## KappAhl



## GOOD PROFITABILITY AND STRONG FINANCIAL POSITION

"The second quarter outcome shows a continued strong financial position. The strong gross margin, as in the previous quarter, is a result of our pricing and campaign strategy. Lower overhead expenses in the quarter also contributed to the sound operating profit."

Read the full CEO statement on the next page.

- The Group's sales increased during the quarter by 1.0 per cent in local currencies. Restated in SEK, sales decreased by 1.5 per cent.
- The gross margin was positively affected by continued changes in pricing/campaign strategy.
- Overhead expenses are 3.6 per cent lower than the previous year.
- The operating profit improved to SEK 31 (9) million.

|  | Second Quarter (Dec-Feb) |  |  | Half year (Sep-Feb) |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 5 / 2 0 1 6}$ | $\mathbf{2 0 1 4 / 2 0 1 5}$ | Change | $\mathbf{2 0 1 5 / 2 0 1 6}$ | $\mathbf{2 0 1 4 / 2 0 1 5}$ | Change |
| Net sales, SEK million | 1116 | 1133 | -17 | 2281 | 2307 | -26 |
| Operating profit/loss, SEK million | 31 | 9 | 22 | 148 | 104 | 44 |
| Gross margin, $\%$ | 58,6 | 57,8 | 0,8 | 62,2 | 60,6 | 1,6 |
| Operating margin, \% | 2,8 | 0,8 | 2,0 | 6,5 | 4,5 | 2,0 |
| Profit after tax, SEK million | 14 | -3 | 17,0 | 97 | 58,0 | 39,0 |
| Earnings per share after dilution, SEK (Note 1) | 0,18 | $-0,04$ | 0,22 | 1,26 | 0,77 | 0,50 |
| Cash flow from operating activities, SEK million | 15 | 95 | -80 | 104 | 163 | -59 |

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## KappAhl

## DANNY FELTMANN, PRESIDENT: GOOD PROFITABILITY AND STRONG FINANCIAL POSITION



Danny Feltmann President and CEO

The second quarter outcome shows a continued strong financial position. The strong gross margin of 58.6 (57.8) per cent, as in the previous quarter is a result of our pricing and campaign strategy. Lower overhead expenses in the quarter also contributed to the sound operating profit of SEK 31 (9) million.

Our investments in an IT platform and store conversions are continuing. The lower investments compared to the previous year of SEK 25 million is due to adjustments in the new store concept that gives lower investments and a temporarily lower pace of implementation.

KappAhl is traditionally a valued Christmas present destination. This year too, soft packages with dressing gowns and pyjamas sold well, and the same applies to the Hampton Republic 27 lifestyle collection. The Group's sales increased during the quarter by 1.0 per cent in local currencies. Restated in SEK this gives a decrease of 1.5 per cent, due to the weak Norwegian currency, which reduced total sales by about SEK 30 million. In Poland the programme of measures is continuing according to plan and is expected to be fully completed by 31 December.

We note that it is becoming increasingly tough to earn money in December. Contributory factors are Black Friday and ever earlier clearance sales. We see that more consumers plan their purchases on this basis.

The development of sustainable solutions in design has high priority in our work on the range. Some are solutions that contribute to a timeless, classic wardrobe as the one we started to feature in selected garments labeleled "Timeless Fashion" during the winter season. Another important part is to take advantage of new ideas and opportunities. In January the first KappAhl Sustainable Design Contest was announced; a competition for fashion and textile students who want to be involved in developing sustainable future design solutions. Interest in the contest was great. The winner, to be presented in April, will then work together with KappAhl to put their idea into practice.

Strategic work is continuing on the course set. So far the year has been largely characterised by our continued ambition to make KappAhl's offer clearer. This is already apparent financially in the continued conversion of the price/campaign strategy and a lower reduction level.

The aim is to create desired effects on sales with increased full price sales at good margins. We do this with a focus on the customer experience. We are developing working methods and effectiveness, we are developing the range, accessibility and communication. Within the company I see a great desire and ambition to pursue these issues. The results are beginning to be perceived internally and will be seen by our customers, women in the prime of life, early in the next financial year.

Danny Feltmann<br>President and CEO

## KappAhl

## COMMENTS ON THE SECOND QUARTER

## -0.2 \%

Sales in comparable stores

## 0.8 \%

Increased gross margin

## 3.6 \%

Decreased selling and administrative expenses

## Net sales and profit

KappAhl's net sales for the quarter amounted to SEK $1,116(1,133)$
million, a decrease of 1.5 per cent. This is explained by the effect of new and closed stores, 1,2 per cent; change in comparable stores, -0.2 per cent; and currency translation differences
 totalling -2,5 per cent.

Gross profit for the quarter was SEK 654 (655) million, which corresponds to a gross margin of 58.6 (57.8) per cent.
Selling and administrative expenses for the quarter decreased by 3.6 per cent to a total of SEK 623 (646) million.
The operating profit was SEK 31 (9) million. This is equivalent to an operating margin of $2.8(0.8)$ per cent.
Depreciation according to plan was SEK 32 (33) million.
Net financial income was SEK -2 (-3) million for the quarter. Profit after financial items was SEK 29 (6) million and the profit after estimated tax was SEK 14 (-3) million. Earnings per share for the quarter were SEK 0.18 (-0.04).

## Taxes

The Group has net deferred tax assets of SEK 11 (9) million and deferred tax liabilities of SEK 128 (64) million. The change in deferred taxes is mainly attributable to the relation between tax on profits for the year and the tax loss carry-forwards in Sweden that have been utilised. The high tax rate in the quarter was impacted by the reversal of non-deductible expenses attributable to earlier periods of assessment.

Deferred tax assets referring to losses in Poland and Finland are not currently measured, resulting in high effective tax in the Group.

## Inventories

At the close of the period inventories amounted to SEK 753 (706) million, an increase of SEK 47 million compared with the previous year.

The increase is mainly due to incoming deliveries being brought forward over the previous year.


## Cash flow

KappAhl's cash flow from operating activities amounted to SEK 15 (95) million during the quarter and cash flow after investments was SEK -2 (65) million. The change primarily lies in working capital, SEK -49 (41) million, that mainly refers to increased inventories and decreased current liabilities during the period. Cash flow from investing activities was SEK -17 (-30) million, which was primarily affected by investments in the new store concept.

## KappAhl

## 18.5 \%

Decrease in net debt compared with previous year

## 57.7 \%

Current equity/assets ratio

## Financing and liquidity

At the end of the period net interestbearing liabilities amounted to SEK 286 (351) million. The net interest-bearing liabilities/EBITDA ratio was 0.7 at the close of the period, compared with 0.8 as at 28 February 2015. The
 equity/assets ratio increased to 57.7 (56.6) per cent.

Cash and cash equivalents amounted to SEK 176 (138) million on 29 February 2016. At the period close there were unutilised credit facilities of about SEK 585 (564) million.

## Store network and expansion

At the end of the period the total number of stores was 370 (373). Of these, 171 were in Sweden, 101 in Norway, 59 in Finland and 39 in Poland.
One store was opened during the
 quarter and four were closed.
The work of seeking attractive store locations in existing markets and expanding eCommerce is proceeding according to plan.

## Parent company

The parent company's net sales for the quarter were SEK 2 (10) million and profit after financial items was SEK 4 (-4) million. The parent company did not make any investments during the period.

## KappAhl

## COMMENTS ON THE HALF YEAR

## 0.3 \%

Sales in comparable stores

## 1.9 \%

Decreased selling and administrative expenses

## Net sales and profit

KappAhl's net sales were SEK 2,281 $(2,307)$ million for the six months. This is a decrease of 1.1 per cent compared with the previous year. This is explained by the effect of new and closed stores, 1.0 per cent; change in comparable stores, 0.3 per cent; and currency translation differences totalling -2.4 per cent.
Gross profit for the half year was SEK $1,418(1,398)$ million, which corresponds to a gross margin of 62.2 (60.6) per cent.
Selling and administrative expenses for the half year amounted to SEK $1,270(1,294)$ million, which is a decrease of SEK 24 million, corresponding to 1.9 per cent.
The operating profit was SEK 148 (104) million. This is equivalent to an operating margin of 6.5 (4.5) per cent.
Depreciation according to plan was SEK 63 (65) million.
Net financial income was SEK -4 (-11) million for the half year. The change in net financial income is due to better interest terms and lower costs of interest swaps compared with the previous year. Profit after financial items was SEK 144 (93) million and the profit after estimated tax was SEK 97 (58) million.
Earnings per share after dilution for the half year were SEK 1.26 (0.77).

## Investments

Investments of SEK 58 (83) million were made during the period, mainly in existing and newly opened stores and IT related investments.

## Cash flow

KappAhl's cash flow from operating activities during the first half year was SEK 104 (163) million. The change is principally in working capital, SEK -101 (-3) million, which is mainly attributable to increased inventories and decreased current liabilities. Cash flow from investing activities is SEK -58 (-83) million, which was primarily affected by investments in the new store concept.

## Parent company

The Parent Company's net sales during the first six months were SEK 10 (10) million and profit after financial items was SEK 1 ( -21 ) million. The parent company did not make any investments during the period.

## KappAhl

## Related party transactions

There were no transactions with related parties during the first half year.

## Risks and uncertainties

The most important strategic and operative risks that affect KappAhl's operations and industry are described in detail in the annual report for 2014/2015. The risks include competition in the fashion industry, economic fluctuations, fashion trends, store location, store expansion and significant changes in the exchange rates who are significant to the company. The company's risk management is also described in the corporate governance report in the same annual report, under the section "Report on internal controls". The same applies to the Group's management of financial risks, which are described in the annual report for 2014/2015, Note 18. The reported risks are otherwise deemed to be unchanged in all essentials.

## Events after the balance sheet date

No significant events have taken place after the balance sheet date up to the date on which this report was signed.

This report has not been reviewed by the company's auditors.
The Board of Directors and the CEO certify that the interim report gives a true and fair overview of the Group's operations, position and results and describes significant risks and uncertainties that the parent company and the Group face.

Mölndal, 14 April 2016
KappAhl AB (publ)
Anders Bülow, Chairman Pia Rudengren
Susanne Holmberg Christian W. Jansson
Kicki Olivensjö
Gustaf Öhrn

Melinda Hedström.
Michael Bjerregaard Jensen.

Danny Feltmann, President and CEO

The information in this interim report is disclosed by KappAhl AB (publ) pursuant to the Securities Market Act and/or the Financial Instruments Trading Act. The information was submitted for publication on 14 April 2016 at 07.30 am.

## Financial calendar

Third quarter (March-May)
Fourth quarter (June-August)
First quarter 2016/2017 (Sept.-Nov.)

30 June, 2016
13 October, 2016
21 December 2016

## Presentation of the report

A presentation, which will also be made available via telephone and web, will be held for analysts, media and investors today at 9.00 in the KappAhl store on Drottninggatan 53 in Stockholm. To notify attendance at the event, please email hearings@financialhearings.com. The webcast will be available via www.kappahl.com/presentations. To participate by telephone please call +46856642690 about 5 minutes before the start.

KappAhl, founded in 1953 in Gothenburg, is one of the leading Nordic fashion chains with nearly 380 stores in Sweden, Norway, Finland and Poland. Our mission is to offer value-for-money fashion of our own design with wide appeal. About a quarter of our range has sustainable fashion labelling. In 2014/2015 sales were SEK 4.6 billion and the number of employees was about 4,000 in eight countries. KappAhl has been listed on Nasdaq Stockholm since 2006.

## KappAhl

## CONSOLIDATED INCOME STATEMENT

$\left.\begin{array}{lrrrrr}\text { Latest 12 } \\ \text { months }\end{array}\right)$

## CONSOLIDATED STATEMENT OF OTHER COMPREHENSIVE INCOME

| Amounts in SEK million | $\begin{array}{r} \text { Q2 } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2014 / 2015 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2014 / 2015 \end{array}$ | Latest 12 months Mar-Feb |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Result for the period | 14 | -3 | 97 | 58 | 150 |
| Items not to be recognised in income |  |  |  |  |  |
| Actuarial gains/losses | 0 | 0 | 0 | 0 | 20 |
| Tax relating to actuarial gains/losses | 0 | 0 | 0 | 0 | -4 |
| Total items not to be recognised in income | 0 | 0 | 0 | 0 | 16 |
| Items to be recognised in income |  |  |  |  |  |
| Cash flow hedges - value change | 3 | 18 | 4 | 64 | -45 |
| Cash flow hedges returned to profit | -12 | -5 | -12 | -13 | -15 |
| Translationdifferences for the period | 0 | 5 | -1 | -1 | -6 |
| Tax attributable to other comprehensive income | 2 | -3 | 2 | -11 | 13 |
| Total items to be recognised in income | -7 | 15 | -7 | 39 | -53 |
| Total comprehensive income attributable to parent company's shareholders | 7 | 12 | 90 | 97 | 113 |

## KappAhl

## CONSOLIDATED BALANCE SHEET

| Amounts in SEK million | 2016-Feb-29 | 2015-Feb-28 | 2015-Aug-31 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Intangible assets* | 1350 | 1341 | 1349 |
| Tangible assets | 453 | 430 | 459 |
| Financial assets** | 11 | 9 | 11 |
| Total non-current assets | 1814 | 1780 | 1819 |
| Current assets |  |  |  |
| Inventories | 753 | 706 | 725 |
| Other operating receivables | 127 | 205 | 138 |
| Cash and cash equivalents | 176 | 138 | 188 |
| Total current assets | 1056 | 1049 | 1051 |
| Total assets | 2870 | 2829 | 2870 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity | 1657 | 1602 | 1625 |
| Non-current liabilities |  |  |  |
| Interest-bearing long-term liabilities | 447 | 453 | 448 |
| Non-interest-bearing long-term liabilities*** | 128 | 64 | 89 |
| Total non-current liabilities | 575 | 517 | 537 |
| Current liabilities |  |  |  |
| Interest-bearing current liabilities | 15 | 36 | 22 |
| Non-interest-bearing current liabilities | 623 | 674 | 686 |
| Total current liabilities | 638 | 710 | 708 |
| Total equity and liabilities | 2870 | 2829 | 2870 |
| *of which goodwill | 696 | 696 | 696 |
| *of which trademarks | 610 | 610 | 610 |
| **of which deferred tax asset | 11 | 9 | 11 |
| ***of which deferred tax liabilities | 128 | 64 | 89 |

## CONSOLIDATED CASH FLOW STATEMENT

| Amounts in SEK million | $\begin{array}{r} \text { Q2 } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2014 / 2015 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2014 / 2015 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Cash flow from operating activities before changes in working capital | 64 | 54 | 205 | 166 |
| Changes in working capital | -49 | 41 | -101 | -3 |
| Cash flow from operating activities | 15 | 95 | 104 | 163 |
| Cash flow from investing activities | -17 | -30 | -58 | -83 |
| Cash flow from investing activities | -17 | -30 | -58 | -83 |
| Change in bank overdraft facility | - | -127 | - | 20 |
| Utdelning | -58 | -56 | -58 | -56 |
| Personaloptionsprogram | - | 51 | - | 51 |
| Cash flow from financing activities | -58 | -132 | -58 | 15 |
| Cash flow for the period | -59 | -67 | -12 | 95 |
| Cash and cash equivalents at beginning of the period | 235 | 205 | 188 | 43 |
| Cash and cash equivalents at the end of the period | 176 | 138 | 176 | 138 |

## KappAhl

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|  | Q2 | Q2 | Sep-Feb <br> 2015/2016 | Sep-Feb <br> $\mathbf{2 0 1 4 / 2 0 1 5}$ | Sep-Aug <br> $\mathbf{2 0 1 4 / 2 0 1 5}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Amounts in SEK million | $\mathbf{2 0 1 5 / 2 0 1 6}$ | $\mathbf{2 0 1 4 / 2 0 1 5}$ | 1708 | 1595 | 1625 |
| Opening equity | -58 | -56 | 1510 | 1510 |  |
| Dividend | - | -58 | -56 | -56 |  |
| Staff options plan | 7 | - | 51 | 51 |  |
| Total comprehensive income | 12 | 90 | 97 | 120 |  |
| Closing equity | $\mathbf{1 6 5 7}$ | $\mathbf{1 6 0 2}$ | $\mathbf{1 6 5 7}$ | $\mathbf{1 6 0 2}$ | $\mathbf{1 6 2 5}$ |

## NUMBER OF STORES PER COUNTRY

|  | 2016-Feb-29 | 2015-Nov-30 | 2015-Aug-31 | 2015-May-31 | 2015-Feb-28 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Sweden | 171 | 170 | 167 | 167 | 166 |
| Norway | 101 | 101 | 100 | 100 | 100 |
| Finland | 59 | 61 | 61 | 62 | 62 |
| Poland | 39 | 41 | 40 | 43 | 45 |
| Total | $\mathbf{3 7 0}$ | $\mathbf{3 7 3}$ | $\mathbf{3 6 8}$ | $\mathbf{3 7 2}$ | $\mathbf{3 7 3}$ |

## SALES PER COUNTRY

|  | Q2 <br> Amounts in SEK million | Change | Change local <br> currency \% |
| :--- | ---: | ---: | ---: | ---: |
| SEK \% |  |  |  |


|  | Sep-Feb <br> $\mathbf{2 0 1 5 / 2 0 1 6}$ | Sep-Feb <br> $\mathbf{2 0 1 4 / 2 0 1 5}$ | Change <br> SEK \% | Change local <br> currency $\%$ |
| :--- | ---: | ---: | ---: | ---: |
| Amounts in SEK million | 1308 | 1273 | $2,7 \%$ | $2,7 \%$ |
| Sweden | 561 | 587 | $-4,4 \%$ | $5,0 \%$ |
| Norway | 266 | 283 | $-6,0 \%$ | $-6,1 \%$ |
| Finland | 146 | 164 | $-11,1 \%$ | $-9,4 \%$ |
| Poland | $\mathbf{2 2 8 1}$ | $\mathbf{2 3 0 7}$ | $\mathbf{- 1 , 2 \%}$ |  |
| Total |  |  | - |  |

## KappAhl

GEOGRAFIC REPORTING

|  | Net sales | Net sales | Operating income | Operating income |
| :---: | :---: | :---: | :---: | :---: |
|  | Q2 | Q2 | Q2 | Q2 |
| Amounts in SEK million | 2015/2016 | 2014/2015 | 2015/2016 | 2014/2015 |
| Nordic countries | 1048 | 1053 | 49 | 30 |
| Other | 68 | 79 | -18 | -21 |
| Total | 1116 | 1133 | 31 | 9 |
| Amounts in SEK million | $\begin{array}{r} \text { Net sales } \\ \text { Sep-Feb } \\ 2015 / 2016 \\ \hline \end{array}$ | $\begin{array}{r} \text { Net sales } \\ \text { Sep-Feb } \\ 2014 / 2015 \\ \hline \end{array}$ | Operating income Sep-Feb 2015/2016 | Operating income Sep-Feb 2014/2015 |
| Nordic countries | 2135 | 2144 | 178 | 141 |
| Other | 146 | 164 | -30 | -37 |
| Total | 2281 | 2307 | 148 | 104 |

## QUARTERLY INCOME STATEMENT

|  | 2015/2016 |  | 2014/2015 |  |  |  | 2013/2014 |  |  |  | 2012/2013 |  |  |  | 2011/2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amounts in SEK million | Q1 | Q2 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 |
| Net sales | 1165 | 1116 | 1174 | 1133 | 1132 | 1149 | 1243 | 1114 | 1201 | 1185 | 1245 | 1148 | 1210 | 1148 | 1193 | 1119 | 1146 | 1129 |
| Cost of goods sold | -401 | -462 | -431 | -478 | -433 | -490 | -456 | -471 | -448 | -482 | -457 | -516 | -470 | -494 | -496 | -538 | -469 | -485 |
| Gross profit | 764 | 654 | 743 | 655 | 699 | 659 | 787 | 643 | 753 | 703 | 788 | 632 | 740 | 654 | 697 | 581 | 677 | 644 |
| Selling expenses | -597 | -570 | -606 | -604 | -612 | -563 | -651 | -603 | -617 | -598 | -650 | -636 | -627 | -575 | -648 | -685 | -615 | -579 |
| Administrative expenses | -50 | -53 | -42 | -42 | -45 | -44 | -37 | -37 | -35 | -36 | -34 | -31 | -49 | -36 | -33 | -34 | -33 | -36 |
| Other operating income |  |  | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 77 | -1 | 0 | 0 | - | - |  |  |
| Operating profit | 117 | 31 | 95 | 9 | 42 | 52 | 99 | 3 | 101 | 69 | 181 | -36 | 64 | 43 | 16 | -138 | 29 | 29 |
| Financial income | 0 | 0 | 0 | 0 |  | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Financial expenses | -2 | -2 | -8 | -3 | -5 | -6 | -12 | -8 | -38 | -10 | -43 | -17 | -21 | -7 | -26 | -47 | -34 | -59 |
| Profit after financial items | 115 | 29 | 87 | 6 | 37 | 47 | 87 | -5 | 63 | 59 | 138 | -53 | 43 | 36 | -10 | -185 | -5 | -30 |
| Taxes | -32 | -15 | -26 | -9 | -14 | -17 | -25 | -2 | -21 | -27 | -23 | -11 | -11 | -3 | -1 | 22 | -5 | -10 |
| Net profit | 83 | 14 | 61 | -3 | 23 | 30 | 62 | -7 | 42 | 32 | 115 | -64 | 32 | 33 | -11 | -163 | -10 | -40 |
| Operating margin | 10,0\% | 2,8\% | 8,1\% | 0,8\% | 3,7\% | 4,5\% | 8,0\% | 0,3\% | 8,4\% | 5,8\% | 8,3\%* | -3,1\% | 5,3\% | 3,7\% | 1,3\% | 12,3\% | 2,5\% | 2,6\% |
| Earnings per share after dilution, SE | 1,08 | 0,18 | 0,81 | -0,04 | 0,30 | 0,39 | 0,83 | -0,09 | 0,56 | 0,42 | 2,35 | -0,85 | 0,43 | 0,09 | -0,49 | -3,33 | -1,46 | -0,82 |
| Number of stores | 373 | 370 | 377 | 373 | 372 | 368 | 389 | 379 | 378 | 377 | 395 | 391 | 392 | 390 | 381 | 381 | 386 | 388 |

* excl. sales of property


## KappAhl

## YEARLYINCOME STATEMENT

| Amounts in SEK million |  | Sep-Aug 2014/2015 | $\begin{array}{r} \text { Sep-Aug } \\ 2013 / 2014 \end{array}$ | $\begin{array}{r} \text { Sep-Aug } \\ 2012 / 2013 \end{array}$ | Sep-Aug 2011/2012 | $\begin{array}{r} \text { Sep-Aug } \\ 2010 / 2011 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales |  | 4588 | 4743 | 4751 | 4587 | 4974 |
| Cost of goods sold |  | -1832 | -1857 | -1937 | -1988 | -2 048 |
| Gross profit |  | 2756 | 2886 | 2814 | 2599 | 2926 |
| Selling expenses |  | -2 385 | -2 469 | -2 488 | -2 527 | -2 560 |
| Administrative expenses |  | -173 | -145 | -150 | -136 | -144 |
| Other operating income | 1) | - | - | 76 | - | - |
| Operating profit |  | 198 | 272 | 252 | -64 | 222 |
| Financial income |  | 1 | 0 | 1 | 0 | 1 |
| Financial expenses |  | -22 | -68 | -88 | -166 | -72 |
| Profit after financial items |  | 177 | 204 | 165 | -230 | 151 |
| Taxes |  | -66 | -75 | -74 | 6 | -83 |
| Net profit |  | 111 | 129 | 91 | -224 | 68 |
| Operating margin |  | 4,3\% | 5,7\% | 5,3\% | -1,4\% | 4,5\% |
| Earnings per share, SEK | Note 1 | 1,45 | 1,71 | 1,32 | -5,30 | 2,98 |

1) Capital gain sale of property Q1 2012/13

## PARENT COMPANY INCOME STATEMENT

| Amounts in SEK million | $\begin{array}{r} \text { Q2 } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2014 / 2015 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2014 / 2015 \end{array}$ | Latest 12 <br> months <br> Mar-Feb |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales | 2 | 10 | 10 | 10 | 25 |
| Gross profit | 2 | 10 | 10 | 10 | 25 |
| Other operating charges | -7 | -8 | -14 | -15 | -38 |
| Operating profit | -5 | 2 | -4 | -5 | -13 |
| Result from participations in group companies | 13 | - | 13 | - | 92 |
| Financial income | 2 | 4 | 3 | 6 | 10 |
| Financial expenses | -6 | -10 | -11 | -22 | -32 |
| Profit after financial items | 4 | -4 | 1 | -21 | 57 |
| Bokslutsdispositioner | - | - | - | - | - |
| Resultat efter bokslutsdispositioner | 4 | -4 | 1 | -21 | 57 |
| Taxes | 2 | 1 | 3 | 5 | -2 |
| Net profit | 6 | -3 | 4 | -16 | 55 |

## KappAhl

## PARENT COMPANY BALANCE SHEET

| Amounts in SEK million | 2016-Feb-29 | 2015-Feb-28 | 2015-Aug-31 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Non-current assets |  |  |  |
| Financial assets | 3106 | 3049 | 3106 |
| Deferred tax assets | 3 | 5 | - |
| Total non-current assets | 3109 | 3054 | 3106 |
| Current assets |  |  |  |
| Other operating receivables | 247 | 285 | 282 |
| Cash and cash equivalents | 12 | 190 | 38 |
| Total current assets | 259 | 475 | 320 |
| Total assets | 3368 | 3529 | 3426 |
| EQUITY AND LIABILITIES |  |  |  |
| Equity | 2463 | 2466 | 2517 |
| Total non-current liabilities | 400 | 400 | 400 |
| Current liabilities |  |  |  |
| Interest-bearing current liabilities | 338 | 532 | 336 |
| Non-interest-bearing current liabilities | 167 | 131 | 173 |
| Total current liabilities | 505 | 663 | 509 |
| Total equity and liabilities | 3368 | 3529 | 3426 |

## KEY RATIOS

|  |  | $\begin{array}{r} \text { Q2 } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Q2 } \\ 2014 / 2015 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2015 / 2016 \end{array}$ | $\begin{array}{r} \text { Sep-Feb } \\ 2014 / 2015 \end{array}$ | Latest 12 <br> months <br> Mar-Feb |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth in sales |  | -1,5\% | 1,7\% | -1,1\% | -2,1\% | -2,8\% |
| Earnings per share before dilution, SEK | Note 1 | 0,18 | -0,04 | 1,26 | 0,77 | 1,95 |
| Earnings per share after dilution, SEK | Note 1 | 0,18 | -0,04 | 1,26 | 0,77 | 1,95 |
| Total depreciation/amortisation |  | 32 | 33 | 63 | 65 | 133 |
| Operating result (EBIT) |  | 31 | 9 | 148 | 104 | 242 |
| Gross margin |  | 58,6\% | 57,8\% | 62,2\% | 60,6\% | 60,9\% |
| Operating margin |  | 2,8\% | 0,8\% | 6,5\% | 4,5\% | 5,3\% |
| Operating margin excluding non-recurring items, \% |  | 2,8\% | 0,8\% | 6,5\% | 4,5\% | 5,5\% |
| Interest coverage ratio |  | - | - | 16,2 | 4,6 | 16,2 |
| Net interest-bearing liabilities |  | 286 | 351 | 286 | 351 | 286 |
| Net interest-bearing liabilities/EBITDA |  | - | - | 0,7 | 0,8 | 0,7 |
| Equity/assets ratio |  | 57,7\% | 56,6\% | 57,7\% | 56,6\% | 57,7\% |
| Equity per share before dilution, SEK |  | 21,57 | 21,26 | 21,57 | 21,26 | 21,57 |
| Equity per share after dilution, SEK |  | 21,57 | 21,14 | 21,57 | 21,14 | 21,57 |
| Return on equity |  | - | - | - | - | 9,1\% |
| Return on capital employed |  | - | - | - | - | 11,5\% |
| Number of shares before dilution |  | 76820380 | 75633460 | 76820380 | 75336730 | 76820380 |
| Number of shares after dilution |  | 76820380 | 76016348 | 76820380 | 75771626 | 76820380 |

## KappAhl

## DEFINITIONS

Earnings per share
Earnings per share after dilution
Interest coverage ratio

Net interest-bearing liabilities
Net interest-bearing liabilities/EBITDA

EBITDA
Equity/assets ratio
Equity per share
Return on equity
Return on capital employed
Capital employed

Profit after tax / average number of shares
Profit after tax / average number of shares after full dilution
EBITDA / Net interest income excluding one-off items, for the previous twelve-month period
Interest-bearing liabilities less liquid funds
Net interest-bearing liabilities / EBITDA for the previous
twelve-month period
Operating profit before depreciation / amortisation
Equity divided by balance sheet total
Equity / average number of shares
Net result in per centage of average equity
Operating profit/loss plus financial income in percentage of capital employed Balance sheet total less non interest bearing deferred tax liability.

KAPPAHL'S 20 LARGEST SHAREHOLDERS, 29 FEBRUARY 2016

|  | Number of shares | Prercentage of shares and votes 2016-Feb-29 | Change compared with 2015-Nov-30 |
| :---: | :---: | :---: | :---: |
| Mellby Gård AB | 15759875 | 20,52 | 390630 |
| Handelsbanken fonder | 5133657 | 6,68 | 256803 |
| Swedbank Robur fonder | 3994768 | 5,20 | -1 085171 |
| Fidelity Funds - Nordic Fund | 2589167 | 3,37 | 206209 |
| Lannebo fonder | 2391270 | 3,11 | -46 493 |
| Catella Fondförvaltning | 2013299 | 2,62 | 14000 |
| Fjärde AP-fonden | 1993393 | 2,59 | 0 |
| Försäkringsaktiebolaget, Avanza Pension | 1817770 | 2,37 | -415 646 |
| CBNY-Norges Bank | 1673046 | 2,18 | 798183 |
| Andra AP-fonden | 1565314 | 2,04 | 1565314 |
| Liv \& Pension, Nordea | 983476 | 1,28 | -29 400 |
| CBNY-DFA-INT SML CAP V | 910905 | 1,19 | 22227 |
| Skandinaviska Enskilda Banken S.A., W8IMY | 859599 | 1,12 | 509500 |
| State street Bank | 764716 | 1,00 | 452341 |
| Goldman Sachs International LTD, W8IM Y | 662547 | 0,86 | 492199 |
| Robur Försäkring | 639112 | 0,83 | -240 155 |
| Tredje AP-fonden | 606688 | 0,79 | 584030 |
| Euroclear Bank S.A/N.V, W8-IMY | 565327 | 0,74 | 564735 |
| Nordnet Pensionsförsäkring AB | 547458 | 0,71 | -157 092 |
| Barclays Capital Securities LTD | 535816 | 0,70 | 24294 |
| Other | 30813177 | 40,10 | -3906508 |
| Total | 76820380 | 100,00 | 0,00 |

## KappAhl

## Other

## Accounting policies

The Group applies International Financial Reporting Standards, IFRS, as adopted by the EU.
The accounting policies applied are consistent with what is stated in the annual report of 31 August 2015. A number of new standards and amendments of interpretations of existing standards came into force during the previous financial year. None of these is deemed to have any material effect on the Group's financial statements. The assessment includes IFRS 10 "Consolidated Financial Statements", IFRS 12 "Disclosure of interests in other entities" and IFRIC 21 "Levies". For further information please refer to the annual report. In January 2016 the IASB published a new standard on leases, IFRS 16 "Leases". It will replace IAS 17 "Leases". The standard is applicable on and after 1 January 2019 but early application is permitted. The Group has not yet applied the standard and not yet evaluated its effects.

This report has been prepared in accordance with IAS 34. The report for the parent company was prepared in accordance with the Annual Accounts Act and the Swedish Financial Reporting Board recommendation RFR 2 "Accounting for Legal Entities".

KappAhl currently has no outstanding share-based incentive programmes.

## Note 1 Calculation of earnings per share

Earnings per share have been restated for comparison periods. The number of shares has been adjusted to allow for the effect of the rights issue and reverse split of shares as well as redemption of warrants.

## Note 2 Financial assets and liabilities measured at fair value

The Group's financial instruments consist of trade receivables, other receivables, cash and cash equivalents, trade payables, interest bearing liabilities, currency derivatives and interest rate derivatives. The derivatives are recognised at fair value based on level 2 inputs in the fair value hierarchy. The carrying amounts of trade receivables and trade payables represent a reasonable estimate of their fair values. Group loans are measured at amortised cost.

The Group uses derivative financial instruments to manage interest rate and currency risks. Hedge accounting is applied when there is an effective link between hedged flows and derivative financial instruments. The fair value of financial derivative instruments was SEK 6 (67) million for currency forwards and SEK -15 (-29) million for interest swaps. The Group hedges currency flows in USD, NOK and PLN for which currency forwards have maturities of up to 9 months.

