,210.4
Work performed for own purpose and capitalised	22.8	13.0	44.3	30.4
Other operating income	26.0	105.3	77.7	134.1
Materials and services				
Materials				
Purchases during the financial year	-728.0	-508.4	-995.3	-474.4
Variation in inventories additions(+)/disposal (-)	52.8	69.1	174.8	-89.8
Services	0.0	-74.3	0.0	-74.3
Total	-675.2	-513.5	-820.6	-638.5
Personnel expenses				
Wages and salaries	-1,731.0	-1,657.5	-3,292.3	-2,965.2
Social security expenses	,	•	,	,
Pension expenses	-203.4	-223.5	-394.1	-380.8
Other social security expenses	-129.4	-137.3	-283.4	-314.1
Total	-2,063.8	-2,018.3	-3,969.8	-3,660.2
Depreciation and amortisation				
Depreciation and amortisation according to plan	-217.3	-252.1	-386.0	-377.4
Total	-217.3	-252.1	-386.0	-377.4
Other operating expenses	-4,420.3	-3,826.2	-7,843.1	-5,498.5
OPERATING PROFIT / -LOSS	-5,443.0	-4,695.2	-10,369.6	-7,799.6
Financial income and expenses				
Other interest income and other financial income	1,905.7	327.8	1,930.8	327.9
Interest and other financial expenses	-1,735.6	-950.6	-1,386.8	-2,973.7
Total	170.1	-622.8	544.1	-2,645.8
PROFIT / -LOSS BEFORE TAXES	-5,272.9	-5,318.1	-9,825.6	-10,445.4
Income taxes	0.9	0.0	-1.4	0.0
PROFIT / -LOSS FOR THE FINANCIAL				
YEAR	-5,272.0	-5,318.1	-9,827.0	-10,445.4



# CONSOLIDATED BALANCE SHEET

Thousand euro

	<b>31 December 2015</b>	<b>31 December 2014</b>
ASSETS		
NON-CURRENT ASSETS		
Intangible assets		
Development expenditure	76.7	83.0
Intangible rights	553.9	444.0
Total	630.6	527.0
Tangible assets		
Machinery and equipment	332.9	442.5
Total	332.9	442.5
Investments		
Other shares and similar rights of ownership	10.0	10.0
Total	10.0	10.0
NON-CURRENT ASSETS TOTAL	973.5	979.4
CURRENT ASSETS		
Inventories		
Raw materials and consumables	421.5	246.7
Total	421.5	246.7
Receivables		
Trade receivables	659.3	929.9
Loan receivables	5.5	0.0
Prepayments and accrued income	114.5	40.9
Other receivables	157.3	313.0
Total	936.5	1,283.9
Cash in hand and at banks	6,874.7	11,483.7
CURRENT ASSETS TOTAL	8,232.7	13,014.2
ASSETS TOTAL	9,206.3	13,993.7



# Thousand euro

	<b>31 December 2015</b>	<b>31 December 2014</b>
EQUITY AND LIABILITIES		
EQUITY		
Share capital	80.0	80.0
Reserve for invested unrestricted equity	23,582.3	18,302.3
Retained earnings / -loss	-10,290.2	653.0
Profit / -loss for the financial year	-9,827.0	-10,445.4
TOTAL EQUITY	3,545.1	8,589.9
LIABILITIES		
NON-CURRENT LIABILITIES		
Capital loans	500.0	500.0
Other interest-bearing loans	2,697.4	2,904.6
Deferred income	47.2	70.8
Total	3,244.6	3,475.4
CURRENT LIABILITIES		
Trade payables	1,084.4	1,382.1
Other liabilities	384.1	134.3
Accrued expenses	948.1	411.9
Total	2,416.5	1,928.3
TOTAL LIABILITIES	5,661.2	5,403.7
EQUITY AND LIABILITIES TOTAL	9,206.3	13,993.7



# CONSOLIDATED STATEMENT OF CHANGES IN TOTAL EQUITY

	Share capital	Share issue	Share premium account	Reserve for invested unrestricted equity	Retained earnings	Equity total
Equity on 31 December, 2014	80.0	0.0	0.0	18,302.3	-9,792.4	8,589.9
Issue of shares				5,280.0		
Profit / -loss for the period					-9,827.0	
Translation difference					-497.9	
Equity on 31 December, 2015	80.0	0.0	0.0	23,582.3	-20,117.2	3,545.1
	Share capital	Share issue	Share premium account	Reserve for invested unrestricted equity	Retained earnings	Equity total
Equity on 31	28,570.7	1,775.3	63.2	0.1	-32,791.4	-2,382.1
December, 2013 Issue of shares		3,525.4			,	,
Share issue registered to share capital	5,300.7	-5,300.7				
Reduction of share capital*	-33,791.4				33,791.4	
Reduction of share premium account*			-63.2		63.2	
Initial public offering				18,302.2		
Profit / -loss for the period					-10,445.4	
Translation difference					-410.4	
Equity on 31 December, 2014	80.0	0.0	0.0	18,302.3	-9,792.4	8,589.9

<sup>\*</sup>The unanimous resolution made by the shareholders of the Company 29 September 2014 resolved to reduce the share capital and the share premium account of the Company. The reduction of share capital amounted to EUR 33,791.5 thousand and the reduction of share premium account amounted to EUR 63.2 thousand.



# CONSOLIDATED CASH FLOW STATEMENT

EUR in thousands	1 January – 31 December 2015	1 January – 31 December 2014
Cash flows from operating activities	31 December 2015	31 December 2014
Profit / -Loss for the financial period	-9,827.0	-10,445.4
Adjustments:	7,027.0	10,445.4
Depreciation and amortisation according to plan	386.0	377.4
Other adjustments (income -/ expense +)	-497.9	-410.3
Financial income and expenses	544.1	2,645.8
Cash flows before change in working capital	-9,394.8	-7,832.5
Change in working capital:		
Increase (-) or decrease (+) in current receivables	347.3	-80.0
Increase (-) or decrease (+) in inventories	-174.8	89.8
Increase (+) or decrease (-) in current interest-free payables	157.7	677.1
Cash flows from operations before financial items	-9,064.6	-7,145.5
and taxes		
Interest and other financial expenses paid	-544.0	-639.6
Cash flows from operating activities (A)	-9,608.6	-7,785.2
Cash flows from investing activities		
Investments in intangible and tangible assets	-380.1	-859.7
Cash flows from investments (B)	-380.1	-859.7
Cash flows from financing activities		
Share issue	5,280.0	18,818.4
Drawing of short-term loans (+)		
Drawing of long-term loans (+)	99.8	300.2
Cash flows from financing activities (C)	5,379.8	19,118.6
Change in cash in hand and at banks	-4,608.9	10,473.7
Cash in hand and at banks in the beginning of the period	11,483.7	1,010.0
Cash in hand and at banks at end of the period	6,874.7	11,483.7



#### MATERIAL TRANSACTIONS WITH RELATED PARTIES

Nexstim's related parties include Nexstim's subsidiaries, the members of Nexstim's board of directors, the managing director, the members of Nexstim's management team and shareholders having significant influence over the Company. The Company's related parties further include close family members of such persons and entities in which such persons have a controlling interest.

The Company didn't have material transactions with related parties during the reporting period.

#### **CONTINGENT LIABILITIES**

EUR in thousands	<b>31 December 2015</b>	<b>31 December 2014</b>
Guarantees	31,0	31,0
Leasing liabilities	73,8	52,6

The company has on June 2, 2015 agreed on a new payment plan with Valtiokonttori related to February 8, 2001 signed capital loan agreement of EUR 500.0 thousand. The company paid on June 1, 2015 loan interests total of EUR 198.3 thousand to Valtiokonttori. According to the new payment plan the capital will be repaid in full during the years 2016-2020 in fixed amortization schedule. The accumulated accrued unpaid interest on the capital loans of the company amounted to EUR 22.2 thousand at 31 December 2015 and it has not been recognised as an expense in income statement or as a liability on the balance sheet.

# LARGEST SHAREHOLDERS

According to the share register maintained by Euroclear Finland Oy, the share ownership of the 20 largest Nexstim Plc shareowners at December 31, 2015 was as follows.

	Shareholder	No. of shares	Holding %
1.	Svenska Handelsbanken AB (publ), Branch Operation in Finland*	2,152,841	26.87
2.	The Finnish National Fund for Research and Development Sitra	1,601,557	19.99
3.	Nordea Bank Finland Plc*	1,119,454	13.97
4.	Clearstream Banking S.A.*	678,001	8.46
5.	Skandinaviska Enskilda Banken AB*	403,259	5.03
6.	Lundbeckfond Invest A/S	334,478	4.18
7.	Ilmarinen Mutual Pension Insurance Company	319,643	3.99
8.	Suomen Teollisuussijoitus Oy	211,247	2.64
9.	OP-Delta Fund	199,147	2.49
10.	Danske Bank Plc*	122,108	1.52
11.	Ilmoniemi Risto Juhani	109,682	1.37
12.	OP-Europe Equity Fund	99,573	1.24
13.	OP-Finland Small Firms Fund	99,573	1.24
14.	eQ Pohjoismaat Pienyhtiö / EQ Rahastoyhtiö	83,333	1.04
15.	Interdomer Oy	50,937	0.64
16.	Mattila Rauno	41,667	0.52
17.	Ålands Ömsesidiga Försäkringsbolag	30,000	0.37
18.	Riikkala Olli	21,760	0.27
19.	Hiekkanen Kalevi Antero	18,000	0.22
20.	Karhu Jari Jukka Tapio	17,500	0.22

<sup>\*</sup>Nominee registered shareholders



#### Auditor's Report (Translation)

#### To the Annual General Meeting of Nexstim Plc

We have audited the accounting records, the financial statements, the report of the Board of Directors and the administration of Nexstim Plc for the year ended 31 December, 2015. The financial statements comprise the consolidated balance sheet, income statement and cash flow statement and notes to the consolidated financial statements, as well as the parent company's balance sheet, income statement, cash flow statement and notes to the financial statements.

#### Responsibility of the Board of Directors and the Managing Director

The Board of Directors and the Managing Director are responsible for the preparation of financial statements and report of the Board of Directors that give a true and fair view in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The Board of Directors is responsible for the appropriate arrangement of the control of the company's accounts and finances, and the Managing Director shall see to it that the accounts of the company are in compliance with the law and that its financial affairs have been arranged in a reliable manner.

#### Auditor's Responsibility

Our responsibility is to express an opinion on the financial statements, on the consolidated financial statements and on the report of the Board of Directors based on our audit. The Auditing Act requires that we comply with the requirements of professional ethics. We conducted our audit in accordance with good auditing practice in Finland. Good auditing practice requires that we plan and perform the audit to obtain reasonable assurance about whether the financial statements and the report of the Board of Directors are free from material misstatement, and whether the members of the Board of Directors of the parent company or the Managing Director are guilty of an act or negligence which may result in liability in damages towards the company or whether they have violated the Limited Liability Companies Act or the articles of association of the company.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements and the report of the Board of Directors. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements and report of the Board of Directors that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements and the report of the Board of Directors.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements and the report of the Board of Directors give a true and fair view of both the consolidated and the parent company's financial performance and financial position in accordance with the laws and regulations governing the preparation of the financial statements and the report of the Board of Directors in Finland. The information in the report of the Board of Directors is consistent with the information in the financial statements.

## **Emphasis of Matter**

We draw attention to the Board of Director's Report which describes that the current cash and cash generated from sales is estimated to be sufficient to finance the company's existing clinical development trials until the final results in September 2016 and that after September 2016 the company will need additional financing. These conditions indicate the existence of a material uncertainty that may cast significant doubt about the Company's ability to continue as a going concern. Our opinion is not qualified in respect of this matter.



Helsinki 29	February.	201	.6
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# PricewaterhouseCoopers Oy

**Authorised Public Accountants** 

Martin Grandell

Authorised Public Accountant