

## RECORD IN PROFIT, NET SALES, AND NUMBER OF EMPLOYEES

**Net sales for the period January – June total SEK 846.9 (782.4) million. Operating profit (EBIT) for the first six months of the year is SEK 104.5 (89.6) million, which is equivalent to a margin of 12.3 per cent. Liquid assets total SEK 149.1 million. Net sales for the second quarter total SEK 442.8 (391.0) million. Operating profit (EBIT) for the quarter is SEK 61.4 (43.6) million, with a margin of 13.9 per cent.**

“We continue the year the same way we started it – growing and creating winning results. That feels amazing. The net sales are HiQ’s strongest ever in a single quarter, and we increase profits with 41 per cent compared to the same period last year. During the quarter we also distributed a record-breaking dividend of SEK 2.90 per share, totalling SEK 156 million, to our shareholders,” says Lars Stugemo, President and CEO of HiQ.

HiQ strengthens its strong position in the market, delivering the entire chain from R&D to digital and back. HiQ is winning new clients and assignments in all market segments, for example within the industry sector, where HiQ works with leading players such as DEKRA Industrial and 3nine, focusing on simplicity and digitalisation. HiQ also continues to gain ground within healthcare – the company for example works in the SUCCCE project, with the vision to enable healthcare staff to see patient information in “smart glasses”. The aim is increased patient safety and a better environment for both patients and staff.

“The common denominator is to create value for the users and customers. Using technology to make people’s everyday life simpler, safer and more fun. Exactly what we at HiQ are passionate about. We have the experience and know-how within advanced technology as well as the understanding for the users and the business. Today all aspects are essential, and our range and offer has never been more relevant,” Stugemo continues.

HiQ welcomes many new employees. The number of people at HiQ has never been higher.

“We are now more than 1,500 employees and I see this as proof that we at HiQ enjoy our work. I’m happy and proud that so many driven, skilled, and committed people want to be a part of building and developing HiQ. With strong finances and the best employees in the industry, we look forward to continue helping to create a better and more joyful world,” Stugemo says.

HiQ’s President and CEO, Lars Stugemo, presents the report today, Thursday 11 August at 09:00 CET, at HiQ’s head office (Regeringsgatan 20) in Stockholm. The report can be ordered by phone (+46 8 588 90 000) or downloaded from [www.hiq.se](http://www.hiq.se).

### **For more information, please contact:**

Lars Stugemo, President and CEO HiQ, tel. +46 8 588 90 000

Jenny Normark Sperens, Head of Corporate Communications, HiQ, tel. +46 734 431 007

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*HiQ helps to make the world a better place by making people’s lives simpler through technology and communication. We are the perfect partner for everyone eager to achieve results that make a difference in a digital world. Founded in 1995, HiQ has 1,500 specialists in four countries and is listed on the Nasdaq Stockholm Mid Cap list. For more information and inspiration, please visit [www.hiq.se](http://www.hiq.se)*