

SWORD

UPGRADE YOUR BUSINESS

Sword Group

Confirmation of the financial results as announced on the 22th January 2015

Growth and Profitability Exceed Budget in 2014

Favourable Outlook for 2015

Windhof - 2015, March 9th

2014 Performance

€M	Consolidated Annual Results		
	2014	2013	Growth
Revenue	117.1	106.5	+ 10.0%
EBITDA	18.9	16.3	+ 16.0%
Profitability	16.1%	15.3%	-

€M	Annual Results at constant perimeter		
	2014	2013	Croissance
Revenue	113.3	102.6	+ 10.4%
EBITDA	18.4	N/A	-
Profitability	16.3%	-	-

ANALYSIS

Growth

The 2014 growth rate at constant perimeter amounts to +10.4% compared with a budget of +5%.

In sectoral terms, the growth (at constant perimeter) of each division is:

- Software: + 7.9%
- IT Service & Management Consulting: + 11.6%

Profitability

On a like-for-like basis, the EBITDA amounts to 16.3%, in other words €18.4 M, 5% ahead of budget.

Net Cash

The net cash position at the end of December amounts to €48.2 M.

SIGNIFICANT EVENT IN 2014

The significant event in 2014 was the deconsolidation of Tipik (Communication Technologies Division) during the 1st quarter of 2014.

Sword Group Year 2014

Consolidated Revenue: €117.1 M

Consolidated Profitability: 16.1%

Revenue at constant perimeter: €113.3 M

Backlog up 52% year-on-year

Investor Relations

e investorrelations@sword-group.lu

Sword Group

1,200+ staff (31/12/2014)

Euronext Paris - Compartment B

ISIN Code: FR0004180578

ICB: 9530 Software & Computer Services

Indices:

CAC® Small

CAC® Mid & Small

CAC® All-Tradable

CAC® All-Share

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L-8399 Windhof

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2015 OUTLOOK

The Group plans an organic growth rate greater than or equal to 12% and an EBITDA margin of between 15 and 16%. These figures are supported by the significant increase in the backlog, up to 52% compared with December 2013.

The cash available associated with the confirmed line of credit will serve the funding of organic growth, the acquisitions strategy and the funding of R & D programme.

Sword Group Year 2014

Consolidated Revenue: €117.1 M

Consolidated Profitability: 16.1%

Revenue: at constant perimeter: €113.3 M

Backlog up 52% year-on-year

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